

**Sujana Universal Industries Limited**

Regd. & Corp. Office :  
41, Nagarjuna Hills, Panjagutta,  
Hyderabad - 500 082.

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E info.suil@sujana.com  
www.sujana.com

Date: 11<sup>th</sup> November, 2013

|                                                                                                                                    |                                                                                                                          |                                                                                                            |
|------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------|
| To<br>The Department of<br>Corporate Services -CRD<br>Bombay Stock Exchange<br>Ltd<br>P.J.Towers, Dalal Street<br>MUMBAI - 400 001 | To<br>National Stock Exchange of<br>India Ltd<br>5 <sup>th</sup> floor, Exchange Plaza<br>Bandra (E)<br>MUMBAI - 400 051 | To<br>Luxembourg Stock Exchange<br>Societe de la Bourse de<br>Luxembourg, B.P. 165<br>L-2011<br>Luxembourg |
| <b>Scrip Code: 517224</b>                                                                                                          | <b>Scrip Symbol:<br/>SUJANAUNI</b>                                                                                       | <b>Common Code: 023079712</b>                                                                              |

Dear Sir / Madam,

**Sub: Outcome of the Board Meeting held on 11<sup>th</sup> November, 2013 - Reg.**

We are submitting herewith the statement showing the Un-audited financial results of the Company for the Quarter ended 30<sup>th</sup> September, 2013, half yearly statement of Assets and Liabilities of the Company alongwith Limited Review Report given by the Statutory Auditors of the Company which were considered and approved by the Board of Directors of the Company at their meeting held on 11<sup>th</sup> November, 2013.

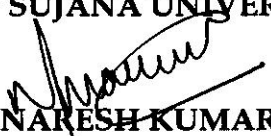
This information is submitted in accordance with the norms of the listing agreement.

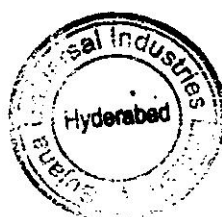
Kindly acknowledge the receipt.

Thanking You,

Yours faithfully,

**For SUJANA UNIVERSAL INDUSTRIES LIMITED**

  
**M. NAREESH KUMAR**  
**COMPANY SECRETARY**





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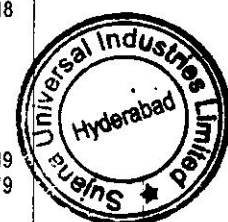
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## STATEMENT OF STANDALONE UN-AUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30.09.2013

(Rs. in Lakhs)

| Sl. No.       | Particulars                                                                                                                | 3 months ended 30.09.2013      | Preceding 3 months ended 30.06.2013 | Corresponding 3 months ended 30.09.2012 in the previous year | Year to date figures for the current period ended 30.09.2013 | Year to date figures for the previous year ended 30.09.2012 | Previous Accounting Year ended 31.03.2013 |
|---------------|----------------------------------------------------------------------------------------------------------------------------|--------------------------------|-------------------------------------|--------------------------------------------------------------|--------------------------------------------------------------|-------------------------------------------------------------|-------------------------------------------|
|               |                                                                                                                            | Un-audited                     | Un-audited                          | Un-audited                                                   | Un-audited                                                   | Un-audited                                                  | Audited                                   |
| <b>PART I</b> |                                                                                                                            |                                |                                     |                                                              |                                                              |                                                             |                                           |
| 1.            | Income from operations                                                                                                     |                                |                                     |                                                              |                                                              |                                                             |                                           |
|               | (a) Net Sales/ Income from Operations (Net of excise duty)                                                                 | 92,507.90                      | 82,259.64                           | 99,139.67                                                    | 174,767.54                                                   | 178,363.98                                                  | 335,903.96                                |
|               | (b) Other Operating Income                                                                                                 | -                              | -                                   | -                                                            | -                                                            | -                                                           | -                                         |
|               | Total income from operations (net)                                                                                         | 92,507.90                      | 82,259.64                           | 99,139.67                                                    | 174,767.54                                                   | 178,363.98                                                  | 335,903.96                                |
| 2.            | Expenses                                                                                                                   |                                |                                     |                                                              |                                                              |                                                             |                                           |
|               | (a) Cost of materials consumed                                                                                             | 1,193.65                       | 1,257.98                            | 1,255.39                                                     | 2,451.63                                                     | 3,246.59                                                    | 4,774.08                                  |
|               | (b) Purchase of stock-in-trade                                                                                             | 83,715.11                      | 75,644.54                           | 91,313.86                                                    | 159,359.65                                                   | 164,372.32                                                  | 313,866.51                                |
|               | (c) Changes in inventories of finished goods, work-in-progress and stock-in-trade                                          | 1,969.49                       | 427.94                              | 2,032.33                                                     | 2,397.43                                                     | 828.05                                                      | 400.12                                    |
|               | (d) Employee benefits expenses                                                                                             | 123.89                         | 123.43                              | 141.03                                                       | 247.32                                                       | 294.87                                                      | 594.69                                    |
|               | (e) Depreciation and amortisation expenses                                                                                 | 752.00                         | 752.00                              | 709.30                                                       | 1,504.00                                                     | 1,418.60                                                    | 3,007.99                                  |
|               | (f) Other expenses (Any item exceeding 10% of the total expenses relating to continuing operations to be shown separately) | 1,220.71                       | 793.88                              | 763.22                                                       | 2,014.59                                                     | 2,962.95                                                    | 4,742.89                                  |
|               | Total expenses                                                                                                             | 88,974.85                      | 78,999.77                           | 96,215.12                                                    | 167,974.62                                                   | 173,123.38                                                  | 327,386.28                                |
| 3.            | Profit/(Loss) from operations before other income, finance costs and exceptional items (1-2)                               | 3,533.05                       | 3,259.87                            | 2,924.55                                                     | 6,792.92                                                     | 5,240.60                                                    | 8,517.68                                  |
| 4.            | Other Income                                                                                                               | 31.95                          | 118.69                              | 142.02                                                       | 150.64                                                       | 273.34                                                      | 862.48                                    |
| 5.            | Profit/(Loss) from ordinary activities before finance costs and exceptional items (3 ± 4)                                  | 3,565.00                       | 3,378.56                            | 3,066.57                                                     | 6,943.56                                                     | 5,513.94                                                    | 9,380.16                                  |
| 6.            | Finance costs                                                                                                              | 3,081.24                       | 2,969.70                            | 2,922.61                                                     | 6,050.94                                                     | 5,220.73                                                    | 8,580.62                                  |
| 7.            | Profit/(Loss) from ordinary activities after finance costs but before exceptional items (5 ± 6)                            | 483.77                         | 408.86                              | 143.96                                                       | 892.63                                                       | 293.21                                                      | 799.54                                    |
| 8.            | Exceptional Items                                                                                                          | -                              | 43.31                               | -                                                            | 43.31                                                        | -                                                           | 152.96                                    |
| 9.            | Profit/(Loss) from ordinary activities before tax (7 ± 8)                                                                  | 483.77                         | 365.55                              | 143.96                                                       | 849.32                                                       | 293.21                                                      | 646.58                                    |
| 10.           | Tax Expense                                                                                                                | 164.48                         | 124.29                              | 48.94                                                        | 288.77                                                       | 99.69                                                       | 306.20                                    |
| 11.           | Net Profit / Loss from ordinary activities after tax (9 ± 10)                                                              | 319.29                         | 241.26                              | 95.02                                                        | 560.55                                                       | 193.52                                                      | 340.38                                    |
| 12.           | Extraordinary Items (net of tax expenses _____ Lakhs)                                                                      | -                              | -                                   | -                                                            | -                                                            | -                                                           | -                                         |
| 13.           | Net Profit / Loss for the period (11 ± 12)                                                                                 | 319.29                         | 241.26                              | 95.02                                                        | 560.55                                                       | 193.52                                                      | 340.38                                    |
| 14.           | Share of profit / (loss) of associates *                                                                                   | -                              | -                                   | -                                                            | -                                                            | -                                                           | -                                         |
| 15.           | Minority interest *                                                                                                        | -                              | -                                   | -                                                            | -                                                            | -                                                           | -                                         |
| 16.           | Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates (13 ± 14 ± 15) *             | 319.29                         | 241.26                              | 95.02                                                        | 560.55                                                       | 193.52                                                      | 340.38                                    |
| 17.           | Paid-up Equity Share Capital (Face value of the Share shall be indicated)                                                  | 16,884.11 (Rs. 10/- Per share) | 16,884.11 (Rs. 10/- Per share)      | 16,884.11 (Rs. 10/- Per share)                               | 16,884.11 (Rs. 10/- Per share)                               | 16,884.11 (Rs. 10/- Per share)                              | 16,884.11 (Rs. 10/- Per share)            |
| 18.           | Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year                                    | -                              | -                                   | -                                                            | -                                                            | -                                                           | 44037.18                                  |
| 19.i          | Earnings per share (before extraordinary items) (of ' Rs. 10/- each) (not annualised) :                                    |                                |                                     |                                                              |                                                              |                                                             |                                           |
|               | (a) Basic                                                                                                                  | 0.19                           | 0.14                                | 0.06                                                         | 0.33                                                         | 0.11                                                        | 0.19                                      |
|               | (b) Diluted                                                                                                                | 0.19                           | 0.14                                | 0.06                                                         | 0.33                                                         | 0.11                                                        | 0.19                                      |
| 19.ii         | Earnings per share (after extraordinary items) (of ' Rs. 10/- each) (not annualised) :                                     |                                |                                     |                                                              |                                                              |                                                             |                                           |
|               | (a) Basic                                                                                                                  | 0.19                           | 0.14                                | 0.06                                                         | 0.33                                                         | 0.11                                                        | 0.19                                      |
|               | (b) Diluted                                                                                                                | 0.19                           | 0.14                                | 0.06                                                         | 0.33                                                         | 0.11                                                        | 0.19                                      |



*[Signature]*

**STATEMENT OF STANDALONE UN-AUDITED FINANCIAL RESULTS  
FOR THE QUARTER ENDED 30.09.2013**

(Rs. in Lakhs)

| Sl. No.   | Particulars                                                                                        | 3 months ended<br>30.09.2013 | Preceding<br>3 months<br>ended<br>30.06.2013 | Corresponding<br>3 months ended<br>30.09.2012<br>in the<br>previous year | Year to date<br>figures for the<br>current period<br>ended<br>30.09.2013 | Year to date<br>figures for the<br>previous year<br>ended<br>30.09.2012 | Previous<br>Accounting<br>Year ended<br>31.03.2013 |
|-----------|----------------------------------------------------------------------------------------------------|------------------------------|----------------------------------------------|--------------------------------------------------------------------------|--------------------------------------------------------------------------|-------------------------------------------------------------------------|----------------------------------------------------|
|           | <b>PART II</b>                                                                                     | <b>Un-audited</b>            | <b>Un-audited</b>                            | <b>Un-audited</b>                                                        | <b>Un-audited</b>                                                        | <b>Un-audited</b>                                                       | <b>Audited</b>                                     |
| <b>A.</b> | <b>Particulars of Shareholding</b>                                                                 |                              |                                              |                                                                          |                                                                          |                                                                         |                                                    |
|           | Public Shareholding                                                                                |                              |                                              |                                                                          |                                                                          |                                                                         |                                                    |
|           | - Number of Shares                                                                                 | 123942737                    | 123942737                                    | 123942737                                                                | 123942737                                                                | 123942737                                                               | 123942737                                          |
|           | - Percentage of Share Holding                                                                      | 73.41                        | 73.41                                        | 73.41                                                                    | 73.41                                                                    | 73.41                                                                   | 73.41                                              |
|           | Promoters and Promoter Group Shareholding                                                          |                              |                                              |                                                                          |                                                                          |                                                                         |                                                    |
|           | a) Pledged / Encumbered                                                                            |                              |                                              |                                                                          |                                                                          |                                                                         |                                                    |
|           | - Number of Shares                                                                                 | --                           | --                                           | --                                                                       | --                                                                       | --                                                                      | --                                                 |
|           | - Percentage of shares<br>(as a % of the total shareholding of<br>promoter and promoter group)     | --                           | --                                           | --                                                                       | --                                                                       | --                                                                      | --                                                 |
|           | - Percentage of shares<br>(as a % of the total share capital of the<br>Company)                    | --                           | --                                           | --                                                                       | --                                                                       | --                                                                      | --                                                 |
|           | b) Non - encumbered                                                                                |                              |                                              |                                                                          |                                                                          |                                                                         |                                                    |
|           | - Number of shares                                                                                 | 44898335                     | 44898335                                     | 44898335                                                                 | 44898335                                                                 | 44898335                                                                | 44898335                                           |
|           | - Percentage of shares<br>(as a % of the total shareholding of the<br>Promoter and Promoter group) | 100.00                       | 100.00                                       | 100.00                                                                   | 100.00                                                                   | 100.00                                                                  | 100.00                                             |
|           | - Percentage of shares<br>(as a % of the total share capital of the<br>company)                    | 26.59                        | 26.59                                        | 26.59                                                                    | 26.59                                                                    | 26.59                                                                   | 26.59                                              |

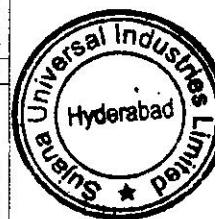
\* Applicable in the case of consolidated results.

|          | Particulars                                    | Quarter ended<br>30 September 2013 |
|----------|------------------------------------------------|------------------------------------|
| <b>B</b> | <b>Investor complaints</b>                     |                                    |
|          | Pending at the beginning of the quarter        | Nil                                |
|          | Received during the quarter                    | Nil                                |
|          | Disposed of during the quarter                 | Nil                                |
|          | Remaining unresolved at the end of the quarter | Nil                                |

**SEGMENT WISE REVENUE, RESULT AND CAPITAL EMPLOYED UNDER CLAUSE 41 OF THE LISTING AGREEMENT**

(Rs. in Lakhs)

| Sl. No.   | Particulars                                  | 3 months ended<br>30.09.2013 | Preceding<br>3 months<br>ended<br>30.06.2013 | Corresponding<br>3 months ended<br>30.09.2012<br>in the<br>previous year | Year to date<br>figures for the<br>current period<br>ended<br>30.09.2013 | Year to date<br>figures for the<br>previous year<br>ended<br>30.09.2012 | Previous<br>Accounting<br>Year ended<br>31.03.2013 |
|-----------|----------------------------------------------|------------------------------|----------------------------------------------|--------------------------------------------------------------------------|--------------------------------------------------------------------------|-------------------------------------------------------------------------|----------------------------------------------------|
|           | <b>PART I</b>                                | <b>Un-audited</b>            | <b>Un-audited</b>                            | <b>Un-audited</b>                                                        | <b>Un-audited</b>                                                        | <b>Un-audited</b>                                                       | <b>Audited</b>                                     |
| <b>1.</b> | <b>Segment Revenue</b>                       |                              |                                              |                                                                          |                                                                          |                                                                         |                                                    |
|           | LEC Division                                 | -                            | -                                            | -                                                                        | -                                                                        | -                                                                       | -                                                  |
|           | Appliance Division                           | 8                            | 10                                           | 56                                                                       | 18                                                                       | 107                                                                     | 171                                                |
|           | Steel Division                               | 92,501                       | 82,250                                       | 99,083                                                                   | 174,751                                                                  | 178,256                                                                 | 335,733                                            |
|           | Total Income                                 | 92,508                       | 82,260                                       | 99,139                                                                   | 174,768                                                                  | 178,363                                                                 | 335,904                                            |
| <b>2.</b> | <b>Segment Results</b>                       |                              |                                              |                                                                          |                                                                          |                                                                         |                                                    |
|           | LEC Division                                 | (267)                        | (267)                                        | (348)                                                                    | (534)                                                                    | (697)                                                                   | (1,062)                                            |
|           | Appliance Division                           | (123)                        | (121)                                        | (136)                                                                    | (243)                                                                    | (256)                                                                   | (516)                                              |
|           | Steel Division                               | 873                          | 753                                          | 628                                                                      | 1,627                                                                    | 1,246                                                                   | 2,225                                              |
|           | Profit Before Tax                            | 484                          | 366                                          | 144                                                                      | 850                                                                      | 293                                                                     | 647                                                |
| <b>3.</b> | <b>Capital Employed</b>                      |                              |                                              |                                                                          |                                                                          |                                                                         |                                                    |
|           | (Segment Assets less<br>Segment Liabilities) |                              |                                              |                                                                          |                                                                          |                                                                         |                                                    |
|           | LEC Division                                 | 3,431                        | 3,699                                        | 4,334                                                                    | 3,431                                                                    | 4,334                                                                   | 3,493                                              |
|           | Appliance Division                           | 783                          | 906                                          | 1,270                                                                    | 783                                                                      | 1,270                                                                   | 1,026                                              |
|           | Steel Division                               | 59,710                       | 59,001                                       | 57,027                                                                   | 59,710                                                                   | 57,027                                                                  | 60,005                                             |
|           | Total                                        | 63,923                       | 63,606                                       | 62,631                                                                   | 63,923                                                                   | 62,631                                                                  | 64,524                                             |




**STANDALONE STATEMENT OF ASSETS AND LIABILITIES - ANNEXURE-IX TO CLAUSE 41 OF THE LISTING AGREEMENT.**

(Rs. in Lakhs)

| Sl. No.   | Particulars                                      | As at 30.09.2013<br>(Un-audited) | As at 31.03.2013<br>(Audited) |
|-----------|--------------------------------------------------|----------------------------------|-------------------------------|
| <b>A.</b> | <b>EQUITY AND LIABILITIES</b>                    |                                  |                               |
| <b>1</b>  | <b>Shareholders' funds</b>                       |                                  |                               |
|           | (a) Share capital                                | 19,320.31                        | 19,320.31                     |
|           | (b) Reserves and surplus                         | 44,603.68                        | 44,043.15                     |
|           | (c) Money received against share warrants        | --                               | --                            |
|           | <b>Sub-total-Shareholders' funds</b>             | <b>63,923.99</b>                 | <b>63,363.46</b>              |
| <b>2.</b> | <b>Share application money pending allotment</b> | --                               | --                            |
| <b>3.</b> | <b>Minority interest *</b>                       | --                               | --                            |
| <b>4.</b> | <b>Non-current liabilities</b>                   |                                  |                               |
|           | (a) Long-term Borrowings                         | 17,235.67                        | 19,111.03                     |
|           | (b) Deferred tax liabilities (net)               | 3,429.75                         | 3,429.75                      |
|           | (c) Other long-term liabilities                  | --                               | --                            |
|           | (d) Long-term provisions                         | 126.01                           | 128.49                        |
|           | <b>Sub-total-Non-Current liabilities</b>         | <b>20,791.43</b>                 | <b>22,669.27</b>              |
| <b>5.</b> | <b>Current liabilities</b>                       |                                  |                               |
|           | (a) Short-term borrowings                        | 31,452.82                        | 35,686.95                     |
|           | (b) Trade Payables                               | 49,508.16                        | 48,380.63                     |
|           | (c) Other current liabilities                    | 51,810.14                        | 23,768.35                     |
|           | (d) Short-term provisions                        | 496.53                           | 347.53                        |
|           | <b>Sub-total-Current liabilities</b>             | <b>133,267.65</b>                | <b>108,183.46</b>             |
|           | <b>TOTAL - EQUITY AND LIABILITIES</b>            | <b>217,983.07</b>                | <b>194,216.19</b>             |
| <b>B.</b> | <b>ASSETS</b>                                    |                                  |                               |
| <b>1.</b> | <b>Non-current assets</b>                        |                                  |                               |
|           | (a) Fixed assets                                 | 19,500.74                        | 20,993.69                     |
|           | (b) Goodwill on consolidation *                  | --                               | --                            |
|           | (c) Non-current investments                      | 14,367.07                        | 14,367.07                     |
|           | (d) Deferred tax assets (net)                    | --                               | --                            |
|           | (e) Long-term loans and advances                 | 560.22                           | 2,558.29                      |
|           | (f) Other non-current assets                     | --                               | --                            |
|           | <b>Sub-total-Non-current assets</b>              | <b>34,428.03</b>                 | <b>37,919.05</b>              |
| <b>2.</b> | <b>Current assets</b>                            |                                  |                               |
|           | (a) Current investments                          | --                               | --                            |
|           | (b) Inventories                                  | 1,835.80                         | 4,324.75                      |
|           | (c) Trade receivables                            | 169,681.91                       | 137,256.92                    |
|           | (d) Cash and cash equivalents                    | 1,797.90                         | 806.86                        |
|           | (e) Short-term loans and advances                | 10,239.43                        | 13,908.61                     |
|           | (f) Other current assets                         | --                               | --                            |
|           | <b>Sub-total-Current assets</b>                  | <b>183,555.04</b>                | <b>156,297.14</b>             |
|           | <b>TOTAL - ASSETS</b>                            | <b>217,983.07</b>                | <b>194,216.19</b>             |

\*Applicable in the case of consolidated statement of assets and Liabilities

**Notes:**

- The above results have been reviewed and recommended by the Audit Committee and approved by the Board of Directors at their meeting held on 11<sup>th</sup> November, 2013.
- The Company has five wholly owned direct subsidiaries a) Pac Ventures Pte. Limited b) Sujana Holdings Limited c) Nuance Holdings Limited d) Sun Trading Limited e) Hestia Holdings Limited. The consolidated figures for three months ended 30.09.2013 are as follows:

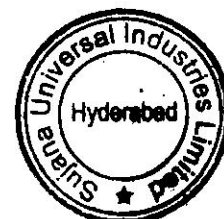
| Quarter ended                                | 30 September 2013 |
|----------------------------------------------|-------------------|
| a) Turn Over (Rs.in lakhs)                   | 119284.04         |
| b) Net profit/(loss) after tax (Rs.in lakhs) | 342.27            |
| c) Earning per share (Face value of Rs.10/-) |                   |
| - Basic                                      | 0.20              |
| - Diluted                                    | 0.20              |

- Figures of the previous quarters/period have been regrouped and reclassified wherever necessary.

By Order of the Board  
For **SUJANA UNIVERSAL INDUSTRIES LIMITED**

G. SRINIVASA RAJU  
Managing Director

Place : Hyderabad  
Date : 11.11.2013





**T. RAGHAVENDRA & ASSOCIATES**

*Chartered Accountants*

No. 22, Krishna Apartments, 5th Floor,  
Tillak Road, Abids, Hyderabad - 500 001.

Phones : 2475 2031, 2475 2032

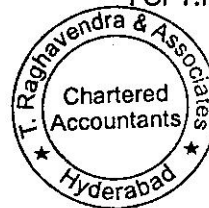
**LIMITED REVIEW REPORT FOR THE QUARTER ENDED 30<sup>th</sup> SEPTEMBER 2013**

We have reviewed the accompanying statement of un-audited financial results of Sujana Universal Industries Limited, Hyderabad for the period ended 30<sup>th</sup> September 2013. This statement is the responsibility of the Company's Management and has been approved by the Board of Directors/ Committee of Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2400, *Engagements to Review Financial Statements* issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of un-audited financial results prepared in accordance with applicable accounting standards and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

For T.Raghavendra & Associates  
Chartered Accountants



*T. Raghavendra*

T.Raghavendra  
Mem No. 023806

Place: HYDERABAD

Date : 11-11-2013