July 24, 2026

National Stock Exchange of India Limited	**BSE Limited**	**The Calcutta Stock Exchange Limited**
Exchange Plaza, C-1, G Block	Phiroze Jeejeebhoy Towers	7 Lyons Range
Bandra Kurla Complex, Bandra (E)	Dalal Street	Kolkata 700 001
Mumbai 400 051	Mumbai 400 001	Scrip Code – **10000027 (Demat) 27 (Physical)**
Scrip Code – **TATACONSUM**	Scrip Code – **500800**	

Sub: Investor Presentation on Unaudited Financial Results for the quarter ended June 30, 2026

Dear Sir/Madam,

In accordance with Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations"), we are submitting the Investor Presentation concerning the Unaudited Financial Results for the quarter ended June 30, 2026.

Additionally, the above presentation is also being made available on the website of the Company at https://www.tataconsumer.com/investors/investor-relations/results-and-presentation/analyst-presentation.

We request you to take this on record and to treat the same as compliance with the applicable provisions of the SEBI Listing Regulations.

Thanking you.

Yours Truly,
For Tata Consumer Products Limited

Delnaz
Dara Harda
Digitally signed by Delnaz Dara Harda
Date: 2026.07.24 16:04:27 +05'30'

Delnaz Dara Harda
Company Secretary & Compliance Officer
ACS 73704

Encl.: as above

TATA CONSUMER PRODUCTS LIMITED
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Tel: 91-22-6121-8400 | Fax: 91-22-61218499
Registered Office: Tata Centre, 1st Floor, 43, Jawaharlal Nehru Road, Kolkata – 700 071
Corporate Identity Number (CIN): L15491WB1962PLC031425
Email: investor.relations@tataconsumer.com
Website: www.tataconsumer.com

TATA

TATA CONSUMER PRODUCTS

Investor Presentation

For the quarter ended June 2026

24th July 2026

Disclaimer

Certain statements made in this presentation relating to the Company's objectives, projections, outlook, expectations, estimates, among others may constitute 'forward-looking statements' within the meaning of applicable laws and regulations. Actual results may differ from such expectations, projections etc., whether express or implied. These forward-looking statements are based on various assumptions, expectations and other factors which are not limited to, risk and uncertainties regarding fluctuations in earnings, competitive intensity, pricing environment in the market, economic conditions affecting demand and supply, change in input costs, ability to maintain and manage key customer relationships and supply chain sources, new or changed priorities of trade, significant changes in political stability in India and globally, government regulations and taxation, climatic conditions, natural calamity, commodity price fluctuations, currency rate fluctuations, litigation among others over which the Company does not have any direct control. These factors may affect our ability to successfully implement our business strategy. The company cannot, therefore, guarantee that the 'forward-looking' statements made herein shall be realized. The Company, may alter, amend, modify or make necessary corrective changes in any manner to any such forward looking statement contained herein or make written or oral forward-looking statements as may be required from time to time on the basis of subsequent developments and events.

We are **Tata Consumer Products**

TATA CONSUMER PRODUCTS

Largest salt brand in India	2nd Largest tea brand in India	3rd largest tea brand in UK & largest tea brand in Canada	#1 natural mineral water brand in India	National brand in pulses, spices, dry fruits and other staples	India's leading Desi-Chinese brand	4th largest R&G bags coffee brand in USA	Leading organic F&B and herbal supplements brand

IN A NUTSHELL

- **Integrated F&B company** with rich heritage of Tata, aspiring for a larger share of the FMCG World
- **#2 branded** tea player globally
- **₹ 20.3k crore** consolidated revenue in FY26 with a market cap of ~₹106k* Cr
- Reach of **290mn** households in India and distribute to **4.5mn** retail outlets
- Among the **top 10 FMCG companies** in India
- **10,000+ employees** worldwide

* As of 30th June 2026.

Sunil D’Souza

Managing Director & Chief Executive Officer

Executive Summary

Consolidated revenue grew 12%, with the India business delivering 13% underlying volume growth.

India Tea volumes grew 2%, revenue declined 4% as the benefit of lower tea cost was passed on to consumers.

Salt delivered 7% revenue growth, led by 7% volume growth.

'Growth businesses' grew 47% YoY and scaled to 36% of the India business.

- Tata Sampann +58%
- RTD revenue +41%
- Capital Foods and Organic India +35% combined.

International business[1] grew 16% (3% in constant currency terms), with the US business delivering 7% constant currency growth.

Non-branded business declined 7% (10% in constant currency terms) as a sharp fall in global coffee prices impacted realizations.

Consolidated EBITDA grew 19%, with margins expanding 70 bps YoY to 13.6%.

14 new products were launched during the quarter, with a strong innovation pipeline in place for the rest of the year.

Tata Starbucks' revenue grew 11% YoY with a healthy same-store sales growth.

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[1] Does not include the export revenues of Capital Foods and Organic India.

Key Business Snapshot

TATA CONSUMER PRODUCTS

Q1 FY27

In ₹ Cr.

	India Salt	India Tea/Coffee	Growth Businesses*	International	Non-Branded	Consolidated
Revenue	1,090	1,234	1,314	1,245	498	5,349
	↑ 7%	↓ -4%	↑ 47%	↑ 16%	↓ -7%	↑ 12%
CC				3%	-10%	9%

*Growth Business includes Tata Sampann, Ready-to-Drink, Tata Soulfull, Vending, Capital Food and Organic India (including overseas revenue).
CC = Constant currency.

Summary of Consolidated Financial Performance

Q1 FY27

In ₹ Cr (except per share data).

Revenue

5,349

Growth

12%

EBITDA

730

Growth | Margin

19% | 13.6%

PBT (bei)

592

Growth | Margin

27% | 11.1%

Net Profit

427

Growth | Margin

29% | 8.0%

EPS

4.31

Adjusted EPS*

4.67

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*Adjusted for exceptional items and amortization expenses of Capital Foods and Organic India.

Strategic Priorities

TATA CONSUMER PRODUCTS

- Strengthen core & accelerate growth businesses
- Build on new opportunities
- Drive execution excellence everyday
- Create a future-ready organization
- Drive digital & innovation
- Embed sustainability

India Business – Strengthening Our Brands

TATA CONSUMER PRODUCTS

Strengthen core & accelerate growth businesses

A&P-to-Sales*

Q1FY27

6.1%

*India Business

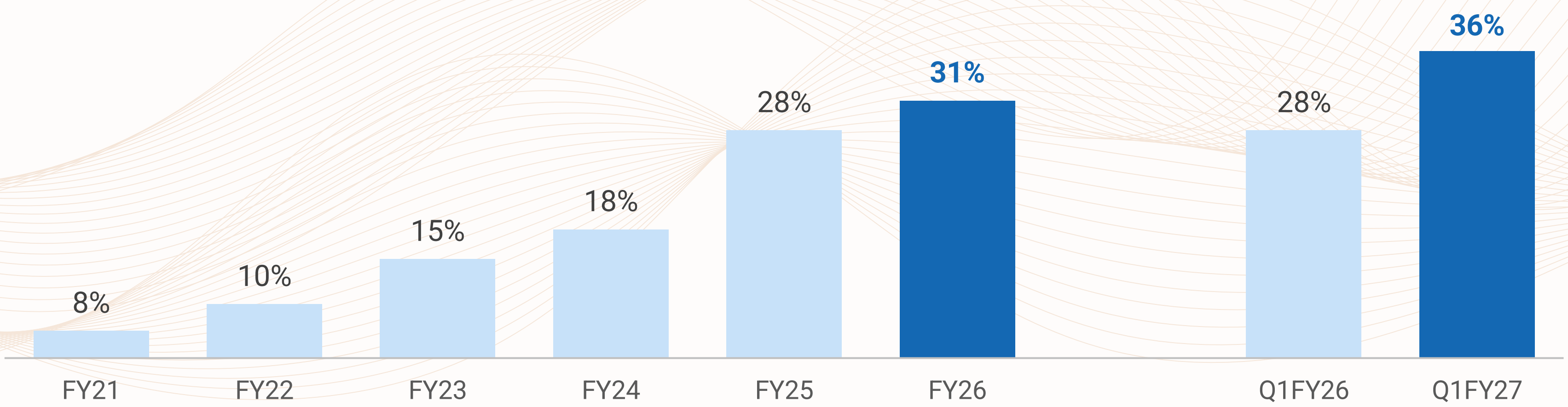
‘Growth’ Businesses – Scaling to 36% of India Business

Strengthen core & accelerate growth businesses

Revenue growth YoY

↑ **47%**

Growth Businesses as a % of India Business



TATA sampann · Ching's Secret · Organic India · TATA Gluco+ · TATA Copper+ · TATA Soulfull · Himalayan · TATA MyBistro · Smith & Jones

Includes overseas revenues for Capital Foods and Organic India.

Innovation

Drive Digital & Innovation

Health & Wellness

Convenience

Premiumization

Sustainability Leadership

Embed sustainability

Tata Consumer Products Limited
FOA Food Products

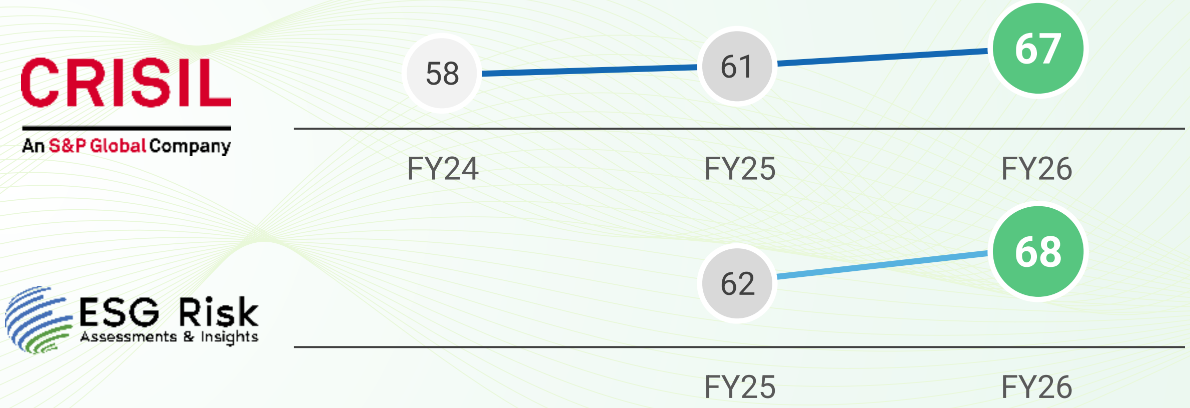
Dec 04, 2025

73
Score used for index selection

Member of:

DJSI World
Dec 04, 2025

Scores out of 100



Tata Consumer Products earned a place on the prestigious **Dow Jones Sustainability World Index,** reflecting commitment to sustainable and responsible growth.

Consistent improvement in ESG performance reflected in rising independent assessment scores across leading rating agencies.

India Tea/Coffee

- Volumes grew 2%. An unusually strong summer impacted category growth.
- Revenue declined 4%, reflecting pass-through of lower tea costs to consumers.
- Coffee grew 24% during the quarter.

Volume	Revenue
+2%	**-4%**

Salt

TATA CONSUMER PRODUCTS

- Salt volumes and revenue grew 7%.
- Calibrated price increases were actioned to offset input cost inflation.
- Value added salts delivered a volume growth of 13%.

Volume
+7%

Revenue
+7%

Tata Sampann

- Tata Sampann[1] continued strong momentum with 58% revenue growth.
- Growth was broad-based across categories, led by strong performance in dry fruits, cold-pressed oils as well as core pulses and spices.
- Strengthened category presence by building a complete whole spices portfolio.

Revenue **+58%**	Innovation-to-sales **8%**

[1] Includes Tata Simply Better – a sub-brand in pantry staples

Ready-to-Drink (RTD)

- RTD revenue grew 41%, driven by 35% volume growth.
- Broad-based growth across the portfolio with continued pursuit on premiumization and innovation.
- Introduced two variants under Kombucha Zero to strengthen the zero-sugar beverages portfolio.

Volume	Revenue
+35%	+41%

Capital Foods & Organic India

- Capital Foods and Organic India delivered a growth of 40% and 27%, respectively. Both domestic and export businesses performed well.
- Health & Wellness and Convenience focused launches continue to expand the addressable market and drive category growth.
- GTM restructuring initiatives to drive focus are showing encouraging early results.

Capital Foods Revenue	**₹232 Cr**
Organic India Revenue	**₹118 Cr**
Combined Gross Margin	**49%**

International

Tetley's 'Britain's Tea' television campaign
High emotional relevance and brand fluency

- International revenue grew 16% (+3% CC*).
- US business delivered 7% CC growth.
- UK business declined 2% CC, impacted by an intense summer which drove a slowdown in the everyday black tea category.
- Teapigs and Good Earth continue to gain share in the attractive Specialty and Fruit & Herbal segments.
- Canada revenue was flat however, value share improved across regular and specialty driven by strong execution.

Revenue
+16%

Constant Currency Revenue
+3%

*Constant-currency terms.

Non-branded Business

- Non-branded revenue declined 10% (CC). Average Robusta prices down 26% impacting realisations.
- Proactive hedging helped mitigate some of the impact of coffee price corrections, while strong execution supported volumes.

Revenue* **-10%**

Solubles Revenue* **-12%**

Plantations Revenue **-8%**

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*Constant-currency terms.

Tata Starbucks (JV)

- Revenue grew 11% backed by strong same store sales growth. Strong operating leverage drove margin expansion.
- Opened four new cafés, including two Reserve stores in Kolkata and New Delhi, strengthening the premium portfolio.
- Relaunched Starbucks Rewards to drive engagement and visit frequency.

Revenue
+11%

Store Openings
4

Total Store Network
498

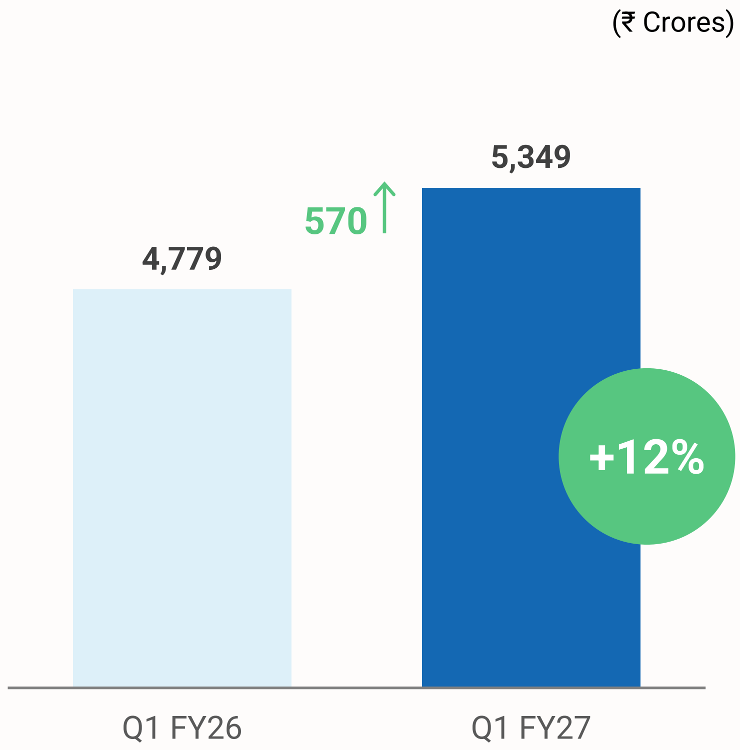
TATA CONSUMER PRODUCTS

Ashish Goenka

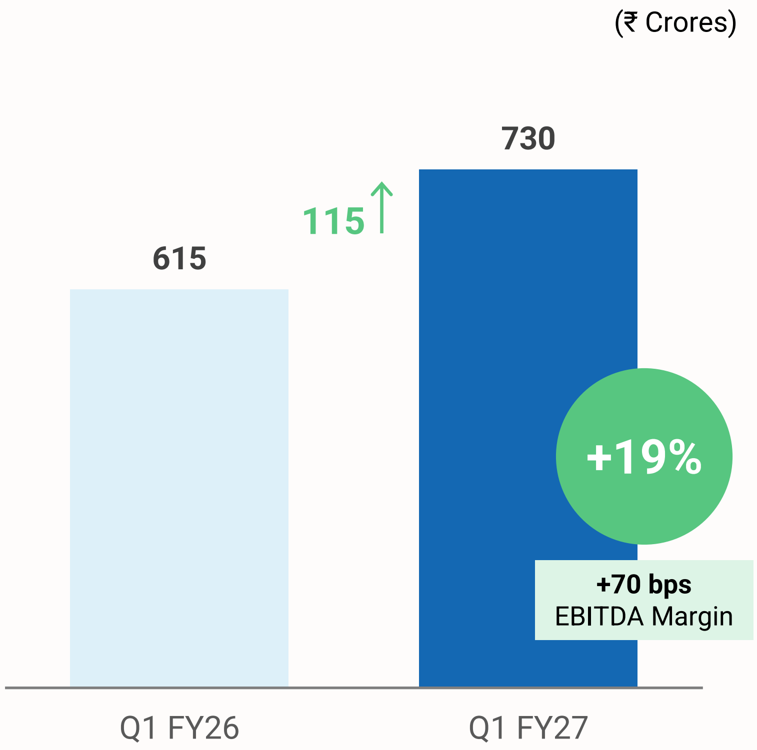
Group Chief Financial Officer

Consolidated Performance Highlights

Revenue from Operations

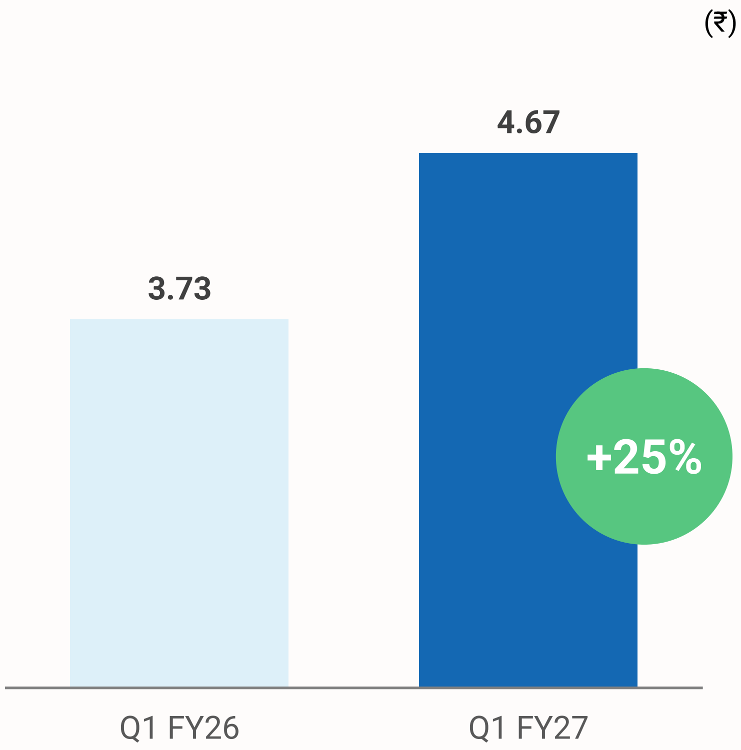


EBITDA



+70 bps
EBITDA Margin

Adjusted EPS



Consolidated Financials

TATA CONSUMER PRODUCTS

Profit and Loss statement (₹ Crores)	Quarter ended Jun'26		
	Q1 FY27	Q1 FY26	Change %
Revenue from operations	5,349	4,779	12%
EBITDA	**730**	**615**	**19%**
%	13.6%	12.9%	
EBIT	**565**	**466**	**21%**
%	10.6%	9.8%	
PBT before exceptional items	**592**	**465**	**27%**
Exceptional items	-	-	
Tax	(147)	(119)	
PAT	**445**	**346**	**28%**
Group Net Profit (incl. JVs & Associates)	**427**	**332**	**29%**
%	8.0%	6.9%	

Segment-wise Performance Q1FY27

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Particulars	Segment Revenue			Segment Results			Segment Margin	
₹ Cr	Q1 FY27	Q1 FY26	Change	Q1 FY27	Q1 FY26	Change	Q1 FY27	Q1 FY26
India Business	3,540	3,126	13%	394	290	36%	11.1%	9.3%
International Business	1,343	1,145	17%	175	155	13%	13.0%	13.5%
Total Branded Business	**4,883**	**4,271**	**14%**	**569**	**445**	**28%**	**11.7%**	**10.4%**
Non-branded Business	498	536	-7%	49	65	-24%	9.9%	12.0%
Others / Unallocated items	(32)	(28)		(26)	(44)			
Total	**5,349**	**4,779**	**12%**	**592**	**465**	**27%**	**11.1%**	**9.7%**

Q&A

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Thank You

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Last 10-year financials are available on Historical financial data

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