



## Surya Posts Strong Domestic Growth for Q4FY13

- Gross Sales up by 18.5% to Rs. 3777.76 crore
- Net Profit up 46.6% at Rs. 77 crore
- Recommends final dividend @10%; Total FY13 dividend @40%

Q4/FY13 Results Media  
Release

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BSE Code: 500336  
NSE Code: SURYAROSNI

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FY13 Sales: Rs. 3777.76 crore  
FY13 EBIDTA: Rs. 311.31 crore  
FY13 PAT: Rs. 77 crore

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Headquartered in New Delhi, Surya Roshni maintains dominant position in lighting and steel pipes businesses.

Company has 2 manufacturing plants for lighting products and 3 manufacturing plants for steel pipes & C.R. Coil / Sheet.

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Currently India's second largest Lighting products' company.

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Surya (lighting) has built up a strong sales network of more than 200,000 retailers.

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Surya provides total lighting solution to the consumers.

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**New Delhi, 28<sup>th</sup> May, 2013:** Surya Roshni, leading brand in lighting and steel pipes industry, today announced financial results for the fourth quarter and year ended March 31, 2013.

**On the back of continuing good performance, the company has declared total dividend @ 40% for FY13. Out of which the company has already paid an interim dividend @ 30%.**

**Commenting on the financial performance, Mr. B. Raju (Raju Bista), Managing Director, Surya Roshni said, "The current year results reflect strong performance from lighting and steel divisions despite challenging economic environment. Our efforts on technical upgradation and new product launches have yielded strong foothold in lighting sector like LED and High Mast Lighting & Hollow Section in Steel. We look forward to continued growth momentum in current year also."**

### **FY13 Vs. FY12 Performance (Consolidated)**

- Gross sales for the year ended March 2013 grew by 18.5% to Rs 3777.76 crore as compared to Rs 3187.54 crore in the corresponding period of the previous financial year
- PAT grew by 46.6% at Rs 77 crore as compared to Rs 52.59 crore in the corresponding period of the previous financial year
- EBIDTA for the year ended March 2013 grew by 34.4% to Rs. 311.31 crore from Rs 231.67 crore in the corresponding period of the previous financial year.

### **FY13 Vs. FY12 Performance (Standalone)**

- Gross sales for the year ended March 2013 grew by 17.21% to Rs 3174.81 crore as compared to Rs 2708.68 crore in the corresponding period of the previous financial year
- PAT grew by 33.22% at Rs 69.25 crore as compared to Rs 51.98 crore in the corresponding period of the previous financial year
- EBIDTA for the year ended March 2013 grew by 21.1% to Rs.



Surya Steel Pipes has the largest capacity of ERW pipes in India.

238.26 crore from Rs 196.74 crore in the corresponding period of the previous financial year.

#### **Q4 FY13 Vs. Q4 FY12 Performance**

- Company has achieved gross sales of Rs 965 crore, up by 12.72% as compared to Rs 856.13 crore in Q4 FY12
- Net profit for the period grew by 22% to Rs 26.63 crore as against Rs 21.81 crore in Q4 FY12

#### **Business Segment Highlights:**

- The lighting business segment showed a growth of 18.60% to Rs. 953.56 crore from Rs. 804 crore achieved in the corresponding period of the previous financial year
- Sales from new lighting products including LED & Energy Saving Lamps.
- Executed orders of Rs 131 crore from GSPL during the year.
- Started supply of lighting products for Rs 84 crore order received in October 2013.
- Highest production and dispatch of steel products and lighting products in the current year.
- The steel business segment showed a growth of 16.62% to Rs. 2221.25 crore as against Rs. 1904.63 crore achieved in the corresponding period of the previous financial year

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#### **About Surya Roshni Limited**

Started in 1973 as a steel tube making unit, Surya Roshni Ltd. has emerged today as a large conglomerate with the leading position in Steel Pipes and Lighting businesses. Company's facilities for ERW steel pipe manufacturing plant and a large cold rolling strip mill are located at Bahadurgarh (NCR), Bhuj (Gujarat) and Gwalior (MP).

Surya is the only lighting company of India with 100% backward integration. The lighting division has two units at Kashipur (Uttarakhand) and Gwalior (MP) producing fluorescent tube lights, CFL lamps (energy saving lamps), LED, GLS lamps and various other components. The company also markets a wide range of Luminaires and Accessories, High Mast Lighting Systems, Lighting Poles and Decorative Poles.