Date: 1st February 2019

On – Line intimation

To

The Secretary

BSE Limited

Phiroze Jeejeebhoy Towers

Dalal Street

Mumbai-400 001

The Secretary

National Stock Exchange of India Ltd.

Exchange Plaza, 5th floor

Plot no. C/1, G Block

Bandra Kurla Complex, Bandra (E)

Mumbai- 400 051

Ref: **Release of information to SIAM with respect to sale volume of VE Commercial Vehicles Limited for the month of January 2019.**

Dear Sir/ Madam,

Please find enclosed herewith information being released to Society of Indian Automobile Manufacturers (SIAM) in respect of sale volume of VE Commercial Vehicles Limited, an unlisted subsidiary of Eicher Motors Limited for the month of January 2019

You are requested to take the same on your records

Thanking You,

For Eicher Motors Limited

Authorized Signatory

Encl.: As above

EICHER MOTORS LIMITED
Corporate Office
#96, sector-32
Gurgaon-122 001
Haryana, India
Tel: +91 124 4415600

REGISTERED OFFICE
CIN: L34102DL1982PLC129877
3rd Floor- Select Citywalk
A-3, District Centre, Saket
New Delhi- 110 017, India
Email: info@eicher.in



	Category	Domestic Sale								Dom Growth %				Export Sale								Exp Growth %				Total Sale (Dom+Exp)								Total Growth %				Total Sales VECV			
		Jan 18		Jan 19		Ytd 2017-18		Ytd 2018-19		Month		YTD		Jan 18		Jan 19		Ytd 2017-18		Ytd 2018-19		Month		YTD		Jan 18		Jan 19		Ytd 2017-18		Ytd 2018-19		Month		YTD		Jan 18	Jan 19	Ytd 2017-18	Ytd 2018-19
		ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI				
IV	N2 Category : Max Mass exceeding 3.5 tonnes but not exceeding 12 tonnes (Goods Carrier)																																								
A	Max. Mass exceeding 3.5 tonnes but not exceeding 12 tonnes																																								
	A2: Max. Mass exceeding 3.5 tonnes but not exceeding 7.5 tonnes	1205		1057		8729		9563		-12%		10%		96		68		1177		1382		-29%		17%		1301		1125		9906		10945		-14%		10%		1301	1125	9906	10945
	A3: Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes	2512		2393		16240		20740		-5%		28%		362		403		2177		3001		11%		38%		2874		2796		18417		23741		-3%		29%		2874	2796	18417	23741
	LMD TOTAL	**3717**		**3450**		**24969**		**30303**		**-7%**		**21%**		**458**		**471**		**3354**		**4383**		**3%**		**31%**		**4175**		**3921**		**28323**		**34686**		**-6%**		**22%**		**4175**	**3921**	**28323**	**34686**
V	M3 Category : More than 8+1 seats and Max Mass exceeding 5 tonnes (Passenger Carrier)																																								
A	Max. Mass exceeding 5 tonnes but not exceeding 7.5 tonnes																																								
	A1: No. of seats including driver exceeding 9 but not exceeding 13																																								
	A2: No. of seats including driver exceeding 13	459		421		4263		4969		-8%		17%		58		37		455		506		-36%		11%		517		458		4718		5475		-11%		16%		517	458	4718	5475
B	**Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes**																																								
	B1: No. of seats including driver exceeding 9 but not exceeding 13																																								
	B2: No. of seats including driver exceeding 13	374		304		2261		2420		-19%		7%		12		10		617		291		-17%		-53%		386		314		2878		2711		-19%		-6%		386	314	2878	2711
	Max Mass exceeding 12 tonnes but not exceeding 16.2 tonnes(Passenger Carrier)																																								
	C2: No. of seats including driver exceeding 13	89		77		1673		761		-13%		-55%		6		15		326		187		150%		-43%		95		92		1999		948		0%		0%		95	92	1999	948
	BUS TOTAL	**922**		**802**		**8197**		**8150**		**-13%**		**-1%**		**76**		**62**		**1398**		**984**		**-18%**		**-30%**		**998**		**864**		**9595**		**9134**		**-13%**		**-5%**		**998**	**864**	**9595**	**9134**
VI	N3 Category :Max Mass exceeding 12 tonnes (Goods Carrier)																																								
A	Max. Mass not exceeding 16.2 tonnes																																								
	A1: Max. Mass exceeding 12 tonnes but not exceeding 16.2 tonnes	514		299		3724		4167		-42%		12%		93		1		1312		1371		-99%		4%		597		300		5036		5538		-50%		10%		597	300	5036	5538
C	Max. Mass exceeding 16.2 tonnes (Rigid Vehicles)																																								
	a) Max Mass exeeding 16.2 tonnes	694	85	520	98	4432	791	5596	933	-25%	15%	26%	18%	91		93		607		912		0%		50%		775	85	613	98	5039	791	6508	933	-21%	15%	29%	18%	860	711	5830	7441
B2	Haulage Tractor (Tractor – Semi Trailer/ Trailer)																																								
	(c) Max. Mass exceeding 35.2 tonnes	163	4	106		791	5	851	2	-35%	-100%	8%	-60%	4		4		52		213		0%		0%		167	4	110	0	843	5	1064	2	-34%	-100%	26%	-60%	171	110	848	1066
	HD TOTAL	**1371**	**89**	**925**	**98**	**8947**	**796**	**10614**	**935**	**-32.5%**	**10.1%**	**18.6%**	**17.5%**	**168**		**98**		**1971**		**2496**		-41.7%		26.6%		**1539**	**89**	**1023**	**98**	**10918**	**796**	**13110**	**935**	**-33.5%**	**10.1%**	**20.1%**	**17.5%**	**1628**	**1121**	**11714**	**14045**
	GRAND TOTAL	**6010**	**89**	**5177**	**98**	**42113**	**796**	**49067**	**935**	**-13.9%**	**10.1%**	**16.5%**	**17.5%**	**702**		**631**		**6723**		**7863**		**-10.1%**		**17.0%**		**6712**	**89**	**5808**	**98**	**48836**	**796**	**56930**	**935**	**-13.5%**	**10.1%**	**16.6%**	**17.5%**	**6801**	**5906**	**49632**	**57865**

EICHER MOTORS LIMITED
Corporate Office
#96, sector-32
Gurgaon-122 001
Haryana, India
Tel: +91 124 4415600

REGISTERED OFFICE
CIN: L34102DL1982PLC129877
3rd Floor- Select Citywalk
A-3, District Centre, Saket
New Delhi- 110 017, India
Email: info@eicher.in