

SRL:SEC:SE:2026-27/25

August 13, 2026

National Stock Exchange of India Limited
Exchange Plaza, 5th Floor
Plot No. C/1, G-Block
Bandra-Kurla Complex
Bandra (East),
Mumbai – 400 051
(Symbol: SPENCERS)

BSE Limited
Phiroze Jeejeebhoy Tower
Dalal Street
Mumbai – 400 001
(Scrip Code: 542337)

Dear Sir/Madam,

Sub: Investor Update and Press Release for the quarter ended on June 30, 2026

Pursuant to Regulation 30 of SEBI (LODR) Regulation, 2015, please find annexed herewith a copy of the Investor updates and press release dated August 13, 2026 for the quarter ended on June 30, 2026.

This information is also available on the website of the Company at www.spencersretail.com.

You are requested to kindly take the abovementioned information on record and oblige.

Thanking you.

Yours faithfully,

For Spencer's Retail Limited

Navin Kumar Rathi
Company Secretary & Compliance Officer
Encl: As above

Spencer's Retail Limited

Regd. Office: Duncan House, 31, Netaji Subhas Road, Kolkata-700 001
Corp. Office: RPSG House, 2/4 Judges Court Road, Kolkata-700 027
Tel: +91 33 2487 1091 Web: www.spencersretail.com
CIN: L74999WB2017PLC219355

Kolkata: August 13, 2026

Unaudited Consolidated Financial Results Highlights for the quarter ended June 30, 2026

Strong Q1 FY 27 with a 13% Y-o-Y Sales growth and a 2X improvement in EBITDA

- ✓ **Revenue** for the quarter ₹ 469 Cr vs ₹ 416 Cr in Q1 LY & ₹ 436 Cr in Q4 LY
- ✓ **Gross Margin** ₹ 93 Cr vs ₹ 86 Cr in Q1 LY & ₹ 82 Cr in Q4 LY
- ✓ 2X Improvement in **EBITDA**, ₹9.4 Cr (2% of sales) vs ₹4.7 Cr (1.1% of Sales) in Q1 LY
- ✓ **PBT** (-) ₹60 Cr vs (-) ₹62 Cr (-) in Q1 LY & (-) ₹66 Cr in Q4 LY

Spencer's Highlights

- 2nd Consecutive quarter of growth with **18% YoY** growth (vs Q1 LY) & **8% QoQ** growth
- Online Business grew at **50%** with profitability at unit order level,
- Offline business grew at **14%**, with improvement in consumer retention & frequency
- Margins were steady at **19%** and operational expenses lower by **5%** over Q1 LY
- EBITDA improved to **₹18 Cr** (4.4% of sales) vs **₹15 Cr** (4.2% of Sales) in Q1 LY

Mr. Shashwat Goenka, Chairman, said, "Spencer's Retail delivered a strong Sales Led performance in Q1, driven both across the online and offline business segments. This marks the second consecutive quarter of growth and is both encouraging and a validation of our strategy focused on driving higher level of effectiveness (same store growth, sales per sq ft) and executing these with improved efficiencies (lower operating expenses). Given the sales momentum we have been building since the last 9 months and the success of the underlying initiatives we remain confident of sustaining this momentum in the coming Quarters".

About Spencer's Retail Limited: Spencer's Retail Limited (www.spencersretail.com) | NSE: Spencers | BSE: 542337), part of RP-Sanjiv Goenka Group, is a multi-format retailer providing a wide range of quality products across categories such as FMCG, fashion, food, staples, general merchandise, personal care, home essentials, electrical and electronics to its consumers specialty sections such as Spencer's Gourmet, Patisserie, Wine & Liquor and Epicuisine section are some of the key differentiators in our hypermarket stores and in Natures Basket Limited L'exclusif, Healthy alternatives and Natures. The first ever hypermarket in India was launched by Spencer's in Hyderabad in 2000. Today, Spencer's runs 131 stores (including Natures Basket) with a total 10.34 Lacs Square Feet in over 27 cities in India. Spencer's brand positioning – **Makes Fine Living affordable** – embodies its philosophy of delighting shoppers with the best products and services that enable a fine living at reasonable prices, while providing them with a warm, friendly and educational retail environment. Value Market format is 'maha bachat har din' on your daily essentials household needs with best quality. Natures Basket Limited is a one shop destination for all multi cuisine cooking needs, healthy food including international food products. ORIPL is an E-commerce company 100% owned Subsidiary of Spencer's Retail Limited. It is an OMNI Channel platform for Food, Grocery, Fresh, Apparel, General Merchandise and Liquor.

Disclaimer: Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local political or economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. Spencer's Retail Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.



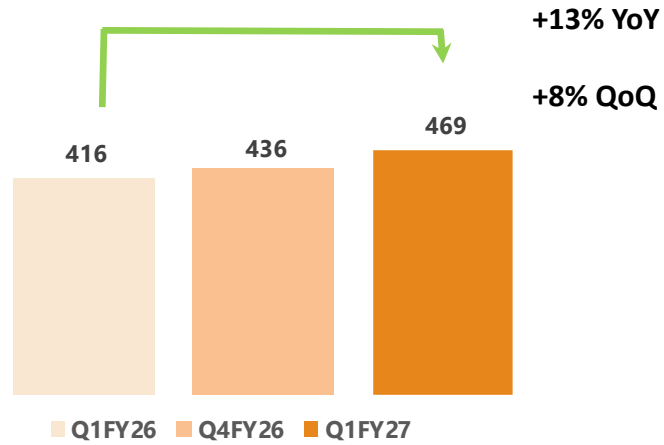
Q1 FY 27 Results Presentation

13th August 2026

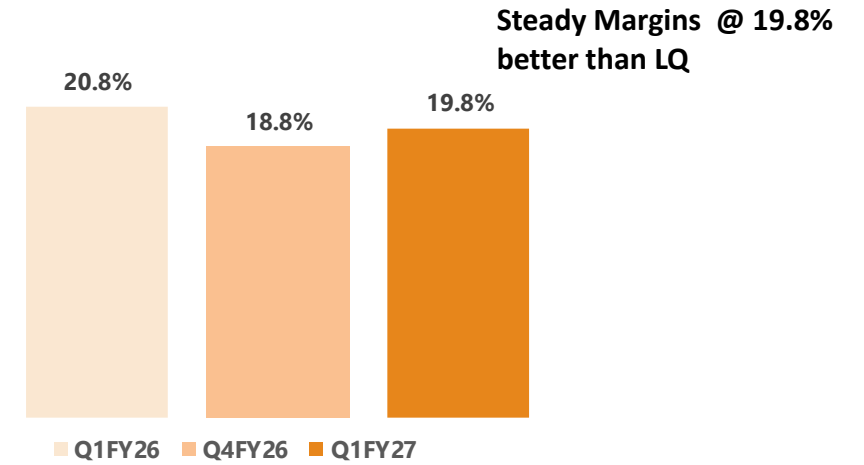
- Q1 Sales at Rs**469** Crs vs Rs**416** Crs in Q1 LY and Rs**436** Crs in Q4 LY
 - **+13%** YoY growth and **+8%** QoQ growth
 - 2nd consecutive quarter of growth
- **Driven by strong** sales momentum @ Spencer's
 - YoY **+17.8%** vs Q1 LY , **+7.5%** vs Q4 LY. (Offline : **+14%** and Online : **+49%**)
 - Margins at **18.2%** vs Q1 LY margins of **19.1%** (impact of Accounting treatment of membership costs)
 - Decrease in overall expenses to Rs**57** crs vs Rs**60** crs in Q1 LY & Rs**61** crs in Q4 LY
 - Q1 EBITDA at Rs**18** crs (**4.4%** of Sales) vs Rs**14.6** crs (**4.2%** of sales) in Q1 LY.
- Top line growth of **+8% QoQ (vs Q4 LY)** and **-13.5%** de-growth YoY at Natures Basket
 - Sales at Rs**59** Crs vs Rs**55** Crs in Q4 LY and Rs**69** Crs vs Q1 LY
 - Margins flat at **27.4%** vs **25.6%** in Q4 LY and **28.2%** in Q1 LY
 - Tight control on Expenses at Rs**19.6** crs. vs Rs**19.4** crs. in Q4 LY
 - Financial EBITDA of Rs **(-)2.6** crs vs Rs **(-)4.4** crs in Q4 LY and Rs **0.8** crs in Q1 LY
- Q1 EBITDA at consolidated level @ Rs **9.4** crs vs Q1 LY at Rs. **4.7 crs**
- Q1 PBT at consolidated level Rs **(-)60** crs. vs Rs **(-)66** crs. in Q4 LY & Rs **(-)62** crs. in Q1 LY

Q1: Double Digit (13%) Growth with 2X EBITDA vs Q1 LY

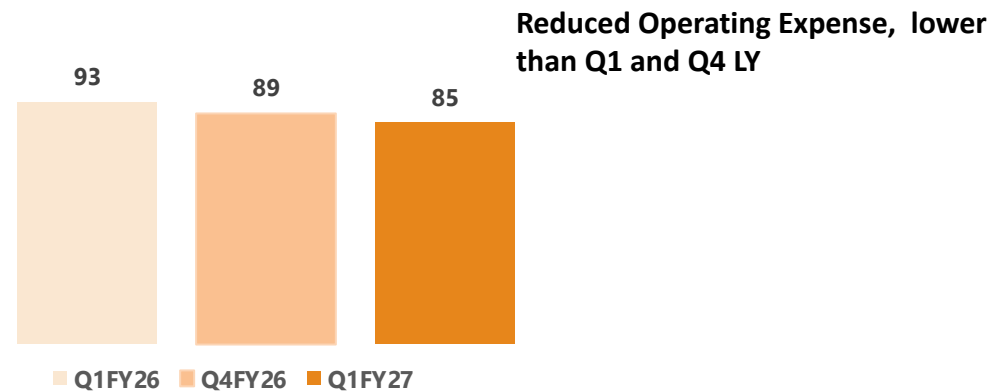
Sales in ₹ Cr



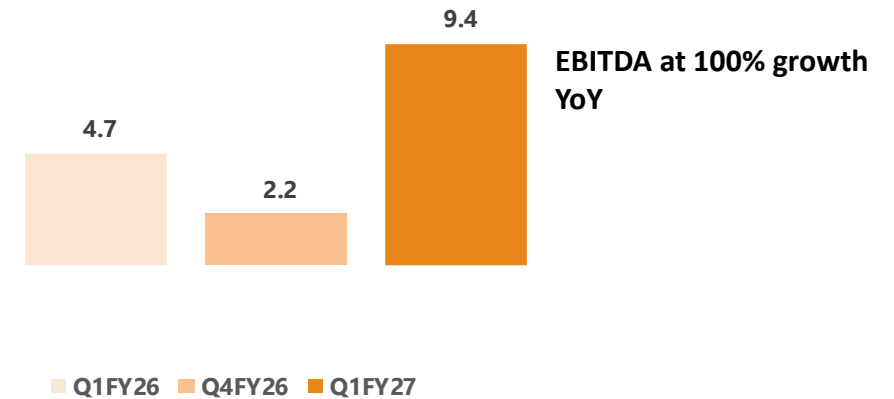
Gross Margin %



Operating Exp ₹ Cr



EBITDA ₹ Cr



SPENCERS

SUPER SAVER SUMMER

96 HOURS, FULL BACHAT!

30th April - 3rd May

+ SAVE UPTO 6% EXTRA with My spencers Rewards
SHOP MORE. SAVE MORE.

Member Pay Less. Everytime.

GARNIER UV COOLING GEL SUNSCREEN 60ML
MRP - ₹1399
₹170 OFF
EXTRA MEMBER PRICE
₹150 OFF

L'OREAL PARIS EXCELLENCE DARK BROWN SHADE NO-3
MRP - ₹769
₹200 OFF
NON-MEMBER PRICE
₹190 OFF

L'OREAL PARIS CONDITIONERS 340-386ML
MRP - ₹569 ONWARDS
50% OFF
NON-MEMBER PRICE
45% OFF

RANGE OF BATH SOAP
50% OFF
MRP - ₹215 ONWARDS
NON-MEMBER PRICE
45% OFF

SURF EXCEL EASYWASH POWDER 7KG
MRP - ₹699
₹750 OFF
NON-MEMBER PRICE
₹750

SURF EXCEL EASYWASH POWDER 7KG
MRP - ₹735 ONWARDS
35% OFF
NON-MEMBER PRICE
33% OFF

RANGE OF SHAMPOO & FACE WASH
55% OFF
MRP - ₹440 ONWARDS
NON-MEMBER PRICE
50% OFF

SUNLIGHT HANDWASH DETERGENT POWDER 3KG
MRP - ₹750
₹50 OFF
NON-MEMBER PRICE
₹700

KISSAN FRESH TOMATO KETCHUP POUCH 1.1KG
MRP - ₹99
₹94 OFF
NON-MEMBER PRICE
₹99

RP - Sanjiv Goenka Group
Growing Legacies

Trip Ready

WITH **spencers**

Pack Your Bags. We've Packed the Savings!

FLAT 80% OFF

POWERED BY **AMERICAN TOURISTER safari VIP**

ORGANIC FRUITS
FRESH PRODUCE
10+ MANGO VARIETIES GUARANTEED LOWEST PRICES
NATURALLY SWEET, NATURALLY REFRESHING!
MELON FEST
NATURALLY SWEET, NATURALLY REFRESHING!

spencers

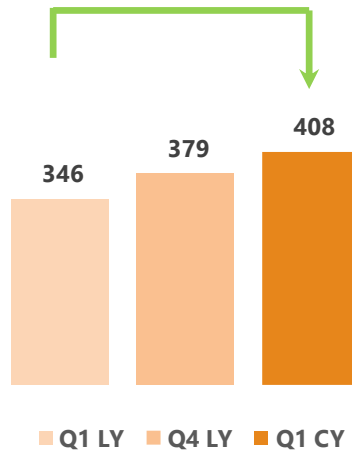
5 DIN FULL BACHAT

EXCLUSIVE MEMBER PRICES + SAVE UPTO 6% MORE WITH My spencers Rewards

SHOP MORE. SAVE MORE.

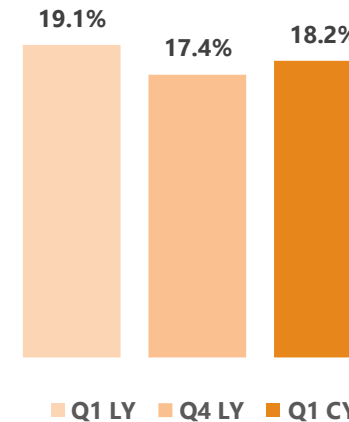
Strong (+18%) Growth, steady margins & tight cost controls led EBITDA improvement

Sales in ₹ Cr



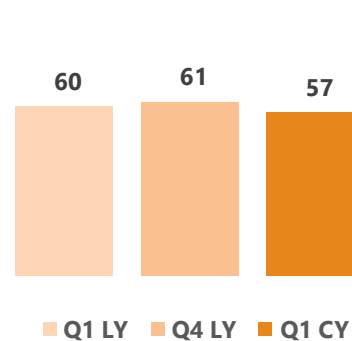
Y-o-Y growth of 18%
Q-o-Q growth of 8%

Gross Margin %



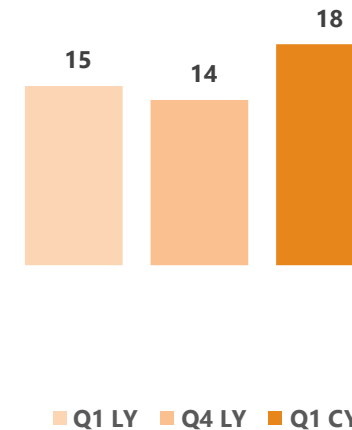
Delivered steady margin at 18.2% (includes adjustment for Membership)- LFL Margins steady @19%

Operating Exp ₹ Cr



Reduced Operating Expenses

EBITDA in ₹ Cr



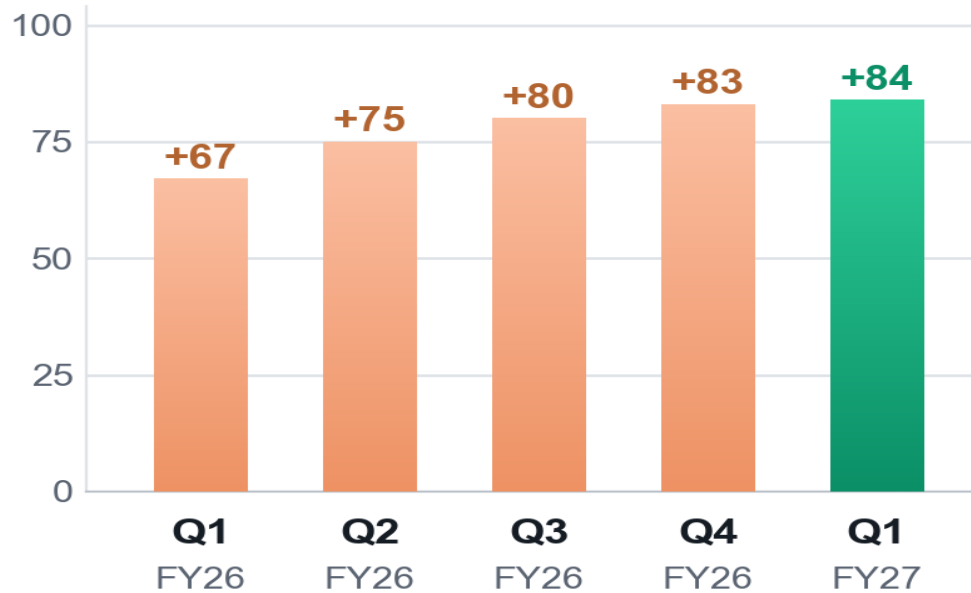
EBITDA growth QoQ and YoY

Jiffy (online segment) Highlights

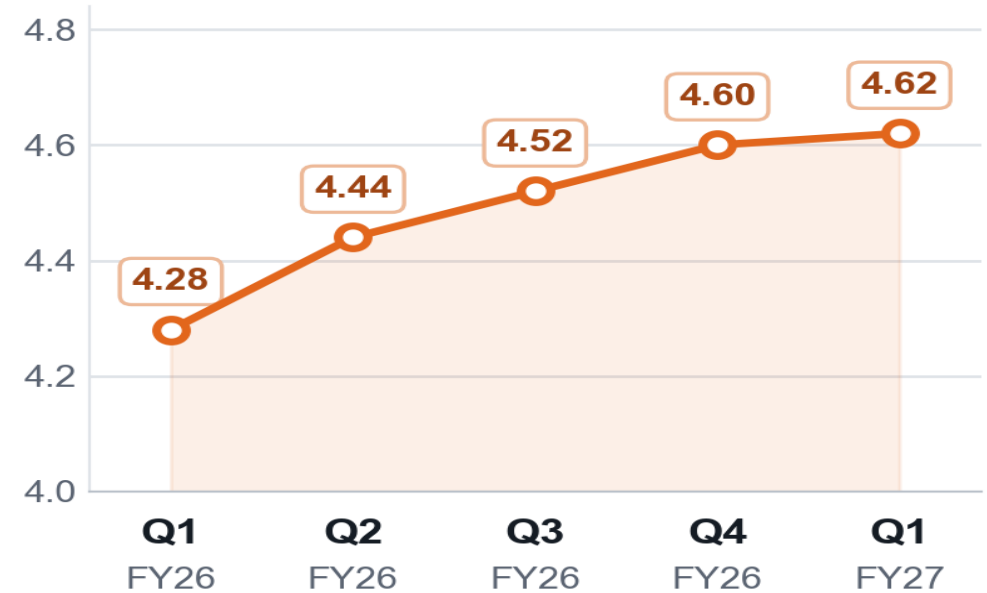
Customer Experience gains are driving durable customer stickiness

Order NPS and average customer rating

Order NPS



Quarterly Customer Rating



Order NPS

+84

from +67 in Q1 FY26

Customer Rating

4.62 ★

+0.34 from Q1 FY26

Retention %

66.9%

highest of the last five quarters

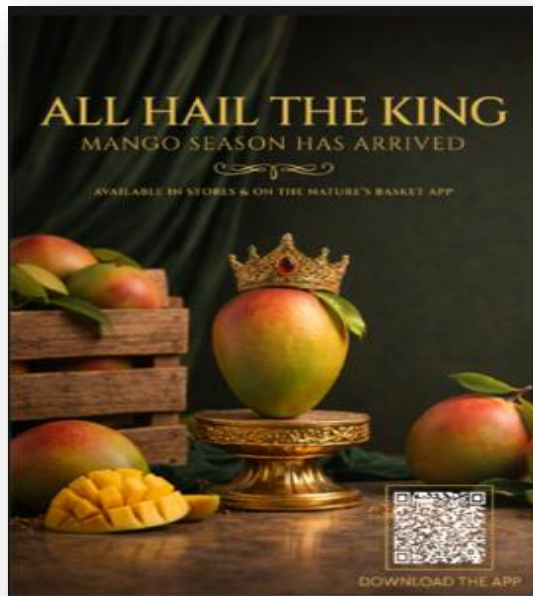
Business Highlights

•APRIL | OWN THE SEASON

- Theme:** Summer + Mango + IPL
- The Great Gourmet Summer**
- All Hail The King – Mango Season**
- Gourmet Premier League**
- Elysium / Quick Serves
- Strong VM & in-store merchandising
- Chef's Table experiences

•Highlight:

All Hail The King became the standout campaign of the quarter — eventually winning the **Images Retail Award for Marketing Campaign of the Year**.



MAY | BUILD EMOTIONAL CONNECTION

Theme: Mother's Day + Partnerships + Community

- Mother's Day in-store experience
- Jamie Oliver Pizzeria collaboration
- Chef's Tables with premium partners
- EasternSweets by Sangeeta
- Tribe Kombucha
- Organic Mother's Day content
- Award recognition for Mango campaign

Highlight:

Mother's Day topical content generated **~20K organic views without paid promotion**, while the quarter's mango campaign received industry recognition



JUNE | LOCAL + COMMUNITY

Theme: Father's Day + Wellness + Store Discovery

- Father's Day Challenge
- Nandita Mishra collaboration
- Saanika Shah x ProRush session
- Aumlife x Nature's Basket Chef's Table
- Bandra Hill Road influencer activation
- Localized content to drive store awareness

Highlight:

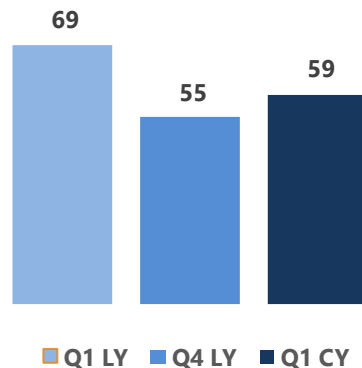
Father's Day campaign generated **10K+ views & engagements**, while Bandra-specific influencer activity was used to drive local visibility and footfall.



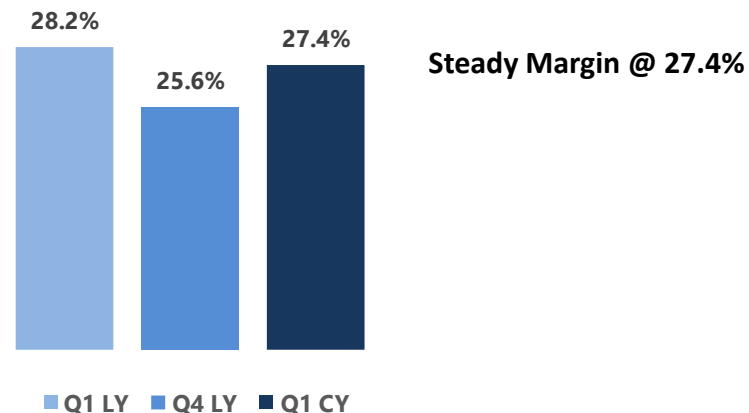
Q-o-Q growth of 8%, Y-o-Y de growth @ NB in Q1

Sales in ₹ Cr

QoQ growth of 8%

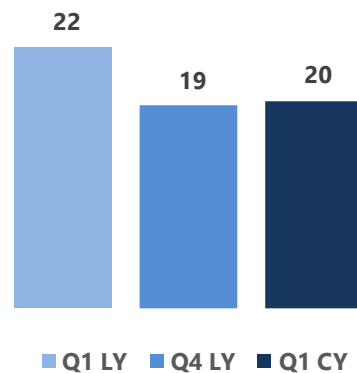


Gross Margin %

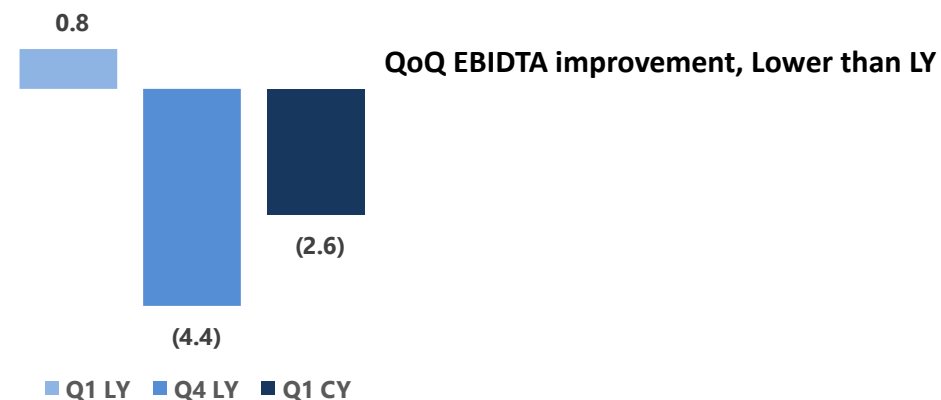


Operating Exp ₹ Cr

Tight control on Operating Costs



EBITDA in ₹ Cr



Double Digit Sales Growth led EBITDA improvement@ Spencer's

	3 months ended			Growth		SRL Standalone (₹ Cr)	12 months ended
	30-Jun-26	31-Mar-26	30-Jun-25	Y-o-Y	Q-o-Q		31-Mar-26
	-	-	1			New Stores added	1
	89	89	90			Total Store count	89
	-	-	0.05			TA added (Lac sq.ft)	0.05
	7.50	7.55	7.73			TA exit (Lac sq.ft)	7.55
Revenue increase Y-o-Y by 17.8% & 7.5% QoQ	407.9	379.5	346.2	18%	8%	Revenue from operations	1,522.5
	333.8	313.3	280.1	19%	7%	Cost of Goods Sold	1,232.6
Steady Margin Delivery at 18.2%	74.2	66.1	66.1	12%	12%	Gross Margin	289.9
	18.2%	17.4%	19.1%	-92 bps	75 bps	Gross Margin %	19.0%
	21.2	21.8	21.3	0%	-3%	Employee expenses	90.5
	36.2	39.4	38.2	-5%	-8%	Other expenses	163.4
	1.2	8.5	8.0	-86%	-86%	Other income	20.3
EBITDA at 4.4%, better than LY	17.9	13.5	14.6			EBITDA	56.3
	4.4%	3.6%	4.2%	17 bps	84 bps	EBITDA %	3.7%
	14.5	14.0	14.3			Depreciation	56.2
	37.5	35.0	31.5			Finance costs	133.6
	(34.0)	(35.5)	(31.2)			PBT	(133.6)
	-8.3%	-9.4%	-9.0%	66 bps	102 bps	PBT %	-8.8%
	-	-	-			Tax Expenses	-
	(34.0)	(35.5)	(31.2)			PAT	(133.6)
	(0.5)	(0.8)	0.2			Other Comprehensive Income	(2.0)
	(34.5)	(36.3)	(31.0)			Total Comprehensive Income	(135.6)

Natures Basket Financials Q1

	3 months ended			Growth		NBL Standalone (₹ Cr)	12 months ended
	30-Jun-26	31-Mar-26	30-Jun-25	Y-o-Y	Q-o-Q		31-Mar-26
	-	-	1			New Stores added	1
	31	31	31			Total Store count	31
	-	-	0.06			TA added (Lac sq.ft)	0.06
	1.18	1.18	1.18			TA exit (Lac sq.ft)	1.18
Sales growth of 8% Q-o-Q, decline vs LY	59.3	54.9	68.6	-14%	8%	Revenue from operations	272.2
	43.1	40.9	49.3	-13%	5%	Cost of Goods Sold	199.2
	16.3	14.0	19.3	-16%	16%	Gross Margin	73.0
Steady Margin in Q1, better than LQ	27.4%	25.6%	28.2%	-80 bps	183 bps	Gross Margin %	26.8%
	7.7	8.1	7.6	1%	-5%	Employee expenses	32.0
	11.9	11.3	14.5	-18%	6%	Other expenses	50.0
	0.8	0.9	3.6	-78%	-12%	Other income	6.1
Decline in EBITDA %	(2.6)	(4.4)	0.8			EBITDA	(3.0)
	-4.3%	-8.0%	1.2%	-552 bps	372 bps	EBITDA %	-1.1%
	8.6	8.6	11.6			Depreciation	37.8
Reduction in Losses vs Q4 LY	8.4	9.3	8.3			Finance costs	34.0
	(19.5)	(22.3)	(19.0)			PBT	(74.7)
	-32.9%	-40.6%	-27.7%	-520 bps	770 bps	PBT %	-27.4%
	-	-	-			Tax Expenses	-
	(19.5)	(22.3)	(19.0)			PAT	(74.7)
	0.0	(0.1)	(0.0)			Other Comprehensive Income	0.1
	(19.5)	(22.4)	(19.0)			Total Comprehensive Income	(74.6)

OR IPL Financials Q1

YoY growth 47%

YoY Mktg Expenses reduced
to reduce loss from 11 Cr in
Q1 LY to 6 Cr in Q1 CY

3 months ended			Growth		OR IPL Standalone (₹ Cr)	12 months ended
30-Jun-26	31-Mar-26	30-Jun-25	Y-o-Y	Q-o-Q		31-Mar-26
59	50	40	46.8%	17.3%	Gross Merchandise Value (GMV) - Online	197
21	25	26	-18.0%	-13.0%	Gross Merchandise Value (GMV) - PD	103
7.9	6.9	5.6	41.5%	13.8%	Revenue from operations	26.0
1.9	2.0	2.6	-24%	-5%	Employee expenses	9.8
12.0	11.8	13.8	-13%	1%	Other expenses	54.4
0.0	0.0	0.0			Other income	0.0
(6.0)	(6.9)	(10.7)	44%	13%	EBITDA	(38.1)
-76.3%	-100.1%	-193%			EBITDA %	-146.9%
0.3	0.3	0.3	0%	1%	Depreciation	1.0
0.5	0.5	0.3			Finance costs	1.4
(6.8)	(7.6)	(11.3)	40%	11%	PBT	(40.6)
-86.4%	-110.5%	-203%			PBT %	-156%
-	-	-			Tax Expenses	-
(6.8)	(7.6)	(11.3)	40%	11%	PAT	(40.6)
-	(0.1)	0.0			Other Comprehensive Income	(0.0)
(6.8)	(7.7)	(11.3)	40%	12%	Total Comprehensive Income	(40.6)

Sales growth led EBITDA improvement @ Consolidated Level

13 % YoY growth

Steady Margins @ 19.8%

Controlled Operating Exp

Despite 10 Cr Lower Other
Income vs LY EBITDA doubled
over LY

3 months ended			Growth		Consolidated (₹ Cr)	12 months ended
30-Jun-26	31-Mar-26	30-Jun-25	Y-o-Y	Q-o-Q		31-Mar-26
469.5	436.1	415.8	13%	8%	Revenue from operations	1,800.0
376.7	354.1	329.2			Expenses:	
92.8	82.0	86.6	7%	13%	Cost of Goods Sold	1,431.2
19.8%	18.8%	20.8%	-107 bps	95 bps	Gross Margin	368.7
30.8	31.9	31.4	-2%	-3%	Gross Margin %	20.5%
54.4	57.3	61.9	-12%	-5%	Employee expenses	132.3
1.8	9.3	11.4	-84%	-81%	Other expenses	247.1
9.4	2.2	4.7			Other income	25.8
2.0%	0.5%	1.1%	86 bps	150 bps	EBITDA	15.2
23.4	23.0	26.3			EBITDA %	0.8%
46.4	44.8	40.1			Depreciation	95.7
(60.5)	(65.6)	(61.7)			Finance costs	169.0
-12.9%	-15.1%	-14.8%	194 bps	217 bps	PBT	(249.6)
(0.0)	(0.1)	(0.1)			PBT %	-13.9%
(60.4)	(65.6)	(61.6)			Tax Expenses	(0.2)
(0.5)	(0.9)	0.2			PAT	(249.3)
(60.9)	(66.5)	(61.4)			Other Comprehensive Income	(2.0)
					Total Comprehensive Income	(251.3)

Thank You

About Spencer's Retail Limited: Spencer's Retail Limited, part of RP-Sanjiv Goenka Group, is a multi-format retailer providing a wide range of quality products across categories such as FMCG, fashion, food, staples, general merchandise, personal care, home essentials, electrical and electronics to its consumers. specialty sections such as Spencer's Gourmet, Patisserie, Wine & Liquor and Epicuisine section are some of the key differentiators in our hypermarket stores and in Natures Basket Limited L'exclusif, healthy alternatives and Natures.

The first ever hypermarket in India was launched by Spencer's in Hyderabad in 2000. Today, Spencer's (including Natures Basket) runs 120 stores with a total 8.68 Lacs Square Feet in over 23 cities in India. Spencer's brand positioning – **MAKES FINE LIVING *affordable*** – embodies its philosophy of delighting shoppers with the best products and services that enable a fine living at reasonable prices, while providing them with a warm, friendly and educational retail environment.

Value Market format is 'maha bachat har din' on your daily essentials household needs with best quality.

Natures Basket Limited is a one shop destination for all multi cuisine cooking needs, healthy food including international food products.

ORIPL is an E-commerce company 100% owned Subsidiary of Spencer's Retail Limited. It is an OMNI Channel platform for Food, Grocery, Fresh, Apparel, General Merchandise and Liquor.

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