SHREE VASU LOGISTICS LIMITED

CIN: L51109CT2007PLC020232
Registered Office: Unit-6, New Office Building, Near Ring Road No. 04
Tendua IID, Dharsiwa, Raipur-492099, C.G.
Phone: 7000681501, **E-mail:** cs@logisticpark.biz
Website: www.shreevasulogistics.com

Date: November 07, 2026

To,
The Manager
The Listing Compliance Department,
National Stock Exchange of India Limited ("NSE")
Exchange Plaza, Plot No. C/1,
G Block, Bandra Kurla Complex,
Bandra (East), Mumbai- 400051

Stock Symbol: SVLL
ISIN: INE00CE01017

To,
The Manager,
The Listing Department
BSE Limited ("BSE")
Phiroze Jeejeebhoy Towers, Dalal Street,
Fort Mumbai- 400001

Scrip Code: 544997
ISIN: INE00CE01017

Sub: Submission of Transcript of Post Earnings Conference Call for H1 FY2027 held on November 5, 2026.

Dear Sir/Madam,

With reference to Post Earnings Conference Call for H1 FY2027 held on November 5, 2026 at 3.00 pm (IST) and pursuant to Regulation 30 and Part A of Schedule III of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, please find attached herewith the Transcript of Post Earnings Conference Call for H1 FY2027.

The aforesaid information is also being hosted on the website of the company viz., www.shreevasulogistics.com.

This is for your information and records.

Thanking You,

Yours Faithfully,
For Shree Vasu Logistics Limited

MONALI MAKHIJA
Digitally signed by MONALI MAKHIJA
Date: 2026.11.07 12:54:43 +05'30'

Monali Makhija
Company Secretary and Compliance Officer
Membership No. A71644
Place: Raipur

Shree Vasu Logistics Limited

H1 FY27

Post Earnings Conference Call

Thursday, 05th November 2026, At 3:00 pm (IST)

Management team

Mr. Atul Garg, Managing Director

Mr. Newaj Patel, Chief Financial Officer

Mrs. Monali Makhija, Company Secretary

Call Coordinator:

Capsight Advisors Private Limited
Strategy and Corporate Communication Advisor
Moderator: Mr. Sagar Mehta

Moderator: Good afternoon, ladies and gentlemen. On behalf of the Capsight Advisors team, I welcome you all to the H1FY27 post- Earnings conference call of Shree Vasu Logistics Limited. Today on the call from the management, we have with us Mr. Atul Garg, Managing Director, Mr. Newaj Patel, Chief Financial Officer, and Mrs. Monali Makhija, Company Secretary and Compliance Officer. As a disclaimer, I would like to inform all of you that this call may contain forward-looking statements, which may involve risk and uncertainties. Please note that all participant lines will be in listen-only mode, and there'll be an opportunity for you to ask questions after the opening remarks. Also, ensure that you raise hands to get in line for your questions. Further, a reminder that this call is being recorded. I would now request the management to brief us about the business and financial performance for the period ended September 2027, post which we will open the floor for Q&A. Over to you, Atul Sir.

Atul Garg: Good afternoon, everyone, and thank you for joining the Shree Vasu Logistics Earnings call for the half year ended 30th September 2026. I am joined by our Chief Financial Officer, Newaj Patel, and Company Secretary, Monali Makhija.

So, for those who are new to our story, we began in Raipur in 1987 as FMCG distributors. Today, we are a listed logistics company with 3 revenue streams, third-party logistics, part PTL transportation, which is called secondary transportation, and warehouse leasing. Our 3PL business covers CNF and depot operations, in-plant logistics, secondary transportation, infrastructure for e-commerce and quick commerce. Transportation combines our own fleet with partner vehicles, and leasing adds steady annuity-style income. We operate in 16 states and 1 union territory, and in 43 cities, with 2.6 million square feet of warehousing space, 100-plus owned vehicles, and more than 10,000 trained employees, serving over 136 enterprise clients.

All of this runs on a technology stack we built and owned, which powers our zero phone call operations.

I will move on to give you a brief on our half-yearly on our audited Limited reviewed financials. H1FY27 versus H1FY26. Turning to results, I am pleased to report a strong first half, with growth in both turnover and earnings. All figures are standalone. For H1, FY27 revenue from operations was 144.98 crores, up 37.2% from 105.7 crores in H1FY26.

EBITDA rose 38.6% to 37.2 crores from 26 crores, with the margin at 25.7% against 24.6%. Profit after tax grew 171% to 8.4 crores, from 3.1 crores, and earnings per share were 7.25 against 2.68. Q1FY27 versus Q1 FY26. Looking at the quarters, Q1 set the pace. Compared with Q1 FY26, Revenue rose 30% to 64.8 crores, from 49.8 crores, EBITDA rose 34% to 16.7 crores, from 12.4 crores. And profit after tax rose 74% to 3.3 crores from 1.9 crores.

Q2FY27 versus Q2FY26. Q2 carried the momentum forward. Revenue was 80.2 crores, up 43.2% from 56 crores in Q2 FY26. EBITDA was 20.5 crores against 13.6 crores, and profit after tax was 5.1 crores against 1.2 crores.

Q2FY27 versus Q1 FY27. Within the half, Q2 also improved on Q1. Revenue grew 23.9% sequentially from 64.8 crores. EBITDA moved to 20.5 crores from 16.7 crores, with the margin at 25.6% against 25.8%, and profit after tax moved to 5.1 crores from 3.3 crores.

So, the things that drove this performance was our strong order book for new clients, and at the same time, we strengthened our execution part by adding strong leaders in our company.

We have been getting repetitive business from our current clients in the new territories. Also, we were able to turn around the new business that we started last year.

On the upcoming quarters, we would like to inform that our client base continues to broaden with new clients adding up continuously alongside repeat business getting generated from our clients in new territories. Now, we are operational all across India with proper regional team setups. And we'll be further scaling up in all zones in coming months.

Looking ahead, our strategy is very clear. We aim to scale up our warehousing footprints across High-demand zones, adopt advanced supply chain automation, and deepen our relationships with marquee enterprise clients. With our customer-first approach and professional leadership team, we are confident in delivering sustained long-term value to all our stakeholders.

Thank you once again for your continued partnership and confidence in Sri Vasu Logistics. We are now ready to take your questions.

I will now hand over the floor to the moderator for question and answer sessions.

Moderator: Thank you. Thank you, sir. We'll now begin with the Q&A session. Let us wait for 2 minutes as the queue gets formed.

I would request attendees to raise hands, whosoever have any queries, please.

Yep. Now, I think the first question is from Rajkumari Duggad. Yes.

Rajkumari Duggad: Hello, hi sir, I'm Rajkumari, Individual Investor. I have a couple of questions to ask. The first question is, how concentrated is the client work? How has that changed, and what is the renewable and chill-on experience with the Z clients?

Atul Garg: I think the voice is very low, Rajkumari.

Moderator: Can you please repeat the question?

Rajkumari Duggad: Am I audible now?

Atul Garg: It's better.

Rajkumari Duggad: My question is, how concentrated is the client go? How has it changed, and what is the renewal and churn experience with legacy clients?

Atul Garg: Client book is well threaded, and we have almost, like, 136 clients we are working with, out of which around 30% business comes from top 20 clients. So, technically speaking, we are not dependent on any, one or two clients. We have clients like Dabur, Parley, JK Tyres, for which we are working in multiple locations. And, the kind of business we are into, it's a long-term partnership, so normally, it doesn't depend on any kind of renewal activity, because we are holding crores of stock for them.

Rajkumari Duggad: Yes, sir, and my second question is. Are you evaluating any acquisition, and how do you view inorganic growth against the greenfield capacity, given your leverage?

Atul Garg: So we are open to acquisition offers, but as of now, a lot of organic growth is coming in for us, so we are focusing on that.

Rajkumari Duggad: Okay. Thank you so much, sir.

Moderator: Okay, next question is from, I think that Q…

Moderator: Sir, I see there are no other questions from participants, so we'll wait for another 2 minutes to see if there are any queries. Okay, there is a new participant, his name is unknown, so we'll allow him to ask the question. Yes.

Zoom user: Hello? Good afternoon. My question is, what share of your 750 vehicles is owned versus attached or higher? What is the utilization? And what is the fleet modernization in the EV plan?

Atul Garg: So basically, what we do is we, send all these stocks to various distributors on behalf of our clients. So, we are using multiple modes. So, we have our own, own fleet of around, 125. So, that we are using so that the market doesn't blackmail us. Then we have market hired vehicles, which we hire directly from the market on day-to-day basis. Then, third mode is the contract transporters, where we use them for sending small part loads, and the fourth is couriers. So, at times where the parcel loads are very small, we are sending stocks through courier also.

Zoom user: Okay, and what are your EV plans?

Atul Garg: So, we have started deploying EVs, but as of now, the overall acquisition cost and running cost is higher than the normal vehicles available in the market. So, we are going slow on that.

Zoom user: Okay, so not in short term, right?

Atul Garg: No, so we don't think so because everything is back-to-back cost-backed for us. So, agar clients running costs or acquisition costs. So, we may shift to it. it's always a comparative cost analysis. Based on that, we take the decision.

Zoom user: Yes. and, next one is, what are, your insurance covers and synchronizes and, claim experiences?

Atul Garg: In respect to the vehicles.

Zoom user: Yes

Atul Garg: So we hardly have, all across India, whatever business we are doing, one or two such incidents happen during the year. Because of some unavoidable, instances?

Zoom user: Is it, yes.

Atul Garg: Yeah, circumstances. Apart from that, we don't have any such major issues around this.

Zoom user: Okay, okay, is there any GST demand on that, insurance claims, or something?

Atul Garg: No.

Zoom user: Okay.

Atul Garg: Because it's, the client's invoice is there, the material which we are carrying, it is client's invoice, it is not our invoice. So then depending on which client's stock got accidented, they have their own, survey policy insurance, guy appointed. They come and do all the formalities.

Zoom user: Yes, yes. Yeah, right Thank you.

Atul Garg: Thank you.

Moderator: We'll wait for another minute. There are no further hands raised, so if there are no questions, then we can move on to close the call.

Moderator: Sir, there are no further questions. I think we'll go ahead to conclude the call.

Thank you, management. Ladies and gentlemen. This concludes the H1FI27 post- Earnings conference call of Shree Vasu Logistics Limited. You may now disconnect. Thank you, and have a pleasant day.

Atul Garg: Thank you so much.