

17th November, 2023

To,
National Stock Exchange of India Limited
Listing Compliance Department,
Exchange Plaza, 5th Floor,
Plot No. C/1, Block - G,
Bandra Kurla Complex, Bandra (E),
Mumbai – 400051

Company Symbol: SYSTANGO; ISIN: INE007R01011

Sub: Investor Presentation

Dear Sir/Madam,

With reference to above stated subject please find enclosed herewith Systango Technologies Limited (CIN: U51109MP2004PLC016959), Investor Presentation on Financial Results for the half year ended on 30th September, 2023.

This is for your information and records.

Thanking you,

Yours Faithfully,

For **Systango Technologies Limited**

APURVA Digitally signed by
MISHRA APURVA MISHRA
Date: 2023.11.17
12:29:19 +05'30'

Apurva Mishra
Company Secretary and Compliance Officer
Place: Indore

Encl.: As above

Systango Technologies Limited

Investors Call

(Half Year Ended on 30th Sep 2023)

systango
We Make the Impossible, Possible.

DISCLAIMER

This presentation contains certain forward looking statements concerning Systango's future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements. The risks and uncertainties relating to these statements include, but not limited to, risks and uncertainties, regarding fluctuations in earnings, our ability to manage growth, competition (both domestic and international), economic growth in India and the target countries for exports, ability to attract and retain highly skilled professionals, time and cost overruns on contracts, our ability to manage our international operations, government policies and actions with respect to investments, fiscal deficits, regulations, interest rates and other fiscal costs generally prevailing in the economy. The company does not undertake to make any announcement in case any of these forward looking statements become materially incorrect in future or update any forward looking statements made from time to time by or on behalf of the company. No part of this presentation shall be reproduced, copied, forwarded to any third party either in print or in electronic form without prior express consent of the company.

A dark blue world map is the background. Three white callout boxes with orange location pins are placed over the map. The first callout is over the USA, the second over the UK, and the third over India. Each callout contains the country name in red and the city name in black.

USA
Washington DC

UK
London

India
Indore

ABOUT SYSTANGO

Systango is a publicly traded digital engineering services company. We are a technology powerhouse geared to add value to digital ecosystems via agile solutions and reliable on-time deployments. With the capacity to manage large-scale projects, we also pride ourselves on maintaining a boutique firm's loyalty and personalised attention.

We believe in building Tomorrow's innovations today.



SYSTANGO@GLANCE



ISO 27001 &
ISO 9001



3 Offices
Worldwide



1000+
Projects



15+ Years of
Innovation



300+ Employees
Worldwide



600+ Clients



AWARDS



TECHNOLOGY VERTICALS

AI ML
Generative AI



Legacy
Modernization
Services



BI, BigData
(Spark, Kafka, Nifi, Cassandra)



Dev Ops



Blockchain, Hyperscaler
& Cloud



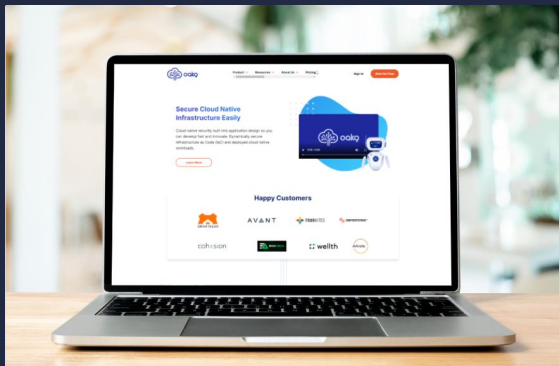
Application
Development



Practices
(Y Lab, Rust)

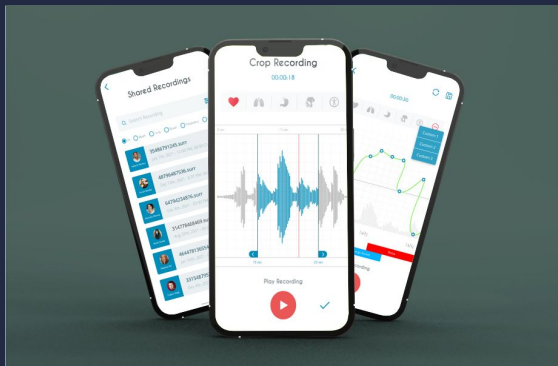


FOCUSED AREAS OF SERVICES



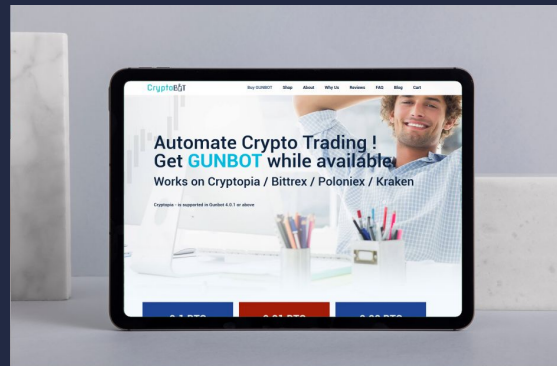
Cloud Services

Helped clients fix issues, develop strategy, utilize managed services, or further modernize and secure applications and infrastructure.



Data Engineering & Machine Learning Services

Experience in data aggregation, storage, organization, optimization, analytics, and machine learning algorithms for data analysis, recommendation systems, and sentiment analysis models.



Web3 & Blockchain Solutions

Experience in building NFTs, DApp, DeFi, Metaverse implementations, DAOs, Exchanges & wallet integrations, custodial services, smart contracts, marketplaces, Web3 Apps.

SYSTANGO AS INFLUENCER



Speaker at MWC Barcelona

MWC Barcelona is a premier event for the connectivity ecosystem, with top global companies, governments, and tech businesses showcasing their products and discussing tech issues, attracting thousands of senior executives.



Panelist at 4YFN

4YFN is the startup event of the world's largest exhibition for the mobile industry, GSMA MWC which aims to support startups, investors and companies to connect and launch new business ventures together.



FDM everywoman in Technology Award

The FDM everywoman in Tech Awards shines a spotlight on the UK's tech industry's most exceptional female talent across all stages of their career journey. The forum brings together a community of over 500 women working in Tech.



WITT- Lessons from Leading Women Tech Entrepreneurs

Vinita Rathi, recently featured as a speaker at the Women Tech Entrepreneurs event by WITT, sharing insights on tech business growth, experiences, and advice for entrepreneurs.



WOMEN IN TECHNOLOGY



Vinita Rathie

CEO

Systango

United Kingdom



Member Since 2022



2023

FOUNDING MEMBER

Forbes | Councils



Vinita Rathie

CEO

Systango

United Kingdom



Member Since 2023

2023
OFFICIAL MEMBER

Forbes
Technology
Council

Vinita has joined the esteemed founding members of the CoinTelegraph Innovation Circle, an exclusive community in the world of crypto, fintech, Web3, and NFTs. This provides her with a platform to connect, collaborate, and establish herself as a respected leader in the industry while exploring new opportunities for her business.

Vinita has joined the Forbes Technology Council, an exclusive community of industry leaders, as a recognized expert in the technology field. This membership provides her with a platform to collaborate, establish thought leadership, and expand her professional network.



Board of Directors



Vinita Rathi
Managing Director



Nilesh Rathi
Executive Director & Chief
Financial Officer



Sarita Devi Khandelwal
Chairperson & Non-Executive
Director



Vikas Jain
Independent Director



Narender Tulsidas Kabra
Independent Director

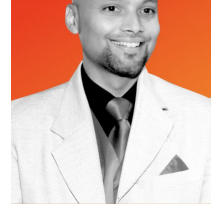
CORE TEAM



Vinita Rathi

CO-FOUNDER & CEO

5.5 years in trading tech at a tier 1 investment bank & 10 years as CEO of Systango, leading the company across the Globe.



Nilesh Rathi

CO-FOUNDER & CFO

18+ years in software dev, delivery, finance and people management across global teams.



Bhuvan Dani

SR. DIRECTOR, ENGINEERING

18+ years of experience, champions resource management group.



Arpit Khandelwal

SVP ENGINEERING

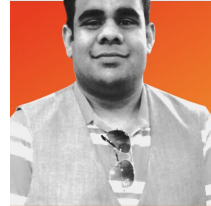
18+ years experience. Expert in complex technical landscapes, architecture governance, & developing internet-scale applications. Champions Blockchain Practise.



Pallav Boonlia

SR. DIRECTOR, ENGINEERING

16+ years driving engineering excellence with a track record of delivering high-quality products. Expertise in fostering innovation to achieve business goals. Champions DevOps and Data Practise.



Gagan Bahety

SR. DIRECTOR, ENGINEERING

14+ years of engineering experience across FinTech, Telephony and PropTech.



Alex Sewell

**DIRECTOR SALES
USA/EMEA**

30 years international sales experience, bringing new technologies to market and accelerating growth.



Femi Ajayi

HEAD OF GROWTH

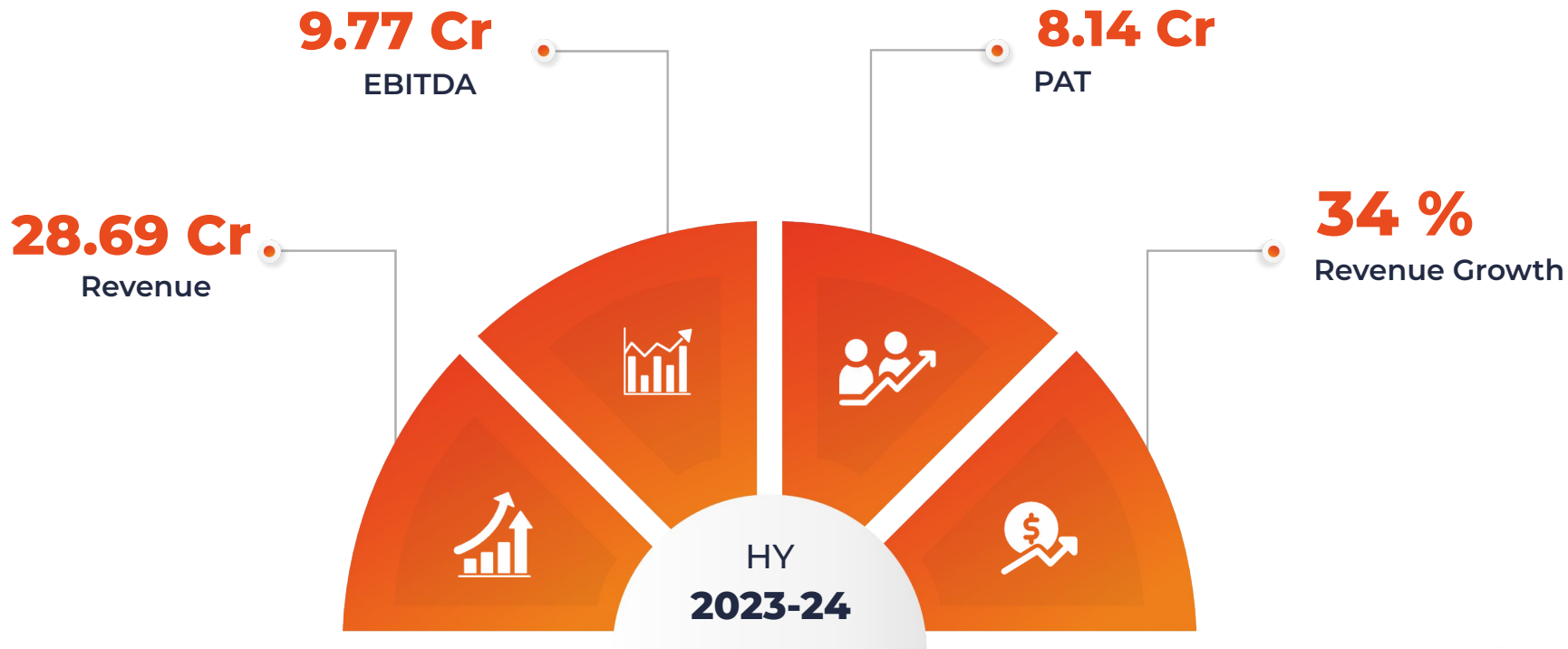
12+ years of experience in digital marketing, brand development, & strategy. Chartered Institute of Marketing (CIM) certified.

Financial Highlights

Half Year Ended 30th September 2023

SYSTANGO (Consolidated) IN NUMBERS - HALF YEAR ENDED 30th SEP 2023

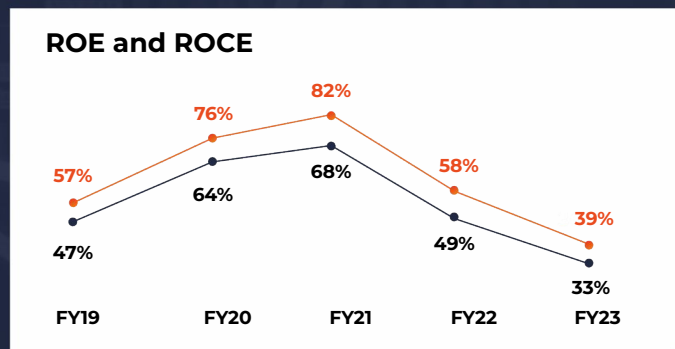
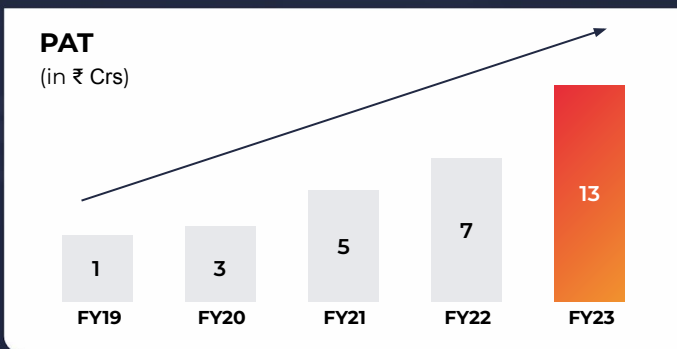
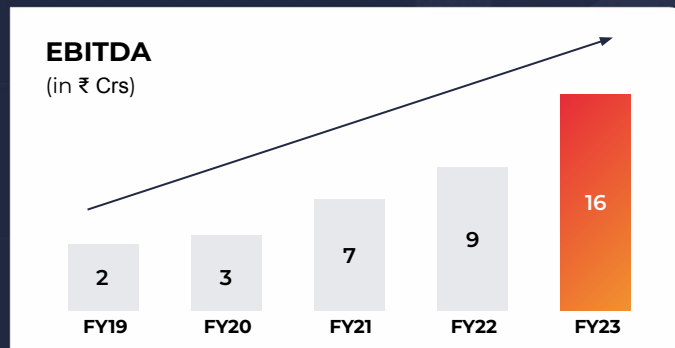
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Historical Performance (Standalone)

KEY PERFORMANCE INDICATORS (FY 22-23)



Financial Performance

as on 30th September 2023

Financial Highlights

Unaudited Consolidated profit & loss as on 30th Sep 2023

(in ₹ Crs)	Half Year Ended		
	Sep 2022	Mar 2023	Sep 2023
Revenue From Operations	22.39	29.94	26.92
Other income	(1.01)	2.37	1.77
Total Revenue	21.37	32.31	28.69
Less: Total Expenditure (Excl D&A, Finance Cost & Tax)	15.97	20.46	18.92
EBITDA	5.40	11.85	9.77
EBITDA margin	25%	36%	34%
Less: D&A, Finance Cost & Tax	1.04	2.22	1.63
PAT	4.36	9.63	8.14
PAT margin	20%	29%	28%

Revenue

- Operating Revenue grew by 22% over same period last year.
- H2 are generally stronger in comparison to H1.

EBITDA

- Grew by 80% over same period last year.
- Increased sales & marketing expenses to generate more business

Financial Highlights

Unaudited Standalone profit & loss as on 30th Sep 2023

(in ₹ Crs)	Half Year Ended		
Particulars	Sep 2022	Mar 2023	Sep 2023
Revenue From Operations	21.30	27.07	24.23
Other income	0.5	0.76	1.37
Total Revenue	21.81	27.84	25.61
Less: Total Expenditure (Excl D&A, Finance Cost & Tax)	14.56	19.26	17.61
EBITDA	7.24	8.58	7.99
EBITDA margin	33%	30%	31%
Less: D&A, Finance Cost & Tax	1.37	1.62	1.53
PAT	5.86	6.96	6.46
PAT margin	26%	25%	25%



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OUR WAY FORWARD

OUR FOCUS

Geography Expansion

New Office and JV In Dubai for Middle East and Africa.
Invest and Expand in North America, Europe & UK inorganically and organically.

Clients

Partnerships led growth in Middle East, Africa, US and Europe and expand client base.

New Competencies

New Tech Partnerships (Adobe Bronze, GCP and AI, AWS).
Invest and further core competencies in AI-ML, Cloud and Web3
Rust Engineering.
Solution Oriented Sales.



Thank You

