Sumax Engineering Limited
(Formerly known as Sumax Engineering (P) Ltd)
45 Shantiniketan Colony, Mahendra Hills
East Marredpally, Secunderabad - 500 026. INDIA
Support No.: +91 81066 44400
E-mail : info@sumaxindia.com
Website : www.sumaxindia.com
CIN : U74210TG1994PLC019032
GST : 36AAECS5500N1Z7

To,

Date: 07.11.2026

The Manager,
National Stock Exchange of India Limited,
Exchange Plaza, Bandra Kurla Complex,
Bandra (E), Mumbai- 400051.
(NSE Symbol: SUMAX)

ISIN: INE11Z001019

Unit: Sumax Engineering Limited

Dear Sir/Madam,

Sub: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Copy of Presentation made for Analysts/Investors on Unaudited Financial Results.

***

In compliance with the provisions of Regulation 30 read with Schedule III Part A of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith a copy of presentation made for Analysts/Investors on Unaudited Financial Results of the Company for the half year ended September 30, 2026.

Kindly take the same on your records.

Thanking You.

Yours faithfully,
For Sumax Engineering Limited

SUDEEP MEHTA
Digitally signed by SUDEEP MEHTA
Date: 2026.11.07 14:46:42 +05'30'

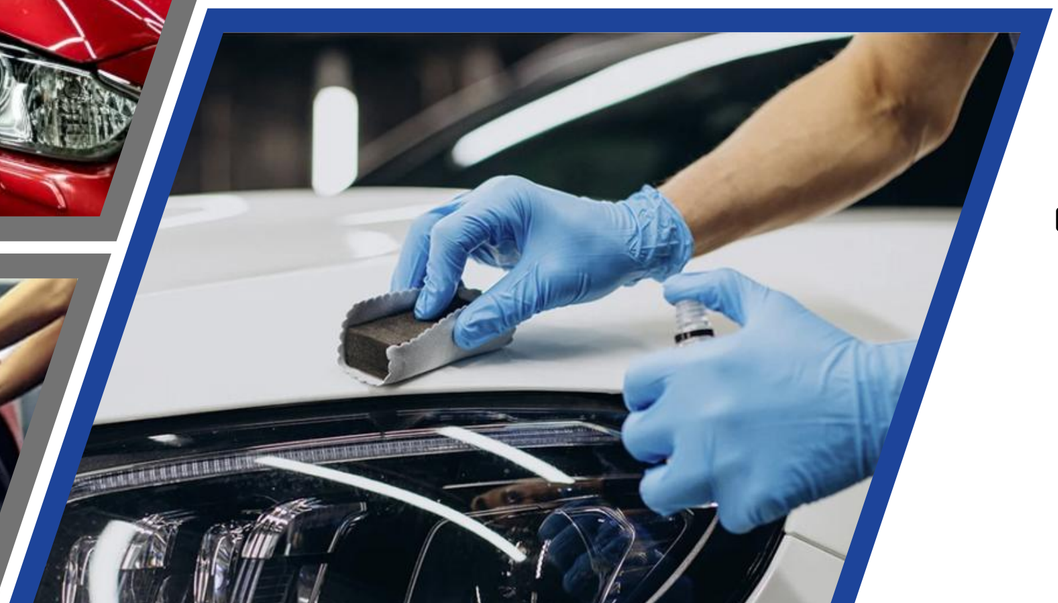
Sudeep Mehta
Chairman and Managing Director
(DIN: 00483072)











SUMAX

SUMAX
ENGINEERING LIMITED

H1 FY27 INVESTOR PRESENTATION

Disclaimer

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These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company's market preferences and its exposure to market risks, as well as other risks. The Company's actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third-party statements and projections.

Management Commentary –H1 FY27 Performance



Mr. Sudeep Mehta

Chairman & Managing Director

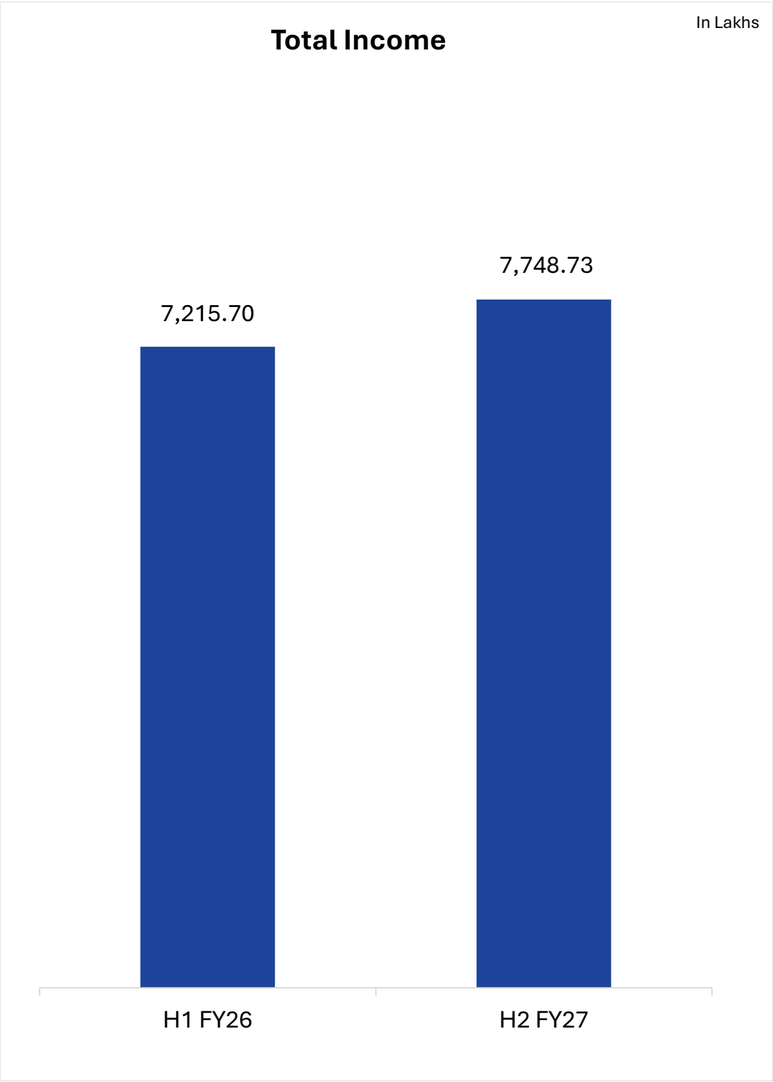
"H1 FY27 has been a strong half for Sumax. Total Income grew 7% to ₹77.49 crore, while EBITDA rose 39% to ₹11.99 crore and Net Profit grew 60% to ₹8.44 crore. Our EBITDA margin expanded by 356 bps to 15.5% and our net profit margin by 360 bps to 10.9%.

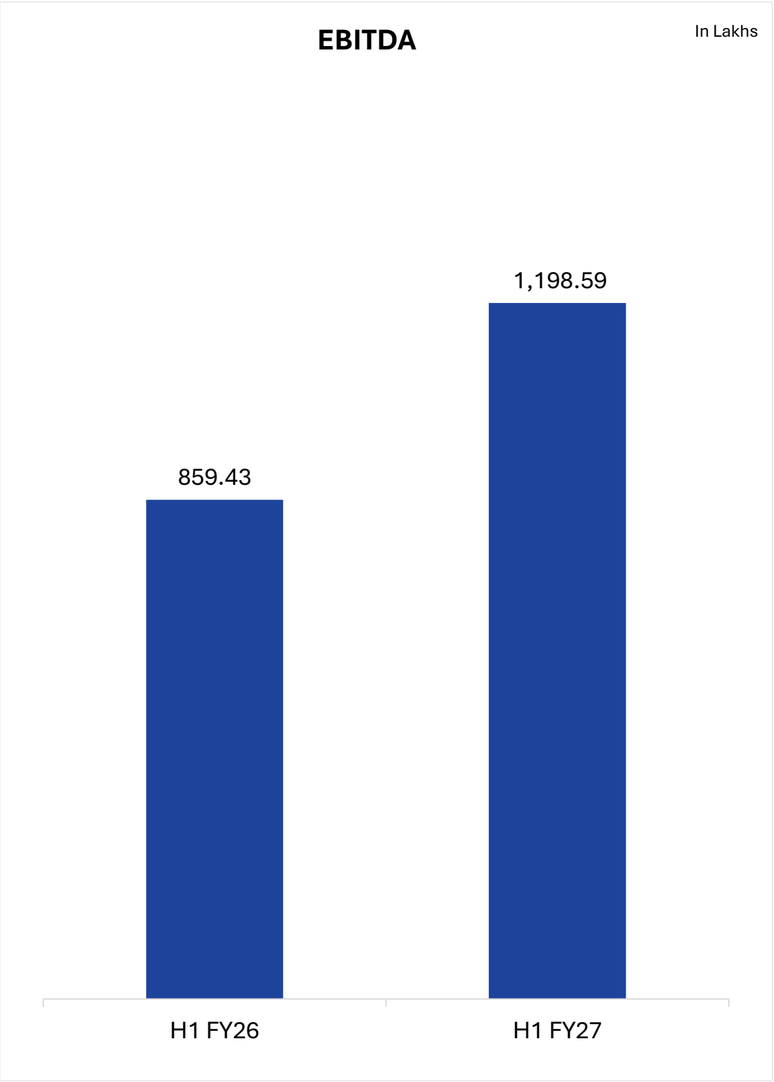
Over more than three decades, we have built Sumax into an integrated manufacturer and supplier of automotive consumables, serving automotive OEMs and the auto-refinish and aftermarket segments from our facilities in Chennai and Manesar. Our focus remains on high-usage and repeat-demand product categories across vehicle manufacturing, refinishing, protection and maintenance applications, backed by product quality, technical capabilities and long-standing customer relationships.

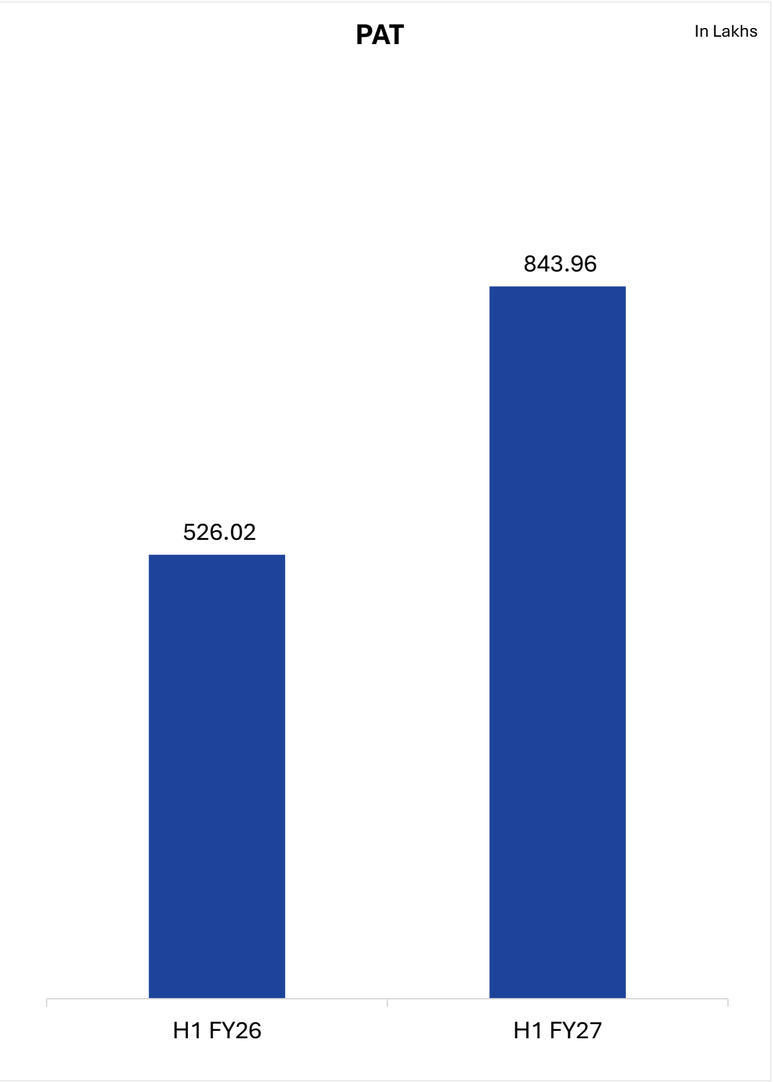
With our recent listing, the proposed manufacturing units in Rajasthan and Haryana and value-added offerings such as Paint Protection Film, we are well positioned to participate in the growth of India's automotive sector."

Key Highlights H1 FY27

SUMAX







H1 FY27 - Profit & Loss Statement

SUMAX

Particulars (*In ₹ Lakhs*)	**H1 FY27**	**H1 FY26**	**YoY Growth**
INCOME			
Revenue from Operations	7,693.22	7,182.15	
Other Income	55.51	33.55	
Total Revenue	**7,748.73**	**7,215.70**	**7.39%**
EXPENSES			
Cost of Materials Consumed	5,647.37	5,587.99	
Employee Benefits Expenses	626.83	540.57	
Operating and Selling Expenses	275.94	227.71	
Total Expenses	6,550.14	6,356.27	
EBITDA	**1,198.59**	**859.43**	**39.49%**
Depreciation and Amortisation	71.74	56.22	
Finance Expenses	14.37	24.34	
Profit Before Tax	**1110.97**	**672.95**	**65.09%**
Tax Expense	267.01	146.93	
PAT	**843.96**	**526.02**	**60.44%**

Recent Highlights

SUMAX

Tata Motors Approval for Paint Protection Film

- Received approval from Tata Motors Passenger Vehicles Limited to introduce Paint Protection Film (PPF) through its Bill to Ship to (BTST) model.
- Tata Motors dealerships will facilitate customer orders, with installation by trained applicators.
- Portfolio includes 5-year and 10-year PPF options, strengthening Sumax's presence in premium automotive protection.

Global Industry Engagement

- Participated in Automechanika Frankfurt 2026 as INDASA's exclusive distributor in India—a relationship established in 2006.
- Explored developments in abrasives, surface preparation, paint rectification and polishing solutions.

Sumax Marks a New Chapter with Its NSE Emerge Listing

Successfully Listed on the NSE Emerge Platform 2nd September 2026

From Vision to Value Creation

Listing Platform
NSE Emerge

Listing Date
September 2, 2026

Total IPO Size
₹53.40 Cr

Listing Price
₹111

Listing Premium
9.90%

Issue Price
₹101

IPO Subscription
162.94 times





COMPANY OVERVIEW



Engineering Excellence in Automotive Solutions

SUMAX ENGINEERING LIMITED

Sumax Engineering Limited, incorporated in **1994** and headquartered in **Secunderabad, Telangana**, operates in the Automotive Tapes, Die-cuts, Car care products, consumables with a focus to provide solutions across vehicle pre paint and post paint surface, finishing, transit protection, automotive beautification and maintenance of vehicle application.

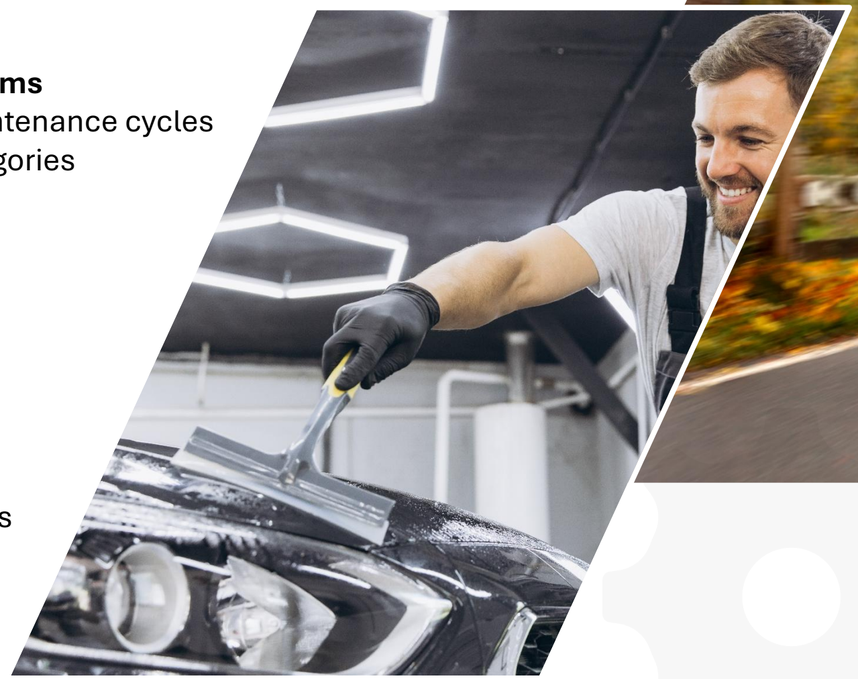
With a long-standing presence in the industry, the Company has developed a **multi-segment customer base**, serving Automotive OEMs, workshops, and industrial users through a broad and application-driven product portfolio

BUSINESS SCOPE

- Operates across **Automotive OEM and aftermarket ecosystems**
- Addresses requirements spanning repair, refinishing, and maintenance cycles
- Offers solutions aligned with high-usage, repeat-demand categories

OPERATING MODEL

- Combines manufacturing capabilities with distribution reach
- Focuses on scalability through sourcing and network strength
- Ensures market penetration across diverse customer segments





Sumax at a Glance

SUMAX

32 Years
of Industry Experience

2
Manufacturing Facilities

Pan-India
Distribution Network

Export footprint across
5+ countries

Products aligned with
high-repeat demand cycles

Diversified
Product Portfolio across categories

Revenue
₹14,769.06 Lakhs (FY26)

EBITDA
₹1,907.96 Lakhs (FY26)

PAT
₹1,275.86 Lakhs (FY26)

Profitability Ratios
(FY26)
ROE 23.10%
ROCE 23.86%

Vision & Mission

SUMAX

Our vision is to be a globally recognized leader in the Automotive OEMs and Auto Refinish trade, setting benchmarks in quality, innovation and customer satisfaction. The Company aspires to drive the future of mobility with environmentally responsible solutions, leveraging the latest technology and a skilled workforce to create value for customers, employees and shareholders. Through sustainability and innovation, the Company aims to shape the future of the automotive industry while maintaining its commitment to integrity and excellence

Our mission is to deliver high-quality, innovative and cost effective sustainable solutions to the Automotive OEMs and Auto Refinish markets. The Company strives to exceed customer expectations by providing advanced products, superior service and advanced manufacturing capabilities. Through continuous improvement, technological innovation and a commitment to excellence, the Company aims to enhance vehicle performance, finish, protection and aesthetics while fostering long-term partnerships with its stakeholders

VISION

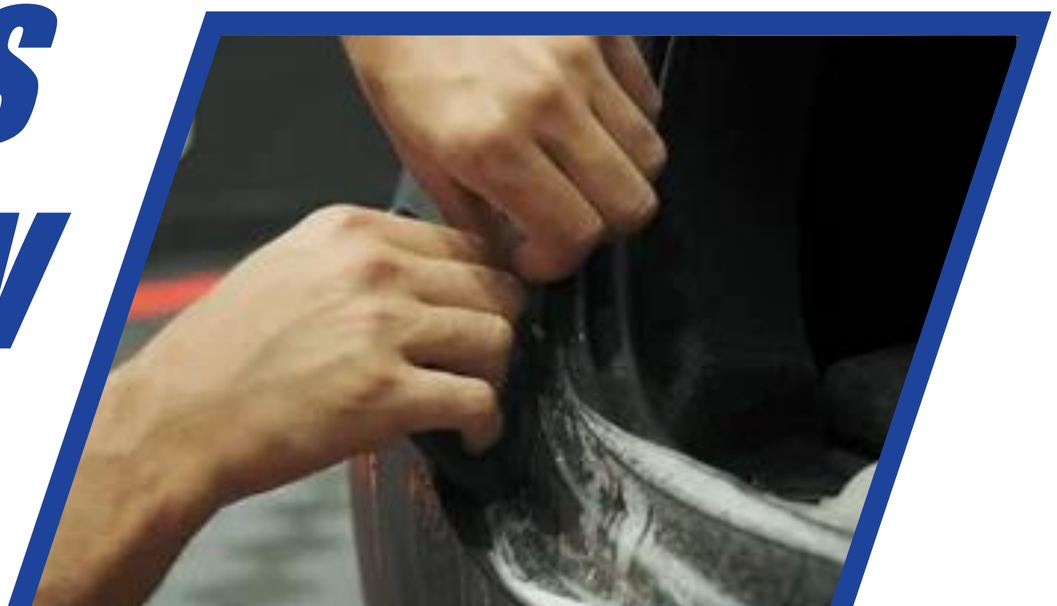
MISSION







BUSINESS OVERVIEW



Product Portfolio

SUMAX



Adhesive Tapes & Die-cuts



Pre-Taped Masking Film



Rubbing & Polishing Compounds



Buffing Pads & Foam Pads



Reflective Tapes



Domes and Graphics



Car Care Products



Tools – Electrical & Pneumatic



Abrasive Sheets Discs & Rolls



Body Shop Consumables



Retail Products



Accessories



Aerosol Products

New Product Venture - Paint Protection Film (PPF)

SUMAX

The Company has ventured into Paint Protection Film (PPF), a transparent thermoplastic polyurethane film applied to painted vehicle surfaces. The product forms a protective layer while helping preserve the vehicle's exterior finish and appearance.







Protects Against

- Stone Chips
- Scratches
- Stains
- Minor Abrasions
- Environmental Exposure

Robust Manufacturing Backbone

Sumax Engineering Limited operates dedicated manufacturing facilities supported by process-driven operations and a focus on product consistency across categories.



MANUFACTURING FOOTPRINT

- **2 Manufacturing Units**
- Strategically aligned to support **core product categories**
- Designed for **scalable production requirements**

CAPABILITIES

- In-house production of **automotive consumables**
- Handling **multiple SKUs across product lines**
- Integration of **cutting, processing & finishing capabilities**

Robust Manufacturing Backbone

SUMAX

Unit I

Chennai, Tamil Nadu
SIPCOT Industrial Park, Sriperumbudur





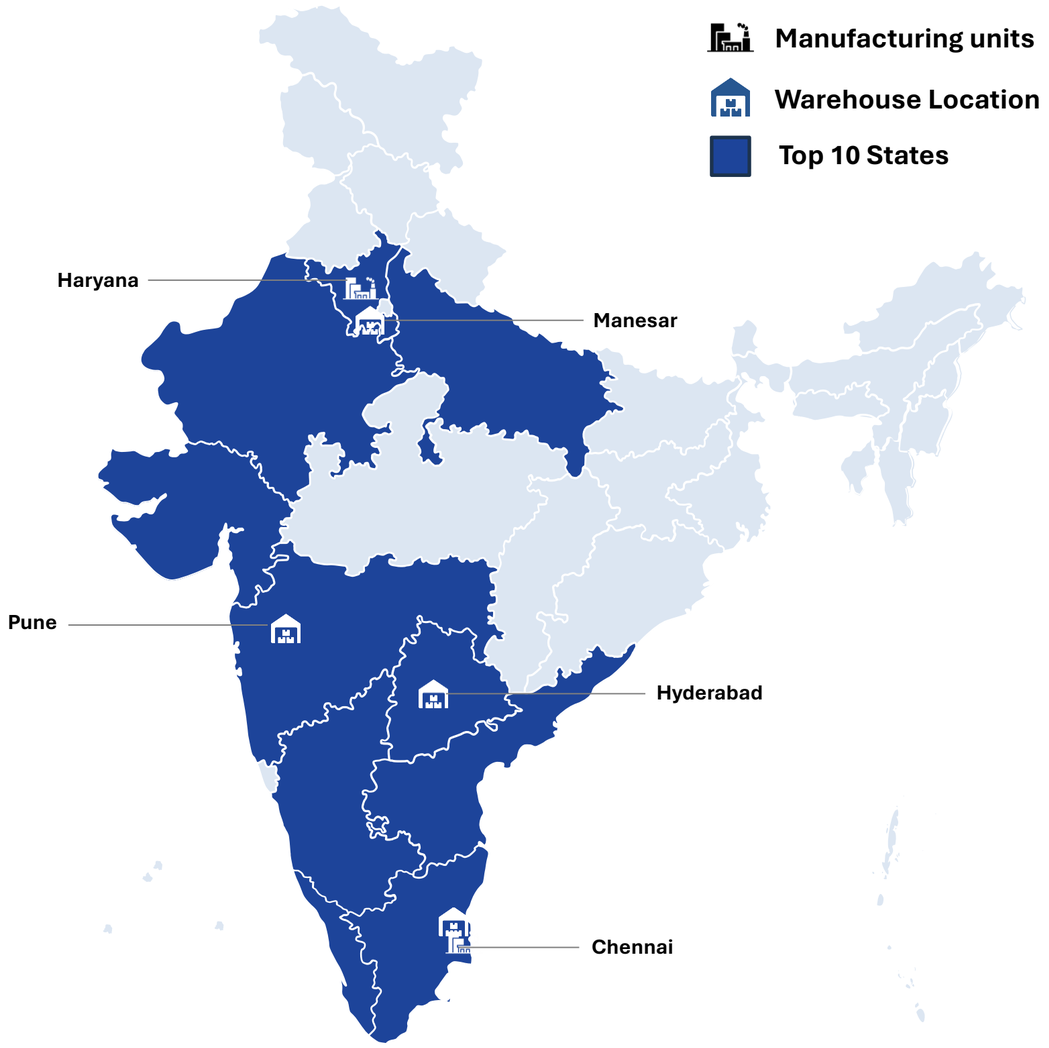

Manesar, Haryana
IMT Manesar, Gurugram

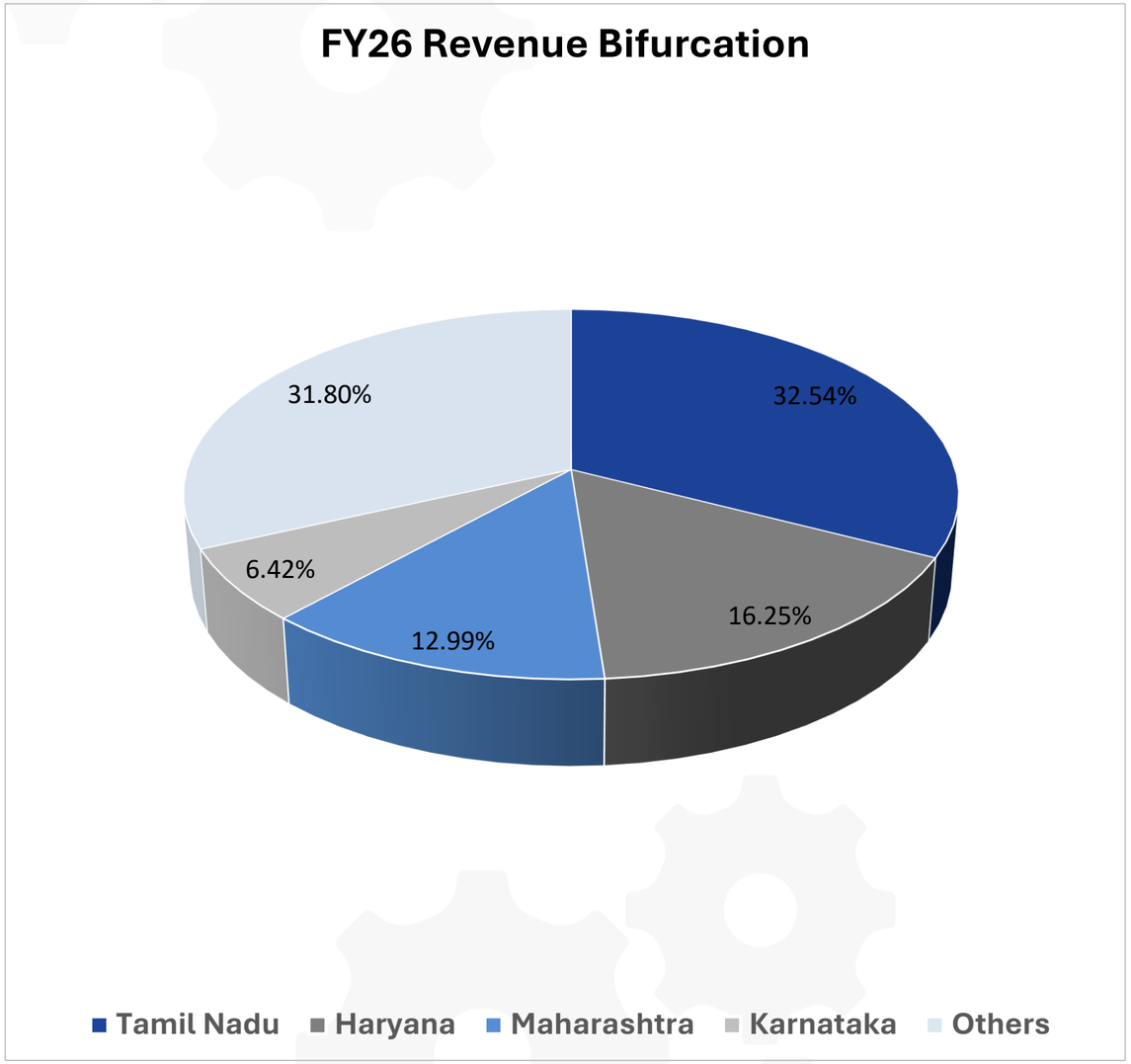
Unit II





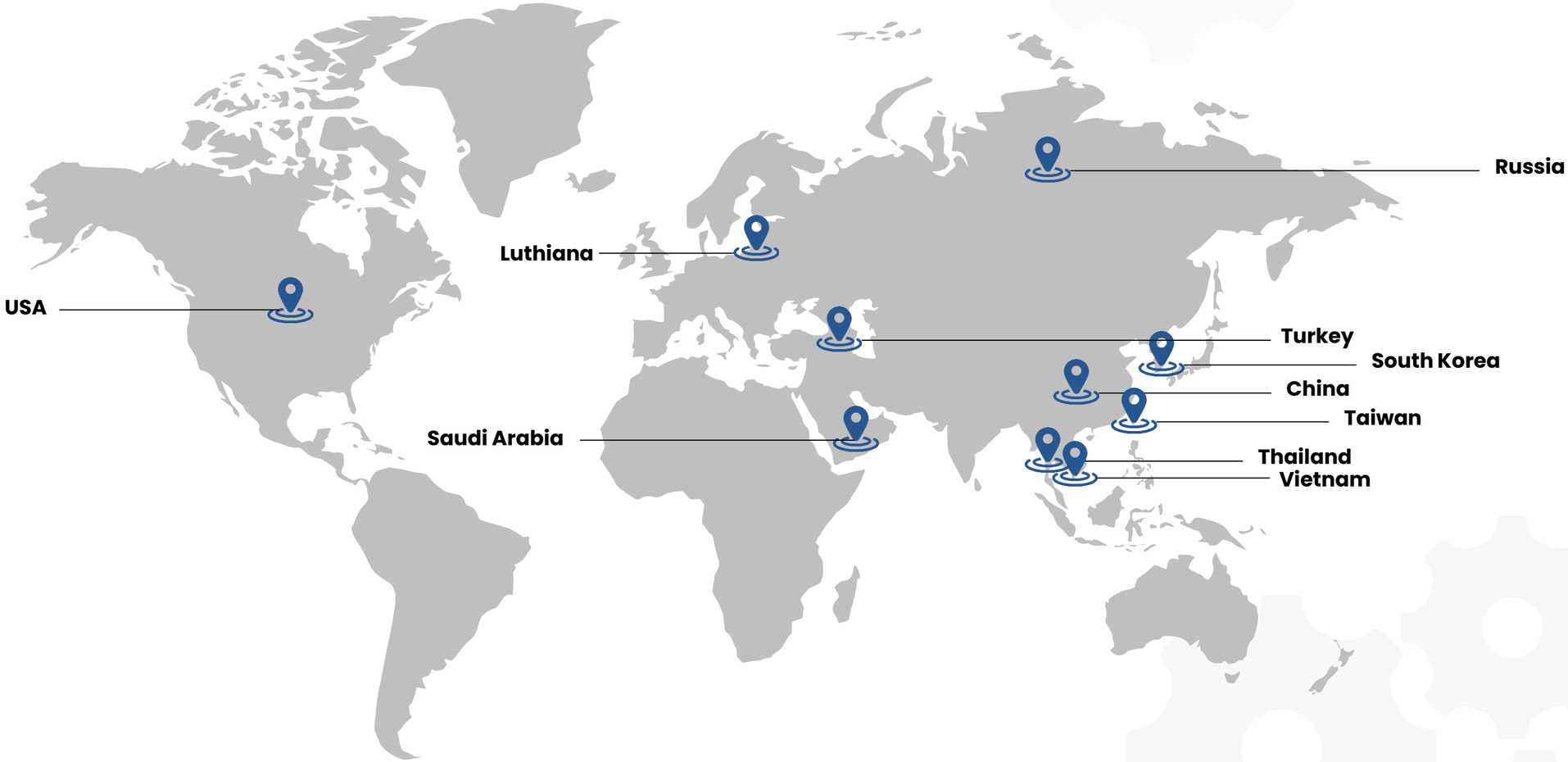

Strong Pan-India Presence





Global Export Presence

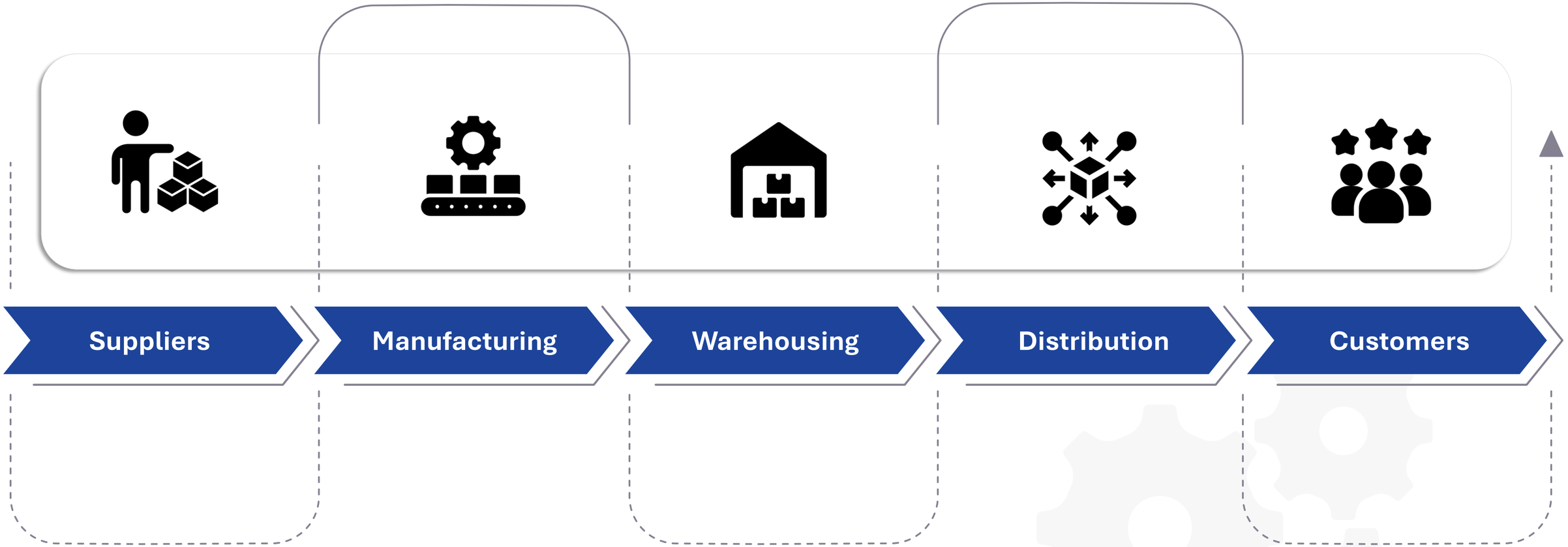
Sumax Engineering Limited has built a growing international footprint, exporting its products across key global automotive and industrial markets.



Integrated Business Model

Sumax Engineering Limited operates a streamlined and scalable business model integrating sourcing, manufacturing, and distribution to serve diverse customer segments.

Value Chain Flow



Journey of Growth & Evolution

SUMAX

1994

Incorporated as ***Sumax Engineering Private Limited***

2000s

(Early Phase)
Established presence in **automotive consumables segment**

Focus on **domestic market development**

2010–2015

Expanded **product portfolio across categories**

Strengthened presence in **aftermarket segment**

2016–2020

Scaled **distribution network across India**

Entered **multiple international export markets**

2021–2023

Strengthened **manufacturing capabilities**

Expanded operations to **multiple locations**

2024

Converted into **public limited company**

2026

Filed **Draft Red Herring Prospectus (DRHP)** for IPO

Listed on **NSE SME** on September 2, 2026

Competitive Strengths



One-Stop Solutions Partner for Automotive Applications

Wide, automotive-focused solutions portfolio spanning specialty adhesive tapes, surface finishing and car care, positioned as a one-stop partner across Automotive OEM and aftermarket needs.
Strong customisation capability and certified quality systems deepen integration with key customers and make our offerings **difficult to substitute.**

Strong OEM Relationships

Trusted relationships with leading automotive OEMs provide strong credibility, repeat business and better revenue visibility, while our track record on quality, customisation and on-time delivery positions us as a preferred partner on evolving platforms.

Customized Solutions with Global Reach

Customized product designs and sizes tailored to specific customer needs enhance differentiation and deepen customer stickiness, while our pan-India presence and exports to key international markets demonstrate our ability to scale these solutions globally with consistent quality and service.

Efficient Supply Chain Management

Lean inventory practices and strong supplier coordination enable timely deliveries, lower working capital and high service reliability.

Business Strategy



New Manufacturing Units for Capacity Expansion

Advanced facilities with modern machinery and automation to scale capacity, improve efficiency, reduce lead times, and support future growth.

Optimal Resource Utilisation & Customer Focus

Process improvements and strong controls drive efficient resource use, while proactive feedback and quality assurance ensure high customer satisfaction and long-term relationships.

Dual-Segment Marketing Strategy

Targeted focus on Automotive OEM (B2B) partnerships and a multi-channel Refinish (B2B/B2C) model to expand reach, strengthen relationships, and drive consistent demand.

Sustainability & Regulatory Compliance

Environment-friendly products using low-VOC coatings and lightweight solutions ensure regulatory compliance and support sustainable growth.

Efficient Sales & Marketing | Global Market Insights

Active participation in leading automotive expos and industry forums to track global trends, strengthen partnerships, and enhance brand positioning. Data-driven marketing, live demonstrations, and strong digital engagement support future-ready solutions and sustained market visibility.

Automechanika, New Delhi





Automechanika, Frankfurt





ACMA Automechanika, New Delhi





SWOT Analysis

STRENGTHS

- Robust manufacturing platform underpinning consistent product quality and reliability.
- Diversified portfolio serving both Automotive OEM and refinish segments, reducing demand cyclicality.
- Well-established supply chain and distribution network enhancing reach and service levels.
- Long-standing Automotive OEM relationships providing revenue visibility and repeat business.
- Experienced management and operations team enabling disciplined execution.
- Efficient order processing driving faster turnaround and customer satisfaction.

WEAKNESSES

- Profitability exposed to volatility in raw material costs and supply chain disruptions.
- Meaningful dependence on availability and retention of skilled labour.

OPPORTUNITIES

- Growing shift towards eco-friendly, high-performance coatings supporting premiumisation.
- Expansion into emerging markets on the back of rising automotive production.
- Automation and process innovation offering scope for further cost and efficiency gains.
- Potential for deeper, long-term strategic partnerships with key Automotive OEMs.
- Increasing vehicle parc driving sustained demand in the aftermarket refinish segment.

THREATS

- Stricter regulatory and environmental norms increasing compliance and operating costs.
- Cyclical downturns in the automotive sector impacting volumes and pricing power.
- Raw material price volatility posing a risk to margins.
- Rapid technology shifts necessitating continuous product innovation and capex.





MANAGEMENT OVERVIEW



Leadership Team

SUMAX



Mr. Sudeep Mehta

Chairman & Managing Director

30+ Years Experience

Mr. Sudeep Mehta, aged 56 years, is the Chairman, Managing Director, and Promoter of the Company and has been associated since its incorporation. He holds a Bachelor's Degree in Commerce from Osmania University, Hyderabad, and an MBA from the Symbyosis Institute of Business Management, Poona.

With over three decades of experience in the automotive and car care products industry, he drives the overall strategic direction and day-to-day operations of the Company. His leadership spans **business development, product innovation, technology advancement, and market expansion**, ensuring long-term growth and organizational excellence.



Ms. Smriti Mehta

Whole-Time Director

17+ Years Experience

Ms. Smriti Mehta, aged 50 years, is a Whole-Time Director and has been associated with the Company since 2007. She holds a Bachelor's Degree in Arts from Maharshi Dayanand Saraswati University, Ajmer, and a Degree in Interior Designing from South Delhi Polytechnic for Women.

She brings over 17 years of experience in Human Resources and plays a key role in strengthening the Company's organizational framework. Her expertise includes **talent acquisition, employee engagement, performance management, policy formulation, and organizational development**, contributing to a strong and scalable workforce.

Leadership Team



Mr. Ramnik Chhabra

Non-Executive Independent Director

16+ Years Experience

Over 16 years of experience in financial services with expertise in **marketing, business development, and strategic planning**. Former Executive Director at Motilal Oswal Financial Services.



Mr. Vijay S. Bapna

Non-Executive Independent Director

20+ Years Experience

Chartered Accountant with over 20 years of experience across **steel, petrochemical, and manufacturing sectors**, with expertise in **finance, operations, and strategic management**.



Mr. Vinay Kumar Piparsania

Non-Executive Independent Director

30+ Years Experience

Over 30 years of leadership experience in the automotive sector, with roles at **Ford, Hero, TVS, and BMW Group**, specializing in **strategy, marketing, and business operations**.

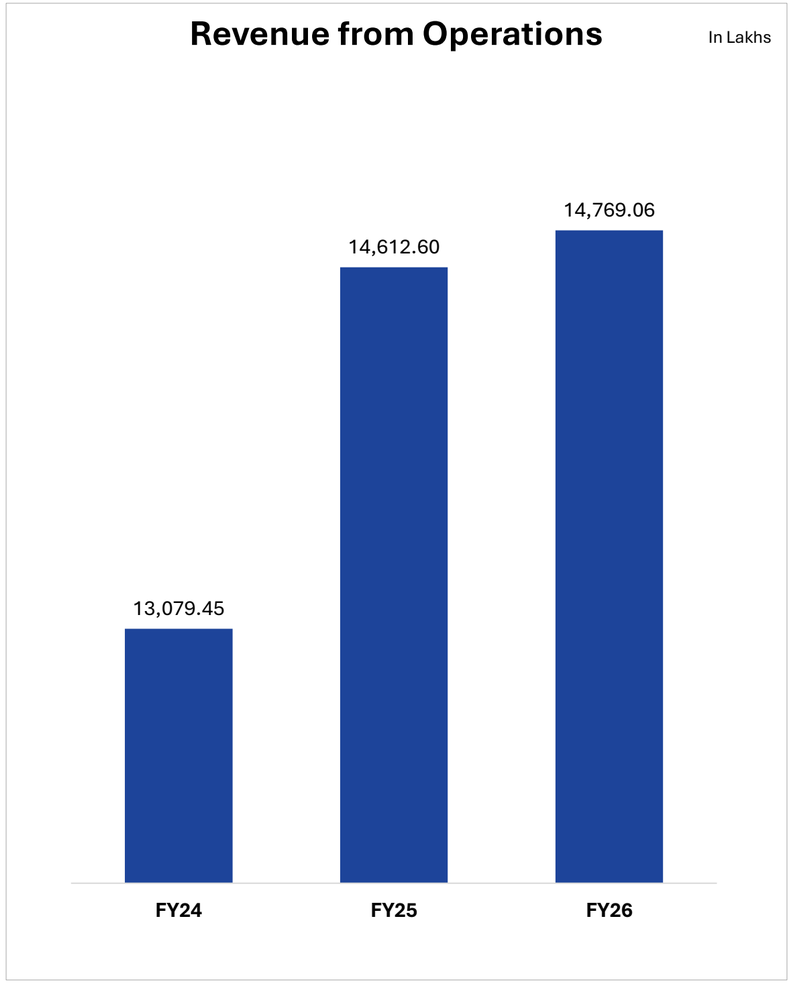


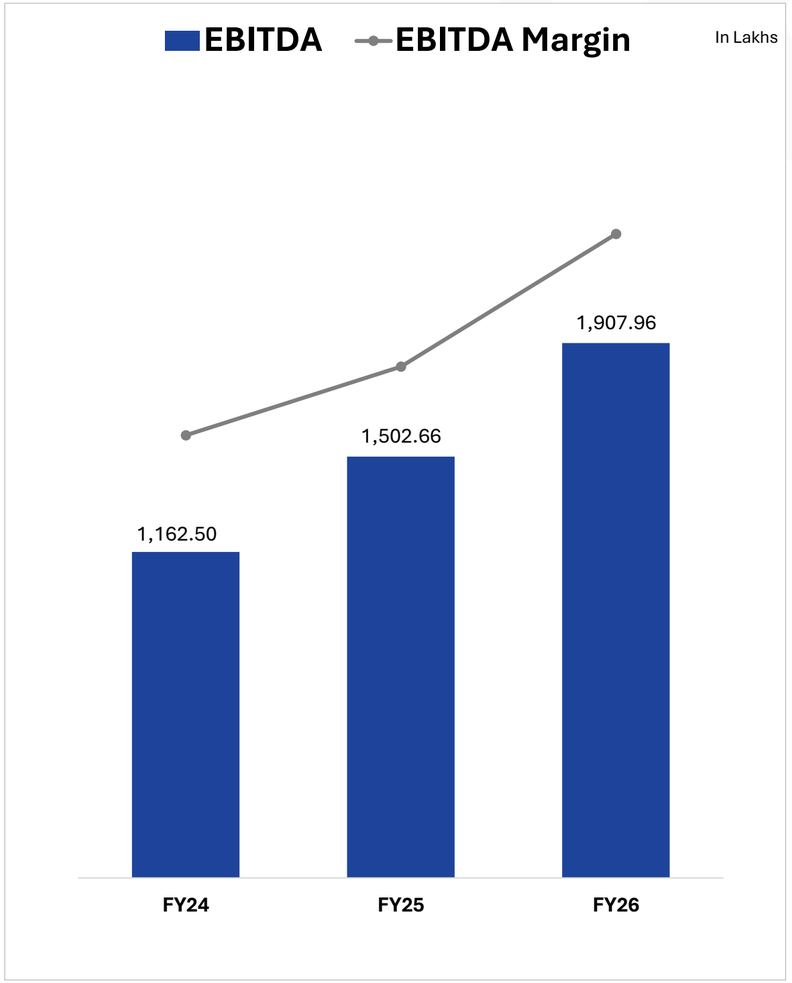


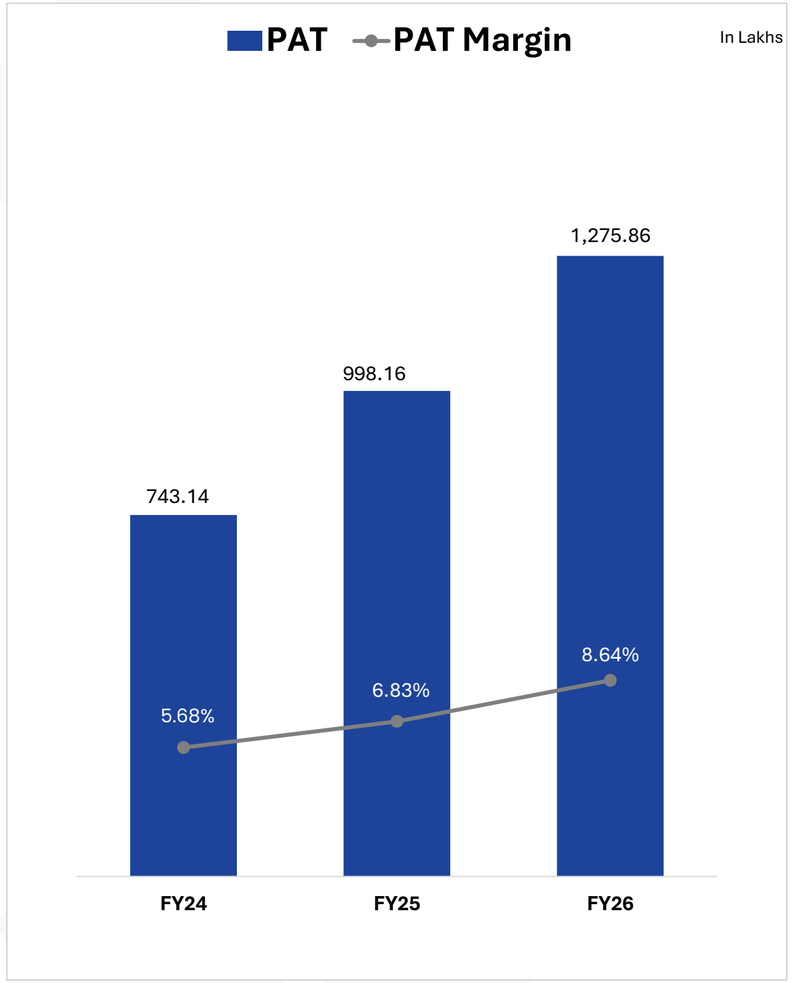
FINANCIAL OVERVIEW



Key Financial Highlights

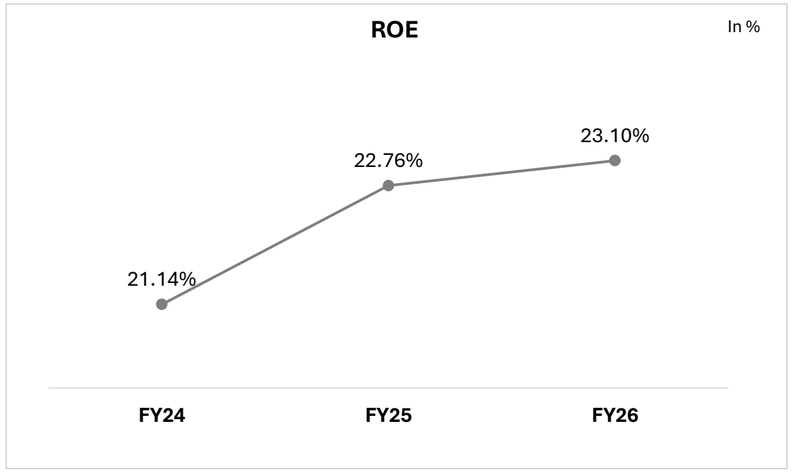


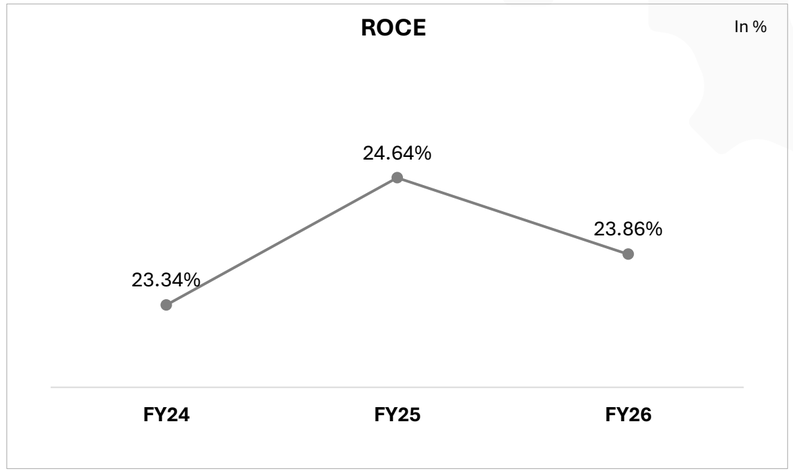


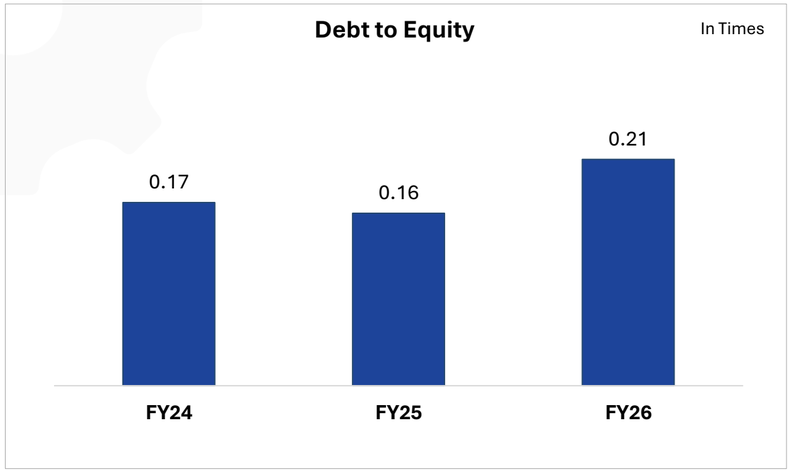


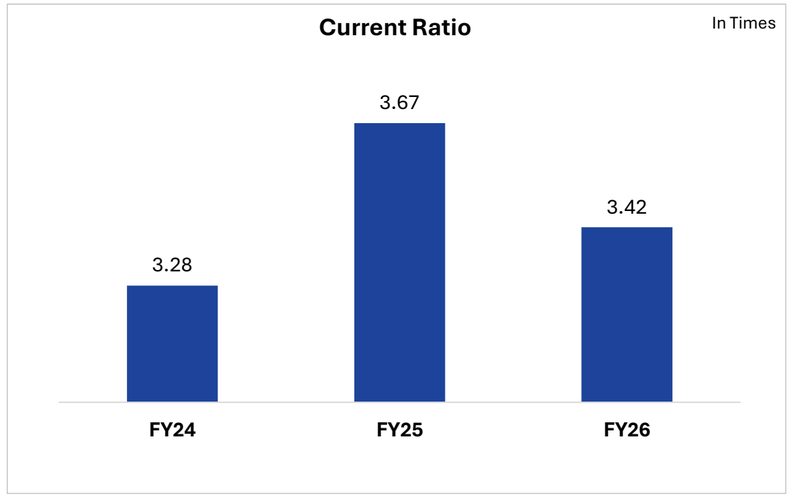
**Figures based on six-month financials and are not annualized.*

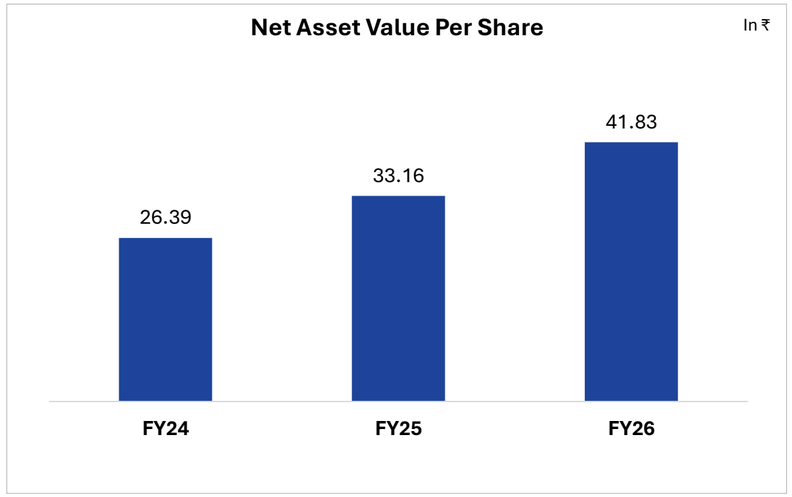
Key Ratios

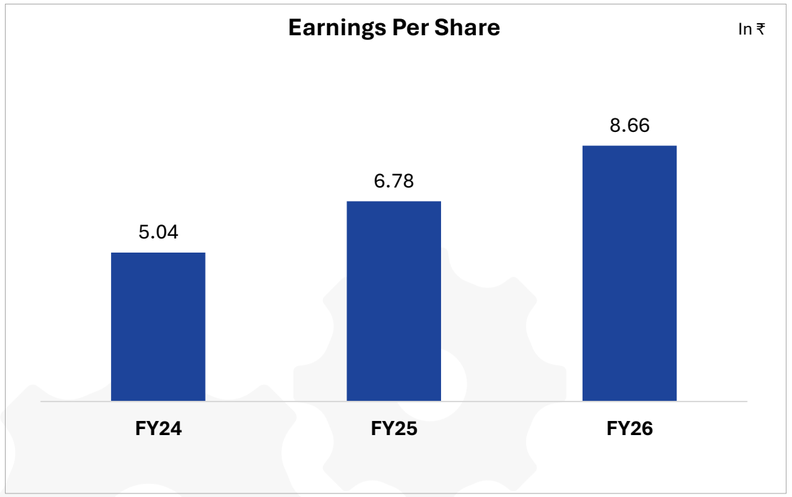












**Ratios based on six-month financials and are not annualized.*

Profit & Loss Statement

Particulars *(In Lakhs.)*	**FY26**	**FY25**	**FY24**
Revenue from Operations	14,769.06	14,612.60	13,079.45
Total Income	**14,834.45**	**14,718.32**	**13,154.07**
Total Operating Expenses	14,643.56	13,209	11,984.50
EBITDA	**1,907.96**	**1,502.66**	**1,162.50**
Interest Cost	57.19	56.75	60.82
Depreciation and Amortisation	133.70	108.78	106.80
Profit Before Taxes	**1,723.96**	**1,343.79**	**1,001.95**
Profit After Taxes	**1,275.86**	**998.16**	**743.14**

~ 6.27%
Revenue CAGR
(FY24 – FY26)

~ 28.16%
EBITDA CAGR
(FY24 – FY26)

~ 31.16%
PAT CAGR
(FY24 – FY26)

Balance Sheet

SUMAX

Particulars *(In Lakhs)*	**FY26**	**FY25**	**FY24**
Total Equity	6,161.50	4,855.64	3,887.48
Non-Current Liabilities	838.78	150.06	112.09
Current Liabilities	1,481.04	1,557.81	1,400.52
TOTAL EQUITIES & LIABILITIES	**8,481.32**	**6,613.51**	**5,400.09**
Non-Current Assets	3,410.48	826.26	813.18
Current Assets	5,070.84	5,787.25	4,586.91
TOTAL ASSETS	**8,481.32**	**6,613.51**	**5,400.09**

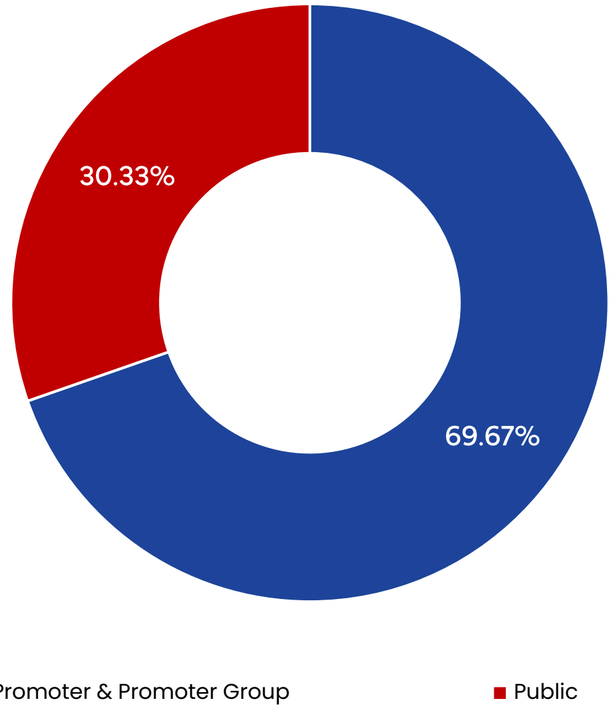
Stock Data

As on 06/11/2026

NSE : SUMAX | NSE: INE11Z001019	
Share Price (₹)	93.40
Market Capitalization (₹ Cr)	177.67
No. of Shares	1,90,22,700
Face Value (₹)	10.00
52 week High-Low (₹)	132.75 – 87.65

As on 30/06/2026

Shareholding Pattern



THANK YOU

Sumax Engineering Limited

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Secunderabad - 500 026, Telangana, India.

Phone: +91 81066 44400
Email: info@sumaxindia.com
Website: www.sumaxindia.com

IR & PR Partner

Equibridgex Advisors Private Limited

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