



29<sup>th</sup> September 2015

The Manager – Listing,  
The National Stock Exchange of India Limited  
Exchange Plaza, 5<sup>th</sup> Floor,  
Plot No. C/1, G Block,  
Bandra-Kurla Complex,  
Bandra East,  
Mumbai 400 050

Dear Sir,

Re.: Disclosure in terms of Regulation 29(2) of the Securities and Exchange Board of India  
(Substantial Acquisition of Shares and Takeovers) Regulations, 2011

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We have been informed by Aberdeen Asset Management Asia Limited, by their letter dated 24<sup>th</sup> September 2015 (received by us on 28<sup>th</sup> September 2015), that they now hold 2,332,684 shares of our Company across all mandates equivalent to 10.1286% of the Company's share capital of which 10.0062% are shares over which they have control over voting rights. This follows a sale of 7,534 shares on 23<sup>rd</sup> September 2015.

Copies of the said letter and the disclosure made under Regulation 29(2) of the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 are enclosed.

Thanking you,

Yours faithfully,  
SANOFI INDIA LIMITED

K. SUBRAMANI  
COMPANY SECRETARY

Encl.: a/a



September 24, 2015

Attention: Mr K. Subramani  
Company Secretary  
Sanofi India Limited  
Sanofi House,  
CTS No.117-B, L&T Business Park,  
Saki Vihar Road, Powai,  
Mumbai 400 072  
India

Dear Sir

I am writing to notify that the accounts managed or advised by Aberdeen Asset Management Asia Limited, we now hold a total of 2,332,684 shares in Sanofi India Limited. across all mandates, equivalent to 10.1288% of the company's issued shares (Source: Bloomberg) of which 10.0062% are shares we have control over the voting rights. This follows a sale of 7,534 shares on September 23, 2015.

Enclosed herewith is the appropriate forms pursuant to Regulations 29(2) of SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 for your attention.

Yours sincerely

For and on behalf of  
Aberdeen Asset Management Asia Ltd.

*Phattrawadee Ng.*

Phattrawadee Ngamnoolake  
Compliance

**SANOFI INDIA LIMITED**

**28 SEP 2015**



**भारतीय प्रतिभूति और विनियम बोर्ड**  
**Securities and Exchange Board of India**

**Format for Disclosures under Regulation 29(2) of SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011**

|                                                                                                                                                                          |                                                                           |                                                             |                                                            |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------|-------------------------------------------------------------|------------------------------------------------------------|
| Name of the Target Company (TC)                                                                                                                                          | SANOFI INDIA Limited                                                      |                                                             |                                                            |
| Name(s) of the acquirer and Persons Acting in Concert (PAC) with the acquirer                                                                                            | Aberdeen Asset Management Asia Ltd, on behalf of funds advised / managed. |                                                             |                                                            |
| Whether the acquirer belongs to Promoter/Promoter group                                                                                                                  | No                                                                        |                                                             |                                                            |
| Name(s) of the Stock Exchange(s) where the shares of TC are Listed                                                                                                       | National Stock Exchange                                                   |                                                             |                                                            |
| Details of the acquisition / disposal as follows                                                                                                                         | Number                                                                    | % w.r.t. total share/voting capital wherever applicable (*) | % w.r.t. total diluted share/voting capital of the TC (**) |
| <b>Before the acquisition under consideration, holding of:</b>                                                                                                           |                                                                           |                                                             |                                                            |
| a) Shares carrying voting rights                                                                                                                                         | 2,340,218                                                                 | 10.1616%                                                    | 10.1616%                                                   |
| b) Shares in the nature of encumbrance (pledge/ lien/ non-disposal undertaking/ others)                                                                                  | -                                                                         | -                                                           | -                                                          |
| c) Voting rights (VR) otherwise than by shares                                                                                                                           | -                                                                         | -                                                           | -                                                          |
| d) Warrants/convertible securities/any other instrument that entitles the acquirer to receive shares carrying voting rights in the TC (specify holding in each category) | -                                                                         | -                                                           | -                                                          |
| e) Total (a+b+c+d)                                                                                                                                                       | 2,340,218                                                                 | 10.1616%                                                    | 10.1616%                                                   |
| <b>Details of acquisition/sale</b>                                                                                                                                       |                                                                           |                                                             |                                                            |
| a) Shares carrying voting rights acquired/sold                                                                                                                           | -7,534                                                                    | -0.0328%                                                    | -0.0328%                                                   |
| b) VRs acquired otherwise than by shares                                                                                                                                 | -                                                                         | -                                                           | -                                                          |



**भारतीय प्रतिभूति और विनिमय बोर्ड**  
**Securities and Exchange Board of India**

|                                                                                                                                                                                            |                                                                                     |          |          |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|----------|----------|
| c) Warrants/convertible securities/any other instrument that entitles the acquirer to receive shares carrying voting rights in the TC (specify holding in each category) acquired/sold     | -                                                                                   | -        | -        |
| d) Shares encumbered / invoked / released by the acquirer                                                                                                                                  | -                                                                                   | -        | -        |
| e) Total (a+b+c+/-d)                                                                                                                                                                       | -7,534                                                                              | -0.0328% | -0.0328% |
| <b>After the acquisition/sale, holding of:</b>                                                                                                                                             |                                                                                     |          |          |
| a) Shares carrying voting rights                                                                                                                                                           | 2,332,684                                                                           | 10.1288% | 10.1288% |
| b) Shares encumbered with the acquirer                                                                                                                                                     | -                                                                                   | -        | -        |
| c) VRs otherwise than by shares                                                                                                                                                            | -                                                                                   | -        | -        |
| d) Warrants/convertible securities/any other instrument that entitles the acquirer to receive shares carrying voting rights in the TC (specify holding in each category) after acquisition | -                                                                                   | -        | -        |
| e) Total (a+b+c+d)                                                                                                                                                                         | 2,332,684                                                                           | 10.1288% | 10.1288% |
| Mode of acquisition / sale (e.g. open market / off-market / public issue / rights issue / preferential allotment / inter-se transfer, etc.)                                                | Open market Sale                                                                    |          |          |
| Date of acquisition / sale of shares / VR or date of receipt of intimation of allotment of shares, whichever is application                                                                | 23/09/2015                                                                          |          |          |
| Equity share capital / total voting capital of the TC before the said acquisition / sale                                                                                                   | Rs. 230,300,000 (based on par value of Rs 10 and total issued shares of 23,030,000) |          |          |
| Equity share capital / total voting capital of the TC after the said acquisition / sale                                                                                                    | Rs. 230,300,000 (based on par value of Rs 10 and total issued shares of 23,030,000) |          |          |
| Total diluted share/voting capital of the TC after the said acquisition                                                                                                                    | -                                                                                   |          |          |



**भारतीय प्रतिभूति और विनिमय बोर्ड**  
**Securities and Exchange Board of India**

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**Note:**

- (\*) Total share capital/ voting capital to be taken as per the latest filing done by the company to the Stock Exchange under Clause 35 of the listing Agreement.
- (\*\*) Diluted share/voting capital means the total number of shares in the TC assuming full conversion of the outstanding convertible securities/warrants into equity shares of the TC.

**Signature of the acquirer / seller / Authorized Signatory**

Phattrawadee Ng  
Phattrawadee Ngamnoolake

For and on behalf of Aberdeen Asset Management Asia Limited

Place : Bangkok

Date : 24/09/2015

## ANNEXURE TO FORM 29(2)

### 1. Fund(s) acquiring or disposing

|                                                |
|------------------------------------------------|
| New India Investment Trust PLC                 |
| The India Fund, Inc.                           |
| Aberdeen Global - Asian Smaller Companies Fund |

### 2. Fund(s) advised/managed by Aberdeen held in this security

|                                                                                                       |  |
|-------------------------------------------------------------------------------------------------------|--|
| Aberdeen Asia-Pacific Smaller Companies Fund                                                          |  |
| Aberdeen Asian Smaller Companies Investment Trust PLC                                                 |  |
| Aberdeen Global - Asian Smaller Companies Fund                                                        |  |
| Aberdeen Global - Indian Equity Fund                                                                  |  |
| Aberdeen Global Small Cap Fund                                                                        |  |
| Aberdeen International Smaller Companies Fund, a series of the Aberdeen Institutional Commingled Fund |  |
| New India Investment Trust PLC                                                                        |  |
| The India Fund, Inc.                                                                                  |  |
| Aberdeen Segregated Funds                                                                             |  |

