



7<sup>th</sup> May, 2025

**BSE Limited  
Phiroze Jeejeebhoy  
Towers,  
Dalal Street, Fort,  
Mumbai — 400 001  
Scrip Code: 531548**

**National Stock Exchange of India Ltd.  
(NSE)  
Exchange Plaza,  
Bandra Kurla Complex, Bandra (E),  
Mumbai — 400 051  
Symbol: SOMANYCERA**

**Sub: Investor Update for the Q4/FY2024-25.**

Dear Sir/Madam,

Please find enclosed herewith Investor update of Somany Ceramics Limited regarding performance of the Company during the Quarter and Financial year ended on 31<sup>st</sup> March, 2025.

The Investor update may also be accessed on the website of the Company [www.somanyceramics.com](http://www.somanyceramics.com).

This is for your information & records.

Thanking you,

Yours faithfully,  
For **Somany Ceramics Limited**

**Ambrish Julka  
Sr. GM (Legal) and Company Secretary  
M No.: F4484**

Encl: as above

**SOMANY CERAMICS LIMITED**

**Investor Update – Q4'Fy25**

*May 07, 2025*

**Embracing the**

**FUTURE**

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We have maintained topline growth in Q4, in line with the 5% growth recorded in the preceding quarter. This reflects our resilience and ability to navigate a further softening of demand in both domestic and export markets.

Despite sluggish market conditions leading to pricing pressure and lower capacity utilisation resulting in margin compression, however, our continued focus on operational efficiency has enabled us to largely sustain our operating margins.

As we enter the new fiscal year (which is likely to be supported by favorable macroeconomic and microeconomic indicators), expanding our product portfolio and strengthening our distribution network will be among the key growth drivers.

Private real estate consumption is looking positive furthermore government initiatives in housing, urbanisation, and sanitation are expected to support industry growth. Aided by the rationalisation of income tax which is likely to boost discretionary spending as the year progresses would have a favourable impact.





## Capacity

Tiles capacity of ~75 msm p.a. (including dedicated outsource tie ups)

Sanitaryware capacity of 0.48 mn pcs p.a. (excluding outsource tie ups)

Bath fittings capacity at 1.30 mn pcs p.a. (excluding outsource tie ups)



## Production

Tiles Production of 11.02 msm; Own plants (5.76 msm) and JVs (5.26 msm)

Capacity Utilisation in Q4 stood at:

- 81% in tiles\*
- 96% in sanitaryware
- Optimum capacity in faucets



## Sales Mix

Own manufacturing (26%), JVs (33%) & Others (41%)



## Financial

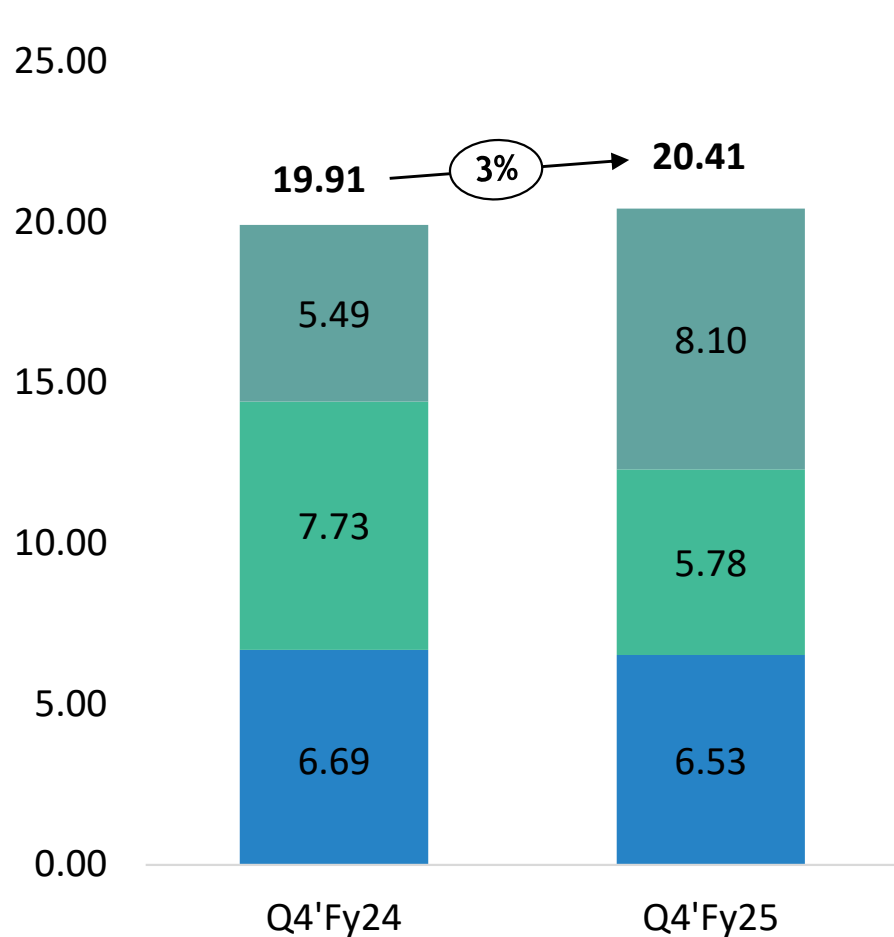
Sales grew by 5% to ₹ 766 crores

Operating margin @ 8.2%

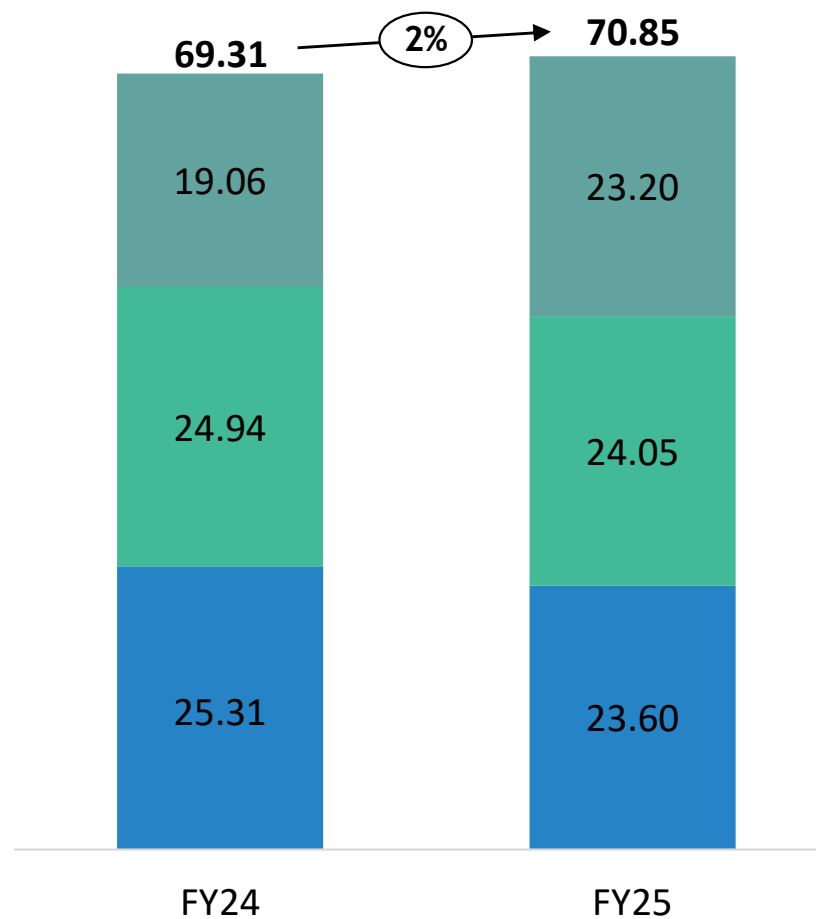
PBT and PAT stood at ₹ 25 and ₹ 21 crores respectively

*\*purchases from Amora & Acer is considered for utilisation to make it comparable*

## Tiles Volume (msm)



■ Own Manufacturing   ■ JVs (Tiles)  
■ Others Tiles

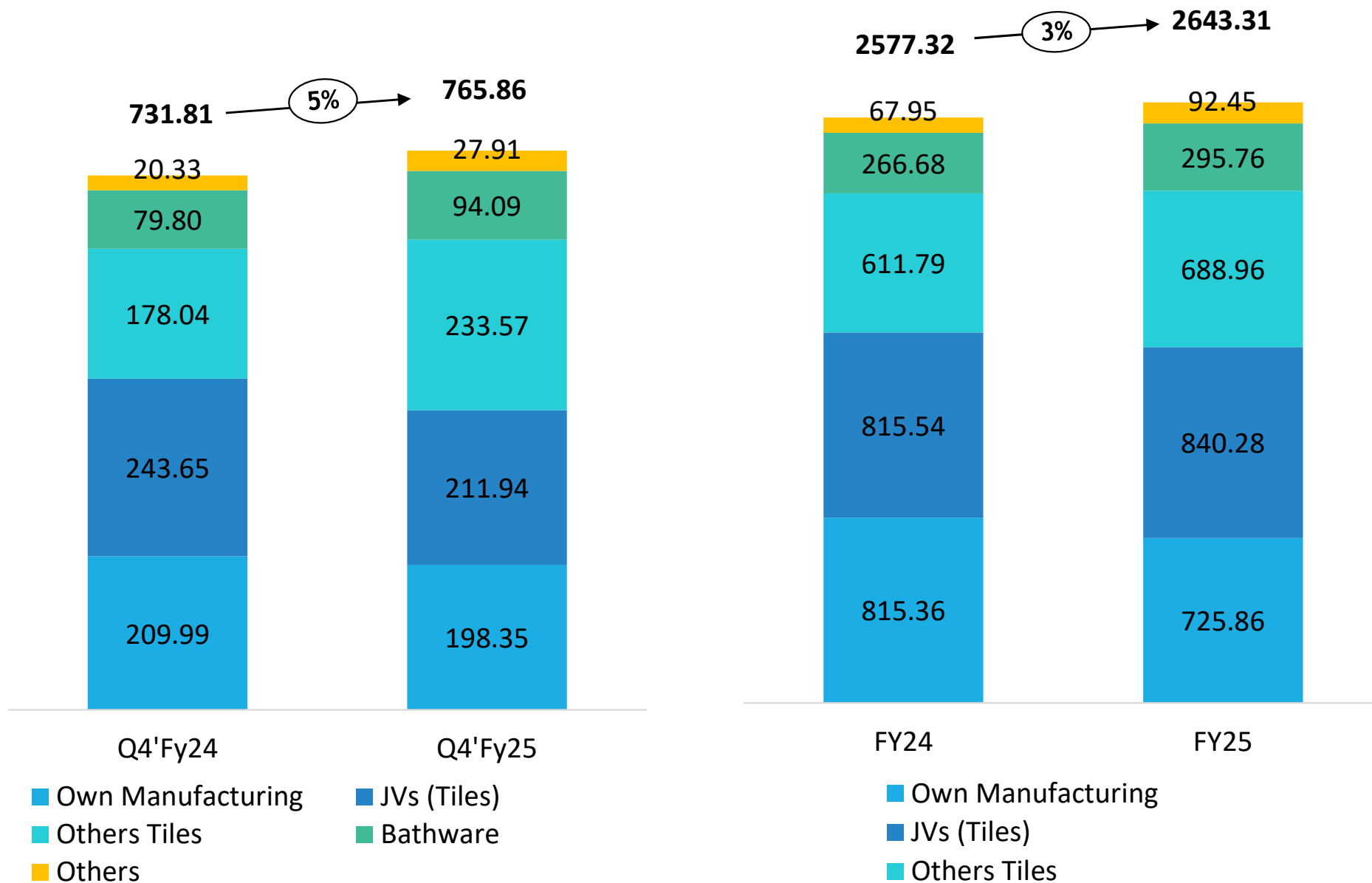


■ Own Manufacturing   ■ JVs (Tiles)  
■ Others Tiles

# Sales Performance (Value)

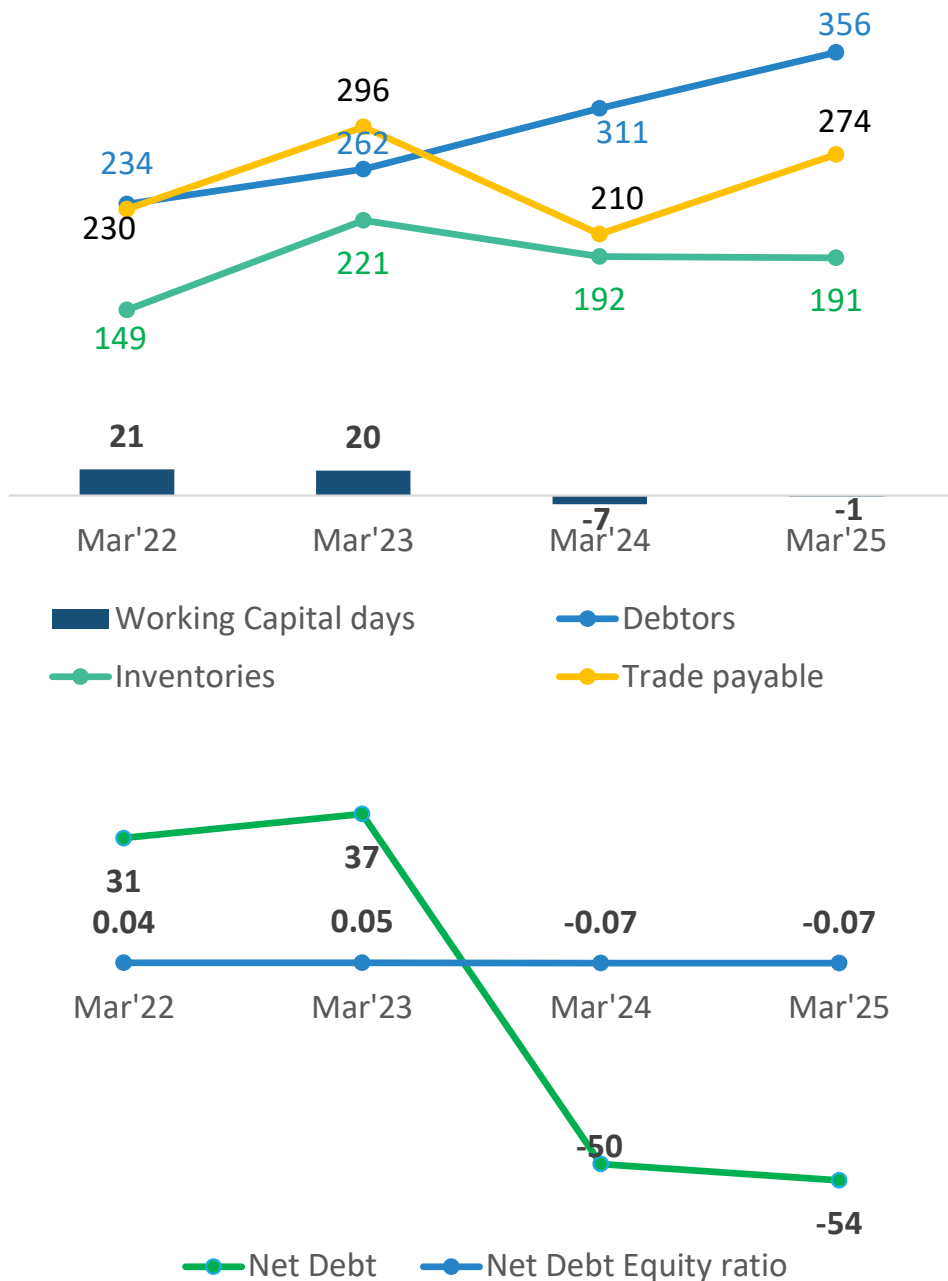
**SOMANY**

₹ in crores

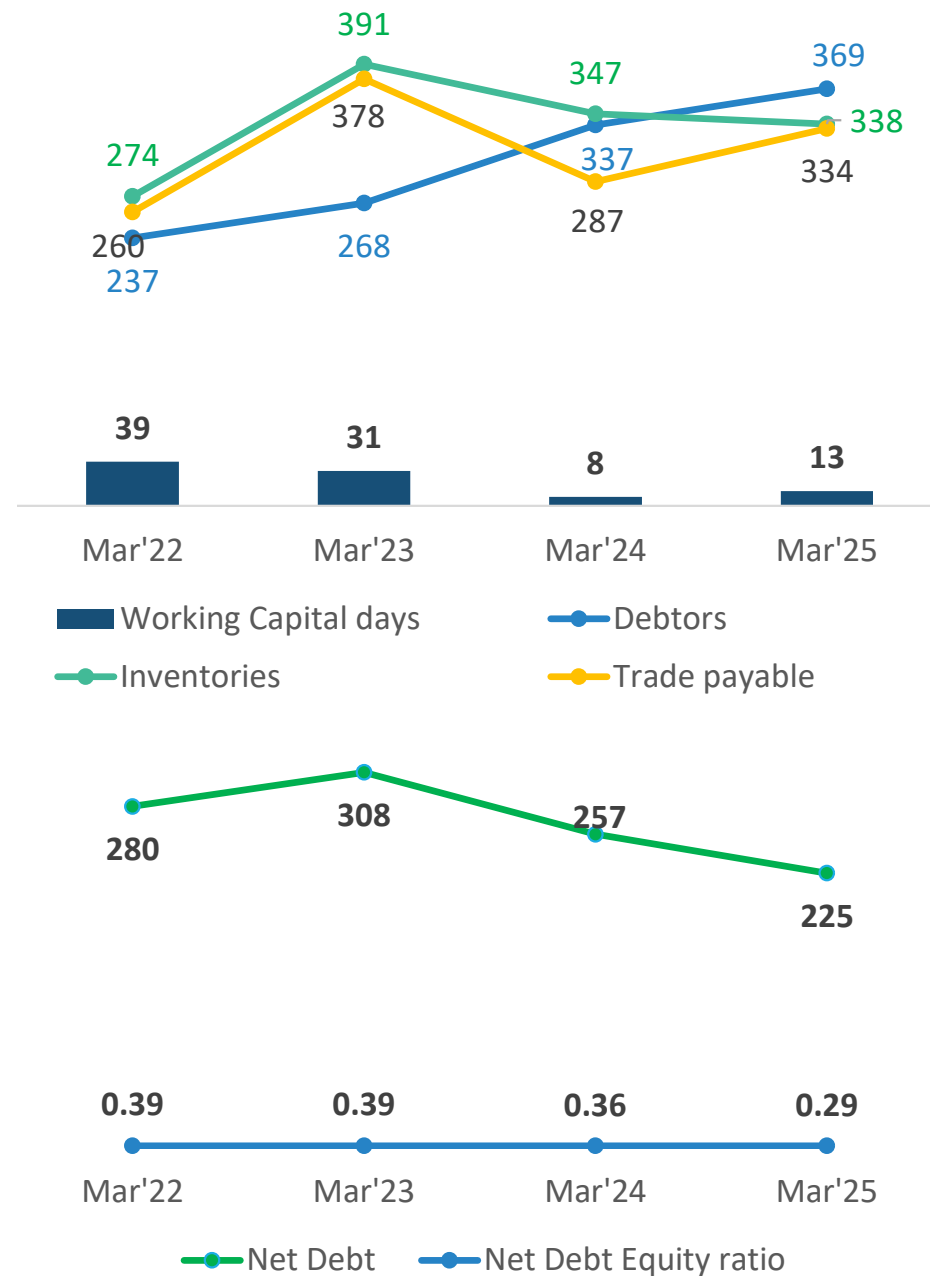


# Working Capital & Net Debt

## Standalone



## Consolidated



Figures in INR crores; Working Capital days excluding investments & cash balance, short term borrowings, capital creditors



# Profit & Loss (Standalone)

Particulars	Q4'Fy25	Q4'Fy24	Growth	FY25	FY24	Growth
Sales	741	709	4.5%	2,560	2,525	1.4%
EBIDTA	47	49	(5.3%)	139	169	(17.7%)
<i>EBIDTA margin</i>	6.3%	6.9%	(0.6%)	5.4%	6.7%	(1.3%)
Profit Before Tax	37	41	(9.5%)	103	143	(27.7%)
<i>PBT margin</i>	5.0%	5.7%	(0.8%)	4.0%	5.7%	(1.6%)
Exceptional Item (Gain)/Loss	-	-3	-	-9	-1	-
PBT after Exceptional Item	37	44	(16.2%)	113	144	(21.8%)
Tax expenses	8	14	(41.6%)	27	40	(33.0%)
Profit after tax	28	30	(3.9%)	86	104	(17.4%)
EPS (Rs.)	6.94	7.18	(3.3%)	20.89	24.64	(15.2%)

Figures in ₹ crores

# Profit & Loss (Consolidated)

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Particulars	Q4'Fy25	Q4'Fy24	Growth	FY25	FY24	Growth
Sales	766	732	4.7%	2,643	2,577	2.6%
EBIDTA	62	79	(21.4%)	221	253	(12.8%)
<i>EBIDTA margin</i>	8.2%	10.9%	(2.7%)	8.4%	9.8%	(1.5%)
Profit Before Tax	25	48	(48.4%)	87	145	(39.8%)
<i>PBT margin</i>	3.3%	6.6%	(3.3%)	3.3%	5.6%	(2.3%)
Exceptional Item (Gain)/Loss	-	-3	-	2	2	(2.4%)
PBT after Exceptional Item	25	52	(51.6%)	85	143	(40.3%)
Tax expenses	6	18	(64.7%)	27	43	(37.3%)
Profit after tax	19	34	(44.8%)	58	99	(41.7%)
PAT - Controlling Interest	21	31	(30.8%)	60	97	(38.0%)
EPS (Rs.)	5.20	7.45	(30.2%)	14.65	23.01	(36.3%)

Figures in ₹ crores

# Balance Sheet (Abstract)

Particulars	Standalone		Consolidated	
	FY 25	FY 24	FY 25	FY 24
Fixed Assets (incl. CWIP)	491	457	1,080	1,131
Loans & Investments	379	362	8	0
<i>Other Non-current Assets</i>	17	14	33	32
Current Assets	658	604	846	821
Total Assets	1,545	1,438	1,967	1,984
Net Worth	800	723	772	720
Non-controlling Interest	-	-	73	113
Total Debt	14	14	302	335
Other Non-current Liabilities	130	110	140	123
Current Liabilities	601	591	681	693
Total Liabilities	1,545	1,438	1,967	1,984

Figures in ₹ crores

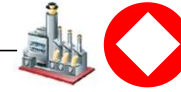
# Pan India Manufacturing Facilities

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1.30 mn pcs @ Derabassi, Punjab (Faucet)



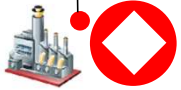
23.32 MSM @ Bahadurgarh, Haryana (Tiles)



Tiles Adhesive @ Bahadurgarh, Haryana



10.13 MSM @ Ahmedabad, Gujarat (Tiles)



Tiles Adhesive @ Ahmedabad, Gujarat



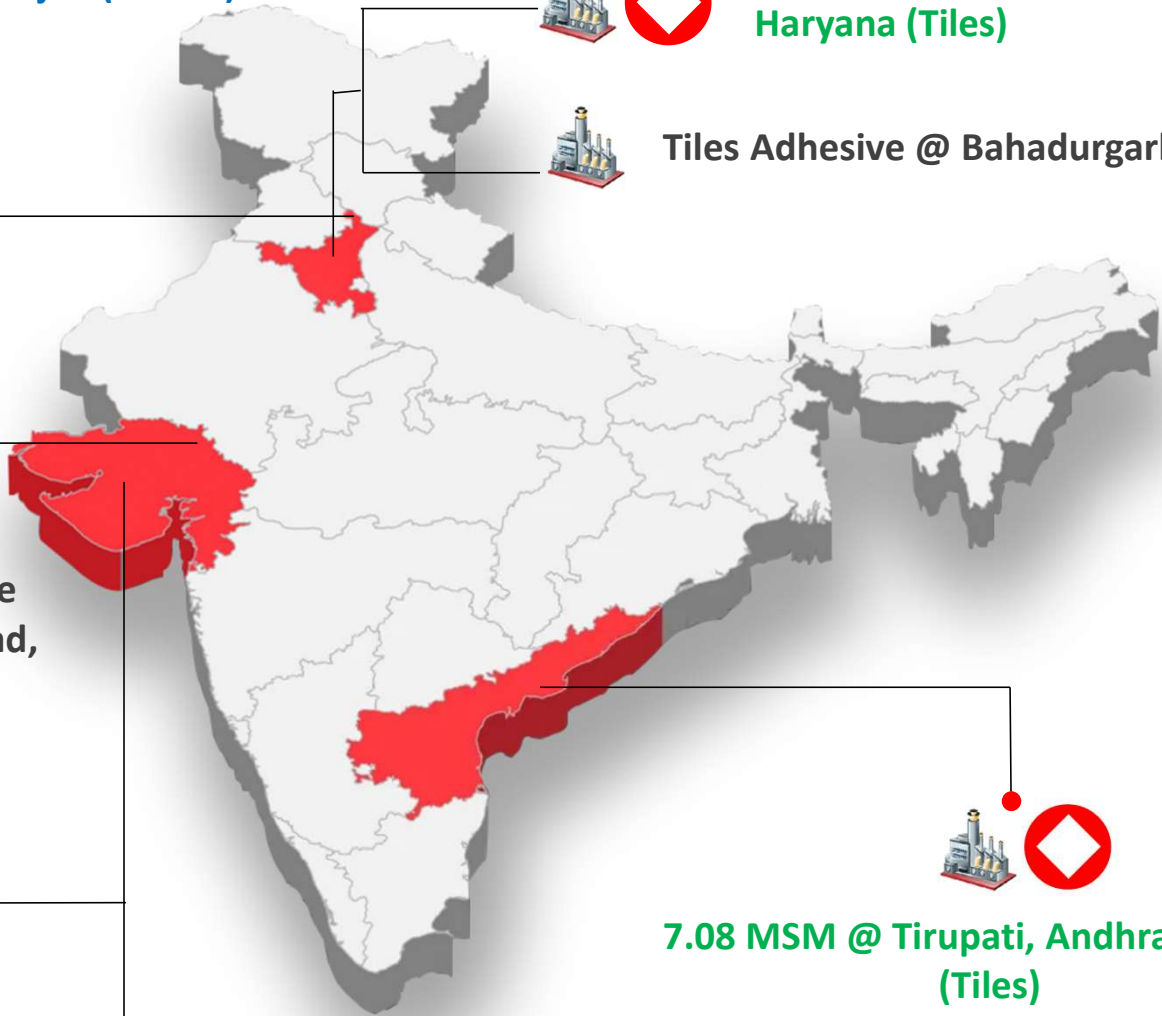
11.44 MSM @ Morbi, Gujarat (Tiles)



0.48 mn pcs @ Morbi, Gujarat (Sanitaryware)\*



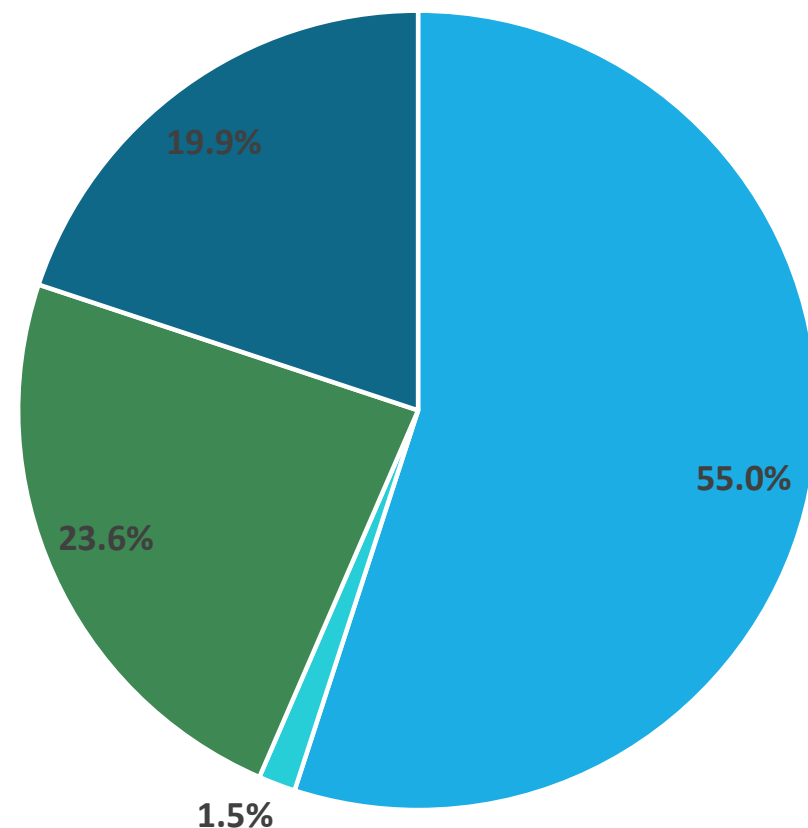
7.08 MSM @ Tirupati, Andhra Pradesh (Tiles)



# Shareholding as on 31<sup>st</sup> Mar'25

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Particulars	31 <sup>st</sup> Mar'25	31 <sup>st</sup> Dec'24
Promoters	55.0%	55.0%
FII	1.5%	1.6%
DII	23.6%	23.6%
Others	19.9%	19.8%
Equity Shares	4,10,09,605	4,10,07,703



*Equity shares of ₹ 2/- each*

■ Promoters ■ FII ■ DII ■ Others

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For further information, please contact:

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