30th May, 2014

National Stock Exchange of India Ltd.
Exchange Plaza, C-1, Block G
Bandra – Kurla Complex, Bandra (E)
Mumbai 400 051.

Re : Symbol – SONASTEER; Series – EQ.
Sub : Standalone & Consolidated Audited Financial Results for the year ended 31st March, 2014.

Dear Sir,

The Board of Directors of SONA KOYO STEERING SYSTEMS LIMITED in their meeting held on 30th May, 2014 has recommended the dividend for the year ended 31st March, 2014 at the rate of 80% on 19,87,41,832 nos. of Equity Shares of Re. 1/- each and taken on record the attached Standalone and Consolidated Audited Financial Results for the year ended 31st March, 2014. The dividend on Equity Shares, if declared, at the forthcoming Annual General Meeting, will be credited / dispatched to the shareholders of the Company between 29th September, 2014 to 8th October, 2014.

After considering balance brought forward of Rs. 5613.50 lacs, the profit available for appropriation are Rs. 10779.65 lacs. Out of the available profit, appropriations have been recommended as follows:

(Rupees In Lacs)

	Year Ended 31st March, 2014	Year Ended 31st March, 2013
• Proposed Dividend	1589.93	1291.82
• Tax on Dividend	270.21	219.55
• Transfer to General Reserve	525.00	325.00
• Profit carried to Balance Sheet	8394.51	5613.50

In the aforesaid Board Meeting, the Board of Directors have also consented to the following :

1) Cessation of Mr. Hiroyuki Miyazaki as Director of the Company with effect from 30th May, 2014.

2) Cessation of Mr. Keiichi Sakamoto as alternate director to Mr. Hiroyuki Miyazaki.

3) Appointment of Mr. Hidekazu Omura as an Additional Director on the Board of the Company with effect from 30th May, 2014 (Nominee of JTEKT Corporation, Japan).

4) Reappointment of Mr. Sunjay Kapur as Managing Director, with remuneration, of the Company for a further period of three years with effect from 22nd October, 2014.

The Board of Directors in their aforesaid meeting also took effect of the Orders passed by the Hon'ble High Courts of Delhi and Chandigarh sanctioning the Scheme of Amalgamation between Sona Stampings Limited (Amalgamating Company) and Sona Koyo Steering Systems Limited (Amalgamated Company).

This is for your information and record.

Thanking you,

Yours faithfully,
For SONA KOYO STEERING SYSTEMS LTD.

SUDHIR CHOPRA
PRESIDENT & COMPANY SECRETARY

SONA KOYO STEERING SYSTEMS LTD. CIN-L29113DL1984PLC018415
Regd. Office : UGF-6, Indra Prakash 21 Barakhamba Road New Delhi-110 001 India
Tel : +91 11 2331 1924 / 2332 7205 (website - www.sonagroup.com)
Works: 38/6 Delhi-Jaipur Road, NH-8, Gurgaon-122 001 Haryana India
Tel : +91 124 468 5000, **Fax:** +91 124 410 4611 / 410 4621

Deming Application Prize- 2003

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SONA KOYO STEERING SYSTEMS LTD

Regd.Office : UGF - 6, Indraprakash 21 ,Barakhamba Road , New Delhi 110001.

PART I

STATEMENT OF STANDALONE AND CONSOLIDATED AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 31st MARCH, 2014

Consolidated (Rs. In Lacs)							Standalone (Rs. In Lacs)				
Quarter ended	Preceding quarter ended	Corresponding quarter ended in the previous year	Year ended	Previous Year ended	S.No	PARTICULARS	Quarter ended	Preceding quarter ended	Corresponding quarter ended in the previous year	Year ended	Previous Year ended
31-Mar-14	31-Dec-13	31-Mar-13	31-Mar-14	31-Mar-13			31-Mar-14	31-Dec-13	31-Mar-13	31-Mar-14	31-Mar-13
Audited	Unaudited	Audited	Audited	Audited			Audited	Unaudited	Audited	Audited	Audited
					1	Income from operations					
38,860.12	39,158.32	39,776.71	148,318.10	145,171.33		(a) Net sales from operations (net of excise duty)	28,198.55	26,297.03	30,171.66	103,488.86	111,183.96
306.28	195.51	289.17	913.28	830.71		(b) Other operating income	330.70	144.79	243.98	810.66	672.30
39,166.40	39,353.83	40,065.88	149,231.38	146,002.04		Total income from operations (net)	28,529.25	26,441.82	30,415.64	104,299.52	111,856.26
					2	Expenses					
25,781.79	27,006.23	26,274.69	100,541.27	100,422.85		(a) Cost of materials consumed	19,216.87	18,332.76	20,240.32	71,418.83	76,993.70
710.62	765.05	1,362.21	3,002.14	2,690.46		(b) Purchases of Stock-In-Trade	497.81	458.35	456.06	1,948.51	1,784.31
96.92	(118.11)	(172.86)	(936.30)	(653.03)		(c) Changes in inventories of finished goods, work-in-progress and Stock-In-Trade	(212.28)	(105.89)	(45.88)	(1,243.13)	(428.49)
3,498.54	3,254.89	3,566.59	13,418.84	12,589.54		(d) Employee benefits expense	2,881.60	2,623.54	3,062.29	11,048.92	10,673.77
2,037.77	1,594.53	1,551.90	6,794.92	5,849.61		(e) Depreciation and amortization expense	1,390.01	1,183.77	1,170.80	4,909.85	4,317.81
3,956.39	3,798.94	3,892.25	15,353.51	14,497.94		(f) Other expenses	3,075.86	2,627.06	3,000.07	11,228.39	11,029.93
36,082.03	36,301.53	36,474.78	138,174.38	135,397.37		Total expenses	26,849.87	25,119.59	27,883.66	99,311.37	104,371.03
3,084.37	3,052.30	3,591.10	11,057.00	10,604.67	3	Profit from operations before other income, finance costs and exceptional items (1-2)	1,679.38	1,322.23	2,531.98	4,988.15	7,485.23
58.73	129.78	218.52	427.16	934.90	4	Other income	46.79	151.15	259.25	488.25	556.61
3,143.10	3,182.08	3,809.62	11,484.16	11,539.57	5	Profit from ordinary activities before finance costs and exceptional items (3+4)	1,726.17	1,473.38	2,791.23	5,476.40	8,041.84
814.09	940.91	1,068.66	3,923.42	4,108.80	6	Finance costs	653.42	763.58	883.30	3,189.43	3,352.27
2,329.01	2,241.17	2,740.96	7,560.74	7,430.77	7	Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5-6)	1,072.75	709.80	1,907.93	2,286.97	4,689.57
-	(3,543.03)	-	(3,543.03)	-	8	Exceptional items	-	(3,543.03)	-	(3,543.03)	-
2,329.01	5,784.20	2,740.96	11,103.77	7,430.77	9	Profit / (Loss) from ordinary activities before tax (7-8)	1,072.75	4,252.83	1,907.93	5,830.00	4,689.57
					10	Tax expenses					
658.11	1,365.60	572.11	2,986.50	1,638.09		(a) Current year	267.94	850.41	368.09	1,275.00	1,087.00
11.17	-	-	11.17	(150.99)		(b) Earlier years	11.17	-	-	11.17	(150.99)
(235.29)	(374.80)	(25.09)	(610.09)	(54.96)		(c) Minimum alternate tax (credit entitlement) / reversal	(285.97)	(324.12)	-	(610.09)	-
17.61	76.06	563.08	85.91	1,201.86		(d) Deferred Tax	22.05	35.72	378.37	(12.23)	692.48
451.60	1,066.86	1,110.10	2,473.49	2,634.00		Total tax expenses	15.19	562.01	746.46	663.85	1,628.49
1,877.41	4,717.34	1,630.86	8,630.28	4,796.77	11	Net profit from ordinary activities after tax (9-10)	1,057.56	3,690.82	1,161.47	5,166.15	3,061.08
-	-	-	-	-	12	Extraordinary items	-	-	-	-	-
1,877.41	4,717.34	1,630.86	8,630.28	4,796.77	13	Net profit / (loss) for the period (11-12)	1,057.56	3,690.82	1,161.47	5,166.15	3,061.08
(77.47)			(77.47)	-	14	Share of profit / (loss) of associate	-	-	-	-	-
417.16	500.76	282.16	1,777.31	988.17	15	Minority interest	-	-	-	-	-
1,382.78	4,216.58	1,348.70	6,775.50	3,808.60	16	Net profit / (loss) after taxes, minority interest and share of profit / (loss) of associate (13-14-15)	1,057.56	3,690.82	1,161.47	5,166.15	3,061.08
1,987.42	1,987.42	1,987.42	1,987.42	1,987.42	17	Paid up equity share capital (Face value of Re 1/- per share)	1,987.42	1,987.42	1,987.42	1,987.42	1,987.42
-	-	-	28,902.87	24,231.79	18	Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year	-	-	-	24,656.42	22,321.48
					19	Earnings Per Share (EPS) (Face value of Re 1 per share) (not annualized for quarterly)					
0.70	2.12	0.68	3.41	1.92		(a) Basic	0.53	1.86	0.58	2.60	1.54
0.70	2.12	0.68	3.41	1.92		(b) Diluted	0.53	1.86	0.58	2.60	1.54

PART II (SELECT INFORMATION FOR THE QUARTER AND YEAR ENDED 31st MARCH, 2014)

S.No	PARTICULARS	Quarter ended	Preceding quarter ended	Corresponding quarter ended in the previous year	Year ended	Previous Year ended
		31-Mar-14	31-Dec-13	31-Mar-13	31-Mar-14	31-Mar-13
A	PARTICULARS OF SHAREHOLDING					
1	Public shareholding					
	- Number of Shares (Face Value of Re 1/- Per Share)	94,097,660	94,097,660	94,097,660	94,097,660	94,097,660
	- Percentage of shareholding	47.35%	47.35%	47.35%	47.35%	47.35%
2	Promoters and Promoter Group shareholding					
	(a) Pledged / Encumbered					
	- Number of Shares	-	-	-	-	-
	- Face Value of Re 1/- per share					
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-
	- Percentage of shares (as a % of the total share capital of the Company)	-	-	-	-	-
	(b) Non-encumbered					
	- Number of Shares	104,644,172	104,644,172	104,644,172	104,644,172	104,644,172
	- Face Value of Re 1/- per share					
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	100.00%	100.00%	100.00%
	- Percentage of shares (as a % of the total share capital of the Company)	52.65%	52.65%	52.65%	52.65%	52.65%

B	INVESTOR COMPLAINTS	Three months ended 31st March-2014
	Pending at the beginning of the quarter	Nil
	Received during the quarter	4
	Disposed off during the quarter	4
	Remaining unresolved at the end of the quarter	Nil

e :

The above audited Financial Results for the year ended 31st March, 2014, as reviewed by the Audit Committee have been taken on record and approved by the Board of Directors of the Company in their meeting held on 30th May, 2014.

The Board of Directors has recommended, subject to approval of shareholders, final dividend of Re 0.80 per Equity Share of Re. 1/- each.

Consolidated Financial Statement has been prepared in accordance with Accounting Standard-21 "Consolidated Financial Statements".

The Consolidated results includes subsidiaries Sona Fuji Kiko Automotive Limited & JTEKT Sona Automotive India Limited and an associate company -Sona Skill Development Centre Ltd.

Segment Reporting : The Company(ies) are primarily engaged in the business of auto components of four wheelers, which are governed by the same set of risk and returns and hence there is only one Primary segment. The said treatment is in accordance with the guiding principle enunciated in the Accounting Standard on Segment Reporting (AS-17).

EPS has been computed in accordance with Accounting Standard AS-20.

Exceptional items pertain to the profit on sale of long term investment held by the company.

Pursuant to scheme of amlagation ('the Scheme') of erstwhile Sona Stampings Ltd with the company under Section 391 to 394 of the Companies Act, 1956 sanctioned by Hon'ble High Courts of Delhi and Punjab & Haryana on 16th April, 2014 and 28th April 2014 respectively entire business and all assets and liabilities of Sona Stampings Ltd were transfered and vested in the Company effective from April 01, 2013. Accordingly the Scheme hase been given effect to these financial statements during the current quarter ended 31st March, 2014.

The figures for the quarter ended 31st March 2014 are balancing figures between audited figures in respect of full financial year ended 31st March 2014 and the unaudited published year to date figures upto the third quarter ended 31st December 2013, which was subjected to a limited review.

Previous Period(s) / Year figures have been regrouped / recasted wherever necessary.

For & on behalf of the Board

SUNJAY KAPUR
VICE CHAIRMAN & MANAGING DIRECTOR

e : New Delhi
ed : 30th May, 2014

SONA KOYO STEERING SYSTEMS LIMITED.
STANDALONE AND CONSOLIDATED STATEMENT OF ASSETS & LIABILITIES

Consolidated (Rs. In Lacs)		S.No	PARTICULARS	Standalone (Rs. In Lacs)	
As At 31-Mar-14	As At 31-Mar-13			As At 31-Mar-14	As At 31-Mar-13
Audited	Audited			Audited	Audited
		A	**EQUITY AND LIABILITIES**		
		1	**Shareholders' funds**		
1,987.42	1,987.42		(a) Share capital	1,987.42	1,987.42
28,902.87	24,231.79		(b) Reserves and surplus	24,656.42	22,321.48
30,890.29	**26,219.21**		**Sub total - Shareholders' funds**	**26,643.84**	**24,308.90**
7,851.81	**6,074.50**	2	**Minority interest**	**-**	**-**
		3	**Non-current liabilities**		
16,957.10	24,033.71		(a) Long-term borrowings	16,105.73	19,733.17
5,259.73	5,173.82		(b) Deferred tax liabilities (Net)	3,900.58	3,912.81
30.74	29.36		(c) Other Long term liabilities	50.80	44.46
605.09	546.07		(d) Long-term provisions	452.90	435.52
22,852.66	**29,782.96**		**Sub total - Non-current liabilities**	**20,510.01**	**24,125.96**
		4	**Current liabilities**		
6,537.96	7,032.94		(a) Short-term borrowings	4,823.01	4,989.76
19,508.63	19,347.57		(b) Trade payables	15,288.32	14,670.57
13,982.24	14,423.88		(c) Other current liabilities	8,642.91	8,867.72
2,277.94	1,891.46		(d) Short-term provisions	2,091.09	1,767.34
42,306.77	**42,695.85**		**Sub total - Current liabilities**	**30,845.33**	**30,295.39**
103,901.53	**104,772.52**		**TOTAL EQUITY AND LIABILITIES**	**77,999.18**	**78,730.25**
		B	**ASSETS**		
		1	**Non-current assets**		
			(a) Fixed assets		
57,149.79	57,832.59		i) Tangible assets	40,250.72	40,140.74
3,029.24	2,868.03		ii) Intangible assets	1,896.41	1,957.60
6,318.37	2,543.21		iii) Capital work-in-progress	5,532.00	2,499.01
1,217.81	652.41		iv) Intangible assets under development	1,211.16	647.94
-	242.23		(b) Goodwill on consolidation	-	-
97.53	2,952.10		(c) Non-current investments	3,462.81	6,877.07
1,034.34	1,369.90		(d) Long-term loans and advances	846.35	836.72
43.83	39.22		(e) Other non-current assets	20.69	19.22
68,890.91	**68,499.69**		**Sub total - Non-current assets**	**53,220.14**	**52,978.30**
		2	**Current assets**		
9,358.45	8,137.10		(a) Inventories	7,108.44	5,445.95
20,817.75	22,744.91		(b) Trade receivables	13,909.08	15,580.06
281.94	253.87		(c) Cash and bank balances	206.11	147.25
3,608.52	2,918.06		(d) Short-term loans and advances	2,633.49	2,358.47
943.96	2,218.89		(e) Other current assets	921.92	2,220.22
35,010.62	**36,272.83**		**Sub total - Current assests**	**24,779.04**	**25,751.95**
103,901.53	**104,772.52**		**TOTAL ASSETS**	**77,999.18**	**78,730.25**

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30th May, 2014

National Stock Exchange of India Ltd.
Exchange Plaze, C-1, Block G
Bandra – Kurla Complex, Bandra (E)
Mumbai 400 051.

Re : Symbol – SONASTEER; Series – EQ.

Dear Sir,

Please find enclosed herewith the Press Release dated 30th May, 2014.

The same is for your information and record.

Thanking you,

Yours faithfully,
For **SONA KOYO STEERING SYSTEMS LTD.**

SUDHIR CHOPRA
PRESIDENT & COMPANY SECRETARY

SONA KOYO STEERING SYSTEMS LTD. CIN-L29113DL1984PLC018415
Regd. Office : UGF-6, Indra Prakash 21 Barakhamba Road New Delhi-110 001 India
Tel : +91 11 2331 1924 / 2332 7205
Works: 38/6 Delhi-Jaipur Road, NH-8, Gurgaon-122 001 Haryana India
Tel : +91 124 468 5000, **Fax:** +91 124 410 4611 / 410 4621

Deming Application Prize- 2003

For Immediate Release

SONA KOYO STEERING SYSTEMS LTD - CLOSES YEAR ENDED 31st MARCH 2014

New Delhi, May 30, 2014: The Board of Directors of Sona Koyo Steering Systems Ltd. (SONA), India's largest manufacturer and supplier of Steering Systems, in Technical and Financial Collaboration with global No. 1 Steering System manufacturer viz. 'JTEKT Corporation', Japan (formerly Koyo Seiko Co.Ltd.), in its meeting held on 30th May, 2014 has taken on record the Financial Results for the Fourth Quarter and Annual results (Audited) ended 31st March, 2014.

Standalone Q4 Vs Q3 FY-14

For the quarter ended 31st March, 2014, Net Sales have increased by 7.2% to Rs. 281.9 Crores from Rs. 262.9 Crores during the preceding quarter ended December,2013 and Profit after Tax for the quarter is Rs. 10.6 Crores against Rs. 36.9 Crore (including exceptional item on account of sale of non current trade investment) during the preceding quarter ended December 2013.

Standalone FY-14 Vs FY-13

For the year ended 31st March 2014, Net Sales have marginally declined by 6.9% to Rs. 1034.9 Crores from Rs. 1111.8 Crores during the same period last year and Profit after Tax is at Rs. 51.6 Crores against Rs. 30.6 Crores during the same period last year.

On Consolidated basis:

For the year ended 31st March 2014, Net Sales have increased by 2.2% to Rs. 1483.1 Crores from Rs. 1451.7 Crores during the last year and Profit after Tax, Minority Interest and share of associate is at Rs. 67.7 Crores against Rs. 38.0 Crores during the last year.

For the current year, the Board of Directors has recommended, subject to approval of shareholders, final dividend of Re. 0.80 per equity share of Rs. 1 each.

About Sona Koyo Steering Systems Limited

SONA KOYO Steering Systems Ltd. (SONA) is the flagship company of the SONA Group of Companies. The company is India's largest manufacturer of steering systems and is the supplier of choice to major auto manufacturers with over 45% domestic market share, supplying steering gears, columns and RPS assemblies to almost all Indian passenger car and utility vehicle manufacturers. More information about the company is available on the website www.sonagroup.com.

For further clarification:

Mr. Rajiv Chanana (CFO) - 09811766027

SONA KOYO STEERING SYSTEMS LTD. Sona

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30th May, 2014

National Stock Exchange of India Ltd.
Exchange Plaza, C-1, Block G
Bandra – Kurla Complex, Bandra (E)
Mumbai 400 051.

Re : Symbol – SONASTEER; Series – EQ.

Dear Sir,

Please find enclosed herewith the Investor Update for the quarter ended 31st March, 2014.

The same is for your information and record.

Thanking you,

Yours faithfully,
For **SONA KOYO STEERING SYSTEMS LTD.**

SUDHIR CHOPRA
PRESIDENT & COMPANY SECRETARY

SONA KOYO STEERING SYSTEMS LTD. CIN-L29113DL1984PLC018415
Regd. Office : UGF-6, Indra Prakash 21 Barakhamba Road New Delhi-110 001 India
Tel : +91 11 2331 1924 / 2332 7205
Works: 38/6 Delhi-Jaipur Road, NH-8, Gurgaon-122 001 Haryana India
Tel : +91 124 468 5000, **Fax:** +91 124 410 4611 / 410 4621

Deming Application Prize- 2003

Investor Update – Q4 & FY'14

Sona Koyo Steering Systems Ltd.

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May 30, 2014

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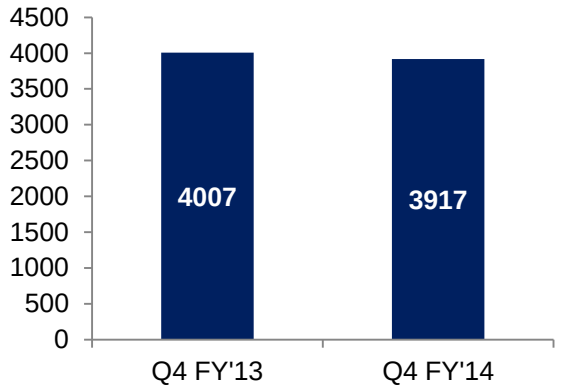
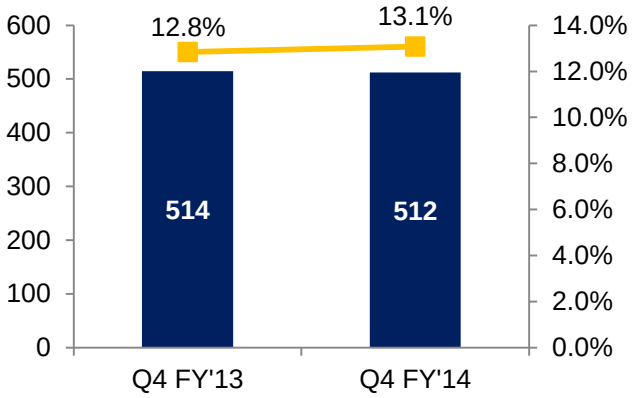
Q4 FY'14 Consolidated: YoY expansion in EBITDA & PAT margin

All figures in Rs Mn

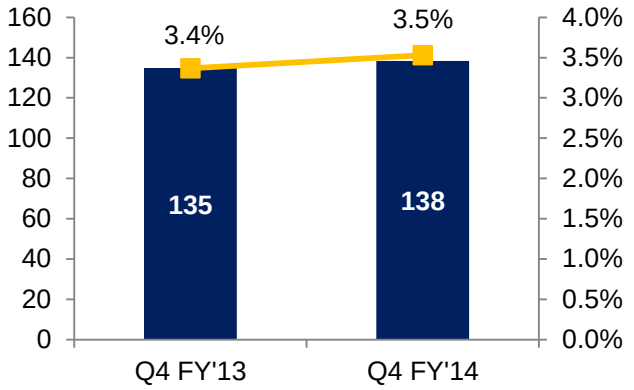
Revenue



EBITDA & EBITDA Margin



PAT & PAT Margin



- **Total revenue declines marginally 2.2% YoY from ₹4006.6 mn in Q4FY'13 to ₹3916.6 mn in Q4FY'14**

- **EBITDA margin improves to 13.1% in Q4FY'14 from 12.8% in Q4FY'13 due to**
  - ✓ Decline in Raw material costs as percentage of revenue to 67.9% in Q4 FY'14 from 68.5% in Q4 FY'13

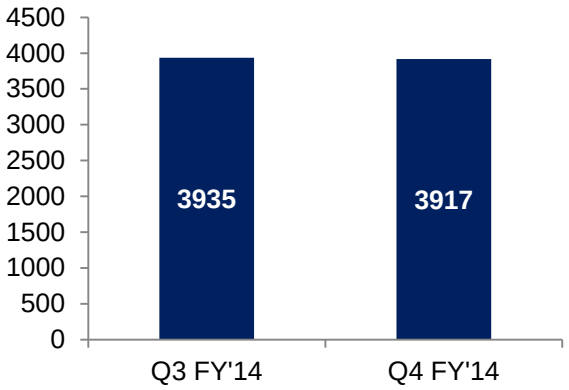
- **PAT after minority interest and share of loss of associate increases to ₹138.3 mn in Q4FY'14 from ₹134.9 mn in Q4FY'13**
  - ✓ Interest cost declines by 23.8% YoY due to lower debt

Refer Slide 12 for detailed P&L Statement

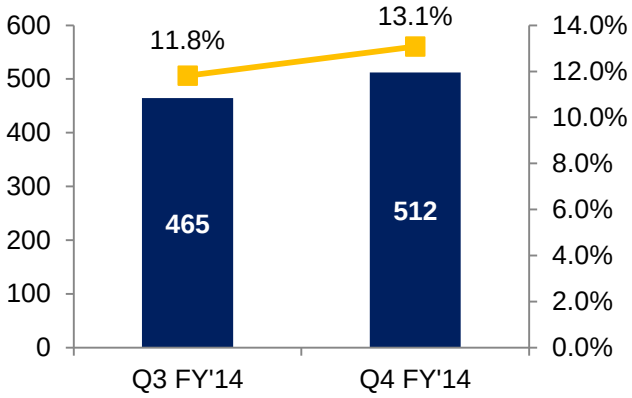
Q4 FY'14 Consolidated: Lower RM costs drive EBITDA margin QoQ

All figures in Rs Mn

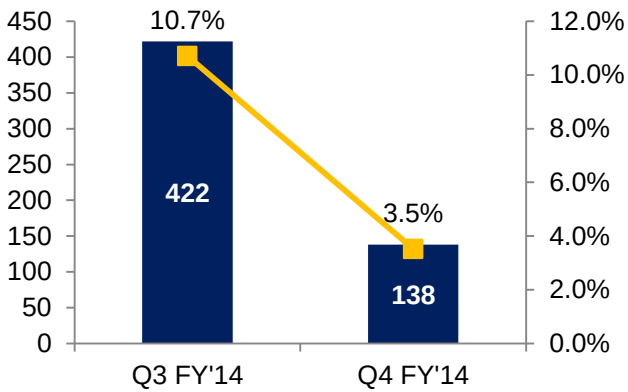
Revenue



EBITDA & EBITDA Margin



PAT & PAT Margin



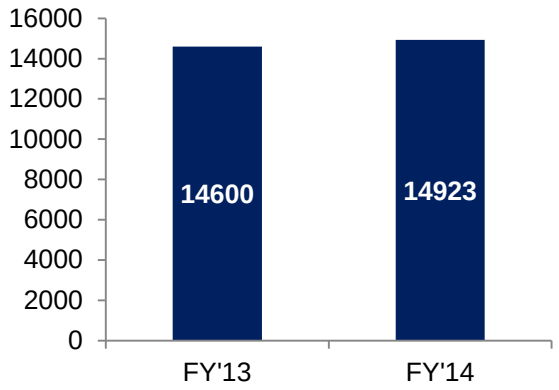
- **Total revenue remains flat at ₹3916.6 mn in Q4FY'14 compared to ₹3935.4 mn in Q3FY'14**
- **EBITDA up 10.2% QoQ to ₹512.2 mn with margin improvement at 13.1% in Q4FY'14 from 11.8% in Q3FY'14 due to**
  - ✓ Decline in raw material costs as percentage of revenue from 70.3% to 67.9%
- **PAT after minority interest and share of loss of associate at ₹138.3 mn in Q4FY'14 compared to ₹421.7 mn in Q3FY'14**
  - ✓ Q3 FY'14 PAT margin at 10.7% primarily on account of sale of investment held in Fuji Autotech Europe S.A.S.

Refer Slide 12 for detailed P&L Statement

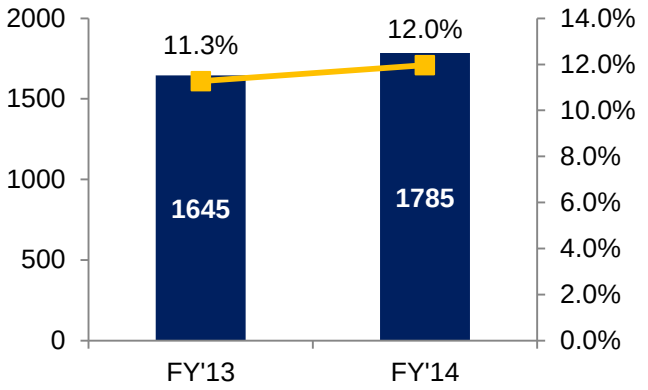
Consolidated FY'14 revenue grows by 2.2% to reach Rs 678 mn

All figures in Rs Mn

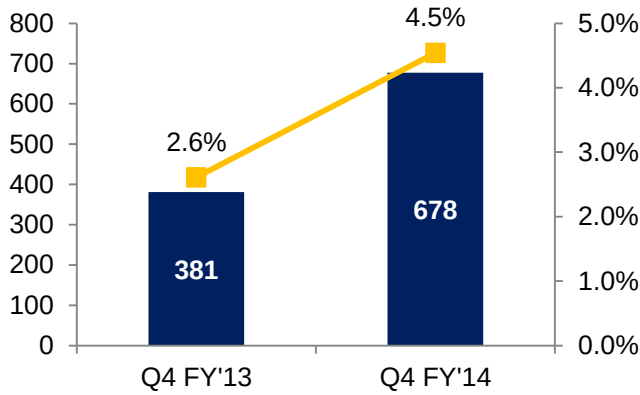
Revenue



EBITDA & EBITDA Margin



PAT & PAT Margin



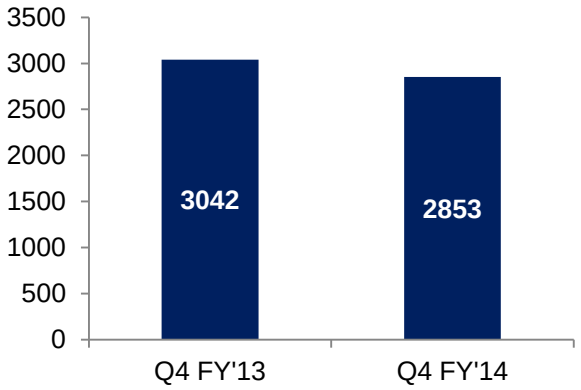
- **Consolidated revenue grows by 2.2% YoY in FY'14 to reach ₹14923.1 mn.**
  - ✓ JSAI leads growth with revenue increasing by 29.8%
- **EBITDA up 8.5% YoY to ₹1785.2 mn with EBITDA margin improving to 12.0% in FY'14 from 11.3% in FY13 due to**
  - ✓ Decline in raw material cost to 68.8% of revenue from 70.2% last year
- **PAT for FY'14 net of minority interest and share of loss of associate at ₹677.6 mn with PAT margin at 4.5% primarily on account of sale of investment held in Fuji Autotech Europe S.A.S.**

Refer Slide 12 for detailed P&L Statement

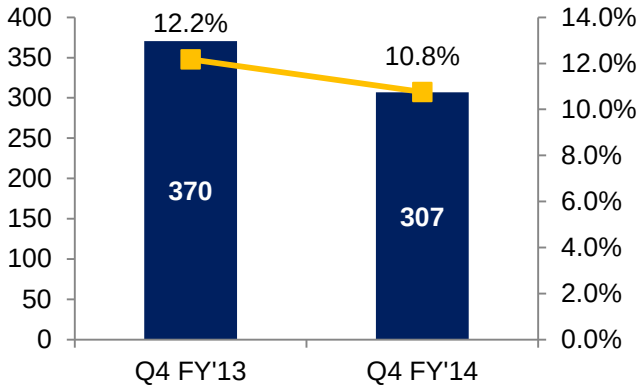
Q4 FY'14 standalone: Resilient performance at PAT level on YoY basis

All figures in Rs Mn

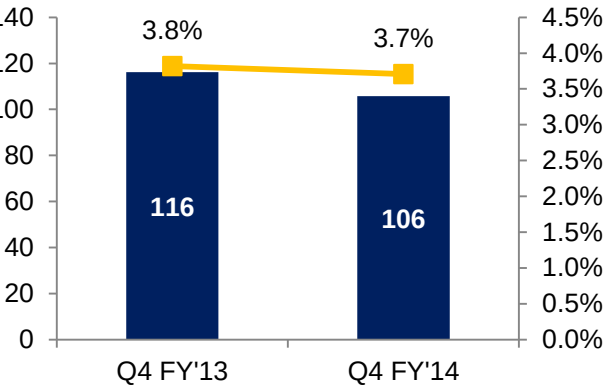
Revenue



EBITDA & EBITDA Margin



PAT & PAT Margin



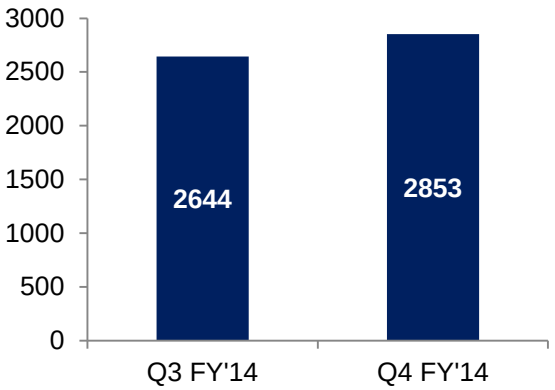
- **Total revenue declines by 6.2% YoY to ₹2852.9 mn in Q4'FY14 from ₹3041.6 mn in Q4FY'13**
- **EBITDA margins decline to 10.8% in Q4FY'14 compared to 12.2% in Q4FY'13 due to:**
  - ✓ Raw material costs as a percentage of revenue increase from 67.9% to 68.4%
  - ✓ Other expenses as percentage of revenue increase from 9.9% to 10.8%
- **Company posts net profit of ₹105.8 mn with PAT margin at 3.7% against 3.8% in Q4FY'13**

Refer Slide 13 for detailed P&L Statement

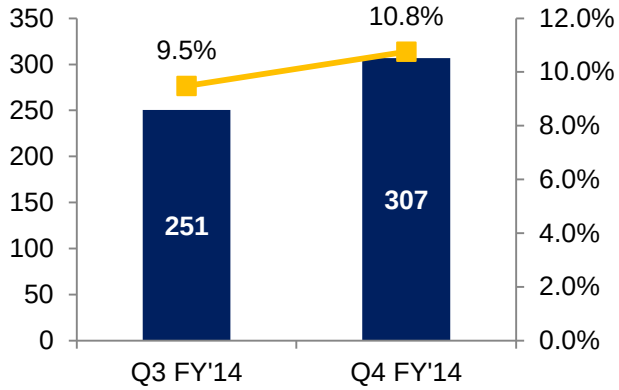
Q4 FY'14 Standalone: 7.9% QoQ increase in revenue

All figures in Rs Mn

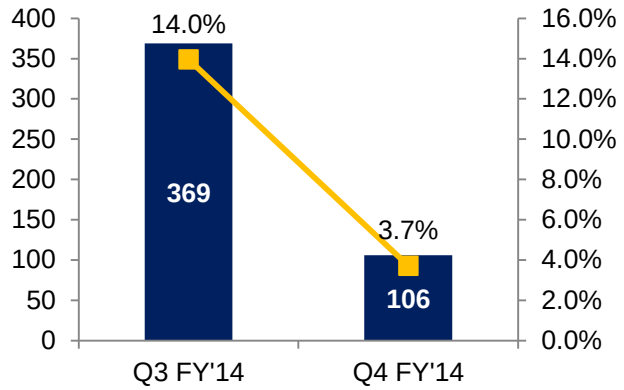
Revenue



EBITDA & EBITDA Margin



PAT & PAT Margin



- **Total revenue increases by 7.9% QoQ to ₹2852.9 mn in Q4FY'14 from ₹2644.2 mn in Q3FY'14**

- **EBITDA increases 22.5% QoQ to ₹306.9 mn with healthy expansion in margins to 10.8% from 9.5% in Q3FY'14 due to:**
  - ✓ Decline in raw material costs as percentage of revenue from 70.7% to 68.4%

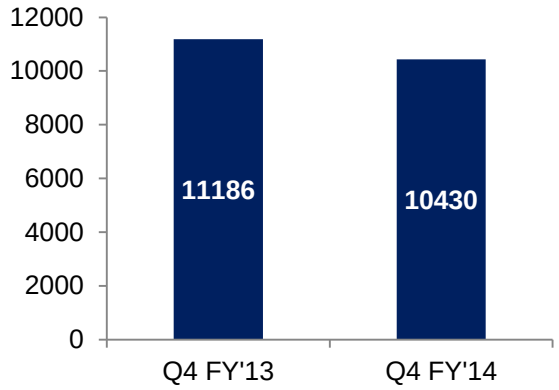
- **Company posts net profit of ₹105.8 mn with margin of 3.7%**
  - ✓ Finance costs decline by 14.4% due to lower debt
  - ✓ Q3 FY'14 PAT margin at 14.0% primarily on account of sale of investment held in Fuji Autotech Europe S.A.S.

Refer Slide 13 for detailed P&L Statement

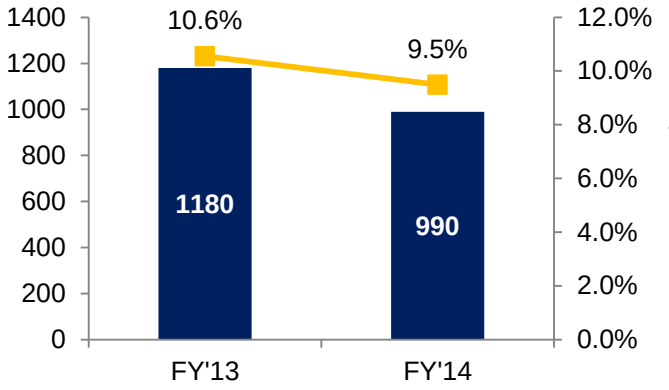
Standalone FY14 PAT increases to Rs 517 mn

All figures in Rs Mn

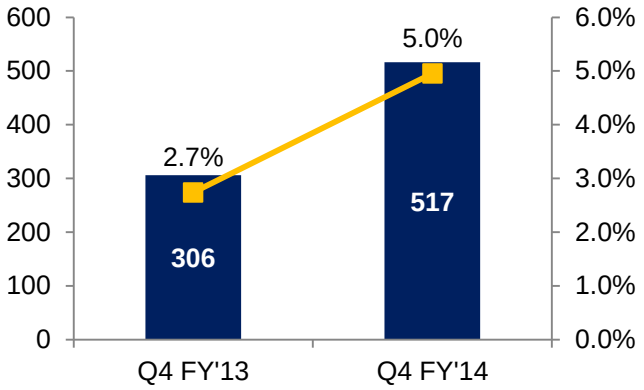
Revenue



EBITDA & EBITDA Margin



PAT & PAT Margin



- **Standalone revenues for FY'14 decreases by 6.8% YoY to ₹10430.0 mn compared to ₹11185.6 mn in FY'13**

- **EBITDA margin declines marginally to 9.5% compared to 10.6% last year due to**
  - ✓ Increase in staff cost to 10.6% of revenue in FY'14 from 9.5% last year
  - ✓ Increase in other expenses to 10.8% of revenue from 9.9% last year

- **PAT for FY'14 is at ₹516.6 mn compared to ₹306.1 mn last year with PAT margin at 5.0% mainly due to sale of investment held in Fuji Autotech Europe S.A.S.**

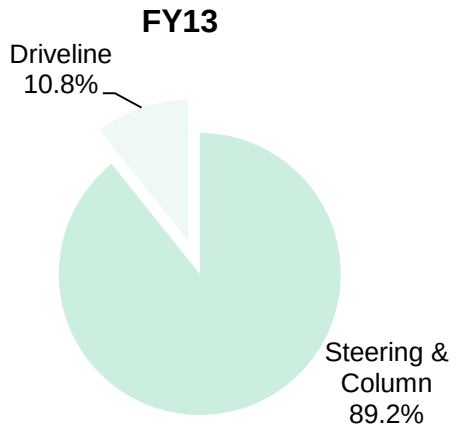
Refer Slide 13 for detailed P&L Statement

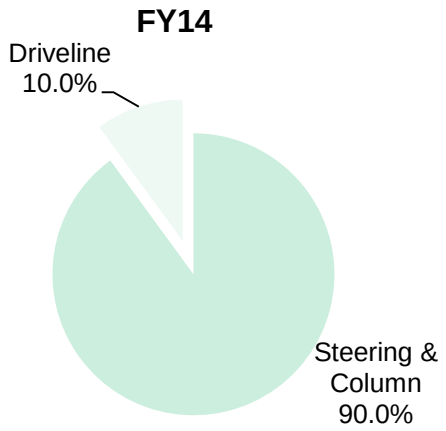
Sale of European J.V Fuji Autotech Europe S.A.S

- During the year, ₹647.5 mn was realized on account of sale of stake in Fuji Autotech Europe S.A.S.
- The investment of ₹293.2 mn was made in FY07 – there by resulting in gain of ₹354.3 mn which is recorded as exceptional income in the reported financial year

In-house R&D product EPAM boosting exports

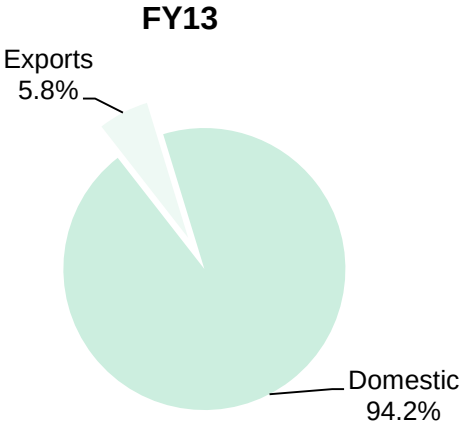
Product Wise Sales Mix*

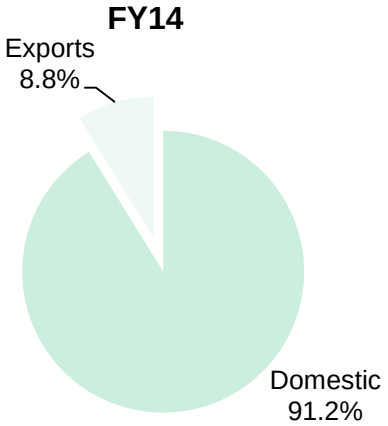




***Note: Break-up on gross basis, Steering & column product group includes EPAM sales**

Geographic Sales Mix





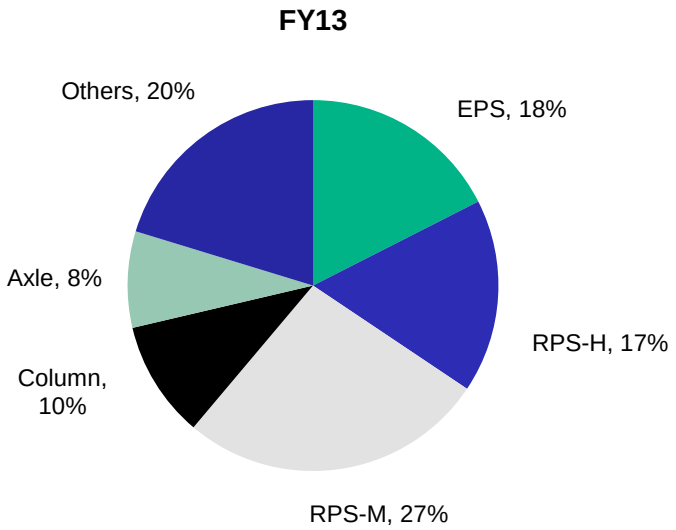
***Note: Break up on standalone basis**

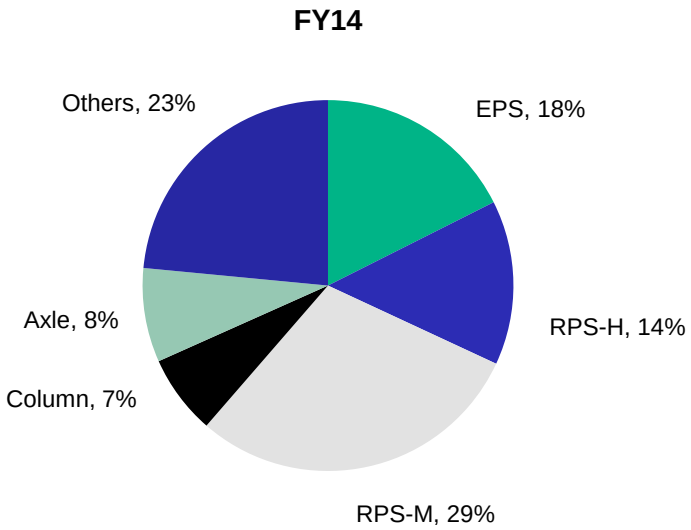
High capacity utlization in steering products

Capacity utilization

- Capacity Utilization across product categories during FY'14
  - ✓ Steering Products – 70% vs 80% in FY'13
  - ✓ Driveline Products – 32% vs 35% in FY'13

Diversification in key steering & driveline products





- **EPAM revenue grows by 121.3% to reach ₹393.2 mn in FY'14 against ₹177.7 mn in FY'13.**

Income Statement & Key Ratios - Consolidated

Consolidated Unaudited Income Statement

Amount in ₹mn

Particulars	Q4 FY14	Q3 FY14	QoQ (%)	Q4 FY13	YoY (%)	FY'14	FY'13	YoY (%)
Net Income from Operations	3,886.0	3,915.8	-0.8%	3,977.7	-2.3%	14,831.8	14,517.1	2.2%
Other Operating Income	30.6	19.6	56.7%	28.9	5.9%	91.3	83.1	9.9%
Total Income	**3,916.6**	**3,935.4**	**-0.5%**	**4,006.6**	**-2.2%**	**14,923.1**	**14,600.2**	**2.2%**
Total Expenditure	3,404.4	3,470.7	-1.9%	3,492.3	-2.5%	13,137.9	12,954.8	1.4%
Consumption of Raw Material	2,658.9	2,765.3	-3.8%	2,746.4	-3.2%	10,260.7	10,246.0	0.1%
Staff Cost	349.9	325.5	7.5%	356.7	-1.9%	1,341.9	1,259.0	6.6%
Other Expenditure	395.6	379.9	4.1%	389.2	1.6%	1,535.4	1,449.8	5.9%
EBITDA	**512.2**	**464.7**	**10.2%**	**514.3**	**-0.4%**	**1,785.2**	**1,645.4**	**8.5%**
Depreciation & Amortisation	203.8	159.5	27.8%	155.2	31.3%	679.5	585.0	16.2%
EBIT	**308.4**	**305.2**	**1.1%**	**359.1**	**-14.1%**	**1,105.7**	**1,060.5**	**4.3%**
Finance Charges	81.4	94.1	-13.5%	106.9	-23.8%	392.3	410.9	-4.5%
Other Income	5.9	13.0	-54.7%	21.9	-73.1%	42.7	93.5	-54.3%
PBT before exceptional items	**232.9**	**224.1**	**3.9%**	**274.1**	**-15.0%**	**756.1**	**743.1**	**1.7%**
Exceptional items	-	(354.3)		-		(354.3)	-	
(Gain)/Loss on Foreign Currency Loan Translation	-	-		-		-	-	
PBT	**233**	**578.4**	**-59.7%**	**274.1**	-15.0%	**1,110.4**	**743.1**	**49.4%**
Tax (including deferred)	45.2	106.7	-57.7%	111.0	-59.3%	247.3	263.4	-6.1%
PAT (before Minority Interest)	**187.7**	**471.7**	**-60.2%**	**163.1**	15.1%	**863.0**	**479.7**	**79.9%**
Share of profit/ (loss) of associate	(7.7)					(7.7)		
Minority Interest	41.7	50.1	N.A.	28.2	75.3%	177.7	98.8	N.A
PAT (After Minority Interest)	**138.3**	**421.7**	**-67.2%**	**134.9**	**2.5%**	**677.6**	**380.9**	**77.9%**
EPS (Rs.)	0.70	2.1	-67.0%	0.68	2.9%	3.41	1.92	0.78

•*Other Expenditure includes manufacturing costs, administrative costs, selling costs and other expenses*

Key Ratios as a % of Total Revenue	Q4 FY14	Q3 FY14	Q4 FY13	FY'14	FY'13
EBIDTA	13.1%	11.8%	12.8%	12.0%	11.3%
PAT	3.5%	10.7%	3.4%	4.5%	2.6%
Total Expenditure	86.9%	88.2%	87.2%	88.0%	88.7%
Raw material	67.9%	70.3%	68.5%	68.8%	70.2%
Staff Cost	8.9%	8.3%	8.9%	9.0%	8.6%
Other Expenditure	10.1%	9.7%	9.7%	10.3%	9.9%

Income Statement & Key Ratios - Standalone

Standalone Unaudited Income Statement

Amount in ₹mn

Particulars	Q4 FY14	Q3 FY14	QoQ (%)	Q4 FY13	YoY (%)	FY'14	FY'13	YoY (%)
Net Income from Operations	2,819.9	2,629.7	7.2%	3,017.2	-6.5%	10,348.9	11,118.4	-6.9%
Other Operating Income	33.1	14.5	128.4%	24.4	35.5%	81.1	67.2	20.6%
Total Income	**2,852.9**	**2,644.2**	**7.9%**	**3,041.6**	**-6.2%**	**10,430.0**	**11,185.6**	**-6.8%**
Total Expenditure	2,546.0	2,393.6	6.4%	2,671.3	-4.7%	9,440.2	10,005.3	-5.6%
Consumption of Raw Material	1,950.2	1,868.5	4.4%	2,065.1	-5.6%	7,212.4	7,835.0	-7.9%
Staff Cost	288.2	262.4	9.8%	306.2	-5.9%	1,104.9	1,067.4	3.5%
Other Expenditure	307.6	262.7	17.1%	300.0	2.5%	1,122.8	1,103.0	1.8%
EBITDA	**306.9**	**250.6**	**22.5%**	**370.3**	**-17.1%**	**989.8**	**1,180.3**	**-16.1%**
Depreciation & Amortisation	139.0	118.4	17.4%	117.1	18.7%	491.0	431.8	13.7%
EBIT	**167.9**	**132.2**	**27.0%**	**253.2**	**-33.7%**	**498.8**	**748.5**	**-33.4%**
Finance Charges	65.3	76.4	-14.4%	88.3	-26.0%	318.9	335.2	-4.9%
Other Income	4.7	15.1	-69.0%	25.9	-82.0%	48.8	55.7	-12.3%
PBT before exceptional items	**107.3**	**71.0**	51.1%	**190.8**	-43.8%	**228.7**	**469.0**	-51.2%
Exceptional items	-	(354.3)	N.A.	-		(354.3)	-	N.A
(Gain)/Loss on Foreign Currency Loan Translation	-	-	N.A.	-		-	-	N.A
PBT	**107.3**	**425.3**	**-74.8%**	**190.8**	-43.8%	**583.0**	**469.0**	**24.3%**
Tax (including deferred)	1.5	56.2	-97.3%	74.6	-98.0%	66.4	162.8	-59.2%
PAT	**105.8**	**369.1**	**-71.3%**	**116.1**	-8.9%	**516.6**	**306.1**	**68.8%**

•*Other Expenditure includes manufacturing costs, administrative costs, selling costs and other expenses*

Key Ratios as a % of Total Revenue	Q4 FY14	Q3 FY14	Q4 FY13	FY'14	FY'13
EBIDTA	10.8%	9.5%	12.2%	9.5%	10.6%
PAT	3.7%	14.0%	3.8%	5.0%	2.7%
Total Expenditure	89.2%	90.5%	87.8%	90.5%	89.4%
Raw material	68.4%	70.7%	67.9%	69.2%	70.0%
Staff Cost	10.1%	9.9%	10.1%	10.6%	9.5%
Other Expenditure	10.8%	9.9%	9.9%	10.8%	9.9%

Key Balance sheet figures

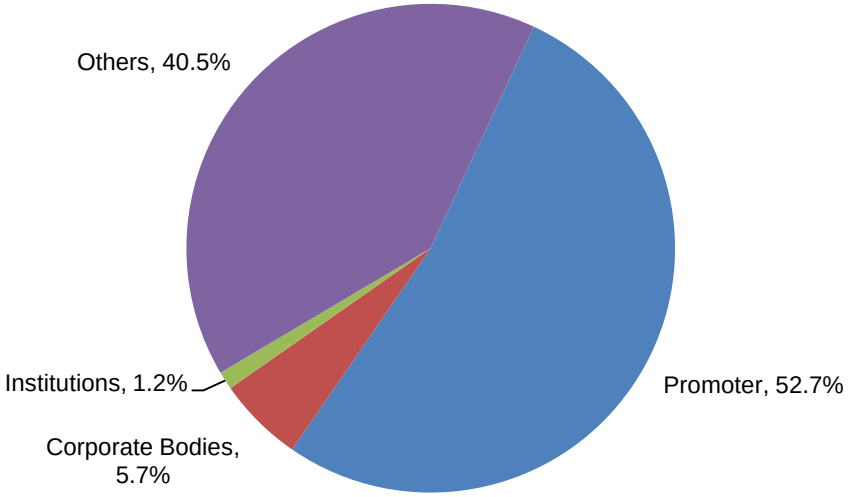
Amount in ₹mn

Particulars	Standalone		Consolidated	
	FY13	FY14	FY13	FY14
Equity & Liabilities				
Total shareholders funds	2,430.9	2,664.4	2,621.9	3,089.0
Minority Interest	-	-	607.5	785.2
Long-term borrowings	1,973.3	1,610.6	2,403.4	1,695.7
Other long-term liabilities	439.3	440.4	574.9	589.6
Non-current liabilities	**2,412.6**	**2,051.0**	**2,978.3**	**2,285.3**
Short-term borrowings	499.0	482.3	703.3	653.8
Trade Payables	1,467.1	1,528.8	1,934.8	1,950.9
Other current liabilities	1,063.5	1,073.4	1,631.5	1,626.0
Current Liabilities	**3,029.5**	**3,084.5**	**4,269.6**	**4,230.7**
Total Equity + Liabilities	**7873.0**	**7799.9**	**10477.3**	**10,390.2**
Assets				
Fixed assets	4,524.5	4,889.0	6,389.6	6,771.5
Goodwill on Consolidation	-	-	24.2	-
Non-current Investments	687.7	346.3	295.2	9.8
Long-term loans and advances	83.7	84.6	137.0	103.4
Other non current assets	1.9	2.1	3.9	4.4
Total non-current Assets	**5,297.8**	**5,322.0**	**6,850.0**	**6,889.1**
Inventories	544.6	710.8	813.7	935.8
Trade receivables	1,558.0	1,390.9	2,274.5	2,081.8
Cash and bank balances	14.7	20.6	25.4	28.2
Short-term loans and advances	235.8	263.3	291.8	360.9
Other current assets	222.0	92.2	221.9	94.4
Total current Assets	**2,575.2**	**2,477.9**	**3,627.3**	**3,501.1**
Total Assets	**7,873.0**	**7,799.9**	**10,477.3**	**10,390.2**

Shareholding Pattern

As on 31st March 2014

Equity Shares Outstanding-198,741,832



Contact Us

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About Sona Koyo Steering Systems Ltd.

Sona Koyo Steering Systems Limited (SKSSL) is a technical and financial joint venture company of JTEKT Corporation, Japan, the global technology leader in Steering Systems. With a market share of 45%, SKSSL is the largest manufacturer of steering gears in India and is the leading supplier of Hydraulic Power Steering Systems, Electric Power Steering Systems, Manual Rack & Pinion Steering Systems and Collapsible, Tilt and Rigid Steering Columns for Passenger Vans and MUVs. SKSSL is the first steering systems company in the world to have bagged the prestigious Deming award, the world's most coveted honour for excellence in Total Quality Management. For more information please visit **www..sonagroup.com**

Forward Looking Statement

Certain statements in this document with words or phrases such as "will", "should", etc., and similar expressions or variation of these expressions or those concerning our future prospects are forward looking statements. Actual results may differ materially from those suggested by the forward looking statements due to a number of risks or uncertainties associated with the expectations. These risks and uncertainties include, but are not limited to, our ability to successfully implement our strategy and changes in government policies. The company may, from time to time, make additional written and oral forward looking statements, including statements contained in the company's filings with the stock exchanges and our reports to shareholders. The company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the company.