

**Sujana Universal Industries Limited**

Regd. & Corp. Office :  
18, Nagarjuna Hills, Panjagutta,  
Hyderabad - 500 082.

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Date: 12<sup>th</sup> November, 2010

|                                                                                                                                      |                                                                                                                           |                                                                                                                |
|--------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------|
| To<br>The Department of Corporate<br>Services –CRD,<br>Bombay Stock Exchange Ltd.,<br>P.J.Towers, Dalal Street,<br>MUMBAI – 400 001. | To<br>National Stock Exchange of India Ltd,<br>5 <sup>th</sup> floor, Exchange Plaza,<br>Bandra (E),<br>MUMBAI – 400 051. | To<br>Luxembourg Stock Exchange,<br>Societe de la Bourse de<br>Luxembourg, B.P. 165,<br>L-2011,<br>Luxembourg. |
| Scrip Code: 517224                                                                                                                   | Scrip Symbol: SUJANAUNI                                                                                                   | Common Code: 023079712                                                                                         |

Dear Sir / Madam,

We are submitting herewith the statement showing the un-audited financial results along with Segment wise Results and Limited Review Report of the Company for the quarter ended 30.09.2010 which were considered and taken on record by the Board of Directors of the Company in its meeting held on 12.11.2010.

Kindly acknowledge the receipt.

Thanking you,

Yours faithfully,

**For SUJANA UNIVERSAL INDUSTRIES LIMITED**

  
**S.HANUMANTHA RAO**  
**DIRECTOR**



Encl: As above



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**STAND ALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30-09-2010**

(Rs. in Lakhs)

| Sl. No. | Particulars                                                                                                                            | 3 months ended 30.09.2010       | Corresponding 3 months ended in the previous year 30.09.2009 | Year to date figures for the 12 months period ended 30.09.2010 | Previous accounting year ended 30.09.2009 (12 months) |
|---------|----------------------------------------------------------------------------------------------------------------------------------------|---------------------------------|--------------------------------------------------------------|----------------------------------------------------------------|-------------------------------------------------------|
|         |                                                                                                                                        | Unaudited                       | Unaudited                                                    | Unaudited                                                      | Audited                                               |
| 1.      | Income                                                                                                                                 |                                 |                                                              |                                                                |                                                       |
| a.      | Net Sales/ Income from Operations                                                                                                      | 75930.73                        | 44158.67                                                     | 226974.33                                                      | 139773.32                                             |
| b.      | Other Operating Income                                                                                                                 | 0.00                            | 0.00                                                         | 0.00                                                           | 0.00                                                  |
|         | Total Income (a+b)                                                                                                                     | 75930.73                        | 44158.67                                                     | 236974.33                                                      | 139773.32                                             |
| 2.      | Expenditure                                                                                                                            |                                 |                                                              |                                                                |                                                       |
| a.      | (Increase)/Decrease in Stock in Trade                                                                                                  | -2286.81                        | 1831.66                                                      | -5850.82                                                       | 5254.94                                               |
| b.      | Consumption of Raw Materials                                                                                                           | 45132.70                        | 11593.56                                                     | 137544.48                                                      | 46374.25                                              |
| c.      | Purchase of Traded Goods                                                                                                               | 30088.47                        | 26041.67                                                     | 91696.32                                                       | 76091.92                                              |
| d.      | Employees Cost                                                                                                                         | 122.83                          | 187.36                                                       | 327.74                                                         | 482.97                                                |
| e.      | Depreciation                                                                                                                           | 695.60                          | 756.80                                                       | 2727.03                                                        | 2519.94                                               |
| f.      | Other Expenditure                                                                                                                      | 703.63                          | 2140.55                                                      | 2967.68                                                        | 4015.94                                               |
| g.      | Total                                                                                                                                  | 74454.42                        | 42531.69                                                     | 229412.43                                                      | 134749.96                                             |
| 3.      | Profit from Operations Before Other Income, Interest & Exceptional Items (1-2)                                                         | 1476.31                         | 1626.98                                                      | 6561.90                                                        | 5023.36                                               |
| 4.      | Other Income                                                                                                                           | 808.49                          | -18.17                                                       | 707.66                                                         | 482.59                                                |
| 5.      | Profit Before Interest & Exceptional Items (3+4)                                                                                       | 2084.80                         | 1608.81                                                      | 7269.56                                                        | 5505.95                                               |
| 6.      | Interest                                                                                                                               | 1097.95                         | 856.80                                                       | 3696.58                                                        | 2644.43                                               |
| 7.      | Profit After Interest But Before Exceptional Items (5-6)                                                                               | 986.85                          | 752.01                                                       | 3572.98                                                        | 2861.52                                               |
| 8.      | Exceptional Items                                                                                                                      | 0.00                            | 0.00                                                         | 0.00                                                           | 0.00                                                  |
| 9.      | Profit (+) / Loss (-) from Ordinary Activities Before Tax (7+8)                                                                        | 986.85                          | 752.01                                                       | 3572.98                                                        | 2861.52                                               |
| 10.     | Tax Expenses                                                                                                                           | 336.51                          | 45.05                                                        | 1182.15                                                        | 565.27                                                |
| 11.     | Net Profit (+) / Loss (-) from Ordinary Activities After Tax (9-10)                                                                    | 651.34                          | 706.96                                                       | 2410.83                                                        | 2296.25                                               |
| 12.     | Extraordinary Item (Net of Tax Expenses Rs. )                                                                                          | 0.00                            | -299.17                                                      | 0.00                                                           | -299.18                                               |
| 13.     | Net Profit (+) / Loss (-) for the Year/Period (11-12)                                                                                  | 651.34                          | 407.79                                                       | 2410.83                                                        | 1997.07                                               |
| 14.     | Paid-up Equity Share Capital<br>(Face Value of the share shall be indicated)                                                           | 13034.11<br>(Rs.10/- per share) | 12394.11<br>(Rs.10/- per share)                              | 13034.11<br>(Rs.10/- per share)                                | 12384.11<br>(Rs.10/- per share)                       |
| 15.     | Reserves excluding Revaluation Reserves as per balance sheet of previous accounting Period                                             |                                 |                                                              |                                                                | 34687.23                                              |
| 16.     | Earnings Per Share (EPS)                                                                                                               |                                 |                                                              |                                                                |                                                       |
| a.      | Basic and Diluted EPS before Extraordinary Items for the period, for the year to date and for the previous year (not to be annualised) | 0.50                            | 0.57                                                         | 1.85                                                           | 1.85                                                  |
| b.      | Basic and Diluted EPS after Extraordinary Items for the period, for the year to date and for the previous year (not to be annualised)  | 0.50                            | 0.33                                                         | 1.85                                                           | 1.61                                                  |
| 17.     | Public Shareholding                                                                                                                    |                                 |                                                              |                                                                |                                                       |
| -       | Number of Shares                                                                                                                       | 104953430                       | 104953330                                                    | 104953430                                                      | 104953330                                             |
| -       | Percentage of Share Holding                                                                                                            | 80.52                           | 84.75                                                        | 80.52                                                          | 84.75                                                 |
| 18.     | Promoters and Promoter Group Shareholding **                                                                                           |                                 |                                                              |                                                                |                                                       |
| a)      | Pledged / Encumbered                                                                                                                   |                                 |                                                              |                                                                |                                                       |
| -       | Number of shares                                                                                                                       | 8186307                         | -                                                            | 8186307                                                        | -                                                     |
| -       | Percentage of shares (as a % of the total shareholding of promoter and promoter group)                                                 | 32.26                           | -                                                            | 32.26                                                          | -                                                     |
| -       | Percentage of shares (as a % of the total share capital of the Company)                                                                | 6.28                            | -                                                            | 6.28                                                           | -                                                     |
| b)      | Non - encumbered                                                                                                                       |                                 |                                                              |                                                                |                                                       |
| -       | Number of shares                                                                                                                       | 17195335                        | 18887742                                                     | 17195335                                                       | 18887742                                              |
| -       | Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group)                                             | 67.74                           | 100.00                                                       | 67.74                                                          | 100.00                                                |
| -       | Percentage of shares (as a % of the total share capital of the company)                                                                | 13.20                           | 15.25                                                        | 13.20                                                          | 15.25                                                 |





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**CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30-09-2010**

(Rs. in Lakhs)

| Sl. No. | Particulars                                                                                                                            | 3 months ended 30.09.2010     | Corresponding 3 months ended in the previous year 30.09.2009 | Cumulative figures for the 12 months ended 30.09.2010 | Previous accounting year ended 30.09.2009 (12 months) |
|---------|----------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|--------------------------------------------------------------|-------------------------------------------------------|-------------------------------------------------------|
|         |                                                                                                                                        | Unaudited                     | Unaudited                                                    | Unaudited                                             | Audited                                               |
| 1.      | Income                                                                                                                                 |                               |                                                              |                                                       |                                                       |
| a.      | Net Sales/ Income from Operations                                                                                                      | 86801.03                      | 61157.55                                                     | 284264.28                                             | 214933.43                                             |
| b.      | Other Operating Income                                                                                                                 | 0.00                          | 0.00                                                         | 0.00                                                  | 0.00                                                  |
|         | Total Income (a+b)                                                                                                                     | 86801.03                      | 61157.55                                                     | 284264.28                                             | 214933.43                                             |
| 2.      | Expenditure                                                                                                                            |                               |                                                              |                                                       |                                                       |
| a.      | (Increase)/Decrease in Stock in Trade                                                                                                  | -2288.81                      | 1831.66                                                      | -5850.62                                              | 5264.94                                               |
| b.      | Consumption of Raw Materials                                                                                                           | 45132.70                      | 11563.56                                                     | 103131.79                                             | 46374.25                                              |
| c.      | Purchase of Traded Goods                                                                                                               | 40866.79                      | 42600.68                                                     | 173906.47                                             | 150399.85                                             |
| d.      | Employees Cost                                                                                                                         | 122.83                        | 197.36                                                       | 492.55                                                | 551.82                                                |
| e.      | Depreciation                                                                                                                           | 695.60                        | 796.89                                                       | 2777.03                                               | 2519.94                                               |
| f.      | Other Expenditure                                                                                                                      | 732.03                        | 2290.16                                                      | 2927.23                                               | 4205.38                                               |
| g.      | Total                                                                                                                                  | 86291.14                      | 56270.29                                                     | 277334.26                                             | 209316.18                                             |
| 3.      | Profit from Operations Before Other Income, Interest & Exceptional Items (1-2)                                                         | 1509.90                       | 1887.26                                                      | 6930.02                                               | 5617.25                                               |
| 4.      | Other Income                                                                                                                           | 606.49                        | -18.17                                                       | 707.66                                                | 482.61                                                |
| 5.      | Profit Before Interest & Exceptional Items (3+4)                                                                                       | 2116.39                       | 1869.09                                                      | 7637.68                                               | 6099.86                                               |
| 6.      | Interest                                                                                                                               | 1097.95                       | 876.80                                                       | 3696.60                                               | 2645.12                                               |
| 7.      | Profit After Interest But Before Exceptional Items (5-6)                                                                               | 1020.44                       | 992.29                                                       | 3941.08                                               | 3454.74                                               |
| 8.      | Exceptional Items                                                                                                                      | 0.00                          | 0.00                                                         | 0.00                                                  | 0.00                                                  |
| 9.      | Profit (+)/Loss(-) from Ordinary Activities Before Tax (7+8)                                                                           | 1020.44                       | 992.29                                                       | 3941.08                                               | 3454.74                                               |
| 10.     | Less: Tax Expenses                                                                                                                     | 341.08                        | 47.06                                                        | 1179.55                                               | 573.09                                                |
| 11.     | Net Profit (+)/Loss from Ordinary Activities After Tax (9-10)                                                                          | 679.36                        | 945.24                                                       | 2761.53                                               | 2881.65                                               |
| 12.     | Extraordinary Item (Net of Tax Expenses Rs. )                                                                                          | 0.00                          | -296.17                                                      | 0.00                                                  | -299.18                                               |
| 13.     | Net Profit (+)/Loss(-) for the Year/Period (11-12)                                                                                     | 679.36                        | 649.07                                                       | 2761.53                                               | 2582.47                                               |
| 14.     | Paid-up Equity Share Capital (Face Value of the share shall be indicated)                                                              | 13034.11 (Rs. 10/- per share) | 12364.11 (Rs. 10/- per share)                                | 13034.11 (Rs. 10/- per share)                         | 12364.11 (Rs. 10/- per share)                         |
| 15.     | Reserves excluding Revaluation Reserves as per balance sheet of previous accounting Period                                             |                               |                                                              |                                                       | 34897.23                                              |
| 16.     | Earnings Per Share (EPS)                                                                                                               |                               |                                                              |                                                       |                                                       |
| a.      | Basic and Diluted EPS before Extraordinary Items for the period, for the year to date and for the previous year (not to be annualised) | 0.52                          | 0.76                                                         | 2.12                                                  | 2.33                                                  |
| b.      | Basic and Diluted EPS after Extraordinary Items for the period, for the year to date and for the previous year (not to be annualised)  | 0.52                          | 0.52                                                         | 2.12                                                  | 2.09                                                  |
| 17.     | Public Shareholding                                                                                                                    |                               |                                                              |                                                       |                                                       |
| -       | Number of Shares                                                                                                                       | 104953430                     | 104953330                                                    | 104953430                                             | 104953330                                             |
| -       | Percentage of Share Holding                                                                                                            | 80.52                         | 84.75                                                        | 80.52                                                 | 84.75                                                 |
| 18.     | Promoters and Promoter Group Shareholding **                                                                                           |                               |                                                              |                                                       |                                                       |
| a)      | Pledged / Encumbered                                                                                                                   |                               |                                                              |                                                       |                                                       |
| -       | Number of shares                                                                                                                       | 8186307                       | -                                                            | 8186307                                               | -                                                     |
| -       | Percentage of shares (as a % of the total shareholding of promoter and promoter group)                                                 | 32.26                         | -                                                            | 32.26                                                 | -                                                     |
| -       | Percentage of shares (as a % of the total share capital of the Company)                                                                | 5.28                          | -                                                            | 5.28                                                  | -                                                     |
| b)      | Non - encumbered                                                                                                                       |                               |                                                              |                                                       |                                                       |
| -       | Number of shares                                                                                                                       | 17196335                      | 18867742                                                     | 17196335                                              | 18867742                                              |
| -       | Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group)                                             | 67.74                         | 100.00                                                       | 67.74                                                 | 100.00                                                |
| -       | Percentage of shares (as a % of the total share capital of the company)                                                                | 13.20                         | 15.25                                                        | 13.20                                                 | 15.25                                                 |





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### Statement of Assets and Liabilities

(Rs. in Lakhs)

| Particulars                                             | 12 months ended<br>30-09-2010 | Corresponding 12 months<br>ended in the previous year<br>30-09-2009 |
|---------------------------------------------------------|-------------------------------|---------------------------------------------------------------------|
|                                                         | Un-audited                    | Audited                                                             |
| Shareholders' Funds                                     |                               |                                                                     |
| (a) Capital                                             | 15470.31                      | 14820.30                                                            |
| (b) Share Application Money                             | 734.38                        | -                                                                   |
| (c) Reserves and Surplus                                | 40996.98                      | 40146.68                                                            |
| Loan Funds                                              | 22104.23                      | 19564.60                                                            |
| <b>Total</b>                                            | <b>79305.89</b>               | <b>74551.58</b>                                                     |
| Fixed Assets                                            | 19147.67                      | 20965.26                                                            |
| Investments                                             | 2653.54                       | 2653.54                                                             |
| Current Assets, Loans and advances                      |                               |                                                                     |
| (a) Inventories                                         | 10168.48                      | 5011.88                                                             |
| (b) Sundry Debtors                                      | 90943.60                      | 55782.59                                                            |
| (c) Cash and Bank balances                              | 661.54                        | 93.35                                                               |
| (d) Other current assets                                | -                             | -                                                                   |
| (e) Loans and Advances                                  | 33075.63                      | 27114.30                                                            |
| Less : Current Liabilities and Provisions               |                               |                                                                     |
| (a) Liabilities                                         | 79172.42                      | 36493.30                                                            |
| (b) Provisions                                          | 1,162.15                      | 476.04                                                              |
| Miscellaneous Expenditure (Not written off or adjusted) | -                             | -                                                                   |
| Profit and Loss Account                                 |                               |                                                                     |
| <b>Total</b>                                            | <b>79305.89</b>               | <b>74551.58</b>                                                     |

#### Notes:

- (1) The above Unaudited Financial Results for the quarter ended 30.09.2010 were approved in the Board Meeting held on 12.11.2010.
- (2) The number of investor complaints pending at the beginning of the quarter - Nil, received and disposed during the quarter - 18 and lying un-resolved at the end of the quarter - Nil.
- (3) The financial year 2009-10 of the Company has been extended upto 31.03.2011 and therefore the current financial year (i.e. 2009-2011) of the Company is consisting of 18 months from 01.10.2009 to 31.03.2011. The Company had obtained necessary approvals accordingly.
- (4) 85,00,000 Convertible Warrants (out of 2,35,00,000 Convertible Warrants issued on 30.03.2010) has been converted into 85,00,000 Equity Shares of Rs.10/- each at a premium of Rs.2.50/- per share on 12.11.2010.

By Order of the Board  
 For SUJANA UNIVERSAL INDUSTRIES LIMITED

Place : Hyderabad  
 Date : 12.11.2010



**G. SRINIVASA RAJU**  
 Managing Director



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**SEGMENT WISE REVENUE RESULTS AND CAPITAL EMPLOYED  
 UNDER THE CLAUSE 41 OF THE LISTING AGREEMENT**

(Rs. in Lacs)

| Sl. No. | For the qtr<br>ended<br>30.09.2010<br>(Un Audited)                     | Corresponding<br>for the quarter<br>in the correspond-<br>ing period of<br>previous year<br>ending 30.09.2009<br>(Un Audited) | For the Period<br>ended<br>30.9.2009<br>(12 months)<br>Audited |
|---------|------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------|
| 1       | <b>SEGMENT REVENUE</b>                                                 |                                                                                                                               |                                                                |
|         | LEC DIVISION                                                           | -                                                                                                                             | 1,282                                                          |
|         | APPLIANCES                                                             | 39                                                                                                                            | 1,759                                                          |
|         | STEEL PRODUCTS                                                         | 75,892                                                                                                                        | 136,732                                                        |
|         | <b>NET SALES / INCOME FROM<br/>OPERATIONS</b>                          | <b>75,931</b>                                                                                                                 | <b>139,773</b>                                                 |
| 2       | <b>SEGMENT RESULTS</b>                                                 |                                                                                                                               |                                                                |
|         | LEC DIVISION                                                           | (436)                                                                                                                         | (209)                                                          |
|         | APPLIANCES                                                             | (195)                                                                                                                         | (36)                                                           |
|         | STEEL PRODUCTS                                                         | 1,283                                                                                                                         | 2,242                                                          |
|         | <b>TOTAL PROFIT / LOSS</b>                                             | <b>651</b>                                                                                                                    | <b>1,997</b>                                                   |
| 3       | <b>CAPITAL EMPLOYED<br/>(SEGMENT ASSETS - SEGMENT<br/>LIABILITIES)</b> |                                                                                                                               |                                                                |
|         | LEC DIVISION                                                           | 1,260                                                                                                                         | 2,590                                                          |
|         | APPLIANCES                                                             | 1,027                                                                                                                         | 1,636                                                          |
|         | STEEL PRODUCTS                                                         | 56,265                                                                                                                        | 50,785                                                         |
|         | <b>TOTAL</b>                                                           | <b>58,551</b>                                                                                                                 | <b>55,011</b>                                                  |

PLACE : HYDERABAD  
 DATE : 12-11-2010

for SUJANA UNIVERSAL INDUSTRIES LIMITED

G. SRINIVASA RAJU  
 Managing Director



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**T. RAGHAVENDRA & ASSOCIATES**  
Chartered Accountants  
No. 22, Krishna Apartments, 5th Floor,  
Tilak Road, Abids, Hyderabad - 500 001.  
Phones : 2475 2031, 2475 2032

LIMITED REVIEW REPORT FOR THE QUARTER ENDED 30<sup>TH</sup> SEPTEMBER 2010

We have reviewed the accompanying statement of un-audited financial results of Sujana Universal Industries Limited, Hyderabad for the period ended 30<sup>th</sup> September 2010. This statement is the responsibility of the Company's Management and has been approved by the Board of directors/ committee of Board of directors. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the Standard on review engagement (SRE) 2400, *Engagements to Review Financial Statements* issued by the Institute of chartered accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of un-audited financial results prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

Place: Hyderabad  
Date : 12/11/2010



For T. Raghavendra & Associates  
Chartered Accountants

*T. Raghavendra*  
T. Raghavendra  
Membership # 023806