



SAGAR CEMENTS LIMITED

6th November 2016

BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai 400 001
Scrip Code: 502090

The National Stock Exchange of India Limited
Exchange Plaza, 5th Floor, Plot No. C/1, G – Block
Bandra Kurla Complex, Bandra East, Mumbai
Mumbai 400 051
NSE Symbol: SAGCEM

Dear Sir,

Subject: Updation of Corporate Presentation

...

We refer to our letter dated 5th November 2016 informing you of our proposed investors meet with Analysts / Institutional Investors and in connection there with, we are forwarding herewith a copy of the presentation proposed to be made at the said meets.

Thanking you.

Yours faithfully,
For Sagar Cements Limited


R. Soundararajan
Company Secretary



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CIN : L26942TG1981PLC002887



Sagar Cements Limited

Corporate Presentation



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Sagar Cements Limited – Corporate Overview



Sagar Cement has created a niche in the Southern markets & making inroads in the Eastern markets of India



- Incorporated in 1981, Sagar Cement Limited (“SCL”) with the current capacity of 4.2 MTPA is a dominant cement player in South India
 - Strong presence across all five key states – AP, Telangana, Tamil Nadu, Kerala and Karnataka
 - Expanded geographic presence to Maharashtra and Odisha
- Primarily manufacturers OPC, PPC, PSC & SRC varieties of cement from its plant situated in Mattampally, Nalgonda district of Telangana
- Company has built a strong brand over a period of last 3 decades – “Sagar Cement”



Facilities at a glance

Clinker Capacities

Facility	TPD	Capacity MTPA
Sagar Cements		
Line -1	1,950	0.65
Line – 2	6,500	2.15
Total	8,450	2.80
BMM Cements	2500	0.82
Total Clinker Capacity	10,950	3.62

Cement Capacities

Facility	Capacity MTPA
Sagar Cements –Mattampally, Nalgonda, Telangana	3.00
BMM Cements – Gudipadu, Anantapur, Andhra Pradesh	1.00
Sagar Cements –Bayyavaram, Visakhapatnam, Andhra Pradesh	0.20
Total Cement Capacity	4.20





BMM Cements power plant



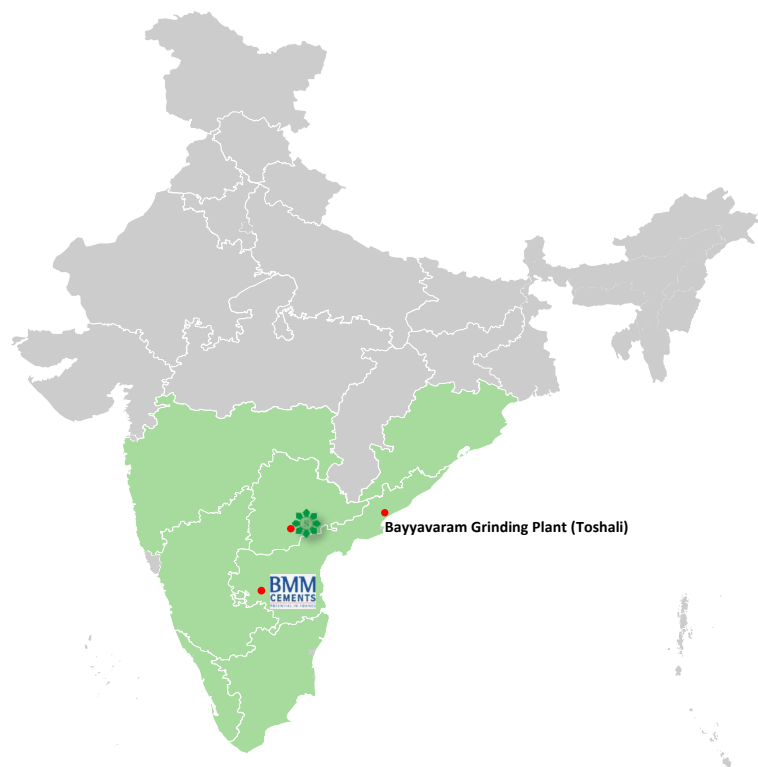
■ Captive Power Capacities

Facility	Capacity in MW
Sagar Cements – Waste Heat Recovery Power Plant (Under Implementation)	6 MW
Sagar Cements – Thermal Power (Proposed)	15 MW
BMM Cements – Thermal Power	25 MW
Total	46 MW

SCL –WHR



- Fully integrated & automated facilities
- Distribution – Strong network of ~2,150 dealers
- Channel Mix: Trade 70% : Non Trade 30%
- Strong Management Execution Track Record of consistent profits, inorganic and organic expansions
- Strong Financials Performance: FY16 company's revenues, on consolidated basis, stood at INR 860 Cr with an EBITDA of INR 121 Cr., FY17 H1 Revenues stood at INR 447 Cr with an EBITDA of INR 56 Cr



Sagar Plant

Capacity	3.0 MTPA
Location	Mattampally , Telangana
Capacity Utilisation (H1FY17)	50%
Markets Catered	AP, Telangana, Odisha, Maharashtra
Limestone	More than 600 mn Tonnes (100 Yrs Lease)

BMM Plant

Capacity	1.0 MTPA
Location	Gudipadu , AP
Capacity Utilisation0 (H1FY17)	67%
Markets Catered	AP , Karantaka , TN
Limestone	174.7 mn Tonnes (20 Yrs Lease)
Captive Power Plant	25 MW

Bayyavaram Plant

Capacity (Grinding)	0.2 MTPA
Location	Vizag , AP
Capacity Utilisation (H1FY17)	NA
Markets Catered	Visakhapatnam, Vizag, Srikakulam and parts of Odisha
Limestone	NA

- 3 MTPA Plant is Located at Mattampally, Nalgonda District, Telangana
- 1 MTPA & 25 MW Power Plant is Located at Gudipadu, Ananthapur District in Andhra Pradesh
- Part of Nalgonda & Yerraguntla Cement Cluster
- Head Office based out of Hyderabad

Note: Company also has 0.35 MTPA of grinding capacity at Pedaveedu, Nalgonda Dist., which is currently not operational



Fully Automated and Integrated Cement Plant at Mattampally, Telangana



Clinker Plant



Grinding Unit



6 MW – WHR Under Construction



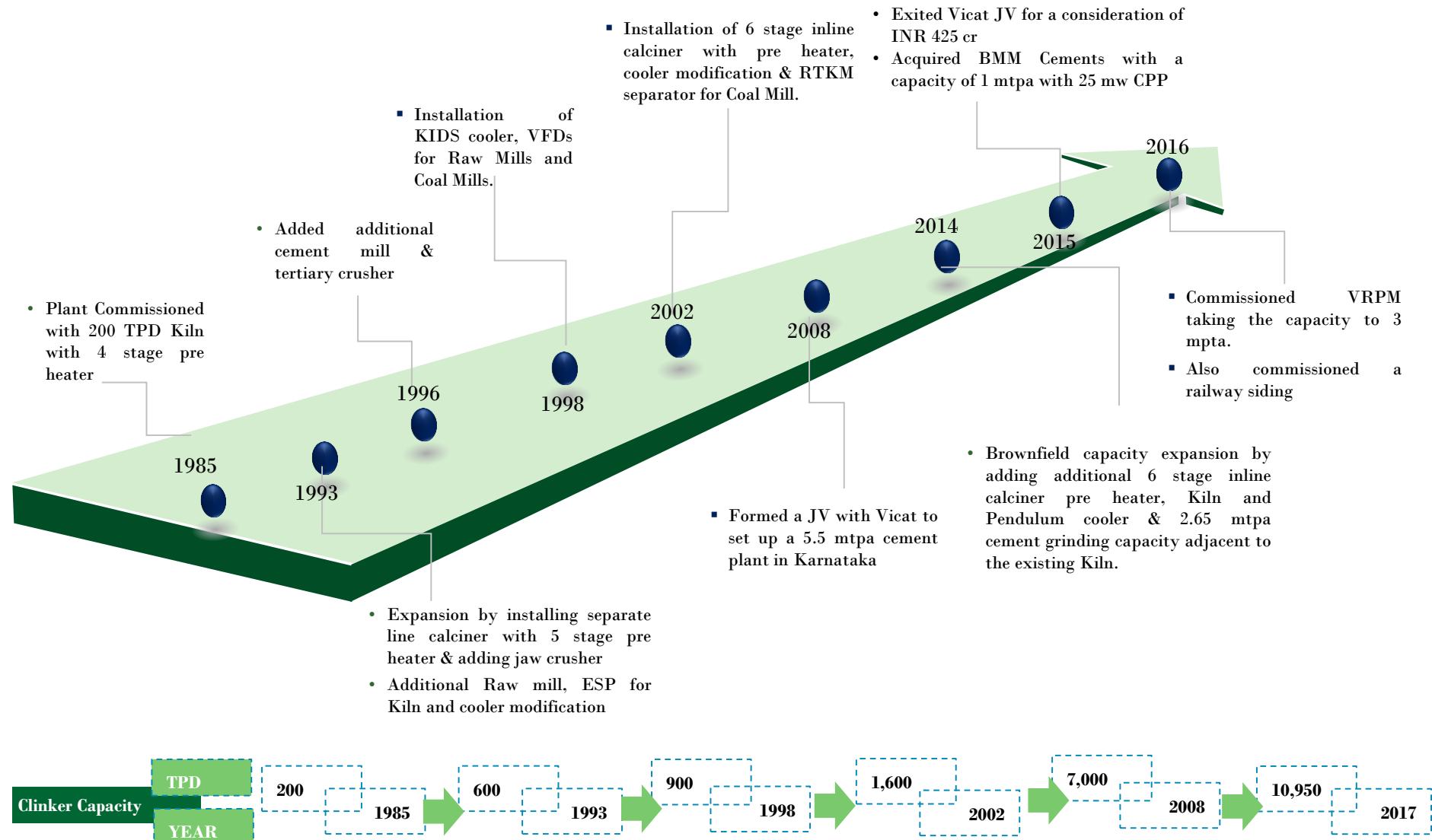
Robotic Lab for consistent quality

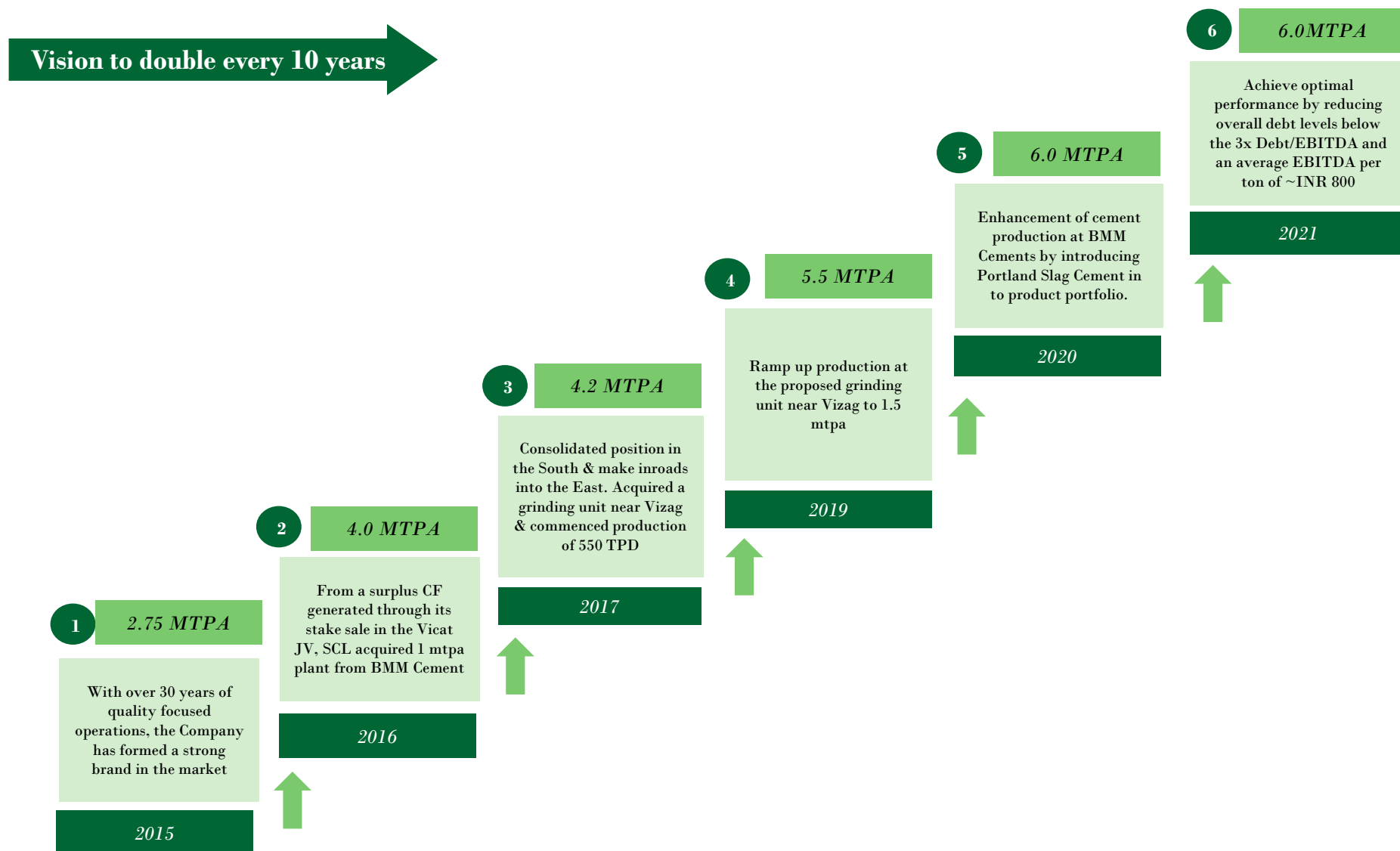


Surface Mining – Zero Overburden



Railway Siding





Sagar Cement – Corporate Overview

Strong Sales & Distribution Channel



Distribution Network – Focused on South

Distribution & Consignment Agents

60

Dealers

2150

Strong Brand Equity & Recall



Strong Brand Equity & Recall

Bus Shelter



Bus Paintings



Wall Paintings



Cab Paintings

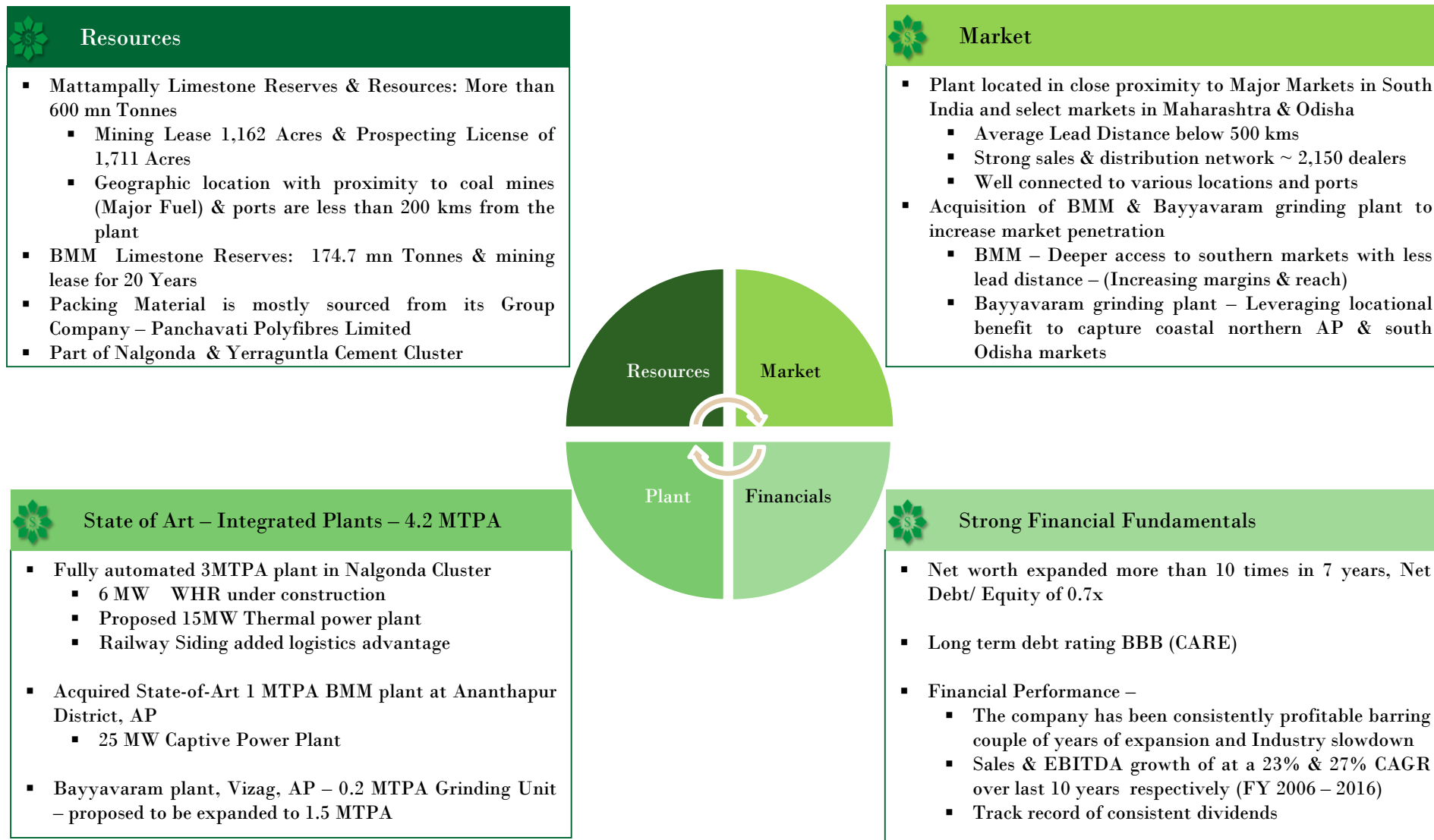


Shop Paintings



Bus Panel





Sagar Cement – Corporate Overview

Professional & Experienced Management...



Mr S. Veera Reddy *Managing Director*

- An agriculturalist turned industrialist. Was a co-promoter of well known Priyadarshini Group of Companies.
- He was appointed as Managing Director in 1991 and has played a key role in steering the company to its present status

Mr S. Sreekanth Reddy *Executive Director*

- After having gained industrial experience of over 15 years, he joined Sagar Cements as its Technical Consultant in 2002 and was inducted in the Board as a Whole-time Director.
- PG Dip in Cement Technology

Dr.S.Anand Reddy *Joint Managing Director*

- Inducted on the Board in 1991, was later appointed as a Whole-time Director (Marketing and Projects) in 1992
- He has been instrumental for promoting Sagar Power Limited, where he is presently associated as Managing Director
- He is a doctor by qualification

Mr M S A Narayana Rao *Group President*

- Having more than 50 Year experience in Cement Industry.
- He holds B.E. Hons. (Mechanical).
- He served as President (Works), NCL Industries Limited

Mr K Ganesh *President – Projects & Development*

- Having more than 30 years of experience in Project execution.
- Having B.E (Mechanical)
- He served as Senior Engineer in Bhagawati Priya consulting Engineers Limited, Mumbai

Mr K Prasad *CFO*

- Having more than 20 years of experience respective field.
- Heading the Finance & Accounts function for the Group.
- Holds M.Com., ACA
- Previously served as Senior Manager in Sagarsoft (India) Limited

Mr.P.S.Prasad *President - Marketing*

- Having 35 years of experience in Marketing
- He hold Degree in Bachelor of Arts
- Worked in various organisations in different levels
- He served as General Manager – (Marketing) in Sri Vishnu Cements Limited

R. Soundararajan *Compliance Officer, Company Secretary*

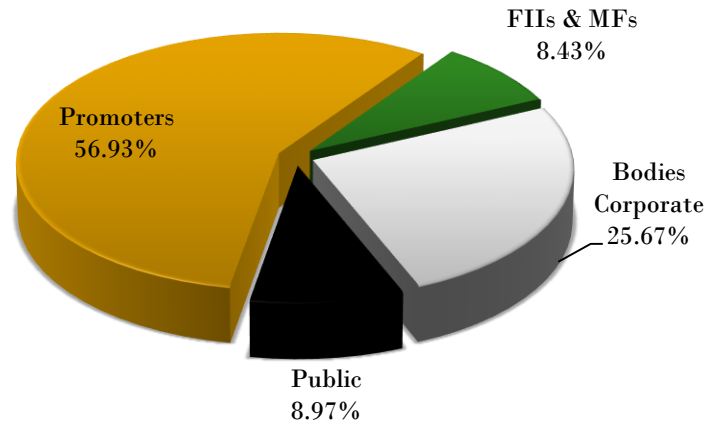
- Having more than 40 years of professional experience.
- Holds ACS & ACMA.
- Heading the Secretarial & Compliance function for the Group.
- He served as G M (Corp. Affairs) & CS in Sagarsoft (India) Limited



Mr O. Swaminatha Reddy Chairman & Independent Director		A Financial and Management consultant, known for his acumen in corporate finance. He has been associated with the Board since 1983. Earlier he had served as Chairman of Andhra Bank and AP State Finance Corporation. He is on the Board of several reputed companies. B.Com.(Hons) ACA
Executive Directors	Mr S. Veera Reddy <i>Managing Director</i>	- An agriculturalist turned industrialist. He was a co-promoter of well known Priyadarshini Group of Companies. He was appointed as Managing Director Sagar Cements in 1991 - He has played a key role in steering the company to its present status
	Dr. S. Anand Reddy <i>Joint Managing Director</i>	- Inducted on the Board on 23rd November 1991, was later appointed as a Whole-time Director (Marketing and Projects) in 1992. He has been instrumental for promoting the subsidiary company Sagar Power Limited, of which he is presently the Managing Director. - He is a qualified doctor (MBBS)
	Mr S. Sreekanth Reddy <i>Executive Director</i>	- After having gained industrial experience of over 15 years, he joined Sagar Cements as its Technical Consultant in 2002 and was inducted in the Board as a Whole-time Director. - PG Dip in Cement Technology
Non-executive Directors	Mr K. Thanu Pillai <i>Independent Director</i>	- Appointed as Director on 27th February 1997. He has more than 30 years of experience in Banking and retired as Managing Director of State Bank of Hyderabad. He is also on the Board of several listed companies. - M.B.A. , CAIIB
	Mr John-Eric Bertrand <i>Director</i>	- Investment Manager at Ackermans & van Haaren NV. Before joining AVH, he worked as Senior Consultant at Roland Berger Strategy Consultants. - Commercial Engineer & MBA
	Mr V.H. Ramakrishnan <i>Director</i>	- Extensive experience for more than 35 years in both Domestic and International Banking during his career with Bank of India. Retired as General Manager (International) in April, 2001 - BSC, ACA, ACMA
	Smt. S. Rachana <i>Non-Executive Director</i>	- Non –Executive Director - Working as Executive Director in Panchavati Poly Fibre Limited - She hold Degree in Bachelor of Science
	Mr Rajendra Prasad <i>Nominee Director</i>	- Nominee Director of APIDC - M Com, LLB



Shareholding Pattern (As on September 2016)



Select Investors

SN	Shareholders	% Holding
1	AVH Resources India Pvt Limited	18.55
2	SBI Mutual Funds	5.40
Bodies Corporate		
1	Twinvest Financial Services	4.68

Capital Structure

Particulars	Nominal Amount
Authorised Share Capital	22,00,00,000
Issued, Subscribed and Paid up Share Capital	17,38,80,140



RV Consulting

- Reputed Turn Key Solutions provider (Design, Engineering & Project Management) to Cement Industry & Small Hydro Power Projects
- **Select Customers include:**
 - Bharathi Cement Corporation Limited, Vicat Sagar Cement Private Limited, Maruthi Cements Limited, Nepal, Keerthi Industries Limited, Hyderabad, Super Hydro Electric Private Limited, Syrian Cement Co., Aleppo, Alchaba Cement, Syria, Trotus Cement, Syria, Amrit Cement, Meghalaya



Sagar Soft (India) Limited

- Incorporated in 1996, engaged in providing software development and consultancy services in India and the United States
- Primarily offerings include mobility, enterprise solutions, as well as research and data mining, social media engagement, financial analytic and business intelligence, testing and quality assurance, and technology related solutions across sectors
- Sagarsoft provides its services using onsite, offsite, offshore and hybrid delivery models
- Listed in Bombay Stock Exchange Limited



Sagar Power Limited

- Engages in operating hydroelectric power generation facilities. The company was incorporated in 1994
- **Select Projects include:**
 - Hydro Power : 8.30 MW (4.30 MW plant at Guntur Dist. & 4.00 MW at Kurnool Dist., Andhra Pradesh , India)
 - Wind Power : 1.65 MW capacity on June 2nd 2009 at Theni Dist., Tamil Nadu and expected PLF is 32%
- Owns 100% stake in Super Hydro Electric Pvt Ltd which is implementing 28.30 MW Hydro Power Generation in Uttarakhand



Panchvati Polyfibers Limited

- Incorporated in 1984, Engages in manufacturing of PP Fabric / Woven Sacks for Cement Industries
- **Capacity:** Manufacturing of Woven Sacks with a capacity of 58.50 Million sacks with 90 Looms
- **Select Customers include:**
 - Sagar Cements, My Home Cements, Penna Cements and other Cement Industries in Andhra Pradesh

Sagar Cements Limited – Key Investment Highlights



A



Strategic Expansion Plan – Rightly Timed and Well Thought-out

B



Well Positioned to Capture the Demand Revival in South

C



Acquisition Synergies to Derive Multiple Benefits

D



Strong Financials

E



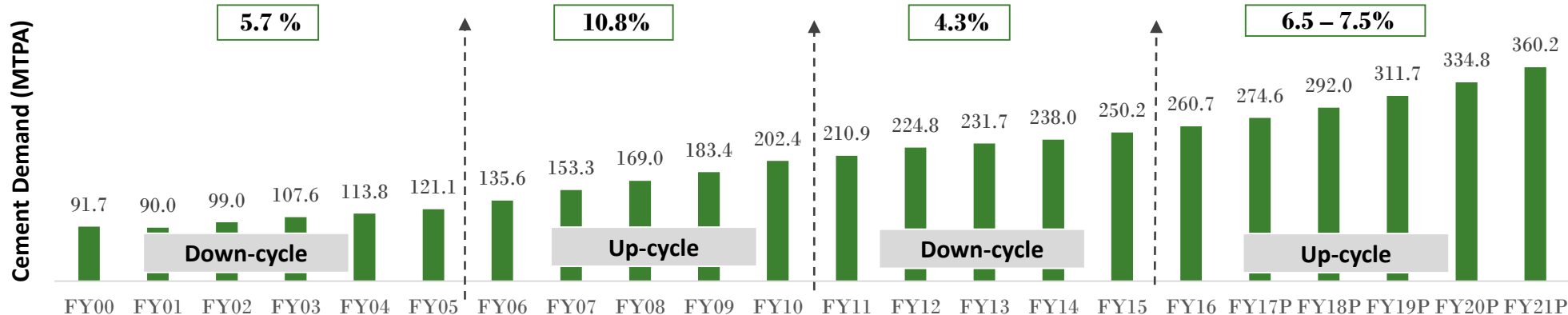
Professional Management with Strong Execution Track Record

Strategic Expansion Plan – Robust and Well Thought-out

“Rightly Timed Expansion during Down cycle”



Sagar Cement, with BMM & Bayyavaram grinding unit acquisitions at current capacity of 4.2MTPA is strongly positioned to derive full benefit in the Cement Up cycle



Strategic Expansion Plan

Capturing up-cycle in South Markets

- BMM Strategic acquisition providing superior access and short lead distance to increase profitability

Expand market reach in Eastern Markets

- Coastal Slag Market – Leveraging lead time with grinding unit at Vizag with minimal capex
- Bayyavaram grinding unit's strategic location with slag availability and clinker from mother plant
- Expansion to 1.5 MTPA

Cost Optimisation & Energy Efficiency

Improving operation efficiencies in fuel & freight

- A Captive power plant with all units ensuring power security at reasonable prices
 - 25MW Captive plant at BMM
 - 6 MW Waste Heat Recovery plant – Under construction
 - 15MW Thermal Power Captive plant at Mattampally (Proposed)
- Railway Siding for logistics advantage

Financial Prudence

- Expansion not at expense of Financial Strength
- Minimal leveraging & intent to keep capex cost escalation below inflation

Future Expansion

- To Double the existing capacity at every 10 Years in targeted markets
 - Debottlenecking – Up gradation
 - Organic & Inorganic expansion

Well Positioned to Capture South Recovery

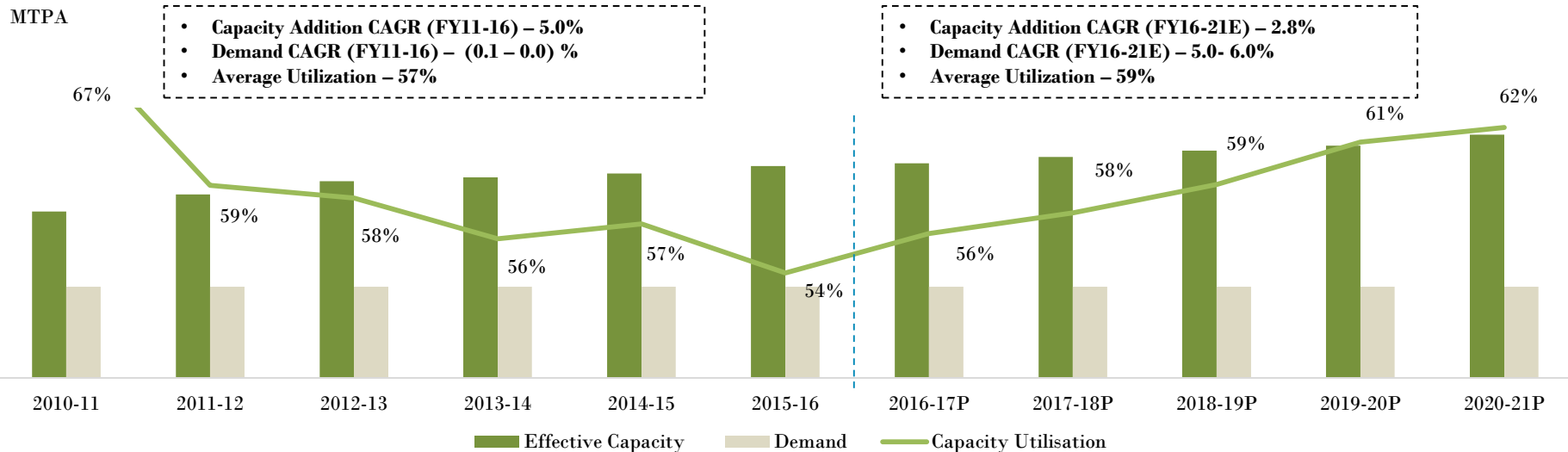
“Southern Markets to Witness Demand Revival after Years of Declining to Muted Demand.”



Major capacity Addition Post FY07

Demand subdued till FY16 resulting in excess capacity
Capacity utilization declined to 54%

Limited incremental capacity, political stability, formation of new state augurs well for demand spurt
Capacity utilization to reach 60% in next three years



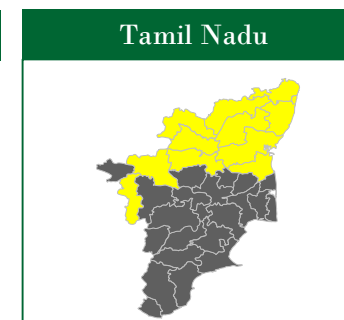
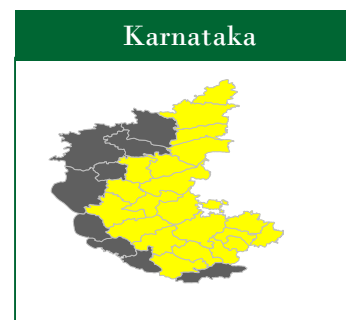
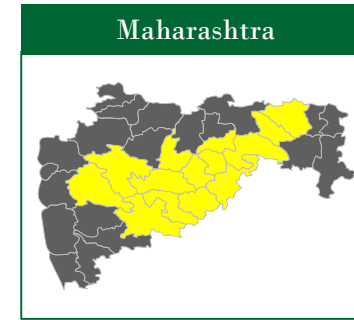
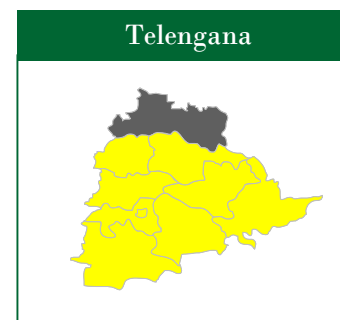
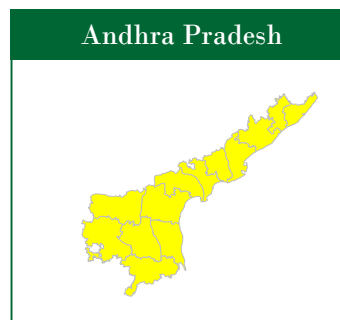
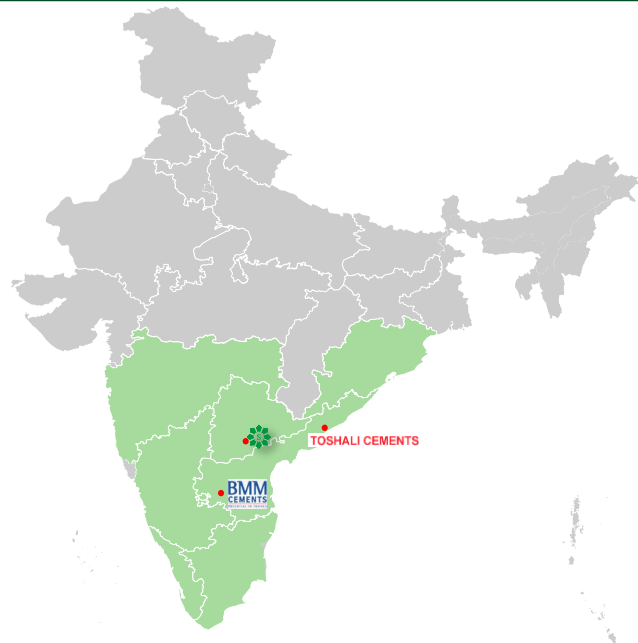
“Key Growth Drivers”

- ➔ Growth Recovery in Cement Demand Post Formation of Telangana – Driven by 2-BHK housing scheme and demand from Infra projects especially road and irrigation projects
- ➔ Double Digit Growth in Andhra Pradesh driven by development of commercial and government infrastructure in Amarawati Capital
- ➔ States with muted growth in past such as Tamil Nadu and Karnataka are expected to witness some upward bias on back of growth in some pockets such as North Karnataka
- ➔ Key infrastructure projects in South include Kakatiya and Bhagiratha mission, Low Cost Housing / Smart Cities, Metro Rail Projects, Large NHAI projects amongst others

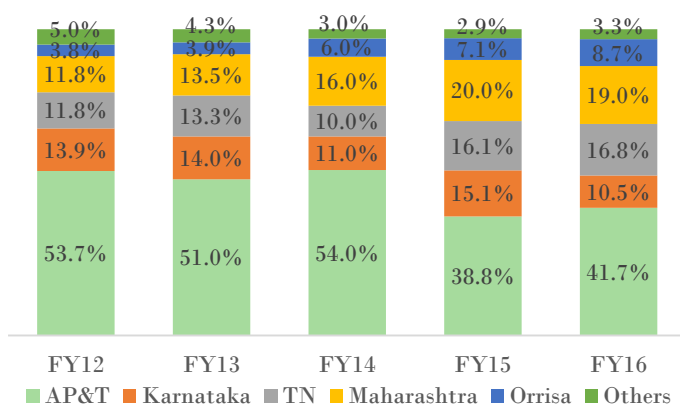
Limited capacity additions and an anticipated pick-up in construction and irrigation projects going forward is expected to drive demand in southern markets

Well Positioned to Capture South Recovery

“...Gradually built Proximity to key Markets with Shorter Lead Distances”



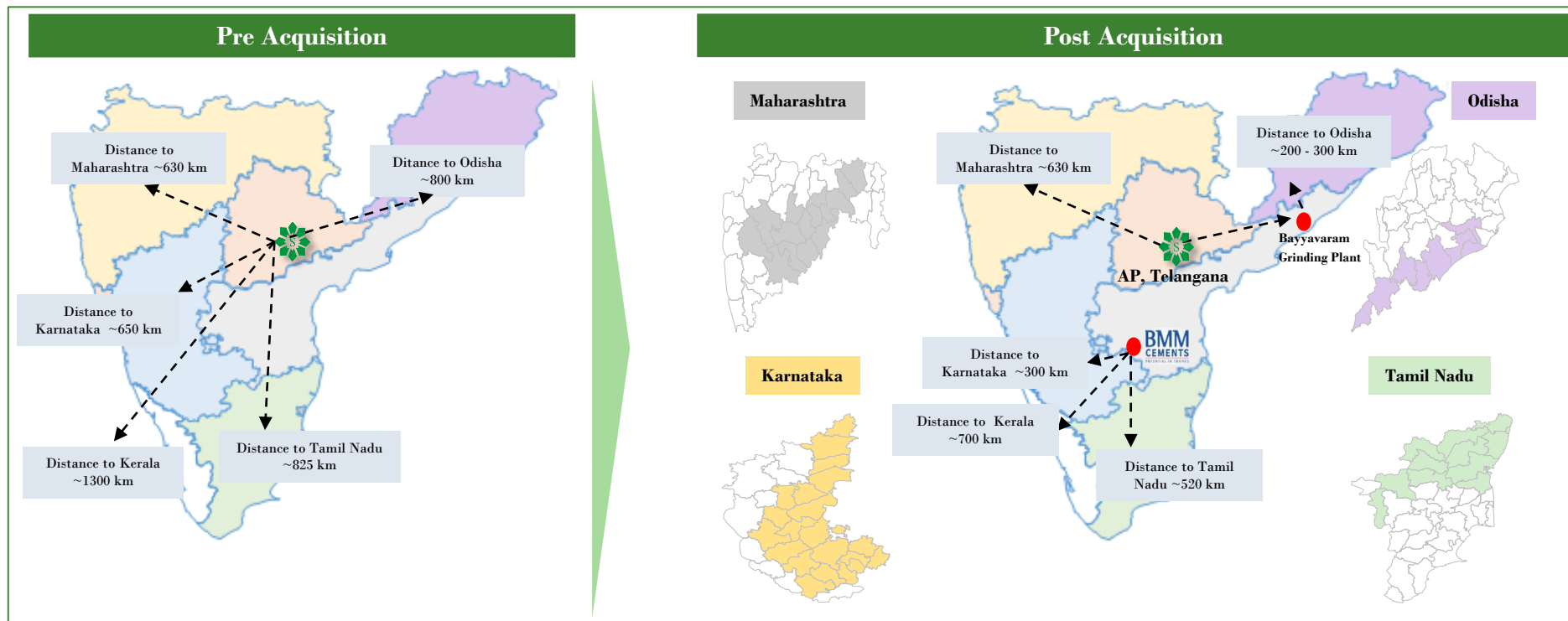
Diversifying Geographic Spread (Revenue wise)



- Sagar has built a strong presence across key southern markets as it diversified its base from AP&T (> 4 MTPA)
- Presence across all five key states in the southern region – AP, Telangana, Tamil Nadu, Karnataka and Kerala
 - Proximity of SCL's plants to key markets, particularly in AP & T
 - Superior reach with shorter lead distances post acquisition across select markets (TN, Karnataka, Kerala)
- Strong brand presence built over years, backed by deep distribution network in South ~ 2,150 dealers
- Average Lead Distance across key markets ~ 300 - 500 Km

Acquisition Synergies to Derive Multiple Benefits

“Locational Advantage – the Game Changer”



Q2 FY16



BMM Acquisition leading to better access & significant costs synergies will act as the key catalyst for Sagar to emerge as a strong force in southern markets with superior lead distance

Q3 FY17

Bayyavaram Grinding Plant

The Acquisition to act as vehicle for eastern access starting with Southern Odisha market. With clinker from mother plant at Mattamplay, capacity utilization at mother plant to significantly improve and provide operational synergies

Acquisition Synergies to Derive Multiple Benefits

“BMM Acquisition”



Asset Details

Capacity	1 MTPA
Location	Karnataka & AP Border
Capacity Utilisation (FY16)	55%
Power	25 MW CPP
Limestone	174.7 mn Tonnes (20 Yrs lease 2016)
Revenue (FY16)	INR 258 Cr

Synergies

Market Reach

- Post BMM acquisition– Tamil Nadu, Karnataka & Kerala markets can now be serviced through a shorter lead distance. Tamil Nadu & Kerala account for 28% of SCL Sales’ volumes in FY16

Freight Cost Improvement

- Freight /tonne is expected to reduce from ~INR 1200/tonne for these markets, company expects a total freight saving of ~INR 140-150/tonne on a blended basis

Reduction in Power Cost

- Reduction in power cost – Excess capacity in BMM power generating plant (25MW) to be supplied to Mattampally plant and remaining to be sold to third parties to generate additional revenue

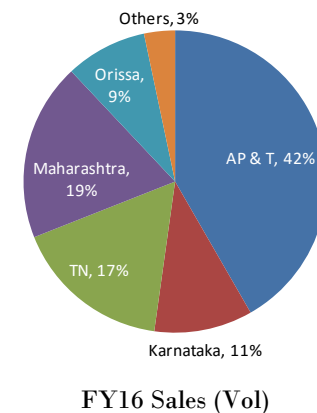
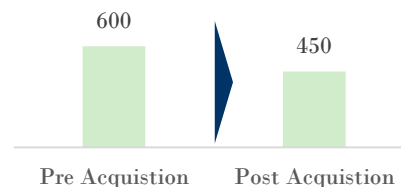
Future Expansion

- Limestone reserves adequate to support any expansions for BMM - blended raw material costs to further reduce going forward

Locational Advantage - Reduced Lead Distance

Key Mkt	Lead Distance (Appox.)	
Tamil Nadu	From 825 km	To 520 km
Karnataka	From 650 km	To 300 km
Kerala	From 1300 km	To 700 km

Effective Lead Distance (Km)



BMM Acquisition leading to better access & significant costs synergies will act as the key catalyst for Sagar to emerge as a strong force in southern markets

Acquisition Synergies to Derive Multiple Benefits

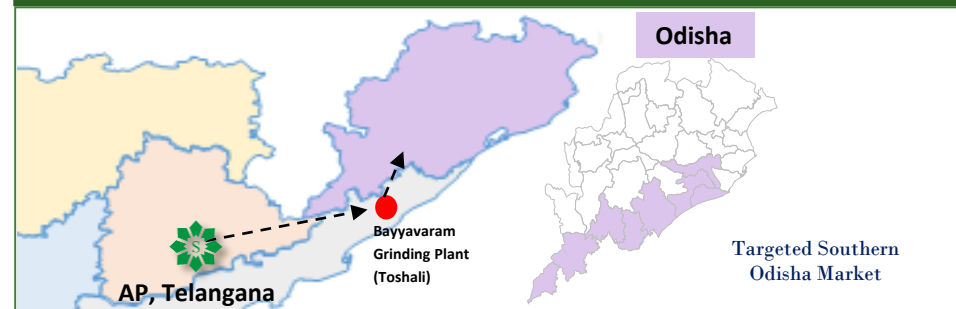
“Grinding plant (Bayyavaram, Vizag) Acquisition”



Asset Details

Capacity	0.2 MTPA Grinding unit
Location	Bayyavaram, Vizag, AP
Product	Portland Slag Cement
Key markets	Vizag, Vizianagaram, Srikakulam, South of Odisha
Cost (INR cr)	60

Location Advantage



Asset Roadmap

- Phase I (Q4 FY17) – Expansion to 0.3 MTPA with some additional investment and by optimizing the equipment already available at the grinding unit as well as through sourcing spare equipment from the company’s plant at Mattampally
- Phase II – Expansion to 1.5 MTPA with a capital expenditure of INR 168 Cr

Synergies

Market Reach

- Bayyavaram unit will enable deeper reach in North Eastern coastal AP Districts & Southern districts of Odisha markets can now be serviced through a shorter lead distance. In addition the acquisition will act as a vehicle for further penetration in the eastern market
- Cement demand in the east to outpace most other regions at 9-10% CAGR, from 2016-21 against 6.5-7.0% CAGR in 2011-16. States such as West Bengal (rural roads) & Odisha (Biju Pacca Ghar scheme) are expected to maintain healthy growth, leading to regional growth of 8.5-9.5% in FY17

Portland Slag Cement

- Product – Introduction of popular Slag Cement for the coastal markets. Slag is available in ample quantity. Clinker to be supplied by the mother plant at Mattampally, Nalgonda Dist.

Grinding plant acquisition to act as vehicle for eastern access starting with Southern Odisha market. With clinker from Mattampally plant, capacity utilization at the mother plant to significantly improve and provide operational synergies

Acquisition Synergies to Derive Multiple Benefits

“Improving Operating Performance – Cost Optimization”



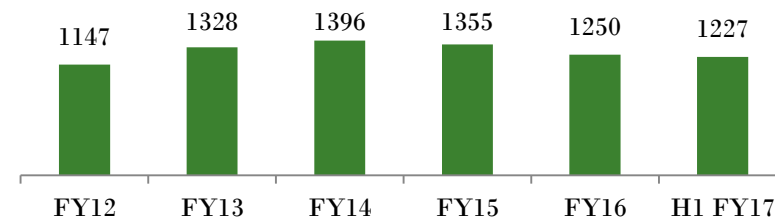
Freight Cost Improvement:

- Primarily on account of the reduced leads distances
- Newly commissioned rail siding to further reduce transport cost of INR 10-12 Cr p.a.
- Approx. 20% of transport to move from road to rail thereby increasing operating margins & ~60-70% of incoming coal shift from road to rail

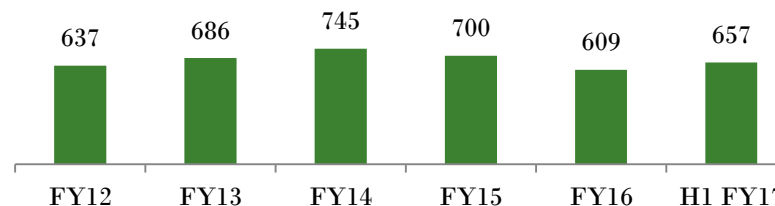
Power & Fuel Cost Improvement:

- Higher proportion of superior quality (high calorific value) imported coal, to benefit price decline in imported coal to lower the power cost
- 25 MW plant at BMM plant led an overall to cost improvement
- 6 MW waste heat recovery plant is under-construction & planned setting up of 15 MW Thermal captive plant at Mattampally to further reduce Power & Fuel costs

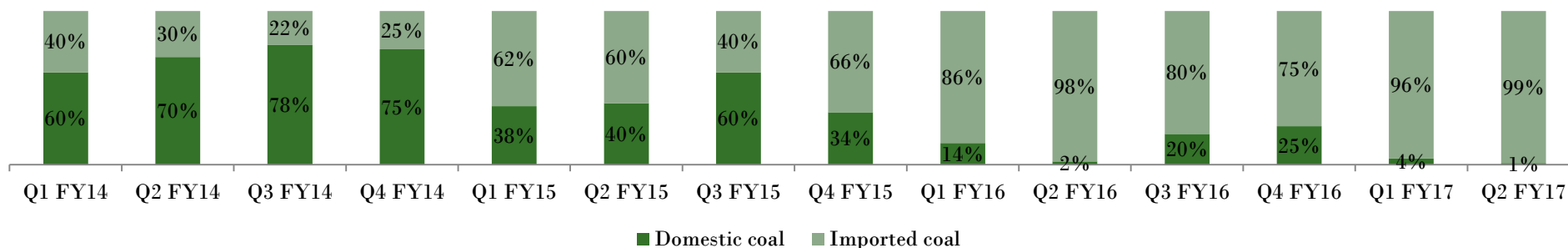
Power & Fuel cost (INR / Tonne)



Freight Cost (INR / Tonne)



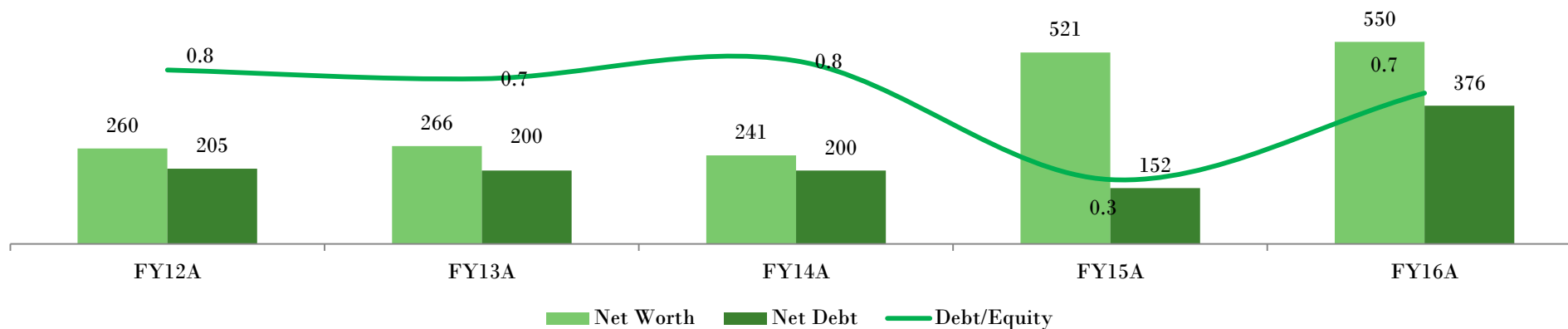
Balancing proportion of superior quality (high calorific value) imported & domestic coal to optimise the power costs





Historical Financials

INR Cr



Cement Capacity (In MTPA)

2012

2.8 MTPA

3.0 MTPA

4.2 MTPA

2017

Over FY12-16 period the company has added 1MTPA capacity, funded mainly by internal accruals. Debt: Equity has remained comfortable

Professional Management

“Strong Execution Track Record”



Mr S. Veera Reddy
Managing Director

Dr.S.Anand Reddy
Joint Managing Director

Mr S. Sreekanth Reddy
Executive Director

Mr M S A Narayana Rao
Group President

Mr K Prasad
CFO

Mr K Ganesh
President Projects & Development

Mr.P.S.Prasad
President Marketing

R. Soundararajan
Compliance Officer, Company Secretary

➔ Professional Management with over 3 decades of experience & in-depth understanding of market and customer behaviour

➔ Proven track record of setting-up Greenfield plants (e.g. Vicat, Bharthi etc)

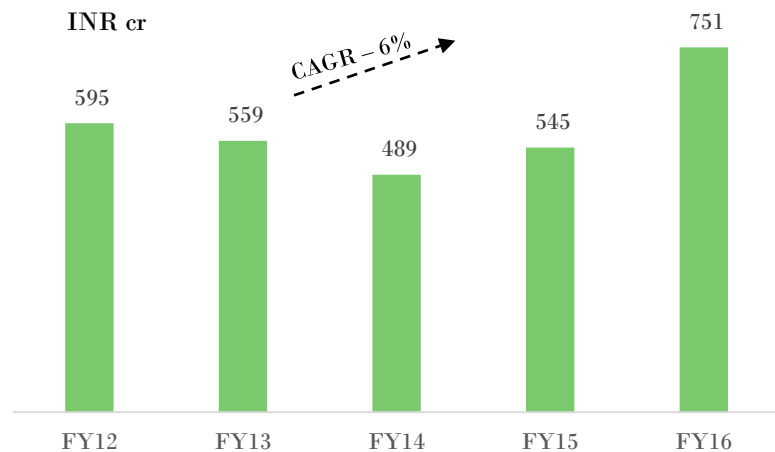
➔ Ability to acquire and integrate plants and processes (e.g. BMM, Toshali etc)

➔ Most of the Senior Management have been with the Company for more than a decade

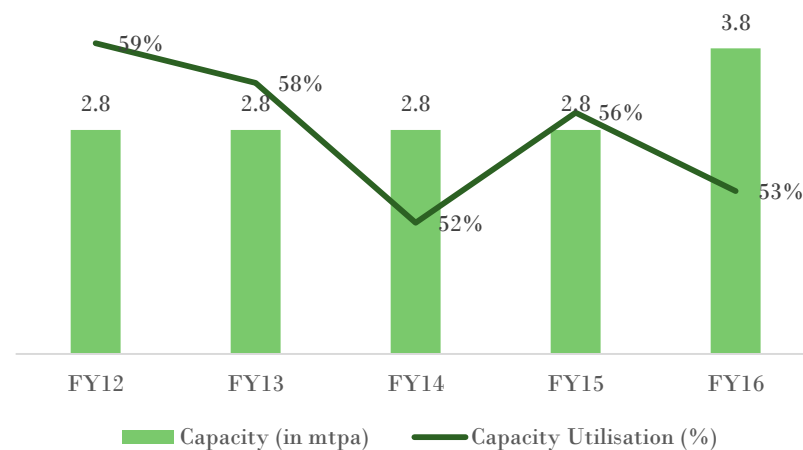
Sagar Cements Limited – Financial Summary



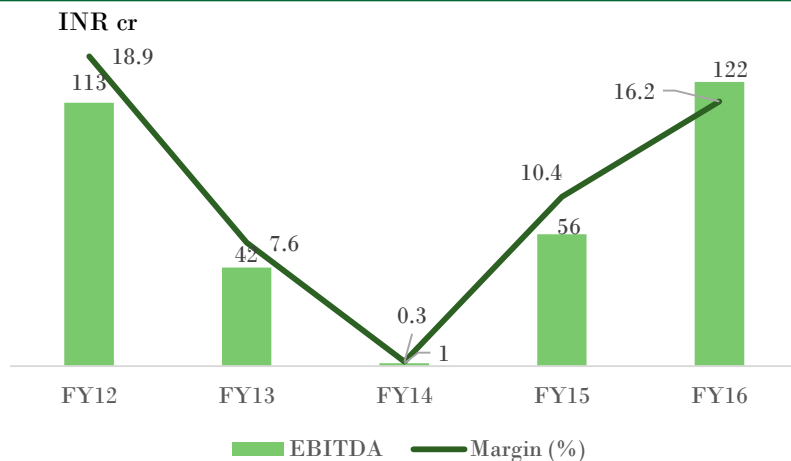
Net Revenue



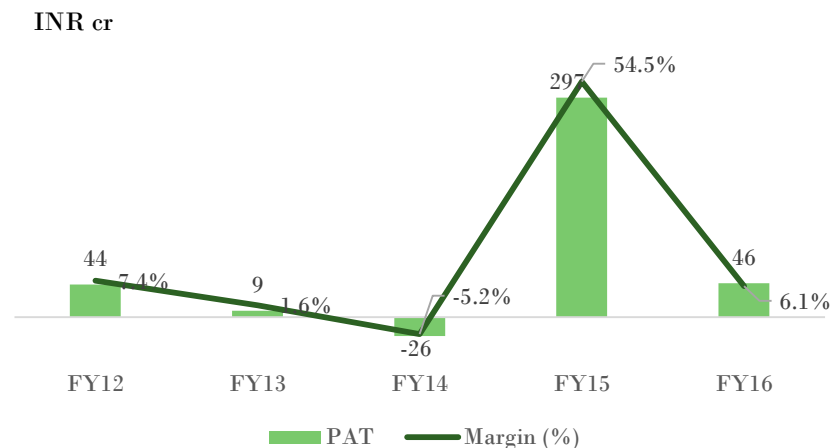
Capacity & Capacity Utilization



EBITDA



PAT

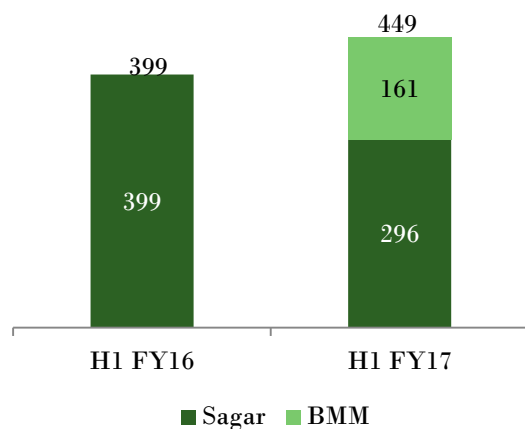


Revenue on an upward trend driven by volume growth and coupled with margin improvement

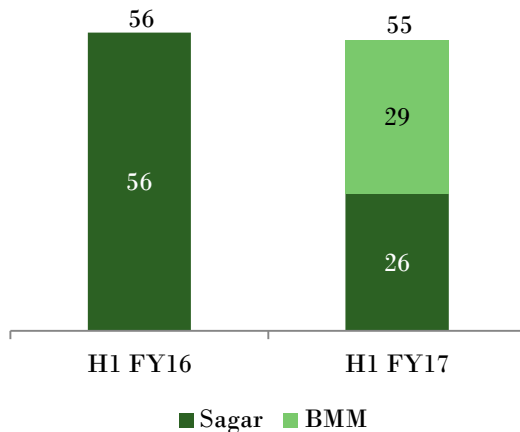
Note: FY15, PAT includes INR 280.52 crores on account of sale of investments in the JV



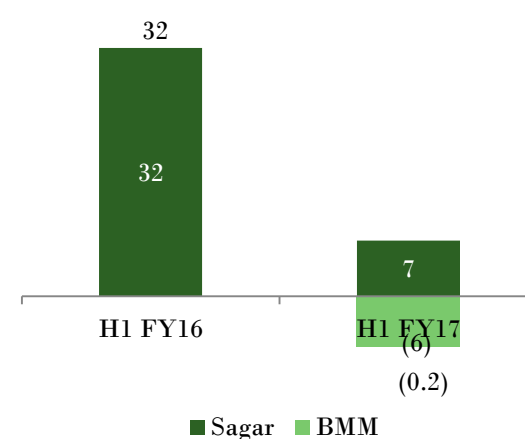
Revenue (INR cr)



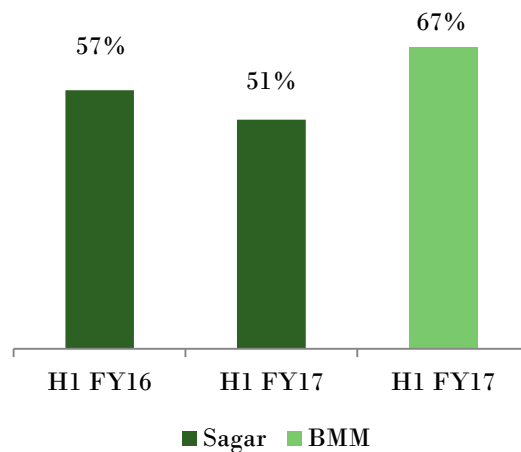
EBITDA (INR cr)



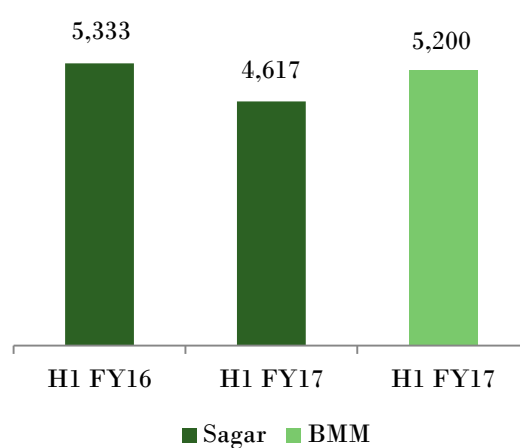
PAT (INR cr)



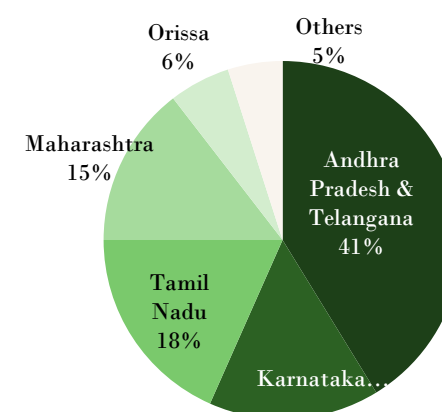
Capacity utilization (%)



Gross realization (INR / MT)



Market mix (%)



Overall Industry performance in H1 FY17 was affected due to lower realisations

Sagar Cements

Summary Financial Highlights



Income Statement (Consolidated)

Particulars (INR cr)	FY14	FY15	FY16	H1 FY17
Net Sales	488.9	548.1	753.4	388.5
Other Income	17.8	363.0	4.1	1.4
Total Income	506.8	911.1	757.5	389.9
Total Expenses	487.6	488.4	629.4	333.6
EBITDA	19.1	422.7	128.1	56.3
Interest	29.5	23.1	41.8	30.3
Depreciation	26.9	21.5	33.6	22.7
PBT	-37.4	378.1	52.7	3.2
Tax	-11.8	81.4	6.6	3.4
PAT	-25.6	296.7	46.1	-0.2

Balance Sheet (Consolidated)

Particulars (INR cr)	FY14	FY15	FY16	H1 FY17
Equity Share Capital	17.4	17.4	17.4	17.4
Reserves	223.5	503.9	532.2	531.7
Long Term Loans	111.4	121.1	295.4	342.9
Non Current Liabilities	100.2	107.3	117.5	98.7
Short Term Borrowings	66.4	88.0	87.0	92.1
Other Current Liabilities	148.5	158.9	241.9	262.6
Non Current Assets	507.2	520.1	1072.5	1077.9
Cash & Cash Eq.	4.6	219.3	6.5	21.0
Inventories	41.8	62.3	90.5	114.6
Other Current Assets	113.8	195.4	121.9	132.1

Note: Numbers in FY14 & FY15 are on standalone basis and FY16 & H1 FY17 numbers are on consolidated basis

Annexures

Historical Performance – Sagar Cements (Standalone)



In lakh
(except Dividend,D/E Ratio,EPS,Book Value per Share)

SN	Year	Production	Net worth	Turnover	PBID	NPAT	Dividend %	D/E Ratio	Book Value Per Share (INR)
1	Dec-85	75919	374.76	941.47	242.81	87.69	10	1.54	12.78
2	Dec-86	111389	544.87	1307.43	338.09	167.20	10	1.06	18.79
3	Dec-87	111890	584.33	1275.74	322.29	46.89	12	1.01	20.21
4	Mar-89	150813	593.99	1626.02	281.69	32.96	10	1.20	20.59
5	1989-90	122074	596.52	1340.03	254.30	31.03	10	0.97	20.72
6	1990-91	120633	697.50	1604.76	393.03	143.68	15	0.60	24.31
7	1991-92	130407	753.60	1828.60	388.08	101.71	16	0.34	26.31
8	1992-93	154878	1834.05	2488.16	542.94	151.10	16	0.60	21.81
9	1993-94	180973	1786.15	2826.58	250.96	-85.37	-	0.77	21.31
10	1994-95	256901	1951.48	4201.63	705.71	153.64	-	0.91	23.43
11	1995-96	256691	2349.91	6260.26	1188.51	551.37	20	0.63	28.39
12	1996-97	278827	2669.40	7078.94	1111.00	455.22	16	0.53	32.38
13	1997-98	305541	2897.55	7380.83	915.66	297.23	16	0.48	35.25
14	1998-99	296109	3015.58	6766.06	707.90	123.95	-	0.42	36.77
15	1999-00	340107	3370.75	7574.53	542.99	50.01	-	0.65	37.77
16	2000-01	393509	3624.15	9553.18	1153.73	346.58	12	0.52	32.18
17	2001-02	386545	3868.06	10073.54	1073.55	222.94	0	0.51	34.68
18	2002-03	312887	3006.59	8119.64	-16.52	-726.96	0	0.74	26.96
19	2003-04	355004	3018.66	11134.26	950.10	64.58	0	0.73	27.07
20	2004-05	341118	3170.29	12377.68	1089.07	172.41	10	0.19	28.43
21	2005-06	279500	3299.19	15443.46	848.04	283.35	10	0.04	29.58
22	2006-07	276400	8210.55	24802.14	4383.73	2766.68	25	0.17	59.63
23	2007-08	282242	11682.60	27561.42	5759.05	3095.56	25	1.80	84.15
24	2008-09	431250	21243.08	33511.06	5985.54	1645.67	20	1.00	141.60
25	2009-10	1120351	23745.80	52979.04	8645.92	1912.35	25	0.73	158.28
26	2010-11	1490662	22164.74	55394.89	8139.19	1741.20	20	0.72	148.16
27	2011-12	1625336	25970.1	75468.8	12469.2	4411.6	30	0.44	149.36
28	2012-13	1587419	26644.65	72120.29	6822.15	877.98	10	0.54	153.24
29	2013-14	1419943	24086.55	63071.16	1912.94	-2558.11	0	0.51	138.52
30	2014-15	1551598	52133.27	63179.84	42265.6	29665.2	75	0.27	299.82
31	2015-16	1517859	55315.96	70462.46	12415.24	4963.94	50	0.22	318.13



Awards & Accolades

- Best Employer Award from Telangana State Government in Year 2015
- State Level award for overall performance during Mines Safety week in Year 2015 from Director General of Mines

Certifications

- ISO 9001 : 2000 QMS
- ISO 14001 : 2004 EMS
- OHSAS 18001 : 2005
- RMF & ICD for SOX Compliance
- NABL accreditation for our Mattampally Lab

