To,

The Manager, Department of Corporate Services- Compliances, National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai- 400 051	The Department of Corporate Relations BSE Limited Phiroze Jeejebhoy Towers, Dalal Street, Fort, Mumbai - 400001

Scrip Symbol: SKYWAYS **Scrip ID: 544890**

Subject: Investor Presentation on the Financial Results of the Company for the quarter ended June 30, 2026

Dear Sir/Madam,

In furtherance to our earlier communication dated September 15, 2026 w.r.t. Earnings Conference Call and pursuant to the provisions of Regulation 30 and 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed a copy of the Investor Presentation, on Unaudited Standalone and Consolidated Financial Results of the Company for the quarter ended June 30, 2026, proposed to be presented by the Company at the upcoming Earnings Conference Call scheduled to be held today, i.e., **Friday, September 18, 2026, at 04:00 P.M. (IST)**.

The same is also available on the Company's website at www.skyways-air.in in compliance with Regulation 46 of the SEBI Listing Regulations.

We request you to please take the above information on record.

For Skyways Air Services Limited
(Formerly Skyways Air Services Private Limited)

HITESH KUMAR
Digitally signed by HITESH KUMAR
Date: 2026.09.18 15:27:44 +05'30'

SKYWAYS AIR SERVICES LIMITED

Hitesh Kumar
Company Secretary cum Compliance Officer
M. No. A33286

Place: New Delhi
Date: 18.09.2026

Earnings Presentation – Q1FY27

SKYWAYS GROUP

BSE: 544890 NSE: SKYWAYS

DISCLAIMER

Safe Harbour Statement

- This presentation and the accompanying slides (the "Presentation") have been prepared by Skyways Air Services Limited (the "Company") solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities. No offering of securities of the Company will be made except utilising a statutory offering document containing detailed information about the Company

- This Presentation may not be all-inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

- This Presentation contains certain financial performance metrics and industry data that have been obtained from internal sources believed to be reliable, but the Company has not independently verified all such information and does not represent or warrant its accuracy or completeness.

- Certain matters discussed in this Presentation may contain statements regarding the Company's market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties, and assumptions that are difficult to predict. These risks and uncertainties include but are not limited to, the performance of the Indian economy and the economies of various international markets, the performance of the industry in India and worldwide, competition, the company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company's market preferences and its exposure to market risks, as well as other risks.

- This Presentation should be read in conjunction with the Company's audited financial statements and other disclosures filed with the stock exchanges.

Consolidated Financial Highlights

01

Q1FY27 marks a quarter of unprecedented scale and efficient growth. We nearly doubled our topline year-over-year while significantly expanding our net profit margins, proving the operating leverage inherent in our integrated Air, Ocean, Trucking, and Express networks

All figures in Rs. Lakhs unless stated otherwise

	Q1FY27	FY26	Q1FY26	FY25
REVENUE FROM OPERATIONS *Rs. Lakhs*	1,21,653 ▲ +90.4% YoY	2,81,290 ▲ +25.1% YoY	63,901 *Baseline period*	2,24,782
EBITDA *Rs. Lakhs*	*M 4.12%* 5,012 ▲ +83.5% YoY	*M 4.5%* 12,564 ▲ +45.3% YoY	*M 4.27%* 2,731 *Baseline period*	*M 3.85%* 8,648
PROFIT AFTER TAX (PAT) *Rs. Lakhs*	*M 2.20%* 2,679 ▲ +143.3% YoY	*M 2.26%* 6,352 ▲ +31.9% YoY	*M 1.72%* 1,101 *Baseline period*	*M 2.14%* 4,814

Revenue by Service Segment

All figures in Rs. Lakhs

Segment	Q1FY27		FY25		FY26	
	Amount	Composition %	Amount	Composition %	Amount	Composition %
Service Revenue						
Air Cargo Services	97,636.76	80.3%	164,076.57	72.99%	216,639.88	77.0%
Ocean Cargo Services	15,262.47	12.5%	39,450.06	17.55%	42,260.32	15.0%
Express Cargo Services	6,258.52	5.1%	14,123.41	6.28%	16,277.96	5.8%
Trucking	1,930.69	1.6%	6,051.30	2.69%	3,868.35	1.4%
Value Added Services	452.44	0.4%	616.93	0.27%	1,726.44	0.6%
Warehousing	89.70	0.1%	382.14	0.17%	368.16	0.1%
Total Service Revenue	**121,630.58**	**100.0%**	**224,700.41**	**99.96%**	**281,141.10**	**99.9%**
Sale of Products						
E commerce and other Retail	22.90	0.0%	82.08	0.04%	148.79	0.1%
Revenue from Operations	**121,653.48**		**224,782.49**		**281,289.89**	

Key Insight

Operating seamlessly across Air, Ocean, Trucking, and Express allows us to capture higher yields and solve complex supply chain disruptions for clients

Air Cargo remains the flagship segment - 80.3% revenues in Q1FY27 (77.0% of FY26 revenue).
Ocean Cargo has scaled sharply in Q1FY27

Globally

in World ACD ranking by chargeable weight

#44

Skyways is the only Indian company ever featured amongst the World ACD Global Top 50 freight forwarders, a globally-benchmarked measure of scale in air freight — reflecting the Company's meaningful international standing alongside the industry's largest global players.

SEGMENT DEEP DIVE

Air Freight Segment | Q1FY27 Performance

03

Volume, revenue and yield comparison | Q1FY26 vs Q1FY27

	CARGO VOLUMES (*Tons*)	REVENUE (*Rs. Lakhs*)	AVERAGE YIELD (*Rs. per Kg*)
Q1FY26	19,095	49,548	259
Q1FY27	23,486	97,636	416
YoY	▲ +23% YoY	▲ +97% YoY	▲ +60% YoY

| GLOBAL INDUSTRY CONTEXT

BRENT CRUDE PRICE

$61 (Jan'26) **$110** (May'26)

- **Fuel price surge:** *Brent crude in first week of January 2026 was $61 per barrel, climbed to $ 72 in February 2026, then surged to a peak of $110 in May 2026 due to Middle East conflicts*
- **West Asia disruption:** Strait of Hormuz effectively closed after late-Feb 2026 escalation; around 25% of global crude oil flows through this waterway (IATA).
- **Trade dynamics shift:** combination of stronger cargo demand, demand growing faster than capacity in key months, and unusually high freight rates

SEGMENT CAPABILITIES

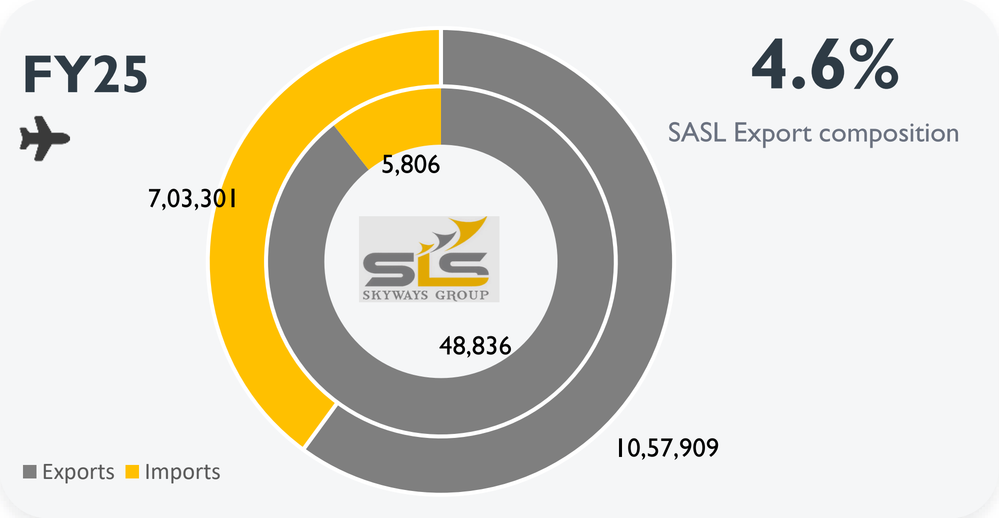
E2E — **End-to-End Service**
Pick-up, docs, customs, airline coordination and delivery.

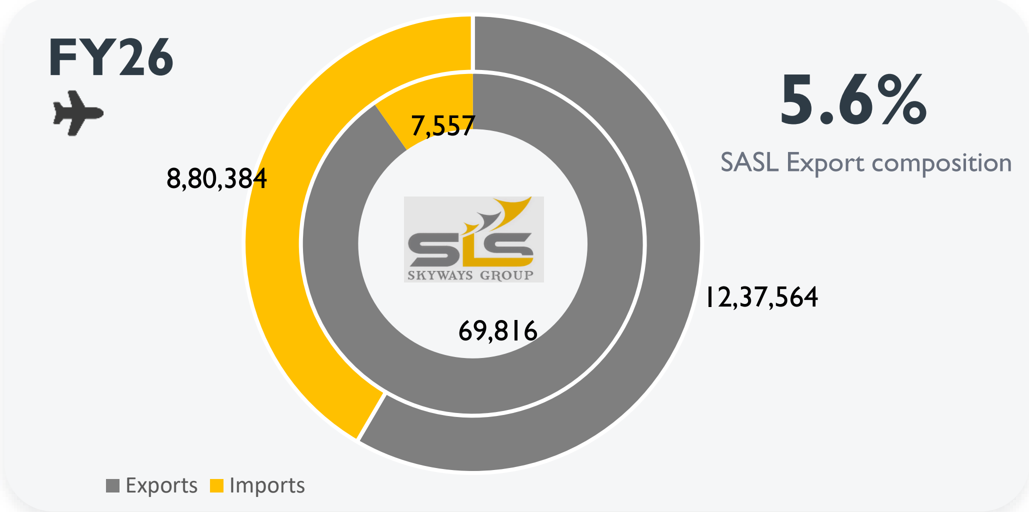
56 — **56 Airline Tie-ups**
Broad partnerships — capacity, rates, global coverage.

Rx — **Pharma Vertical**
Subsidiary for temperature-sensitive, time-critical cargo.

Hi — **Hike Platform**
Proprietary tech: airline integration, pricing, e-AWBs.

Exports contributed to 4.6% in FY25, gradually growing to 5.6% India's Export volumes in FY26…





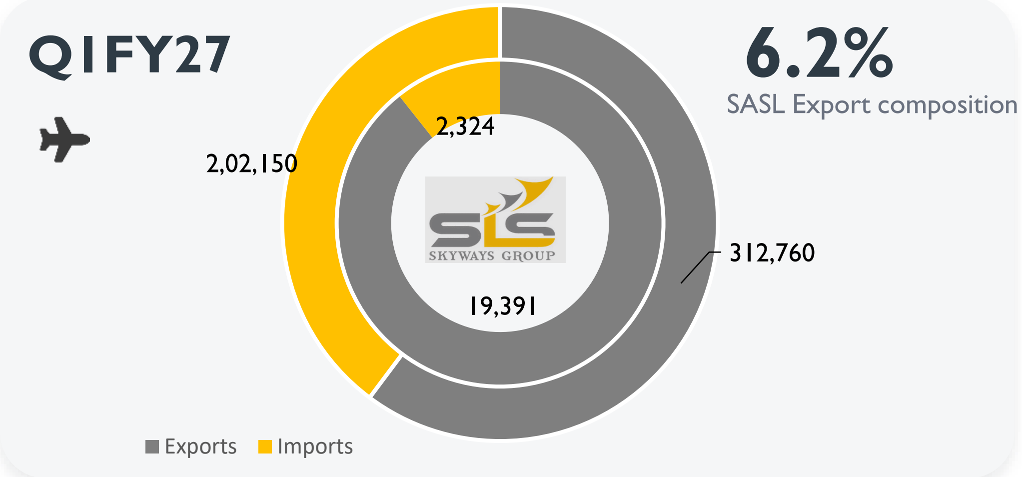
69,816 Tons Export volume in FY26 vs 48,836 Tons in FY25, reflecting 43% growth

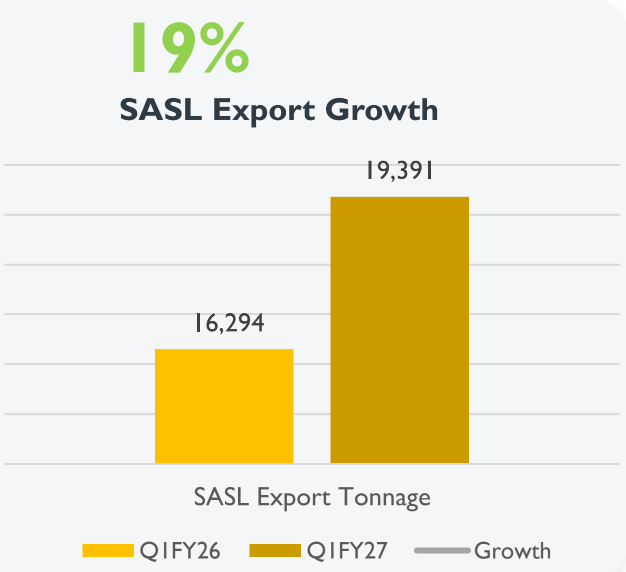
India overall 1,057,909 Tons Export volume in FY25 witnessed growth of 17% over FY26

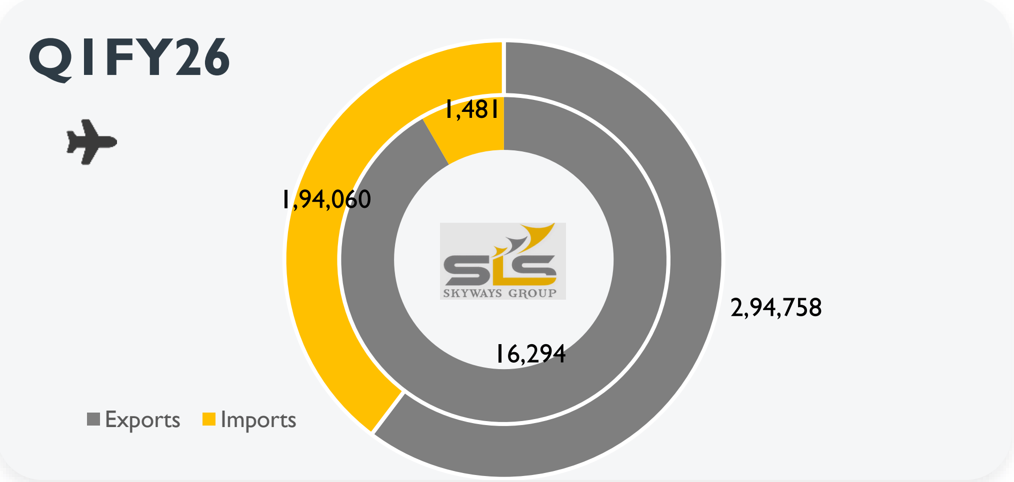
Skyways volume growth outpaced India's export tonnage growth

Source : https://www.dgca.gov.in/digigov-portal

…Q1FY27 Skyways export volumes constitutes 6.2% of pan India export volumes







SASL growth in current quarter vs previous quarter is 19%, which is significantly higher than India's export tonnage growth in current quarter vis a vis corresponding quarter

Source : https://www.dgca.gov.in/digigov-portal

SEGMENT DEEP DIVE

Ocean Cargo Segment | Q1FY27 Performance

TEUs, revenue and yield comparison | Q1FY26 vs Q1FY27

TEUs SHIPPED *Twenty-foot Eq.*	REVENUE *Rs. Lakhs*	YIELD *Rs. per TEU*
Q1FY26: 6,817	Q1FY26: 9,311	Q1FY26: 1,36,596
Q1FY27: **8,022**	Q1FY27: **15,262**	Q1FY27: **1,90,258**
▲ +17.7% YoY	▲ +63.9% YoY	▲ +39.3% YoY

SEGMENT CAPABILITIES

F/L

Full Service Coverage

Full Container Load (FCL), Less than Container Load (LCL) and multi-modal ocean freight movement delivered through subsidiaries.

25+

Shipping Line Partners

Strategic partnerships with 25+ leading global lines including Hapag-Lloyd, Evergreen and other top carriers for reliable capacity.

CD

Cargo Dash Platform

Proprietary technology for real-time container utilisation, exception alerts and live sailing schedules across trade lanes.

SEGMENT DEEP DIVE

Express Cargo Services | Q1FY27 Performance

Revenue growth, network reach & digital capabilities

REVENUE Q1FY27

6,258.52

Rs. Lakhs

vs Rs 3,823.54 lakhs in Q1FY26

▲ +63.7% YoY

PICK-UP & DELIVERY

31

Locations

Centres across the network

SERVICEABLE COVERAGE

1,204

PIN Codes

Domestic reach across India

DELIVERED IN Q1FY27

59,746

Shipments

Consistent execution at scale

PLATFORM & SERVICE PROPOSITION

sK

sKart Edge — Digital Platform

Feature-rich technology platform with integrated Aadhar verification, transparent pricing, API-based dispatch labels and end-to-end shipment visibility.

D2C

Domestic & International Express

Purpose-built for Ecommerce and D2C brands. Reliable parcel service with rapid transit times, real-time tracking and seamless returns handling.

Financials

All figures in Rs. Lakhs

Particulars	Quarterly			Yearly
	Q1FY27	Q1FY26	Y-o-Y	FY26
Revenue from Operations	121,653.5	63,901.0	90.4%	281,289.9
Cost of Services	110,935.3	56,998.3		250,789.5
Employee Benefit expenses	3,578.9	2,821.1		11,741.5
Other Expenses	2,145.0	1,346.6		6,105.5
EBITDA *(considering Associate net profit share)*	5,012.4	2,731.5	83.5%	12,564.9
EBITDA margin	*4.12%*	*4.27%*		*4.47%*
Other Income	863.8	449.2		2,677.2
Depreciation	441.4	422.3		1,666.2
EBIT	5,434.9	2,758.4	97.0%	13,575.9
EBIT margins	*4.47%*	*4.32%*		*4.83%*
Finance cost	1,707.3	1,078.4		4,807.6
PBT	3,727.6	1,680.0	121.9%	8,768.3
Tax	1,048.7	579.0		2,415.9
PAT	2,679.0	1,101.0	143.3%	6,352.4
PAT margins	*2.20%*	*1.72%*		*2.26%*

KEY INSIGHT

Our integrated service model is capturing major market share, resulting in a 90.4% YoY revenue surge.

Annualizing this run rate puts us well ahead of our Rs. 281,290 lakhs FY26 full-year performance.

Delivered an 83.5% YoY increase in absolute EBITDA, generating Rs. 5,012.4 lakhs in a single quarter, reflecting by increased volumes and market share dominance

Net profit margins expanded significantly from 1.72% to 2.20%, demonstrating below-the-line efficiency

Top-10 customers contributed 20.69% (FY26) and 18.29% (Q1FY27), reflecting deeper engagement with strategic accounts.