

No./NBCC/BS (98)/2017

July 14, 2017

**The Manager,
Listing Department,
National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor,
Plot no. C/1,G Block
Bandra -Kurla Complex
Bandra (E),Mumbai-400051
Fax-022-26598237/38**

**The Manager,
Listing Department,
BSE Limited,
Floor 25, Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai-400 001
Fax-022-22722037/39/41/61**

NSE Symbol: NBCC/EQ

Scrip Code: 534309

Sub: Recording of Institutional Investor/Analyst Meeting dated July 14, 2017.

Sir,

Pursuant to Regulation 30 read with Part A of schedule III and Regulation 46(2) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and our letter dated July 12, 2017 in respect of investor meeting dated July 14, 2017, please find enclosed herewith the gist of discussions taken up at Investor meeting (Annexure - I).

The aforesaid information is also disclosed on the website of the company <http://www.nbccindia.com/nbccindia/nroot/njsp/InvestorNotices.jsp>

This is for your information and record. Kindly acknowledge receipt.

Thanking you,

Yours Sincerely,
For NBCC (India) Limited



Deepti Gambhir
Deepti Gambhir
Company Secretary
F-4984

Encl: A/a

CORPORATE OFFICE

NBCC Bhawan, Lodhi Road, New Delhi - 110 003
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CIN-L74899DL1960GOI003335

Recording of Analyst/Investor Conference Call

(Annexure-I)

Date of the Meeting	Friday, July 14, 2017
Type of Meeting	One-on-One meeting
Company Management Representatives	Dr. Anoop Kumar Mittal CMD, NBCC Shri. Yogesh J. P. Sharma CGM (Engg/HQ)
Investors Participants	Mr. Adam Fraser – Managing Director at Wellington Management, USA Mr. Tushar Poddar – Macro-analyst at Wellington Management, UK
Did the discussions involved revealing any UPSI	No
Whether any presentation was made during discussion	No
Gist of discussions	NBCC (India) limited is a blue-chip Government of India, Navratna Enterprise under the Ministry of Urban Development. The Company's present areas of operations are categorized into three main segments, i.e. (i) Project Management Consultancy (PMC) (ii) Real Estate Development & (iii) EPC Contracting Key Highlights: • After analyzing the wide score & interest from overseas market & Environment segment, Company has incorporated wholly-owned subsidiary (WOS) companies for overseas and environment projects namely 'NBCC International Ltd.' and 'NBCC Environment Engineering Limited' respectively. • Air India Ltd. has agreed to sell its one acre land (estimated) valuing Rs. 3.10 Crore in State of Mauritius to NBCC (India) Ltd. • The company's unique business model has today, made it stand out as a leader in its own right in the construction sector and this expertise & experience helps company



	to get various new business avenues which includes recent project from Railways. • NBCC (India) Ltd. and Rail Land Development Authority, a statutory authority under the Ministry of Railways have signed a Memorandum of Understanding for re-development of 10 nos. of Railway stations as the Railways has embarked on an ambitious project to redevelop railway stations across the country. • NBCC has now been given 10 stations in first phase for redevelopment and more stations would be given in subsequent phases. • NBCC in redevelopment of railway station is to redevelop entire area surrounding that railway station so that integrated development can be done along with the municipal corporation land and local bodies' properties. • In the month of June 2017, company has secured the total business of Rs. 630 crore. • Company focus areas are- - Large size Redevelopment works for central and state both the Governments. - Faster and Quick construction by technology transferring & tie-up with various domestic and global agencies - Company is committed to hire talented engineers/other professionals at various levels in place of retiring highly paid senior employees and this process is going on since the last two years. - Company is focusing on large size projects instead of small value projects for achieving cost consolidation and economies of scale in terms of manpower capacity and overheads. As a result, Company's order book has grown many folds with various large value projects in last few quarters.
Any Comments	No



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