



Srivasavi Tapes

SRIVASAVI

Adhesive Tapes Limited

(CIN: L24295KA2010PLC052908)
ISO 9001: 2015

adding value always

Regd. Office & Works: B-100, KSSIDC Industrial Estate, Doddaballapur, Bangalore Rural District - 561 203
Unit-2 : IP-1, KIADB Industrial Area, Kudumalakunte Village, Gowribidanur Taluk, Chikkaballapura-561 208.
Ph: +91-080-27630090 Email: info@vasavitapes.com Website: www.vasavitapes.com

12th December, 2024

To,
The Manager,
National Stock Exchange of India Ltd.
Exchange Plaza,
Plot no. C/1, G Block,
Bandra-Kurla Complex, Bandra (E)
Mumbai - 400 051

NSE Symbol: SRIVASAVI

Subject: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Pursuant to regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements), 2015, we are enclosing herewith the Investor Presentation of Business performance of Company along H1 FY25 Highlights.

Thanking You,

Yours faithfully,

FOR SRIVASAVI ADHESIVE TAPES LIMITED

DASA NAGARAJA ANILKUMARA
MANAGING DIRECTOR
DIN -02779362

Dollar[®]

SRIVASAVI ADHESIVE TAPES LIMITED

adding value always



Srivasavi Tapes

Investor Presentation (H1FY24 - 25)

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These risks and uncertainties include, but are not limited to, market dynamics in the Technical Adhesive Tapes and Adhesives industry, global and regional economic conditions, competitive pressures, raw material price volatility, the Company’s ability to implement its strategies successfully, and evolving customer demands. The Company may also face operational and regulatory challenges that could impact its growth trajectory.

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ABOUT US

Founded in 2010, **Srivasavi Adhesive Tapes Ltd.** has swiftly emerged as a **leading manufacturer** and **exporter** of high-quality **Technical Adhesives, Tapes and Foams**. With a commitment to excellence, we produce adhesive tapes that meet **stringent international quality standards**, using only the finest raw materials sourced from trusted suppliers. Our products are known for their quality, strong adhesive properties, and long-lasting performance, making them the **preferred choice** across various industries, including Automotive, Aviation, Solar & Wind Power, Electricals & Electronics, Railways & Metro, Battery & EV Vehicles, White goods, Powder Coating, Packaging, Construction & many more...

Driven by innovation and operational efficiency, **SRIVASAVI** employs **cutting-edge production technology** and a highly skilled team to deliver superior quality products on time. Our advanced infrastructure, coupled with modern manufacturing machinery, enables us to **respond quickly to market demands** while maintaining high-quality standards. Under the leadership of Mr. Anil Kumar, we have built a **strong industry presence**, focusing on import substitute products of customer specific requirements, timely delivery, and continuous improvement, which makes SRIVASAVI as a **reliable partner** in **Technical Adhesives, Tapes and Foams** solutions.





MILESTONE HIGHLIGHTS

2002: Company started as SRIVASAVI ENTERPRISES - Proprietorship - Trading of Technical Adhesive Tapes & Foams

2012: ISO Certification & Unit 2
Achieved ISO 9001 : 2008 certification, ensuring adherence to international quality management standards & started dedicated manufacturing plant - U2

2014: Technological Upgrades
Invested in advanced manufacturing technology to increase production efficiency and product customization.

2016: Hot-Melt Adhesive products
Started Hot-Melt Adhesive based tapes

2018: In House Rubber Adhesive
Started in-house Rubber PSA Manufacturing

2020: EN45545:HL3, Adaptation During COVID-19
Manufactured & supplied import substitute products - seam tapes for PPE KITS. First product qualified to - EN45545 HL3 standards for Railways.

2022: High-Performance Tapes Launched & Converted to Limited
Introduced new specialized products like heat-resistant for various industries.

2024: Upgraded QMS to IATF - 16949:2016
Upgraded quality standards - IATF 16949:2016 to meet automotive requirements.

2010: Srivasavi Changed to Pvt Ltd
Focus on manufacturing high-quality Technical Adhesive Tapes and Foams.

2013: First 5 Products Manufactured
Double Sided & Surface Protection Tapes

2015: Global Expansion
Began exporting products to international markets, expanding reach to the Middle East and Southeast Asia.

2017: R&D Division Established
Launched an in-house research and development wing to innovate and customize adhesive solutions.

2019: Sustainability Focus
Introduced eco-friendly practices, including waste reduction and recyclable packaging.

2021:CLW approval, Manufacturing facility Expansion
Expanded production capacity with new lines and automation to meet growing demand. Product qualified for railways - CLW

2023: Global Growth. Listed in NSE. Started Unit 3 & Unit 4.
Strengthened international presence. Unit-3 - Dedicated for Manufacturing of Adhesives. Unit-4 - To cater western region.



Our goal is to establish a value-driven organization that delivers valuable solutions to our esteemed customers, facilitated by our dedicated employees and in collaboration with our trusted channel partners.

We are an organization dedicated to achieving excellence in our chosen market. Our mission is to enhance our service by gaining a comprehensive understanding of our customers' needs, enabling us to provide reliable, cost-effective, and high-quality solutions.

We are an organization committed to driving industry growth by consistently addressing the evolving demands of the market. Our dedication extends to enhancing the well-being of our employees, achieving new levels of customer satisfaction, and making a meaningful commitment to society and the environment for a brighter tomorrow.

1

VISION



2

MISSION



3

COMMITMENT





BLUEPRINT FOR GROWTH AND INNOVATION

Make in India Focus

Committed to 100% "Make in India," reinforcing our position as a competitive product manufacturer for global markets.

Integrated Manufacturing Facility

Planning a fully integrated manufacturing setup to streamline production and enhance efficiency.

Global Expansion Vision

Aiming to establish ourselves as a multinational (MNC) player, competing alongside top international brands.





PILLARS OF OUR EXCELLENCE

Our organization has established a strong presence in the technical adhesive tape as a leading manufacturer and supplier of quality-assured products. Several key factors contribute to our success:



Timely Delivery

We prioritize prompt delivery to ensure customer satisfaction.



Competitive Pricing

Our pricing strategy is designed to offer exceptional value without compromising quality.



Ethical Business Practices

We adhere to ethical policies that foster trust and transparency.



Consistent Stock Availability

We maintain a perennial stock to meet customer demands efficiently.



Skilled Team

Our adept team is dedicated to providing excellent service and support.



Extensive Distribution Network

Our wide-reaching distribution network ensures that our products are readily available.

In addition, several factors have enabled us to carve out a niche in a short period:



Experienced Personnel

Our qualified team offers reliable recommendations tailored to specific applications.



Superior Quality Products

We are committed to delivering products that meet the highest quality standards.



Efficient Logistics and Warehousing

Our converting facilities and logistics capabilities enhance our operational efficiency.



Partnerships with Global Brands

We collaborate with leading global brands while providing local support.



Transparency in Business Practices

We uphold ethical and transparent practices in all our dealings.



INDUSTRIES WE SERVE

At Srivasavi Adhesive Tapes Limited, we proudly serve a diverse range of industries by providing high-quality Technical adhesive tapes tailored to their specific needs. Our products are utilized in the following sectors:



Automotive: Enhancing performance and durability in automotive applications.



Renewable Energy: Supporting sustainable solutions in the renewable energy sector.



Construction: Facilitating construction projects with strong and reliable tape solutions.



Speciality Packaging: Providing solution to FIBC and Steel Packaging



White Goods: Providing essential adhesive solutions for household appliances.



Electronics: Ensuring reliable connections and efficient assembly in electronic devices.

We are committed to delivering innovative solutions that meet the unique demands of each industry we serve.





OUR INFRASTRUCTURE

UNIT 1



- Die cutting and Converting facility
- Labels & Decals manufacturing
- Local Women empowerment
- 30 Km to Bengaluru International Airport

UNIT 2 Gowribidanur



- 9 Coating Lines
- 20 + Adhesive tapes converting machines,
- R&D / Product development facility
- Testing Facilities as per ASTM/ PSTC Standard
- More than 25 Testing Equipment's
- 100 + employees
- Green energy source

UNIT 3 Gowribidanur



- Pivot facility to support other Units
- Emulsion Adhesive Manufacturing
- PU foam manufacturing
- Butyl sealant
- Silicone Sealant
- Hot-Melt Adhesive Production
- Solvent based Rubber Adhesive Production

UNIT 4 Gujarat



- 2 Coating Lines
- 5 + Adhesive tapes converting machines,
- Testing Facilities as per ASTM/ PSTC Standard
- Ease to support Customers from Western and Northern
- India



OUR INFRASTRUCTURE

The infrastructure described for the production of technical adhesive tapes & foams is designed to enhance workflow efficiency through a well-organized layout that includes various specialized units. This setup allows for streamlined operations across several critical functions:



Each facility is equipped with the latest machinery and technologies, ensuring timely fulfillment of large-scale orders. Regular upgrades to the installed machines maintain high efficiency and product quality, with a dedicated team overseeing operations to guarantee flawless production and delivery.



Procurement

Sourcing high-quality raw materials.



Manufacturing

Utilizing advanced machinery for production.



Quality Testing

Ensuring products meet stringent quality standards.



Warehousing & Packaging

Efficient storage and preparation for distribution.



Research & Development

Innovating new products and improving existing ones.



Customization

Tailoring products to meet specific customer applications.



Sales & Marketing

Promoting products and managing customer relationships.



KEY MACHINERY IN MANUFACTURING

The manufacturing unit employs several critical machines, including:



We take pride in operating a state-of-the-art manufacturing facility that enables us to produce a premium range of technical adhesive tapes and foam products. Our expansive facility is equipped with cutting-edge machinery and tools, allowing us to efficiently manage large-scale orders while meeting stringent deadlines. Our well-designed infrastructure ensures consistent delivery of international-quality technical adhesive tapes. Key features of our facility include:

- Advanced machinery and tools for efficient production
- Ample space for large-scale order fulfillment
- Strict quality control measures to ensure international standards
- Regular equipment maintenance for seamless production



WAREHOUSING FACILITY

Our organization operates with a streamlined approach to meet clients' bulk and urgent product demands within guaranteed timeframes. We have developed a spacious warehousing and packaging unit designed to ensure timely delivery of consignments to our customers.

All four units are equipped with essential amenities and facilities necessary for the safe storage and efficient packaging of technical adhesive tapes. The warehousing area is organized into various sections and shelves, allowing us to categorize products based on their specific properties.

To guarantee safe delivery, we utilize high-quality packaging materials for all consignments, ensuring that our products reach clients in perfect condition.



> QUALITY ASSURANCE

Our company's **mission** is centered around delivering a superior selection of Industrial Speciality self-adhesive tapes to our valued clients. To ensure we meet this commitment, we source **premium raw materials** from reliable vendors known for their consistent quality. Our experienced team of **quality analysts** meticulously oversees every stage of production, ensuring that each product meets **international quality standards**. Before reaching our clients, every item undergoes through **testing** in our dedicated **quality assurance unit**, guaranteeing that only **flawless consignments** are delivered.

> CLIENT SATISFACTION

We've built a strong industry presence by prioritizing **client satisfaction** with our reliable and durable self-adhesive tapes. Our expert team collaborates closely with clients to deliver **customized products** that meet the highest quality standards. With **competitive pricing** and **prompt delivery**, we foster long-term relationships and earn consistent **repeat orders**. Our commitment to **integrity** and **transparency** has helped cultivate a loyal client base.





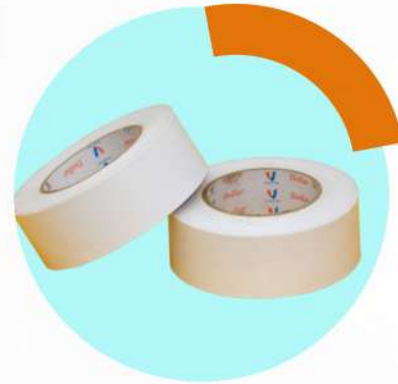
OUR RANGE



Cross/Mono Filament Tape



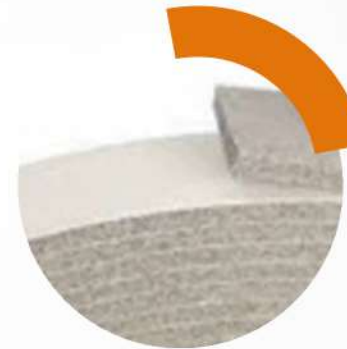
Masking Tapes



Double sided Tissue Tapes



Double Sided Polyester Tapes



Foam Tapes



High Temperature Polyester Tapes



Polyimide / Kapton Tapes



Dome Labels



Paper Tape



Aluminium Foil Tape



Pink Rayon Tape



Hdpe Tapes



PVC Wire Harness Tapes



Seam Sealing Tape



Surface Protection Tape



Fibre Glass Tapes



FRLT Insulation Tape



Blue Holding Tape



Floor Marking Tape



Duct Tapes



OPERATIONAL PROGRESS AND INSIGHTS



DLD DIVISION LAUNCH

Established in March 2023 to focus on the labels and decals business, marking a strategic expansion in product range.



UNIT III INITIATION

Commenced operations in November 2023 at Gowribidanur, adjacent to Unit II. This facility specializes in producing in-house adhesives and coatings, enhancing integrated operational efficiencies across Units II and IV.



UNIT IV ESTABLISHMENT

Inaugurated in Vadodara, Gujarat, on December 2023, this unit is dedicated to serving customers in the Western and Central regions.



STRATEGIC JOINT VENTURE

Signed a Letter of Intent (LOI) in May 2024 with S.J. Korea to form a Joint Venture aimed at expanding the silicone foam products business.



CAPACITY UPGRADES

Enhanced production capacities at existing Units I and II to meet growing demand.



ESG AND SUSTAINABILITY INITIATIVES



Diverse Industry Service

We cater to a wide range of industries, including Automotive, Renewable Energy (Wind and Solar), White Goods, Specialty Packaging, Construction, Locomotive, Painting & Powder Coating, and Aerospace, ensuring resilience with no dependency on a single sector.



Focus on Import Substitution

Our manufacturing portfolio includes 300+ products, primarily used in these industries, aligning with our commitment to reduce reliance on imports and support local manufacturing.



Global Compliance Standards

In line with our vision to emerge as a global player, our products adhere to international standards such as UL-510, IEC, ARAI, EN45545 HL3, ISO 10993:10 (Skin Irritation), CLW & ICF (Indian Railways), ROHS, and REACH.



Quality and Certification

All our manufacturing plants are ISO 9001-2015 certified, and we are progressing towards IATF 16949-2016 certification to meet stringent Automotive standards.



FOCUS ON EMERGING INDUSTRY



Our team is strategically focusing on emerging industries with significant growth potential, particularly in areas like:

- EV Battery Packs
- Li-ion Cells
- Semiconductors
- Electronic Manufacturing Services (EMS)

Opportunities for Enhanced Market Penetration also exist in several established sectors, including:

- White Goods
- Automotive
- Aerospace
- Renewable Energy (Wind and Solar)
- Locomotive
- Steel Pipes
- Exports

By deepening our reach in these industries, we aim to capture new market opportunities and drive sustained growth in the coming years.



Technology and Innovation Initiatives

- **Adoption of IATF Standards:** Implementing IATF standards across our manufacturing facilities to meet rigorous quality benchmarks.
- **Strategic Partnerships:** Established over five Non-Disclosure Agreements with key players in the automotive and emerging industries, fostering collaborative innovation.
- **Sustainable Manufacturing:** Initiating the installation of a solvent recovery system to support environmentally responsible production practices.
- **Global Standards Upgrades:** Upgrading current manufacturing facilities to align with international manufacturing standards, enhancing global competitiveness.



Market Leadership

- **Among India's Top 3:** Srivasavi Adhesive Tapes Limited stands proudly in the top three technical adhesive tape manufacturers nationwide.
- **Publicly Listed Trailblazer:** As the only publicly listed adhesive tape manufacturer in India, Srivasavi leads the industry with transparency and growth potential.
- **Champion of Import Substitution:** Offering 300+ locally produced products, Srivasavi is at the forefront of reducing import reliance, supporting self-reliance in manufacturing





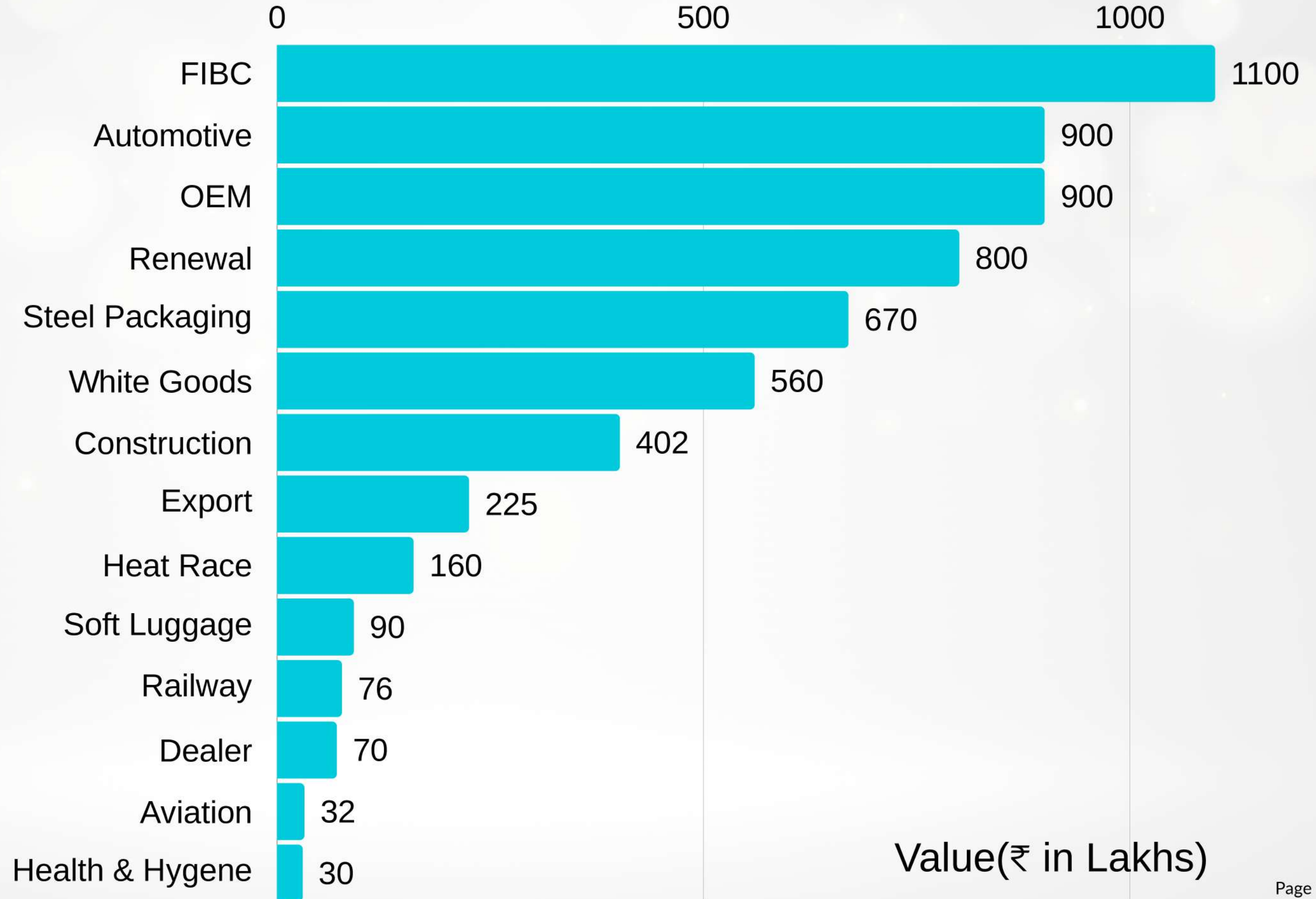
OUR CLIENTELE





TENTATIVE ORDER BOOK**

The Company has a Tentative order Book for H2-FY24-25 of ₹6015 Lakhs.



Value(₹ in Lakhs)

**Regular Customers approved projects and waiting for schedules



PROFIT & LOSS STATEMENT

(₹ in Lakhs)

PARTICULARS	H1-25	H1-24	H2-24	HoH%	FY-24
Revenue from operations	4015.15	4007.15	3726.28	0.2%	7733.43
Other Income	131.53	10.73	23.44	1126%	34.18
Total Income	4146.69	4017.88	3749.73	3%	7767.61
Total expenditure	3506.54	3588.66	3368.71	-2%	6957.37
EBITDA	640.15	429.22	381.02	49%	810.24
EBITDA Margin	15.94%	10.71%	10.23%	49%	10%
Depreciation	52.25	44.47	42.58	17%	87.05
EBIT	587.90	384.75	338.44	53%	723.19
Interest	12.21	0.34	16.98	3491%	17.32
Profit before tax	575.69	384.42	321.45	50%	705.87
Tax	144.90	109.15	82.06	33%	191.22
PAT	430.79	275.27	239.39	57%	514.66
PAT Margin	11%	7%	6%	56%	7%
EPS	3.04	1.94	1.69	57%	3.63



BALANCE SHEET

(₹ in Lakhs)

PARTICULARS	Mar-22	Mar-23	Mar-24	Sep-24
Equity Capital	124.73	1,417.42	1,417.42	1,417.42
Reserves	968.00	1,455.02	1,969.68	2,400.47
Borrowings	609.32	169.33	240.20	144.71
Other Liabilities	1,002.95	1,086.19	1,280.64	1,362.41
Total Liabilities	2,705.00	4,127.96	4,907.94	5,325.01
Fixed Assets	642.48	717.06	1,157.78	1,299.87
Other Assets	2,062.52	3,410.90	3,750.16	4,025.14
Total Assets	2,705.00	4,127.96	4,907.94	5,325.01



FINANCIAL ANALYSIS

Revenue Performance

Revenue from operations increased during the year, reflecting stable performance in the company's core business. This modest growth shows the company's ability to maintain its market position and generate consistent sales despite external challenges.

EBITDA and Profitability

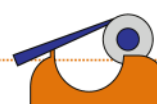
The Company reported a 49.14% increase in EBITDA, reflecting a strong operational performance. This growth suggests the company is effectively managing its costs while expanding its business.

Profit after Tax (PAT)

PAT grew by 56.50%, supported by cost optimization efforts and improved margins. The sharp increase in PAT reflects strong bottom-line performance, driven by both higher revenues and better cost control.

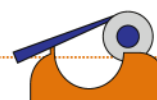
PAT Margin

The PAT margin improved to 10.73% from 6.87%, indicating a significant increase in profitability after taxes. This reflects the company's ability to convert more of its revenue into profit, improving overall financial health.



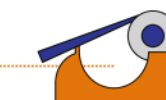
Fixed Assets

The company's fixed assets increased by ₹142.09 million (12.3%), likely for business expansion or upgrading infrastructure. This increase indicates a positive approach toward long-term growth and operational capacity.



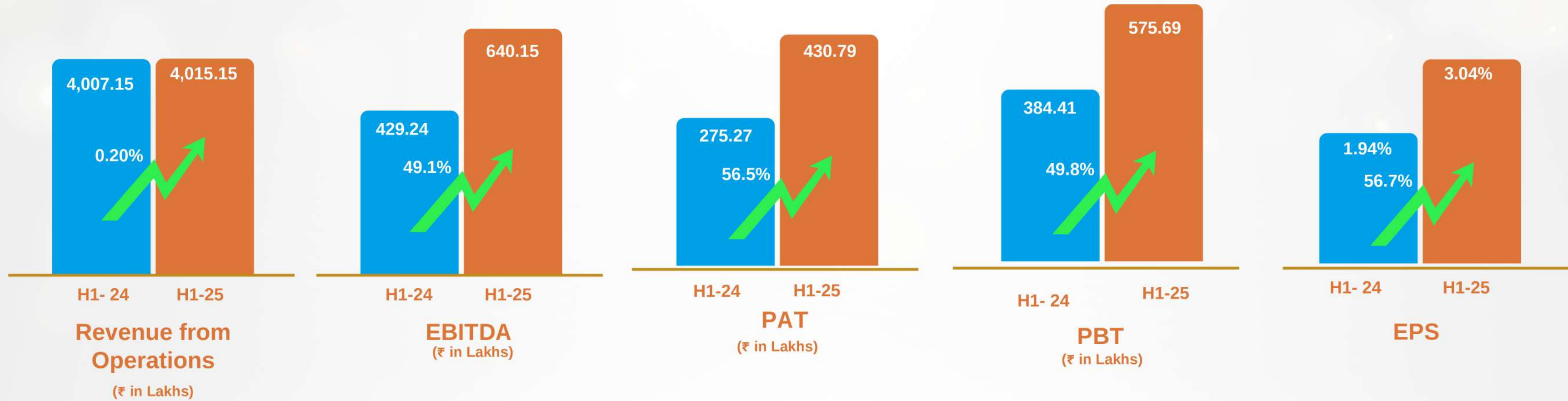
Borrowings

The company's borrowings decreased by ₹95.49 million (39.7%). This reduction indicates a strategic focus on lowering debt levels. A decrease in borrowings improves the company's financial health by reducing interest costs and debt-related risks, enhancing its balance sheet strength.





KEY INDICATORS





OUR MANAGEMENT



D.N. ANILKUMARA

Promoter, Chairman,
and Managing
Director

D.N. Anil kumara, 46, is the Promoter, Chairman, and Managing Director of the Company. A founding member, he holds a Bachelor's in Commerce and a Post-Graduate Diploma in Marketing and Advertising. Appointed Managing Director in 2022 for a five-year term, he brings over a decade of industry experience and dynamic leadership to drive the Company's strategic growth.



ASHWINI D.A

Executive Director
and Chief Financial
Officer

Ashwini D.A., 34, is the Executive Director and CFO of the Company. A founding member with over 10 years of industry experience, she holds a Bachelor's in Commerce from the University of Bangalore. Appointed CFO in 2022, she oversees operations from concept to execution and leads the Finance & Accounts division.



PRAJAKTA SANGORAM

Non-Executive
Independent
Director

Prajakta Sangoram, 37, is the Non-Executive Independent Director, appointed in 2022. She holds a Bachelor's in Commerce from the University of Pune and qualifications from the Institute of Company Secretaries of India, ICAI, and ACCA, UK. With over 12 years of experience in Corporate Finance, Taxation, and Corporate Law, she has worked with Larsen & Toubro and Applied Micro Circuits India, and currently practices as a Chartered Accountant at Milind Sangoram & Company.



GOPI D.K.

Independent
Director

Gopi D.K., 46, is an Independent Director of the Company, appointed on September 29, 2022. He holds a Bachelor's degree in Commerce from the University of Bangalore (1999) and brings 22 years of experience in Accounts, Finance, Administration, and 6 years in semiconductor product sales. He currently serves as Director and Manager at a Honing Machine Manufacturing Company, where he has been working for the past 10 years.



GIRIRAJ BHUTRA

Independent
Director

Giriraj Bhutra, 37, is an Independent Director of the Company, appointed on September 29, 2022. He holds a Bachelor's degree in Commerce from the University of Bikaner (2008) and passed the Professional Competence Examination by the Institute of Chartered Accountants of India (2012). With around 10 years of experience in Corporate Finance, Internal Audit, and Regulatory Compliance, he currently practices as a Chartered Accountant at M/S. Giriraj Bhutra & Company.

Dollar[®]



Srivasavi Tapes
adding value always

 B-100, KSSIDC Industrial Estate.
Doddaballapura,
Bengaluru - 561203,
Karnataka, India

Toll Free No 1800-890-6365

www.vasavitapes.com



FINPORTAL

Himanshu Jain | Abhishek Bhutra
+91 89051 81853, +91 80006 85556