

SONATA



SONATA SOFTWARE LIMITED

A.P.S. TRUST BUILDING, BULL TEMPLE ROAD,

N.R. COLONY, BANGALORE - 560 019, INDIA

TEL: 91-80-30971999 FAX: 91-80-26610972



August 9, 2012

The Dy. General Manager
Market Operations
Bombay Stock Exchange Ltd
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai – 400 001.

Dear Sir/Madam,

SUB : UN-AUDITED RESULTS FOR THE QUARTER ENDED JUNE 30, 2012
REF : CLAUSE 41 OF THE LISTING AGREEMENT

With reference to the above, we wish to inform you that the un-audited financial results for the above period were considered and adopted by the Board in their meeting held on August 9, 2012. We are sending herewith highlights of the financial results in the prescribed format.

A copy of the press release is enclosed for your reference. Also note that the detailed financials and the Investor Presentation have been uploaded in our website www.sonata-software.com under Investors Section.

Kindly take the same on record.

Thanking you,

Very truly yours,
For **SONATA SOFTWARE LIMITED**

PRIYA MANOJ JASWANI
COMPANY SECRETARY

CC to : The National Stock Exchange Ltd – Mumbai

LIMITED REVIEW REPORT TO THE BOARD OF DIRECTORS OF SONATA SOFTWARE LIMITED

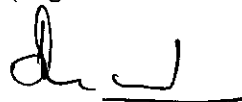
We have reviewed the accompanying statement of unaudited financial results of **SONATA SOFTWARE LIMITED** (the "Company") for the quarter ended June 30, 2012 ("the statement"). This statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.

We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the Accounting Standards referred to in Section 211 (3C) of the Companies Act, 1956 and other recognized accounting practices and policies, has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement with stock exchange, including the manner in which to be disclosed, or that it contains any material misstatement.

Further, we also report that we have traced the number of shares as well as the percentage of shareholding in respect of aggregate amount of public shareholdings and the number of shares as well as percentage of shares pledged / encumbered shares and non-encumbered shares of promoter and promoter group shareholders in terms of Clause 35 of the Listing Agreements and the particulars relating to undisputed investor complaints from the details furnished by the Registrars / Management.

For Deloitte Haskins & Sells
Chartered Accountants
(Registration No. 008072S)



V. Srikumar
Partner
Membership No.: 84494

Place: Mumbai

Date : 9 August 2012

SONATA SOFTWARE LIMITED

Registered Office: 208, T.V. Industrial Estate, S.K. Ahire Marg, Worli, Mumbai - 400 030

Corporate Office: 1/4, A.P.S Trust Building, Bull Temple Road, N.R. Colony, Bangalore - 560 019

Part I

Statement of Standalone Unaudited Results for the Quarter 3 months Ended 30/06/2012

Sl #	Particulars	3 months ended 30/06/2012	Preceding 3 months ended 31/03/2012	Corresponding 3 months ended 30/06/2011 in the previous year	Previous year Ended 31/03/2012
		(Unaudited)	(Audited) as referred in Note 3 below	(Audited)	(Audited)
1	Income from operations				
	(a) Net sales/income from operations	5,466.29	5,190.06	6,113.01	22,340.17
	(b) Other operating income	43.75	52.36	29.48	197.21
	Total income from operations (net)	5,510.04	5,242.42	6,142.49	22,537.38
2	Expenses				
	(a) Employee benefits expense	3,297.32	3,555.34	3,592.89	14,611.56
	(b) Depreciation and amortisation expense	231.73	253.05	271.67	1,077.10
	(c) Subsistence / Living Cost	320.70	346.61	451.08	1,745.51
	(d) Other expenses	1,525.53	1,598.40	632.35	3,909.31
	Total expenses	5,375.28	5,753.40	4,947.99	21,343.48
3	Profit / (Loss) from operations before other income, finance costs and exceptional items	134.76	(510.98)	1,194.50	1,193.90
4	Other income	205.90	193.92	293.34	835.40
5	Profit / (Loss) from ordinary activities before finance costs and exceptional items	340.66	(317.06)	1,487.84	2,029.30
6	Finance costs	-	0.02	-	1.58
7	Profit / (Loss) from ordinary activities after finance costs but before exceptional items	340.66	(317.08)	1,487.84	2,027.72
8	Exceptional items	-	-	-	-
9	Profit / (Loss) from ordinary activities before tax	340.66	(317.08)	1,487.84	2,027.72
10	Tax expense	104.06	(15.56)	298.05	537.14
11	Net Profit / (Loss) from ordinary activities after tax	236.60	(301.52)	1,189.79	1,490.58
12	Extraordinary items (net of tax expenses)	-	-	-	-
13	Net Profit / (Loss) for the period	236.60	(301.52)	1,189.79	1,490.58
14	Share of profit / (loss) of associates	-	-	-	-
15	Minority interest	-	-	-	-
16	Net Profit / (Loss) after taxes, minority interest and share of of profit / (loss) of associates	236.60	(301.52)	1,189.79	1,490.58
17	Paid-up equity share capital (Face Value Rs.1/-)	105,159,306	105,159,306	105,159,306	105,159,306
18	Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year				28,818.60
19 (i)	Earnings per share (before extraordinary items) (of Rs 1/- each) (not annualised):				
	(a) Basic	0.22	(0.29)	1.13	1.42
	(b) Diluted	0.22	(0.29)	1.13	1.42
19(ii)	Earnings per share (after extraordinary items) (of Rs 1/- each) (not annualised):				
	(a) Basic	0.22	(0.29)	1.13	1.42
	(b) Diluted	0.22	(0.29)	1.13	1.42

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Part II (₹ In lakhs)

Information for the Quarter 3 months ended 30/06/2012

Sl #	Particulars	3 months ended 30/06/2012	Preceding 3 months ended 31/03/2012	Corresponding 3 months ended 30/06/2011 in the previous year	Previous year Ended 31/03/2012
A	PARTICULARS OF SHAREHOLDING				
1	Public Shareholding				
	- Number of Shares	65,382,419	65,372,819	59,687,576	65,372,819
	- Percentage of shareholding	62.17%	62.17%	56.76%	62.17%
2	Promoters and Promoter Group Shareholding				
a)	Pledged / Encumbered				
	- Number of shares	10,585,000	14,125,000	13,375,000	14,125,000
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	26.61%	35.50%	29.41%	35.50%
	- Percentage of shares (as a % of the total share capital of the company)	10.07%	13.43%	12.72%	13.43%
b)	Non - encumbered				
	- Number of shares	29,191,887	25,661,487	32,096,730	25,661,487
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	73.39%	64.50%	70.59%	64.50%
	- Percentage of shares (as a % of the total share capital of the company)	27.76%	24.40%	30.52%	24.40%

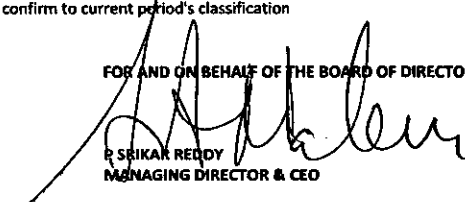
	Particulars	3 months ended 30/06/2012
B	INVESTOR COMPLAINTS	
	Pending at the beginning of the quarter	-
	Received during the quarter	10
	Disposed of during the quarter	10
	Remaining unresolved at the end of the quarter	-

Notes:

- The above unaudited financial results of the Company has been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 09th August, 2012
- In accordance with Clause 41 of the Listing Agreement the Statutory Auditors have carried out a 'Limited Review' of the Stand alone financial results for the quarter ended June 30, 2012
- Figures for the quarter ended March 31, 2012 are the balancing figures between (a) the audited figures for the year ended March 31, 2012 and (b) the published year to date figures up to the third quarter ended December 31, 2011
- Segment results have not been disclosed in the Standalone results since the Company operates in only one Segment viz International (Software Service exports)
- Previous year figures have been regrouped/reclassified wherever necessary to confirm to current period's classification

Place: Mumbai
Date : August 09, 2012

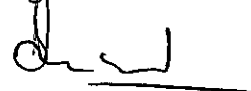
FOR AND ON BEHALF OF THE BOARD OF DIRECTORS


R. SRIKAR REDDY
MANAGING DIRECTOR & CEO

LIMITED REVIEW REPORT TO THE BOARD OF DIRECTORS OF SONATA SOFTWARE LIMITED

1. We have reviewed the accompanying statement of Unaudited Consolidated Financial Results ("the Statement") of **SONATA SOFTWARE LIMITED** ("the Company") and its subsidiaries (the Company and its subsidiaries constitute "the Group") for the quarter ended June 30, 2012. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on these financial results based on our review.
2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an opinion.
3. The Statement reflects the Group's share of total revenues of Rs. 17,985 lakhs and Loss after tax of Rs.4,412 lakhs for the quarter then ended relating to certain subsidiaries whose results have been audited by the other auditors and whose reports have been considered by us in submitting our report.
4. Based on our review and read with our comments in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the Accounting Standards referred to in Section 211 (3C) of the Companies Act, 1956 and other recognised accounting practices and policies, has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreements with the stock exchanges, including the manner in which it is to be disclosed, or that it contains any material misstatement.
5. Further, we also report that we have traced the number of shares as well as the percentage of shareholdings in respect of the aggregate amount of public shareholdings and the number of shares as well as the percentage of shares pledged/encumbered in respect of the aggregate amount of promoter and promoter group in terms of Clause 35 of the Listing Agreements from the details furnished by the Management and the particulars relating to the undisputed investor complaints from the details furnished by the Registrars/ Management.

For Deloitte Haskins & Sells
Chartered Accountants
(Registration No. 008072S)



V. Srikumar
Partner
Membership No.: 84494

Place: Mumbai
Date: 9 August 2012

SONATA SOFTWARE LIMITED
Registered Office: 208, T.V. Industrial Estate, S.K. Ahire Marg, Worli, Mumbai - 400 030
Corporate Office: 1/4, A.P.S Trust Building, Bull Temple Road, N.R. Colony, Bangalore - 560 019

Part I

Corporate Office: 1/4, A.P.S. Trust Building, Bani Temple Road, Baner Colony, Bangalore - 560 029

₹ in lakhs

Statement of Consolidated Unaudited Results for the Quarter 3 months Ended 30/06/2012

Sl #	Particulars	3 months ended 30/06/2012	Preceding 3 months ended 31/03/2012	Corresponding 3 months ended 30/06/2011 in the previous year	Previous year Ended 31/03/2012
		(Unaudited)	(Audited) as referred in Note 3 below	(Audited)	(Audited)
1	Income from operations				
	(a) Net sales/income from operations	40,145.83	31,630.44	33,399.69	156,147.85
	(b) Other operating income	215.54	50.84	477.50	652.06
	Total income from operations (net)	40,361.37	31,681.28	33,877.19	156,799.91
2	Expenses				
	(a) Purchases of stock-in-trade	16,056.90	13,211.54	11,150.57	77,024.28
	(b) Changes in inventories of stock-in-trade	2,400.73	(714.93)	66.34	(3,022.12)
	(c) Employee benefits expense	12,144.69	11,343.69	11,228.80	45,584.82
	(d) Depreciation and amortisation expense	1,032.23	1,298.83	1,051.66	4,590.67
	(e) Other expenses	8,203.64	7,934.58	8,691.85	32,003.07
	Total expenses	39,838.19	33,073.71	32,189.22	156,180.72
3	Profit / (Loss) from operations before other income, finance costs and exceptional items	523.18	(1,392.43)	1,687.97	619.19
4	Other income	95.64	265.84	74.62	959.76
5	Profit / (Loss) from ordinary activities before finance costs and exceptional items	618.82	(1,126.59)	1,762.59	1,578.95
6	Finance costs	251.38	274.55	181.96	1,180.86
7	Profit / (Loss) from ordinary activities after finance costs but before exceptional items	367.44	(1,401.14)	1,580.63	398.09
8	Exceptional items (Refer note 4)	4,316.27	756.54	-	1,189.44
9	Profit / (Loss) from ordinary activities before tax	(3,948.83)	(2,157.68)	1,580.63	(791.35)
10	Tax expense	115.99	78.60	1,016.16	941.70
11	Net Profit / (Loss) from ordinary activities after tax	(4,064.82)	(2,236.28)	564.47	(1,733.05)
12	Extraordinary items (net of tax expenses)	-	-	-	-
13	Net Profit / (Loss) for the period	(4,064.82)	(2,236.28)	564.47	(1,733.05)
14	Share of profit / (loss) of associates	-	232.45	-	232.45
15	Minority interest	2,296.02	639.15	319.99	1,241.63
16	Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates	(1,768.80)	(1,364.68)	884.46	(258.97)
17	Paid-up equity share capital (Face Value Rs. 1 /-)	105,159,306	105,159,306	105,159,306	105,159,306
18	Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year				36,401.56
19 (i)	Earnings per share (before extraordinary items) (of ₹ 1/- each) (not annualised):				
	(a) Basic	(1.68)	(1.30)	0.84	(0.25)
	(b) Diluted	(1.68)	(1.30)	0.84	(0.25)
19(ii)	Earnings per share (after extraordinary items) (of ₹ 1/- each) (not annualised):				
	(a) Basic	(1.68)	(1.30)	0.84	(0.25)
	(b) Diluted	(1.68)	(1.30)	0.84	(0.25)

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Part II (₹ in lakhs)

Information for the Quarter 3 months ended 30/06/2012

Sl #	Particulars	3 months ended 30/06/2012	Preceding 3 months ended 31/03/2012	Corresponding 3 months ended 30/06/2011 in the previous year	Previous year Ended 31/03/2012
A	PARTICULARS OF SHAREHOLDING				
1	Public Shareholding				
	- Number of Shares	65,382,419	65,372,819	59,687,576	65,372,819
	- Percentage of shareholding	62.17%	62.17%	56.76%	62.17%
2	Promoters and Promoter Group Shareholding				
	a) Pledged / Encumbered				
	- Number of shares	10,585,000	14,125,000	13,375,000	14,125,000
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	26.61%	35.50%	29.41%	35.50%
	- Percentage of shares (as a % of the total share capital of the company)	10.07%	13.43%	12.72%	13.43%
	b) Non - encumbered				
	- Number of shares	29,191,887	25,661,487	32,096,730	25,661,487
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	73.39%	64.50%	70.59%	64.50%
	- Percentage of shares (as a % of the total share capital of the company)	27.76%	24.40%	30.52%	24.40%

	Particulars	3 months ended 30/06/2012
B	INVESTOR COMPLAINTS	
	Pending at the beginning of the quarter	-
	Received during the quarter	10
	Disposed of during the quarter	10
	Remaining unresolved at the end of the quarter	-

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Notes:

- 1 The above unaudited financial results of the Company has been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 09th August, 2012.
- 2 In accordance with Clause 41 of the Listing Agreement the Statutory Auditors have carried out a 'Limited Review' of the consolidated financial results for the quarter ended June 30, 2012
- 3 Figures for the quarter ended March 31, 2012 are the balancing figures between (a) the audited figures for the year ended March 31, 2012 and (b) the published year to date figures up to the third quarter ended December 31, 2011.
- 4 Exceptional item relates to accrual of employee restructuring on account of early retirement in the company's subsidiary TUI InfoTec GmbH.
- 5 Consolidated financials include subsidiaries i.e, Sonata Information Technology Limited, TUI InfoTec GmbH, Sonata Software North America Inc., Sonata Software GmbH, Sonata Europe Limited, Sonata Software FZ LLC and Sonata Software Qatar LLC
- 6 The consolidated segmentwise revenue and results for the quarter ended 30th June, 2012 as required under Clause 41 of the Listing Agreement are as follows :

Particulars	Quarter ended			Previous Year ended
	30/06/2012	31/03/2012	30/06/2011	31/03/2012
1. Segment Revenue				
a. Domestic (Sales & Services)	20,387.88	13,753.44	12,636.35	79,208.17
b. International (Software Service Exports)	19,757.95	17,877.00	20,763.34	76,939.68
Total	40,145.83	31,630.44	33,399.69	156,147.85
Less : Inter segment revenue				
Net sales/income from operations	40,145.83	31,630.44	33,399.69	156,147.85
2. Segment Results				
Profit/(loss) before tax & Interest				
a. Domestic (Sales & Services)	349.80	(22.19)	31.66	387.71
b. International (Software Service Exports)	269.02	(1,104.40)	1,730.94	1,191.24
Total	618.82	(1,126.59)	1,762.59	1,578.95
Less: Finance costs	251.38	274.55	181.96	1,180.86
Less: Other unallocable expenditure,				
Net of Unallocable Income				
3. Profit Before Tax and exceptional item	367.44	(1,401.14)	1,580.63	398.09
Exceptional item	4,316.27	756.54	-	1,189.44
Profit Before Tax	(3,948.83)	(2,157.68)	1,580.63	(791.35)
4. Capital Employed				
(Segment assets - Segment liabilities)				
a. Domestic (Sales & Services)	11,704.92	11,626.42	11,809.93	11,626.42
b. International (Software Service Exports)	11,351.43	24,238.48	14,813.25	24,238.48
Total	23,056.35	35,864.90	26,623.18	35,864.90

- 7 Previous year figures have been regrouped/reclassified wherever necessary to confirm to current period's classification

Place: Mumbai
Date : August 09, 2012

FOR AND ON BEHALF OF THE BOARD OF DIRECTORS

P SRINIVAS REDDY
MANAGING DIRECTOR & CEO



Sonata Software - Consolidated Q1 FY13 Revenues at Rs 403.61 Crores

Mumbai, Aug 9, 2012

Sonata Software, an IT consulting and software services provider, today reported its unaudited financial results for the quarter ended June 30, 2012.

Result Highlights

Sonata Software Ltd - Consolidated Financial results

(In Rs. Cr.)

Revenues	Q1 - 12-13	Q4 11-12	Q1 - 11-12	QoQ	YoY
International IT Services	80.71	65.49	78.46	23%	3%
TUI InfoTec GmbH (Joint Venture)	118.78	113.73	133.70	4%	-11%
Domestic - Products & Services	204.12	137.59	126.62	48%	61%
Consolidated	403.61	316.81	338.78	27%	19%

EBIDTA	Q1 - 12-13	Q4 11-12	Q1 - 11-12	QoQ	YoY
International IT Services	10.18	(1.55)	18.16	757%	-44%
TUI InfoTec GmbH (Joint Venture)	4.58	3.69	9.90	24%	-54%
Domestic - Products & Services	1.75	(0.42)	0.08	516%	1999%
Total	16.51	1.72	28.14	860%	-41%

Exceptional Item - Employee Restructuring Costs/Provisions at TUI InfoTec GmbH

	43.16	7.56	-		
Consolidated	(26.65)	(5.84)	28.14		

PAT	Q1 - 12-13	Q4 11-12	Q1 - 11-12	QoQ	YoY
International IT Services	5.87	(2.26)	13.32	360%	-56%
TUI InfoTec GmbH (Joint Venture)	(2.84)	(3.51)	(3.22)	19%	12%
Domestic - Products & Services	0.90	(4.09)	(1.24)	122%	172%
Total	3.93	(9.86)	8.84	140%	-56%

Exceptional Item - Employee Restructuring Costs/Provisions at TUI InfoTec GmbH - 50.1% (Sonata's share)

	21.62	3.79	-		
Consolidated	(17.69)	(13.65)	8.84		

Note: the above financials by segment are post appropriate intercompany eliminations

Said Srikar Reddy, "Our focus of being a partner of choice in delivering transformational outsourcing services in setting up client specific Centres of Excellence in select horizontals and verticals is helping us differentiate ourselves. Our long standing alliances with leading technology majors are helping us deliver value to our clients businesses. We will continue to invest in building capability in technology areas like mobility, cloud, analytics, big data, social media and investing in marketing and market presence."



N. Venkatraman, CFO, said, "The profit and growth numbers in our International IT Services and Domestic Products and Services are a result of various measures taken to improve margins. The revenues show a sequential growth of 23% and 48%, with a significant increase in EBIDTA and PAT."

"We have added six new clients in this quarter. On the domestic business front, the recent notification by the Government of India removing multilevel taxation (TDS) on the sale of software in India, will give a significant boost to our returns in this business. It will also significantly help improve our cash flows," he added.

"Results of TUI InfoTec, our (before extraordinary items) 50.1% subsidiary in Germany, are positive and encouraging. Sequentially, revenues have grown by 4% and EBIDTA and PAT by 24% and 19% respectively. The exceptional item at TUI InfoTec was the significant non-cash provisions made for employee restructuring costs as per German accounting standards. These costs have an immediate impact of depressing the consolidated results, but in the medium and long term they get paid back through improved realization and cash flows" he said.

Highlights for the quarter

International IT Services:

- Added 6 new customers
- Established Offshore Development Center for Coalfire Inc., USA
- Strengthened US sales team by onboarding 2 senior sales professionals
- Zinnov, a leading Offshore Advisory firm, ranked Sonata as an established, niche R&D service provider in their Global R&D Service Providers Rating (GSPR).

Significant Projects:

One of the world's largest corporate travel management companies has chosen Sonata as an extended development partner to fast-track their business goals. Sonata's relevant travel domain experience and expertise in integration services has led to this strategic relationship that includes Hotel Travel Server integration, Train Travel Server Integration, and Localization Project. The integration is executed in Agile using SCRUM methodology.

A large retailer in Australia has chosen Sonata as their partner for the development and support of DynamicsAX2009. Sonata played a key role as an AX consultant by helping the customer in the architectural audit of the existing deployment, which led to the development of new features & enhancements to the existing AX 2009 along with performance tuning & benchmarking.

Sonata has been selected as a partner for implementing a complete retail system to provide innovative solutions by a Duty free terminal, a subsidiary of an existing airline client. In the continued effort to add value to customers in the TTL (Travel, Transportation and Logistics) domain, Sonata is involved in the implementation of AX Retail Point-of-sale, shop management, Inventory, and finance solutions. Sonata is also architecting an integration solution with other solutions including Warehouse Management, CRM, and web selling channels.



The European Integration team of a world leader in convenient snacks, foods, and beverages has engaged Sonata to develop and deploy a complex SAP Data Services Integration task for Russia business that covers integration of 26 databases with SAP – BW (Business Warehouse).

For a leading manufacturer of disposable medical connection systems, Sonata has been engaged in the maintenance and support of Oracle e-Business suite. Leveraging Sonata's strong Oracle strengths in SCM and Finance, the engagement will help the customer control and manage their high-volume ticket queue.

Sonata is working with a leading integrated mobile security solutions provider for the architecture and delivery of their generation product on JEE technologies. Having embarked on a large scale enhancement and value addition process to their existing mobile platforms, the customer was looking for a suitable offshore partner to achieve their business objectives. Sonata's strong presence in the ISV segment and open source technology capabilities were looked at as key drivers by the customer.

A leading airline in the Middle East region has selected Sonata as their Mobility solutions partner to develop a mobile technical framework and iPad apps. Sonata's scope of work involves design and development of the framework that encompasses key technical components for UI, security & access control, connectivity, logging, GPS and synchronization, and of iPad apps for the pilots viz. briefing pack delivery app & duty check-in app. The solutions will streamline, automate and monitor the operational business processes involved in flight deck crew duty check-in and will provide easy access to briefing pack per flight route in an unencumbered way.

For one of the world's leading auto manufacturers, Sonata will be providing techno functional support for their Oracle applications P2P and O2C business cycles.

Sonata is assisting a large manufacturer of rubber & plastic components and assemblies in rolling-out of Microsoft Dynamics AX for their India Operations.

Sonata is developing a complete Business Intelligence solution for a Government organization that is responsible for establishing and maintaining a technically sound management accounting system. The solution will help the client track funds being disbursed under various schemes and will consist of dashboards, exception reports, alerts and detailed analytical reports, and will be used across Government functions. Built on a Microsoft stack including SQL Server 2008, SSIS, SSAS and SSRS, along with SharePoint Server 2010, the application will provide information to more than 8 lacs stakeholders across the country. It will help the Government have better fiscal control, thus ensuring the schemes are run efficiently.

About Sonata Software Limited

Sonata Software (www.sonata-software.com), headquartered in Bangalore, India, is an IT consulting and software services provider. Sonata's focus areas includes enterprises in the Outsourced Product Development (OPD), Travel, Consumer Packaged Goods (CPG), Retail and Manufacturing verticals and its customers are located across the US, Europe, Middle East and the Asia-Pacific region. Its key service lines include Application Development Management (ADM), Emerging Technologies (Mobility, Analytics, Cloud and Social Media), Business Intelligence, Testing, Enterprise Services -



ERP, CRM and Remote Infrastructure Management. Sonata has been recognized for its excellence in providing Software/ISV R&D and Cloud Computing Services to global customers by Zinnov Management Consulting Pvt. Ltd. Sonata and its Affiliates leverage their alliances with global technology majors like Microsoft, SAP, IBM, Oracle, HP to deliver innovative solutions.

Sonata operates globally through its subsidiaries and affiliates that include (1) TUI InfoTec – Sonata's Joint Venture with TUI, Europe's largest tourism group, (2) Sonata Software North America Inc, which provides development and consulting services to clients using an Onsite-Offshore Delivery Model, (3) Sonata Software FZ LLC – Sonata's fully-owned subsidiary IT solutions to customers in the Middle East, (4) Sonata Software (Qatar) LLC – Sonata's Joint Venture with Mohammad Nasser Abdullah Al MISNAD and (5) Sonata Information Technology Limited, which is a premier software services and product distribution company with India-focused business operations.

For further information, please contact:

Swati Sengupta
Sonata Software Limited
A.P.S. Trust Building,
Bull Temple Road, N.R. Colony
Basavanagudi,
Bangalore 560019, India
Tel : +91 80 30971999
swati.sengupta@sonata-software.com