Date: 1st March 2019

On – Line intimation

To

The Secretary

BSE Limited

Phiroze Jeejeebhoy Towers

Dalal Street

Mumbai-400 001

The Secretary

National Stock Exchange of India Ltd.

Exchange Plaza, 5th floor

Plot no. C/1, G Block

Bandra Kurla Complex, Bandra (E)

Mumbai- 400 051

Ref: **Release of information to SIAM with respect to sale volume of VE Commercial Vehicles Limited for the month of February 2019.**

Dear Sir/ Madam,

Please find enclosed herewith information being released to Society of Indian Automobile Manufacturers (SIAM) in respect of sale volume of VE Commercial Vehicles Limited, an unlisted subsidiary of Eicher Motors Limited for the month of February 2019

You are requested to take the same on your records

Thanking You,

For Eicher Motors Limited

Authorized Signatory

Encl.: As above

EICHER MOTORS LIMITED
Corporate Office
#96, sector-32
Gurgaon-122 001
Haryana, India
Tel: +91 124 4415600

REGISTERED OFFICE
CIN: L34102DL1982PLC129877
3rd Floor- Select Citywalk
A-3, District Centre, Saket
New Delhi- 110 017, India
Email: info@eicher.in

www.eicher.in

	Category	Domestic Sale								Dom Growth %				Export Sale						Exp Growth %				Total Sale (Dom+Exp)								Total Growth %				Total Sales VECV			
		Feb 18		Feb 19		Ytd 2017-18		Ytd 2018-19		Month		YTD		Feb 18		Feb 19		Ytd 2017-18	Ytd 2018-19	Month		YTD		Feb 18		Feb 19		Ytd 2017-18		Ytd 2018-19		Month		YTD		Feb 18	Feb 19	Ytd 2017-18	Ytd 2018-19
		ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI				
IV A	N2 Category : Max Mass exceeding 3.5 tonnes but not exceeding 12 tonnes (Goods Carrier) Max. Mass exceeding 3.5 tonnes but not exceeding 12 tonnes																																						
	A2: Max. Mass exceeding 3.5 tonnes but not exceeding 7.5 tonnes	1037		984		9766		10547		-5%		8%		259		247		1436	1629	-5%		13%		1296		1231		11202		12176		-5%		9%		1296	1231	11202	12176
	A3: Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes	2557		2274		18797		23014		-11%		22%		313		212		2490	3213	-32%		29%		2870		2486		21287		26227		-13%		23%		2870	2486	21287	26227
	L/MD TOTAL	**3594**		**3258**		**28563**		**33561**		**-9%**		**17%**		**572**		**459**		**3926**	**4842**	**-20%**		**23%**		**4166**		**3717**		**32489**		**38403**		**-11%**		**18%**		**4166**	**3717**	**32489**	**38403**
V A	M3 Category : More than 8+1 seats and Max Mass exceeding 5 tonnes (Passenger Carrier) Max. Mass exceeding 5 tonnes but not exceeding 7.5 tonnes																																						
	A1: No. of seats including driver exceeding 9 but not exceeding 13																																						
	A2: No. of seats including driver exceeding 13	462		546		4725		5515		18%		17%		70		86		525	592	23%		13%		532		632		5250		6107		19%		16%		532	632	5250	6107
B	**Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes**																																						
	B1: No. of seats including driver exceeding 9 but not exceeding 13																																						
	B2: No. of seats including driver exceeding 13	311		349		2572		2769		12%		8%		7		23		624	314	229%		-50%		318		372		3196		3083		17%		-4%		318	372	3196	3083
	Max Mass exceeding 12 tonnes but not exceeding 16.2 tonnes(Passenger Carrier)																																						
	C2: No. of seats including driver exceeding 13	71		50		1744		811		-30%		-53%		3		10		329	197	233%		-40%		74		60		2073		1008		0%		0%		74	60	2073	1008
	BUS TOTAL	**844**		**945**		**9041**		**9095**		**12%**		**1%**		**80**		**119**		**1478**	**1103**	**49%**		**-25%**		**924**		**1064**		**10519**		**10198**		**15%**		**-3%**		**924**	**1064**	**10519**	**10198**
VI A	N3 Category :Max Mass exceeding 12 tonnes (Goods Carrier) Max. Mass not exceeding 16.2 tonnes																																						
	A1: Max. Mass exceeding 12 tonnes but not exceeding 16.2 tonnes	559		503		4283		4670		-10%		9%		243		181		1555	1552	-26%		0%		802		684		5838		6222		-15%		7%		802	684	5838	6222
C	Max. Mass exceeding 16.2 tonnes (Rigid Vehicles)																																						
	a) Max Mass exeeding 16.2 tonnes	556	89	532	160	4988	880	6128	1093	-4%	80%	23%	24%	102		172		709	1084	0%		53%		658	89	704	160	5697	880	7212	1093	7%	80%	27%	24%	747	864	6577	8305
B2:	Haulage Tractor (Tractor – Semi Trailer/ Trailer)																																						
	(c) Max. Mass exceeding 35.2 tonnes	230	4	99		1021	9	950	2	-57%	-100%	-7%	-78%	16				68	213	0%		0%		246	4	99	0	1089	9	1163	2	-60%	-100%	7%	-78%	250	99	1098	1165
	HD TOTAL	**1345**	**93**	**1134**	**160**	**10292**	**889**	**11748**	**1095**	**-15.7%**	**72.0%**	**14.1%**	**23.2%**	**361**		**353**		**2332**	**2849**	**-2.2%**		**22.2%**		**1706**	**93**	**1487**	**160**	**12624**	**889**	**14597**	**1095**	**-12.8%**	**72.0%**	**15.6%**	**23.2%**	**1799**	**1647**	**13513**	**15692**
	GRAND TOTAL	**5783**	**93**	**5337**	**160**	**47896**	**889**	**54404**	**1095**	**-7.7%**	**72.0%**	**13.6%**	**23.2%**	**1013**		**931**		**7736**	**8794**	**-8.1%**		**13.7%**		**6796**	**93**	**6268**	**160**	**55632**	**889**	**63198**	**1095**	**-7.8%**	**72.0%**	**13.6%**	**23.2%**	**6889**	**6428**	**56521**	**64293**

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