



Date: November 26, 2025

To,
National Stock Exchange of India Limited
Exchange Plaza,
Bandra Kurla Complex
Bandra (East), Mumbai-400051.

Dear Sir/Madam,

Subject: Update on Analyst / Institutional Investor Meeting - Earning call for the Half year ended September 30, 2025- Investor Presentation

Ref: Sonu Infratech Limited (SYMBOL: SONUINFRA /ISIN: INE0JZA01018)

In continuation to our intimation dated November 21, 2025, submitted to the recognized stock exchange(s) regarding the post-results earnings call (Group Meeting) with investors/analysts scheduled to be held on **Thursday, November 27, 2025, at 04:00 P.M. IST (16:00 hours)**, we hereby enclose the Investors' Presentation proposed to be shared during the aforementioned meeting.

This is for your information and records.

Kindly take this letter on your record and oblige us.

Thanking you,

Yours faithfully,
For, Sonu Infratech Limited

Ramji Shrinarayan Pandey
Chairman and Managing Director
DIN: 02815473

Place: Jamnagar

Encl: - As attached



SONU INFRATECH LTD



H1 FY26
INVESTOR PRESENTATION



Safe Harbour Statement

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H1 FY26 HIGHLIGHTS



FY26 started on a strong footing for Sonu Infratech Limited, For the **H1 FY26**, revenue increased **59% YoY** to **₹71.94 crore**, while **EBITDA rose 71%** to **₹13.28 crore**. **PAT for H1 FY26 stood at ₹5.46 crore**, a **68% growth**, supported by higher volumes and operational leverage. Margins strengthened further with **EBITDA at 18.73%** and **PAT margin at 7.60%**.

The company continued to build a strong project portfolio with the **ongoing ₹157 crore NHAI project** and is pursuing new projects including a **₹310 crore JV and another ₹151 crore project** in Madhya Pradesh. With a strong order book, active bids, and focus on timely execution, the company expects to achieve a **30–35% CAGR over the next three years**, while also improving margins through cost optimization and shift towards high-value infrastructure projects.

Backed by financial strength, technical capability, and a proven track record, Sonu Infratech remains well-positioned to capitalize on India's infrastructure growth and deliver sustained value to all stakeholders.

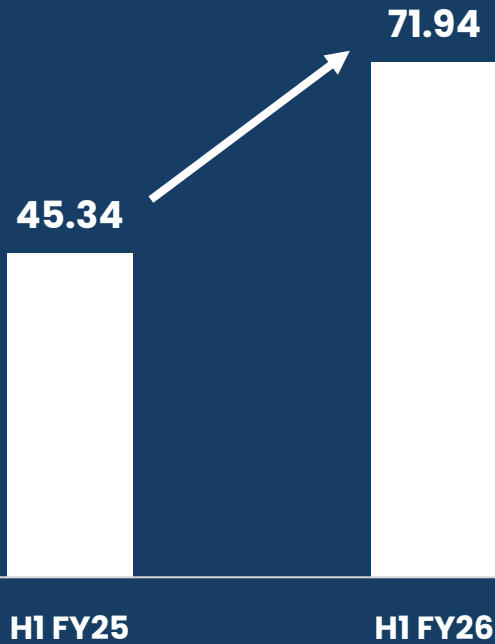
Mr. Ramji Shrinarayan Pandey
— *Managing Director*

*Note: Current period consolidated results reflect the impact of an acquisition completed in the last 12 months and whereas the corresponding period figures are standalone.

Financial Snapshot

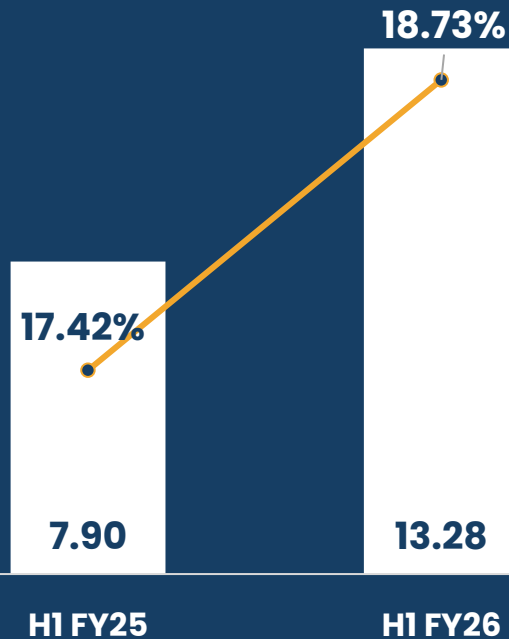
Revenue from Operations

59%
YoY Growth



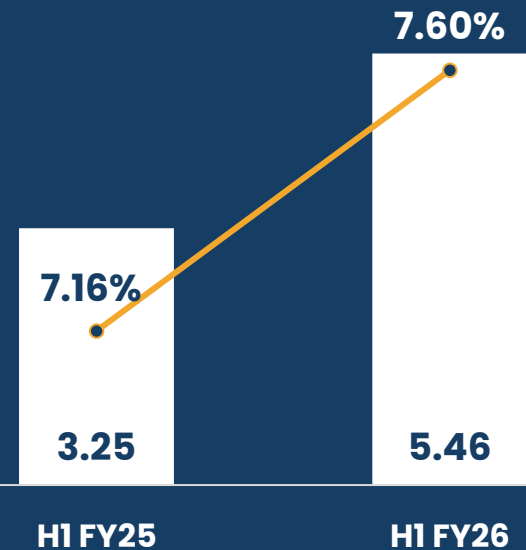
EBITDA EBITDA Margin

71%
YoY Growth



PAT PAT Margin

68%
YoY Growth



All Figures In ₹ Crore & Margin In %

***Note:** Current period consolidated results reflect the impact of an acquisition completed in the last 12 months and whereas the corresponding period figures are standalone.

Strong Earnings Momentum



Particulars	H1 FY26 (Consol)	H1 FY25 (Stand)	YoY Change
Revenue from operations	71.94	45.34	59%
EBITDA	13.28	7.90	71%
EBITDA Margin (%)	18.73%	17.42%	131 Bps
EBIT	10.70	6.1	77%
PBT	7.30	4.34	68%
PAT	5.46	3.25	68%
PAT Margin (%)	7.60%	7.16%	44 Bps
EPS (Diluted)	5.28	4.14	28%

All Figures In ₹ Crore & Margin In %

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COMPANY OVERVIEW



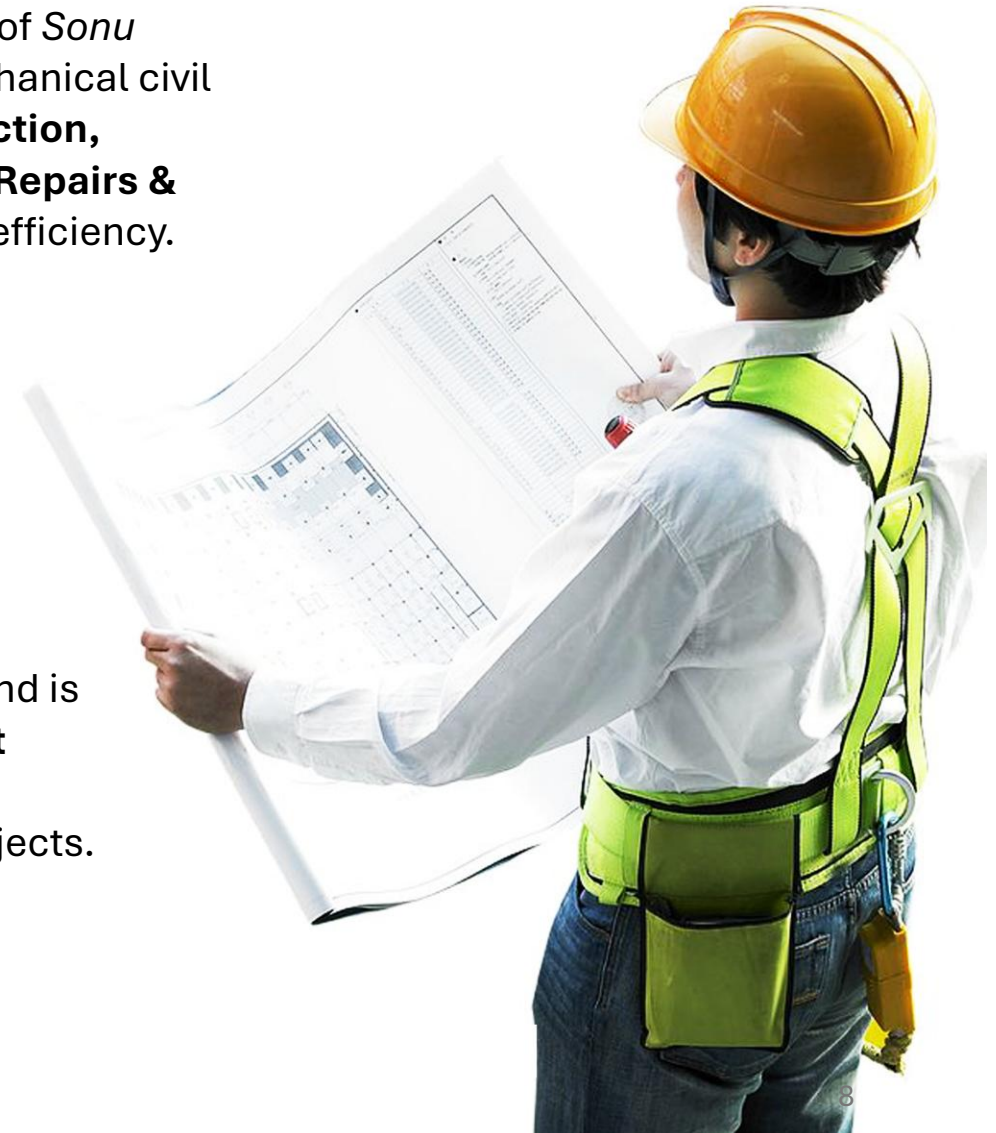
Sonu Infratech Ltd @Glance



Incorporated in 2017, **Sonu Infratech Limited**, following the transformation of *Sonu Enterprises* (established in 2001), is a trusted name in construction and mechanical civil works. The company provides comprehensive services across **Civil Construction, Building Development, Mechanical Scaffolding, Plant Maintenance, and Repairs & Maintenance**, delivering quality-driven solutions with a focus on safety and efficiency.

Over the years, Sonu Infratech has earned multiple industry recognitions, including the **Best Contractor Safety Performance Awards** from *Reliance Industries*, an **Appreciation Award** from *Essar Oil*, and the **Best Contractor Civil Award** from *Nayara Energy*—reflecting its consistent commitment to quality, safety, and client satisfaction.

Recognized as a **Class “B” Contractor**, the company has a proven record of executing large-scale projects for the **Military Engineering Services (MES)** and is a registered contractor with the **Madhya Pradesh Public Works Department (PWD)**, holding a bid capacity of ₹25 crore. This accreditation positions Sonu Infratech to undertake major state and central government infrastructure projects.



Key Facts & Figures



26+

Years of Experience



261 Cr

Current Order Book
(As of 30th Sept 2025)



500+

Skilled Professionals



02

Business Segments



20+

Prestigious Clients



Certified

ISO 9001:2015
ISO 14001:2015
ISO 45001:2018



FY25

Revenue - ₹**170.31 Cr**
EBITDA - ₹**24.31 Cr**
PAT - ₹**11.04 Cr**



Milestones of Progress



**Company
Incorporated**

2017

Listed on NSE SME

2022

**Entered road
construction; secured
₹141.30 Cr project in MP**

2024

**Acquired Arpit Techno
Infra Pvt. Ltd.**

2025

Recognitions of Excellence



Marquee Clients



BUSINESS OVERVIEW



Multi-Sector Proficiency



Road & Highways Construction



Industrial Construction & Maintenance



Specialized Construction Work



Electrical & Mechanical Maintenance



Manpower Supply



Building Construction & Maintenance



Renovation & Restoration of Buildings



Business Segments (1/2)



Civil Construction Services

- Civil Maintenance of Plants and Refineries
- Construction of Cable Trenches/Culverts
- Warehouse Construction
- Sewage Treatment Plant (2.5 MLD)
- RCC Tank Construction
- RCC/Stone Drains
- R.R./Brick/Block Boundary Walls
- Building and Shopping Complex Construction



- Embankment and Soil Filling for Roads ■
- Office Building Construction ■
- Labor Colony Construction ■
- Heavy Foundations ■
- Cooling Towers ■
- Area Grading ■
- GSB, WBM/WMM Roadwork ■
- Asphalt and RCC Roads ■





Mechanical Services

- Fabrication and Erection of Structures
- Fabrication, Fitting, and Erection of Pipelines
- Erection of Electrical and Infocom Towers
- Pipeline Erection and Hydro Testing
- Fabrication and Erection of Trusses and Purlins
- Fitting of G.I., ACC, and Pre-Coated Sheets
- Fabrication and Erection of Rectangular Tanks
- Erection and Alignment of Motors and Pumps
- Standard Weights Calibration
- Chemical Dosing Systems
- Process Maintenance
- Anchoring



Built on Strengths



Strong Brand Recognition

Trusted across Gujarat, Maharashtra, Uttar Pradesh, and other states for quality, safety, and consistent performance

Expertise Workforce with technical excellence

A dedicated and technically strong team driving our collective success.

Proven Execution Excellence

Projects delivered efficiently and on time with consistent excellence.

Prestigious Client Base

Proudly associated with Reliance Industries, Adani Group, Essar Projects, and Military Engineering Services (Govt. of India).



Strategic Focus for Sustainable Expansion



- Continue to enhance our project execution capabilities
- Diversify our business by bidding and winning Government projects and other Projects
- Building our own execution capabilities
- Capture the high growth opportunities in the India Infrastructure sector
- Owned fleet of construction Equipment's



INDUSTRY OVERVIEW



India's Infrastructure Boom

1

India's **road construction market** was valued at **USD 142.4 billion in 2024** and is projected to reach **USD 341.3 billion by 2033**.

2

India's infrastructure maintenance and repair market was valued at **USD 202.4 billion in 2024** and is projected to reach **USD 538.8 billion by 2033**, growing at a CAGR of 10.6% (2025–2033).

3

Strong growth outlook for the construction sector, backed by demographics and policy support.

Indian Infrastructure Market

190.7

280.6

2025

2030

(In USD Billion)

Indian Construction Market

0.74

1.03

2025

2030

Government Push for Growth

Higher Capital Outlay:

₹11.21 lakh crore (US\$128.6 billion) allocated for infrastructure in Union Budget 2025–26, with ₹1.5 lakh crore interest-free loans to states.

PM Gati Shakti:

Integrated planning across 44 ministries and 36 states/UTs for faster project execution and logistics efficiency.

Sectoral Push:

Roads: National highway network expanded to ~1.46 lakh km.

Airports: Plan to connect 120 new airports over 10 years

Housing: ₹96,777 crore budget for urban affairs; 2 crore new houses under PM Awas Yojana

Asset Monetisation:

₹10 lakh crore plan (2025–30) to fund new projects; Infrastructure Finance Secretariat set up to boost private participation

MANAGEMENT OVERVIEW



Board of Directors



Mr. Ramji Shrinarayan Pandey
Managing Director
24+ Years of Experience



Mrs. Seema Ramji Pandey
Whole-time Director
14+ Years of Experience



Mr. Ketan Vallabhdas Modi
Whole-time Director
24+ Years of Experience



Mrs. Dipti Ketan Modi
Non Executive Director
14+ Years of Experience



Mr. Vipulchandra Acharya
Independent Director
39+ Years of Experience



Mr. Chintan Ashokbhai Mehta
Independent Director
09+ Years of Experience



Leadership Team



Mr. Manish Kumar Pandey
Chief Financial Officer
20+ Years of Experience



Mr. Arpitkumar Pandey
Executive Director
05+ Years of Experience



Mr. Sonu Pandey
Director
05+ Years of Experience



Mrs. Khushbu Gupta
Company Secretary
16 +Years of Experience



Mr. Subrajit Chowdhury
Independent Director
20+ Years of Experience

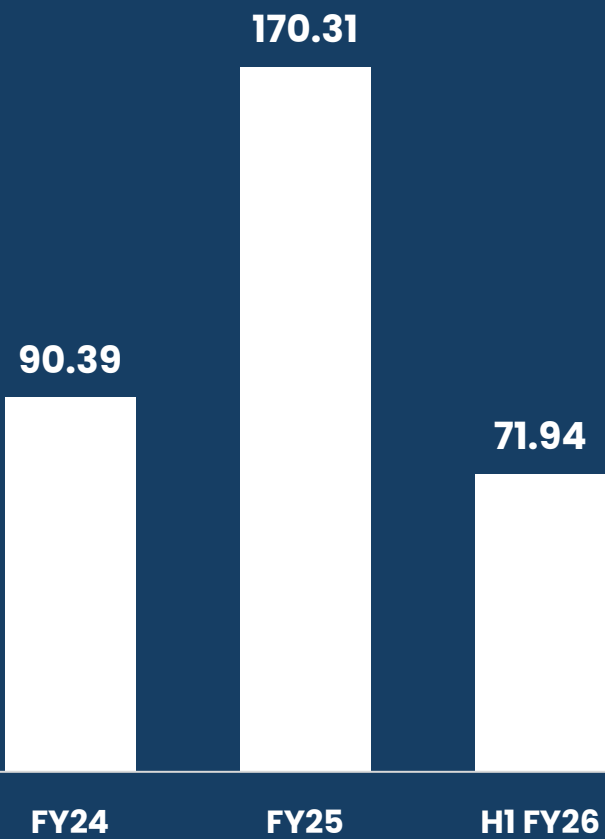


FINANCIAL OVERVIEW

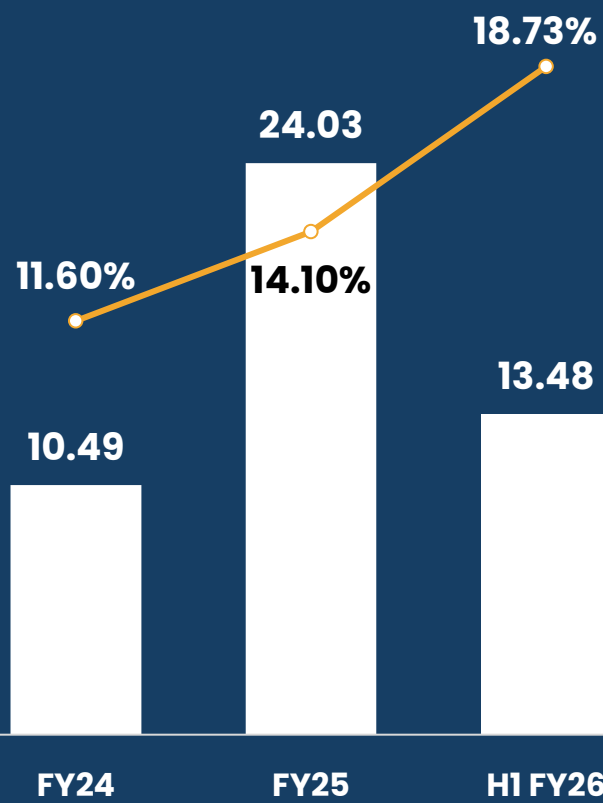


Financial Snapshot

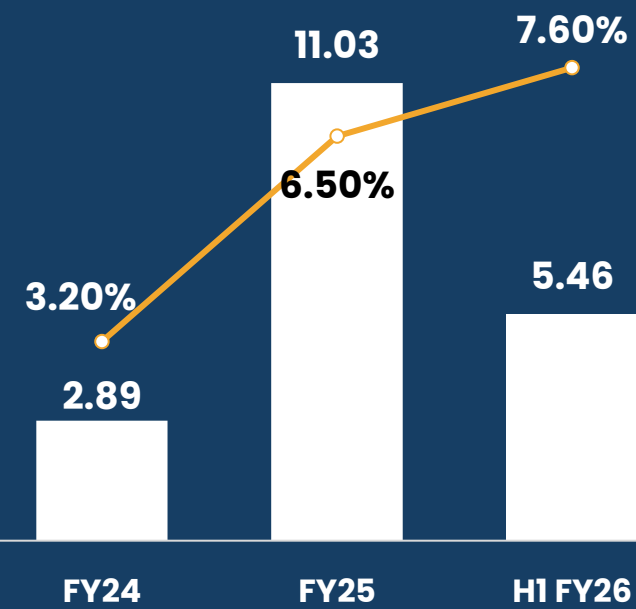
Revenue from Operations



EBITDA



Net Profit



All Figures In ₹ Crore & Margin In %

***Note:** H1 FY26 and FY25 figures are consolidated, while FY24 data is standalone, as the acquisition completed in the last 12 months has been consolidated in the current period.

Income Statement



Particulars	H1 FY26 (Consol)	FY25 (Consol)	FY24 (Stand)
Revenue from Operations	71.94	170.31	90.39
Expenses			
Cost of Material Consumed	37.98	49.25	22.63
Employee Benefit Expense	21.42	38.67	28.05
Other Expenses	16.21	58.35	29.22
Total Expenses	58.47	146.27	79.90
EBITDA	13.48	24.03	10.49
EBITDA Margin (%)	18.73%	14.10%	11.60%
Depreciation and Amortization Expenses	2.77	4.31	3.88
EBIT	10.70	19.72	6.62
Financial Costs	3.48	5.14	2.69
Other Income	0.08	0.27	0.16
PBT	7.30	14.84	4.09
Tax Expense			
Current Tax	1.82	3.43	1.31
Deferred Tax	0.02	0.38	-0.10
PAT	5.46	11.03	2.89
PAT Margin (%)	7.60%	6.50%	3.20%
EPS (Diluted)	5.28	13.70	3.67

All Figures In ₹ Crore & Margin In %

***Note:** H1 FY26 and FY25 figures are consolidated, while FY24 data is standalone, as the acquisition completed in the last 12 months has been consolidated in the current period.



Balance Sheet



Equities and Liabilities	H1 FY26	FY25	FY24
Shareholder's Funds			
Share Capital	10.35	10.35	7.85
Reserves & Surplus	59.58	48.43	17.46
Money received against share warrants	1.62	0.75	0.00
Total	0.00	59.52	25.31
Long Term Borrowings	34.16	24.28	12.50
Deffered Tax Liabilities	0.25	0.23	0.00
Total Non-Current Liabilities	34.40	24.51	12.50
Current Liabilities			
Short Term Borrowings	25.53	41.83	19.65
Trade Payables	41.47	48.18	29.88
Other Current Liabilities	4.99	3.85	7.26
Stort Term Provision	5.25	3.57	1.38
Total Current Liabilities	77.23	97.43	58.18
Total Liabilities	183.18	181.46	95.99

Assets	H1 FY26	FY25	FY24
Non-current Assets			
Fixed Assets	26.07	24.85	12.13
Non Current Investment	2.05	2.05	1.08
Deferred Tax Assets (Net)	0.00	0.00	0.08
Long Term Loans & Advances	6.81	6.60	4.20
Other Non Current Assets	0.00	0.00	0.00
Total Non-current Assets	34.93	33.50	17.50
Current Assets			
Inventories	55.69	38.54	25.25
Trade Receivables	58.96	84.98	48.17
Cash & Cash Equivalents	0.70	8.57	0.51
Short Term Loans & Advances	32.89	15.88	4.57
Other Current Assets	0.00	0.00	0.00
Total Current Assets	148.25	147.96	78.49
Total Assets	183.18	181.46	95.99

All Figures In ₹ Crore

***Note:** H1 FY26 and FY25 figures are consolidated, while FY24 data is standalone, as the acquisition completed in the last 12 months has been consolidated in the current period.



Cash Flow Statement



Particulars	H1 FY26	FY25	FY24
Net Cash Flow From / (Used In) Operating Activities	(0.27)	(19.06)	3.33
Net Cash Flow From / (Used In) Investing Activities	(4.19)	(20.74)	(0.35)
Net Cash Flow From / (Used In) Financing Activities	(3.40)	47.70	(2.67)
Net Increase / (Decrease) In Cash And Cash Equivalents	(7.87)	7.90	0.31
Cash And Cash Equivalents At The Beginning Of The Year	8.57	0.67	0.20
Cash And Cash Equivalents At The End Of The Year	0.70	8.57	0.51

All Figures In ₹ Crore

***Note:** H1 FY26 and FY25 figures are consolidated, while FY24 data is standalone, as the acquisition completed in the last 12 months has been consolidated in the current period.



THANK YOU



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