



August 24, 2024

To  
The Listing Department  
**National Stock Exchange of India Limited**  
Exchange Plaza, Plot No.  
C/1, G-Block, Bandra,  
Kurla Complex,  
Mumbai: 400051

Dear Sir/ Madam,

**Ref :Sumit Woods Limited**  
**Symbol : SUMIT**

**Sub: Intimation under Regulation 30 SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“SEBI Listing Regulations”)**

Under Regulation 30 SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“SEBI Listing Regulations”) to a presentation inter alia covering Company’s business overview and strategies, please find enclosed a presentation.

Kindly take the same on record and acknowledge the receipt.

Thanking you,

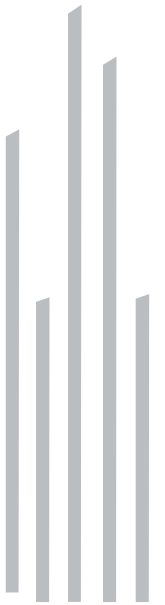
Yours faithfully,

**For Sumit Woods Limited**

**Bhushan S. Nemlekar**  
**Wholetime Director**  
**DIN:00043824**

**Sumit Woods Limited (Formerly Known as “Sumit Woods Private Limited”)**

B - 1101, Express Zone, Diagonally Opp. to Oberoi Mall, W.E.Highway, Malad (East), Mumbai - 400 097  
Tel.: 022- 2874 9966 / 77 Fax : 022-2874 3377 , Email : contact@sumitwoods.com www.sumitwoods.com  
CIN No. : L36101MH1997PLC152192





# SUMMIT

G R O U P  
Creating Value. Building Trust.  
Builders & Developers

NSE LISTED COMPANY



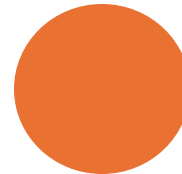
24<sup>th</sup> August 2024

# About Sumit Group



# Overview of Sumit Group

- Active in the construction industry since 1986
- Projects Developed in Mumbai and Goa
- Re-development forte with expertise in Open Plots, SRA, MHADA, Collector's Land and Amenity Plot as per most schemes of DCPR 2034 (33-5/7/9/12/11 etc)



# Sumit Group at a Glance

**38+ Years**

OF REAL ESTATE  
EXCELLENCE

**45+**

LAKH SQ FT SPACE  
DELIVERED

**7000+**

HAPPY FAMILIES

**64+**

PROJECTS DELIVERED

**MEMBER**

of  
CREDAI-MCHI,  
NAREDCO & BDA

**2018**

**NSE LISTING**

**300 Crore +**

MARKET  
CAPITALIZATION

**100+**

EMPLOYEES

**2**

TOWNSHIPS

**15+**

LAKH SQ FT UNDER  
CONSTRUCTION

**6**

ONGOING PROJECTS

**8**

UPCOMING  
PROJECTS



## MISSION

To set new standards in eco-friendly living, providing comfort and convenience to the entire community. By focusing on sustainable development, we aim to create lifestyle-enhancing benchmarks that not only meet the needs of today but also ensure a greener and more harmonious future for all.



## VISION



To create lifestyle enhancing, eco-friendly benchmarks that provide comfort and convenience to the community at large.



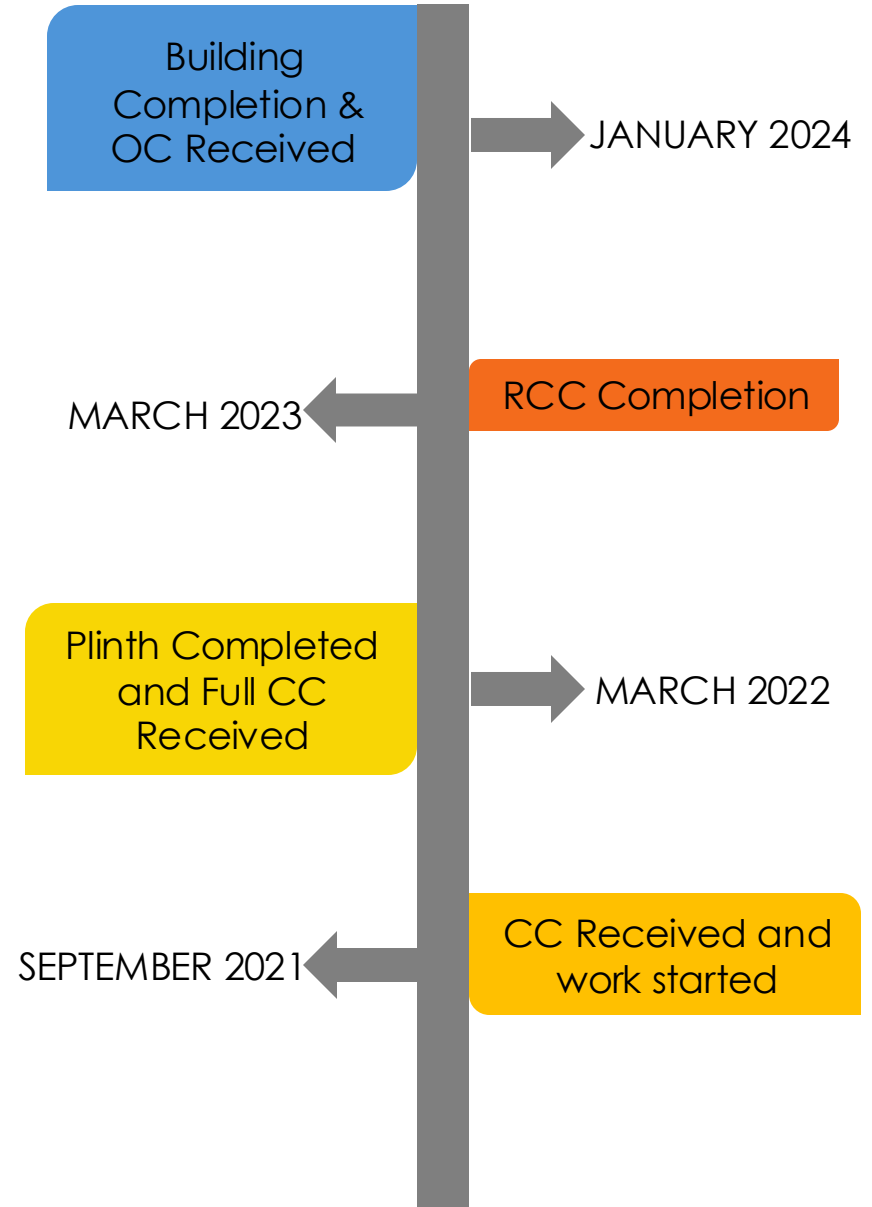
## VALUES

- Innovation
- Trust
- Quality
- Customers Centricity
- Teamwork
- Social Responsibility

# Projects Completion | 2024

Project	 <b>SUMIT ONE</b> <small>THE FIRST IN LUXURY</small>	 <b>AR ENCIEL</b> <small>Near Sarvoday Nagar, Jain Temple Mulund West</small>	 <b>Sumit Atulyam</b> <small>Unmatched lifestyle</small>
Type	Redevelopment	Open Plot Land	Redevelopment
Location	Borivali (W)	Mulund (W)	Matunga (W)
Project Construction Area	89,000 Sq. Ft.	1,70,000 Sq. Ft.	1,88,000 Sq. Ft.
No. Of Units	49	154	128
No. Of Floors	G+19	G+22	G+21 (2 Towers)
<b>RERA Completion Date</b>	<b>Dec '24</b>	<b>Oct '24</b>	<b>Dec '24</b>
Targeted Completion Date	OC Received Jan 2024 and Possession Started.	OC Received Apr 2024 and Possession Started.	OC Received July 2024 and Possession Started.

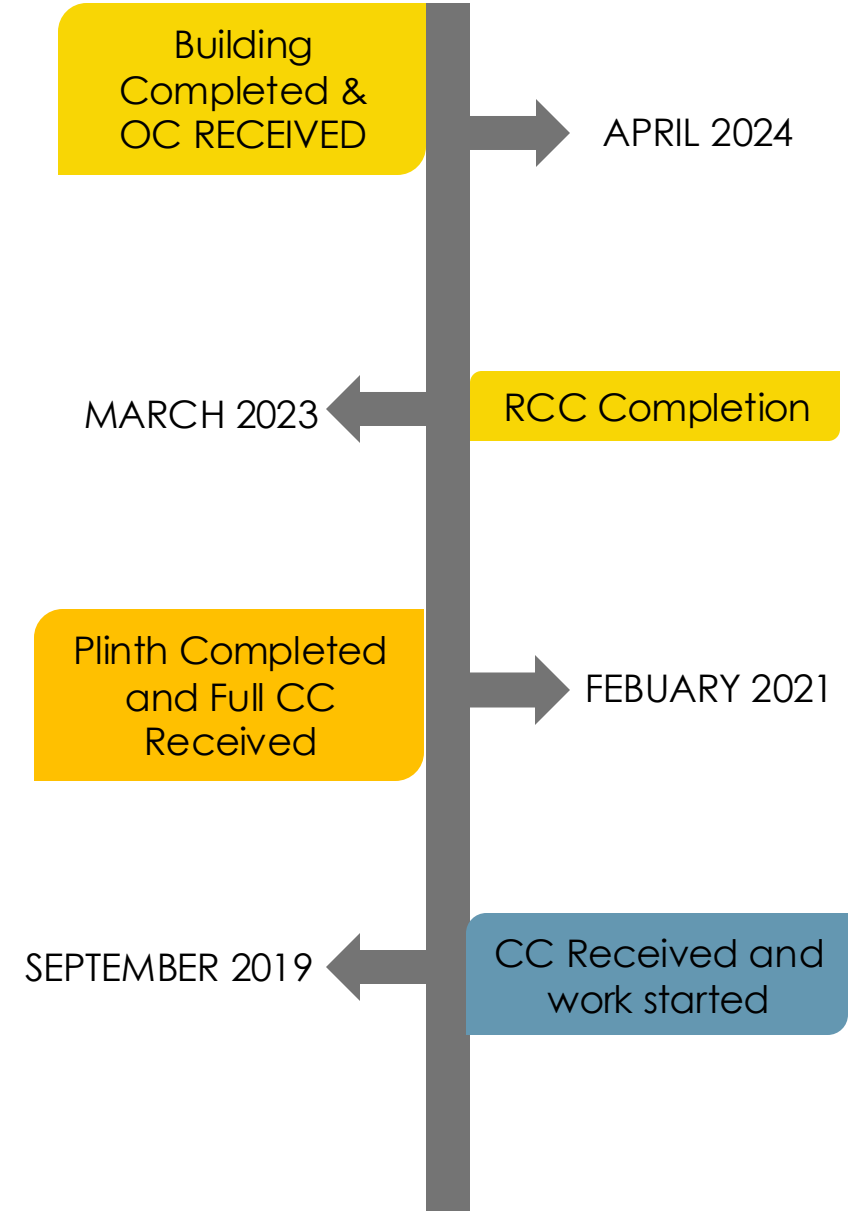
# Sumit One | Delivered Jan 2024



# Sumit Arcenciel | Delivered April 2024



**A R C E N C I E L**  
Near Sarvoday Nagar, Jain Temple  
Mulund West



# Sumit Atulyam | Delivered July 2024



Sumit  
**Atulyam**  
Unmatched lifestyle

Building Completed |  
OC Received

JULY 2024

AUGUST 2023

RCC Completion  
22 Slabs completed  
in 15 months

Plinth Completed  
and Full CC  
Received

MARCH 2022

OCTOBER 2021

CC Received and  
work started

# Sumit Group Financial Profile



# OUR FINANCIAL PARTNERS

**TATA CAPITAL**  
Housing Finance



**ADITYA BIRLA GROUP**



Housing Development Finance  
Corporation Limited

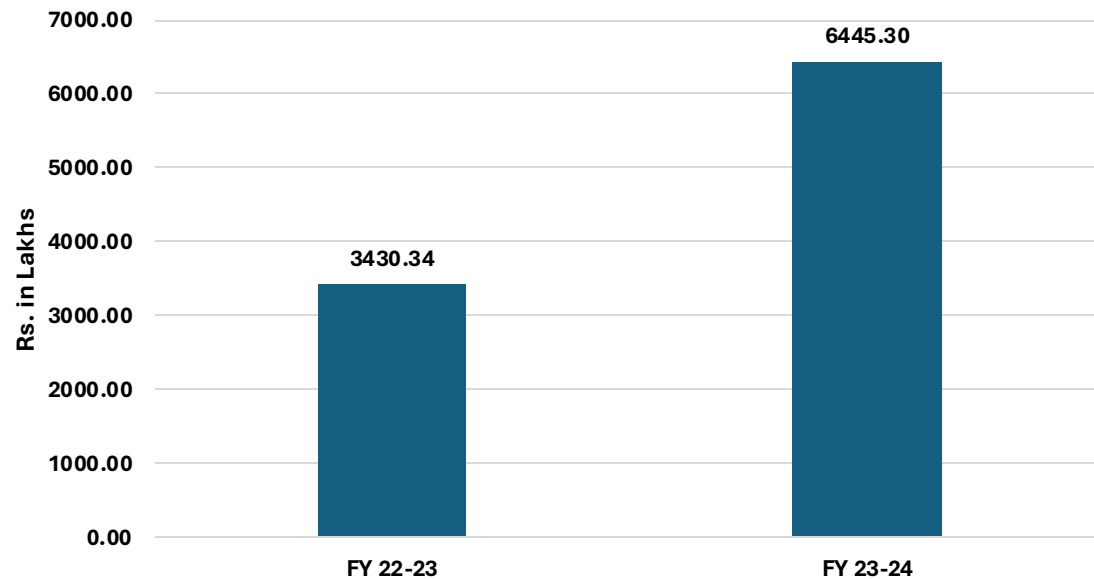


**CAPRI GLOBAL**

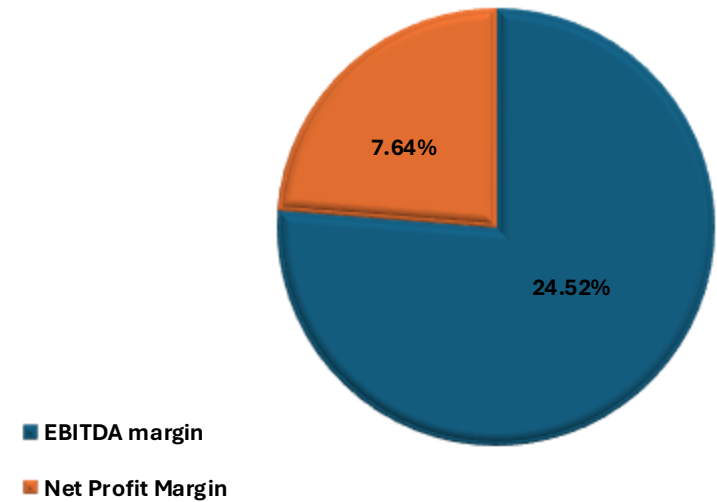
# Standalone Financials

Our Standalone revenue from operation came in at Rs. 6,445.30 Lakhs for FY 2023-24, Growing to 87.89% on YoY.

Revenue from Operations



Standalone Results for the year ended March 31, 2024

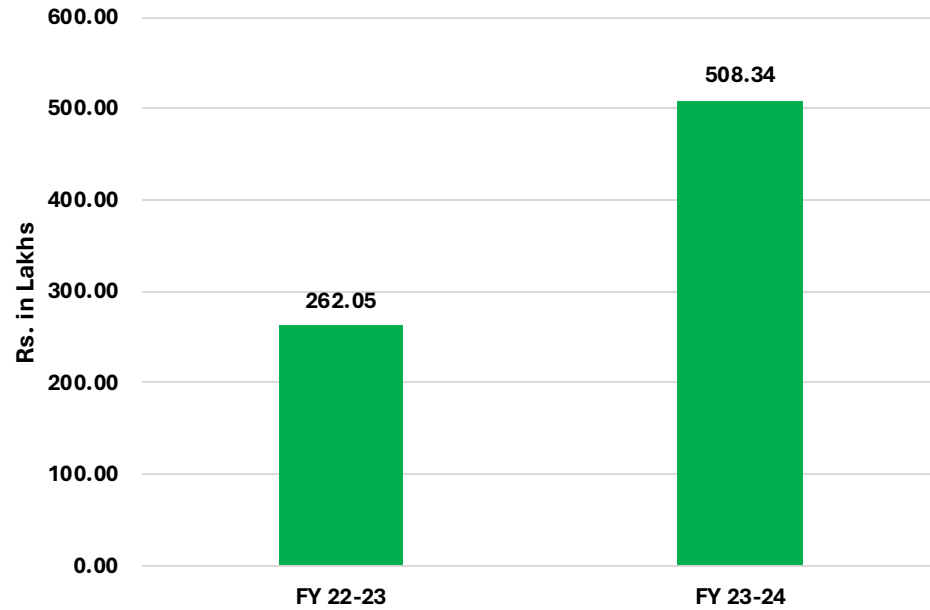


Our EBITDA margin came at 24.52%, and Net Profit Margin at 7.64% on standalone basis for year ended March 31, 2024

Note : Net Profit Margin = Net Profit / (Loss) for the period ÷ Total income

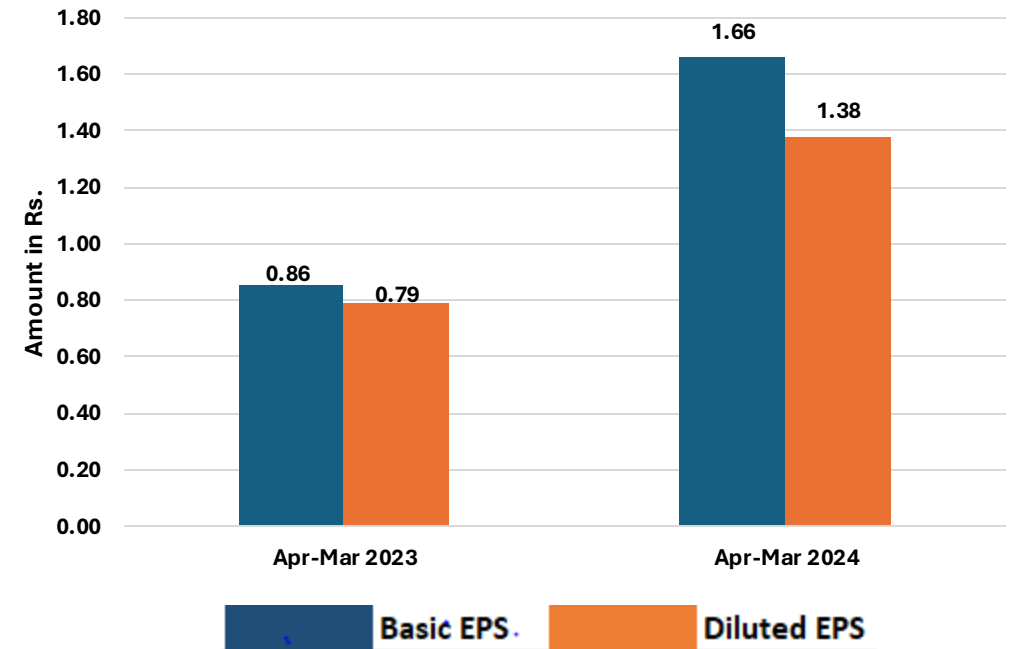
# Standalone Financials results for the year ended March 31, 2024

Standalone Profit/(Loss) After Tax



Profit after tax has increased 93.99% YoY basis

Standalone Earning Per Share

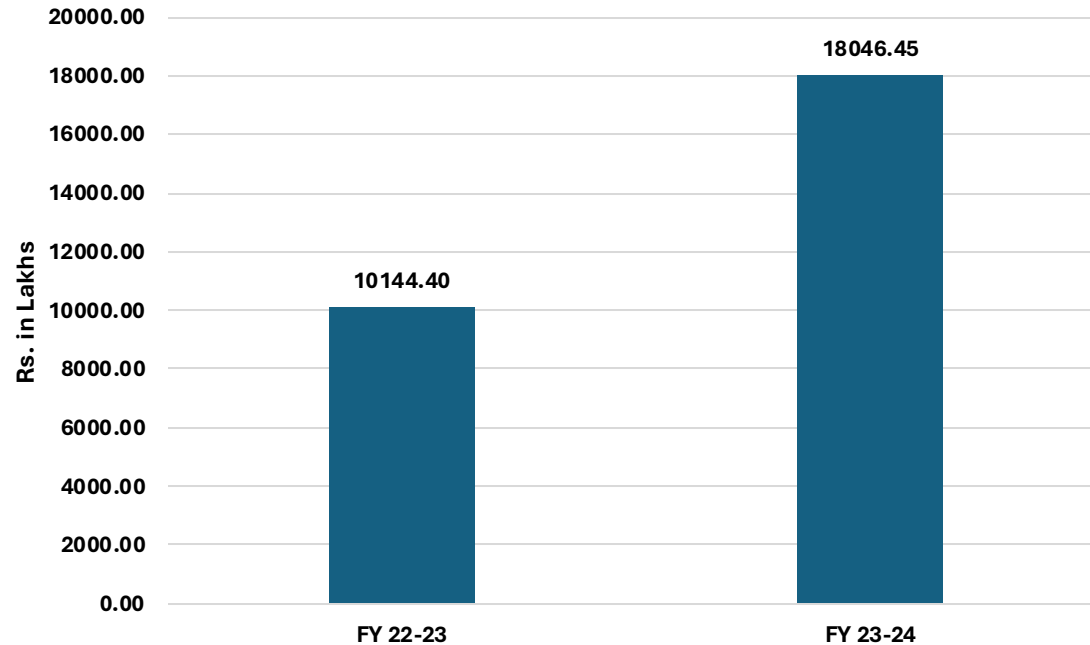


Increase in EPS

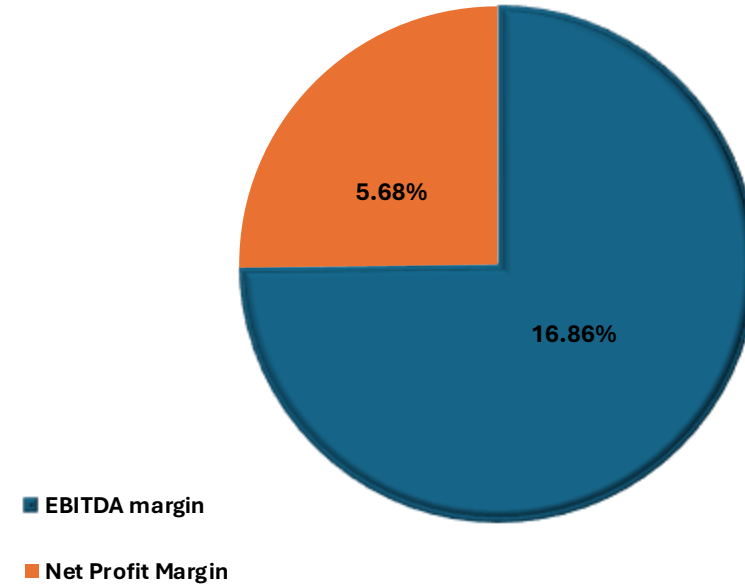
# Consolidated Financials

**Business Growing strongly for the year ending March 31, 2024. Revenue from operations is up by 77.90% YoY basis**

Revenue from Operations



Consolidated Results for the year ended  
March 31, 2024

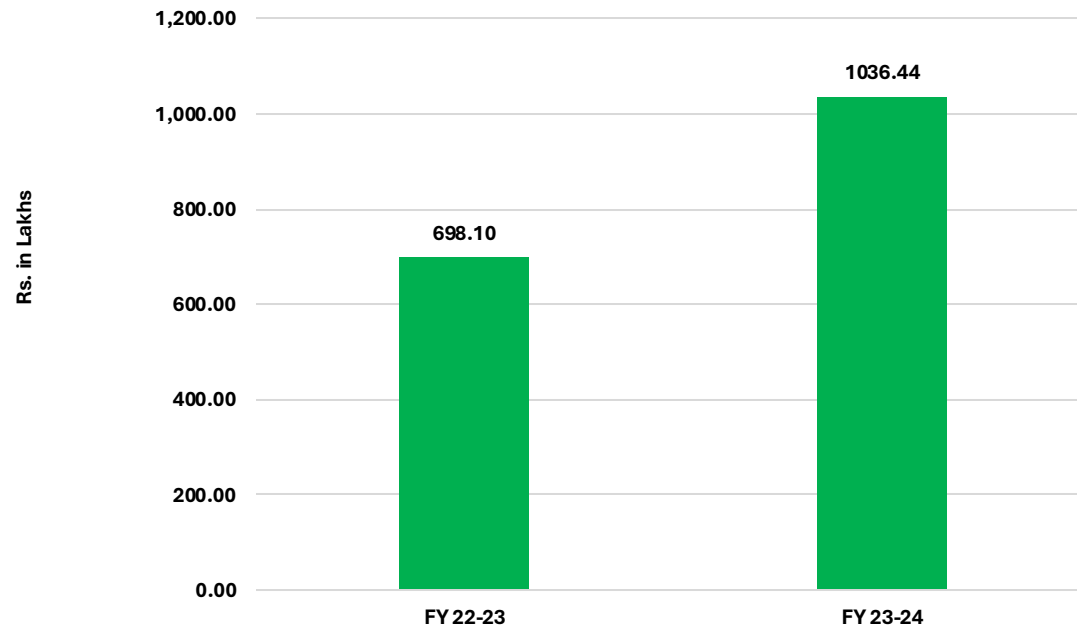


**Our EBITDA margin came in at 16.86%, and Net Profit Margin, stood at 5.68% on consolidated basis for the Year ended March 31, 2024.**

**Note : Net Profit Margin = Profit / (Loss) for the period ÷ Total income**

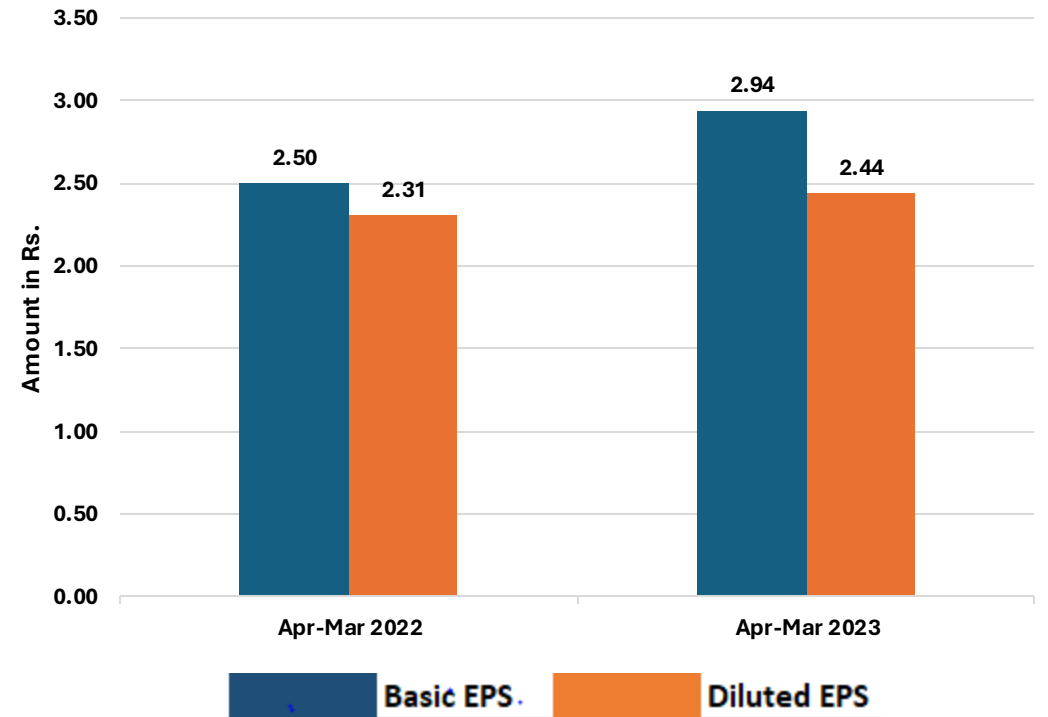
# Consolidated Financials results for the Year ended March 31, 2024

Consolidated Profit/(Loss) After Tax



**Our Profit after Tax has increased by 48.47% YoY Basis**

Consolidated Earning Per Share



**Increase in EPS**

# OUR UPCOMING PROJECTS

Sr No.	Project Name	Location	Status	Approx. B.U.A (In SQ FT)	Approx. Revenue Expected (In Crores)*	SWL Shares (In %)
1	SUMIT KMR PARAM	Borivali (W)	I.O.D and Part CC Received	2,30,000	350	100
2	Vidya Vihar	Dadar	Concession Awaiting	67,000	125	100
3	Jay Shivam	Malad (E)	Letter of Intent Received	2,25,000	230	100
4	Brother's Society	Mahim	Agreement of Sale done	1,70,000	600	73
5	Dattani	Borivali (W)	Appointed as Developer	2,00,000	300	100
6	Bhakti Sudha	Santacruz (E)	Concession Awaiting	1,50,000	150	100
7	Miranda	Santacruz (E)	I.O.D Received	10,400	35	100
8	Span Trident	Bhayander (W)	I.O.D and Part CC Received	1,25,500	130	25
<b>Total</b>				<b>11,77,900</b>	<b>1920</b>	

\*Expected Revenue figures are the approximate amount that we will recognise in 3 to 5 years. Actual figures may vary.

\*Timeline for new project may vary as per approval receive.

# Sumit Group Leadership

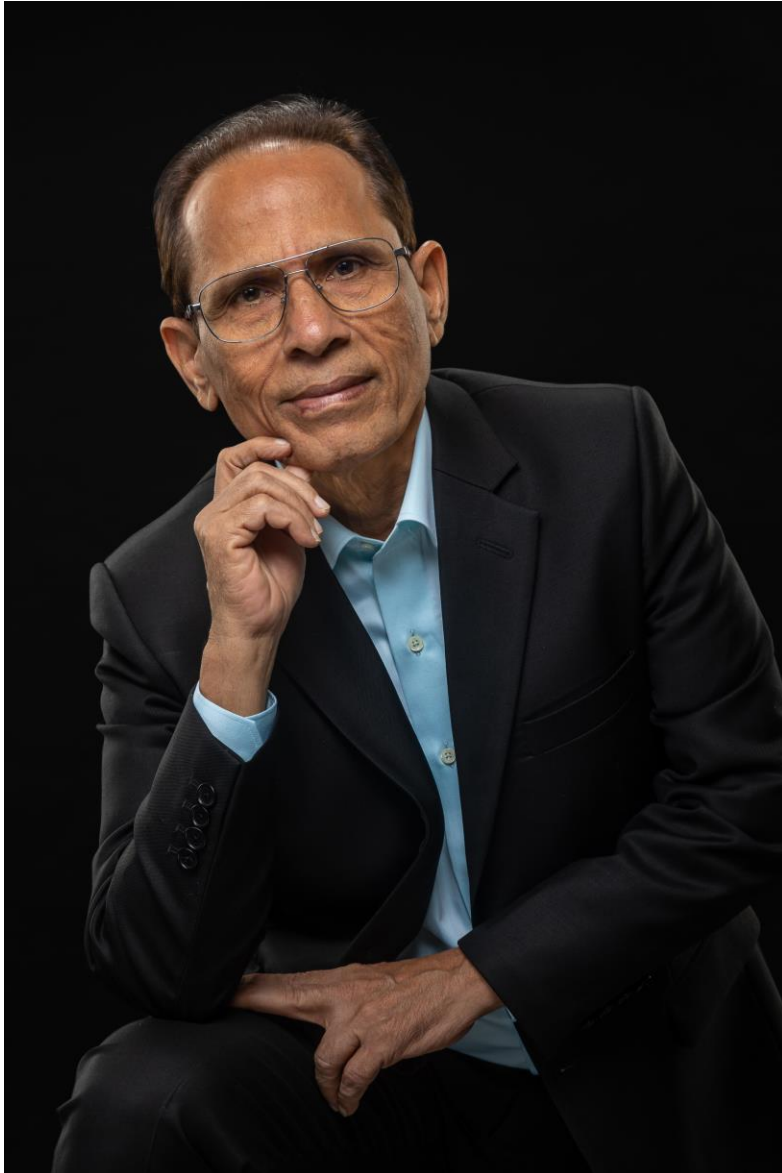




## **Mr. SUBODH NEMLEKAR**

Director – Non Executive

- Completed education with Economics & graduated with B.A from Shivaji University, Kolhapur.
- Experience in construction industry for last 40+ years.
- Co-founding member of the Company along with Mr. Mitaram Jangid.
- Expertise in Marketing, PR, Business Development activities and Promotion of Sumit Group.



## **Mr. MITARAM JANGID**

Managing Director

- Completed Bachelor of Commerce from Mumbai University.
- 40+ year's experience in the construction industry.
- Co-founding member of the Company along with Mr. Subodh Nemlekar.
- Achieved good market reputation and creditability
- Grown our company as a trusted Real Estate Company in Mumbai & Goa.
- President of Vishwakarma Educational Trust
- Formerly the Secretary for ten years and the President for five years at Jangid Seva Sangh, Mumbai.



## **Mr. BHUSHAN NEMLEKAR**

Whole Time Director

- Completed his Bachelor of Commerce from Mumbai University
- Degree in Executive MBA (Owner/President Management – 2015) from Harvard Business School, Boston, USA.
- Promoter and Whole Time Director (Director – Finance) for 18+ years.
- Handles and leads the Sales Department & Project Financing and is responsible for formulating strategies for marketing in order to achieve corporate goals and objectives.
- Good command on Management of Business and he wants to expand Sumit Group in all aspects.



## **Ms. AMRUTA JANGID**

Head – Marketing & Branding Operations

- Part of the management cadre since she joined Sumit Group in 2016.
- Handles RERA related activities for Sumit Group
- Involved in the marketing activities.
- Contributor to designing aspects of projects' interiors and amenities.



Architecture & Design



Site Execution



Legal Team

# Our IN-HOUSE EXPERTISE



Sales | Post-Sales & Marketing



Accounting & Finance

# Our Support Team

## Architecture & Design

- Ar. Swapnil Ambre (Retainer Head Architect) – 12 Years
- Ar. Siddhi Shetye (Sr. Executive Architect) - 5 Years
- Ar. Ashish Singh (Sr. Executive Architect) - 4 Years
- Ar. Vaibhav Mehta (Executive Architect) - 3 Years
- Ar. Rajesh Gupta (Executive Architect) - 3 Years
- Ar. Sanket Sakpal (Executive Architect) – 3 Years
- Support Team + Members with 6 year's experience



# Our Support Team

## SITE EXECUTION TEAM

- Er. Mr. Clint Dos Santos (Project Manager) – 20 Years
- Er. Mr. Ashish Aitwade (Sr. Site Engineer) - 10 Years
- Er. Mr. Abhishek Shirke (Sr. Site Engineer) - 8 Years
- Er. Mr. Yash Shah (Sr. Site Engineer) - 4 Years
- Support Team + Members with 25 year's experience



# Our Support Team

## LEGAL TEAM

- Adv. Mrs. Ameer Dharmadhikari (Legal Officer) – 23 Years
- Adv. Mr. Ramesh Sharma (Head of Legal) - 18 Years
- Mr. Datta Vajrekar (Liaison Dept.) - 20 Years
- Support Team + Members with 10 year's experience



# Our Support Team

## ACCOUNTS & FINANCE



- CA Mrs. Priyanka Dhruva (Head – Accounts & Finance) - 5 Years
- CS Mrs. Rekha Bagda (CS & Compliance Officer) - 7 Years
- Mr. Vinayak Manjrekar (Assistant Manager – Acc & Finance) - 20 Years
- Mrs. Shriya Mestry (Assistant Manager – Acc & Finance)
- CA Mr. Jatin Wagela (Manager – Acc & Finance)
- Mr. Dhiraj Mishra (Assistant Manager – Acc & Finance)
- Mr. Bhavik Chauhan (Sr. Executive Accounts)
- Mrs. Shubhangi Bhatkar (Sr. Executive Accounts)
- Support Team + Members with 33 year's experience

# OUR COMPLETED PROJECTS IN MUMBAI

- **MATUNGA**

SUMIT ABODE – I  
SUMIT ABODE - II

- **LALBAUG**

SUMIT BHOOMI AVENUE  
OM SUMIT  
SUMIT BHAVAN

- **SION**

SUMIT LATA

- **BKC**

SIDDHANT (GOVT. CONTRACT)

- **BYCULLA**

SUMIT HENDRE RESIDENCY

- **VILLE PARLE**

SUMIT SAI PRASAD

- **ANDHERI WEST - VERSOVA**

JUHU OMKAR

- **JAWHAR**

SUNSET POINT & HOLIDAY  
HOMES (GOVT. CONTRACT)

- **GOREGAON WEST**

SUMIT SAMARTH ARCADE  
(COMMERCIAL & RESIDENTIAL  
PROJECT)

- **MALAD EAST**

SUMIT PRAMUKH ENCLAVE  
MSP SANGH (TRUST TENDER)

- **BORIVALI WEST**

SUMIT GARDEN GROVE  
MANAN  
SUMIT ENCLAVE  
MITASU ENCLAVE  
SUN SUMIT  
MITASU APARTMENT  
SUMIT ONE

- **BORIVALI EAST**

SUMIT PROXIMA  
SHARDA SAHANIWASTT

- **VIRAR WEST**

SUMIT GREENDALE (TOWNSHIP)  
SUMIT GREENDALE NX (TOWNSHIP)

- **GORAI**

GORAI SUMIT  
VISHWAKARMA  
JAY  
GORAI MITASU

- **KANDIVALI WEST**

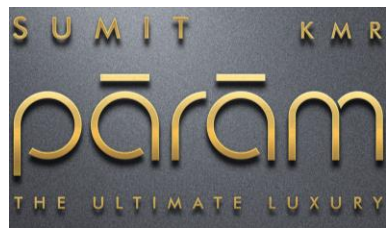
GAURAV JAMUNA  
RAILMITRA  
SAROVAR  
DATTATARAY  
CHARKOP MITASU  
VAISHALI  
KEDARNATH  
SUN-N-SHELL  
AMRUTA  
GHARKUL  
MITNAYAN  
SAI SUMIT  
DHWANI

- **MULUND**

ARCENCIAEL



# OUR ONGOING PROJECTS IN MUMBAI



BORIVALI (W)  
RERA POSSESSION IN MARCH '29



VILLE PARLE (E)  
RERA POSSESSION IN DECEMBER '25

## OUR COMPLETED PROJECTS IN GOA

- **PONDA**

CASA MITASU  
MITASU MANOR  
MITASU MANSION  
MITASU MARVEL  
MITASU RESIDENCY  
NIRMALA RESIDENCY  
SUMIT CLASSIC  
SUMIT GARDEN  
SUMIT HILL CLAVE  
SUMIT MOUNT 1  
SUMIT MOUNT 2  
SUMIT MOUNT 3  
SUMIT MOUNT 4  
SUMIT MOUNT 5  
SAI SANTOSHI  
SUMIT RESIDENCY  
SUMIT PROVINCE I  
SUMIT PROVINCE II

- **NUVEM**

SUMIT BELLS II  
SUMIT BELLS III



# OUR ONGOING PROJECTS IN GOA



PONDA

PART OC RECEIVED & POSSESSION IN JULY '24



NUVEM

GOA RERA POSSESSION DECEMBER '24

# A Glance | 38 Years in 60 Sec



# Thank You



Head Office Address: B/1101, Express Zone, Diagonally opp to Oberoi Mall, W. E. Highway, Malad (E), Mumbai – 400097.

T: 022 – 28749966/77, E: [contact@sumitwoods.com](mailto:contact@sumitwoods.com), W: [www.sumitwoods.com](http://www.sumitwoods.com)