



S.P.APPARELS LTD.



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Web : www.s-p-apparels.com CIN No.: L18101TZ2005PLC012295

August 12, 2026

The Listing Department
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400 001.

The Listing Department
National Stock Exchange of India Limited
'Exchange Plaza',
Bandra-Kurla Complex, Bandra (East),
Mumbai – 400 051.

Scrip Code: 540048

Symbol: SPAL

Dear Sirs,

Sub: Financial Presentation

Please find enclosed herewith the copy of Financial Presentation for Q 1 FY 27 results of the Company.

Kindly take the same on your records.

Thanking you,

For S.P.Apparels Limited,

Vinodhini K

Digitally signed by Vinodhini K
DN: c=IN, o=Personal, ou=1810,
email=spindia@s-p-apparels.com,
2.5.4.20=64114444760214b3919
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64b33787604042,
postalCode=638111, st=Tamil
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serialNumber=272643266873299
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5c08839356a733f16e87,
cn=Vinodhini K
Date: 2026.08.12 17:09:47 +05'30'

K.Vinodhini
Company Secretary and Compliance Officer

Encl: As above



S.P.APPARELS Ltd.
Dressing the Future

S. P. APPARELS LIMITED

Dressing the Future....

Q1FY27 | Investor Presentation





Revenue from
Operations
9.9% QoQ

Q1FY27
Consolidated

EBITDA
37.5% QoQ

Q1FY27
Consolidated

PAT
33.8% QoQ

Q1FY27
Consolidated

Declared a dividend of Rs. 3 per share for the year and proposed a **stock split of the Company's equity shares** from a face value of Rs. 10 per share to Rs. 2 per share

SPUK revenue more than doubled compared to Q1FY26 and stood at Rs. 333.0 Mn in Q1FY27

Retail Division EBITDA improved to Rs. 4.2 Mn in Q1FY27 from a loss of Rs. (20.7) Mn in Q1FY26, reflecting strong turn around of division

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Quarter Highlights

Q1FY27

Dressing the Future....



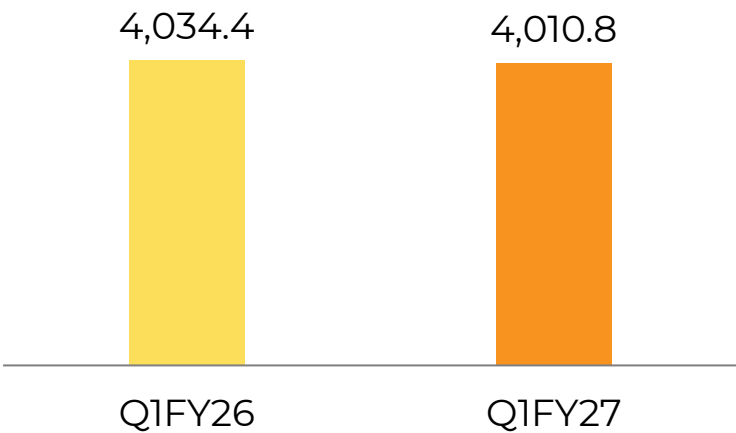
Q1FY27: Performance Highlights



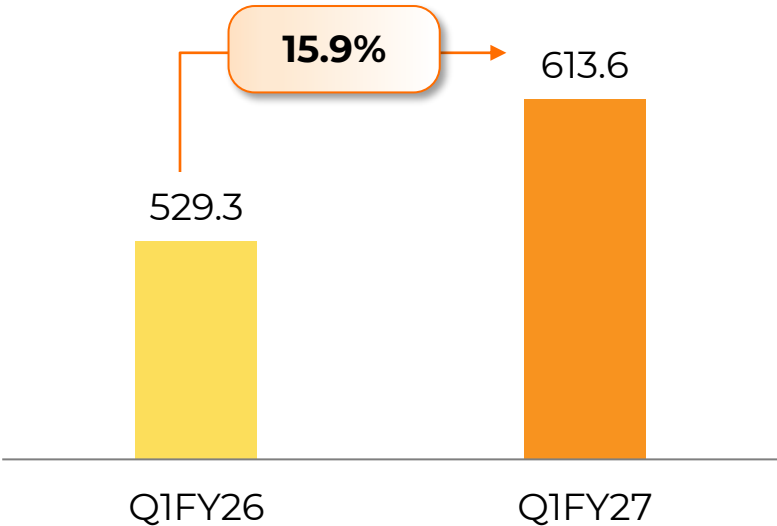
Consolidated

Q1FY27

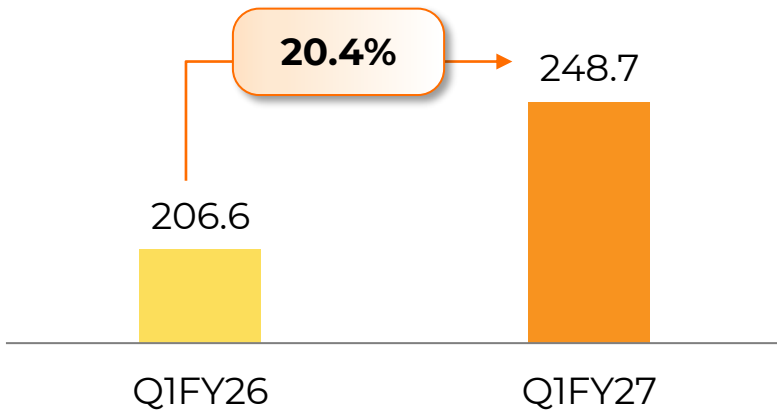
Revenue from Operations (Rs. Mn)



EBITDA (Rs. Mn)



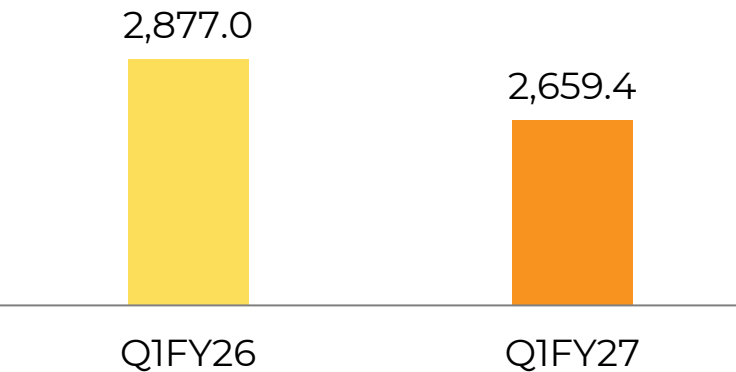
PAT (Rs. Mn)



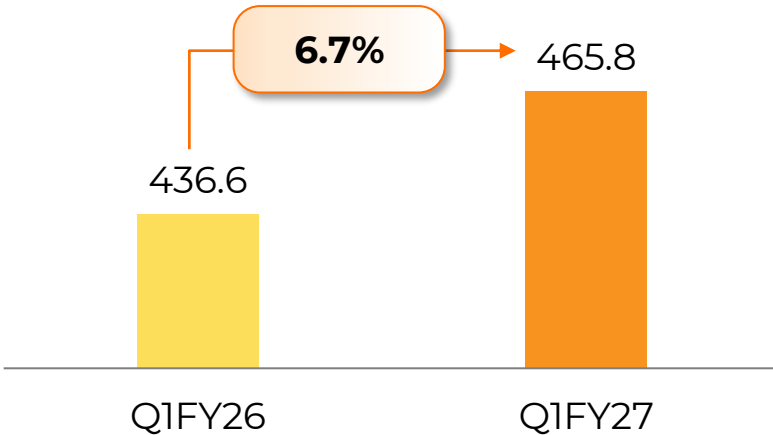
Standalone

Q1FY27

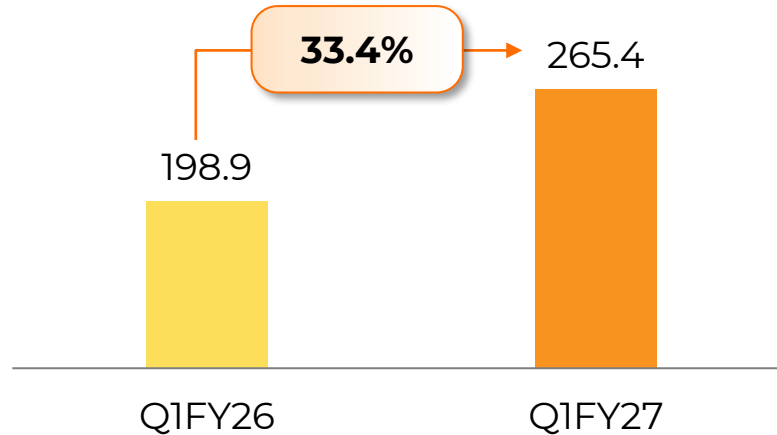
Adj. Operational Revenue (Rs. Mn)



Adj. EBITDA (Rs. Mn)



PAT (Rs. Mn)

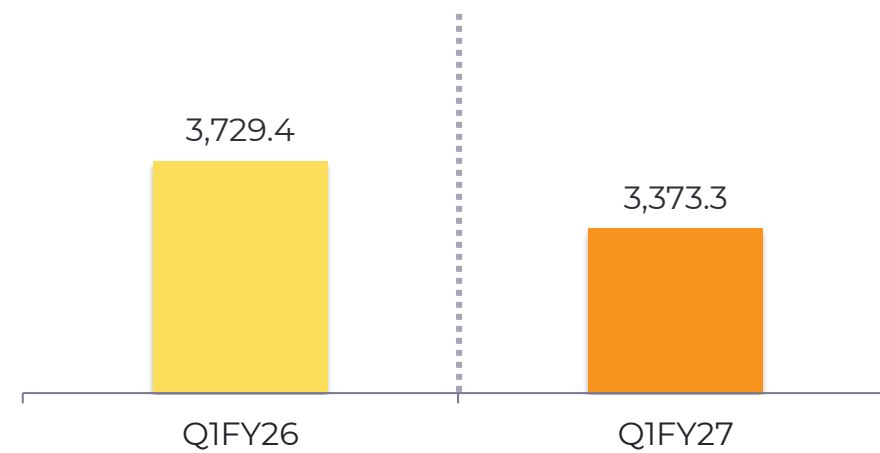


Segmental Highlights

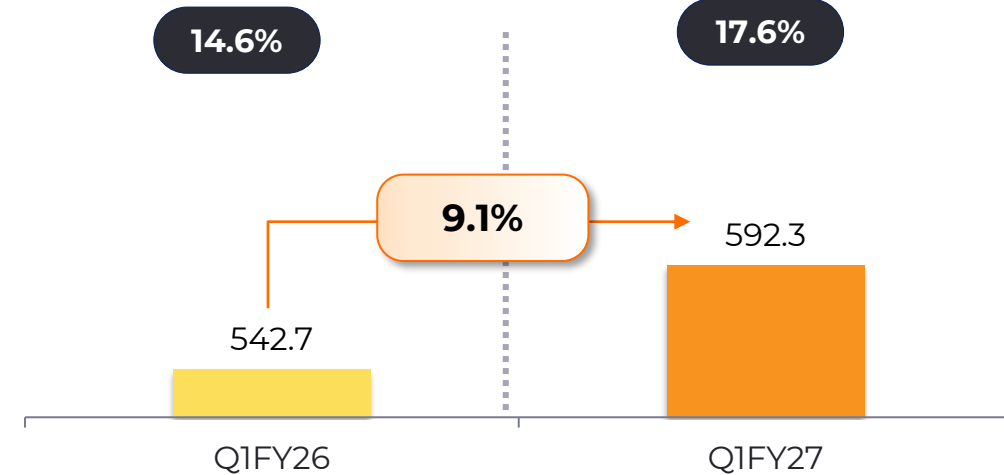


Garmenting Division¹

Adj. Operational Revenue (Rs. Mn)

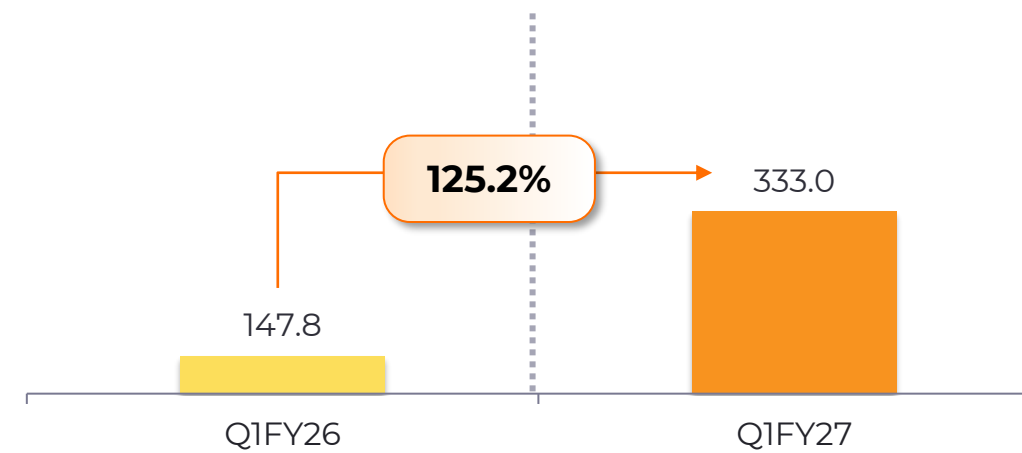


Adj. EBITDA (Rs. Mn) & Margin (%)

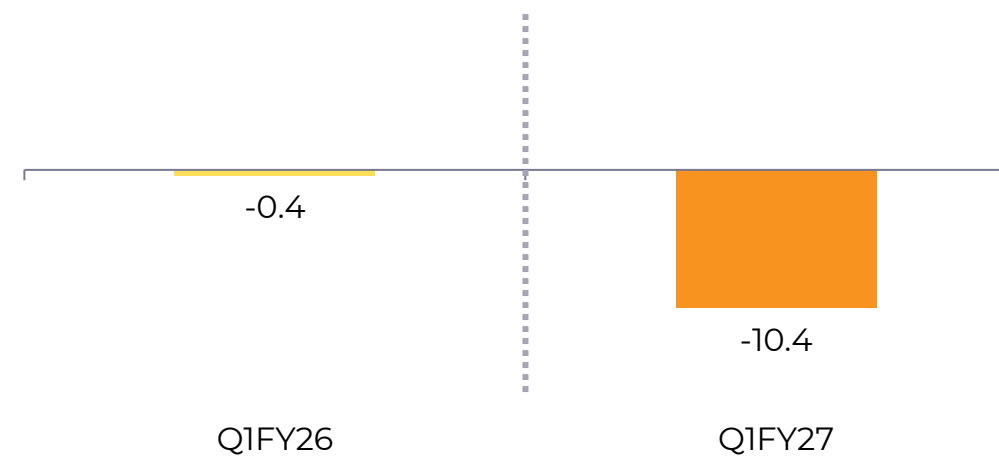


SPUK

Operational Revenue (Rs. Mn)

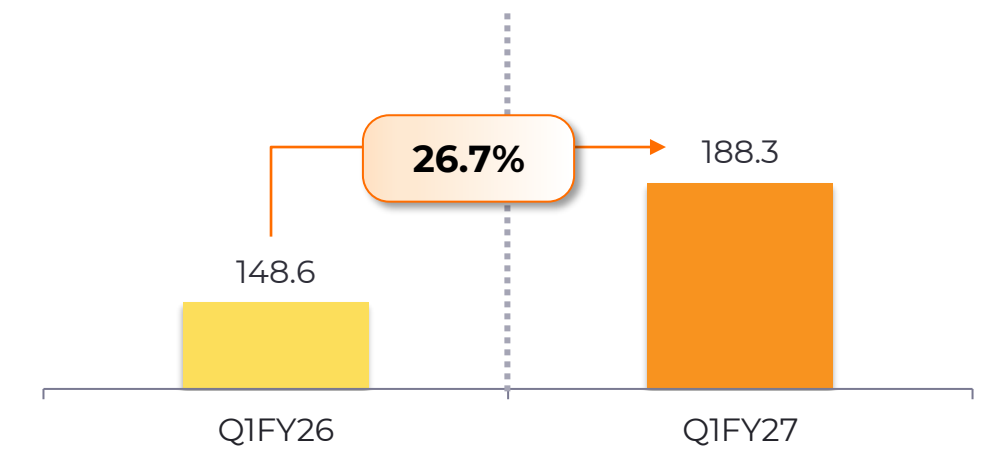


EBITDA (Rs. Mn)

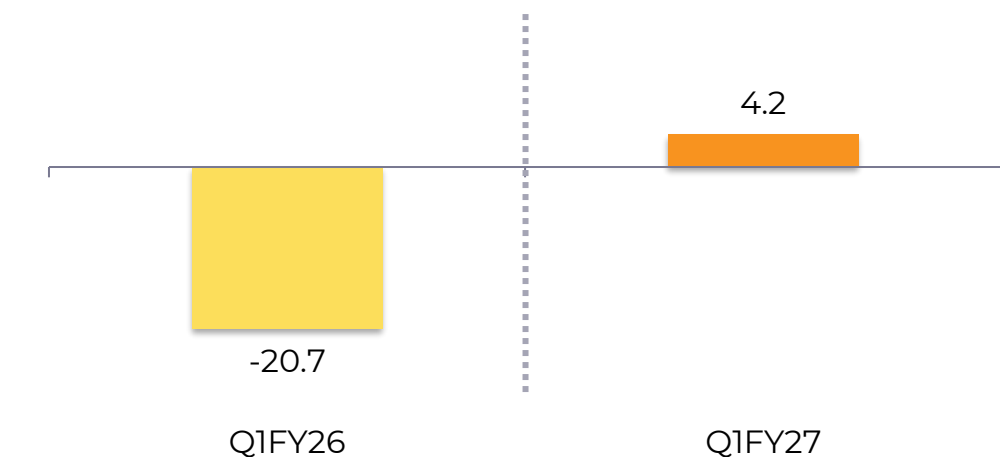


Retail

Operational Revenue (Rs. Mn)



EBITDA (Rs. Mn)

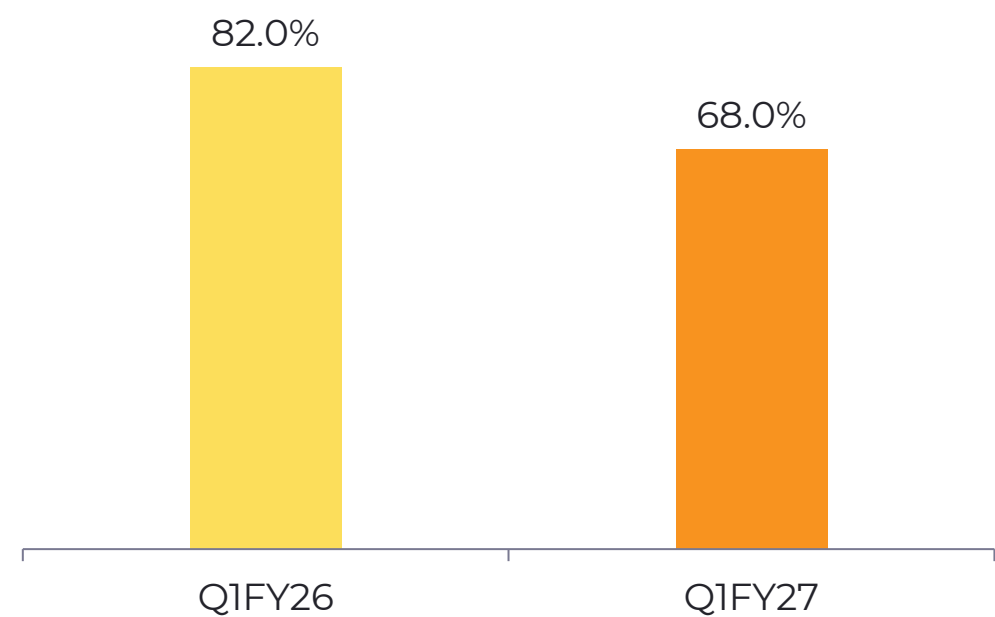


Notes:

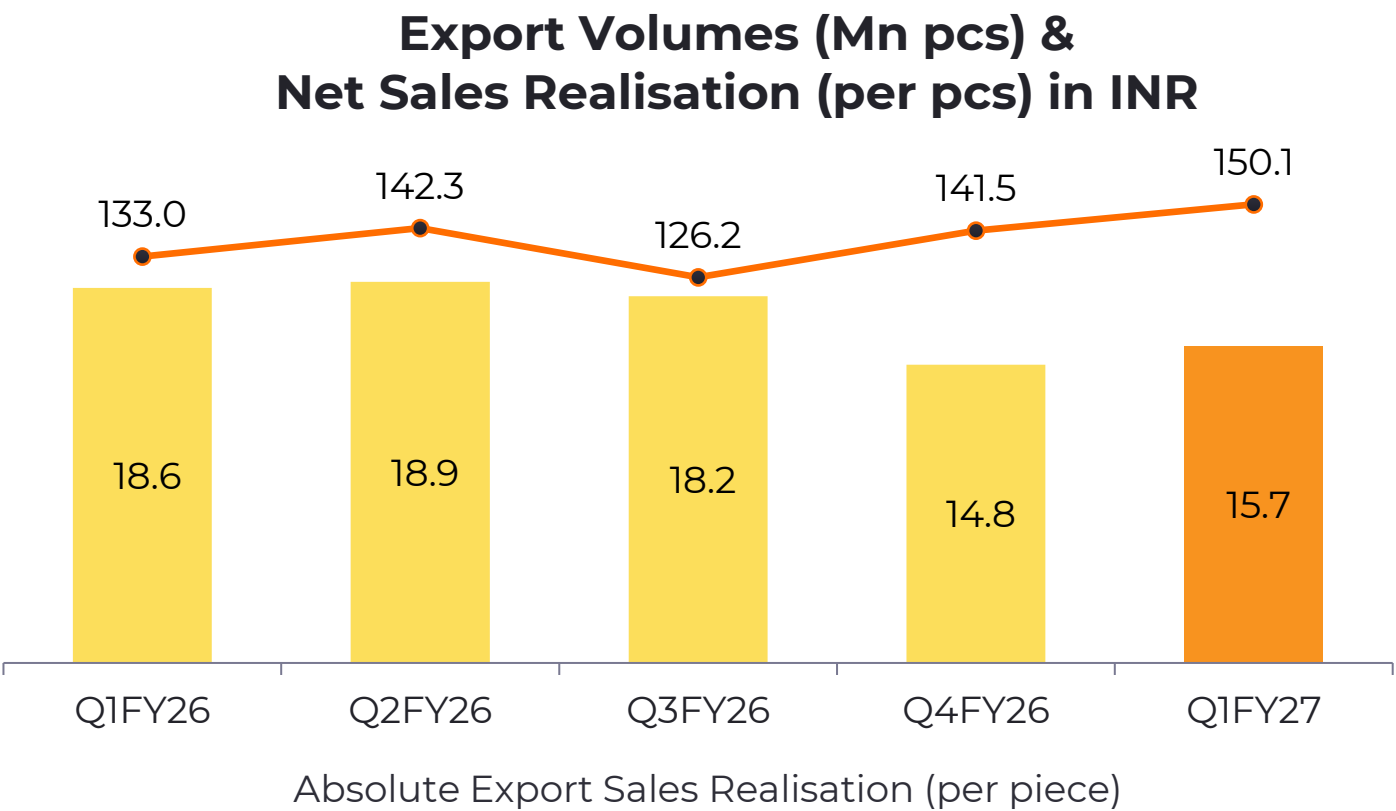
1. Includes SPAL Garment Division, Sri Lanka Operations and Young Brand Apparels
2. Total revenues include realized gain on account of foreign exchange fluctuations (accounted in other income)
3. In addition to (1), EBITDA calculation excludes unrealised MTM gain / loss on account of foreign exchange fluctuations (accounted in other expenses)
4. Going forward Young Brand Apparel will be considered as the part of Garment Export Division



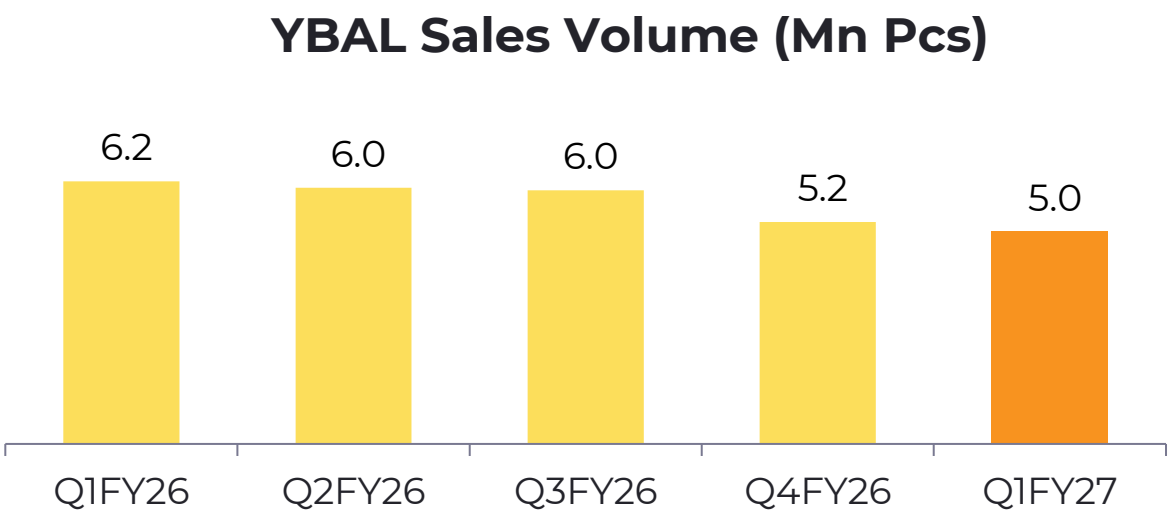
Capacity Utilization



Export Volumes & Realisation



Young Brand Apparel – Sales Volume (in Mn)



P&L Statement Highlights (Consolidated)



Particulars (In Rs Mn)	Q1FY27	Q1FY26	YoY%	Q4FY26	QoQ%
Revenue from Operations	4,010.8	4,034.4	(0.6%)	3,649.1	9.9%
COGS	1,700.6	1,724.5		1,653.7	
Gross Profit	2,310.2	2,309.9		1,995.4	15.8%
Gross Margin %	57.6%	57.3%		54.7%	
Employee Expenses	985.0	1,032.8		891.8	
Other Expenses	711.5	747.7		657.2	
EBITDA	613.6	529.4	15.9%	446.4	37.5%
EBITDA Margin %	15.3%	13.1%		12.2%	
Depreciation	132.4	112.9		123.4	
Finance Cost	148.6	117.8		86.0	
Other Income	35.5	16.3		38.0	
PBT	368.2	314.9	16.9%	275.0	33.9%
Share Profit/(Loss) of the Associate Company	-9.7	-7.1		-10.7	
Tax Expense	109.8	101.2		78.4	
PAT	248.7	206.6	20.4%	185.9	33.8%
PAT Margin %	6.2%	5.1%		5.1%	
Earnings Per Share (EPS) In Rs.	9.9	8.2		7.4	

Notes:

1. PAT Margin = Reported PAT / Total Revenues 1
2. Includes Consolidated Numbers of Young Brand Apparel Private Limited

P&L Statement Highlights (Standalone - SPAL Avinashi)



Particulars (In Rs Mn)	Q1FY27	Q1FY26	YoY%	Q4FY26	QoQ%
Revenue from Operations	2,751.2	2,896.8		2,515.3	
Gain on account of Foreign Currency Fluctuations	-91.9	-19.8		-21.6	
Adj. Operational Revenue	2,659.4	2,877.0	(7.6%)	2,493.7	6.6%
COGS	964.5	1,014.1		888.9	
Gross Profit	1,694.9	1,862.9	(9.0%)	1,604.8	5.6%
Gross Margin %	63.7%	64.8%		64.4%	
Employee Expenses	725.4	803.5		689.7	
Other Expenses excl. MTM gain / loss on account of Foreign Currency Fluctuations	503.7	622.8		485.7	
Adj. EBITDA	465.8	436.6	6.7%	429.4	8.5%
Adj. EBITDA Margin %	17.5%	15.2%		17.2%	
MTM Gain / (Loss) on account of Foreign Currency Fluctuations	2.0	8.9		2.0	
Depreciation	106.0	95.3		107.2	
Finance Cost	24.2	72.1		57.1	
Other Income excl. Gain on account of Forex Fluctuations	12.6	12.9		10.0	
PBT	350.2	291.0	20.3%	277.1	26.4%
Tax Expense	84.8	92.1		63.5	
PAT	265.4	198.9	33.4%	213.6	24.3%
PAT Margin %	10.0%	6.9%		8.6%	
Earnings Per Share (EPS) In Rs.	10.5	7.9		8.5	

Notes:

1. Total revenues include realised gain on account of foreign exchange fluctuations (accounted in other income)
2. In addition to (1), EBITDA calculation excludes unrealised MTM gain / loss on account of foreign exchange fluctuations (accounted in other expenses)
3. PAT Margin = Reported PAT / Total Revenues 1

P&L Statement Highlights - Young Brand Apparel



Particulars (In Rs Mn)	Q1FY27	Q1FY26	YoY%	Q4FY26	QoQ%
Revenue from Operations	727.2	848.6		653.9	
Gain on account of Foreign Currency Fluctuations	-13.2	3.8		14.9	
Adj. Operational Revenue	714.0	852.4	(16.2%)	668.8	6.8%
COGS	379.2	496.6		354.9	
Gross Profit	334.8	355.7	(5.9%)	313.9	6.7%
Gross Margin %	46.9%	41.7%		46.9%	
Employee Expenses	171.7	186.2		164.9	
Other Expenses excl. MTM gain / loss on account of Foreign Currency Fluctuations	36.6	63.3		64.2	
Adj. EBITDA	126.5	106.2	19.1%	84.7	49.3%
Adj. EBITDA Margin %	17.7%	12.5%		12.7%	
MTM Gain / (Loss) on account of Foreign Currency Fluctuations	-17.1	0.0		0.0	
Depreciation	10.5	10.4		10.6	
Finance Cost	9.9	22.2		9.6	
Other Income excl. Gain on account of Forex Fluctuations	1.4	4.1		0.0	
PBT	90.4	77.6	16.5%	64.5	40.1%
Tax Expense	27.4	22.1		18.6	
PAT	63.0	55.5	13.5%	45.9	37.2%
PAT Margin %	8.8%	6.5%		6.9%	

Notes:

1. Total revenues include realised gain on account of foreign exchange fluctuations (accounted in other income)
2. In addition to (1), EBITDA calculation excludes unrealised MTM gain / loss on account of foreign exchange fluctuations (accounted in other expenses)
3. PAT Margin = Reported PAT / Total Revenues 1

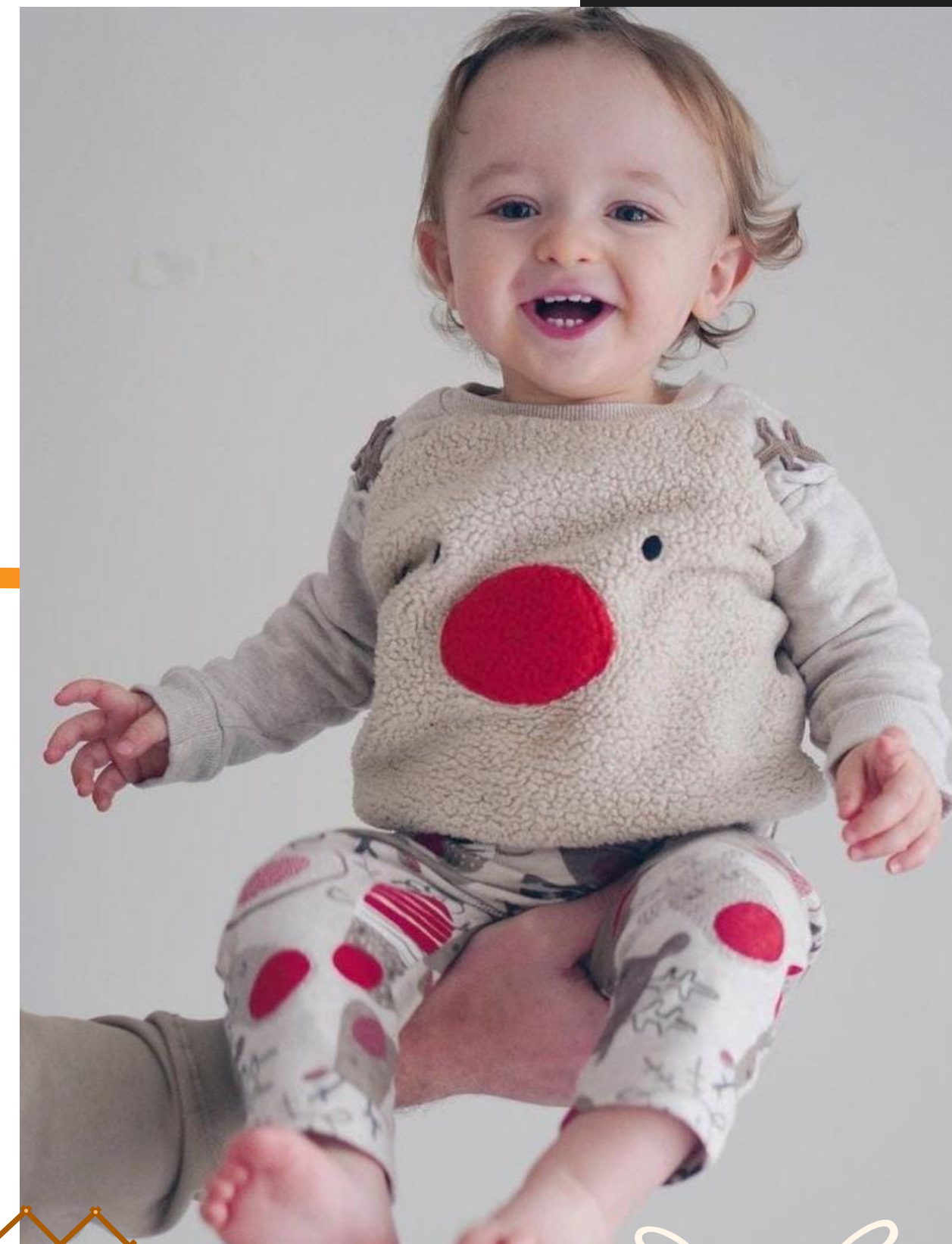


Growth Strategies

Growth in Existing
Verticals

Expanding
Geographical Footprint

Growth in Acquired
Business



1. Growing Existing Verticals



Traditional SPAL Garment Division

01 Enhance Capacity Utilization within the Current Operational setup

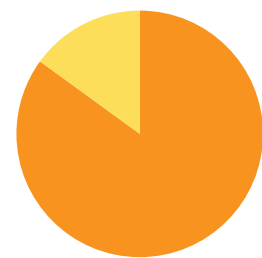
Utilization in
FY26 **75%**



**Peak utilization capacity at
~90%+**

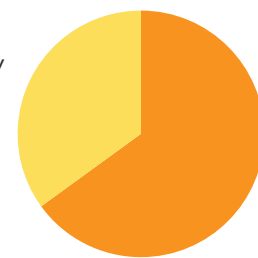
02 Diversifying Product Mix & Improving Efficiency

Revenue Mix (FY25)



■ Kids Wear ■ Adult Wear

Revenue Mix (FY27E)



■ Kids Wear ■ Adult Wear

Reducing dependency
on Kids wear



SPUK

FTA UK Advantage

- Competitive Pricing Opportunity
- Engage with UK retailers more effectively



Sourcing Flexibility

- SPUK can source products from both Sri Lanka and India, depending on landed cost differences



Customer Addition to Drive Growth

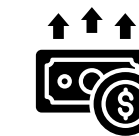
- Customer Contribution: Top 5-6 customers are expected to generate GBP 2-3 mn annually
- Growth Rate: Anticipate minimum growth of 10% per customer each year



SP Retail Ventures



Seeking Strategic Investor: Actively looking for a strategic partner to support our growth initiatives



Capital Market Fundraising: Planning to raise funds from the capital market shortly



2. Expanding Geographical Footprints – Entry into Sri Lanka



Locational Advantage in moving to Sri Lanka for SPAL

-  Efficient raw material transfer with **overnight shipments** from Tuticorin Port to Colombo
-  **Duty free trade** to Europe and UK markets
-  **Abundant labour availability** with easy access to skilled labour
-  Historically acclaimed for its skilled craftsmanship and **quality in knitted and woven products**

SPAL's Strategy to Grow in Sri Lanka

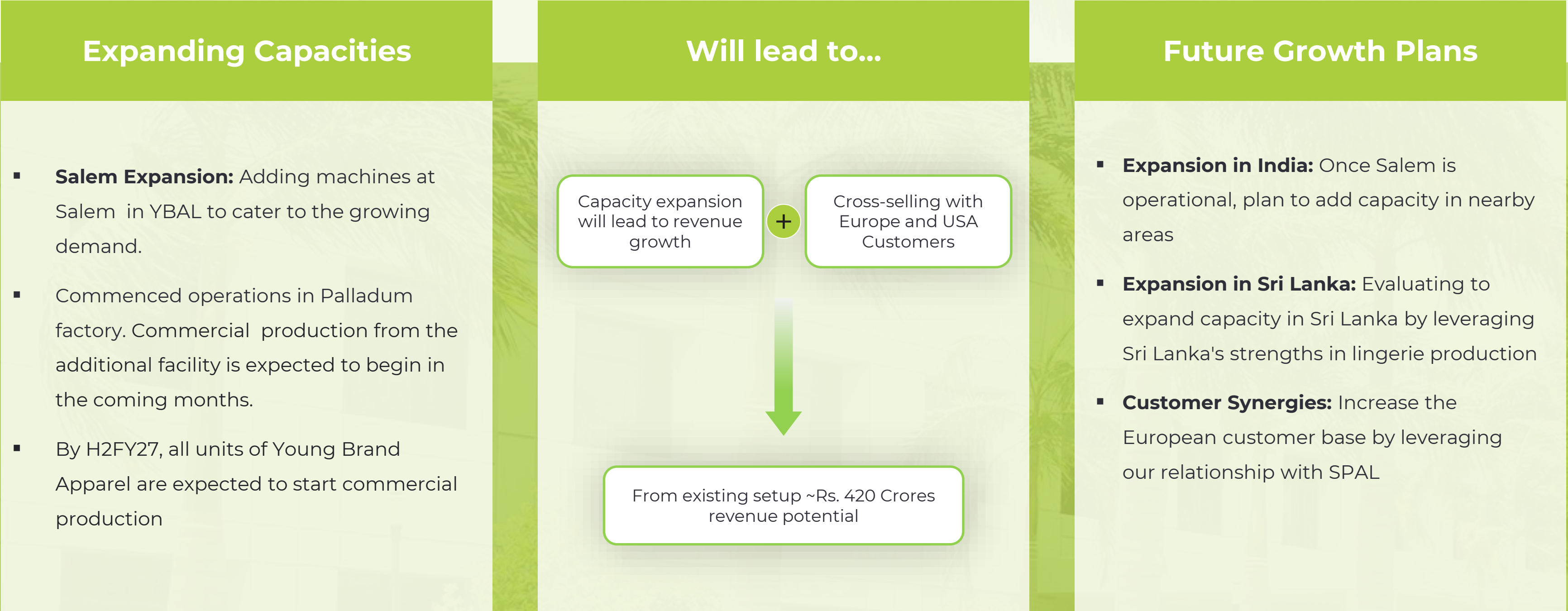
Subsidiary Established:
Entered Sri Lanka in
January 2025

Strategic Target:
Targeting customer
approved factories
for acquisition

Reducing Gestation Period :
Investing in operational factories
in Sri Lanka to streamline setup
and reduce turnaround time
compared to establishing new
facilities in Northeast India

Asset-Light Model:
Avoiding greenfield
investments

3. Strong Growth from New Acquisition – Young Brand Apparels





Company Overview

S. P. Apparels Limited (SPAL) founded in 1989, is India's biggest manufacturer and exporter of knitted clothes for infants and children. These are produced in integrated facilities that enable end-to-end garment manufacturing services. SPAL offers complete garment production services, from fibre to fashion.

Dressing the Future....





Strong Leadership

Specialized player in the Infant & children wear knitted garment industry along with adult category



Brand of Choice

Preferred vendor for major children wear brands with a strong relationship of over **2 decades**.



Integrated Manufacturing

100% Backward integrated right from product development to garmenting helps to deliver **superior quality**



Location Advantage

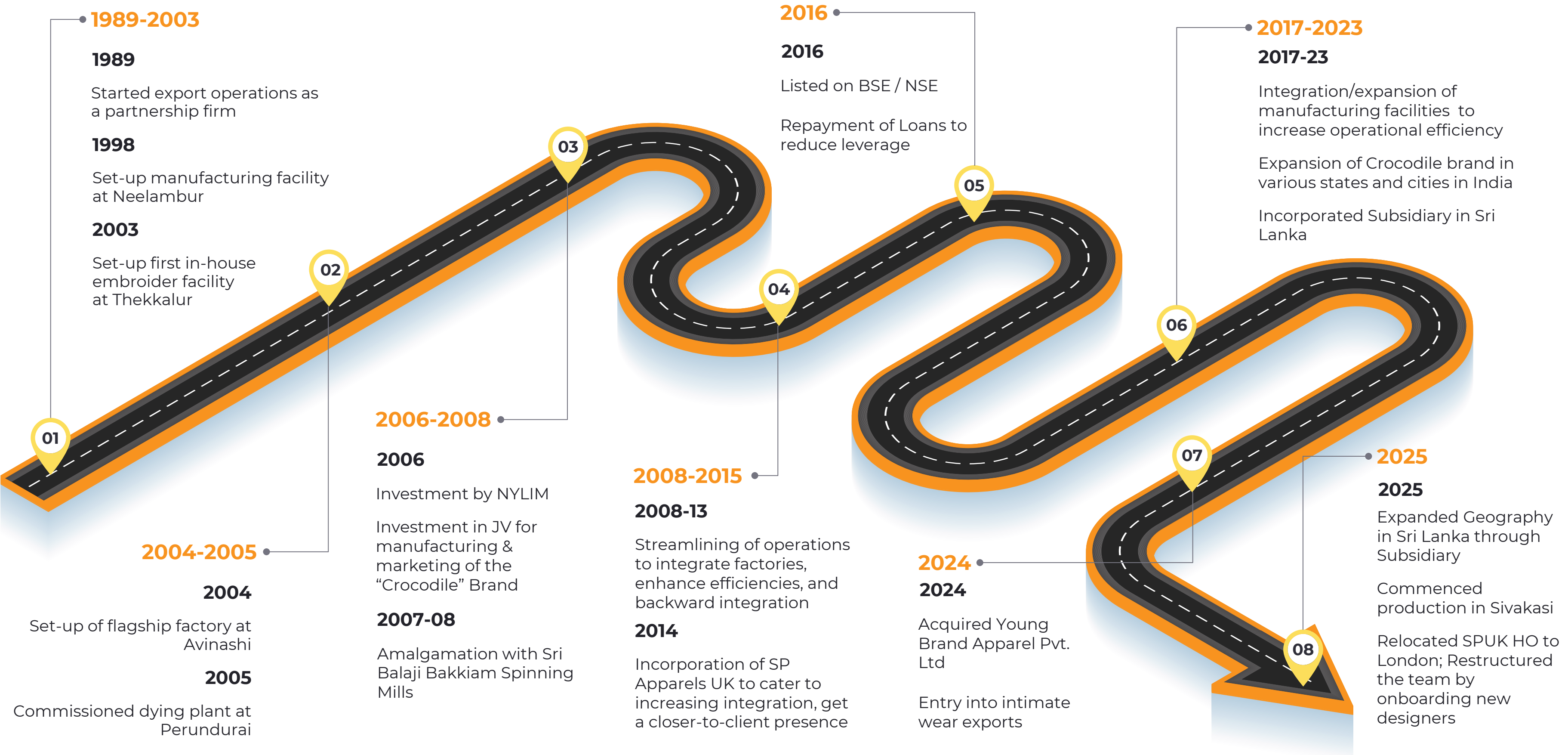
Located near Tirupur – the hub for knitted children's garments, convenient access to skilled labour, **raw material**, and proximity to the international port

SPAL is the preferred vendor for knitted garments for infants and children to reputed international brands and retailers

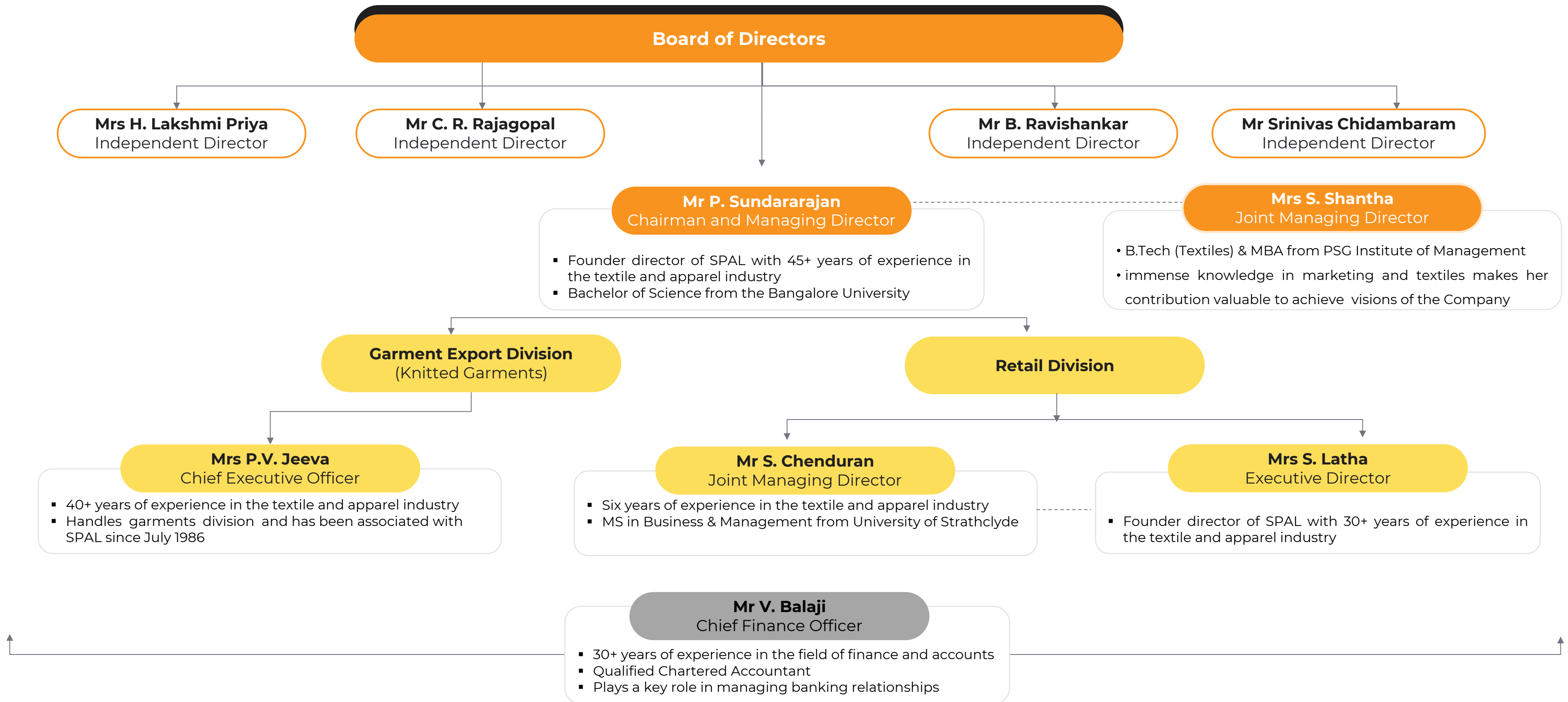
WHY SPAL?

- Expertise in concurrently managing multiple large **orders with a diversified product** range including body suits, sleepsuits, tops, and bottoms
- Ethically, Environmentally, and Socially compliant organization
- No **bulk returns** from customers since the inception
- **Product Safety** is the key focus of the company
- Exclusive Design support from **dedicated in-house** design team

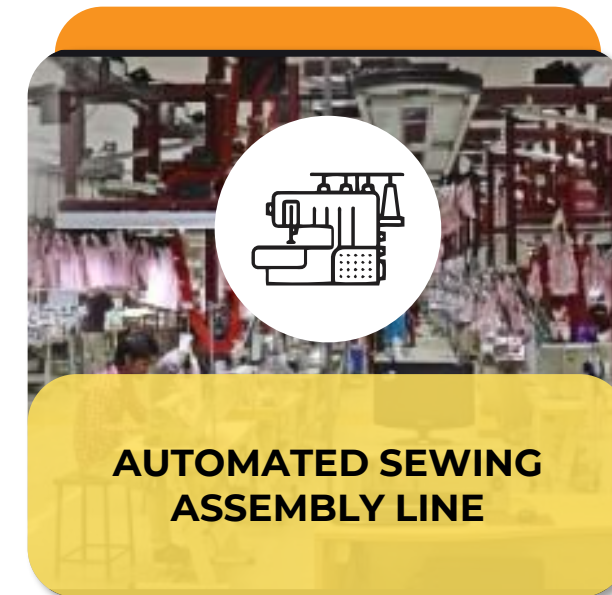
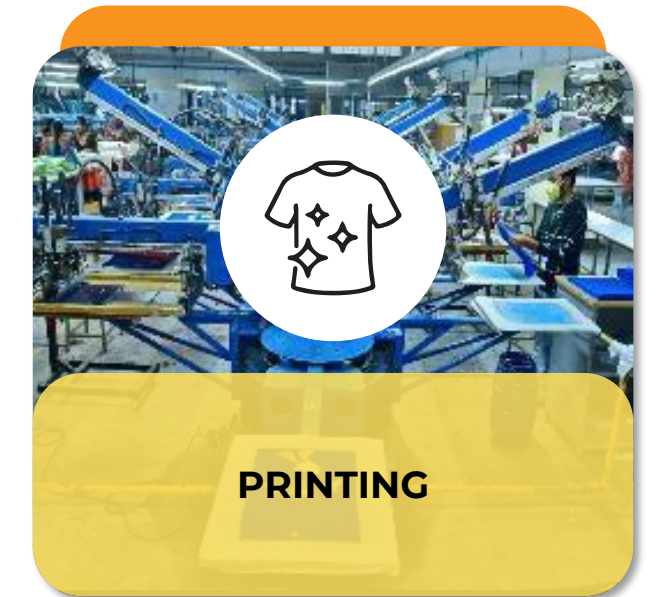
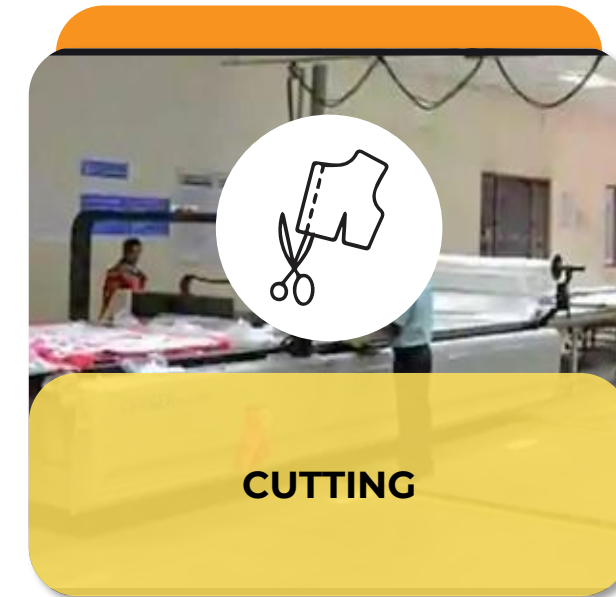
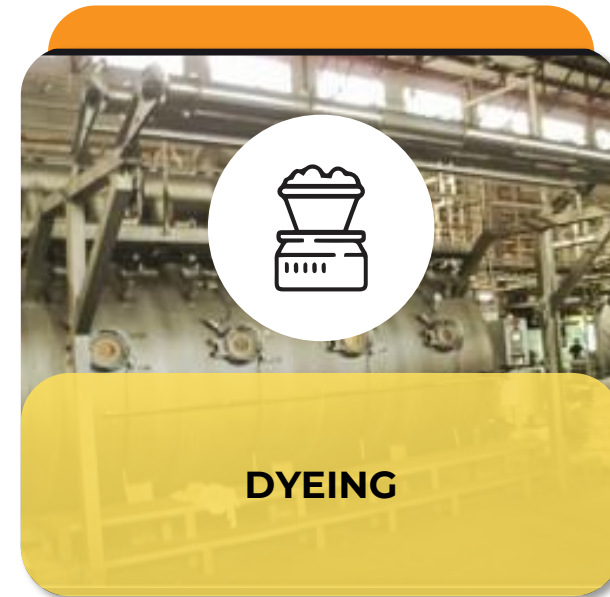
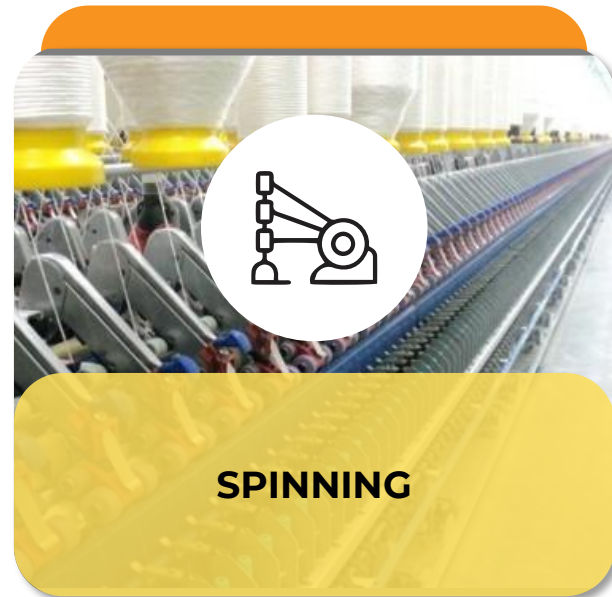
Journey So Far



Effective Management Structure



Integrated Facilities – Right from Yarn to Garment



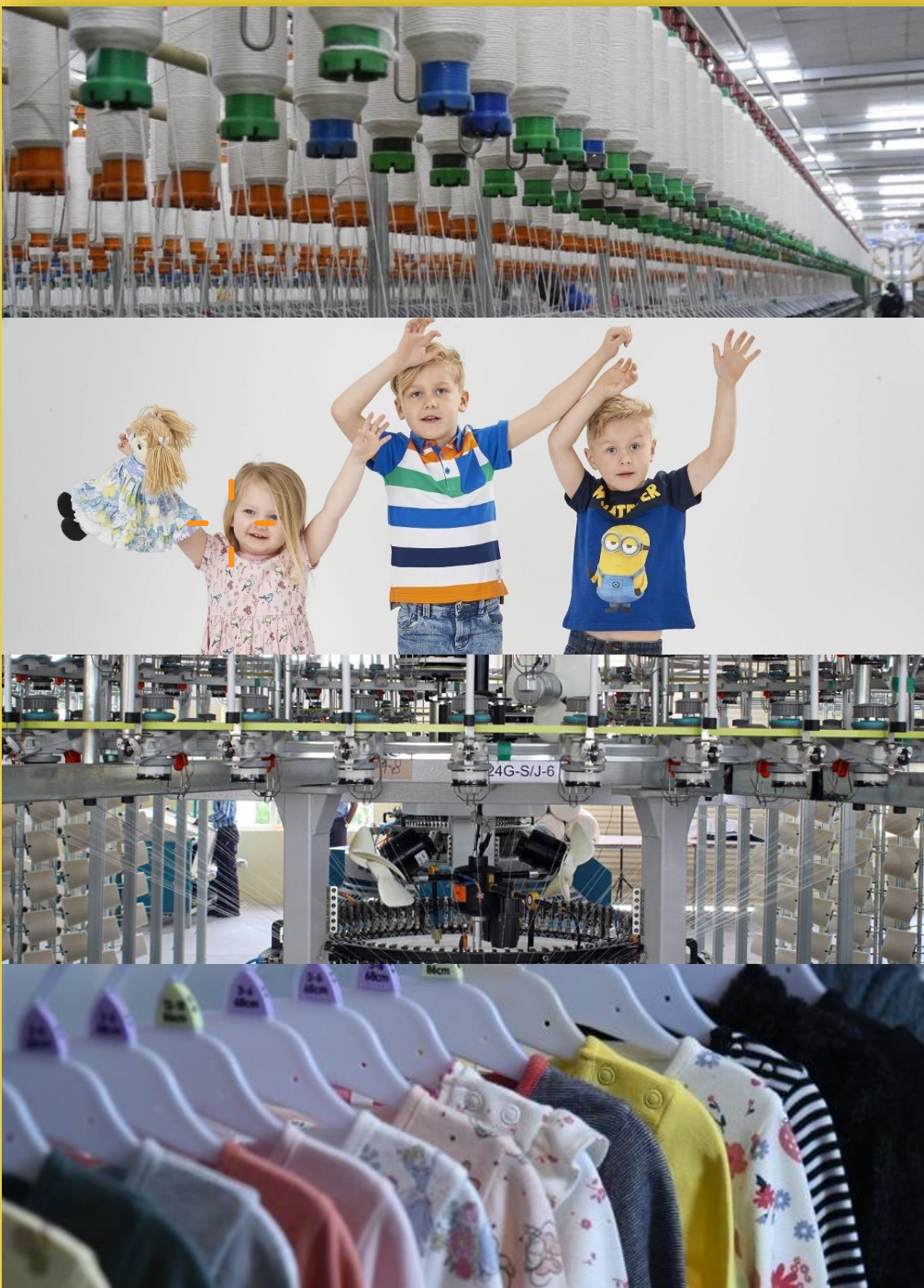


Garment Division

Established Global Player

Dressing the Future....



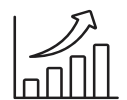


Well Established Garment Export Business (Kids & Infants)



Leading exporter

Leading Kids and Infants Exporter Globally



90%+ Absolute Growth | 18% CAGR Growth*

(FY22-FY26) (*including YBAL numbers)



17-18% Margins

Consistently Delivered EBITDA Margins between 17%-18%



Global

Catering to leading global multinationals



SPUK

Presence in UK through SPUK for Design support services



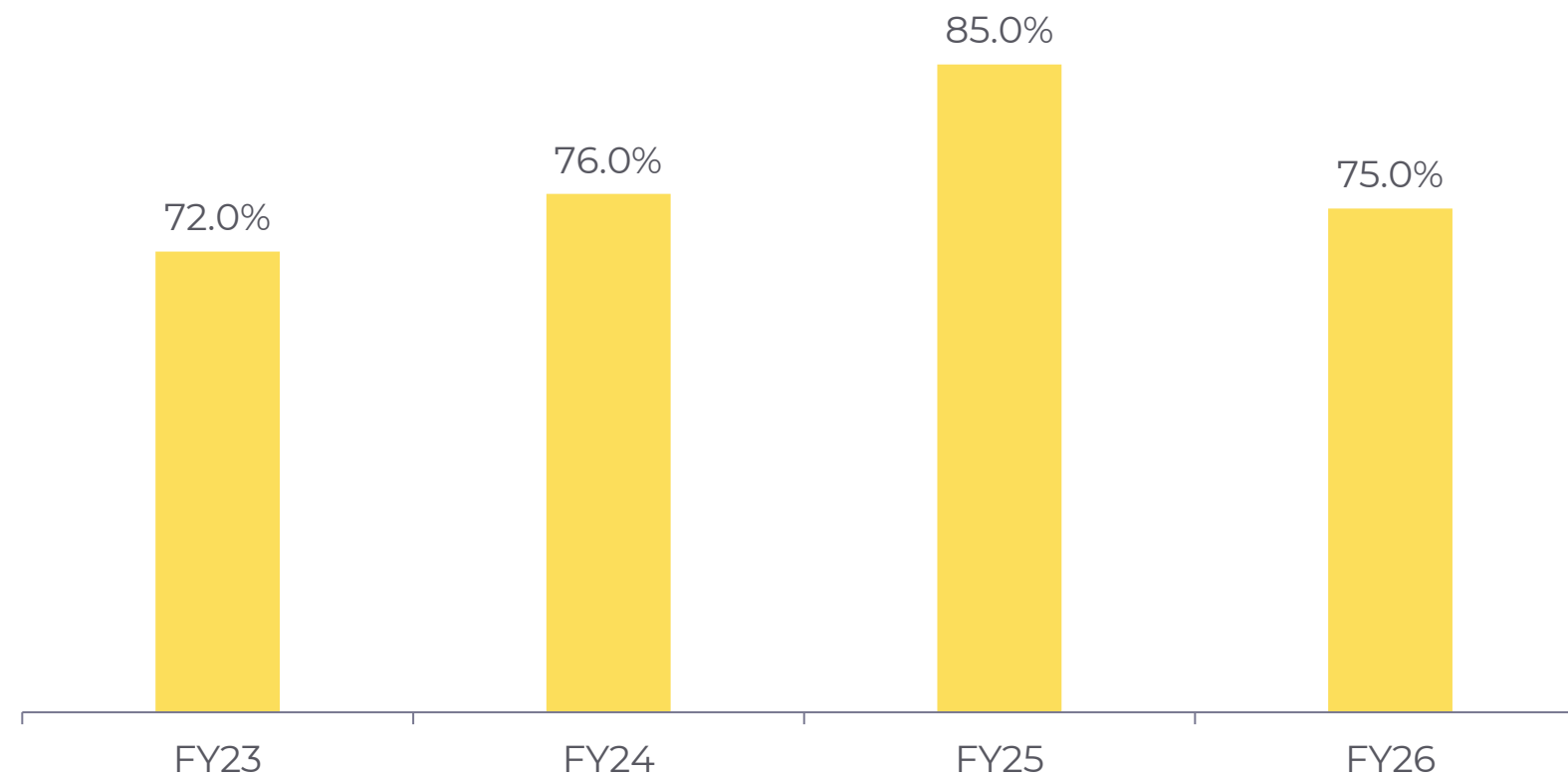
YBAL\$

Prominent brand in exports of intimate wear

Improving Operating leverage to thrust growth

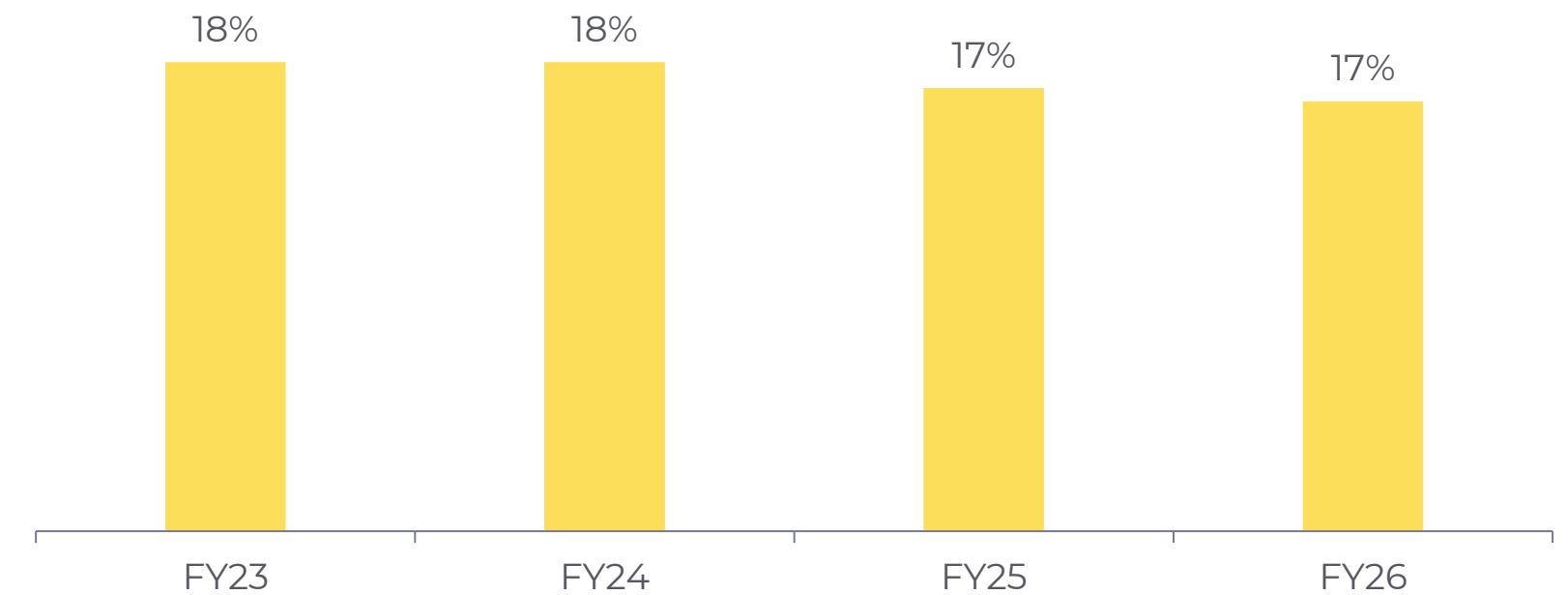


Capacity Utilization Trend



Utilisation levels from **currently at 75%**, there is headroom for further increase in utilization levels and expansion

Adj. EBITDA Margin (%)



Adj. EBITDA Margin (%) to remain sustainable at **17% to 18%***

Notes:

1. Projected EBITDA margin range is provided as guidance.

Key Entry Barriers

Products

- Cater to infants and children
- Manufacture high-fashion garments

Health & safety regulations

- Stringent safety and quality requirements in developed markets
- Severe restrictions on the use of hazardous chemicals, dyes, accessories, etc to prevent harming infants and children

Manufacturing capabilities

- Demands large variety and small batch size orders
- Highly complex manufacturing

Skilled labour

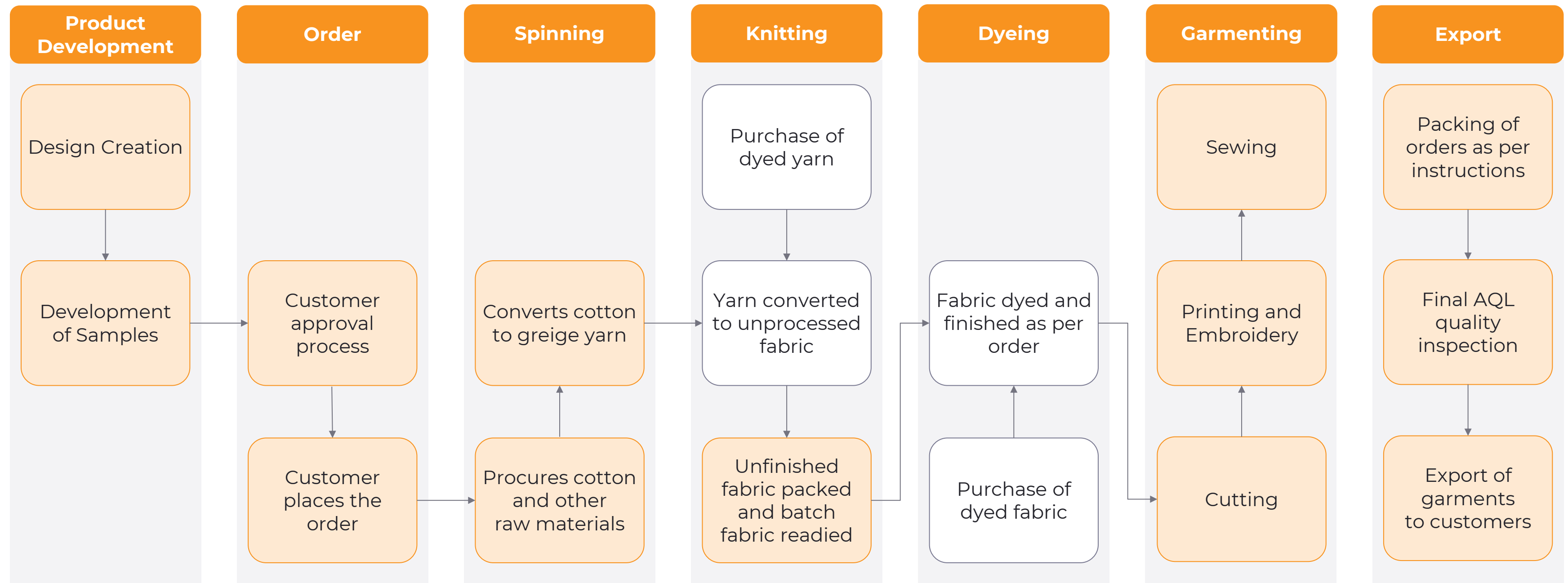
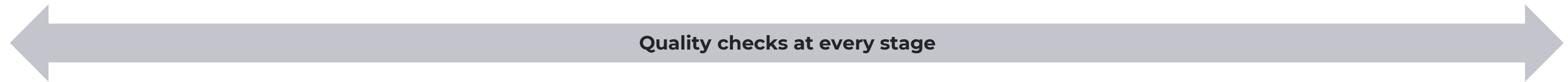
- Labour intensive operations
- Employee training & skill development
- Employee occupational health & welfare

Ethics

- Ethical factories with best-in-class standards
- Employee welfare initiatives that align with industry-leading standards



Complete Integration enables Quality Consistency and Timely Delivery



Legend



Process Stage



In house



Partly Outsourced

Developed Capabilities Over the Years



Demonstrated manufacturing excellence for over 3 decades



Proficient in-house design and merchandising team of designers located at SPUK and in India



Ability to consistently deliver high quality products on timely basis



Meeting stringent compliance requirements of international customers

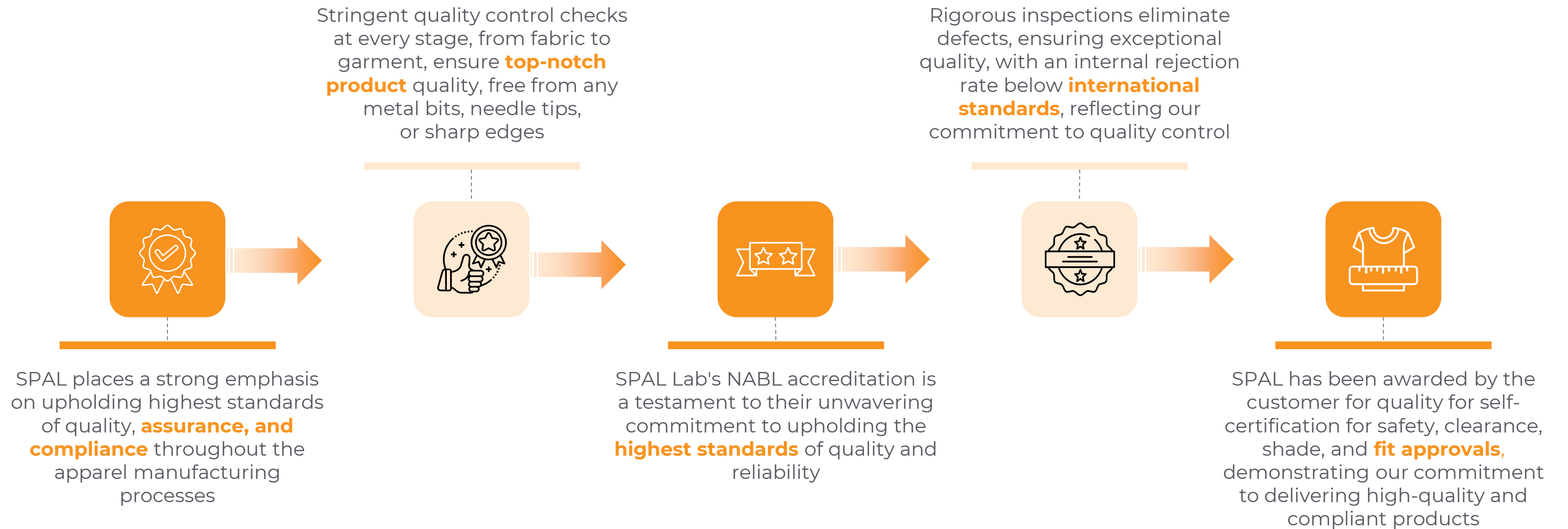


Use of latest technology for developing products and styles



Company is working towards sustainable growth by continuously working on improving its ESG matrix

Quality is a key essence of our success





Young Brand Apparels

Established Global Player

Dressing the Future....



Young Brand Apparels – Entry into Intimate Wear Exports



YOUNG BRAND APPAREL

Intimate Wear

The company offers innerwear and **outerwear for men**, women and kids. It specializes in intimate wear

Marquee Customers

Core export customers are Marks & Spencer, PINK (**Victoria's Secret**), Jockey, American Eagle

Plant

Owens a **2,80,000 sq.** ft state of the art manufacturing facility on a 26-acre site in Chennai's outskirts

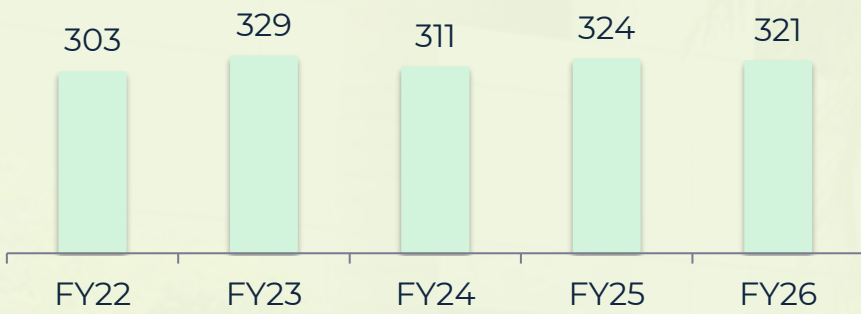
Partners

Nurtured by direct **2,300** and **5,000** of indirect partners

Geographical Footprints



Young Brand Apparels - Revenue INR Crore



Marquee Customers





Crocodile

ANGEL&ROCKET

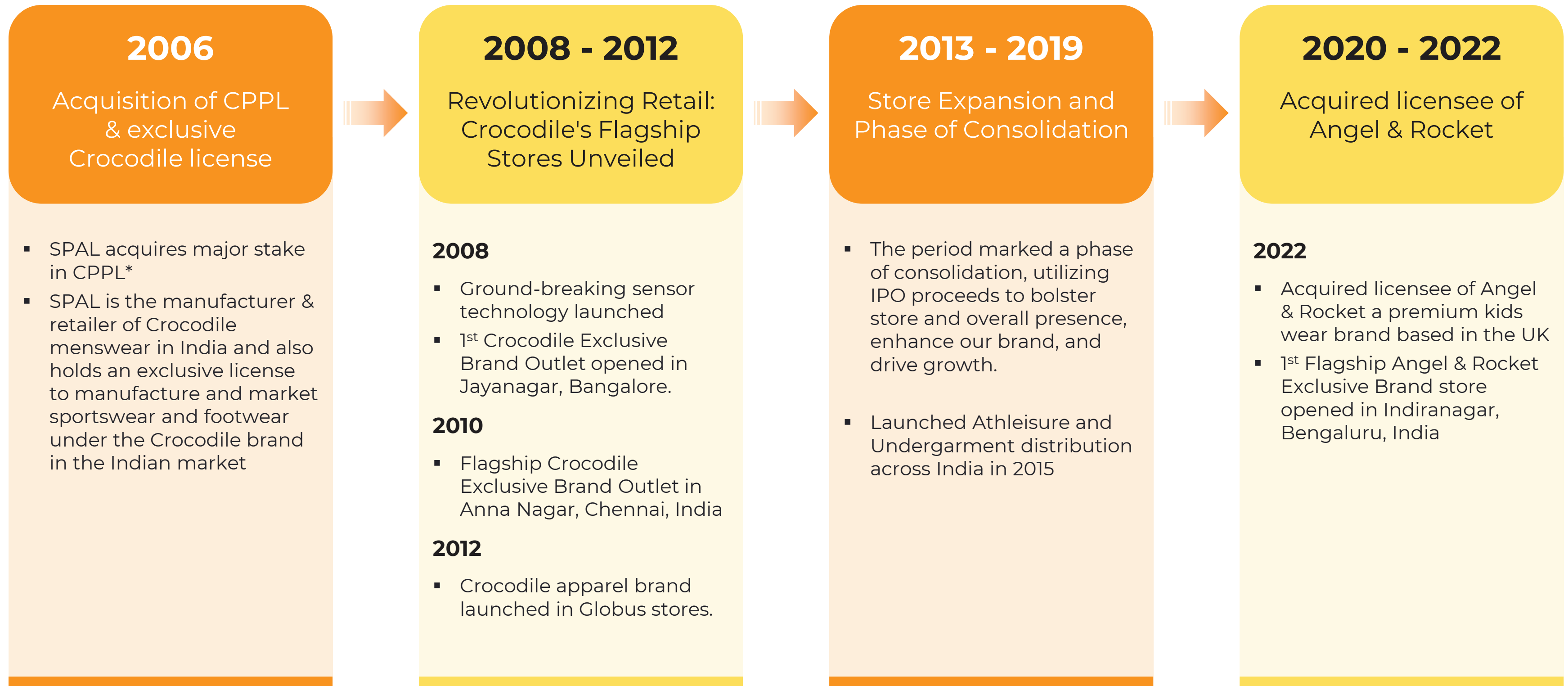


S.P. Retail

Building a Brand for Future

Dressing the Future....





Retail Division - A High Value Brand Play



SPAL Retail

Fuelled by a robust distribution network, an in-house design team, and a sustainable growth strategy, Retail is One of the fast-growing division of SPAL

Crocodile

Crocodile is an Established and a profitable brand with Pan India Presence and Good Brand Recall

Diversified portfolio

Diversified product portfolio entering into own kids and infants wear and high-end women wear brand

Angel & Rocket

Building a kids wear brand Angel & Rocket

Building a Retail Business for the Future

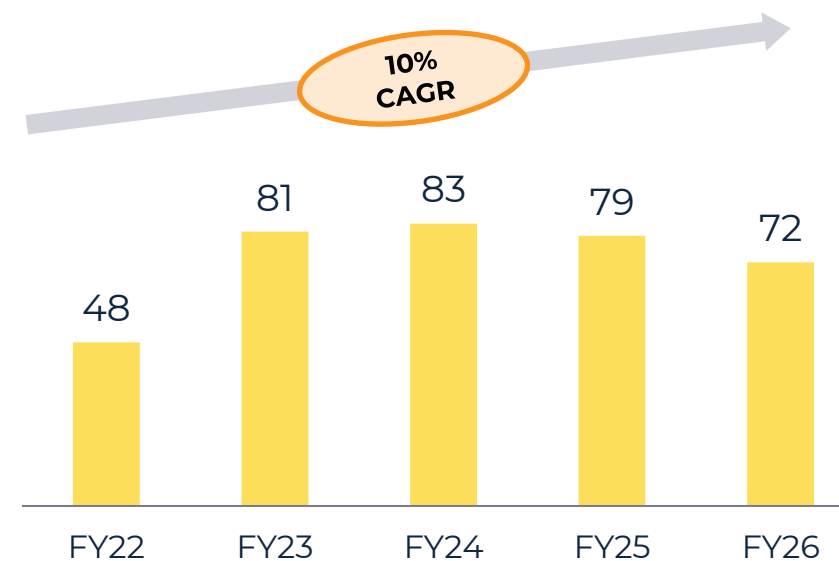
49%
Growth

Growth in Retail Revenue from FY22 to FY26

10%
CAGR

CAGR Growth (FY22-FY26)

S. P. Retail Revenue Growth INR Crore



Marching toward Creating a Sustainable Brand

~107k

Loyal Customers

165 | 39 | 15

Large Format Outlets |
Company Owned Stores |
Franchisee Stores

87

Distributor/SIS/DM

87,373 sq.ft

Retail Space



Leading Apparel brand with a presence across India

51

Standalone stores

Crocodile is one of the largest fashion brands in India and has become a stylish synonym for **timeless fashion**, great quality & functionality in menswear

Network of Large sales & distribution channels, **physical Stores** and several e-commerce platforms

Retail division undertakes manufacturing, distributing and marketing activities in relation to the '**Crocodile**' brand in India



Strategic acquisition of a **premium kids wear** brand, to establish our very own kids and infants' brand in India

46

In large format stores

This move strategically leverages the thriving demand in the **Indian market**.

Backed by a dedicated in-house design team in the UK, we are fully equipped to offer trendy and exclusive designs for children aged **0 to 14** years old.

5

Standalone stores

Additionally, we prioritize ethical manufacturing practices across factories worldwide.

Natalia

Acquired the niche brand "Natalia" from Chennai garment exporter SM apparels with an aim to cater to a unique segment of the market, offering western wear with an ethnic flair targeting upwardly Indian women in the age group 20-35 years.



S.P. Apparels (UK) (P) Ltd

Tapping the Global Market

Dressing the Future...





SPUK – Cater to Designing for European Clients

Incorporated in 2014 to explore possible marketing opportunities and engage in trading activities with new and existing customers with small quantities



Faced various Challenges that impacted the growth

Since its beginning, the company has encountered numerous macroeconomic difficulties like Brexit and Covid-19, which have affected performance



Caters to Large European Brands

Strong consumer ties to well-known businesses like Joules and Dunnes Stores, etc.



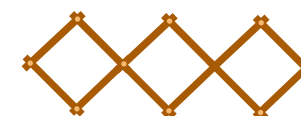
Outlook

SPUK is positioned to benefit from the upcoming India-UK FTA, enabling trading activities with new customers in the U.K., Ireland, and other European countries



Promising Industry Opportunities

Dressing the Future...



Macro Tailwinds – To boost Indian Garment Exports



1

India UK FTA: Strengthening India's Textile Export Competitiveness

- Removes the ~12% tariff disadvantage, enabling duty-free access to a large UK import market
- Improves competitiveness against Bangladesh, Pakistan and Cambodia

India is currently the UK's 4th -largest textile supplier with ~6.1% market share, and the FTA would help India close the gap with larger suppliers

Market Share
Expansion
Potential

2

Global Sourcing Shift Favours India

- Bangladesh's textile sector is under pressure due to energy shortages, high costs, lower incentives and reduced mill utilization.
- This weakens Bangladesh's earlier sourcing advantage and creates headroom for India

As global brands diversify supply chains beyond China and Bangladesh, India gaining relevance due to its integrated textile value chain and improving tariff access

3

RoSCTL / RoDTEP to Push the Indian Garment Exports

- GOI has also approved the continuation of the Scheme for Rebate of State and Central Taxes and Levies on the Export of Garments and Made-ups (RoSCTL scheme) up to March 2026 to boost the export competitiveness of Indian apparel and made-ups

RoDTEP /
RoSCTL

4

Export Promotion Mission (EPM) to Strengthen Exports

- Central govt. has approved Export promotion scheme with an **outlay of ~Rs. 25,060 Cr till FY31**
- The mission consolidates key export-support schemes, to help exporters enter new markets & strengthen existing one

Benefit for SPAL

Provide opportunities for exporting to newer geographies

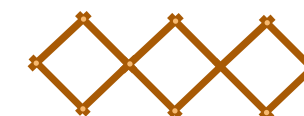
Employee training programmes to acquire and retain skilled labour force

Will enhance the demand and profitability of SPAL



Annual Financial Highlights

Dressing the Future....

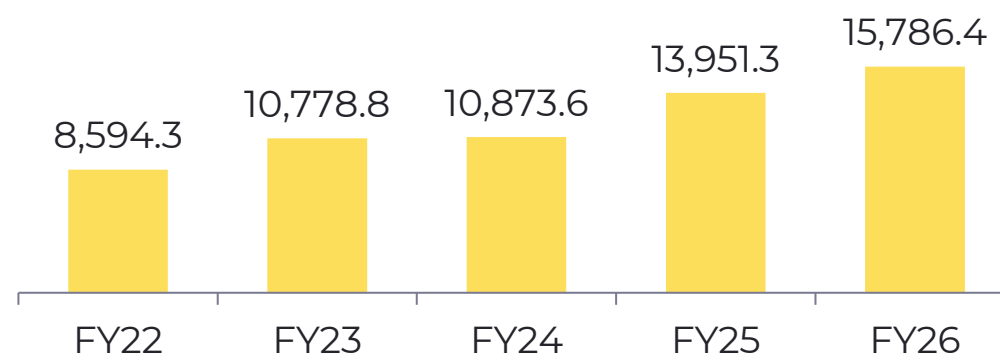


Consolidated Financial Highlights (1/2)

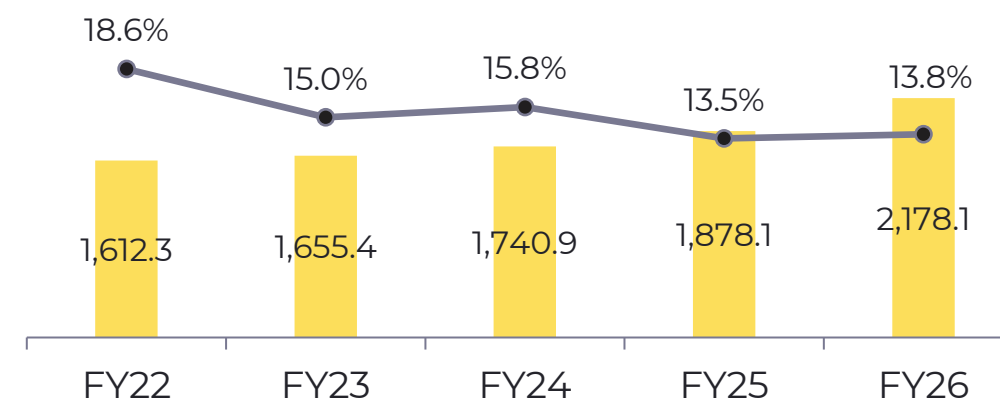


Consolidated Figures (in Rs. Mn)

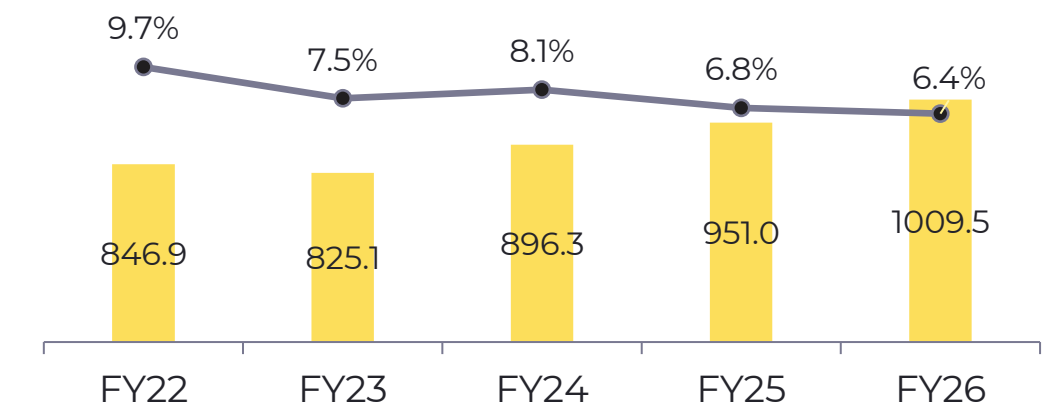
Revenue from Operations



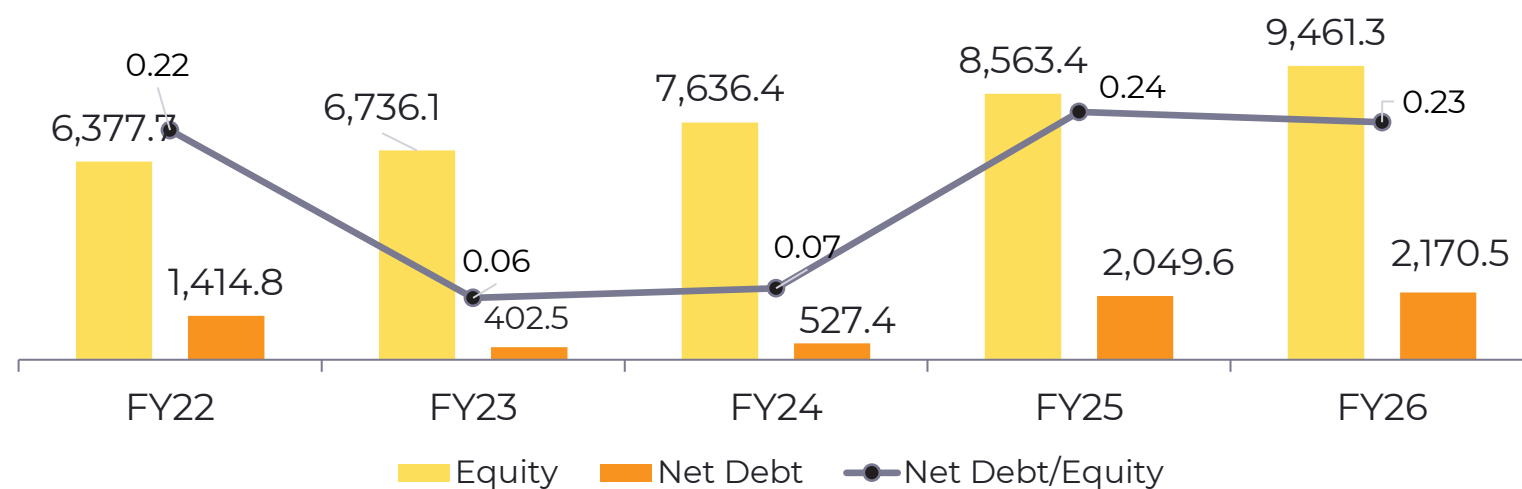
EBITDA & Margin(%)



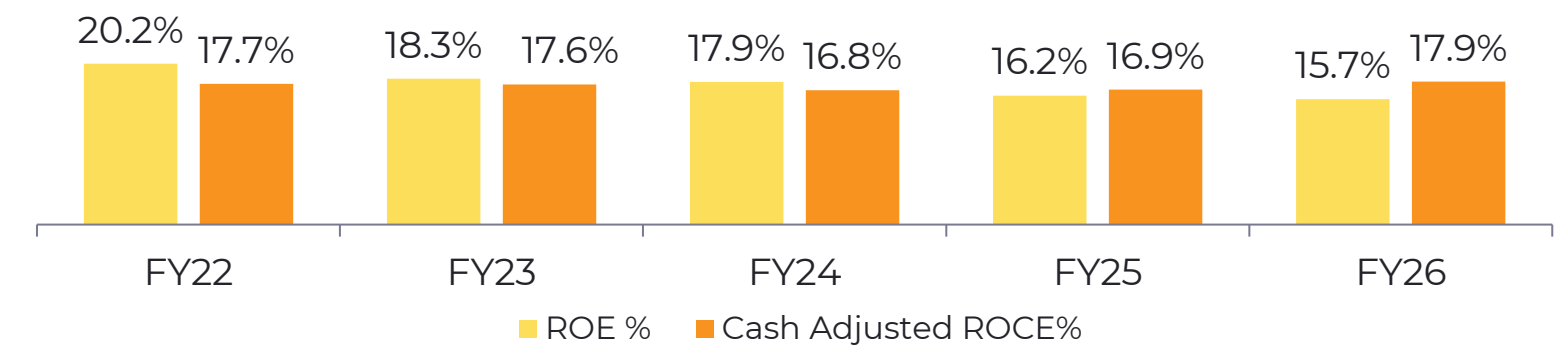
Profit After Tax & Margin (%)



Leverage Analysis*



Return Metrics



Notes:

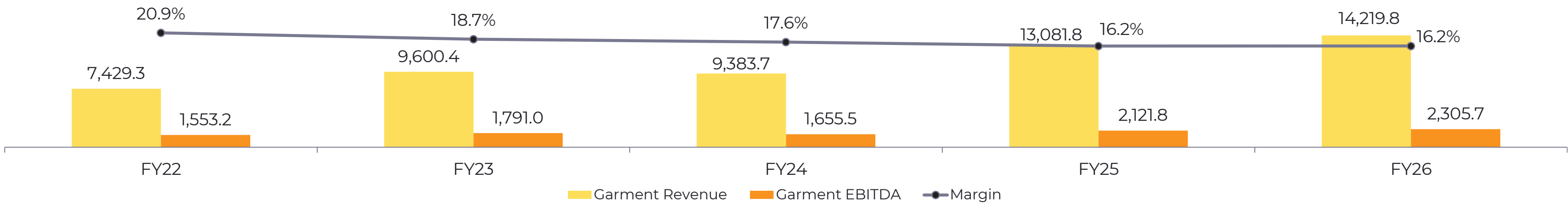
1. Net Debt = Total Debt – Cash & Current Investments
2. ROE = PAT before MI / Avg. Equity (Excl. preference shares) + MI (based on cash adjusted PAT) Cash Adj. ROCE = EBIT / Avg. Capital Employed (excl. cash & current investments),

Financial Highlights (2/2)

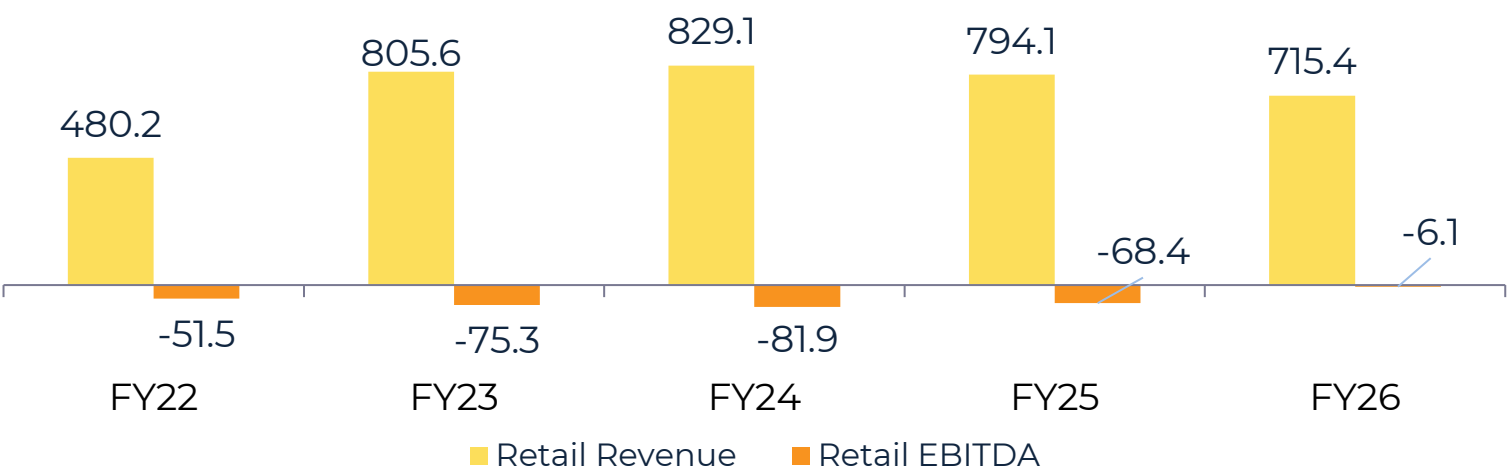


Figures (in Rs. Mn)

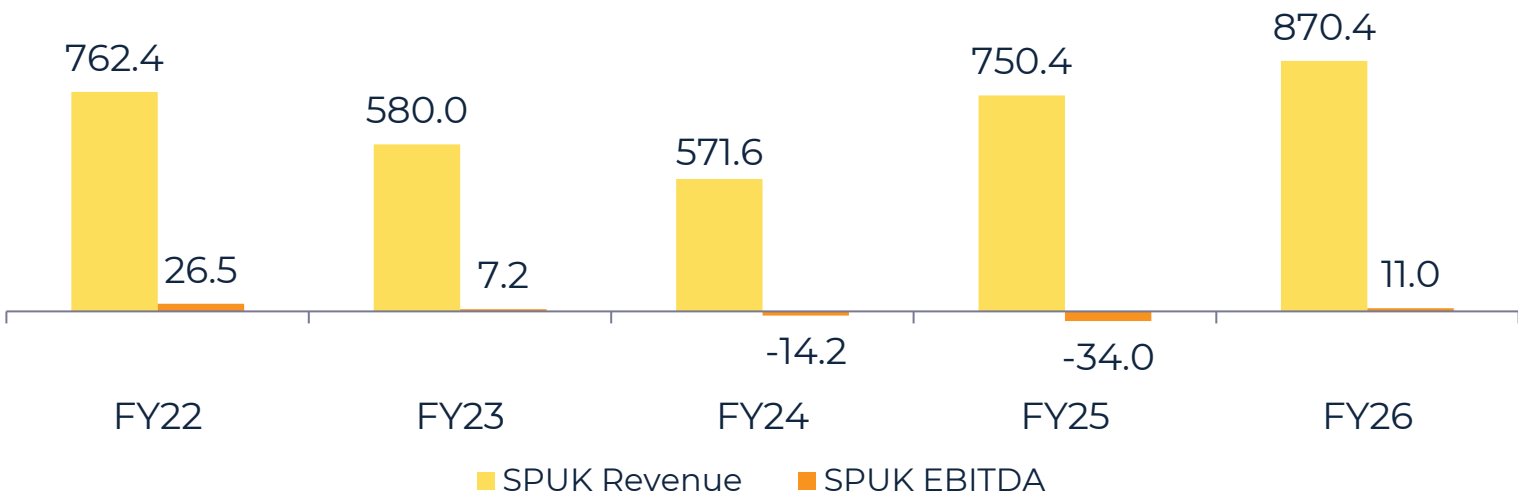
Garment Division (Including Young Brand Apparel)



Retail Division



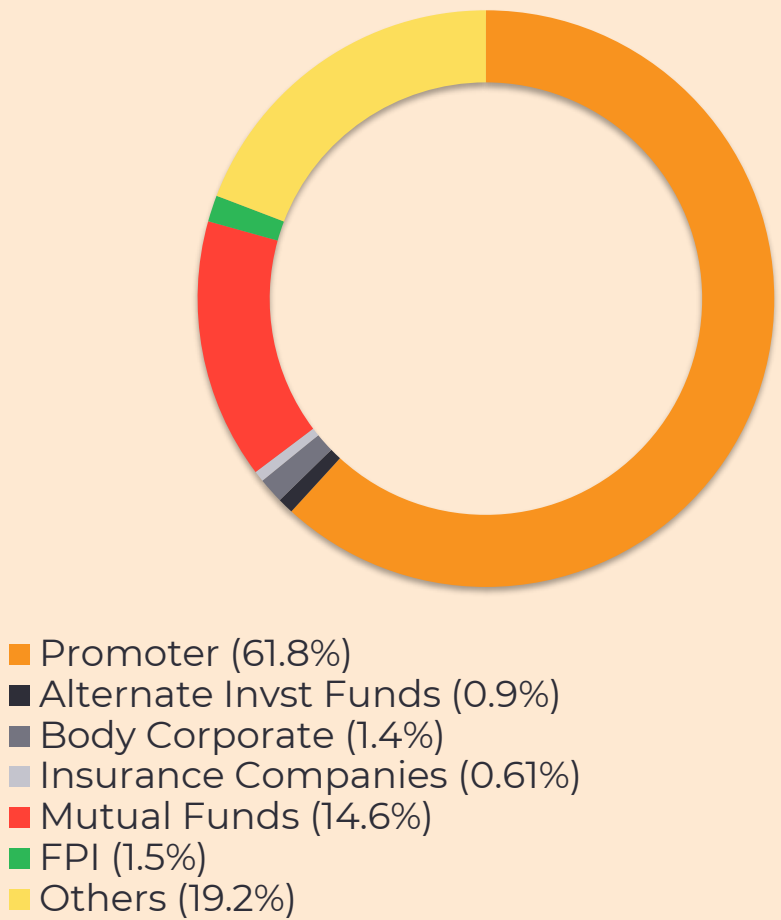
SPUK



Notes:
1. *FY25 & FY26 Garment division numbers include Young Brand Apparel Numbers



SHAREHOLDING PATTERN – 30th June 2026



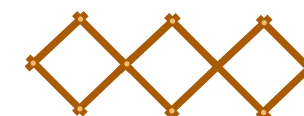
KEY SHAREHOLDERS – 30th June 2026

DSP Mutual Fund	7.6%
Quant Mutual Fund	3.2%
UTI Asset Management	2.0%
Mahindra Manulife Mutual Fund	1.4%
LIC Mutual Fund	0.4%



Annexure

Dressing the Future....



Mission Statement:

"To achieve carbon neutrality by the year 2033"

Vision Statement:

"To be a sustainable practise leader by promoting the use of renewable energy and prioritising the usage of recycled materials in order to protect our world for future generations"

Our Pillars

**Sustainable
business**

Emphasis on procuring power from renewable energy solutions

Adoption of eco-friendly and best practices in manufacturing & focus on high quality products

**Responsible
production**



**Creating social
impact**

Committed to social responsibility, including education, women's empowerment, occupational health and safety

Collaboration with stakeholders to create a greener future and a low carbon economy

Commitment to transparency in ESG disclosures, adherence to a business code of conduct and efficient business operations



Our company is committed to conducting business activities in an environmentally responsible manner. We focus on reducing our environmental footprint across the value chain and returning back to nature what we consume.



Building Stronger Communities through Social Responsibility

Support for needy, access to education and skill development opportunities, etc

Workplace Safety and Sanitation Measures

Free Medical facilities

Women Empowerment with majority of permanent women employees

Promote Gender Equality and Conduct Awareness Programmes

Making a Difference for the Environment

100%

Biological oxidation process.

80%

Share of renewable energy through wind power generation.

4.5 MW

Invested into the solar energy, committed to increase to 4.5MW by FY27

99.1 %

Waste recovered and reused as Process water

Zero

We operate our effluent treatment plant as Zero Liquid Discharge plant



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LET'S CONNECT!



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