

August 14, 2013

To
The Manager – Listing
National Stock Exchange of India Limited
Exchange Plaza, Bandra – Kurla Complex,
Bandra (East)
Mumbai – 400 051

Dear Sir/Madam,

Sub: Outcome of the Board Meeting held on August 14, 2013

Please find attached the important item discussed and approved at the Board Meeting held today:

- Approval of the unaudited standalone and consolidated Financial Results of the Company for the quarter ended June 30, 2013.

Pursuant to clause 41 of the Listing Agreement, the Company has opted to publish the consolidated financial results. The standalone financial results, however, are being made available to the Stock Exchange and are also being posted on the Company's website.

Please also find attached a copy of the press release intended to be published to the media by the Company.

We request you to take the aforesaid notification on record.

Thanking you

Yours truly,
For Subex Limited



Ganesh K V
Global Head – Finance, Legal & Company Secretary



ENCL: As above.

SUBEX LTD Registered office: RMZ Ecoworld, Outer Ring Road, Devarabisanahalli, Bangalore - 560 037 Statement of Consolidated Unaudited Results for the Quarter Ended JUNE 30, 2013					
PART - I		(Rs. In Lakhs except per share data)			
		CONSOLIDATED			
	Particulars	3 Months ended	Preceding 3 months ended	Corresponding 3 months ended	Year ended
		30/06/2013	31/03/2013	30/06/2012	31/03/2013
		Unaudited	Unaudited (Refer note 9)	Unaudited	Audited
1	Income From Operations				
(a)	Net Sales/ Income From Operations				
	Product & Product related	7,776	7,959	7,086	30,734
	Services	-	37	1,112	2,324
	Total Income From Operations (Net)	7,776	7,996	8,198	33,058
2	Expenses				
(a)	Cost of Hardware, Software & Services	183	197	153	817
(b)	Employee Benefits Expense and Sub-contract charges	4,392	4,186	6,342	20,669
(c)	Other Expenditure	1,683	1,569	1,769	6,981
(d)	Depreciation and Amortisation Expense	66	87	126	427
	Total Expenses	6,323	6,039	8,390	28,894
3	Profit / (Loss) From Operations before Other Income, Finance costs and Exceptional items (1-2)	1,453	1,957	(192)	4,164
4	Other Income				
(a)	Miscellaneous Income	7	12	23	89
(b)	Exchange Fluctuation Gain/(Loss)-Net	1,091	(441)	584	(655)
5	Profit / (Loss) From Ordinary activities before Finance costs and Exceptional items (3+4)	2,551	1,528	415	3,598
6	Finance Costs	1,652	1,642	809	5,210
7	Profit / (Loss) From Ordinary activities after Finance costs but before Exceptional items (5+6)	899	(114)	(394)	(1,612)
8	Exceptional Items (Net Expense) (Refer Note 2)	-	-	-	3,997
9	Profit / (Loss) From Ordinary activities before Tax (7+8)	899	(114)	(394)	(5,609)
10	Tax Expense (Net)				
(a)	Income Tax	157	43	115	386
(b)	Short provision for tax relating to prior years	-	-	-	-
(c)	MAT Credit written off/(carried forward)	-	-	-	-
(d)	Fringe Benefit Tax	-	-	-	-
(e)	Deferred Tax	-	-	-	-
11	Net Profit / (Loss) From Ordinary activities after Tax (9+10) (Refer Note 4)	742	(157)	(509)	(5,995)
12	Paid up Share Capital - Equity (Face value of Rs. 10/-)	16,664	16,664	6,931	16,664
13	Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year				5,836
14	Earnings per share (before extraordinary items) (of Rs. 10/- each) (not annualised in case of the interim periods):				
	Basic	0.44	(0.10)	(0.73)	(4.40)
	Diluted	0.44	(0.10)	(0.73)	(4.40)
PART - II					
A	PARTICULARS OF SHAREHOLDING				
1	Aggregate of Public shareholding:*				
	Number of shares	153,182,840	149,946,715	53,831,645	149,946,715
	Percentage of holding (to total shareholding)	91.92%	90.65%	77.67%	90.65%
2	Promoters and promoter group				
	Shareholding				
a)	Pledged/Encumbered				
-	Number of shares	6,474,044	8,474,044	7,601,801	8,474,044
-	Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	89.71%	100.00%
-	Percentage of shares (as a % of the total share capital of the company)	3.89%	5.12%	10.97%	5.12%
b)	Non-encumbered				
-	Number of Shares	-	-	872,243	-
-	Percentage of shares (as a % of the total shareholding of promoter and promoter group)	0.00%	0.00%	10.29%	0.00%
-	Percentage of shares (as a % of the total share capital of the company)	0.00%	0.00%	1.26%	0.00%

* Total public shareholding as defined under clause 40A of the listing agreement (excludes underlying shares for GDRs)



	Global Depository Receipts	3 Months ended 30/06/2013	Preceding 3 months ended 31/03/2013	Corresponding 3 months ended 30/06/2012	For the Twelve Months ended 31/03/2013
	- Number of underlying Equity Shares	6,983,078	6,989,399	7,005,083	6,989,399
	- Percentage of Share Holding	4.19%	4.23%	10.10%	4.23%
B	Particulars	3 Months ended 30/06/2013			
	INVESTOR COMPLAINTS				
	Pending at the beginning of the quarter	Nil			
	Received during the quarter	Nil			
	Disposed of during the quarter	Nil			
	Remaining unresolved at the end of the quarter	Nil			
Notes :					
1	The above results have been reviewed by the Audit Committee and approved by the Board of Directors in their meeting held on August 14, 2013.				
2	Exceptional items comprise -				
	Particulars	3 Months ended 30/06/2013	Preceding 3 months ended 31/03/2013	Corresponding 3 months ended 30/06/2012	Year ended 31/03/2013
		Unaudited	Unaudited (Refer note 9)	Unaudited	Audited
	Goodwill Impairment*	-	-	-	927
	Exceptional Provision for Doubtful trade and other receivables**	-	-	-	3,070
	TOTAL	-	-	-	3,997
	*The company had impaired goodwill outstanding in books pertaining to its services business during the period ended March 31, 2013. As an impairment in goodwill is not considered to be regular adjustment in the results, the same has been categorised as an exceptional item.				
	**During the year ended March 31, 2013, the Company carried out an assessment of its receivables and an amount of Rs. 3,070 lakhs has been provided towards doubtful receivables. Considering that the amount of provision towards doubtful receivables is significant and relevant in understanding the financial performance, it is disclosed separately under exceptional item.				
3	Summary of key standalone financial results is as follows:				
	Particulars	3 Months ended 30/06/2013	Preceding 3 months ended 31/03/2013	Corresponding 3 months ended 30/06/2012	Year ended 31/03/2013
		Unaudited	Unaudited (Refer note 9)	Unaudited	Audited
	Net Sales/ Income from Operations	6,578	6,942	5,717	26,556
	Profit / (Loss) from ordinary activities before tax	620	(636)	(863)	(3,457)
	Profit / (Loss) from ordinary activities after tax	540	(636)	(863)	(3,457)
4	As permitted under the Proposal approved by the Hon'ble High Court of Karnataka, which was given effect in the year ending March 31, 2011, the Company transferred certain amounts standing to the credit of Capital Reserve to the Business Restructuring Reserve (BRR) and utilised the same for permitted utilisations as under. Had the Proposal not provided for the above accounting treatment :				
	(Rs in Lakhs except per share data)				
	Particulars	3 Months ended 30/06/2013	Preceding 3 months ended 31/03/2013	Corresponding 3 months ended 30/06/2012	Year ended 31/03/2013
		Unaudited	Unaudited (Refer note 9)	Unaudited	Audited
	Revenue would have been lower by	-	-	-	959
	Expenses termed as Exceptional Items would have been higher / (lower) by	-	-	-	359
	Net (loss)/profit would have been (lower)/higher by	-	-	-	1,318
	Earnings / (Loss) Per Share would have been				
	-Basic	0.44	(0.10)	(0.73)	(5.36)
	- Diluted	0.44	(0.10)	(0.73)	(5.36)



5	The Company had received a demand of service tax of Rs.3607.60 Lakhs and equivalent amount of penalties under the provisions of the Finance Act, 1994 along with the consequential interest, for the period from April, 2006 to July, 2009 towards service tax payable on import of certain services. The Company had filed an appeal contesting the demand before the Central Excise and Service Tax Appellate Tribunal (CESTAT), Bangalore. During the quarter, CESTAT, without expressing any opinion, has remanded the appeal back to the adjudicating authority and dispensed with the requirement of pre-deposit.				
6	During the year ended March 31, 2013, the Company had assessed the carrying value of goodwill arising from its investment in its subsidiary viz. Subex Americas Inc., amounting to Rs.18,606 Lakhs. Based on the management's assessment, there was no impairment of such goodwill taking into account the future operational plans and cash flows as prepared by the management and accordingly, no impairment loss was required to be recognized. The Company has not revised its projections during the quarter and anticipates achieving its projections by the year end, and accordingly no provision is considered necessary as at June 30, 2013.				
7	The excess of the managerial remuneration paid to the directors over the limits prescribed in Schedule XIII of the Companies Act, 1956 for the financial year ended March 31, 2013 amounting to Rs. 123.80 Lakhs is being treated as monies due from such directors, considered as recoverable and being held by them in trust for and behalf of the Company.				
8	SEGMENT REPORTING:				
		(Rs in Lakhs)			
		Consolidated			
		3 Months ended	Preceding 3 months ended	Corresponding 3 months ended	Year ended
		30/06/2013	31/03/2013	30/06/2012	31/03/2013
		Unaudited	Unaudited (Refer note 9)	Unaudited	Audited
1	Segment Revenue:				
(a)	Products & Product related	7,776	7,959	7,086	30,734
(b)	Services	-	37	1,112	2,324
		7,776	7,996	8,198	33,058
2	Segment Profit/(Loss) before tax, interest & exceptional Items				
(a)	Products & Product related	2,611	1,644	454	4,203
(b)	Services	(60)	(116)	(39)	(605)
		2,551	1,528	415	3,598
	Less: Interest (Net)	1,652	1,642	809	5,210
	Less : Other Unallocable (Income)/Expenditure & Exceptional items [Net]	-	-	-	-
(a)	Products & Product related				3,070
(b)	Services				927
	Profit Before Taxation	899	(114)	(394)	(5,609)
3	Details of Capital Employed				
(a)	Products & Product related Capital Employed (Products & Product related)	98,258	97,200	93,192	97,200
(b)	Services Capital Employed (Services)	(472)	(267)	1,063	(267)
(c)	Unallocated Capital Employed (Unallocated)	(80,459)	(74,434)	(82,612)	(74,434)
9	The figures for the three months ended March 31, 2013 are the balancing figures between the audited figures in respect of the full financial year ended then and the unaudited figures published upto the nine months period ended December 31, 2012.				
10	The Company though entitled has not recognised MAT credit entitlement of Rs 80 lakhs.				
11	Previous period / year figures have been re-grouped and/or re-arranged to conform with the current period.				
12	Pursuant to clause 41 of the Listing Agreement, the Company has opted to publish the consolidated financial results. The standalone financial results, however, are being made available to the Stock Exchanges where the securities of the Company are listed and are also being posted on the Company's website www.subex.com .				

Certain statements in this release concerning our performance may be forward looking statements which involve risks and uncertainties that could cause actual results to vary materially from those in such statements. These risks and uncertainties include, and are not limited to, fluctuations in earnings, intense competition and success of investments.

By Order of the Board

Bangalore
Date: 14th August, 2013

Surjeet Singh
Managing Director & CEO

For further details on the results, please visit our website: www.subex.com



SUBEX LTD					
Registered office: RMZ Ecoworld, Outer Ring Road, Devarabisanahalli, Bangalore - 560 037					
Statement of Standalone Unaudited Results for the Quarter Ended June 30, 2013					
(Rs. In Lakhs except per share data)					
PART I					
	Particulars	STANDALONE			
		3 Months ended	Preceding 3 months ended	Corresponding 3 months ended	Year ended
		30/06/2013	31/03/2013	30/06/2012	31/03/2013
		Unaudited	Unaudited (Refer note 8)	Unaudited	Audited
1	Income From Operations				
(a)	Net Sales/ Income From Operations	6,578	6,942	5,717	26,556
	Total Income From Operations (Net)	6,578	6,942	5,717	26,556
2	Expenses				
(a)	Cost of Hardware, Software & Services	36	71	21	243
(b)	Employee Benefits Expense	1,579	1,402	1,802	6,532
(c)	Marketing and Allied Service Charges	2,901	2,627	3,477	12,354
(d)	Other Expenditure	1,148	865	860	3,388
(e)	Depreciation and Amortisation Expense	44	46	67	226
	Total Expenses	5,707	5,011	6,227	22,743
3	Profit From Operations before Other Income, Finance costs and Exceptional Items (1-2)	871	1,931	(510)	3,813
4	Other Income				
(a)	Miscellaneous Income	45	14	30	122
(b)	Exchange Fluctuation Gain/(Loss)-Net	1,149	(1,124)	373	(823)
5	Profit From Ordinary activities before Finance costs and Exceptional Items (3+4)	2,064	821	(107)	3,112
6	Finance Costs	1,444	1,457	756	4,905
7	Profit / (Loss) From Ordinary activities after Finance costs but before Exceptional Items (5+6)	620	(636)	(863)	(1,793)
8	Exceptional Items (Net Expense)(Refer Note 2)	-	-	-	1,664
9	Profit / (Loss) from Ordinary activities before Tax (7+8)	620	(636)	(863)	(3,457)
10	Tax Expense (Net)	-	-	-	-
(a)	Income Tax	80	-	-	-
(b)	MAT Credit written off/(carried forward)	-	-	-	-
(c)	Fringe Benefit Tax	-	-	-	-
(d)	Deferred Tax	-	-	-	-
11	Net Profit / (Loss) from Ordinary activities after Tax (9+10) (Refer Note 3)	540	(636)	(863)	(3,457)
12	Paid up Share Capital - Equity (Face value of Rs 10/-)	16,664	16,664	6,931	16,664
13	Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year				16,870
14	Earnings per share (before extraordinary items) (of Rs 10/- each) (not annualised in case of the interim periods):				
(a)	Basic	0.32	(0.39)	(1.25)	(2.54)
(b)	Diluted	0.32	(0.39)	(1.25)	(2.54)
PART II					
A	PARTICULARS OF SHAREHOLDING				
1	Aggregate of Public shareholding:*				
	Number of shares	153,182,840	149,946,715	53,831,645	149,946,715
	Percentage of shareholding (to total shareholding)	91.92%	90.65%	77.67%	90.65%
2	Promoters and promoter group shareholding				
(a)	Pledged/Encumbered				
	- Number of shares	6,474,044	8,474,044	7,601,801	8,474,044
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	89.71%	100.00%
	- Percentage of shares (as a % of the total share capital of the company)	3.89%	5.12%	10.97%	5.12%
(b)	Non-encumbered				
	- Number of Shares	-	-	872,243	-
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	0.00%	0.00%	10.29%	0.00%
	- Percentage of shares (as a % of the total share capital of the company)	0.00%	0.00%	1.26%	0.00%
* Total public shareholding as defined under clause 40A of the listing agreement (excludes underlying shares for GDRs)					
	Global Depository Receipts	3 Months ended 30/06/2013	Preceding 3 months ended 31/03/2013	Corresponding 3 months ended 30/06/2012	Year ended 31/03/2013
	- Number of underlying Equity Shares	6,983,078	6,989,399	7,005,083	6,989,399
	- Percentage of Share Holding	4.19%	4.23%	10.10%	4.23%
	Particulars	3 Months ended 30/06/2013			
B	INVESTOR COMPLAINTS				
	Pending at the beginning of the quarter	Nil			
	Received during the quarter	Nil			
	Disposed of during the quarter	Nil			
	Remaining unresolved at the end of the quarter	Nil			



Notes :

1 The above results have been reviewed by the Audit Committee and approved by the Board of Directors in their meeting held on August 14, 2013.

2 Exceptional items comprise -

(Rs. In lakhs)

Particulars	3 Months ended 30/06/2013	Preceding 3 months ended 31/03/2013	Corresponding 3 months ended 30/06/2012	Year ended 31/03/2013
	Unaudited	Unaudited (Refer note 8)	Unaudited	Audited
Exceptional Provision for Doubtful trade and other receivables*	-	-	-	1,664
TOTAL	-	-	-	1,664

*During the Year ended March 31, 2013, the Company carried out an assessment of its receivables and an amount of Rs. 1,664 Lakhs has been provided towards doubtful receivables. Considering that the amount of provision towards doubtful receivables is significant and relevant in understanding the financial performance, it is disclosed separately under exceptional item.

3 As permitted under the Proposal approved by the Hon'ble High Court of Karnataka, which was given effect in the year ending March 31, 2011, the Company transferred certain amounts standing to the credit of Capital Reserve to the Business Restructuring Reserve (BRR) and utilised the same for permitted utilisations as under. Had the Proposal not provided for the above accounting treatment :

(Rs. In lakhs)

Particulars	3 Months ended 30/06/2013	Preceding 3 months ended 31/03/2013	Corresponding 3 months ended 30/06/2012	Year ended 31/03/2013
	Unaudited	Unaudited (Refer note 8)	Unaudited	Audited
Revenue would have been lower by	-	-	-	206
Loss under Exceptional items would have been higher by	-	-	-	1,112
Net profit would have been lower by	-	-	-	1,318
Earnings / (Loss) Per Share would have been				
-Basic	0.32	(0.39)	(1.25)	(3.50)
- Diluted	0.32	(0.39)	(1.25)	(3.50)

4 The Company had received a demand of service tax of Rs. 3607.60 Lakhs and equivalent amount of penalties under the provisions of the Finance Act, 1994 along with the consequential interest, for the period from April, 2006 to July, 2009 towards service tax payable on import of certain services. The Company had filed an appeal contesting the demand before the Central Excise and Service Tax Appellate Tribunal (CESTAT), Bangalore. During the quarter, CESTAT, without expressing any opinion, has remanded the appeal back to the adjudicating authority and dispensed with the requirement of pre-deposit.

5 In the opinion of the management, considering the future operational plans and cash flows projected as of March 31, 2013 for its subsidiary Subex Americas Inc, the amounts receivable from such subsidiary of Rs. 23,160 Lakhs and loans and advances of Rs. 1,850 lakhs have been considered good and recoverable. Based on the management's assessment carried out during the year ended March 31, 2013, there was no diminution, other than temporary, in the carrying value of its investment in its subsidiary of Rs. 12,495.70 Lakhs and accordingly, no provision was required to be made. The Company has not revised its projections during the quarter and anticipates achieving its projections by the year end, and accordingly no provision is considered necessary as at June 30, 2013.

6 The excess of the managerial remuneration paid to the directors over the limits prescribed in Schedule XIII of the Companies Act, 1956 for the financial year ended March 31, 2013 amounting to Rs. 123.80 Lakhs is being treated as monies due from such directors, considered as recoverable and being held by them in trust for and behalf of the Company.

7 Segment results have not been disclosed in the Standalone results since the Company operates in only one Segment viz Products and Products related business.

8 The Company though entitled has not recognised MAT credit entitlement of Rs 80 lakhs.

9 The figures for the three months ended March 31, 2013 are the balancing figures between the audited figures in respect of the full financial year ended then and the unaudited figures published upto the nine months period ended December 31, 2012.

10 Previous period / year figures have been re-grouped and/or re-arranged to conform with the current period.

Certain statements in this release concerning our performance may be forward looking statements which involve risks and uncertainties that could cause actual results to vary materially from those in such statements. These risks and uncertainties include, and are not limited to, fluctuations in earnings, intense competition and success of investments.

By Order of the Board

Bangalore
Date: 14th August, 2013

Surjeet Singh
Managing Director & CEO

For further details on the results, please visit our website: www.subex.com



INDEPENDENT AUDITORS' REPORT

TO THE BOARD OF DIRECTORS OF SUBEX LIMITED

1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of **SUBEX LIMITED** ("the Company"), and its subsidiaries (the Company and its subsidiaries constitute "the Group") for the Quarter ended June 30, 2013 ("the Statement"), being submitted by the Company pursuant to Clause 41 of the Listing Agreements with the Stock Exchanges, except for the disclosures in Part II - Select Information referred to in paragraph 7 below. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
3. The Statement includes the results of the following subsidiaries:
 - Subex (UK) Limited
 - Subex (Asia Pacific) Pte Limited (Wholly owned subsidiary of Subex (UK) Ltd.)
 - Subex Inc. (Wholly owned subsidiary of Subex (UK) Ltd.)
 - Subex Americas Inc.
 - Subex Azure Holdings Inc. (Wholly owned subsidiary of Subex Americas Inc.)
 - Subex Technologies Limited
 - Subex Technologies Inc. (Wholly owned subsidiary of Subex Technologies Ltd.)
4. We did not review the interim financial information of two subsidiaries included in the consolidated financial results, whose interim financial information reflect total revenues of Rs. Nil for the Quarter ended June 30, 2013, and total loss after tax of Rs.75 Lakhs for the Quarter ended June 30, 2013, as considered in the consolidated financial results. These interim financial information have been reviewed by other auditors whose reports have been furnished to us by the Management and our report on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, is based solely on the reports of the other auditors.

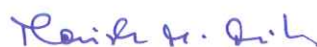
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5. Based on our review conducted as stated in paragraph 2 above and based on the consideration of the reports of the other auditors referred to in paragraph 4 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the Accounting Standards referred to in Section 211 (3C) of the Companies Act, 1956 and other recognised accounting practices and policies, has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreements with the stock exchanges, including the manner in which it is to be disclosed, or that it contains any material misstatement.
6. We draw attention to:
 - a. Note 6 of the Statement regarding the management's assessment that the goodwill, amounting to Rs. 18,606 Lakhs, arising from the consolidation of one of its subsidiaries is not impaired and hence no provision has been made at this stage for the reasons stated in the said Note.
 - b. Note 7 of the Statement regarding the treatment of Managerial Remuneration for the year ended March 31, 2013 paid in excess of the permissible limits under Schedule XIII of the Companies Act, 1956, aggregating to Rs. 123.80 Lakhs.

Our report is not qualified in respect of the above matters.

7. Further, we also report that we have traced the number of shares as well as the percentage of shareholding in respect of the aggregate amount of public shareholding and the number of shares as well as the percentage of shares pledged/encumbered and non-encumbered in respect of the aggregate amount of promoters and promoter group shareholding in terms of Clause 35 of the Listing Agreements and the particulars relating to investor complaints disclosed in Part II - Select Information for the Quarter Ended June 30, 2013 of the Statement, from the details furnished by the Registrar.

For **DELOITTE HASKINS & SELLS**
Chartered Accountants
(Firm Registration No.008072S)



Monisha Parikh
Partner
(Membership No. 47840)

BANGALORE, August 14, 2013

INDEPENDENT AUDITORS' REPORT

TO THE BOARD OF DIRECTORS OF SUBEX LIMITED

1. We have reviewed the accompanying Statement of Standalone Unaudited Financial Results of **SUBEX LIMITED** ("the Company") for the Quarter ended June 30, 2013 ("the Statement"), being submitted by the Company pursuant to Clause 41 of the Listing Agreements with the Stock Exchanges, except for the disclosures in Part II - Select Information referred to in paragraph 5 below. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
3. Based on our review conducted as stated in paragraph 2 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the Accounting Standards referred to in Section 211 (3C) of the Companies Act, 1956 and other recognised accounting practices and policies, has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreements with the stock exchanges, including the manner in which it is to be disclosed, or that it contains any material misstatement.
4. We draw attention to :
 - a. Note 5 of the Statement regarding the management's assessment that the amounts recoverable, amounting to Rs. 23,160 Lakhs of trade receivables and Rs. 1,850 of loans and advances, from one of its subsidiaries are good and that there is no diminution, other than temporary, in the carrying value of its investment, amounting to Rs. 12,495.70 Lakhs in the said subsidiary and hence no provision has been made at this stage for the reasons stated in the said Note.
 - b. Note 6 of the Statement regarding the treatment of Managerial Remuneration for the year ended March 31, 2013 paid in excess of the permissible limits under Schedule XIII of the Companies Act, 1956, aggregating to Rs. 123.80 Lakhs.

Our report is not qualified in respect of the above matters.



5. Further, we also report that we have traced the number of shares as well as the percentage of shareholding in respect of the aggregate amount of public shareholding and the number of shares as well as the percentage of shares pledged/encumbered and non-encumbered in respect of the aggregate amount of promoters and promoter group shareholding in terms of Clause 35 of the Listing Agreements and the particulars relating to investor complaints disclosed in Part II - Select Information for the Quarter Ended June 30, 2013 of the Statement, from the details furnished by the Registrar.

For **DELOITTE HASKINS & SELLS**
Chartered Accountants
(Firm Registration No.008072S)



Monisha Parikh
Partner
(Membership No. 47840)

BANGALORE, August 14, 2013

For Immediate Release

August 14, 2013

Press contact Mansi Chouhan
Director Marketing
+91 80 66594157
mansi.chouhan@subex.com

Subex announces FY14 Q1 Results

PAT increases 246%, company successfully maintains EBIDTA > 19%

BANGLORE, INDIA –Subex Ltd, a leading global provider of Business Support Systems (BSS) for Communications Service Providers, today announced its financial results for the first quarter ended June 30, 2013.

Performance Highlights for the quarter ended June 30, 2013

- **Profit after Tax (PAT) for the quarter at Rs. 742 lacs (US\$ 1.3 million)**
 - Up by 246% from loss after tax of Rs. 509 lacs (US\$ 0.9 million) in FY13Q1
- **EBIDTA for the quarter at Rs. 1,519 lacs (US\$ 2.7 million)**
 - At 19.5% compared to loss of Rs. 66 lacs (US\$ 0.1 million) in FY13Q1
- **Product Revenue for the quarter at Rs. 7,776 lacs (US\$ 14 million)**
 - Up from Rs. 7,096 lacs (US\$ 12.8 million) in FY13Q1
 - License & Implementation at 40%, Managed Services at 29% & Support at 32% of the total revenues
- **Operating Profit ex-forex for the quarter at Rs. 1,453 lacs (US\$ 2.6 million)**
 - Up from a loss of Rs. 192 lacs (US\$ 0.3 million) in FY13Q1
- **Free cash flow of Rs. 3,832 lacs (US\$ 6.5 million)**

Surjeet Singh, CEO & Managing Director, Subex Limited said, "We are pleased with our operating results for the quarter. The business is stable, we are winning new customers and more importantly we are not only profitable on sustainable basis but also cash positive at operating level. Strategically, we are now expanding to help our customers manage network Capex through our path-breaking Asset Assurance



portfolio which we believe will provide growth impetus to the company in coming period. Parallely, we are creating Subex 2.0 to move aggressively into Analytics to service our customers holistically.”

Vinod Kumar, Chief Operating Officer, Subex Limited said, “We have maintained the EBITDA at around 20% and increased our PAT by 246% through a sharpened focus on our core products and increased traction of our long-term sustainable Managed Services offering.” He added, “The first quarter of this financial year has been a record quarter for us, having won more than 10 key Managed Services contracts for our core offerings, mostly for Tier 1 operators in North America and Europe region. With positive market momentum and uptake on the concept of network capex management through ROC Asset Assurance, we are confident of gaining further traction and growing our revenues as we move forward.”

- Ends -

About Subex Limited

Subex Limited is a leading global provider of Business Support Systems (BSS) that empowers communications service providers (CSPs) to achieve competitive advantage through Business Optimisation - thereby enabling them to improve their operational efficiency to deliver enhanced service experiences to subscribers.

The company pioneered the concept of a Revenue Operations Center (ROC[®]) a centralized approach that sustains profitable growth and financial health through coordinated operational control. Subex's product portfolio powers the ROC and its best-in-class solutions such as revenue assurance, fraud management, asset assurance, capacity management, data integrity management, credit risk management, cost management, route optimization and partner settlement.

Subex also offers a scalable Managed Services program and has been the market leader in Revenue Assurance and Fraud Management for 2 years in a row according to Gartner (2010 & 2011). Subex has also been enjoying market leadership in Business Optimisation for five consecutive years according to Analysys Mason (2007, 2008, 2009, 2010 & 2011). Business Optimisation includes fraud, revenue assurance, analytics, cost management and credit risk management. Subex has also been awarded the Global Market Share Leader in Financial Assurance 2012 by Frost & Sullivan. The company has also been awarded the Global Telecoms Business Innovation Award for 2012 along with Idea Cellular and 2011 along with Swisscom for fraud management.

Subex's customers include 29 of top 50 operators* and 33 of the world's 50 biggest# telecommunications service providers worldwide. The company has more than 300 installations across 70 countries.

*Total Telecom Top 500 Telecom Brands, 2013

#Forbes' Global 2000 list, 2013

For more information please visit www.subex.com

SUBEX LIMITED, RMZ ECOWORLD, DEVARABISANAHALLI, OUTER RING ROAD, BANGALORE 560 037
INDIA • BROOMFIELD • DUBAI • LONDON • IPSWICH • SINGAPORE • SYDNEY

www.subex.com



For further information contact:
Rajiv Menon at Perfect Relations
Tel: +91 9845251133
rmenon@perfectrelations.com



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