

No./NBCC/BS (98)/2017-18

February 16, 2018

The Manager, Listing Department, National Stock Exchange of India Ltd. Exchange Plaza, 5th Floor, Plot no. C/1, G Block Bandra -Kurla Complex Bandra (E), Mumbai-400051 Fax-022-26598237/38	The Manager, Listing Department, BSE Limited, Floor 25 ,Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai-400 001 Fax-022-22722037/39/41/61
NSE Symbol: NBCC/EQ	Scrip Code: 534309

**Sub: Conference Call dated February 15, 2018 - Gist of Discussions
(Q3 FY 2017-18 unaudited Financial Results)**

Sir,

Pursuant to Regulation 30 read with Part A of schedule III and Regulation 46(2) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and our letter dated **February 12, 2018** in respect of investor conference call, please find enclosed herewith the gist of discussions taken up on conference call (Annexure - I).

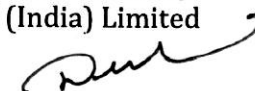
The aforesaid information is also disclosed on the website of the company
<http://www.nbccindia.com/nbccindia/nroot/njsp/InvestorNotices.jsp>

This is for your information and record. Kindly acknowledge the receipt.

Thanking you,

Yours Sincerely,
For NBCC (India) Limited




Deepti Gambhir
Company Secretary
F-4984

CORPORATE OFFICE

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CIN-L74899DL1960GOI003335

Recording of Analyst/Investor Conference Call

(Annexure-I)

Date of the Meeting	February 15, 2018
Type of Meeting	Q3 Investors/Analyst Earning Call
Company Management Representatives	Dr. Anoop Kumar Mittal CMD, NBCC Shri. Yogesh J. P. Sharma ED (Engg.) Mr. V. K. Choudhary GM (Finance)
Investor Call Hosted By	Edelweiss Securities Limited
Did the discussions involved revealing any UPSI	No
Whether any presentation was made during discussion	No
Gist of discussions	NBCC (India) limited is a blue-chip Government of India Navratna Enterprise under the Ministry of Housing & Urban Affairs. The Company's present areas of operations are categorized into three main segments, i.e. (i) Project Management Consultancy (PMC) (ii) Real Estate Development & (iii) EPC Contracting Company has registered a substantial growth in Operating & Net Profit respectively during Q3 FY 2017-18 (Consolidated) as compared to previous Q3 FY 2016-17 (Consolidated) and posted a Total Income and Total Profit of Rs. 1,511.51 crore and Rs. 73.98 crore respectively (consolidated). <u>Quarter Result Summary:</u> • Consolidate total Income for Q3 FY 2017-18 stands at Rs. 1,511.51 Cr • Consolidate PAT for Q3 FY 2017-18 stands at Rs. 73.98 crore with the growth of 29.40 % from previous Q3 FY 2016-17 Rs. 57.17 Cr. • Standalone total Income for Q3 FY 2017-18 stands at Rs. 1,321.49 Cr



- Standalone PAT for Q3 FY 2017-18 stands at Rs. 61.89 Cr

Major works secured in Q3 FY 2017-18 are included -

- Construction of Twin Tower Trade Centre at Guwahati, Assam amounting Rs 2000 crore (approx.).
- Construction of Kotdwar-Ramnagar Kandi Road under Green Infrastructure/Green Road Project, of Ecotourism Development Corporation of Uttarakhand, amounting to Rs 2000 crore (approx.)
- Construction of Border Fence and Road along Indo-Bangladesh Border in Meghalaya state, Rs 215.77 crore.

Recent/ last Quarter (Q3) Key Highlights:

- The Board of Directors of NBCC (India) Ltd in their meeting held on February 13, 2018, has considered and recommended Splitting of the Company's equity shares of Rs. 2/- each into two (2) equity shares of face value of Rs. 1/- each, subject to the approval of Shareholders.
- The Board will also consider the payment of Interim Dividend in the Board Meeting scheduled on March 08, 2018.
- Company got the Letter of Approval and signed a MoU with Government of Assam for construction of Twin Tower Trade Centre at Guwahati, Assam.
- In a strategic shift, company has started awarding the large size projects which will in turn boost the top line and bottom line respectively. Few of such major projects have already been tendered and few are in the pipe line.
- Company's focus is land monetization and optimal usage of vast tracts of available surplus land belonging to sick public sector undertakings (PSUs)



	and other institution, for the purpose of constructing low-cost housing. • Company took over the Redevelopment work of Purana Qila, New Delhi under the "Adopt a Heritage scheme".
Any Comments	No

