

**Sujana Universal Industries Limited**

Regd. & Corp. Office :  
41, Nagarjuna Hills, Panjagutta,  
Hyderabad - 500 082.

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www.sujana.com

Date: 13<sup>th</sup> February, 2013

|                                                                                                                                     |                                                                                                                                 |                                                                                                                   |
|-------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------|
| To<br>The Department of Corporate<br>Services -CRD,<br>Bombay Stock Exchange Ltd,<br>P.J.Towers, Dalal Street,<br>MUMBAI - 400 001. | To<br>National Stock<br>Exchange of India Ltd,<br>5 <sup>th</sup> floor, Exchange<br>Plaza,<br>Bandra (E),<br>MUMBAI - 400 051. | To<br>Luxembourg Stock<br>Exchange,<br>Societe de la Bourse de<br>Luxembourg, B.P. 165,<br>L-2011,<br>Luxembourg. |
| <b>Scrip Code: 517224</b>                                                                                                           | <b>Scrip Symbol:<br/>SUJANAUNI</b>                                                                                              | <b>Common Code:<br/>023079712</b>                                                                                 |

Dear Sir / Madam,

**Sub: Outcome of the Board Meeting held on 13<sup>th</sup> February, 2013 - Reg.**

We are submitting herewith the statement showing the Un-audited financial results of the Company for the Quarter ended 31<sup>st</sup> December, 2012 alongwith Limited Review Report given by the Statutory Auditors of the Company which were considered and approved by the Board of Directors of the Company at their meeting held on 13<sup>th</sup> February, 2013.

This information is submitted in accordance with the norms of the listing agreement.

Kindly acknowledge the receipt.

Thanking You,

Yours faithfully,

**For SUJANA UNIVERSAL INDUSTRIES LIMITED**

**S.HANUMANTHA RAO**  
**DIRECTOR**



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## STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 31 DECEMBER 2012

(Rs. in Lakhs)

| Sl. No. | Particulars                                                                                                                      | 3 months ended<br>31.12.2012        | Preceding<br>3 months ended<br>30.09.2012 | Corresponding<br>3 months ended<br>in the previous<br>year<br>31.12.2011 | Year to date<br>figures for the<br>current period<br>ended<br>31.12.2012 | Year to date<br>figures for the<br>previous<br>period ended<br>31.12.2011 | Previous Year<br>year ended<br>31.03.2012 |
|---------|----------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|-------------------------------------------|--------------------------------------------------------------------------|--------------------------------------------------------------------------|---------------------------------------------------------------------------|-------------------------------------------|
|         |                                                                                                                                  | Un-audited                          | Un-audited                                | Un-audited                                                               | Un-audited                                                               | Un-audited                                                                | Audited                                   |
|         | <b>PART I</b>                                                                                                                    |                                     |                                           |                                                                          |                                                                          |                                                                           |                                           |
| 1       | <b>Income from operations</b>                                                                                                    |                                     |                                           |                                                                          |                                                                          |                                                                           |                                           |
|         | (a) Net Sales/ Income from Operations (Net of excise duty)                                                                       | 70,777.25                           | 99,139.67                                 | 95,296.65                                                                | 249,141.23                                                               | 267,393.71                                                                | 369,356.83                                |
|         | (b) Other Operating Income                                                                                                       | -                                   | -                                         | -                                                                        | -                                                                        | -                                                                         | -                                         |
|         | <b>Total income from operations (net)</b>                                                                                        | 70,777.25                           | 99,139.67                                 | 95,296.65                                                                | 249,141.23                                                               | 267,393.71                                                                | 369,356.83                                |
| 2       | <b>Expenses</b>                                                                                                                  |                                     |                                           |                                                                          |                                                                          |                                                                           |                                           |
|         | (a) Cost of materials consumed                                                                                                   | 1,195.28                            | 1,255.39                                  | 52,843.57                                                                | 4,441.87                                                                 | 152,186.63                                                                | 7,714.66                                  |
|         | (b) Purchase of stock-in-trade                                                                                                   | 65,576.24                           | 91,313.86                                 | 35,229.05                                                                | 229,948.56                                                               | 101,457.76                                                                | 345,712.22                                |
|         | (c) Changes in inventories of finished goods,<br>work-in-progress and stock-in-trade                                             | (477.57)                            | 2,032.33                                  | 1,745.73                                                                 | 350.48                                                                   | 1,377.40                                                                  | 74.68                                     |
|         | (d) Employee benefits expenses                                                                                                   | 156.79                              | 141.03                                    | 167.32                                                                   | 451.66                                                                   | 419.46                                                                    | 565.08                                    |
|         | (e) Depreciation and amortisation expenses                                                                                       | 709.30                              | 709.30                                    | 684.00                                                                   | 2,127.90                                                                 | 2,052.00                                                                  | 2,833.75                                  |
|         | (f) Other expenses<br>(Any item exceeding 10% of the total expenses relating<br>to continuing operations to be shown separately) | 779.18                              | 763.22                                    | 1,503.64                                                                 | 3,742.13                                                                 | 2,813.82                                                                  | 3,260.25                                  |
|         | <b>Total expenses</b>                                                                                                            | 67,939.22                           | 96,215.13                                 | 92,173.31                                                                | 241,062.60                                                               | 260,307.07                                                                | 360,160.64                                |
| 3       | <b>Profit/(Loss) from operations before other income,<br/>finance costs and exceptional items (1-2)</b>                          | 2,838.03                            | 2,924.54                                  | 3,123.34                                                                 | 8,078.63                                                                 | 7,086.64                                                                  | 9,196.19                                  |
| 4       | <b>Other Income</b>                                                                                                              | 236.37                              | 142.02                                    | 79.16                                                                    | 509.71                                                                   | 492.71                                                                    | 1,061.84                                  |
| 5       | <b>Profit/(Loss) from ordinary activities before finance<br/>costs and exceptional items (3 ± 4)</b>                             | 3,074.40                            | 3,066.56                                  | 3,202.50                                                                 | 8,588.34                                                                 | 7,579.35                                                                  | 10,258.03                                 |
| 6       | <b>Finance costs</b>                                                                                                             | 2,857.54                            | 2,922.61                                  | 1,858.53                                                                 | 8,078.27                                                                 | 4,884.78                                                                  | 6,882.83                                  |
| 7       | <b>Profit/(Loss) from ordinary activities after finance costs<br/>but before exceptional items (5 ± 6)</b>                       | 216.86                              | 143.95                                    | 1,343.97                                                                 | 510.07                                                                   | 2,694.57                                                                  | 3,375.20                                  |
| 8       | <b>Exceptional Items</b>                                                                                                         | 152.96                              | -                                         | -                                                                        | 152.96                                                                   | -                                                                         | -                                         |
| 9       | <b>Profit/(Loss) from ordinary activities before tax (7 ± 8)</b>                                                                 | 63.89                               | 143.95                                    | 1,343.97                                                                 | 357.10                                                                   | 2,694.57                                                                  | 3,375.20                                  |
| 10      | <b>Tax Expense</b>                                                                                                               | 21.72                               | 48.94                                     | 456.95                                                                   | 121.41                                                                   | 916.16                                                                    | 518.41                                    |
| 11      | <b>Net Profit / Loss from ordinary activities after tax (9 ± 10)</b>                                                             | 42.17                               | 95.01                                     | 887.02                                                                   | 235.69                                                                   | 1,778.41                                                                  | 2,856.79                                  |
| 12      | <b>Extraordinary Items (net of tax expenses '____ Lakhs)</b>                                                                     | -                                   | -                                         | -                                                                        | -                                                                        | -                                                                         | -                                         |
| 13      | <b>Net Profit / Loss for the period (11 ± 12)</b>                                                                                | 42.17                               | 95.01                                     | 887.02                                                                   | 235.69                                                                   | 1,778.41                                                                  | 2,856.79                                  |
| 14      | <b>Share of profit / (loss) of associates *</b>                                                                                  | -                                   | -                                         | -                                                                        | -                                                                        | -                                                                         | -                                         |
| 15      | <b>Minority interest *</b>                                                                                                       | -                                   | -                                         | -                                                                        | -                                                                        | -                                                                         | -                                         |
| 16      | <b>Net Profit / (Loss) after taxes, minority interest and<br/>share of profit / (loss) of associates (13 ± 14 ± 15) *</b>        | 42.17                               | 95.01                                     | 887.02                                                                   | 235.69                                                                   | 1,778.41                                                                  | 2,856.79                                  |
|         | <b>PART II</b>                                                                                                                   |                                     |                                           |                                                                          |                                                                          |                                                                           |                                           |
| 17      | <b>Paid-up Equity Share Capital</b><br>(Face value of the Share shall be indicated)                                              | 16,884.11<br>(Rs.10/-<br>Per share) | 16,884.11<br>(Rs.10/-<br>Per share)       | 16,884.11<br>(Rs.10/-<br>Per share)                                      | 16,884.11<br>(Rs.10/-<br>Per share)                                      | 16,884.11<br>(Rs.10/-<br>Per share)                                       | 16,884.11<br>(Rs.10/-<br>Per share)       |
| 18      | <b>Reserve excluding Revaluation Reserves as per balance<br/>sheet of previous accounting year</b>                               |                                     |                                           |                                                                          |                                                                          |                                                                           |                                           |
| 19.i    | <b>Earnings per share (before extraordinary items)</b><br>(of '____/- each) (not annualised) :                                   |                                     |                                           |                                                                          |                                                                          |                                                                           |                                           |
|         | (a) Basic                                                                                                                        | 0.02                                | 0.06                                      | 0.53                                                                     | 0.14                                                                     | 1.05                                                                      | 1.84                                      |
|         | (b) Diluted                                                                                                                      | 0.02                                | 0.06                                      | 0.53                                                                     | 0.14                                                                     | 1.05                                                                      | 1.84                                      |
| 19.ii   | <b>Earnings per share (after extraordinary items)</b><br>(of '____/- each) (not annualised) :                                    |                                     |                                           |                                                                          |                                                                          |                                                                           |                                           |
|         | (a) Basic                                                                                                                        | 0.02                                | 0.06                                      | 0.53                                                                     | 0.14                                                                     | 1.05                                                                      | 1.84                                      |
|         | (b) Diluted                                                                                                                      | 0.02                                | 0.06                                      | 0.53                                                                     | 0.14                                                                     | 1.05                                                                      | 1.84                                      |

\* Applicable in the case of consolidated results



|          | Particulars                                    | Quarter ended<br>31 December 2012 |
|----------|------------------------------------------------|-----------------------------------|
| <b>B</b> | <b>Investor complaints</b>                     |                                   |
|          | Pending at the beginning of the quarter        | Nil                               |
|          | Received during the quarter                    | 1                                 |
|          | Disposed of during the quarter                 | 1                                 |
|          | Remaining unresolved at the end of the quarter | Nil                               |

**Notes:**

1. The above Un-audited Financial Results for the quarter ended 31.12.2012 were reviewed and recommended by the Audit Committee and approved by the Board at their meeting held on 13.02.2013. The statutory auditors have carried out a limited review of these financial results.
2. The Company has five subsidiaries (a) Pac Ventures Pte. Limited (b) Sujana Holdings Limited (c) Nuance Holdings Limited (d) Sun Trading Limited e) Hestia Holdings Limited.

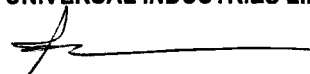
The consolidated figures for three months ended 31.12.2012 are as follows:

| Particulars                                  | Quarter ended<br>31.12.2012 |
|----------------------------------------------|-----------------------------|
| a) Turnover (Rs.in lakhs)                    | 96,444.73                   |
| b) Net profit/(loss) after tax (Rs.in lakhs) | 1,215.71                    |
| b) Earning per share (Face value of Rs.10/-) |                             |
| - Basic                                      | 0.72                        |
| - Diluted                                    | 0.72                        |

3. Public shareholding of 12,39,42,737 equity shares for the quarter ended 31.12.2012 includes 2,45,00,000 equity shares held in the form Global Depository Receipts (GDRs) by Custodians, in terms of Clause 40A of the listing agreement.
4. Figures have been regrouped to facilitate comparison wherever necessary.

Place : Hyderabad  
Date : 13.02.2013

By Order of the Board  
For **SUJANA UNIVERSAL INDUSTRIES LIMITED**

  
**S. HANUMANTHA RAO**  
Director



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**Segment wise Revenue, Result and Capital Employed under  
Clause 41 of the Listing Agreement**

|         |                                                                         | (Rs. In Lakhs)                                                |                                                                                          |                                                                   |
|---------|-------------------------------------------------------------------------|---------------------------------------------------------------|------------------------------------------------------------------------------------------|-------------------------------------------------------------------|
| Sl. No. | Particulars                                                             | For the<br>Quarter<br>ended<br>31.12.2012<br><br>(Un-Audited) | Corresponding<br>Quarter ended<br>in the previous year<br>31.12.2011<br><br>(Un-Audited) | Previous<br>accounting<br>year ended<br>31.03.2012<br><br>Audited |
| 1       | <b>Segment Revenue</b>                                                  |                                                               |                                                                                          |                                                                   |
|         | LEC Division                                                            | -                                                             | -                                                                                        | -                                                                 |
|         | Appliance Division                                                      | 25                                                            | 59                                                                                       | 286                                                               |
|         | Steel Division                                                          | 70,752                                                        | 95,237                                                                                   | 3,69,071                                                          |
|         | <b>Total Income</b>                                                     | <b>70,777</b>                                                 | <b>95,296</b>                                                                            | <b>3,69,357</b>                                                   |
| 2       | <b>Segment Results</b>                                                  |                                                               |                                                                                          |                                                                   |
|         | LEC Division                                                            | (353)                                                         | -302                                                                                     | -1,028                                                            |
|         | Appliance Division                                                      | (124)                                                         | -129                                                                                     | -518                                                              |
|         | Steel Division                                                          | 519                                                           | 1,318                                                                                    | 4,403                                                             |
|         | <b>Profit after Tax</b>                                                 | <b>42</b>                                                     | <b>887</b>                                                                               | <b>2,857</b>                                                      |
| 3       | <b>Capital Employed</b><br>(Segment Assets less<br>Segment Liabilities) |                                                               |                                                                                          |                                                                   |
|         | LEC Division                                                            | 3,980                                                         | 4,317                                                                                    | 5,031                                                             |
|         | Appliance Division                                                      | 1,155                                                         | 1,039                                                                                    | 1,501                                                             |
|         | Steel Division                                                          | 57,476                                                        | 59,345                                                                                   | 55,785                                                            |
|         | <b>Total</b>                                                            | <b>62,611</b>                                                 | <b>64,701</b>                                                                            | <b>62,318</b>                                                     |

**For Sujana Universal Industries Ltd**

**S Hanumantha Rao**  
Director

Place : Hyderabad  
Date : 13.02.2013



**T. RAGHAVENDRA & ASSOCIATES**

*Chartered Accountants*

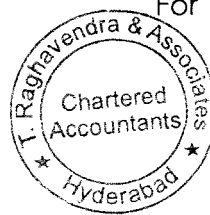
No. 22, Krishna Apartments, 5th Floor,  
Tilak Road, Abids, Hyderabad - 500 001.  
Phones : 2475 2031 2475 2032

**LIMITED REVIEW REPORT FOR THE QUARTER ENDED 31<sup>st</sup> DECEMBER 2012**

We have reviewed the accompanying statement of un-audited financial results of Sujana Universal Industries Limited, Hyderabad for the period ended 31<sup>st</sup> December 2012. This statement is the responsibility of the Company's Management and has been approved by the Board of Directors/ Committee of Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2400, *Engagements to Review Financial Statements* issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of un-audited financial results prepared in accordance with applicable accounting standards and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.



For T.Raghavendra & Associates  
Chartered Accountants

*T. Raghavendra*

T.Raghavendra  
Mem No. 023806

Place: HYDERABAD  
Date : 13-02-2013