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AC/2079

28.05.2025

The Secretary, BSE Limited, Phiroze Jeejeebhoy Towers, Dalal Street, MUMBAI - 400 001 Scrip Code: 513517	National Stock Exchange of India Limited, Exchange Plaza, 5th Floor, Plot No.C/1, G Block, Bandra-Kurla Complex, Bandra (E), Mumbai - 400 051 Scrip Symbol: STEELCAS
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Dear Sir/Madam,

Subject: Submission of Investor Presentation under Regulation 30 of the SEBI (Listing obligations and Disclosure Requirements) Regulations, 2015.

In accordance with Regulation 30 read with Schedule III of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached the Investor Presentation for the Quarter and year ended 31st March, 2025 (Q4FY25) as an attachment. This is for the general information of the investors and public at large. This Investor Presentation may also be accessed on the website of the company at www.steelcast.net

We request you to take the same on record and disseminate on your respective websites.

Thanking you,

For STEELCAST LIMITED,

(Umesh V Bhatt)
COMPANY SECRETARY

STEELCAST

INVESTOR PRESENTATION

Q4FY25 & FY25





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- Company Overview
- Financial Performance
- Strong Business Model
- Outlook & Rationalization Measures

01.

Company Overview

Steelcast – In a Nutshell



65 Years

Manufacturing
Experience



9

Sectors
Catered Currently



80%

Renewable Power Plants
Captive Power Supply



29,000 TPA

Capacity



**75% Castings shipped as
fully machined**



Two Star Export House

Competes with Global
players



5 Kgs-2,500 Kgs

Varied Products
Weights



Sand & Shell Casting







Manufacturing
Process



4 Production Plants including
one Machine shop with latest State of Art
Technology

Advanced Manufacturing
Facility

Steelcast – Over 6 Decades of Legacy

-  Company enjoys a Premier Position in the steel Casting Industry in India
-  One of the few companies in India and Globally manufacturing structural steelcastings based on sand and shell casting process
-  Wide range of casting products including Austenitic Manganese Steel and High Chromium ferro alloys
-  Catering to diverse Industrial sectors like Earth Moving, Mining & Mineral Processing, Locomotives, Rail-Road, construction, Cement and Steel Mfg. etc.
-  Catering to a host of Original Equipment Manufacturers (OEMs)
-  Caters to highly reputed multinational clientele both in India and abroad including Fortune 500 companies

Sectors catered

Earth Moving

Mining

Construction

Ground Engaging Tools (GETs)

Cement

Electro Locomotive

Transport

Railway

Defence

24%
Robust 4Y CAGR
Revenue in FY25

FY25

=

₹106 Cr
EBIDTA*

28.2%
EBITDA Margin*

₹ 72 Cr
PAT




19.2%
PAT Margin

02.

Financial Performance

(Q4FY25 & FY25)

Q4FY25 & FY25 Performance Highlights

	 Revenue	 EBITDA*	 PAT
Q4FY25	₹ 120.8 Cr	₹ 38.3 Cr	₹ 26.8 Cr
FY25	₹ 376.2 Cr	₹ 106.1 Cr	₹ 72.2 Cr

Highlights

The company reported better performance due to increase in demand

Overall profitability improved in Q4FY25 compared to Q3FY25 driven by higher volumes, improved Operation efficiency and cost optimisation

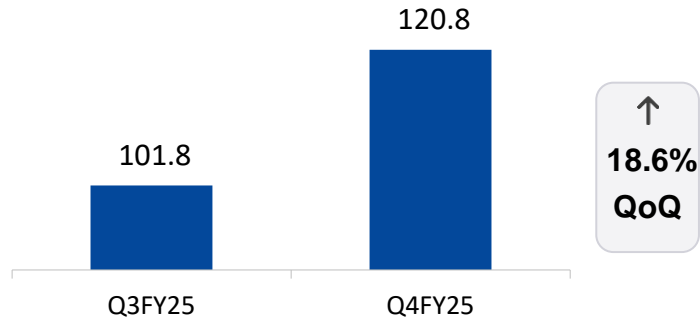
The Company has made significant strides in expanding its product offerings, customer base, and industry reach for both existing and new markets by leveraging its skilled and experienced workforce. The company is committed to enhancing its presence in existing and new sectors, which are expected to make a substantial impact on its earnings.

* EBITDA is excluding Other Income

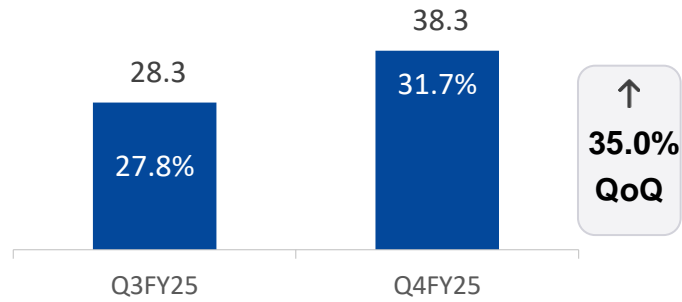
Q4FY25 Result Highlights

QoQ Highlights

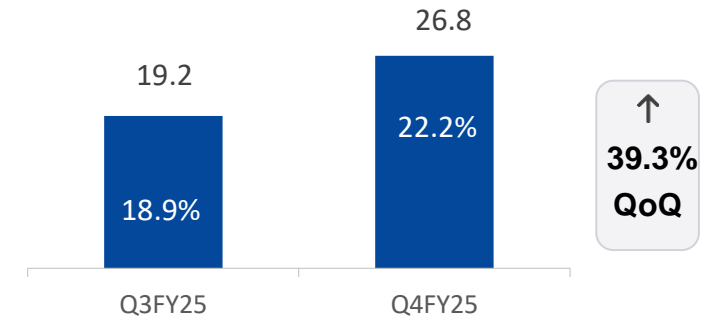
Revenue from Operations (₹ Cr)



EBIDTA* (₹ Cr) & EBITDA Margin * (%)

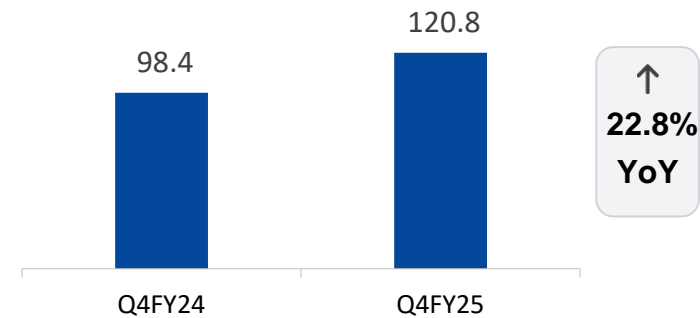


PAT (₹ Cr) & PAT Margin (%)

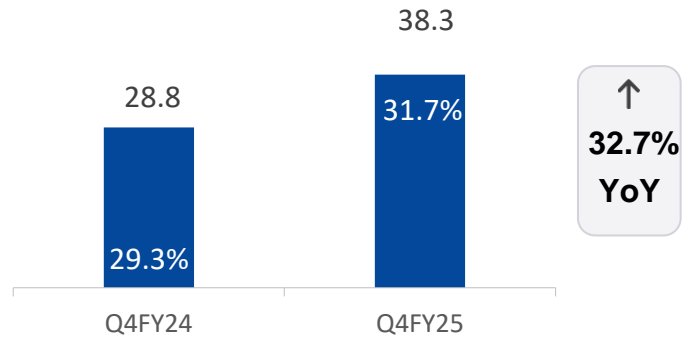


YoY Highlights

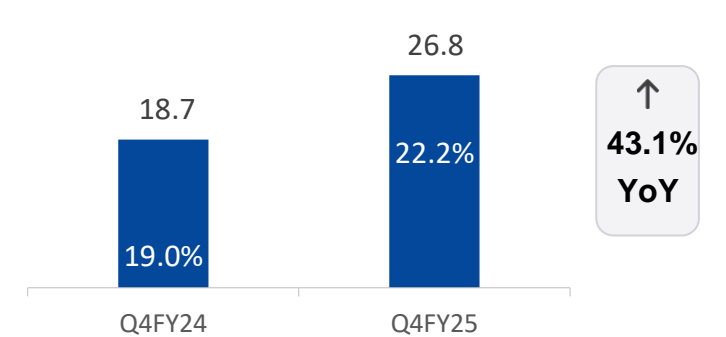
Revenue from Operations (₹ Cr)



EBIDTA * (₹ Cr) & EBITDA Margin *(%)



PAT (₹ Cr) & PAT Margin (%)



Quarterly Profit & Loss Statement

Particulars (Rs. Cr)	Q4FY25	Q4FY24	Y-o-Y	Q3FY25	Q-o-Q	FY25	FY24	Y-o-Y
Revenue from Operations	120.8	98.4	22.8%	101.8	18.6%	376.2	409.8	-8.2%
Cost of Materials consumed	24.3	18.6	30.2%	24.9	-2.4%	82.4	86.3	-4.5%
Changes in Inventories of finished goods & WIP	-0.4	1.7	-120.8%	-6.4	-94.5%	-10.8	15.3	-170.9%
Manufacturing Expense	13.5	11.1	22.0%	11.7	15.9%	43.8	40.9	7.2%
Power, Fuel & Water Charges	12.3	9.6	28.2%	11.8	4.0%	41.3	42.9	-3.7%
Consumption of Stores & Spares	15.4	14.1	9.4%	13.4	14.7%	49.9	51.1	-2.3%
Total Raw Material and Value Add	65.1	55.1	18.2%	55.3	17.6%	206.6	236.4	-12.6%
Employee Expenses	13.2	10.7	22.8%	12.0	9.6%	45.8	41.2	11.2%
Other Expenses	4.2	3.8	12.8%	6.1	-30.4%	17.7	15.0	18.0%
EBITDA (Excluding Other Income)	38.3	28.8	32.7%	28.3	35.0%	106.1	117.2	-9.5%
EBITDA % (Excluding Other Income)	31.7%	29.3%	237 bps	27.8%	384 bps	28.2%	28.6%	-40 bps
Depreciation and Amortisation Expense	3.0	4.3	-29.1%	3.2	-3.6%	12.5	17.9	-30.0%
Finance Costs	0.3	0.2	23.0%	0.2	16.0%	0.6	1.0	-36.9%
Other Income	1.2	0.8	43.8%	0.9	30.5%	4.4	2.7	64.9%
PBT	36.1	25.1	43.7%	25.8	39.8%	97.3	100.9	-3.6%
PBT %	29.9%	25.5%	436 bps	25.4%	451 bps	25.9%	24.6%	124 bps
Tax Expenses	9.3	6.4	45.6%	6.6	41.0%	25.1	25.9	-3.1%
PAT	26.8	18.7	43.1%	19.2	39.3%	72.2	75.0	-3.7%
PAT %	22.2%	19.0%	315 bps	18.9%	329 bps	19.2%	18.3%	89 bps
EPS (₹)	13.22	9.24	43.1%	9.49	39.3%	35.67	37.06	-3.7%

Balance Sheet

Assets (Rs.Cr)	FY25	FY24
Non – Current Assets		
Property, plant and equipment	141.7	137.9
Capital work-in-progress	1.7	0.0
Intangible Assets	0.2	0.2
Financial Assets		
(i) Investments	0.0	4.5
(ii) Loans		0.2
(iii) Other Financial Assests	0.0	4.9
Other Non - Current Assets	37.7	10.1
Total Non – Current Assets	181.3	158.0
Current Assets		
Inventories	43.0	32.3
Financial Assets		
(i) Investments	29.4	16.9
(i) Trade Receivables	97.5	93.3
(ii) Cash and cash equivalents	0.0	0.0
(iii) Bank balances other than (ii) above	6.4	12.5
(iv) Loans	0.7	1.3
(v) Other Financial Assets	22.6	0.4
Other Current Assets	8.0	9.0
Total Current Assets	207.6	165.7
Total Assets	388.9	323.6

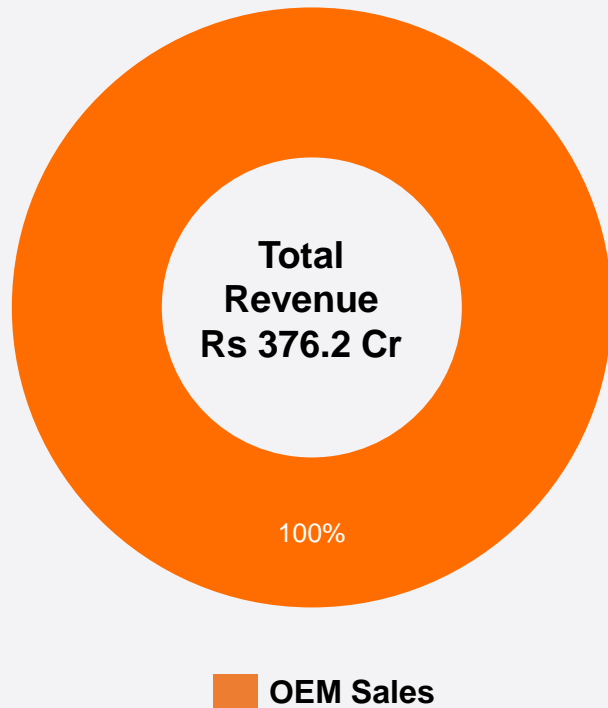
Liabilities (Rs.Cr)	FY25	FY24
Equity		
Equity Share Capital	10.1	10.1
Other Equity	315.8	259.5
Total Equity	325.9	269.6
Liabilities		
Non-Current Liabilities		
Financial Liabilities		
Borrowings	-	-
Provisions	2.8	1.7
Deferred Tax Liabilities, (net)	8.8	7.9
Other Non – Current Liabilities	0.0	0.0
Total Non – Current Liabilities	11.6	9.6
Current Liabilities		
Financial Liabilities		
(i) Borrowings	0.0	0.1
(ii) Trade Payables		
Total outstanding dues of micro enterprises & small enterprises	13.9	8.9
Total outstanding dues of creditors other than micro enterprises & small enterprises	17.8	15.8
(iii) Other Current Liabilities	16.3	16.0
Provisions	2.2	1.9
Other Current Liabilities	1.2	1.9
Current Tax Liabilities (Net)	0.0	0.0
Total Current Liabilities	51.4	44.4
Total Equity and Liabilities	388.9	323.6

Cash Flow Statement

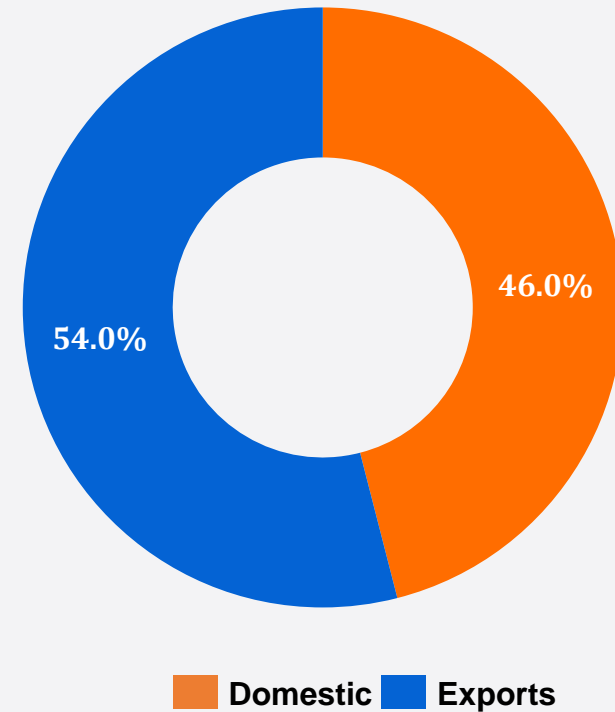
Cash Flow Statement (Rs. Cr)	FY25	FY24
Profit before Tax	97.3	100.9
Adjustment for Non-Operating Items	12.1	16.2
Operating Profit before Working Capital Changes	109.4	117.1
Changes in Working Capital	-11.4	-10.0
Cash Generated from Operations	98.0	107.2
Less: Direct Taxes paid	-24.3	-25.2
Net Cash from Operating Activities	73.7	81.9
Cash Flow from Investing Activities	-57.6	-37.5
Cash Flow from Financing Activities	-16.2	-44.6
Net increase/ (decrease) in Cash & Cash equivalent	0.0	-0.2
Cash and Cash equivalents at the beginning of the year	0.0	0.3
Effect of exchange rate changes on Cash & Cash Equivalent	-	-
Cash and cash equivalents at the end of the year	0.0	0.0

Revenue Breakup – FY25

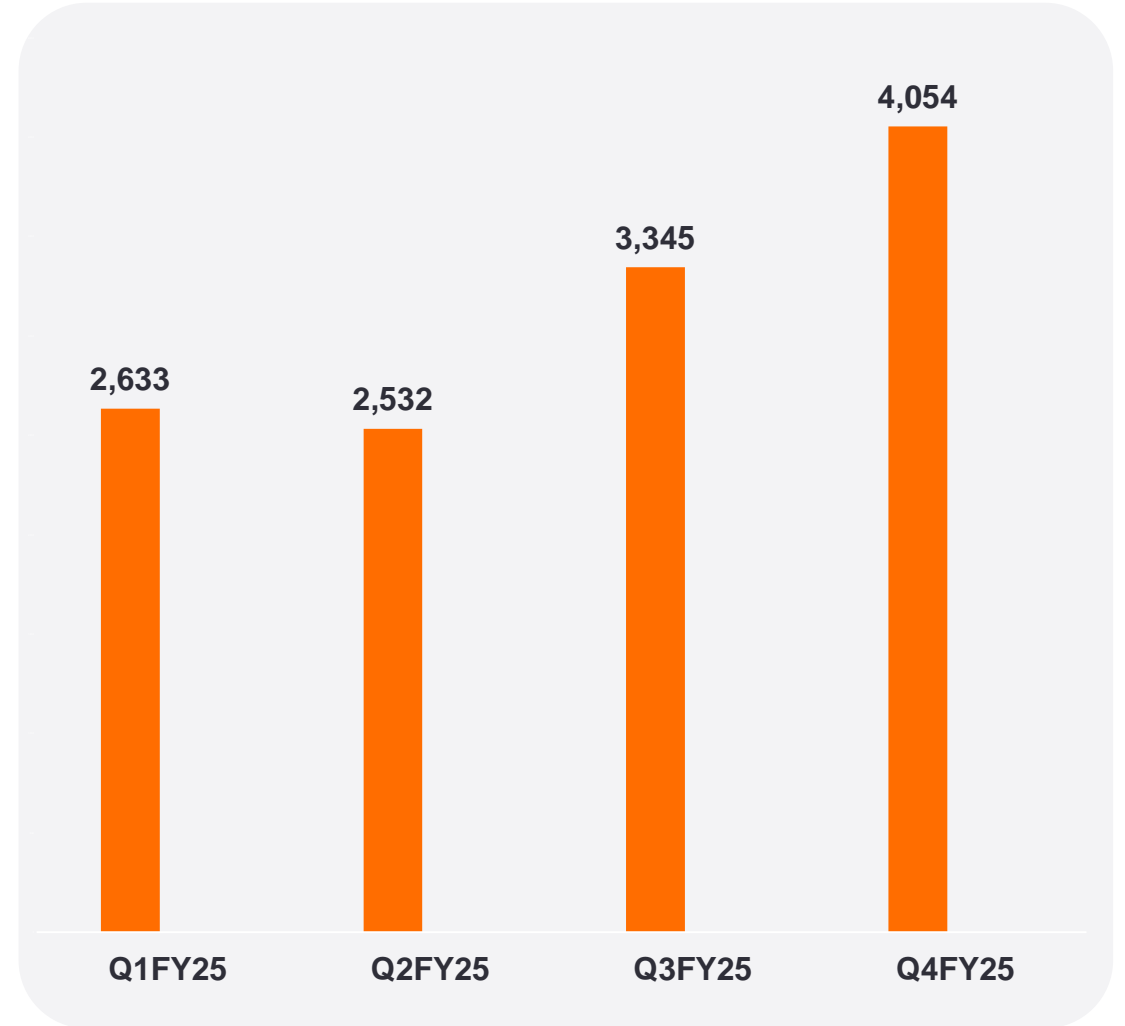
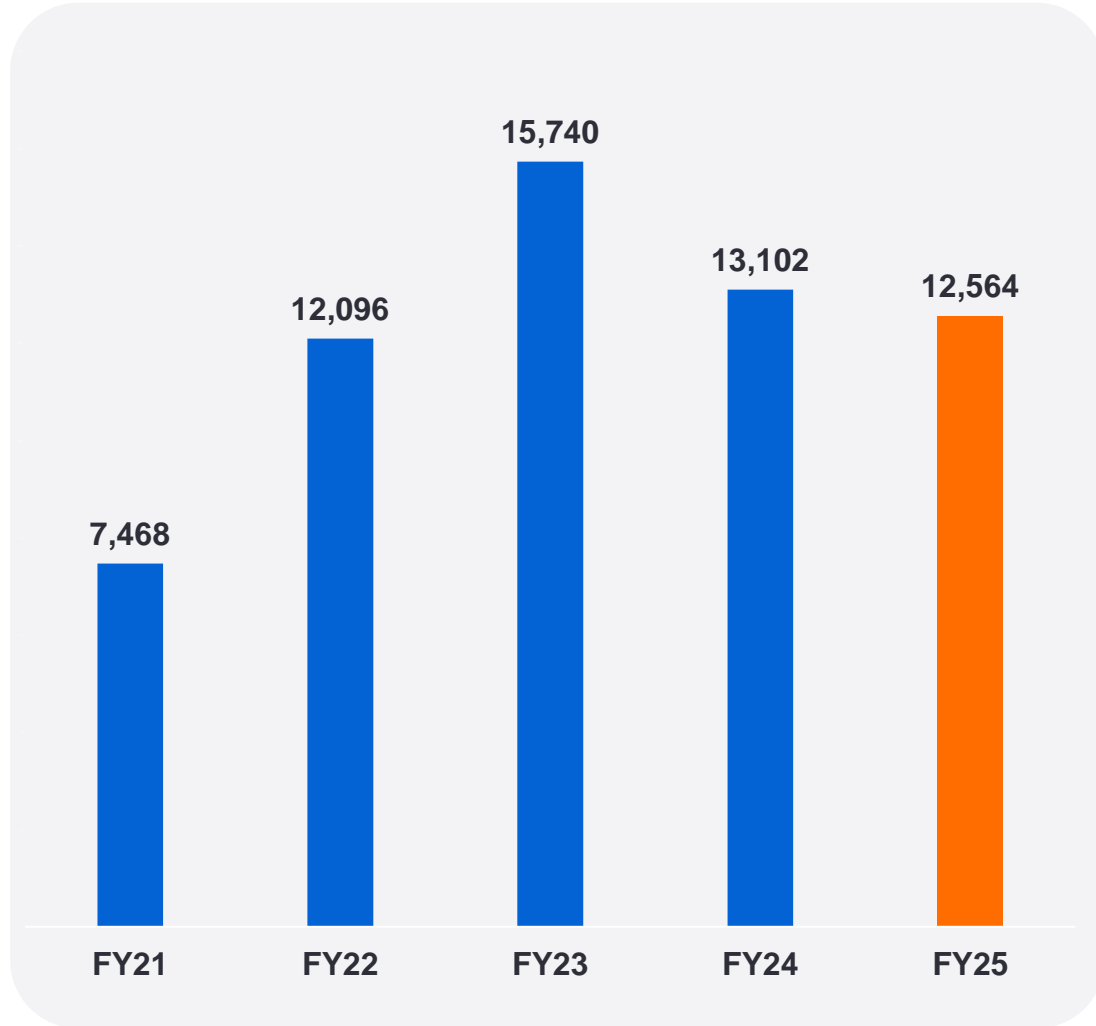
Segment-wise Revenue (%)



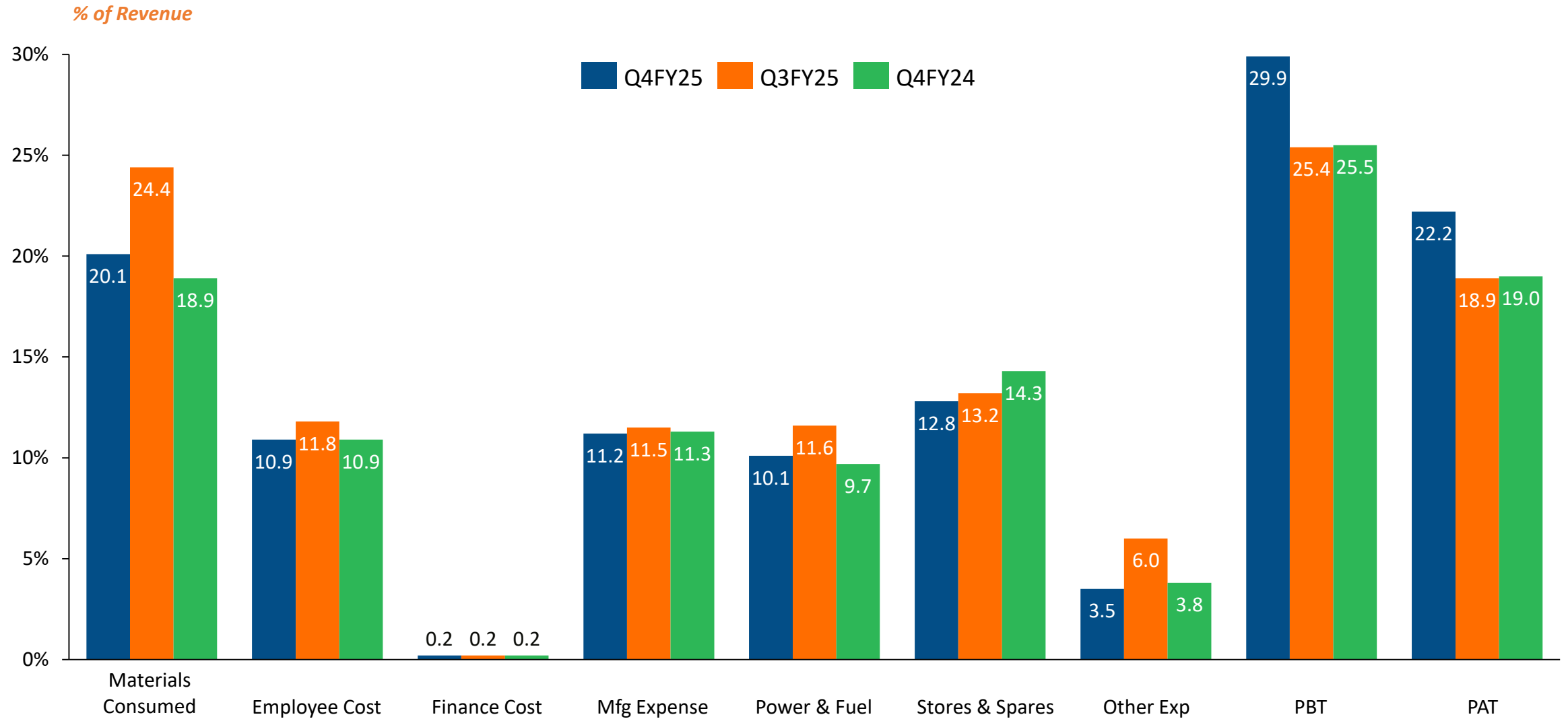
Geography-wise Revenue (%)



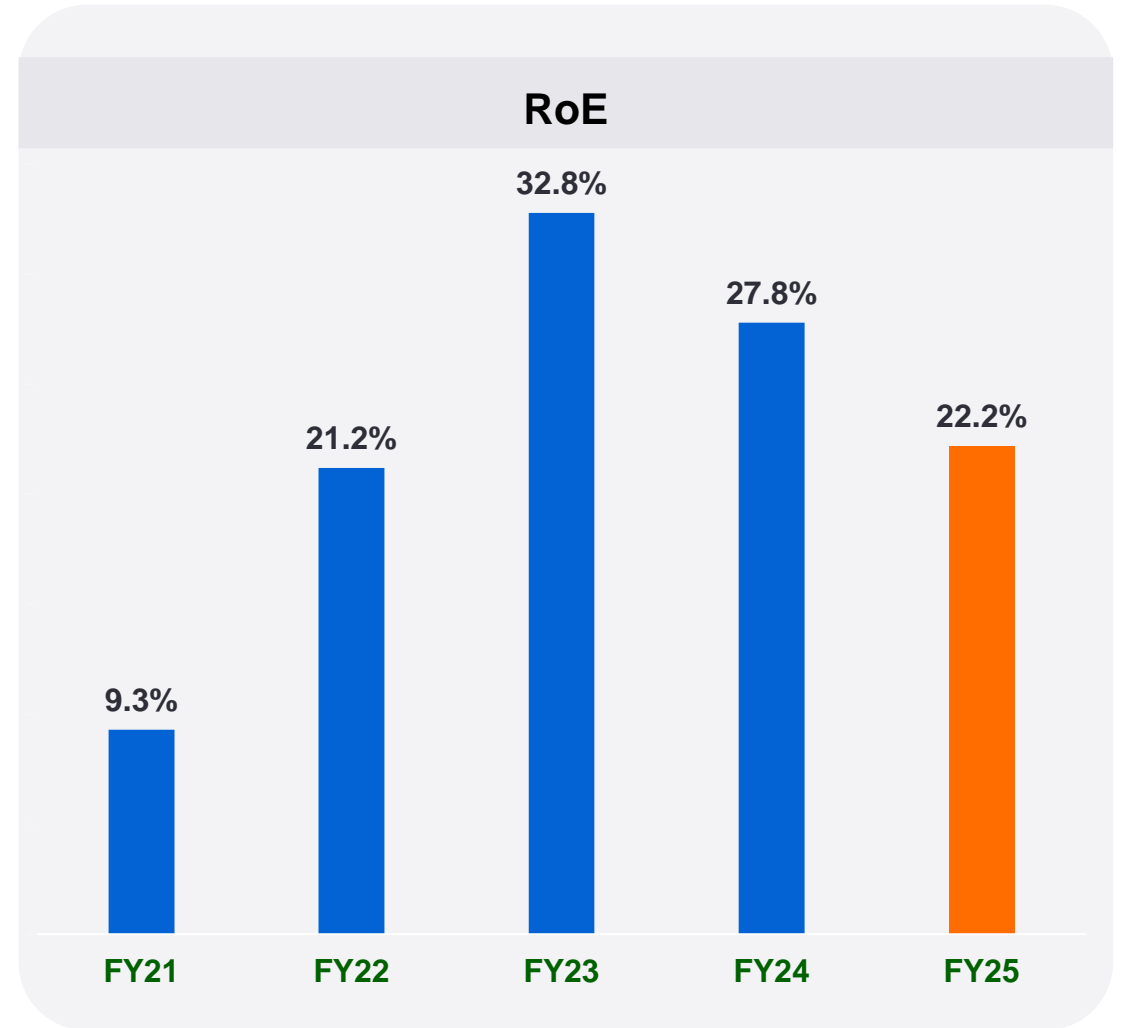
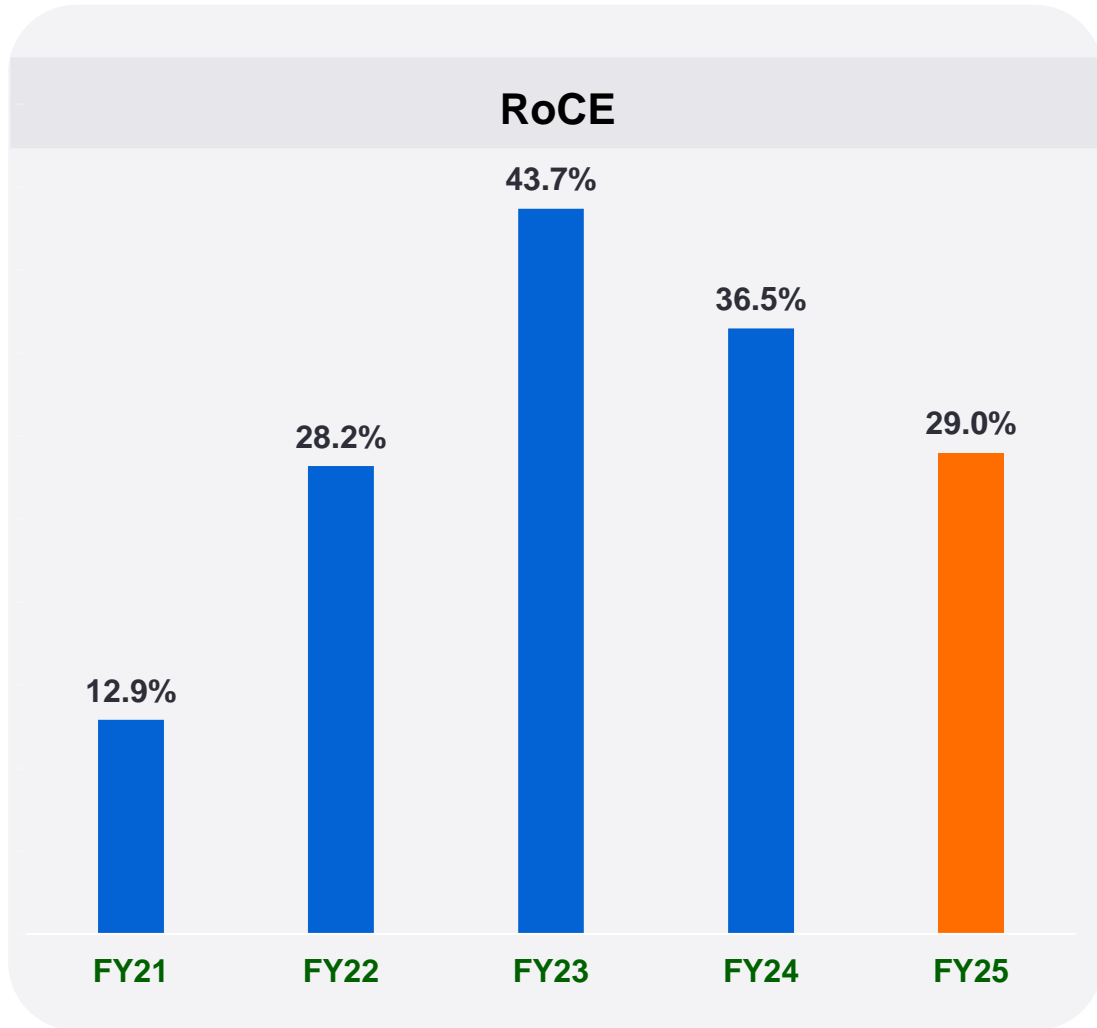
Sales Volumes (In Tons)



Quarterly Result analysis

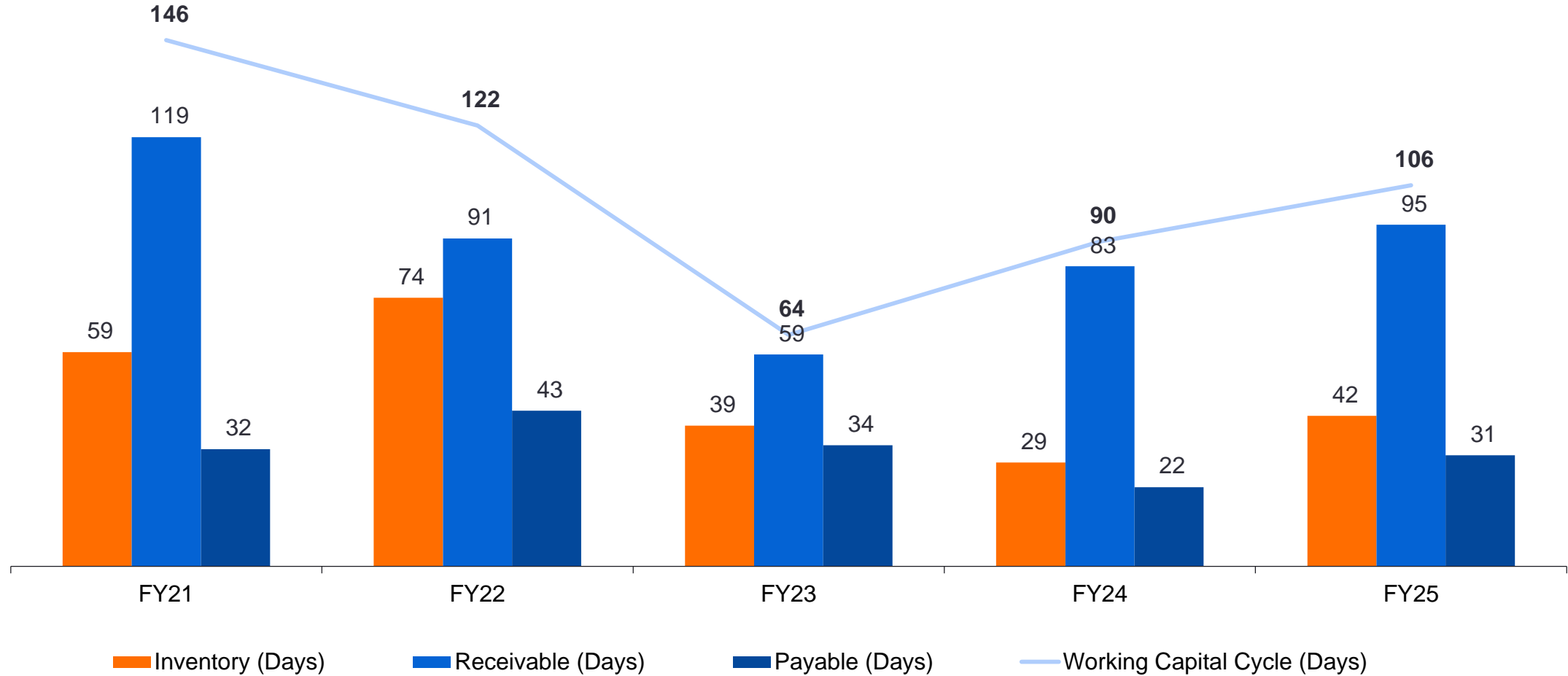


Balance Sheet Ratios

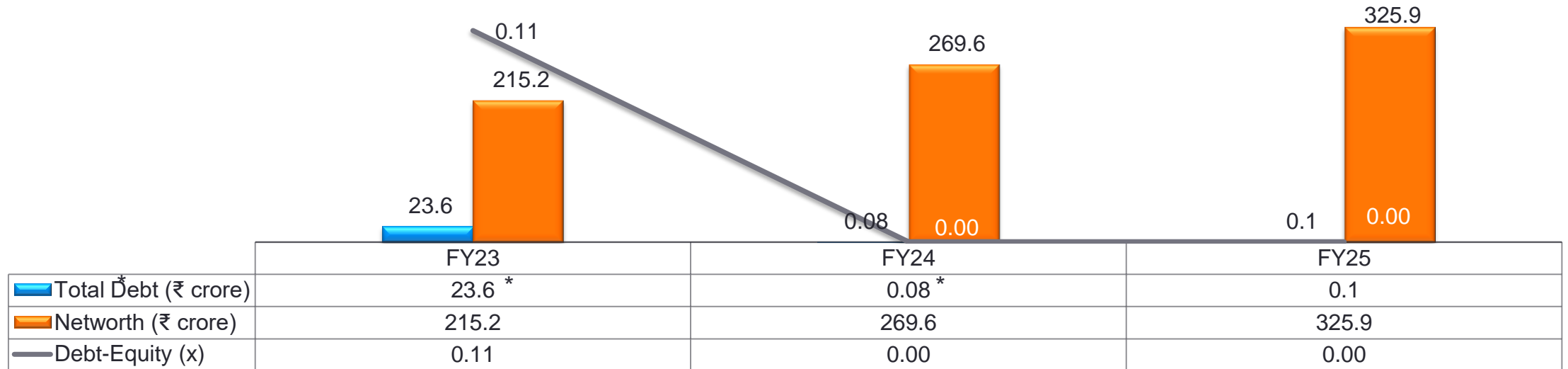


Return ratios were impacted in FY25 due to weak H1. This is expected to normalize over coming quarters

Prudent Working Capital Cycle



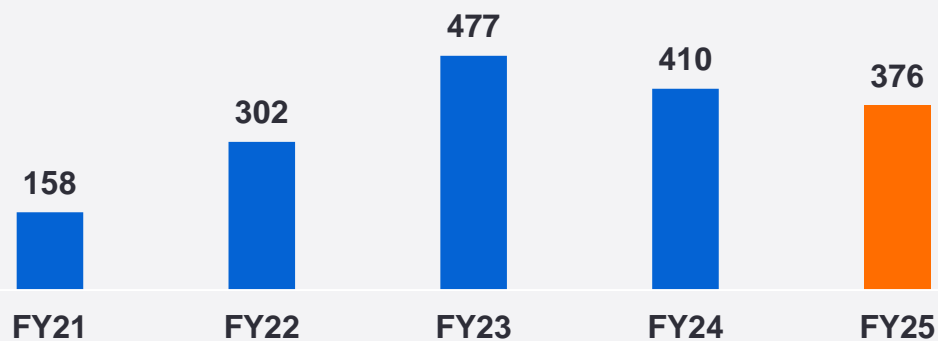
Prudent Leverage Management



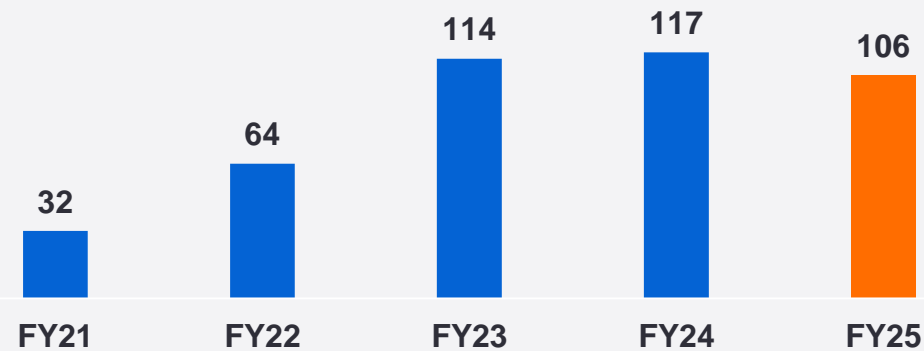
Particulars (₹ Crore)	FY23	FY24	FY25
(A) Total Debt *	23.6	0.08	0.05
(B) Cash and Bank Balance	3.5	12.5	6.4
(C) Current Investments	5.0	16.9	29.4
(D) Total Cash and Bank Balance – (B+C)	8.5	29.3	35.8
Net Debt – (A-D)	15.2	-29.3	-35.8

Financial Highlights

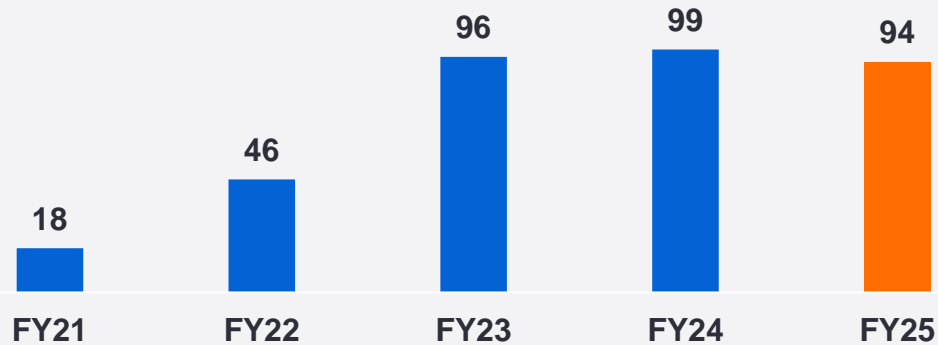
Revenue from operations



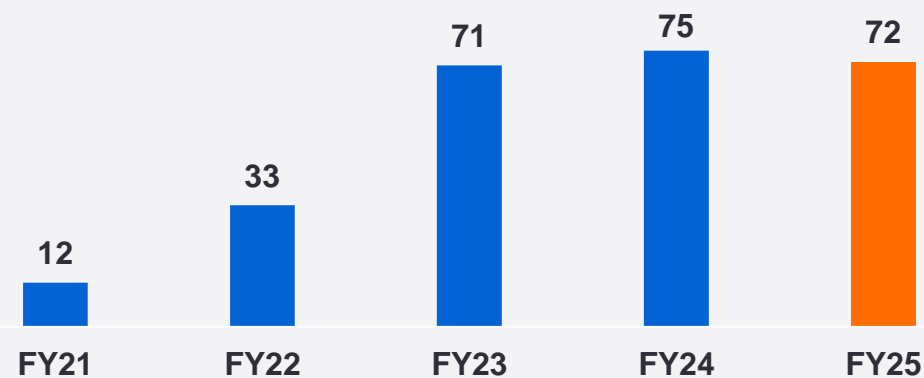
EBIDTA (Excluding Other Income)



EBIT (Excluding Other Income)



PAT

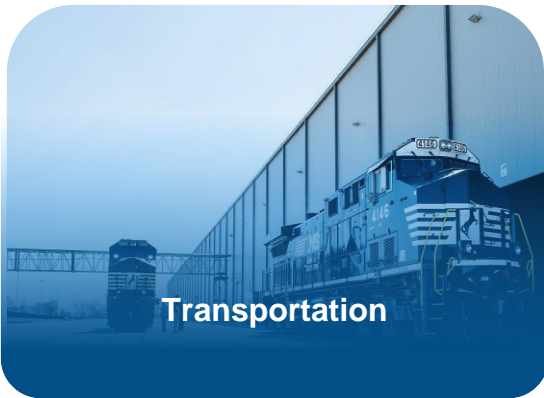


03.

Strong Business Model of Steelcast

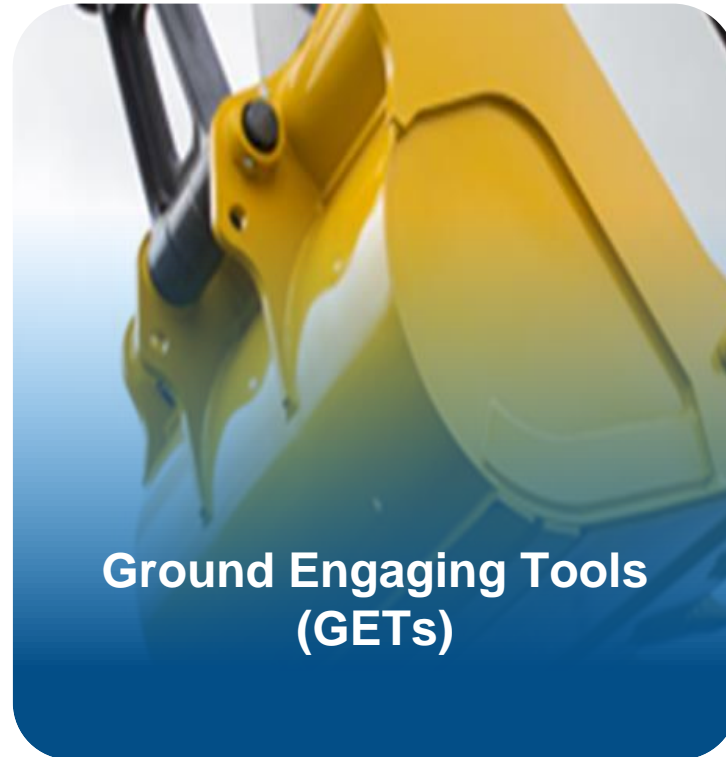
Diversified Business Model catering to Varied OEMs in Different Industries...

Existing Segments



Expanding our footprint to new segments

Foray into New Segments



Moats of the company :

- Cost Barrier
- High margin due to cost plus model
- Expertise spanning over decades
- Debt Free
- Entry barrier due to high replacement cost and Strong R&D and Technological Capabilities.
- Customer loyalty
- Well Experienced Team & Balanced / professional BOD
- Green Energy
- Global Footprints - Expected to increase the presence in 18+ countries in the next 1-2 years
- Locational Advantage



Savings from Renewable Power Plants-Existing & Proposed

Saving from existing Hybrid & Solar Power Plants (For FY25)

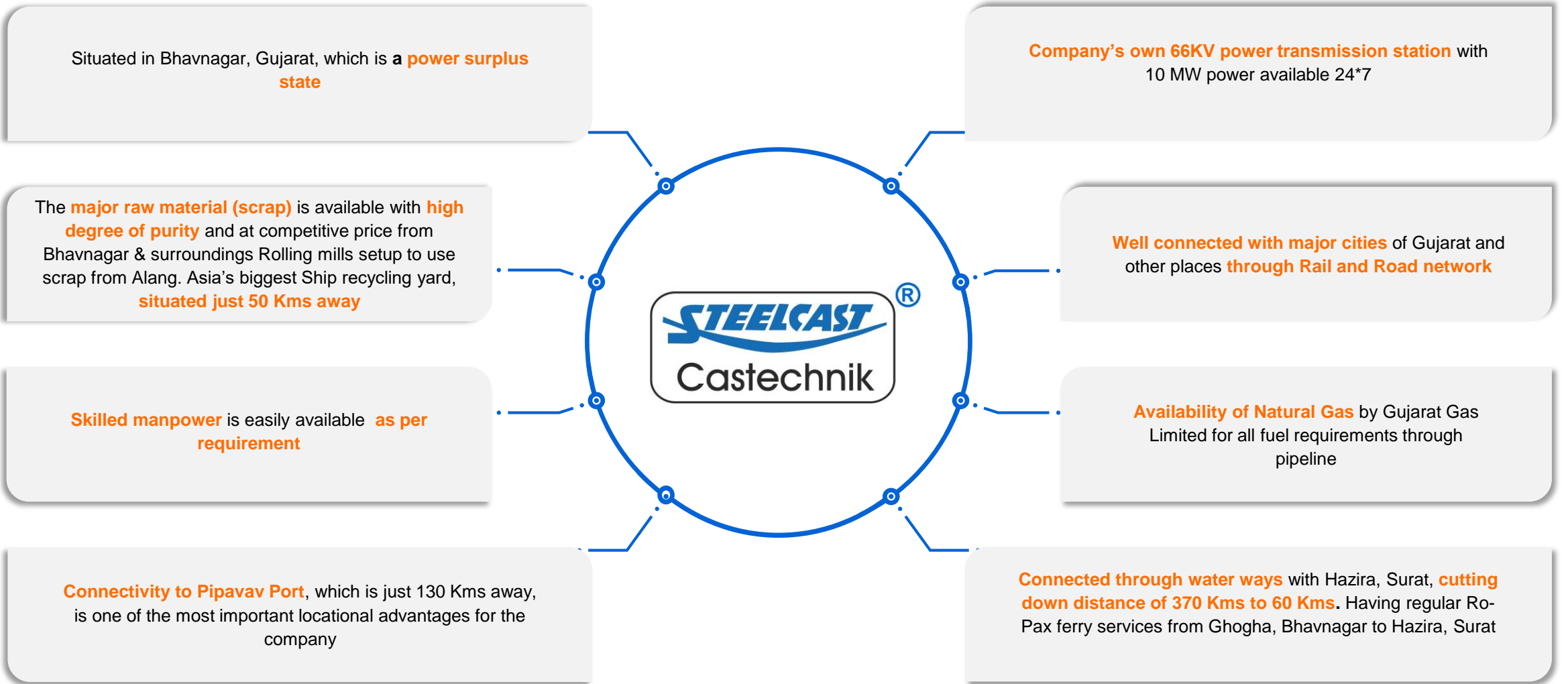
Sr. No.	Type of Power Plant	Plant Capacity MW	Generation in Cr Units/Yr	Landed Cost Rs/KWH	Current cost of power	Saving rate	Total Net Saving in Cr Rs/Year
1	Group Captive after revised tariff	4.5	2.019	4.06	7.74	3.68	7.43
2	Solar Power Plant	5.0	0.681	3.12	7.74	4.62	3.15
Total Saving/Year							10.58

Saving from proposed Hybrid Power Plant *

Sr. No.	Type of Power Plant	Plant Capacity MW	Estimated Generation in Cr Units/Yr	Landed Cost Rs/KWH	Current cost of power	Saving rate	Total Net Saving in Cr Rs/Year (Before Depreciation)
1	Group Captive after revised tariff	2.4	1.115	4.30	7.76	3.46	3.86

* Expected Date of Commissioning: 31.03.2026

Locational Advantage



Presence across the Globe



“Two-Star Export House Status holder”

We have presence in 16 countries, and we expect to increase the same to **18+ countries** in the next 1 to 2 years

Disclaimer: Map not to scale. All data, information and maps are provided “as is” without warranty or any representation of accuracy, timeliness or completeness

Certifications & Recognitions



An ISO: 9001-2015 Company certified by TUV NORD, Germany (for Quality Management).



An ISO:45001-2018 Company certified by TUV NORD Germany (For Occupational Health & Safety Management System)



An ISO:14001-2015 Company certified by TUV NORD, Germany (for Environmental Management).



An EN:9100:2018 D company certified by TUV NORD Germany (for supplying to Aero Space industries)



An NABL (National Accreditation Board for testing Laboratories) certified company for chemical and mechanical testing of parts for Defense application.



Certified by Transportation & Power Generation Equipment Program, USA for "Foundry, "Heat Treating" &"NDT Testing"



Supplier Excellence Recognition (SER)- Certified level certification by Caterpillar Inc. USA



Class A approved foundry by Ministry of Railways, India



R&D Laboratory approved by The Department of Science & Technology, Government of India.



Two-Star Export House Status holder



Authorized Economic Operator (AEO) Tier 1



Accreditation by Association of American Rail Road (AAR)

04.

Outlook & Rationalization Measures

Building Excellence: Key Pillars of Steelcast's Enduring Success

Reliable quality supplier with long association with marquee customers



Adequate capacity with ramp-up capabilities

Seasoned and experienced management team and skilled work force



Six decades robust experience of surviving and sustaining business cycles

China + 1 scenario helping steelcast to be a preferred supplier



Balanced portfolio of domestic & export customers



Strategy to Explore Potential Growth Opportunities

Entry in New Geographies

Strengthening business relationship with the existing customers

Adding new sectors

Enhancing component basket through new product development

Provides ready to use/machined parts

Short Term

- Recovery from slow-down is witnessed from Q3 FY25
- Stable Commodity Prices at the current level
- Export demand expected to be at a higher level

Future Growth Outlook

Long Term

- Domestic demand to grow at a stable pace
- Exploring entry into replacement markets

Safe Harbour

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THANK YOU



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