

SONATA



SONATA SOFTWARE LIMITED

1/4, A.P.S. TRUST BUILDING, BULL TEMPLE ROAD,

N. R. COLONY, BANGALORE - 560 019, INDIA

TEL : +91-80-30971999 FAX : +91-80-26610972



November 12, 2012

The Manager
Market Operations
Bombay Stock Exchange Ltd
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai – 400 001

Dear Sir/Madam,

**SUB : AUDITED RESULTS FOR THE QUARTER AND HALF
YEAR ENDED 30TH SEPTEMBER, 2011
REF : CLAUSE 41 OF THE LISTING AGREEMENT**

With reference to the above, we wish to inform you that the un-audited financial results for the above period were considered and adopted by the Board in their meeting held on November 12, 2012. We are sending herewith highlights of the financial results in the prescribed format.

Also note that the detailed financials and the Investor Presentation have been uploaded in our website www.sonata-software.com under Investors Section.

Kindly take the same on record.

Thanking you,

Very truly yours,
For **SONATA SOFTWARE LIMITED**

PRIYA MANOJ JASWANI
COMPANY SECRETARY

CC to : The National Stock Exchange Ltd – Mumbai

LIMITED REVIEW REPORT TO THE BOARD OF DIRECTORS OF SONATA SOFTWARE LIMITED

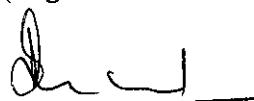
We have reviewed the accompanying statement of unaudited financial results of **SONATA SOFTWARE LIMITED** (the "Company") for the quarter and half year ended September 30, 2012 ("the statement"). This statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.

We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the Accounting Standards referred to in Section 211 (3C) of the Companies Act, 1956 and other recognized accounting practices and policies, has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement with stock exchange, including the manner in which to be disclosed, or that it contains any material misstatement.

Further, we also report that we have traced the number of shares as well as the percentage of shareholding in respect of aggregate amount of public shareholdings and the number of shares as well as percentage of shares pledged / encumbered shares and non-encumbered shares of promoter and promoter group shareholders in terms of Clause 35 of the Listing Agreements and the particulars relating to undisputed investor complaints from the details furnished by the Registrars / Management.

For Deloitte Haskins & Sells
Chartered Accountants
(Registration No. 008072S)



V. Srikumar
Partner
Membership No.: 84494

PLACE : Mumbai
Date : November 12, 2012

SONATA SOFTWARE LIMITED

Registered Office: 208, T.V. Industrial Estate, S.K. Ahire Marg, Worli, Mumbai - 400 030

Corporate Office: 1/4, A.P.S Trust Building, Bull Temple Road, N.R. Colony, Bangalore - 560 019

Part I (Rs in lakhs)

Statement of Standalone Unaudited Results for the Quarter and Half Year Ended 30/09/2012

Sr #	Particulars	Quarter ended 30/09/2012	Quarter ended 30/06/2012	Quarter ended 30/09/2011	Half Year ended 30/09/2012	Half Year ended 30/09/2011	Previous year Ended 31/03/2012
		(Unaudited)	(Unaudited)	(Audited)	(Unaudited)	(Audited)	(Audited)
1	Income from operations						
	(a) Net sales/income from operations	5,810.53	5,466.29	5,383.03	11,276.82	11,496.04	22,340.17
	(b) Other operating income	22.49	43.76	65.50	66.25	94.97	197.21
	Total income from operations (net)	5,833.02	5,510.05	5,448.53	11,343.07	11,591.01	22,537.38
2	Expenses						
	(a) Employee benefits expense	3,019.91	3,297.33	3,755.12	6,317.24	7,348.01	14,611.56
	(b) Depreciation and amortisation expense	259.20	231.73	286.11	490.93	557.78	1,077.10
	(c) Net Exchange (Gain)/ Loss	614.00	252.24	(448.04)	866.24	(761.25)	(357.41)
	(d) Other expenses	1,665.51	1,593.99	1,550.75	3,259.50	2,947.40	6,012.23
	Total expenses	5,558.62	5,375.29	5,143.94	10,933.91	10,091.94	21,343.48
3	Profit / (Loss) from operations before other income, finance costs and exceptional items	274.40	134.76	304.59	409.16	1,499.07	1,193.90
4	Other income	391.32	205.90	151.30	597.22	444.66	835.40
5	Profit / (Loss) from ordinary activities before finance costs and exceptional items	665.72	340.66	455.89	1,006.38	1,943.73	2,029.30
6	Finance costs	0.76	-	-	0.76	-	1.58
7	Profit / (Loss) from ordinary activities after finance costs but before exceptional items	664.96	340.66	455.89	1,005.62	1,943.73	2,027.72
8	Exceptional items	-	-	-	-	-	-
9	Profit / (Loss) from ordinary activities before tax	664.96	340.66	455.89	1,005.62	1,943.73	2,027.72
10	Tax expense	272.90	104.06	120.13	376.96	418.18	537.14
11	Net Profit / (Loss) from ordinary activities after tax	392.06	236.60	335.76	628.66	1,525.55	1,490.58
12	Extraordinary items (net of tax expenses)	-	-	-	-	-	-
13	Net Profit / (Loss) for the period	392.06	236.60	335.76	628.66	1,525.55	1,490.58
14	Share of profit / (loss) of associates	-	-	-	-	-	-
15	Minority interest	-	-	-	-	-	-
16	Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates	392.06	236.60	335.76	628.66	1,525.55	1,490.58
17	Paid-up equity share capital (Face Value Rs.1/-)	105,159,306	105,159,306	105,159,306	105,159,306	105,159,306	105,159,306
18	Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year						28,818.60
19 (i)	Earnings per share (before extraordinary items) (of Rs 1/- each) (not annualised):						
	(a) Basic	0.37	0.22	0.32	0.60	1.45	1.42
	(b) Diluted	0.37	0.22	0.32	0.60	1.45	1.42
19(ii)	Earnings per share (after extraordinary items) (of Rs 1/- each) (not annualised):						
	(a) Basic	0.37	0.22	0.32	0.60	1.45	1.42
	(b) Diluted	0.37	0.22	0.32	0.60	1.45	1.42

b,

Part II							
Information for the Quarter and Half Year Ended 30/09/2012							
Sr #	Particulars	Quarter ended 30/09/2012	Quarter ended 30/06/2012	Quarter ended 30/09/2011	Half Year ended 30/09/2012	Half Year ended 30/09/2011	Previous year Ended 31/03/2012
A	PARTICULARS OF SHAREHOLDING						
1	Public Shareholding						
	- Number of Shares	65,382,419	65,382,419	59,637,575	65,382,419	59,637,575	65,372,819
	- Percentage of shareholding	62.17%	62.17%	56.71%	62.17%	56.71%	62.17%
2	Promoters and Promoter Group Shareholding						
a)	Pledged / Encumbered						
	- Number of shares	10,025,000	10,585,000	13,375,000	10,025,000	13,375,000	14,125,000
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	25.20%	26.61%	29.38%	25.20%	29.38%	35.50%
	- Percentage of shares (as a % of the total share capital of the company)	9.53%	10.07%	12.72%	9.53%	12.72%	13.43%
b)	Non - encumbered						
	- Number of shares	29,751,887	29,191,887	32,146,730	29,751,887	32,146,730	25,661,487
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	74.80%	73.39%	70.62%	74.80%	70.62%	64.50%
	- Percentage of shares (as a % of the total share capital of the company)	28.29%	27.76%	30.57%	28.29%	30.57%	24.40%

Particulars	Quarter ended 30/09/2012
B INVESTOR COMPLAINTS	
Pending at the beginning of the quarter	-
Received during the quarter	16
Disposed of during the quarter	16
Remaining unresolved at the end of the quarter	-

Notes:

1. The Standalone statement of assets and liabilities for the half year ended 30th September, 2012 as required under Clause 41 of the Listing Agreement

Sr #	Particulars	(Rs. In lakhs)	
		As at 30/09/2012 (Unaudited)	As at 31/03/2012 (Audited)
A	EQUITY AND LIABILITIES		
1	Shareholders' Funds		
	(a) Share Capital	1,051.59	1,051.59
	(b) Reserves and Surplus	29,376.65	28,818.60
	Sub Total - Shareholders' Funds	30,428.24	29,870.19
2	Minority Interest		
3	Non-current liabilities		
	(a) Long-term borrowings		
	(b) Deferred tax liabilities (net)		
	(c) Other long-term liabilities		175.34
	(d) Long-term provisions	140.25	133.77
	Sub Total Non current liabilities	140.25	309.11
4	Current liabilities		
	(a) Short-term borrowings		
	(b) Trade payables	2,107.02	1,658.13
	(c) Other current liabilities	1,658.83	1,928.36
	(d) Short term provisions	671.58	364.43
	Sub Total Current liabilities	4,437.43	3,950.92
	TOTAL EQUITY AND LIABILITIES	35,005.92	34,130.22
B	ASSETS		
1	Non-current assets		
	(a) Fixed assets	2,517.14	2,952.00
	(b) Non-current Investments	9,087.03	9,082.03
	(c) Deferred tax assets (net)	395.09	627.90
	(d) Long-term loans and advances	5,516.73	4,965.81
	(e) Other non-current assets		
	Sub Total Non current assets	17,515.99	17,627.74
2	Current assets		
	(a) Current Investments	300.91	2,200.75
	(b) Inventories		
	(c) Trade receivables	7,665.83	6,736.01
	(d) Cash & Cash equivalents	1,080.91	4,431.18
	(e) Short-term loans and advances	8,234.84	3,067.70
	(f) Other current assets	207.44	66.84
	Sub Total Current assets	17,489.93	16,502.48
	TOTAL ASSETS	35,005.92	34,130.22

- The above unaudited financial results of the Company has been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 12th November, 2012.
- In accordance with Clause 41 of the Listing Agreement the Statutory Auditors have carried out a 'Limited Review' of the Stand alone financial results for the quarter and half year ended September 30, 2012
- Segment results have not been disclosed in the Standalone results since the Company operates in only one Segment viz International (Software Service exports).
- The Company's subsidiary Sonata Europe Limited executed a Share purchase and Joint Venture termination agreement on September 28, 2012 to sell its 50.1% shareholding in its step-down subsidiary TUI InfoTec GmbH ("TUI") to Leibniz-Service GmbH ('the purchaser'). As per the agreement, the effective date of the transfer and assignment of the shares was October 1, 2011, and the purchaser assumed all losses of TUI commencing from October 1, 2011.
- Interim dividend of Re. 0.50/- per share (50% on par value of Re.1/-) has been declared at the Board Meeting held today. The record date for payment of dividend is November 20, 2012.
- Previous year figures have been regrouped/reclassified wherever necessary to confirm to current period's classification.

Place: Mumbai
Date : November 12, 2012

FOR AND ON BEHALF OF THE BOARD OF DIRECTORS

P. SRIKAR REDDY
MANAGING DIRECTOR & CEO

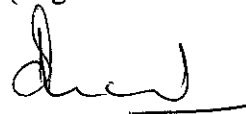
LIMITED REVIEW REPORT TO THE BOARD OF DIRECTORS OF SONATA SOFTWARE LIMITED

1. We have reviewed the accompanying statement of Unaudited Consolidated Financial Results ("the Statement") of **SONATA SOFTWARE LIMITED** ("the Company") and its subsidiaries (the Company and its subsidiaries constitute "the Group") for the quarter and half year ended September 30, 2012. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on these financial results based on our review.
2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an opinion.
3. The Statement includes the results of the following entities:
 - a) Sonata Information Technology Limited
 - b) Sonata Technology Solutions India Limited
 - c) Sonata Software North America Inc.
 - d) Sonata Software GmbH
 - e) Sonata Europe Limited
 - f) Sonata Software FZ LLC
 - g) Sonata Software Qatar LLC
4. The Statement reflects the Group's share of total revenues of Rs. 11,674 lakhs and profit after tax of Rs.5,390 lakhs for the half year then ended relating to certain subsidiaries whose results have been audited by the other auditors and whose reports have been considered by us in submitting our report.
5. Based on our review and read with our comments in paragraph 4 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the Accounting Standards referred to in Section 211 (3C) of the Companies Act, 1956 and other recognized accounting practices and policies, has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreements with the stock exchanges, including the manner in which it is to be disclosed, or that it contains any material misstatement.

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6. Further, we also report that we have traced the number of shares as well as the percentage of shareholdings in respect of the aggregate amount of public shareholdings and the number of shares as well as the percentage of shares pledged/encumbered in respect of the aggregate amount of promoter and promoter group in terms of Clause 35 of the Listing Agreements from the details furnished by the Management and the particulars relating to the undisputed investor complaints from the details furnished by the Registrars/ Management.

For Deloitte Haskins & Sells
Chartered Accountants
(Registration No. 008072S)



V. Srikumar
Partner
Membership No.: 84494

PLACE: Mumbai

Date : 12 November, 2012

SONATA SOFTWARE LIMITED
Registered Office: 208, T.V. Industrial Estate, S.K. Ahire Marg, Worli, Mumbai - 400 030
Corporate Office: 1/4, A.P.S Trust Building, Bull Temple Road, N.R. Colony, Bangalore - 560 019

Part I							(Rs. in lakhs)
Statement of Consolidated Unaudited Results for the Quarter and Half Year Ended 30/09/2012							
Sr #	Particulars	Quarter ended 30/09/2012	Quarter ended 30/06/2012	Quarter ended 30/09/2011	Half Year ended 30/09/2012	Half Year ended 30/09/2011	Previous year Ended 31/03/2012
		(Unaudited)	(Unaudited)	(Audited)	(Unaudited)	(Audited)	(Audited)
1	Income from operations						
	(a) Net sales/income from operations	37,774.74	40,145.83	38,492.23	65,608.98	71,891.92	156,147.85
	(b) Other operating income	26.75	215.54	462.06	80.17	939.56	652.06
	Total income from operations (net)	37,801.49	40,361.37	38,954.29	65,689.15	72,831.48	156,799.91
2	Expenses						
	(a) Purchases of stock-in-trade	25,770.24	16,056.90	17,489.34	41,625.40	28,639.91	77,024.28
	(b) Changes in inventories of stock-in-trade	762.83	2,400.73	282.11	3,365.30	348.45	(3,022.12)
	(c) Employee benefits expense	5,452.82	12,144.69	11,462.00	10,992.98	22,690.80	45,584.82
	(d) Depreciation and amortisation expense	267.42	1,032.23	1,157.09	506.44	2,208.75	4,590.67
	(e) Other expenses	4,618.90	8,203.64	7,425.10	7,375.63	16,116.96	32,003.07
	Total expenses	36,872.21	39,838.19	37,815.64	63,865.75	70,004.87	156,180.72
3	Profit / (Loss) from operations before other income, finance costs and exceptional items	929.28	523.18	1,138.65	1,823.40	2,826.61	619.19
4	Other income	233.41	95.64	51.38	321.00	126.00	959.76
5	Profit / (Loss) from ordinary activities before finance costs and exceptional items	1,162.69	618.82	1,190.03	2,144.40	2,952.61	1,578.95
6	Finance costs	146.01	251.38	317.78	247.20	499.74	1,180.86
7	Profit / (Loss) from ordinary activities after finance costs but before exceptional items	1,016.68	367.44	872.25	1,897.20	2,452.87	398.09
8	Exceptional items (Refer Note 4 & 5)						
	(i) Loss on sale of subsidiary	5,805.57	-	-	5,805.57	-	-
	(ii) Reversal of previous quarter share of losses on sale of TUI (Net of share of minority Rs 2295.01 lakhs)	(2,465.67)	-	-	-	-	-
	(iii) Restructuring costs	-	4,316.27	-	-	-	1,189.44
9	Profit / (Loss) from ordinary activities before tax	(2,323.22)	(3,948.83)	872.25	(3,908.37)	2,452.87	(791.35)
10	Tax expense	276.44	115.99	(334.56)	461.11	681.60	941.70
11	Net Profit / (Loss) from ordinary activities after tax	(2,599.66)	(4,064.82)	1,206.81	(4,369.48)	1,771.27	(1,733.05)
12	Extraordinary items (net of tax expenses)	-	-	-	-	-	-
13	Net Profit / (Loss) for the period	(2,599.66)	(4,064.82)	1,206.81	(4,369.48)	1,771.27	(1,733.05)
14	Share of profit / (loss) of associates	-	-	-	-	-	232.45
15	Minority interest	1.22	2,296.02	(298.38)	2.24	21.61	1,241.63
16	Net Profit / (Loss) for the period	(2,598.44)	(1,768.80)	908.43	(4,367.24)	1,792.88	(258.97)
17	Paid-up equity share capital (Face Value Rs. 1 /-)	105,159,306	105,159,306	105,159,306	105,159,306	105,159,306	105,159,306
18	Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year						36,401.56
19(i)	Earnings per share (before extraordinary items) (of ₹ 1/- each) (not annualised):						
	(a) Basic	(2.47)	(1.68)	0.86	(4.15)	1.70	(0.25)
	(b) Diluted	(2.47)	(1.68)	0.86	(4.15)	1.70	(0.25)
19(ii)	Earnings per share (after extraordinary items) (of ₹ 1/- each) (not annualised):						
	(a) Basic	(2.47)	(1.68)	0.86	(4.15)	1.70	(0.25)
	(b) Diluted	(2.47)	(1.68)	0.86	(4.15)	1.70	(0.25)

SONATA SOFTWARE LIMITED
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Corporate Office: 1/4, A.P.S Trust Building, Bull Temple Road, N.R. Colony, Bangalore - 560 019

Part II Information for the Quarter and Half Year Ended 30/09/2012							
Sr #	Particulars	Quarter ended 30/09/2012	Quarter ended 30/06/2012	Quarter ended 30/09/2011	Half Year ended 30/09/2012	Half Year ended 30/09/2011	Previous year Ended 31/03/2012
A	PARTICULARS OF SHAREHOLDING						
1	Public Shareholding						
	- Number of Shares	65,382,419	65,382,419	59,637,576	65,382,419	59,637,576	65,372,819
	- Percentage of shareholding	62.17%	62.17%	56.71%	62.17%	56.71%	62.17%
2	Promoters and Promoter Group Shareholding						
	a) Pledged / Encumbered						
	- Number of shares	10,025,000	10,585,000	13,375,000	10,025,000	13,375,000	14,125,000
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	25.20%	26.61%	29.38%	25.20%	29.38%	35.50%
	- Percentage of shares (as a % of the total share capital of the company)	9.53%	10.07%	12.72%	9.53%	12.72%	13.43%
	b) Non - encumbered						
	- Number of shares	29,751,887	29,191,887	32,146,730	29,751,887	32,146,730	25,661,487
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	74.80%	73.39%	70.62%	74.80%	70.62%	64.50%
	- Percentage of shares (as a % of the total share capital of the company)	28.29%	27.76%	30.57%	28.29%	30.57%	24.40%

	Particulars	Quarter ended 30/09/2012
B	INVESTOR COMPLAINTS	
	Pending at the beginning of the quarter	-
	Received during the quarter	16
	Disposed of during the quarter	16
	Remaining unresolved at the end of the quarter	-

The Consolidated statement of assets and liabilities for the half year ended 30th September, 2012 as required under Clause 41 of the Listing Agreement

		(Rs. in lakhs)	
Sr #	Particulars	As at 30/09/2012 (Unaudited)	As at 31/03/2012 (Audited)
A	EQUITY AND LIABILITIES		
1	Shareholders' Funds		
	(a) Share Capital	1,051.59	1,051.59
	(b) Reserves and Surplus	31,963.72	36,401.56
	Sub Total - Shareholders' Funds	33,015.31	37,453.15
2	Minority Interest	7.45	517.86
3	Non-current liabilities		
	(a) Long-term borrowings	-	375.26
	(b) Other long-term liabilities	-	2,257.09
	(c) Long-term provisions	151.84	9,228.42
	Sub Total Non current liabilities	151.84	11,860.77
4	Current liabilities		
	(a) Short-term borrowings	4,349.28	3,747.38
	(b) Trade payables	22,170.93	21,697.93
	(c) Other current liabilities	5,095.74	4,515.43
	(d) Short term provisions	678.70	477.32
	Sub Total Current liabilities	32,294.65	30,438.06
	TOTAL EQUITY AND LIABILITIES	65,469.25	80,269.84
B	ASSETS		
1	Non-current assets		
	(a) Fixed assets	2,595.68	7,778.66
	(b) Goodwill	-	11,216.06
	(c) Non-current Investments	0.31	214.18
	(d) Deferred tax assets	682.02	1,092.11
	(e) Long-term loans and advances	19,111.54	15,065.45
	(f) Other non-current assets	-	282.23
	Sub Total Non current assets	22,389.55	35,648.69
2	Current assets		
	(a) Current Investments	300.92	2,200.75
	(b) Inventories	-	4,040.58
	(c) Trade receivables	32,869.84	19,929.42
	(d) Cash & Cash equivalents	5,751.54	12,173.07
	(e) Short-term loans and advances	3,176.35	5,313.76
	(f) Other current assets	981.05	963.57
	Sub Total Current assets	43,079.70	44,621.15
	TOTAL ASSETS	65,469.25	80,269.84

Notes:

- 1 The above unaudited financial results of the Company has been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 12th November, 2012.
- 2 In accordance with Clause 41 of the Listing Agreement the Statutory Auditors have carried out a 'Limited Review' of the consolidated financial results for the quarter and half year ended September 30, 2012.
- 3 Consolidated financials include subsidiaries i.e, Sonata Information Technology Limited, Sonata Software North America Inc., Sonata Software GmbH, Sonata Europe Limited, Sonata Technology Solutions Limited, Sonata Software FZ LLC and Sonata Software Qatar LLC
- 4 The Company's subsidiary Sonata Europe Limited executed a Share purchase and Joint Venture termination agreement on September 28, 2012 to sell its 50.1% shareholding in its step-down subsidiary TUI InfoTec GmbH ("TUI") to Leibniz-Service GmbH ('the purchaser'). As per the agreement, the effective date of the transfer and assignment of the shares was October 1, 2011, and the purchaser assumed all losses of TUI commencing from October 1, 2011. The Company had in the consolidated results for the previous quarter and for the period 1 October 2011 to 31 March 2012 recognized its share of such losses amounting to Rs. 2,465.68 lacs and Rs. 1,305.03 lacs respectively.

On the effective date of the sale (October 1, 2011), the loss on disposal of TUI would have amounted to Rs. 7,110.60 lacs. The loss recognized during the quarter, and half year ended September 30, 2012, pursuant to the sale is netoff the loss of Rs. 1,305.03 lacs recognized in the period 1 October 2011 to 31 March 2012 and is included under exceptional items. Further, the company's share of net losses as recognized in the quarter ended June 2012 of Rs. 2,465.68 lacs has been reversed in the current quarter and included under exceptional items.

Consequent to the sale of TUI, the operations of this subsidiary are not included in the consolidated results with effect from April 1, 2012, accordingly the figures for the quarter and half year ended September 30, 2012 are not comparable with quarter ended June 30, 2012, September 30, 2011, half year ended September 30, 2011, and year ended March 31, 2012.

The above results include the following profit/ (loss) from operations of TUI as were consolidated in previous quarters ended June 30, 2012, and 2011, half year ended September 30, 2011 and previous year ended March 31, 2012:

Particulars	(Rs. in lakhs)			
	Quarter ended 30/06/2012	Quarter ended 30/09/2011	Half Year ended 30/09/2011	Previous year Ended 31/03/2012
	(Unaudited)	(Audited)	(Audited)	(Audited)
1. Income from operations				
(a) Net sales/income from operations	12,311.60	14,175.59	28,513.18	53,273.95
(b) Other operating income	162.12	45.26	312.48	376.63
Total income from operations (net)	12,473.72	14,220.85	28,825.66	53,650.58
2. Expenses				
(a) Purchases of stock-in-trade	201.75	16.69	33.96	43.52
(b) Changes in inventories of stock-in-trade	(201.75)	310.84	264.78	122.64
(c) Employee benefits expense	6,604.54	6,118.98	12,296.32	24,705.45
(d) Depreciation and amortisation expense	793.21	865.61	1,641.44	3,493.00
(e) Other expenses	5,443.58	6,662.63	14,152.39	26,157.99
Total expenses	12,841.33	13,974.75	28,388.89	54,522.60
3. Profit / (Loss) from operations before other income, finance costs and exceptional items	(367.61)	246.10	436.77	(872.02)
4. Other income	4.71	6.97	30.30	69.61
5. Profit / (Loss) from ordinary activities before finance costs and exceptional items	(362.90)	253.07	467.07	(802.41)
6. Finance costs	150.19	123.68	228.10	506.47
7. Profit / (Loss) from ordinary activities after finance costs but before exceptional items	(513.09)	129.39	238.97	(1,308.88)
8. Exceptional items Restructuring costs (Refer Note 5)	4,316.27			1,189.44
9. Profit / (Loss) from ordinary activities before tax	(4,829.36)	129.39	238.97	(2,498.32)
10. Tax expense	(68.68)	(452.62)	275.17	293.36
11. Net Profit / (Loss) from ordinary activities after tax	(4,760.68)	582.01	(36.20)	(2,791.68)
12. Minority interest	2,295.01	(298.44)	21.39	1,471.87
13. Net Profit / (Loss) for the period	(2,465.67)	283.57	(14.81)	(1,319.81)

Had the loss on sale of TUI been recorded as on October 1, 2011, the Net Profit and EPS for the quarter and half year ended September 2012, quarter ended June 2012, and previous year ended March 31, 2012 would have been as under:

Particulars	Quarter ended 30/09/2012	Quarter ended 30/06/2012	Half Year ended 30/09/2012	Previous year Ended 31/03/2012
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Net Profit / (Loss) for the period	741.46	696.87	1,438.33	(6,064.54)
Earnings per share of Re 1/- each (not annualised)				
(a) Basic	0.71	0.66	1.37	(5.77)
(b) Diluted	0.71	0.66	1.37	(5.77)

- 5 Exceptional items for quarter ended June 30, 2012 and year ended March 31, 2012 relate to accrual of employee restructuring costs on account of early retirement in the Company's subsidiary TUI InfoTec GmbH.

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- 6 The consolidated segment wise revenue and results for the quarter and half year ended 30th September, 2012 excluding TUI operations with effect from April 1, 2012 (refer note 4 above) are as follows:

Particulars	Quarter ended			Half year ended		(Rs. in lakhs)
	30/09/2012	30/06/2012	30/09/2011	30/09/2012	30/09/2011	Previous Year ended
	(Unaudited)	(Unaudited)	(Audited)	(Unaudited)	(Audited)	(Audited)
1. Segment Revenue						
a. Domestic (Sales & Services)	29,029.94	20,402.47	18,689.29	49,432.41	31,325.64	79,237.04
b. International (Software Service Exports)	8,771.55	7,485.19	20,265.00	16,255.74	41,505.84	77,562.87
Total	37,801.49	27,887.66	38,954.29	65,689.15	72,831.48	156,799.91
Less : Inter segment revenue	-	-	-	-	-	-
Income from operations	37,801.49	27,887.66	38,954.29	65,689.15	72,831.48	156,799.91
2. Segment Results						
Profit/(loss) before tax & Interest						
a. Domestic (Sales & Services)	566.82	349.80	273.39	916.62	302.78	387.71
b. International (Software Service Exports)	595.87	631.91	916.64	1,227.78	2,649.83	1,191.24
Total	1,162.69	981.71	1,190.03	2,144.40	2,952.61	1,578.95
Less: Finance costs	146.01	101.19	317.78	247.20	499.74	1,180.86
Less: Other unallocable expenditure,	-	-	-	-	-	-
Net of Unallocable Income	-	-	-	-	-	-
3. Profit Before Tax and exceptional item	1,016.68	880.52	872.25	1,897.20	2,452.87	398.09
Exceptional item (Refer Note 4 & 5)						
(i) Loss on sale of subsidiary	5,805.57	-	-	5,805.57	-	-
(iii) Restructuring costs	-	-	-	-	-	1,189.44
Profit Before Tax	(4,788.89)	880.52	872.25	(3,908.37)	2,452.87	(791.35)
4. Capital Employed						
(Segment assets - Segment liabilities)						
a. Domestic (Sales & Services)	5,869.68	1,226.75	6,331.36	5,869.68	6,331.36	(1,062.04)
b. International (Software Service Exports)	15,061.77	23,994.70	24,395.80	15,061.77	24,395.80	27,685.53
c. Unallocated	12,083.86	11,820.50	9,792.63	12,083.86	9,792.63	10,829.66
Total	33,015.31	37,041.95	40,519.79	33,015.31	40,519.79	37,453.15

- 7 Previous year figures have been regrouped/reclassified wherever necessary to confirm to current period's classification

Place: Mumbai
Date : November 12, 2012

FOR AND ON BEHALF OF THE BOARD OF DIRECTORS

P. SRIKAR REDDY
MANAGING DIRECTOR & CEO

**Sonata Software - Consolidated Q2 FY13 Revenues at Rs378 Crores.
Declares Interim Dividend of Rs 0.50 per share (50% on face value of Re 1/- per share)**

Mumbai, Nov 12, 2012

Sonata Software, an IT consulting and software services provider, today reported its unaudited financial results for the quarter ended September 30, 2012.

Result Highlights

Sonata Software Limited - Segmental Financial highlights

(Rs. in crores)

Revenues	Q2 - 12-13	Q1 - 12-13	Q2 - 11-12	QoQ	YoY
International IT Services	81.82	80.71	66.06	1%	24%
Domestic - Products & Services	290.57	204.12	187.07	42%	55%
Consolidated *	378.01	284.83	253.13	33%	49%
EBIDTA	Q2 - 12-13	Q1 - 12-13	Q2 - 11-12	QoQ	YoY
International IT Services	11.21	10.18	11.04	10%	2%
Domestic - Products & Services	3.86	1.75	1.24	121%	212%
Consolidated *	15.07	11.93	12.28	26%	23%
PAT	Q2 - 12-13	Q1 - 12-13	Q2 - 11-12	QoQ	YoY
International IT Services	5.05	5.87	6.82	-14%	-26%
Domestic - Products & Services	3.13	0.90	(0.57)	248%	648%
Consolidated PAT Before Extra Ordinary Items *	8.18	6.77	6.25	21%	31%
Extra Ordinary items					
(i) Loss on sale of subsidiary TUI InfoTec	(58.06)	-	-		
(ii) Profit/(Loss) on divestment of TUI InfoTec	23.90	(24.46)	(2.83)		
Consolidated PAT after Extra Ordinary Items **	(25.98)	(17.69)	9.08		

* Consolidated Revenues, EBIDTA and PAT before Extraordinary Items do not include the TUI InfoTec GmbH results.

** The Company's subsidiary Sonata Europe Limited executed a Share purchase and Joint Venture termination agreement on September 28, 2012 to sell its 50.1% shareholding in its step-down subsidiary TUI InfoTec GmbH ("TUI") to Leibniz-Service GmbH ("the purchaser"). As per the agreement, the effective date of the transfer and assignment of the shares was October 1, 2011, and the purchaser assumed all losses of TUI commencing from October 1, 2011. The Company had in the consolidated results for the previous quarter and for the period 1 October 2011 to 31 March 2012 recognized its share of such losses amounting to Rs. 2,465.68 lacs and Rs. 1,305.03 lacs respectively.

On the effective date of the sale (October 1, 2011), the loss on disposal of TUI would have amounted to Rs. 7,110.60 lacs. The loss recognized during the quarter, and half year ended September 30, 2012, pursuant to the sale is netoff the loss of Rs. 1,305.03 lacs recognized in the period 1 October 2011 to 31 March 2012 and is included under exceptional items. Further, the company's share of net losses as recognized in the quarter ended June 2012 of Rs. 2,465.68 lacs has been reversed in the current quarter and included under exceptional items.

Consequent to the sale of TUI, the operations of this subsidiary are not included in the consolidated results with effect from April 1, 2012, accordingly the figures for the quarter and half year ended September 30, 2012 are not comparable with quarter ended June 30, 2012, September 30, 2011, half year ended September 30, 2011, and year ended March 31, 2012.

The above results include the following profit/ (loss) from operations of TUI as were consolidated in previous quarters ended June 30, 2012, and 2011, half year ended September 30, 2011 and previous year ended March 31, 2012:

Highlights for the quarter

During the Quarter, Sonata Europe Limited divested its 50.1% shareholding in TUI InfoTec GmbH, it's Joint Venture in Germany back to TUI Travel PLC and losses on account of the sale have been accounted in the current quarter. The losses being extraordinary in nature have been disclosed separately to help comparison of the business performance over the quarters.

As part of the transaction Sonata was accorded status of a "preferred partner" for IT services to TUI Travel PLC. Further, the Offshore Development Centers (ODC) currently being run by Sonata for TUI Travel PLC and TUI InfoTec will continue. Sonata and TUI InfoTec will also continue to develop together 3rd party business (outside of TUI Travel PLC) in the German region.

Post the divestiture, the Company now has two business lines:

- International IT Services and;
- Domestic Products.

Our International IT Services business has shown an increase of 24% in revenues on YoY basis. Base business margins, excluding foreign exchange fluctuation continued to improve. As regards profits, growth on a YoY basis has been negative primarily on account of foreign exchange losses which stood at Rs 6.7 crores vs. a gain of Rs 7.4 crores a year ago. A large part of this wide swing has been made up by increase in Other Income this quarter with the balance through improvement in operating margins.

We have made significant investments in this business in terms of expanding the sales team, investment in sales and marketing developing new technology and practice areas such as mobility, cloud etc.

Our Domestic Products business has shown a 55% growth in revenues and a very significant growth in PAT at Rs 3.1 crores compared to the previous year. Primary reason for the swing is improvement in the overall quality of our business and realignment of our product portfolio. Focus in this business will be to improve profitability while maintaining effective return on capital employed.

Speaking on the results Mr Srikar Reddy Managing MD& CEO of the Company said "We are continuing on the road to transforming the company by focusing on globally competitive and profitable businesses. The divestment of our stake in the JV is one of the step, apart from various other actions we are taking to be able to offer a differentiated value proposition to our clients globally and become a strategic partner of choice in our areas of focus."

Expansion of services and significant projects executed in the Quarter were:

One of the largest Oil & Gas exploration and production companies has selected Sonata as their IT services partner to provide Performance Testing Services for various functional modules of Documentum application, for one their complex products.

Sonata has entered into an agreement with Qatar's leading IT solutions and services provider, which delivers IT services to support the realization of Qatar National Vision 2030. Under this agreement,

Sonata will provide a diverse range of IT services for their group companies, as well as top enterprises in Qatar.

Sonata is engaged in developing the Mobile Content Distribution Platform, that will publish multi-lingual content and product brochures to Sales team iPads, for one of the US based ISVs.

A leading ISV has signed up with Sonata for providing Engineering Services on their Customer Relationship Management Product. The breadth of services includes development, quality assurance, performance engineering for both the Online and On-Premise releases.

Sonata participated in a very large enterprise document management platform built around ECM, covering over 10 million physical document files, to migrate their documents from the existing infrastructure setup to the new one.

Sonata established partnership with Hybris to provide agile e-commerce solutions using hybris platform. This partnership has transpired into business with one of our existing customers. Sonata will be holding a joint marketing event targeting customers in travel & ecommerce domain.

Sonata Information Technology entered into partnership with TIBCO as reseller of their products in India.

About Sonata Software Limited

Sonata Software, headquartered in Bangalore, India, is an IT consulting and software services company delivering transformational IT solutions through customer specific Centres of Excellence. Sonata serves Software Product Companies, and enterprises in the Travel, Manufacturing, Retail and Distribution verticals across the globe. Its key service lines include Business Intelligence and Analytics, Application Development Management (ADM), Mobility, Cloud, Social Media, Testing, Enterprise Services (ERP and CRM), and Infrastructure Management services. Sonata has strategic alliances with global technology majors like Microsoft, SAP, IBM, Oracle, and HP to deliver innovative solutions.

Sonata operates globally through its subsidiaries and affiliates that include (1) Sonata Software North America Inc, which provides development and consulting services to clients using an Onsite-Offshore Delivery Model, (2) Sonata Software FZ LLC – Sonata's fully-owned subsidiary IT solutions to customers in the Middle East, (3) Sonata Software (Qatar) LLC – Sonata's Joint Venture with Mohammad Nasser Abdullah Al MISNAD and (4) Sonata Information Technology Limited, which is a premier software services and product distribution company with India-focused business operations.

For further information, please contact:

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