

Date: September 16, 2025

To,

The National Stock Exchange of India Limited
Exchange Plaza, 5th Floor, Plot No. C/1, G Dalal Street,
Block, Bandra Kurla Complex, Bandra
East Mumbai- 400 051

NSE SYMBOL: SFML

Sub: Schedule for Analyst/Institutional Investor Meeting

Dear Sir/Mam, pursuant to Regulation 30 part A of Schedule III of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, we enclose herewith Schedule of will be meeting Analyst/ Institutional Investors meeting hosted by Arihant Capital Markets wherein the Management of the Company will be interacting with analysts/investor:

Date, Day & Time of The Event	Name of the Event	Venue	Type of the Meeting
Tuesday, September 23, 2025 at 10:00 AM to 11:00 AM	Bharat Connect Conference hosted by Arihant Capital Markets	Virtual	Video Conferencing

With reference to the Regulation 30 of SEBI (Listing Obligation and Disclosure Requirements) Regulation 2015 read with sub-para 15a of para A part A Schedule III of SEBI (LODR) related to prior intimation of the analyst/institutional investor meet and NSE Guidance note no. NSE/CML/2022/38 dated July 29, 2022, please note the nature of Investor meet will be Group Meeting.

Note: The schedule of meeting is subject to the change, if any you are requested to take above on record.

Enclosed : Update Investor Presentation PPT

For and on behalf of
Supreme Facility Management Limited



CS Anshuman Singh Tomar
Company Secretary & Compliance Officer
Mem. No. A54574





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Supreme Facility Management Limited

Investor Presentation



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These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks.

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Supreme Facility Management Limited (The Company) is an integrated business services provider specializing in comprehensive Integrated Facilities Management (IFM) and Support Services across industries.

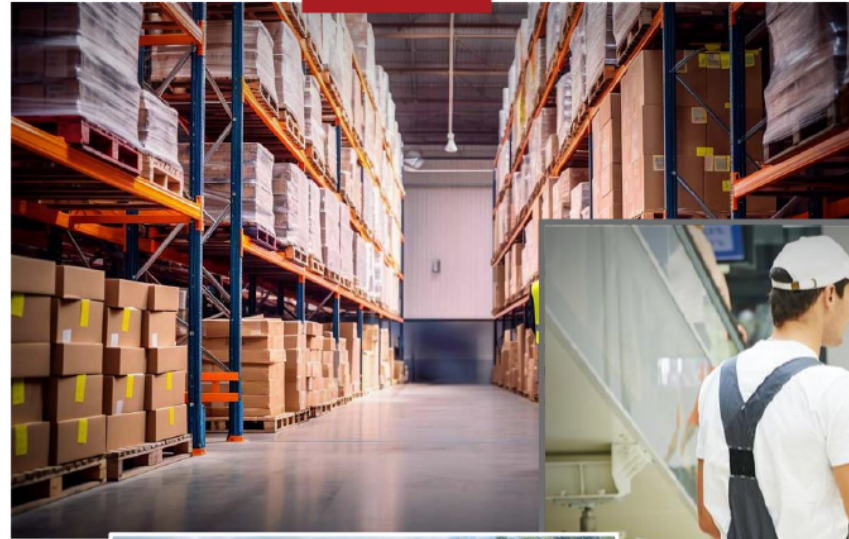
Supreme Facility's IFM services encompass soft services, including housekeeping, sanitization, pest control, horticulture and facade cleaning, alongside hard services for the maintenance, repair and management of essential systems like electrical, plumbing and HVAC system.

Supreme Facility also provides tailored staffing solutions to meet various needs within client organizations.

The Support Services portfolio includes Employee Transportation Services, Production Support Services, Corporate Food Service and Supply Chain Management Service Segment. These services cover Shuttle Services, Private Car Services, Bus Services, Outsourced Task Execution, Client-Supplied Resources, Cafeterias & Dining Facilities, On-Site/Off-Site Catering, Third-Party Warehousing Management, Implant Logistics and Value-Added Services.

Supported by subsidiaries and associates, Supreme Facility delivers integrated solutions designed to streamline and optimize client operations across industries.

Supreme Got Listed On NSE Emerge Platform On 18th December 2024





40 Years
In Business



Employee Strength
Over **10,718**



ISO Certified
In Multiple Standards



Nationwide Presence
Across **165** Client
Locations



**Scalable & Asset-
Light Model**



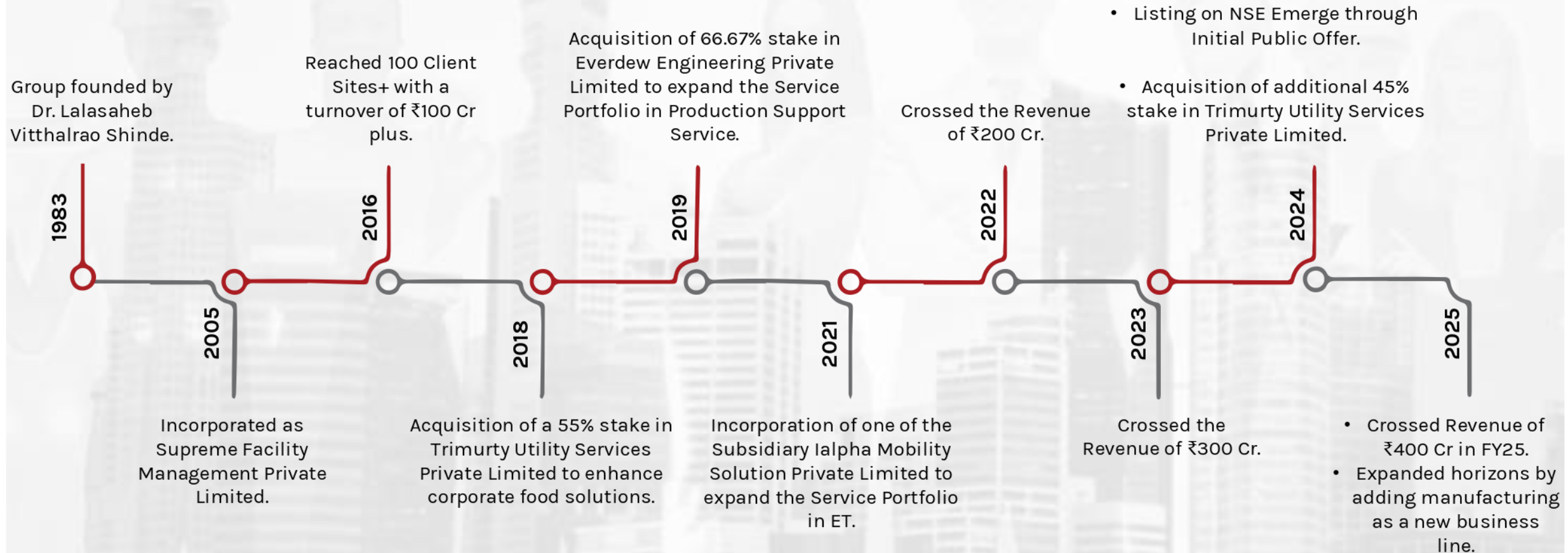
85%
Client Retention



Consolidated FY25
Revenue- **₹ 401.36 Cr**
EBITDA- **₹ 36.29 Cr**
Net Profit - **₹ 7.95 Cr**



Consolidated FY25
ROE- **8.96%**
ROCE- **11.24%**



Supreme Facility Marks Its Market Debut on NSE Emerge





2021

Certified as ISO 26001:2010
by Certiva Limited

2022

Certified as ISO 45001:2018 by
Quality Research Organization

2022

Certified as ISO 9001:2015 by
Quality Research Organization

Certified as ISO 14001:2015 by
Quality Research Organization

2023

Awarded as the “Best Warehousing Startup”
by UBS FORUMS at the 2nd Edition Future of
Warehousing Summit & Awards 2023.



Dr. Lalasaheb Vitthalrao Shinde
Promoter and Whole-time Director
40+ years of experience



Rajendra Lalasaheb Shinde
Promoter and Managing Director
20+ years of experience



Amol Sharad Shingate
Executive Director and CEO
18+ years of experience



Manisha Rajendra Shinde
Promoter and Non-Executive Director
6+ years of experience



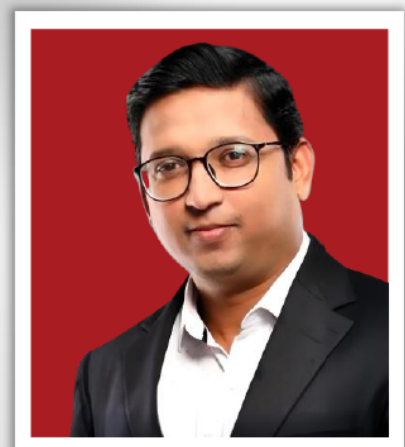
Asha Kaul
Independent Director
19 years of experience



Sagar Shrirang Jadhav
Independent Director
10 years of experience



Gautam Deendayal Sharma
Independent Director
7 years of experience



Nikhilesh Loya
CFO
14+ years of experience

Commitment To Green Practices:

- Certified with ISO 14001:2015 (Environmental Management System) and ISO 45001:2018 (Occupational Health & Safety Management).
- Use of eco-friendly cleaning products and zero-bacteria disinfectants, following WHO and ICMR guidelines.

Energy Efficiency & Resource Optimization:

- Focus on reducing energy consumption through optimized HVAC systems, lighting solutions and water management in facilities.
- Training employees in sustainable practices and resource conservation.

Eco-friendly Chemicals For Sustainable Cleaning:

- The company utilizes certified non-toxic and eco-friendly Cleaning agent in its cleaning and housekeeping services to promote sustainability.
- Eco-friendly disinfectants approved by WHO and ICMR are used to ensure health safety and environmental compliance.

Impact On Client Sustainability:

- Helps clients achieve their sustainability goals by integrating green practices within IFM services, enhancing their corporate responsibility.

Automation & SAP Integration:

- Use of SAP for financial tracking, reporting, and workflow management to enhance operational efficiency and decision-making.
- Automated processes in areas like inventory management, employee scheduling and customer support.

Digital Tools For Operations:

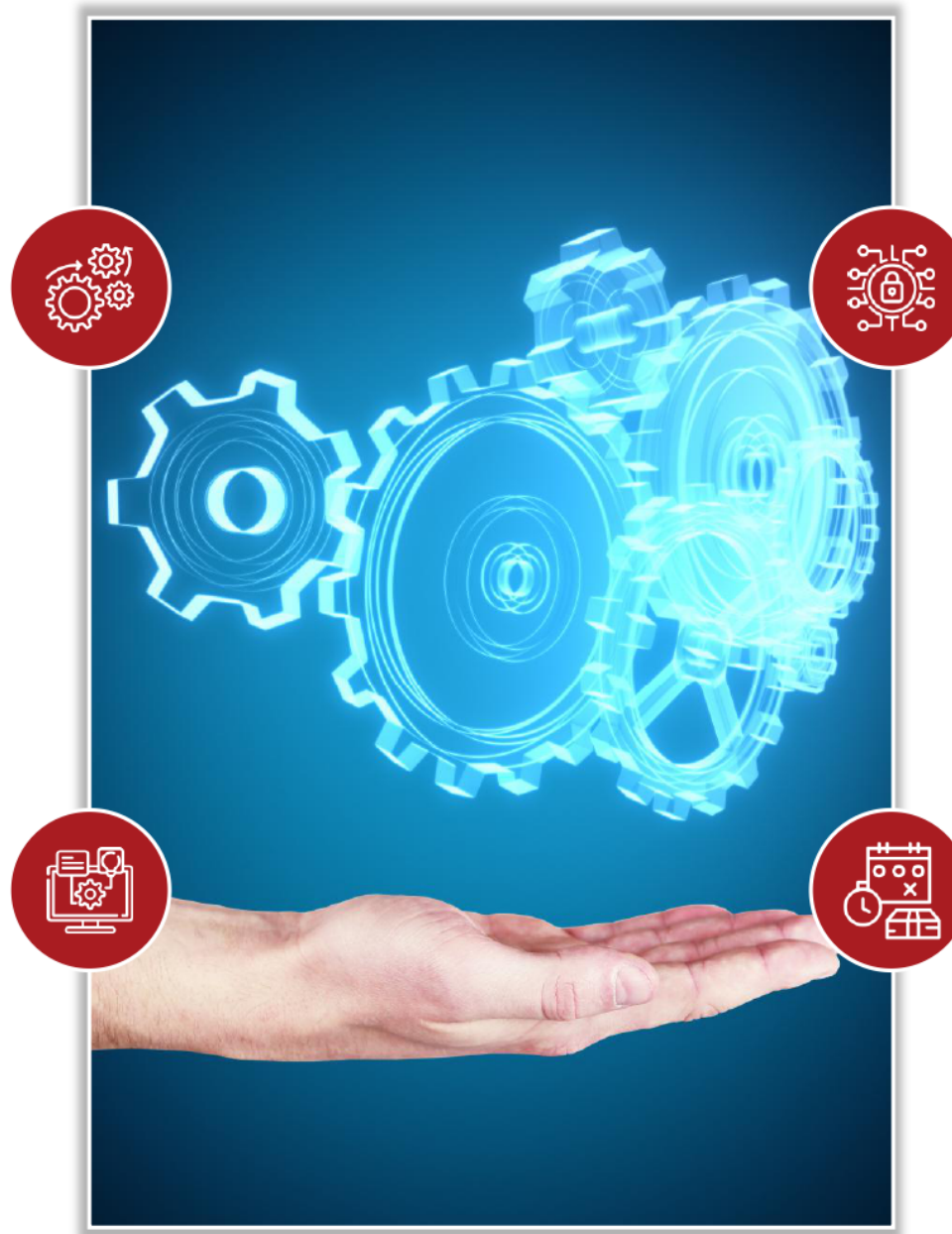
- Barcode scanning, RFID, and WMS software in SCM services to ensure inventory accuracy and quick fulfillment.
- Paperless and touchless operations for streamlined service delivery and reduced environmental impact.

Digital Work Flow Management :

- Mobile/Tablet Based application eliminating all Paper Based checklist and thus making it a Sustainable solution..

Future Tech Investments:

- Plans to explore AI-driven analytics, predictive maintenance, and robotics for cleaning and material movement, improving both service quality and cost efficiency.





Integrated Facilities Management

1. Soft services
2. Hard services
3. Staffing solutions

Revenue Contribution (In FY25)
₹ 254.40 Cr



Support Services

1. Employee transportation Services Segment
2. Production Support Service
3. Corporate Food Service Segment
4. Supply Chain Management Service Segment

Revenue Contribution (In FY25)
₹ 146.96 Cr



Integrated Facilities Management Services Segment Primarily Comprises Of Soft Services, Hard Services & Staffing Services.

Soft Services:

It encompasses a variety of offerings, including housekeeping, cleaning, disinfecting, pest control, horticulture and facade cleaning, with a primary presence in West and Central India.

- **Housekeeping & Cleaning:**
Provides Comprehensive industrial and commercial cleaning using eco-friendly materials.
- **Disinfecting & Sanitizing:**
Zero-bacteria, deep-cleaning solutions with WHO and ICMR-approved disinfectants.
- **Horticulture:**
Gardening and landscaping to maintain lawns, gardens and green spaces.
- **Facade Cleaning:**
Exterior glass cleaning for building maintenance.

Hard Services:

It covers essential maintenance and technical services, including electrical, plumbing and specialized facility upkeep.

- **Heating, Ventilation & Air Conditioning Systems:**
Maintenance, repair and performance management of heating, ventilation and air conditioning systems.
- **Power Equipment:**
Servicing of generators, UPS systems and related power equipment.
- **Water & Waste Management:**
Maintenance of pumps, sewage treatment plants and waste management systems.
- **Fire Safety Systems:**
Installation and upkeep of fire prevention and safety equipment.
- **Technical Cleaning:**
Specialized cleaning services for automotive paint shops.

Staffing services:

It focuses on supplying manpower tailored to clients' specific support service needs.



Employee Transportation Services:

Employee Transportation Services provides tailored employee transportation solutions for corporate clients, enhancing workforce mobility and convenience through a fleet of 446 owned buses (13-55 seats) and 98 additional leased vehicles for expanded capacity and flexibility.

Production Support Services:

Production Support Services offers outsourced production for specific tasks, ensuring high productivity and product quality while clients retain control.

Shuttle Services:

Scheduled shuttles between key pick-up and drop-off points like offices and transit hubs.

Private Car Services:

On-demand or scheduled rides with options for executive and luxury vehicles.

Bus Services:

Large-scale commuting solutions using charter or contracted buses for high-capacity needs.

Outsourced Task Execution:

Handles designated production tasks based on client specifications and drawings.

Quality Assurance:

Utilizes client-provided materials, consumables and utilities to produce quality products efficiently.

Corporate Food Services:

It provide tailored dining solutions to meet the needs of employees, clients and guests within corporate environments.

Supply Chain Management Service:

The company provides third-party warehousing, inplant logistics and value-added services to industries and e-commerce clients.

Cafeterias & Dining Facilities:

Diverse in-house meal and snack options, including healthy and grab-and-go choices.

On-Site/Off-Site Catering:

Catering for events and meetings, from coffee service to full-course meals.

Third Party Warehousing Management:

Key components include: Inventory management, Order fulfillment, Layout optimization, Technology integration, Labor management, Transportation coordination, Quality control

Inplant logistics:

Key aspects include: Material flow management, Inventory management, Warehouse operations, Production support, Equipment and resource utilization

Value-Added Services:

Key Service includes: Packaging, Labeling, Kitting, Assembly, Quality inspection and Product customization.

**Annuity-Based Revenue:**

Long-term, annuity-based contracts ensure steady, recurring revenue.

**Asset-Light Model (Except Employee Transport):**

Predominantly asset-light in IFM services with limited fixed assets, reducing exposure to volatility, except in employee transportation where the company owns and operates a significant fleet.

**Cross-Selling Opportunities:**

Diverse portfolio enables cross-selling of services, enhancing client retention and revenue share.

**Scalability & Operational Flexibility:**

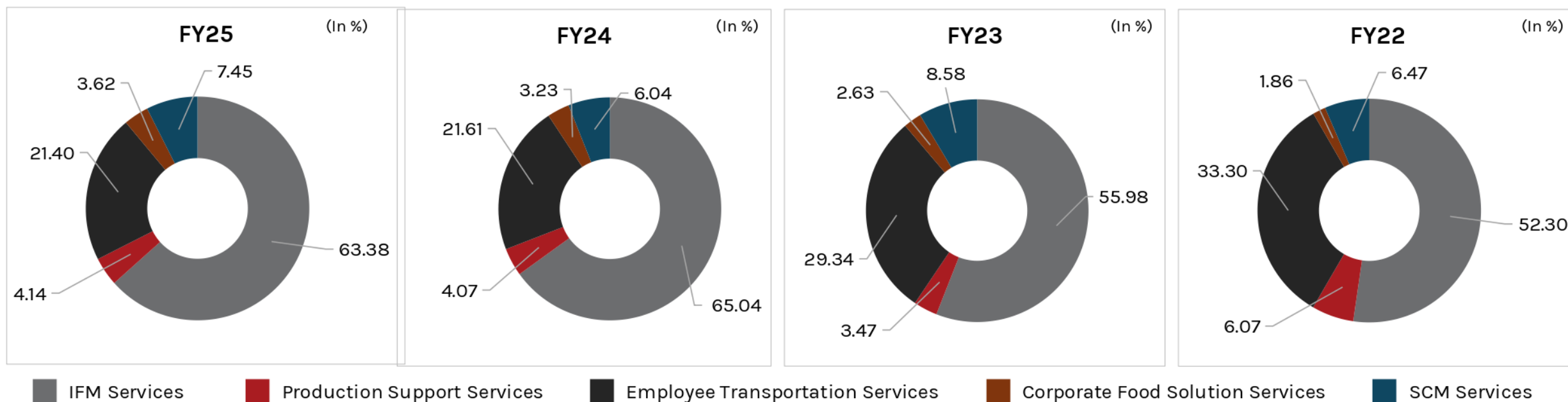
In-house recruitment and adaptable staffing allow rapid scaling and operational efficiency.

**Customer-Centric Approach:**

Tailored solutions for sectors like manufacturing and healthcare, achieving an 85% retention rate.



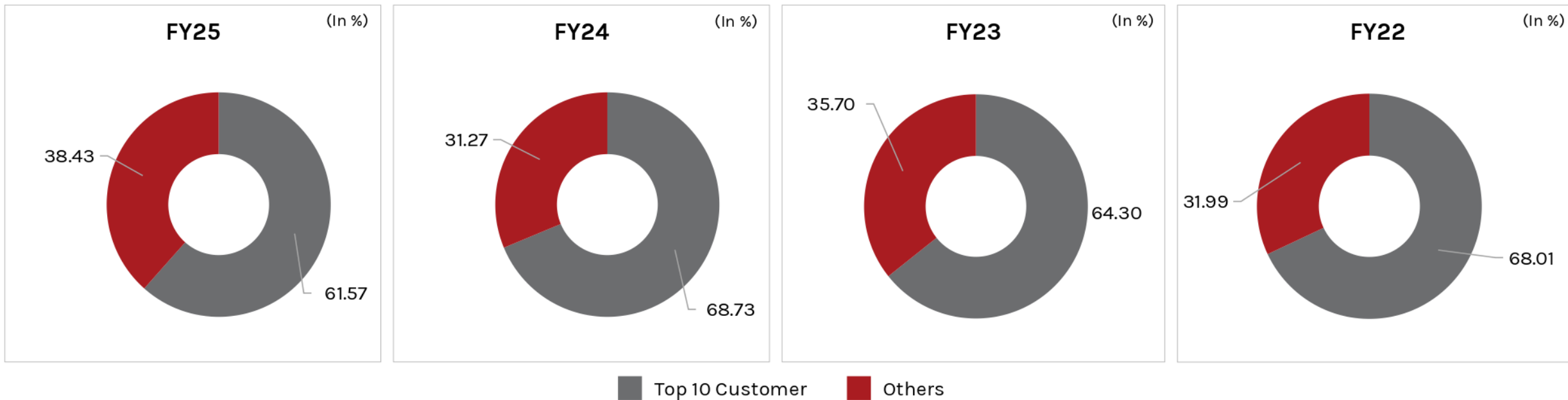
Category Wise Revenue Breakup Across Key Categories



(In ₹ Cr)

Particulars	FY25	FY24	FY23	FY22
IFM Services	254.40	231.19	184.51	123.44
Production Support Services	16.63	14.47	11.43	14.34
Employee Transportation Services	85.89	76.78	96.70	78.60
Corporate Food Solution Services	14.53	11.47	8.66	4.39
Supply Chain Management Services	29.91	21.47	28.29	15.25
Revenue From Operation	401.36	355.39	329.59	236.01

Top 10 Customer Revenue Breakup



(In ₹ Cr)				
Particulars	FY25	FY24	FY23	FY22
Top 10 Customer	247.11	244.29	211.93	160.50
Others	154.25	111.10	117.66	75.51
Revenue From Operation	401.36	355.39	329.59	236.01



Indian Integrated Facility Management Industry:

- India's IFM market, valued at ₹ 90K crore in 2023, is projected to reach ₹ 190K crore by 2029 with a 36.12% CAGR, with 39% outsourced to third-party providers.
- India's facility management market is rapidly expanding, with 39% outsourced in 2023, projected to reach 50% by 2029 as demand for IFM services grows.
- Smart City plans and sectoral growth in IT, BFSI and healthcare are boosting demand for IFM services in India.



Employee Transportation Industry:

- The corporate employee transportation market is projected to grow from \$ 27.8 Bn in 2020 to USD 42.19 Bn by 2026 at a 5.44% CAGR.
- Growth is driven by flexible work models, sustainable transport focus, and strategies for employee retention and attraction.



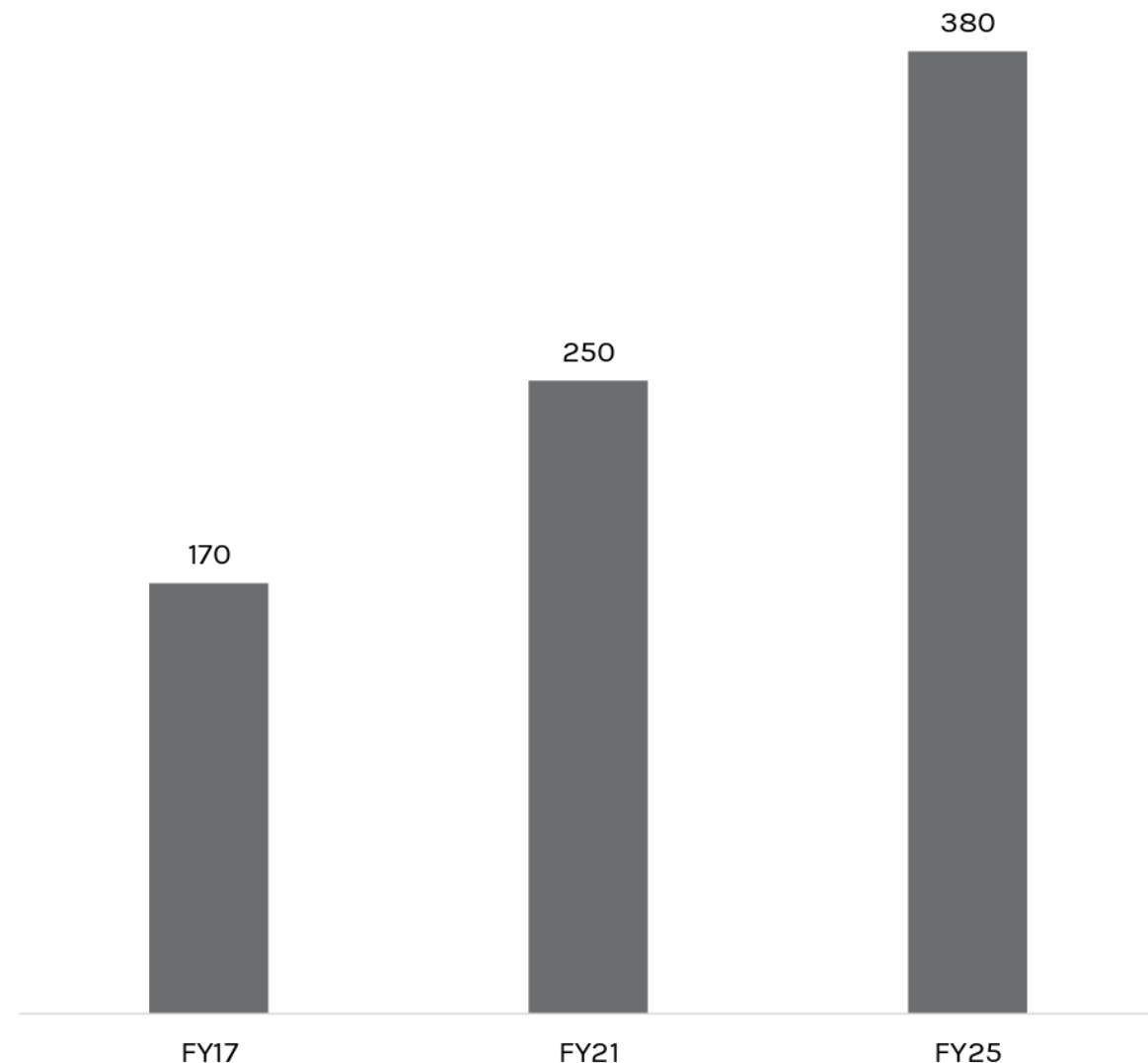
Global & Indian Supply Chain Management:

- The global 3PL market is set to grow at 9.5% CAGR, reaching \$ 1,579.84 Bn by 2027 (Cargo Connect, Feb 2024).
- India's logistics market, valued at \$ 250 Bn in 2022, is projected to reach \$ 380 Bn by 2025.

Source: DRHP Pg. no 102-106

Indian Logistics Market

(In USD Bn)



**Global & Indian Corporate Food Services Industry:**

- The global catering services market, valued at \$ 148.1 Bn in 2023, is projected to grow to \$220 Bn by 2032 at a 4.5% CAGR.
- India's food service market is projected to grow from \$ 41.1 Bn in 2022 to \$ 79.65 Bn by 2028, at an 11.19% CAGR.

**Key Market Trends:**

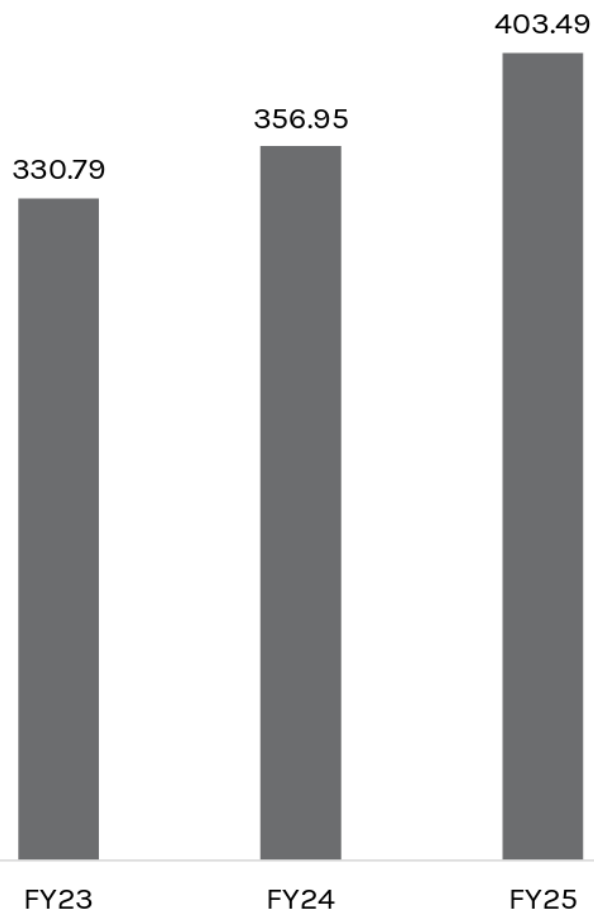
- Industrial corridors lead to increased demand for Industrial Catering
 - Shifting of office spaces to semi-urban areas
 - Awareness towards health will create need for customization
 - Integrated service providers to boost organized sector
- Macroeconomic trends

**Global & Indian Production Support Service:**

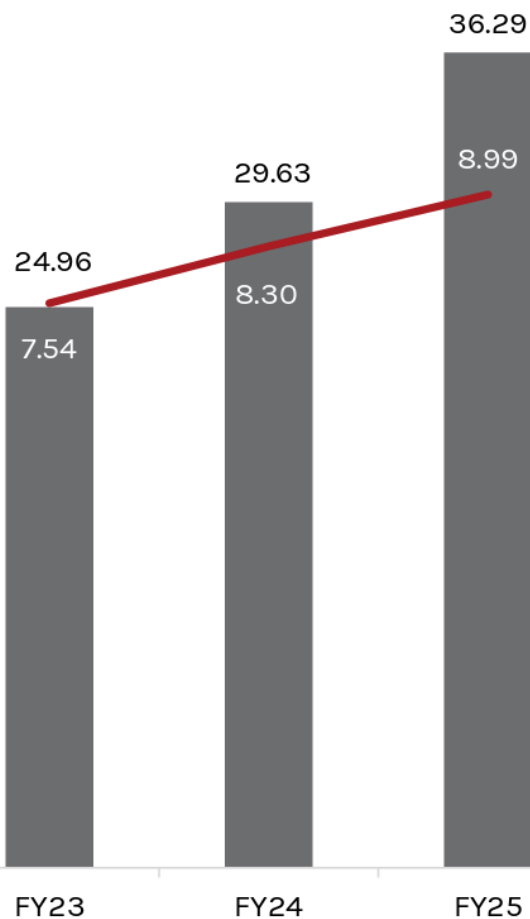
- The contract manufacturing market is projected to grow from \$ 249.2 Bn in 2022 to \$ 587.8 Bn by 2032, at a CAGR of 9.2%.
- India's Q1 FY24 manufacturing GVA reached \$ 110.48 Bn, supported by Aatmanirbhar Bharat, Make in India initiatives and Production Linked Incentives.

Consolidated Key Financial Highlights

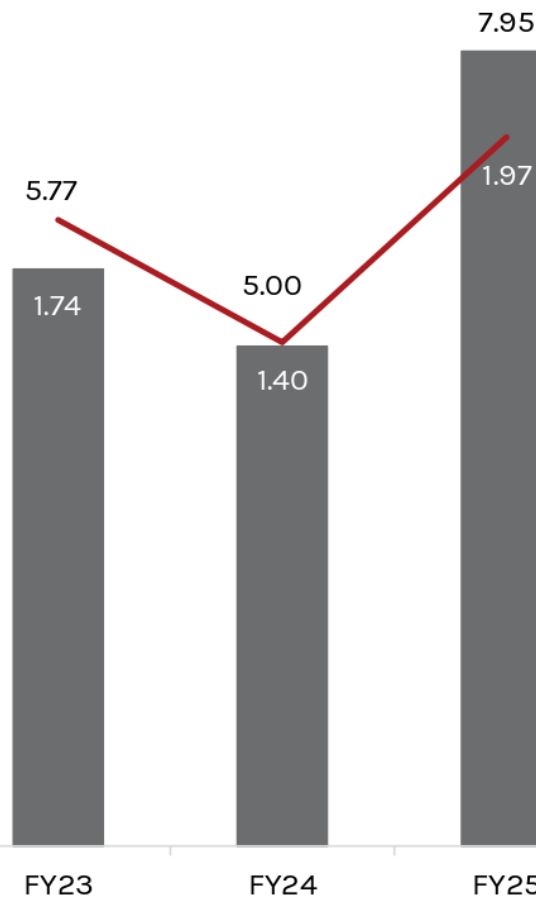
Total Income



EBITDA EBITDA Margin %



Net Profit Net Profit Margin %



All Amount in ₹ Cr & Margin in %

Consolidated Profit & Loss Statement

Particulars	FY25	FY24	FY23
Revenues	401.36	355.39	329.59
Other Income	2.13	1.57	1.20
Total Income	403.49	356.95	330.79
Raw Material Expenses	45.22	53.29	20.81
Employee costs	251.34	205.48	174.81
Other expenses	70.65	68.56	110.21
Total Expenditure	367.20	327.32	305.83
EBITDA	36.29	29.63	24.96
Finance Costs	11.56	9.02	9.75
Depreciation	13.26	9.68	7.60
PBT Before Prior Item	11.47	10.93	7.60
Prior Item	0.48	3.07	0.00
PBT After Prior Item	10.99	7.87	7.60
Tax	2.60	1.98	1.49
Net Profit	8.39	5.88	6.11
Minority Interest	0.56	0.91	0.32
Shares of Profit/Loss From Associates	0.13	0.02	-0.02
Reported Net Profit	7.95	5.00	5.77
EPS	3.94	2.74	3.16

Equities & Liabilities	FY25	FY24	FY23
Equity	24.83	18.25	0.25
Reserves	63.89	16.56	30.11
Minority Interests	1.74	3.80	2.89
Net Worth	88.72	34.81	30.36
Non Current Liabilities			
Non Current Borrowings	65.71	43.52	41.77
Lease Liabilities	0.00	0.00	0.00
Deferred Tax Liabilities	1.34	0.05	0.54
Long Term Provision	3.00	4.18	1.90
Total Non Current Liabilities	70.05	47.75	44.21
Current Liabilities			
Current Borrowings	50.53	26.27	27.39
Lease Liabilities	0.00	0.00	0.00
Trade Payables	15.90	8.14	4.29
Current Tax Liabilities (Net)	0.00	0.00	0.00
Short Term Provisions	22.76	29.07	21.72
Other Current Liabilities	0.00	25.69	16.80
Total Current Liabilities	89.19	89.17	70.20
Total Liabilities	249.70	175.52	147.65

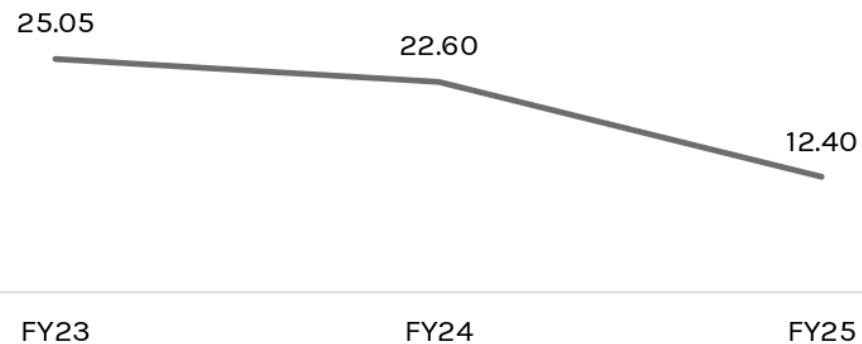
Assets	FY25	FY24	FY23
Non Current Assets			
Fixed assets	82.15	49.54	42.76
Non Current Investments	3.55	3.39	3.37
Other Non Current Financial Assets	0.00	0.00	0.00
Deferred Tax Assets (Net)	0.00	0.00	0.00
Other Non Current Assets	0.15	0.15	0.15
Total Non Current Assets	85.85	53.08	46.27
Current Assets			
Inventories	2.08	1.78	1.22
Trade receivables	103.71	99.42	80.62
Cash & Bank Balance	38.12	3.17	4.05
Other Current Financial Assets	0.00	18.07	15.49
Current Tax Assets (Net)	0.00	0.00	0.00
Other Current Assets	19.94	0.00	0.00
Total Current Assets	163.85	122.44	101.38
Total Assets	249.70	175.52	147.65

Consolidated Cashflow Statement

Particulars	FY25	FY24	FY23
Cashflow from Operations	15.59	17.82	5.06
Cashflow from Investments	-51.39	-15.43	-22.10
Cashflow from Financing	63.57	-3.60	17.76
Net Cash Flow	27.77	-1.21	0.73

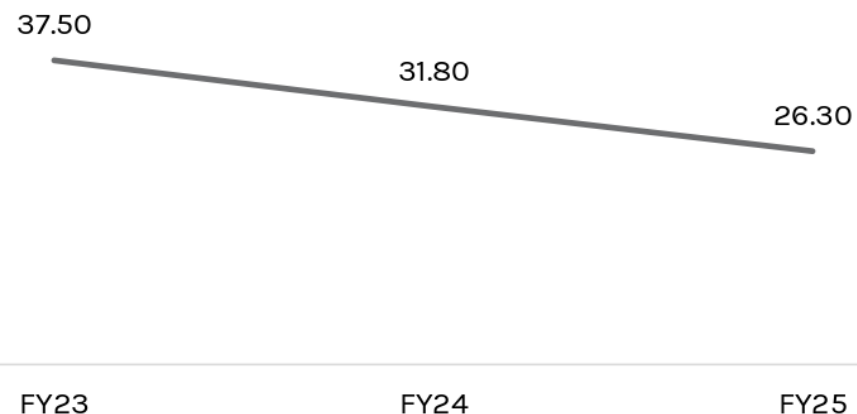
ROE

(In %)



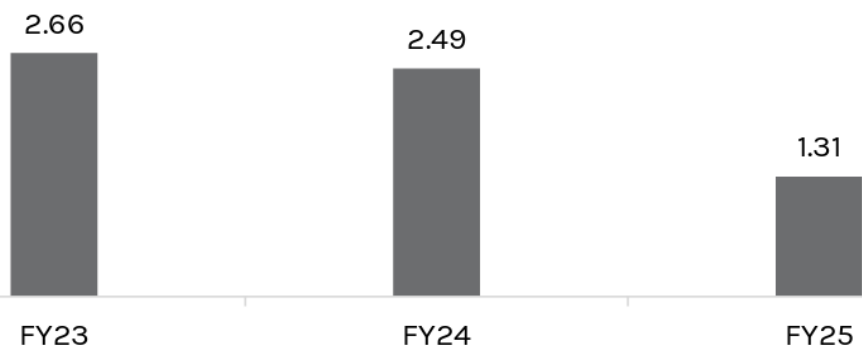
ROCE

(In %)



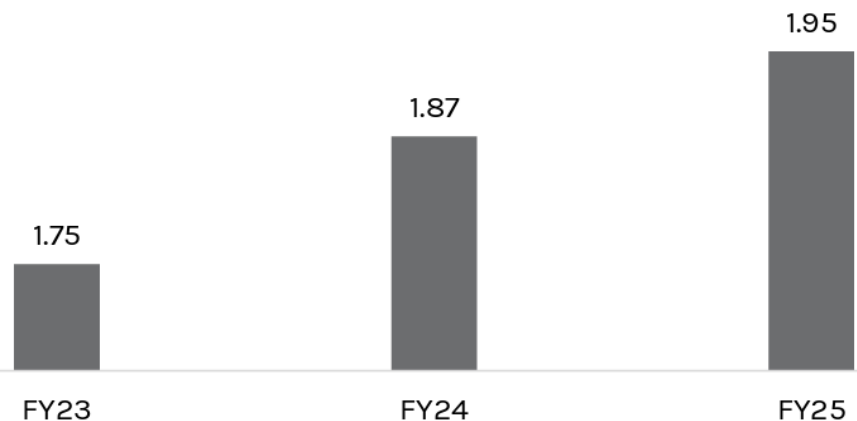
Debt to Equity Ratio

(In Times)



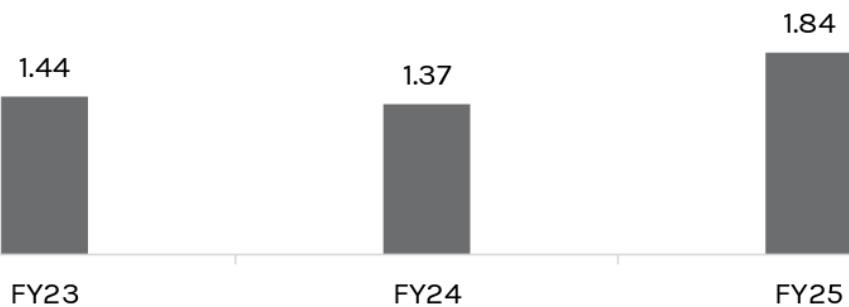
Interest Coverage Ratio

(In Times)



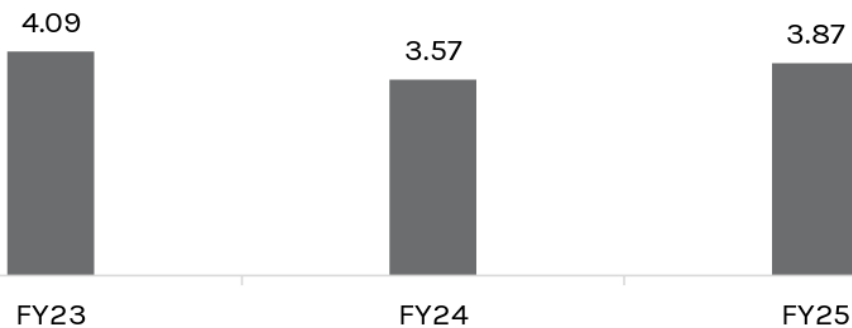
Current Ratio

(In Times)



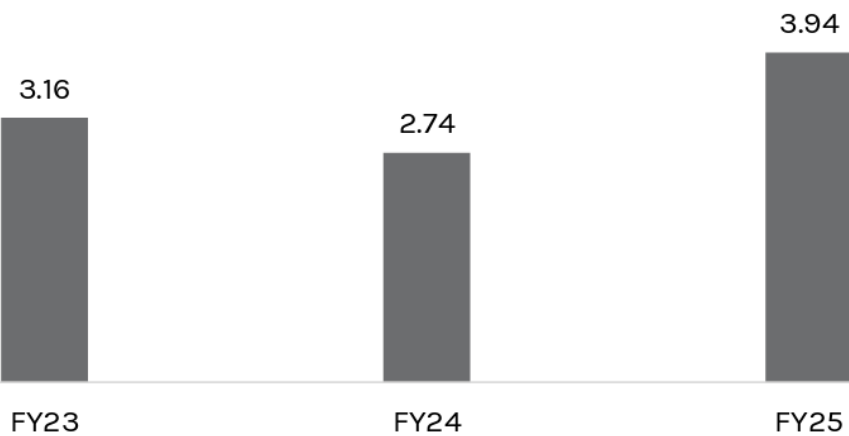
Receivable Turnover Ratio

(In Times)



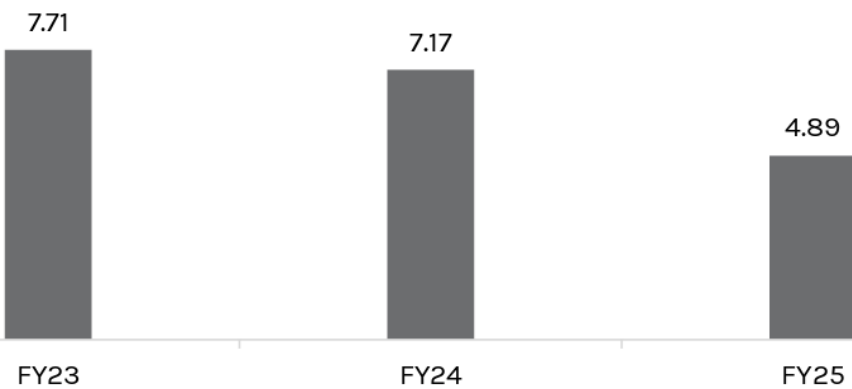
Earnings Per Share

(In ₹)



Fixed Asset Turnover Ratio

(In ₹)



NSE: SFML

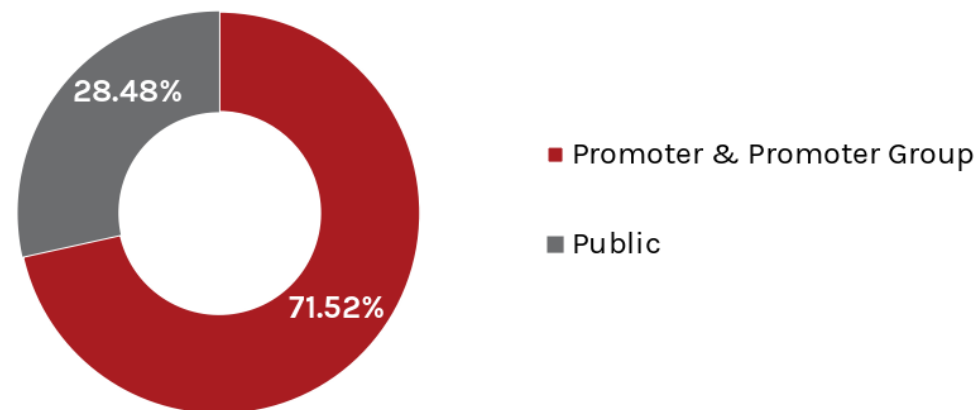
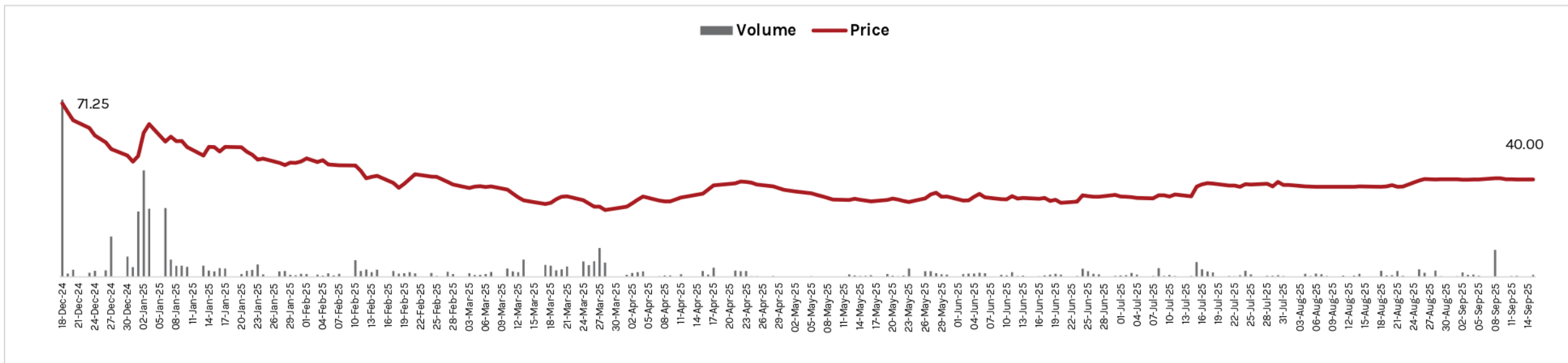
Source NSE

As on 15-09-2025

NSE Code	INEOU6N01014
Share Price (₹)	40.00
Market Capitalization (₹ Cr)	99.32
No. of Shares Outstanding	2,48,29,200
Face Value (₹)	10
52 Week High (₹)	75.00
52 Week Low (₹)	27.40

SHARE HOLDING PATTERN

As on 31-03-2025

Share Performance From 18th December 2024 Till Date

Customized Solutions For Sustainable Business:

The company provides tailored IFM and Support Services to diverse sectors, enhancing customer retention, market share and understanding through long-term partnerships and strategic acquisitions.



Highly Experienced Management Team:

The company is led by promoters Dr. Lalasaheb Shinde and Rajendra Shinde, bringing 64 years of combined experience, supported by a skilled management team fostering growth and employee development.



Diverse Portfolio Of Services:

The company enhances market position through diverse services, fostering customer relationships, operational efficiencies and in-house expertise to meet dynamic client needs and boost retention.



Technology Driving Business Success:

Technology enhances efficiency and customer satisfaction, using SAP for operations and investing in automation to improve service delivery and competitiveness.



Extensive Workforce Presence:

The company boasts a national network of 165 client locations, facilitating efficient resource management and operational excellence through in-house recruitment and L&D.



Introduce Innovative Products & Services:

The company aims to expand its market position by introducing new products and services through organic development and strategic partnerships, enhancing its integrated business services platform.

Expand Market Share In Key Segments:

The company aims to expand by acquiring new customers in various sectors through targeted business development, leveraging brand presence and technology for growth.

Enhance & Expand Customer Relationships:

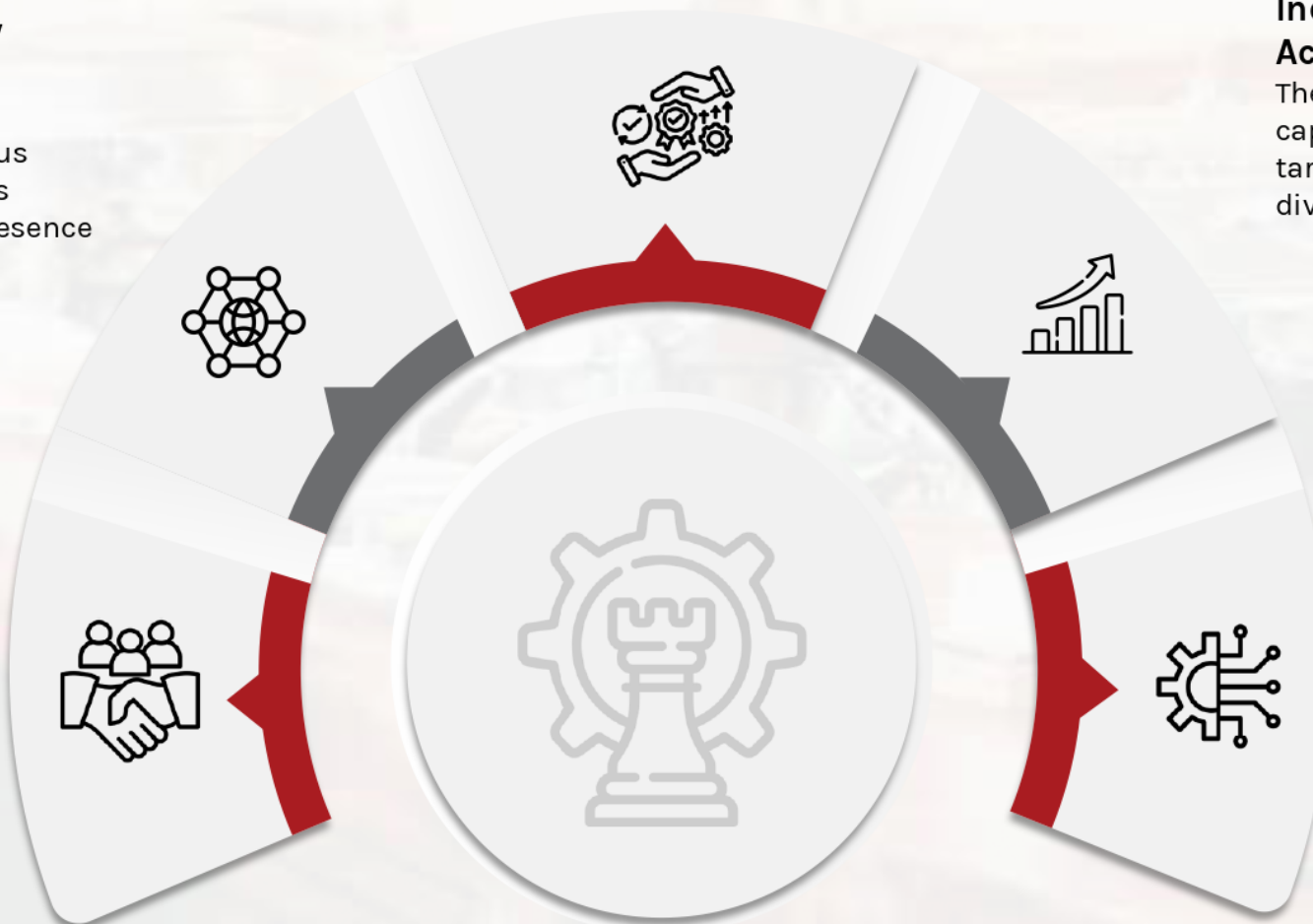
The company maintains long-term contracts, achieving 85% customer retention and leveraging strong relationships to grow service offerings and capture greater market share.

Inorganic Growth Via Strategic Acquisitions:

The company aims to enhance service capabilities through strategic acquisitions, targeting niche high-margin businesses to diversify and grow its portfolio.

Enhancing Operating Margins:

The company Focus on operating leverage, technology adoption, enhancing service mix and prioritizing higher-margin business growth to boost overall margins.





Strong Client Pipeline

- Engaged in large-scale discussions with marquee clients across key sectors.
- High business visibility supports sustained momentum and long-term planning.



Geographic Expansion

- Established presence in the West.
- Focused expansion into the North and Southern Region to tap emerging demand clusters.



Margin-Led Growth Strategy

- Emphasis on scaling high-margin verticals like IFM and Production Support Services.
- Lean and agile operations anchored in quality, compliance, and service excellence.



Revenue Growth

- Targeting a 23–25% CAGR in revenue growth over the medium term.
- Aiming to double the topline in the next 3–4 years through a blend of organic growth and strategic acquisitions.



Margin Enhancement

- Focused on improving EBITDA through cost efficiency, value-added services, and an optimized service mix.
- Aiming to improve margins by 100 BPS in the medium term.
- Strengthening profitability by leveraging operating scale and margin-accretive segments.



Execution Edge

- Leveraging advanced technology platforms, data-driven operations, and strategic alliances to accelerate market penetration.
- Deepening wallet share with existing clients via cross-selling and integrated service offerings



Diverse Service Portfolio:

Provides a comprehensive range of IFM and Support Services, enabling a one-stop solution for clients.



Established Client Base:

Serves diverse industries, minimizing economic vulnerability and enhancing stability.



Focus On Sustainability:

Commitment to green practices aligns with market trends, attracting environmentally conscious clients.



Technological Integration:

Utilizes advanced technologies like SAP to enhance operational efficiency and customer satisfaction.



Experienced Management:

Led by promoters with 64+ years of combined industry experience, supported by a skilled management team.



Growth-Driven, Asset-Light Model:

Well-positioned to benefit from rising infrastructure and smart city investments in India, with an annuity-based, asset-light model that is scalable, cost-efficient and enhances margins.



Cross-Selling Opportunities:

Leverages existing relationships to offer additional services, enhancing revenue streams.



Nationwide Presence:

Operates from 165 locations across India, ensuring efficient service delivery and quick response to client needs.



Strong Financial Performance:

From FY22 to FY24, the company has demonstrated impressive financial growth, achieving a CAGR of 22.81% in revenue, a CAGR of 28.84% in EBITDA and a CAGR of 13.52% in PAT.



Thank You



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