TANLA
connectingthedots

September 5, 2011

To

National Stock Exchange of India Limited,
Exchange Plaza, Plot No.C/1, G Block,
Bandra Kurla Complex,
Bandra East,
Mumbai – 400 051

Dear Sir,

Sub: Business transacted at the Board Meeting

In continuation to our letter dated August 27, 2011 and in pursuance to Clause 20 of the Listing Agreement, this is to inform the Stock Exchange that the Board of Directors of the Company at its meeting held today, i.e., September 5, 2011 has taken the following decisions:

1. The Board has approved the Audited Annual Accounts for the year ended on March 31 2011: A copy is annexed herewith.

2. The Directors have recommended a final dividend of Re.0.10 per equity share of face value Rs.1/- each for the year ended on March 31 2011, subject to the approval of shareholders at the ensuing 15th Annual General Meeting.

3. The 15th Annual General Meeting of the Company will be held at 10.30 AM on Friday, September 30, 2011 at the Registered Office of the Company: Tanla Technology Centre, Hi-tech City Road, Madhapur, Hyderabad – 500 081

4. The Audit Committee has been reconstituted as follows:

Name of the Member	Designation
Sri. Ram Narayan Agarwal	Chairman
Sri. Surjeet Kumar Palhan	Member
Sri. Shrikanth Madan Chitnis	Member
Sri. Satish Kathirisetti	Member

Tanla Solutions Limited * Hyderabad, India *

Tanla Solutions Limited
Tanla Technology Centre, Hitech City Road, Madhapur, Hyderabad - 500 081, Andhra Pradesh, India.
☎: + 91 - 40 - 4009 9999 🖷: + 91 - 40 - 2312 2888 E-mail: contact@tanla.com

5. To expedite the process of share transfers, the Board of the company has delegated the power of share transfer to M/s. Karvy Computershare Private Limited, Madhapur, Hyderabad.

This is for your information and records.

Thanking You,
Yours Sincerely,
For Tanla Solutions Limited

Ch. Seshanuradha
Company Secretary & Compliance Officer
Encl : As Above

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TANLA SOLUTIONS LIMITED
TANLA TECHNOLOGY CENTRE, HITECH CITY ROAD, MADHAPUR, HYDERABAD - 500081
AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2011

(Rupees in Lakhs)

Particulars	Consolidated Results for the Year ended March 31		Standalone - Results for the Year ended March 31	
	2011	2010	2011	2010
Gross Revenue:				
- Overseas	28688.86	36195.79	1907.09	4657.38
- Domestic- India	963.41	448.17	963.41	448.17
Other Income	104.48	560.12	53.40	668.36
Total	**29756.75**	**37204.09**	**2923.91**	**5773.91**
Expenditure:				
- Cost of sales	13098.82	16724.52	969.05	1696.69
- Selling & marketing expenses	2876.62	4034.34	132.04	551.36
- Operating & Administrative expenses	9395.21	5190.38	1223.95	1764.24
- Depreciation & Amortisation	16553.28	8525.41	3121.73	1814.96
Total	**41923.94**	**34474.65**	**5446.76**	**5827.25**
Profit before Tax	-12167.18	2729.44	-2522.85	-53.34
Provision for Income Tax	14.58	257.57	0.00	0.00
Provision for Deferred Tax	-733.38	-359.47	-737.93	-379.83
Net Profit	**-11448.39**	**2831.34**	**-1784.92**	**326.49**
Minority Interest	0.00	54.45	0.00	0.00
Net Profit after Minority Interest	**-11448.39**	**2776.89**	**-1784.92**	**326.49**
Paid-up Equity Share Capital (Face Value of Re.1 each)	1014.80	1014.80	1014.80	1014.80
Reserves and Surplus (excluding revaluation reserves including share premium)	78,054.26	92,742.33	62,700.99	64,604.24
Basic / Diluted EPS in Rs. (Adjusted to par value Re.1)	**-11.28**	**2.78**	**-1.76**	**0.33**
Public shareholding				
No.of Shares (Adjusted to par value Re.1)	65,235,269	65,221,229	65,235,269	65,221,229
Percentage of shareholding	64.28%	64.27%	64.28%	64.27%
Promoters and promoter group Shareholding **				
a) Pledged/Encumbered				
Number of shares	Nil	Nil	Nil	Nil
Percentage of shares (as a % of the total shareholding of promoter and promoter group	Nil	Nil	Nil	Nil
Percentage of shares (as a% of the total share capital of the company	Nil	Nil	Nil	Nil
b) Non-encumbered				
Number of Shares	36,244,324	36,258,364	36,244,324	36,258,364
Percentage of shares (as a% of the total shareholding of promoter and promoter group	100%	100%	100%	100%
Percentage of shares (as a % of the total share capital of the company	35.72%	35.73%	35.72%	35.73%



Notes:

1. The above financial results for the quarter and year ended March 31, 2011 have been reviewed by the Audit Committee and approved by the Board of Directors at its Meeting held on September 5, 2011.

2. The Company is engaged in telecom infrastructure and related value added services business and its operations constitute a single segment in the context of Accounting Standard (AS17) "Segment Reporting"

3. Consolidated financial results include the results of Tanla Solutions (UK) Ltd., Tanla Mobile Asia Pacific Pte. Ltd, (Singapore), Tanla Mobile Private Limited (India) - wholly owne subsidiaries, Tanla Mobile Middle East FZ-LLC (UAE),Tanla Mobile Ireland Private Limited, (Ireland), Tanla Mobile South Africa Proprietary Ltd, (South Africa), Tanla Mobile Tanla Mobile South Asia Pvt Ltd (Srilanka) - wholly owned subsidiaries of Tanla Mobile Asia Pacific Pte Ltd (Singapore), Tanla Mobile Finland Oy, (Finland) - wholly owned subs Tanla Mobile Middle East FZ LLC (UAE), Tanla Oy (formerly Openbit Oy) (Finland) - wholly owned subsidiary of Tanla Mobile Finland Oy (Finland) and TZ Mobile Pvt Ltd - a joi venture company

4. Details of investor complaints for the quarter ended on March 31, 2011:

Nature of Investor Complaints	Opening	Received	Closed	Pending
Non receipt of dividend warrants/refund orders	-	10	10	-

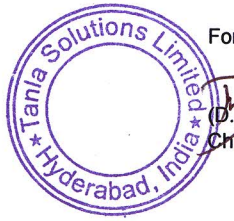
5. The consolidated net profit after tax as compared to unaudited financial results has decreased by Rs.12332.40 Lakhs and standalone net profit after tax has decreased by Rs.367.32 Lakhs. The details of net decrease in net profits is as follows:

Particulars	Consolidated Rs. In lakhs	Stand-alone Rs. In lakhs
a) increase/(decrease) in cost of sales on account of reconciliation with the vendors	261.42	(1.17)
b) increase/(decrease) in selling and marketing expenses on account of reconciliation of maketing expenses and accounting of yearly sales incentives.	455.59	(1.19)
c) increase/(decrease) in general and administrative expenses on accounts of provision for doubtful debts Rs.1832.39 lakhs, write-off of rental advance Rs.315 lakhs and loss on discarded assets of Rs.351.09 lakhs on termination of lease hold premises, exchange fluctuation of Rs.1465.72 lakhs and increase in travelling expenses of Rs.93.24 lakhs and other administrative expenses of Rs.262.45 lakhs and decrease in other administrative expenses Rs.355.69 lakhs in standalone.	3964.20	310.40
d) increase in depreciation and amortisation on account of consideration of depreciation on assets on the basis of useful life of the assets & usage of assets of Rs.6678.92 lakhs (standalone Rs.594.12 lakhs) and additional goodwill considered on account of reduction in performance of Tanla Oy, Finland of Rs.1391.81 lakhs.	8070.74	594.12
e) decrease/(decrease) in income on account of reconciliaiton of revenue share from operators	101.32	(2.33)
f) decrease of tax expenses on account of deferred tax	(520.87)	(532.50)
Net	**12332.40**	**367.32**

6. The Board of Directors has recommended a dividend of 10% for the financial year 2010-2011.

7. Previous period figures have been re-grouped wherever necessary.

Place: Hyderabad
Date : September 5, 2011



For and on behalf of the Board of Directors

(D.Uday Kumar Reddy)
Chairman & Managing Director

Statement of Assets and Liabilities - Consolidated

Rs. In lakhs

Particulars	6 months ended	Corresponding 6 months ended in the previous year
	31-Mar-11	31-Mar-10
	Audited	Audited
Shareholders' Funds		
(a) Capital	1,014.80	1,014.80
(b) Reserves & Surplus	78,054.26	92,742.33
(c) Loan Funds	-	-
Total (a+b+c)	**79,069.06**	**93,757.13**
(d) Fixed Assets	29,646.58	39,559.87
(e) Goodwill	6,249.71	5,967.85
(f) Investments	-	-
(g) Current Assets, Loans and Advances	50,262.82	54,109.07
(i) Inventories	6,667.65	3,611.76
(ii) Sundry Debtors	16,473.73	17,204.46
(iii) Cash and Bank Balances	8,816.68	14,821.26
(iv) Other Current Assets	-	-
(v) Loans and Advances	18,304.76	18,471.59
(h) Less: Current Liabilities and Provisions	7,090.05	6,359.87
(i) Liabilities	4,571.17	3,564.87
(ii) Provisions	2,518.88	2,795.01
(i) Miscellaneous Expenditure (Not written off or adjusted)	-	480.21
Total (d+e+f+g-h+i)	**79,069.06**	**93,757.13**

