

Independent Auditor's Report on the Audit of Annual Standalone Financial Results and Review of Half yearly Standalone Financial Results of the Company pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended

To

The Board of Directors of

Spectrum Talent Management Limited (Formerly known as Spectrum Talent Management Private Limited)

Opinion and Conclusion

We have audited the Standalone Financial Results for the year ended 31st March, 2023 and reviewed the Standalone Financial Results for the half year ended 31st March 2023 (refer "Other Matter" section below), both included in the accompanying "Statement of Standalone Financial Results for the half year and year ended March 31, 2023" ("the Statement"), being submitted by Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.

Opinion on Annual Standalone Financial Results

In our opinion and to the best of our information and according to the explanations given to us, the Standalone Financial Results for the year ended March 31, 2023:

- i. is presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended; and
- ii. gives a true and fair view, in conformity with the recognition and measurement principles laid down in the Accounting Standards and other accounting principles generally accepted in India of the Net Profit and other financial information of the Company for the year then ended.

Conclusion on Unaudited Standalone Financial Results for the half year ended March 31, 2023

With respect to the Standalone Financial Results for the half year ended March 31, 2023, based on our review conducted as stated in paragraph (b) of Auditor's Responsibilities section below, nothing has come to our attention that causes us to believe that the Standalone Financial Results for the half year ended March 31, 2023, prepared in accordance with the recognition and measurement principles laid down in the Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

Basis for Opinion on the Audited Standalone Financial Results for the year ended March 31, 2023

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Companies Act, 2013, as amended ("the Act"). Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report.

We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India ('ICAI') together with the ethical requirements that are relevant to our audit of the Standalone financial statements under the provisions of the Act and the Rules there under, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Management's Responsibilities for the Statement

The Statement has been prepared on the basis of the annual Standalone financial statements. The Board of Directors of the Company are responsible for the preparation and presentation of the Statement that give a true and fair view of the net profit/loss and other financial information in accordance with the applicable accounting standards prescribed under section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate implementation and maintenance of accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the Statement, the Board of Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the company's financial reporting process.

Auditor's Responsibilities

(a) Audit of Standalone Financial Results for the year ended March 31, 2023

Our objectives are to obtain reasonable assurance about whether the Standalone financial Results for the year ended March 31, 2023 as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Standalone financial statements.

As part of an audit in accordance with Standards on Auditing, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for



one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purposes of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Evaluate the appropriateness and reasonableness of disclosures made by the Board of directors in terms of the requirements specified under Regulation 33 of the Listing Regulations.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Standalone financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the Standalone financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

(b) Review of Standalone Financial Results for the half year ended March 31, 2023

We conducted our review of the Standalone Financial Results for the half year ended March 31, 2023 in accordance with the Standard on Review Engagements ("SRE") 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the ICAI. A review of interim financial information consists of making inquiries, primarily of the Company's personnel responsible for financial and accounting matters and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with SAs specified under section 143(10) of the Act and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



Other Matter

The Statement includes the results for the half year ended March 31, 2023 which have been extracted by the management from the books of accounts and same were subject to limited review by us. Our report on the Statement is not modified in respect of this matter.

For **B. CHHAWCHHARIA & CO.**
Chartered Accountants
Firm Registration No: 305123E



Abhishek Gupta
Partner

Membership No: 529082

UDIN: 23529082BQVOND5062

Place: New Delhi
Date: 12th July, 2023





SPECTRUM TALENT MANAGEMENT LTD.

SPECTRUM TALENT MANAGEMENT LIMITED
(Formerly known as Spectrum Talent Management Private Limited)

STATEMENT OF STANDALONE FINANCIAL RESULTS FOR THE HALF YEAR AND YEAR ENDED 31ST MARCH 2023

(Figures are in ₹ millions)

Sr. No.	Particulars	Half year Ended			Year Ended	
		31-Mar-23 Unaudited	30-Sep-22 Unaudited	31-Mar-22 Unaudited	31-Mar-23 Audited	31-Mar-22 Audited
	INCOME:					
I	Revenue from Operations	3,952.05	3,575.64	2,916.93	7,527.69	4,762.41
II	Other Income	4.54	3.94	2.94	8.49	3.19
III	Total Income (I+II)	3,956.59	3,579.59	2,919.87	7,536.18	4,765.60
	EXPENSES:					
IV	Purchases of Stock-in-Trade	1,383.23	1,186.60	899.82	2,569.83	1,015.56
(a)	Changes in Inventories	(43.92)	17.60	3.03	(26.32)	(20.04)
(b)	Employee Benefit Expenses	2,427.73	2,203.62	1,858.02	4,631.35	3,540.13
(c)	Other Operating Expenses	10.97	33.53	11.70	44.51	31.56
(d)	Selling & Distribution Expenses	21.16	15.20	12.47	36.36	13.50
(e)	Finance Costs	4.06	1.91	1.24	5.97	1.19
(f)	Depreciation and Amortization Expense	8.45	6.59	4.89	15.03	8.79
(g)	Other Expenses	27.02	20.38	18.57	47.40	24.65
(h)	Total Expenses (IV (a to h))	3,838.68	3,485.44	2,809.74	7,324.12	4,615.34
V	Profit Before Exceptional & Extraordinary items and Tax	117.91	94.15	110.13	212.06	150.26
	Exceptional item	-	-	-	-	-
VI	Profit Before Extraordinary items and Tax	117.91	94.15	110.13	212.06	150.26
	Extraordinary item	-	-	-	-	-
VI	Profit before Tax	117.91	94.15	110.13	212.06	150.26
VIII	Tax Expense:					
(a)	Current Tax	6.67	-	0.12	6.67	0.12
(b)	Deferred Tax	(64.86)	-	(1.29)	(64.86)	(1.29)
	Total Tax Expense	(58.19)	-	(1.18)	(58.19)	(1.18)
IX	Net Profit/(Loss) for the year from continuing operations	176.10	94.15	111.30	270.24	151.44
	Profit/(Loss) for the year from discontinuing operations before tax	-	-	-	-	-
	Tax expense of discontinuing operations	-	-	-	-	-
	Net Profit/(Loss) for the year from discontinuing operations	-	-	-	-	-
	Net Profit/(Loss) for the year	176.10	94.15	111.30	270.24	151.44
X	Paid up Equity share capital (Face value of Equity shares Rs. 10/- each)	179.07	85.50	85.50	179.07	85.50
XI	Reserves excluding revaluation reserve				367.30	190.63
XII	Earnings per equity share:					
(i)	Basic	10.16	5.43	6.18	15.59	8.40
(ii)	Diluted	10.16	5.43	6.18	15.59	8.40
XIII	Debt Equity ratio	0.07	0.26	0.37	0.07	0.37
XIV	Debt service coverage ratio	22.66	29.37	39.33	25.82	35.80
XV	Interest coverage ratio	30.05	60.33	90.17	37.50	170.53

For SPECTRUM TALENT MANAGEMENT LIMITED

Vidur Gupta
Managing Director
DIN No. 05213073



Place: New Delhi
Date: 12th July, 2023

PAN NO - AARCS4776M, CIN NO - U51100DL2012PLC235573

Registered Office B-46, REEF AT APARTMENTS, 20, LP EXTENSION, DELHI-110092	Corporate Office C-142, SECTOR 63, NOIDA-201301 TEL: 0120-3019847-76
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SPECTRUM TALENT MANAGEMENT LTD.

SPECTRUM TALENT MANAGEMENT LIMITED

(Formerly known as Spectrum Talent Management Private Limited)

STANDALONE SEGMENT WISE REVENUE, RESULTS, ASSETS AND LIABILITIES FOR THE HALF YEAR AND YEAR ENDED 31ST MARCH 2023

(Figures are in ₹ millions)

Sr. No.	Particulars	Half year Ended			Year Ended	
		31-Mar-23 Unaudited	30-Sep-22 Unaudited	31-Mar-22 Unaudited	31-Mar-23 Audited	31-Mar-22 Audited
I	Segment Revenue					
	- Manpower supply, Recruitment & related services	2,555.70	2,325.77	2,004.04	4,881.46	3,717.38
	- Trading of Electronic Goods	1,396.35	1,249.88	912.89	2,646.23	1,041.84
	Total Segment Revenue	3,952.05	3,575.64	2,916.93	7,527.69	4,759.22
II	Segment Results					
	- Manpower supply, Recruitment & related services	94.85	82.27	97.23	177.12	135.19
	- Trading of Electronic Goods	18.51	7.94	9.96	26.45	13.06
	Total Segment Results	113.36	90.21	107.19	203.57	148.25
	Add: Other Income	4.54	3.94	2.94	8.49	3.19
	Total Profit Before Tax	117.91	94.15	110.13	212.06	151.44
III	Segment Assets					
	- Manpower supply, Recruitment & related services	739.82	822.01	557.81	739.82	557.81
	- Trading of Electronic Goods	186.18	43.27	76.07	186.18	76.07
	Total Segment Assets	926.00	865.28	633.88	926.00	633.88
IV	Segment Liabilities					
	- Manpower supply, Recruitment & related services	924.34	833.29	628.39	924.34	628.39
	- Trading of Electronic Goods	1.66	31.99	5.50	1.66	5.50
	Total Segment Liabilities	926.00	865.28	633.88	926.00	633.88

1. Segment Revenue, Results, Assets and Liabilities represent amounts identifiable to each of the segments. Other income mainly includes interest income, dividend income, and income from investments.

For SPECTRUM TALENT MANAGEMENT LIMITED

Vidur Gupta
Vidur Gupta
Managing Director
DIN No. 05213073

Place: New Delhi
Date: 12th July, 2023



PAN NO - AARCS4776M, CIN NO - U51100DL2012PLC235573

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SPECTRUM TALENT MANAGEMENT LTD.

SPECTRUM TALENT MANAGEMENT LIMITED
(Formerly known as Spectrum Talent Management Private Limited)
STATEMENTS OF ASSETS & LIABILITIES FOR THE YEAR ENDED 31ST MARCH, 2023

(Figures are in ₹ millions)

Sr. No.	Particulars	31-Mar-23 Audited	31-Mar-22 Audited
I	<u>EQUITY AND LIABILITIES</u>		
1	<u>Shareholders' Funds</u>		
(a)	Share Capital	179.07	85.50
(b)	Reserves and Surplus	367.30	190.63
2	<u>Non-Current Liabilities</u>		
(a)	Long Term Borrowings	1.13	3.43
(b)	Long Term Provisions	9.74	6.81
3	<u>Current Liabilities</u>		
(a)	Short Term Borrowings	36.43	99.25
(b)	Trade Payables		
	- Dues of Micro and Small Enterprises	-	-
	- Dues of other than Micro and Small Enterprises	3.17	9.02
(c)	Other Current Liabilities	328.45	239.04
(d)	Short Term Provisions	0.72	0.19
	Total Equity & Liabilities	926.00	633.88
II	<u>ASSETS</u>		
1	<u>Non-Current Assets</u>		
(a)	Property, Plant and Equipment and Intangible Assets		
	-Property, Plant and Equipment	32.48	26.29
	-Intangible Assets	0.62	0.93
(b)	Non-Current Investments	18.89	27.00
(c)	Deferred Tax Assets	70.36	5.50
(d)	Other Non-Current Asset	3.53	2.55
2	<u>Current Assets</u>		
(a)	Inventories	46.36	20.04
(b)	Trade Receivables	565.65	391.94
(c)	Cash and Cash Equivalents	36.27	34.12
(d)	Short Term Loans and Advances	68.86	52.70
(e)	Other Current Asset	17.81	0.45
(f)	Current Tax Assets (Net)	65.18	72.36
	Total Assets	926.00	633.88

For SPECTRUM TALENT MANAGEMENT LIMITED

Vidur Gupta
Vidur Gupta
Managing Director
DIN No. 05213073

Place: New Delhi
Date: 12th July, 2023



PAN NO - AARCS4776M, CIN NO - U51100DL2012PLC235573

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SPECTRUM TALENT MANAGEMENT LTD.

SPECTRUM TALENT MANAGEMENT LIMITED
(Formerly known as Spectrum Talent Management Private Limited)
STATEMENT OF CASH FLOW FOR THE YEAR ENDED 31ST MARCH, 2023

(Figures are in ₹ millions)

Sr. No.	Particulars	31-Mar-23 Audited	31-Mar-22 Audited
A	Cash Flows from Operating Activities:		
	Net Profit before tax	212.06	150.26
	Adjustments for :		
	Finance Costs	5.97	1.19
	Profit on Sale of Investments (Net)	(0.91)	(1.47)
	Dividend Income	(0.04)	(0.05)
	Interest on Loan	(0.80)	(0.76)
	Loss on Sale of Property, Plant and Equipment	0.00	0.01
	Provision for Doubtful Debts	-	0.68
	Property, Plant and Equipment Written off	-	0.03
	Provision for diminution in Investments	-	0.50
	Depreciation and Amortization Expense	15.03	8.79
	Operating Profit Before Working Capital Changes	231.30	159.18
	Adjusted for :		
	Inventories	(26.32)	(20.04)
	Trade and other receivables	(208.21)	(180.54)
	Trade and other payable	87.01	3.24
	Cash Generated From Operations	83.78	(38.15)
	Direct Taxes paid / adjusted	0.51	(25.46)
	Net Cash (used in)/ flow from Operating Activities (A)	84.30	(63.61)
B	Cash Flows from Investing Activities:		
	Purchase of Property, Plant & Equipment (Net)	(20.91)	(18.12)
	Purchase of Investments (Net)	9.02	23.27
	Dividend Income	0.04	0.05
	Interest on Loan	0.80	0.76
	Net Cash (used in)/ flow from Investing Activities (B)	(11.04)	5.96
C	Cash Flows from Financing Activities:		
	Buy-back of Equity Shares	-	(9.50)
	Premium Paid on Buy- back	-	(47.50)
	Tax on Buy-back of equity shares	-	(13.28)
	Amount paid to Shareholders for Fractional Equity Shares	(0.00)	-
	Proceeds/(Repayment) of borrowings	(65.13)	96.62
	Finance Cost	(5.97)	(1.19)
	Net Cash (used in)/ flow from Financing Activities (C)	(71.10)	25.14
	Net Increase / (decrease) in Cash & Cash Equivalents (A+B+C)	2.16	(32.51)
	Cash and Cash Equivalents at the beginning of the period	34.12	66.62
	Cash and Cash Equivalents at the end of the period	36.27	34.12

Note:

The Standalone Cash flow statement has been prepared by using Indirect method as set out in AS-3.

For SPECTRUM TALENT MANAGEMENT LIMITED

Vidur Gupta
Managing Director
DIN No. 05213073

Place: New Delhi
Date: 12th July, 2023



PAN NO - AARCS4776M, CIN NO - U51100DL2012PLC235573

Registered Office 14-46, RETREAT APARTMENTS, 20, LP EXTENSION, DELHI- 110092	Corporate Office C-142, SECTOR 63, NOIDA- 201301 TEL- 0120-3019847-76
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SPECTRUM TALENT MANAGEMENT LTD.

NOTES TO STANDALONE FINANCIAL RESULTS:

- 1 The Company has completed Initial Public Offering (IPO) of its Equity Shares and its equity shares got listed on SME platform of NSE Limited ("NSE Emerge") on 22nd June, 2023. Accordingly, the financial results for the half year and year ended 31st March, 2023 have been prepared in accordance with SEBI (LODR) Regulations.
- 2 The above results have been reviewed and recommended by the Audit Committee and approved by the Board of Directors at their meetings held on 12th July, 2023.
- 3 The figures for the half year ended 31st March, 2023 have been extracted from the books of accounts and the same were subjected to limited review by the Statutory Auditors.
- 4 The standalone financial results of the company have been prepared in accordance with Accounting standards as prescribed under section 133 of the companies Act 2013 read with relevant rules thereunder and in terms of Regulation 33 of the SEBI (LODR) Regulation, 2015. The compliances relating to Ind AS is not applicable on the company since the company got listed on SME platform of NSE."
- 5 The company is engaged in the business of "Manpower supply, Recruitment and related services" and " Trading of Electronic Goods". The company identified both the businesses as reportable business segments. Accordingly, the disclosure requirements as required under AS- 17 'Segment Reporting' have been given.
- 6 The financial results are presented in Indian Rupees ("Rs.") and all amounts are rounded to the nearest millions, unless specified otherwise 'Zero (0)' denotes amount less than five thousand rupees.
- 7 The figures of the previous periods/years are re-classified/re-arranged/re-grouped, whenever necessary.
- 8 The Statutory Auditors have conducted a limited review of the above mentioned half yearly financial results and audited financial results for the year ended 31st March, 2023 as required by regulation 33 of SEBI (LODR) regulations, 2015.

For SPECTRUM TALENT MANAGEMENT LIMITED

(Signature)
Vidur Gupta
Managing Director
DIN No. 05213073

Place: New Delhi
Date: 12th July, 2023



PAN NO - AARCS4776M, GIN NO - U51100DL2012PLC235573

Registered Office
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Independent Auditor's Report on the Audit of Annual Consolidated Financial Results and Review of Half yearly Consolidated Financial Results of the Group pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended

To

The Board of Directors of

Spectrum Talent Management Limited (Formerly known as Spectrum Talent Management Private Limited)

Opinion and Conclusion

We have audited Consolidated Financial Results for the year ended 31st March, 2023 and reviewed the Consolidated Financial Results for the half year ended 31st March 2023 (refer "Other Matter" section below), both included in the accompanying "Statement of Consolidated Financial Results for the half year and year ended March 31, 2023" of Spectrum Talent Management Limited (Formerly known as Spectrum Talent Management Private Limited) ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), and its share of Net Profit for the half year and year ended March 31, 2023 ("the Statement"), being submitted by Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.

Opinion on Annual Consolidated Financial Results

In our opinion and to the best of our information and according to the explanations given to us, the Consolidated Financial Results for the year ended March 31, 2023:

i. includes the results of the following entities:

- a) Spectrum Talent Management Limited, (The Parent),
- b) STM Consulting INC (U.S.A subsidiary) and
- c) STM Consulting Limited (U.K subsidiary)

ii. is presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended; and

iii. gives a true and fair view, in conformity with the recognition and measurement principles laid down in the Accounting Standards and other accounting principles generally accepted in India of the consolidated net profit and other financial information of the Group for the year ended 31st March, 2023.

Conclusion on Unaudited Consolidated Financial Results for the half year ended March 31, 2023

With respect to the Consolidated Financial Results for the half year ended March 31, 2023, based on our review conducted as stated in paragraph (b) of Auditor's Responsibilities section below, nothing has come to our attention that causes us to believe that the Consolidated Financial Results for the half year ended March 31, 2023, prepared in accordance with the recognition and measurement principles laid down in the Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.



Basis for Opinion

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Companies Act, 2013, as amended ("the Act"). Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India ('ICAI') together with the ethical requirements that are relevant to our audit of the Consolidated Financial Results for the year ended March 31, 2023 under the provisions of the Act and the Rules there under, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Management's Responsibilities for the Statement

The Statement has been prepared on the basis of the annual consolidated financial statements. The Board of Directors of the Parent are responsible for the preparation and presentation of the Statement that give a true and fair view of the net profit/loss and other financial information in accordance with the applicable accounting standards prescribed under section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Group and for preventing and detecting frauds and other irregularities; selection and application of appropriate implementation and maintenance of accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the Statement, the Board of Directors are responsible for assessing the Group ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the Group financial reporting process.

Auditor's Responsibilities

(a) Audit of Consolidated Financial Results for the year ended March 31, 2023

Our objectives are to obtain reasonable assurance about whether the Consolidated financial statement as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.



As part of an audit in accordance with Standards on Auditing, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purposes of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Evaluate the appropriateness and reasonableness of disclosures made by the Board of directors in terms of the requirements specified under Regulation 33 of the Listing Regulations.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Perform procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the Listing Regulations to the extent applicable.
- Obtain sufficient appropriate audit evidence regarding the annual standalone financial results/financial information of the entities within the Group and its joint ventures to express an opinion on the Annual Consolidated Financial Results. We are responsible for the direction, supervision and performance of the audit of financial results/financial information of such entities included in the Annual Consolidated Financial Results of which we are the independent auditors. For the other entities included in the Annual Consolidated Financial Results, which have been audited by the other auditors, such other auditors remain responsible for the direction, supervision and performance of the audits carried out by them. We remain solely responsible for our audit opinion.



Materiality is the magnitude of misstatements in the Annual Consolidated Financial Results that, individually or in aggregate, makes it probable that the economic decisions of a reasonably knowledgeable user of the Annual Consolidated Financial Results may be influenced. We consider quantitative materiality and qualitative factors in (i) planning the scope of our audit work and in evaluating the results of our work; and (ii) to evaluate the effect of any identified misstatements in the Annual Consolidated Financial Results.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

(b) Review of Consolidated Financial Results for the half year ended March 31, 2023

We conducted our review of the Consolidated Financial Results for the half year ended March 31, 2023 in accordance with the Standard on Review Engagements (“SRE”) 2410 “Review of Interim Financial Information Performed by the Independent Auditor of the Entity”, issued by the ICAI. A review of interim financial information consists of making inquiries, primarily of the Group personnel responsible for financial and accounting matters and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with SAs specified under section 143(10) of the Act and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Other Matters

- The Statement includes the Financial results of M/s STM Consulting INC (U.S.A subsidiary) for the period from 1st January 2022 to 31st December 2022, while results for M/s STM Consulting Limited (U.K subsidiary) is for the period from 1st April 2022 to 31st March, 2023.
- We did not audit/review the financial statements of subsidiaries included in the consolidated financial statements. Both the subsidiaries are located outside India whose financial statements has been prepared by the management in accordance with International Financial Reporting Standards. As informed to us, there is no mandatory requirement of audit of accounts of such subsidiaries in accordance with the laws of the country of such subsidiaries.

The Company’s management has converted these unaudited financial statements of the aforesaid subsidiaries from International Financial Reporting Standards to the accounting principles generally accepted in India. We have reviewed the conversion adjustments made by the Company’s management. Our report on the Statement, in so far as it relates to the amounts and disclosures included in respect of the subsidiaries, is based on our review of the conversion adjustments prepared by the Management of the Company.



- The annual Consolidated financial results dealt with by this report have been prepared for the express purpose of filing with the stock exchanges. These results are based on and should be read with the audited Consolidated financial statements of the Company for the year ended March 31, 2023 on which we issued an unmodified audit opinion vide our report dated July 12, 2023.

For **B. CHHAWCHHARIA & CO.**

Chartered Accountants

Firm Registration No: 305123E



Abhishek Gupta
Partner

Membership No: 529082

UDIN : 23529082BQVONC2412

Place: New Delhi

Date: 12th July, 2023





SPECTRUM TALENT MANAGEMENT LTD.

SPECTRUM TALENT MANAGEMENT LIMITED
(Formerly known as Spectrum Talent Management Private Limited)

STATEMENT OF CONSOLIDATED FINANCIAL RESULTS FOR THE HALF YEAR AND YEAR ENDED 31ST MARCH 2023

(Figures are in ₹ millions)

Sr. No.	Particulars	Half year Ended			Year Ended	
		31-Mar-23 Unaudited	30-Sep-22 Unaudited	31-Mar-22 Unaudited	31-Mar-23 Audited	31-Mar-22 Audited
	INCOME:					
I	Revenue from Operations	4,040.90	3,639.46	2,989.73	7,680.37	4,832.21
II	Other Income	4.13	3.55	2.32	7.68	2.45
III	Total Income (I+II)	4,045.03	3,643.01	2,992.05	7,688.05	4,834.66
	EXPENSES:					
IV						
(a)	Purchases of Stock-in-Trade	1,383.23	1,186.60	899.82	2,569.83	1,015.56
(b)	Changes in Inventories	(43.92)	17.60	3.03	(26.32)	(20.04)
(c)	Employee Benefit Expenses	2,502.84	2,246.70	1,910.71	4,749.54	3,589.99
(d)	Other Operating Expenses	24.53	40.72	27.14	65.25	47.46
(e)	Selling & Distribution Expenses	21.16	15.20	12.47	36.36	13.50
(f)	Finance Costs	4.06	2.53	1.24	6.59	1.19
(g)	Depreciation and Amortization Expense	8.45	6.59	4.89	15.03	8.79
(h)	Other Expenses	27.59	22.39	18.56	49.98	26.47
	Total Expenses (IV (a to h))	3,927.93	3,538.33	2,877.86	7,466.26	4,682.93
V	Profit Before Exceptional & Extraordinary items and Tax	117.11	104.68	114.19	221.79	151.73
	Exceptional item	-	-	-	-	-
VI	Profit Before Extraordinary items and Tax	117.11	104.68	114.19	221.79	151.73
	Extraordinary item	-	-	-	-	-
VII	Profit before Tax	117.11	104.68	114.19	221.79	151.73
VIII	Tax Expense:					
(a)	Current Tax	8.52	-	0.57	8.52	0.57
(b)	Deferred Tax (Expense / Income)	(64.86)	-	(1.29)	(64.86)	(1.29)
	Total Tax Expenses	(56.34)	-	(0.73)	(56.34)	(0.73)
IX	Net Profit/(Loss) for the year from continuing operations	173.45	104.68	114.92	278.13	152.46
	Profit/(Loss) for the year from discontinuing operations before tax	-	-	-	-	-
	Tax expense of discontinuing operations	-	-	-	-	-
	Net Profit/(Loss) for the year from discontinuing operations	-	-	-	-	-
	Net Profit/(Loss) for the year before Minority interest portion	173.45	104.68	114.92	278.13	152.46
	Profit/(Loss) attributable to minority interest	(0.02)	-	(0.04)	(0.02)	(0.09)
	Net Profit/(Loss) for the year	173.47	104.68	114.96	278.15	152.54
X	Paid up Equity share capital (Face value of Equity shares Rs. 10/- each)	179.07	85.50	85.50	179.07	85.50
XI	Reserves excluding revaluation reserve				378.99	193.49
XII	Earnings per equity share					
(i)	Basic	9.69	6.35	6.38	16.04	8.46
(ii)	Diluted	9.69	6.35	6.38	16.04	8.46
XIII	Debt Equity ratio	0.07	0.25	0.37	0.07	0.37
XIV	Debt service coverage ratio	24.08	32.48	40.71	25.25	36.15
XV	Interest coverage ratio	29.85	66.97	93.46	35.53	172.18

For SPECTRUM TALENT MANAGEMENT LIMITED

Vidur Gupta
Managing Director
DIN No. 05213073

Place: New Delhi
Date: 12th July, 2023



PAN NO - AARCS4776M, CIN NO - U51100DL2012PLC235573

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SPECTRUM TALENT MANAGEMENT LTD.

SPECTRUM TALENT MANAGEMENT LIMITED

(Formerly known as Spectrum Talent Management Private Limited)

CONSOLIDATED SEGMENT WISE REVENUE, RESULTS, ASSETS AND LIABILITIES FOR THE HALF YEAR AND YEAR ENDED 31ST MARCH 2023

(Figures are in ₹ millions)

Sr. No.	Particulars	Half year Ended			Year Ended	
		31-Mar-23 Unaudited	30-Sep-22 Unaudited	31-Mar-22 Unaudited	31-Mar-23 Audited	31-Mar-22 Audited
I	Segment Revenue					
	- Manpower supply, Recruitment & related services	2,644.55	2,389.59	2,076.84	5,034.14	3,790.37
	- Trading of Electronic Goods	1,396.35	1,249.88	912.89	2,646.23	1,041.84
	Total Segment Revenue	4,040.90	3,639.46	2,989.73	7,680.37	4,832.21
II	Segment Results					
	- Manpower supply, Recruitment & related services	94.46	93.20	101.91	187.66	136.23
	- Trading of Electronic Goods	18.51	7.94	9.96	26.45	13.06
	Total Segment Results	112.97	101.13	111.87	214.11	149.28
	Add: Other Income	4.13	3.55	2.32	7.68	2.45
	Total Profit Before Tax	117.11	104.68	114.19	221.79	151.73
III	Segment Assets					
	- Manpower supply, Recruitment & related services	774.83	850.23	568.12	774.83	568.12
	- Trading of Electronic Goods	186.18	43.27	76.07	186.18	76.07
	Total Segment Assets	961.01	893.51	644.19	961.01	644.19
IV	Segment Liabilities					
	- Manpower supply, Recruitment & related services	959.35	861.51	638.70	959.35	638.70
	- Trading of Electronic Goods	1.66	31.99	5.50	1.66	5.50
	Total Segment Liabilities	961.01	893.51	644.19	961.01	644.19

I. Segment Revenue, Results, Assets and Liabilities represent amounts identifiable to each of the segments. Other income mainly includes interest income, dividend income, and income from investments.

For SPECTRUM TALENT MANAGEMENT LIMITED


Vidur Gupta
Managing Director
DIN No. 05213073

Place: New Delhi
Date: 12th July, 2023



PAN NO - AARCS4776M, CIN NO - U51100DL2012PLC235573

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SPECTRUM TALENT MANAGEMENT LTD.

SPECTRUM TALENT MANAGEMENT LIMITED

(Formerly known as Spectrum Talent Management Private Limited)

STATEMENTS OF CONSOLIDATED ASSETS & LIABILITIES FOR THE YEAR ENDED 31ST MARCH, 2023

(Figures are in ₹ millions)

Sr. No.	Particulars	31-Mar-23 Audited	31-Mar-22 Audited
I	<u>EQUITY AND LIABILITIES</u>		
1	<u>Shareholders' Funds</u>		
(a)	Share Capital	179.07	85.50
(b)	Reserves and Surplus	378.99	193.49
	Minority Interest	0.39	0.41
2	<u>Non-Current Liabilities</u>		
(a)	Long Term Borrowings	1.13	3.43
(b)	Long Term Provisions	9.74	6.81
3	<u>Current Liabilities</u>		
(a)	Short Term Borrowings	36.43	99.25
(b)	Trade Payables		
	- Dues of Micro and Small Enterprises	-	-
	- Dues of other than Micro and Small Enterprises	21.23	14.96
(c)	Other Current Liabilities	333.31	240.13
(d)	Short Term Provisions	0.72	0.19
	Total Equity & Liabilities	961.01	644.19
II	<u>ASSETS</u>		
1	<u>Non-Current Assets</u>		
(a)	Property, Plant and Equipment and Intangible Assets		
	-Property, Plant and Equipment	32.48	26.29
	-Intangible Assets	0.62	0.93
(b)	Non-Current Investments	-	8.11
(c)	Deferred Tax Assets	70.36	5.50
(d)	Other Non-Current Asset	3.53	2.55
2	<u>Current Assets</u>		
(a)	Inventories	46.36	20.04
(b)	Trade Receivables	601.49	408.26
(c)	Cash and Cash Equivalents	62.24	54.27
(d)	Short Term Loans and Advances	60.21	45.43
(e)	Other Current Asset	18.54	0.45
(f)	Current Tax Assets (Net)	65.18	72.36
	Total Assets	961.01	644.19

For SPECTRUM TALENT MANAGEMENT LIMITED

Vidur Gupta
Managing Director
DIN No. 05213073



Place: New Delhi
Date: 12th July, 2023

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SPECTRUM TALENT MANAGEMENT LTD.

SPECTRUM TALENT MANAGEMENT LIMITED
(Formerly known as Spectrum Talent Management Private Limited)
CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2023

(Figures are in ₹ millions)

Sr. No.	Particulars	31-Mar-23 Audited	31-Mar-22 Audited
A	Cash Flows from Operating Activities:		
	Net Profit before tax	221.79	151.73
	Adjustments for :	-	-
	Finance Costs	6.59	1.19
	Profit on Sale of Investments (Net)	(0.91)	(1.47)
	Dividend Income	(0.04)	(0.05)
	Interest on Loan	-	-
	Property, Plant and Equipment Written off	-	0.03
	Loss on Sale of Property, Plant and Equipment	0.00	0.01
	Provision for Doubtful Debts	-	0.68
	Provision for diminution in Investments	-	-
	Unrealised Currency Translation Gain	0.92	0.11
	Depreciation and Amortization Expense	15.03	8.79
	Operating Profit Before Working Capital Changes	243.37	161.02
	Adjusted for :		
	Inventories	(26.32)	(20.04)
	Trade and other receivables	(227.08)	(190.85)
	Trade and other payable	102.89	2.69
	Cash Generated From Operations	92.86	(47.18)
	Direct Taxes paid / adjusted	(1.33)	(25.91)
	Net Cash (used in)/ flow from Operating Activities	91.53	(73.08)
B	Cash Flows from Investing Activities:		
	Purchase of Property, Plant & Equipment (Net)	(20.91)	(18.12)
	Purchase of Investments (Net)	9.02	42.28
	Dividend Income	0.04	0.05
	Net Cash (used in)/ flow from Investing Activities	(11.84)	24.21
C	Cash Flows from Financing Activities:		
	Buy-back of Equity Shares	-	(9.50)
	Premium Paid on Buy- back	-	(47.50)
	Tax on Buy-back of equity shares	-	(13.28)
	Amount paid to Shareholders for Fractional Equity Shares	(0.00)	-
	Minority Interest	0.00	0.50
	Proceeds/(Repayment) of borrowings	(65.13)	96.62
	Finance Cost	(6.59)	(1.19)
	Net Cash (used in)/ flow from Financing Activities	(71.72)	25.64
	Net Increase / (decrease) in Cash & Cash Equivalents	7.97	(23.22)
	Cash and Cash Equivalents at the beginning of the period	54.27	77.50
	Cash and Cash Equivalents at the end of the period	62.24	54.27

Note:

The Consolidated Cash flow statement has been prepared by using Indirect method as set out in AS-3.

For SPECTRUM TALENT MANAGEMENT LIMITED

Vidur Gupta
Managing Director
DIN No. 05213073

Place: New Delhi
Date: 12th July, 2023



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SPECTRUM TALENT MANAGEMENT LTD.

NOTES TO CONSOLIDATED FINANCIAL RESULTS:

- 1 The company has completed Initial Public Offering (IPO) of its Equity Shares and its equity shares got listed on SME platform of NSE Limited ("NSE Emerge") on 22nd June, 2023. Accordingly, the financial results for the half year and year ended 31st March, 2023 have been prepared in accordance with SEBI (LODR) Regulations.
- 2 The above results have been reviewed and recommended by the Audit Committee and approved by the Board of Directors at their meeting held on 12th July, 2023.
- 3 The figures for the half year ended 31st March, 2023 have been extracted from the books of accounts.
- 4 The Consolidated financial results of the Group have been prepared in accordance with Accounting standards as prescribed under section 133 of the companies Act 2013 read with relevant rules thereunder and in terms of Regulation 33 of the SEBI (LODR) Regulation, 2015. The compliances relating to Ind AS is not applicable on the company since the company got listed on SME platform of NSE."
- 5 The Group is engaged in the business of "Manpower supply, Recruitment and related services" and " Trading of Electronic Goods". The Group identified both the businesses as reportable business segments. Accordingly, the disclosure requirements as required under AS- 17 'Segment Reporting' have been given.
- 6 The company has incorporated its wholly owned subsidiaries "STM Consulting INC (USA)" on 27th January 2020 and "STM Consulting Ltd (UK)" on 19th January 2021, which have been included while preparing consolidated financial statements of the group.
- 7 The financial results are presented in Indian Rupees ("Rs.") and all amounts are rounded to the nearest millions, unless specified otherwise 'Zero (0)' denotes amount less than five thousand rupees.
- 8 The figures of the previous periods/years are re-classified/re-arranged/re-grouped, whenever necessary.

For SPECTRUM TALENT MANAGEMENT LIMITED

Vidur Gupta

Vidur Gupta
Managing Director
DIN No. 05213073

Place: New Delhi
Date: 12th July, 2023



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