



Press Release

Sonata Software and TIBCO Software Enter a Strategic Alliance to jointly offer Application Integration Solutions

Bangalore, November 15, 2012: Sonata Software, an IT consulting and software services provider, today announced that it has partnered with TIBCO Software, a provider of infrastructure software, to distribute TIBCO's software licenses in India, along with Sonata's integration services.

With a wide array of products for Enterprise Application Integration (EAI), Business Process Management (BPM), Complex Event Processing (CEP), private clouds and social collaboration, TIBCO is a leader in helping enterprises leverage on-premise or cloud computing environments in their IT landscape. Sonata is a partner of choice for Fortune 1000 enterprises, enabling their IT transformation initiatives, and this alliance will help Sonata deliver business value to them.

Sonata offers services to setup customer-specific Centers of Excellence to companies in focused verticals including Financial services, Telecommunications, Retail, CPG, Travel, Manufacturing and Distribution. Sonata will leverage TIBCO's products to integrate best-of-breed systems like ERP, CRM, e-commerce and BI applications to improve operational efficiencies and enhance customer experience. The two companies will also partner to deliver solutions in the Indian market, which is of strategic significance to both.

"We are committed to TIBCO's success as they implement their business expansion strategy and expand their client portfolio" said Srikar Reddy, Managing Director and CEO, Sonata Software. "We can see huge traction from our global client base as they are looking at integrating different business processes to create seamless and efficient enterprises. Sonata's proven capabilities in BPM and EAI will help enterprises leverage the power of TIBCO's feature rich solutions and drive more meaningful business outcomes", he added.

"TIBCO is recognized for its ability to support global organizations in providing and managing real-time information and we are excited about the prospects to broaden our reach. Sonata is a trusted partner and helps us leverage their product sales capability in India", said Neeraj Shaabi, Managing Director & Regional Vice President of TIBCO Software in Asia.

About Sonata Software Limited

Sonata Software, headquartered in Bangalore, India, is an IT consulting and software services company delivering transformational IT solutions through customer specific Centres of Excellence. Sonata serves Software Product Companies, and enterprises in the Travel, Manufacturing, Retail and Distribution verticals across the globe. Its key service lines include Business Intelligence and Analytics, Application Development Management (ADM), Enterprise Application Integration & BPM, Mobility, Cloud, Social Media, Testing, Enterprise Services (ERP and CRM), and Infrastructure Management services.

About TIBCO

TIBCO Software Inc. (NASDAQ: TIBX) is a provider of infrastructure software for companies to use on-premise or as part of cloud computing environments. Whether it's efficient claims or trade



processing, cross-selling products based on real-time customer behavior, or averting a crisis before it happens, TIBCO provides companies the two-second advantage™ – the ability to capture the right information, at the right time and act on it pre-emptively for a competitive advantage. More than 4,000 customers worldwide rely on TIBCO to manage information, decisions, processes, and applications in real-time.

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