



Date: 21<sup>st</sup> May 2026

<b>National Stock Exchange of India Limited,</b> Exchange Plaza, 5 <sup>th</sup> Floor, Plot No. C-1, G Block, Bandra- Kurla Complex, Bandra (East), Mumbai – 400051, Maharashtra, India <b>NSE Scrip Code – SKFINDIA</b>	<b>BSE Limited,</b> Phiroze Jeejeebhoy Towers, Dalal Street, Fort Mumbai – 400001, Maharashtra, India  <b>BSE Scrip Code -500472</b>
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**Subject: Intimation under Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“SEBI LODR”) – Presentation on Analyst/Institutional Investor Meeting**

**Reference: Our Intimation Dated 14<sup>th</sup> May 2026**

Pursuant to Clause 15(a)(ii) of Schedule III, Part A, Para A read with Regulation 30(2), Regulation 30(6), Regulation 46(2) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended from time to time) (“SEBI LODR”), SEBI Master Circular No. HO/49/14/14(7)2025-CFD-POD2/I/3762/2026 dated 30<sup>th</sup> January 2026, we are hereby submitting **the presentation of Earnings Call for Q4 FY 2025-26 scheduled today i.e. on Thursday, 21<sup>st</sup> May 2026 at 11:00 a.m.(IST).**

This Investor Presentation will be available shortly on the website of the company at <https://www.skf.com/in/investors/skf-india-ltd/financial-results>

The above is for your information and record. You are hereby requested to disseminate the same on your respective websites.

Thanking you,

Yours faithfully,

**For SKF India Limited**

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**Mayuri Kulkarni**  
**Company Secretary & Compliance Officer**

**SKF India Limited**

**Registered office:** Chinchwad, Pune 411 033, Maharashtra, India

Tel: +91 (20) 6611 2500, Fax no: +91 (20) 6611 2396, Web: [www.skf.com](http://www.skf.com), Email id: [investorIndia@skf.com](mailto:investorIndia@skf.com)

CIN: L29130PN1961PLC213113

# SKF India Limited – Investors Earnings Call

Q4 FY26: January – March 2026

Pune, 21<sup>st</sup> May 2026

# Disclaimer

The purpose of this presentation is to share our Q4 FY2025-26 results. We would like to remind you, some of the remarks may contain forward-looking statements, which are subject to risk, and uncertainties and actual results may defer materially. Such statements are based on management beliefs as well as assumptions made by and on the information currently available to the management. The audience is cautioned not to place undue reliance on these forward-looking statements and making any investment decision. The purpose of today's call is to purely educate and bring awareness about the company's fundamental business and the financial quarter under review.

Please note that financial information for previous period (quarter / year) as reported in this presentation has been extracted (and may involve some assumptions) by the management from the combined financial information of SKF India Limited (prior to the demerger of industrial undertaking), which are prepared in accordance with the Appendix C of Ind AS 103 “Business Combinations” by using the financial information maintained by the SKF India Limited (“Demerged Company”)

# Agenda

1. Executive Summary
2. Macro Key Indicators
3. Quarterly Highlights – Q4 FY26
4. Full Year Highlights – FY26
5. Strategy & Success Stories
6. Q&A



# Executive Summary

# Summary | Strong sales growth, lower PBT

## Q4 FY26: January to March 2026

▲ 3% QoQ  
5.6 BINR  
Sales

▼ 770 bps QoQ  
9.0%  
PBT% \*

▲ 4.6% QoQ  
24.3%  
NWC % of Sales

## FY26: April 2025 to March 2026

▲ 12.8% YoY  
20.3 BINR  
Sales

▼ 694 bps YoY  
12.3%  
PBT% \*

▼ 3.7% YoY  
24.3%  
NWC % of Sales

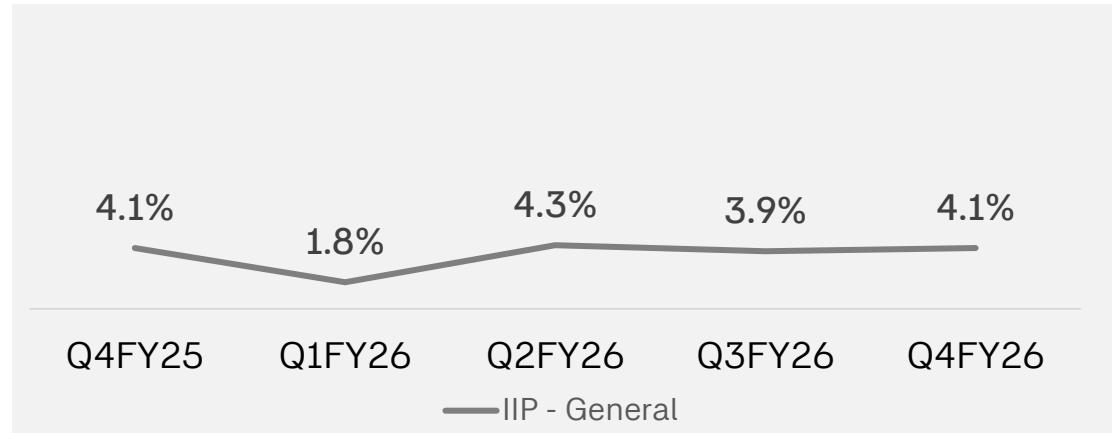
• Excludes exceptional items:  
1Q26 – 73 MINR and FY 26 - 271 MINR

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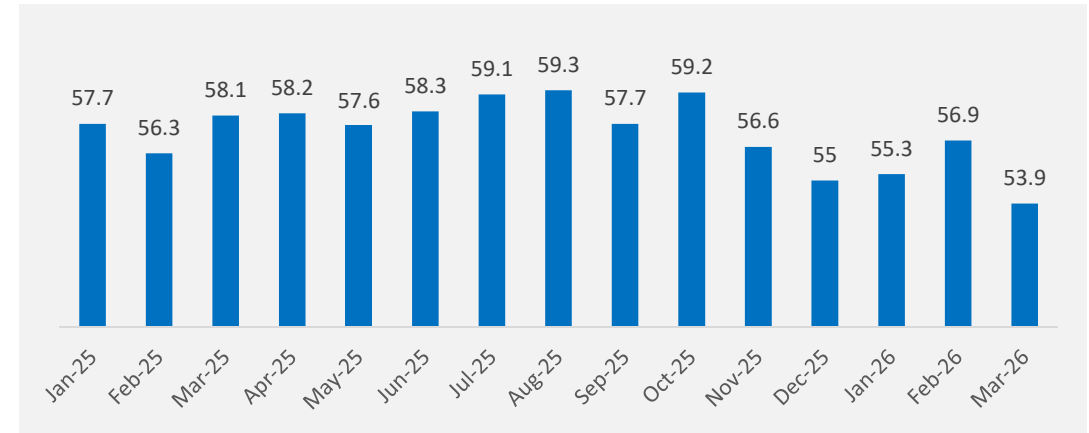
# Key Indicators Update

# Macro Key Indicators | Automotive production improved compared to Q3 FY26

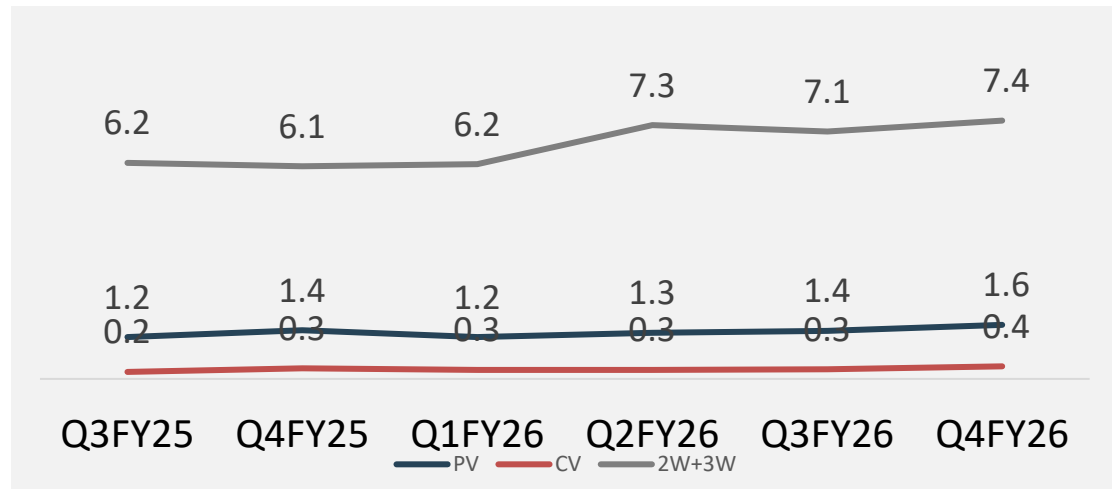
**IIP-Industrial Production Growth (YoY)**



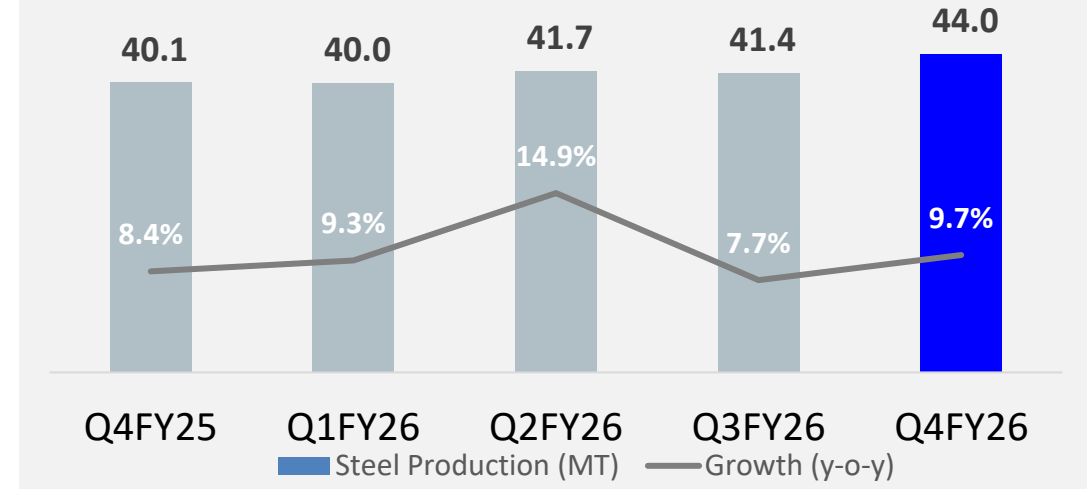
**Manufacturing PMI Growth (YoY)**



**Automotive Production (Mn Units)**



**Iron & Steel Production Growth (YoY)**



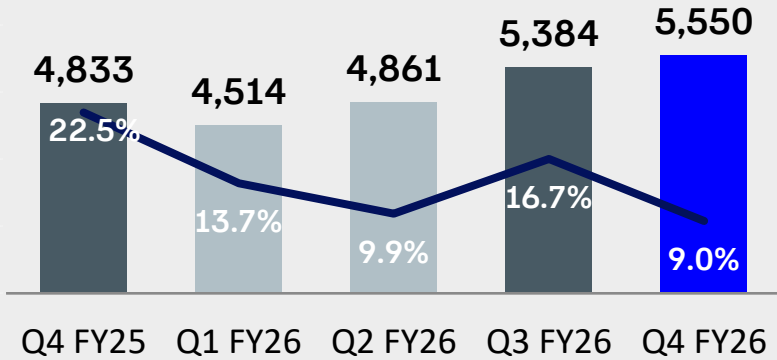
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# Quarterly Highlights – Q4 FY26

# Revenue | Up by 3% QoQ; 14.8% YoY driven by improved volumes

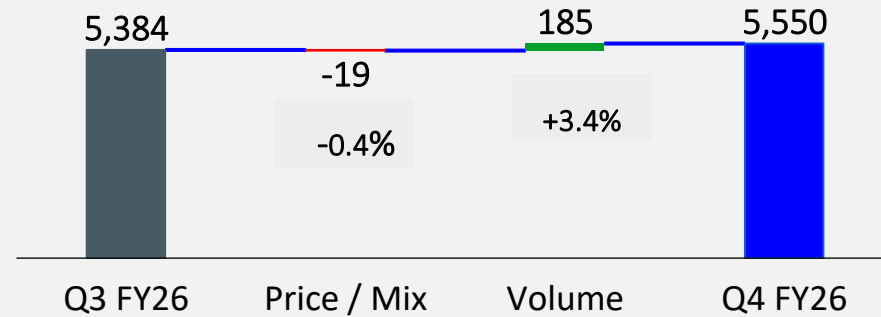
## Net sales / PBT by Quarter

■ Net sales (MINR) — PBT%

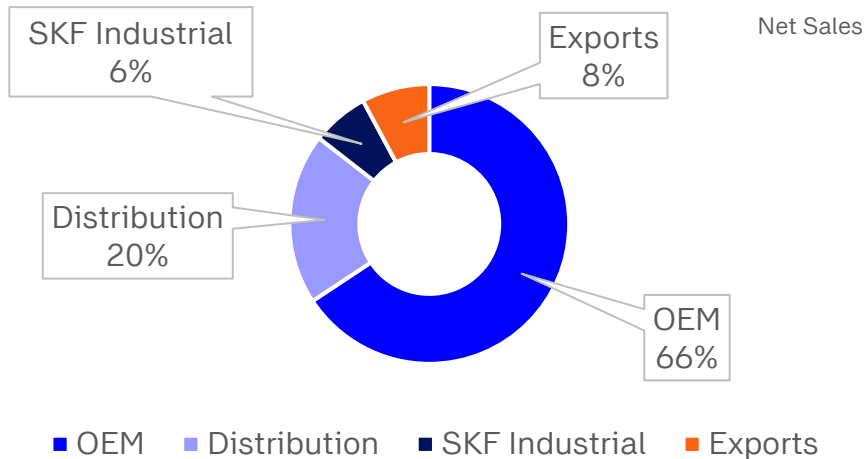
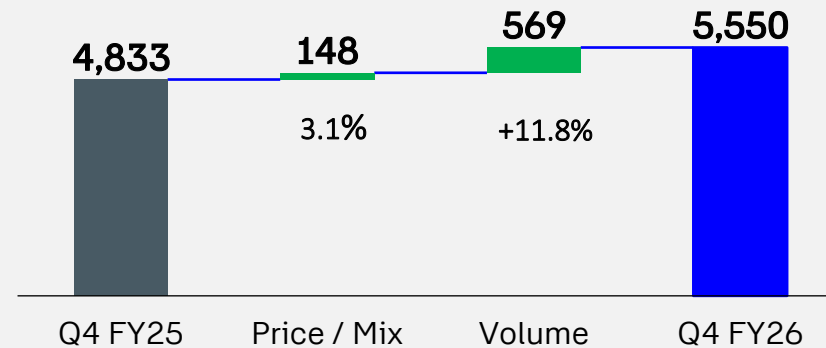


## Sales Growth %

### QoQ

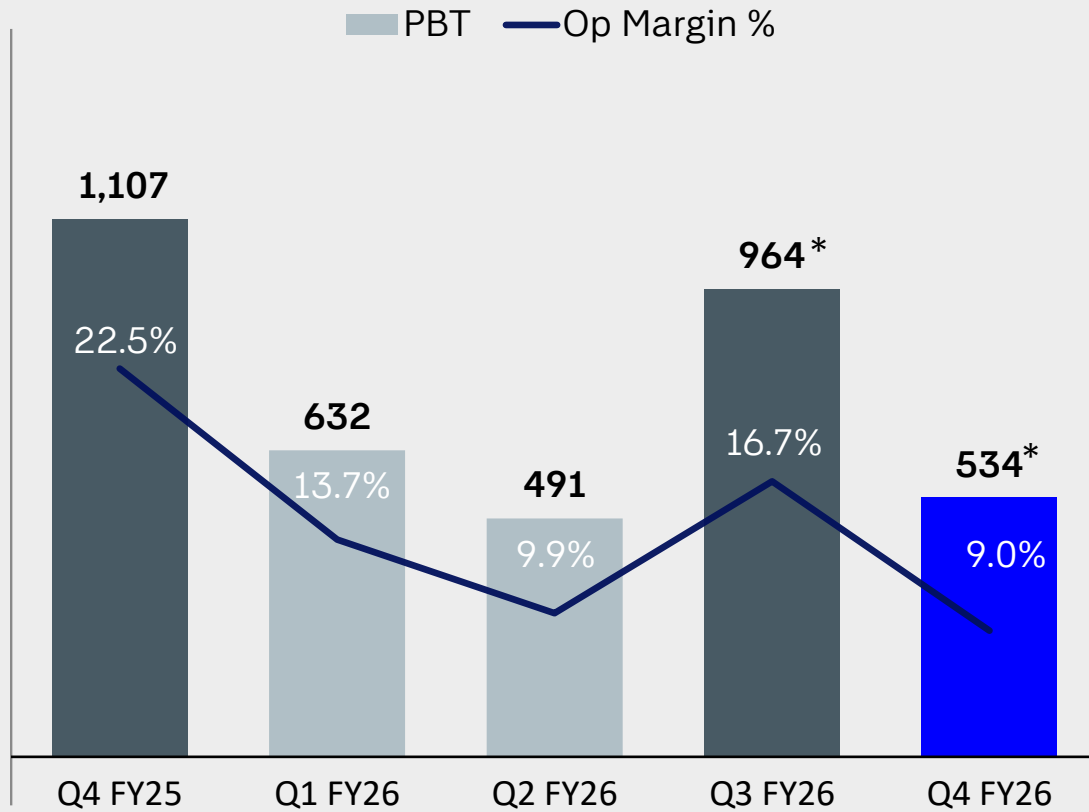


### YoY



# Profitability | Impacted by one-off factors

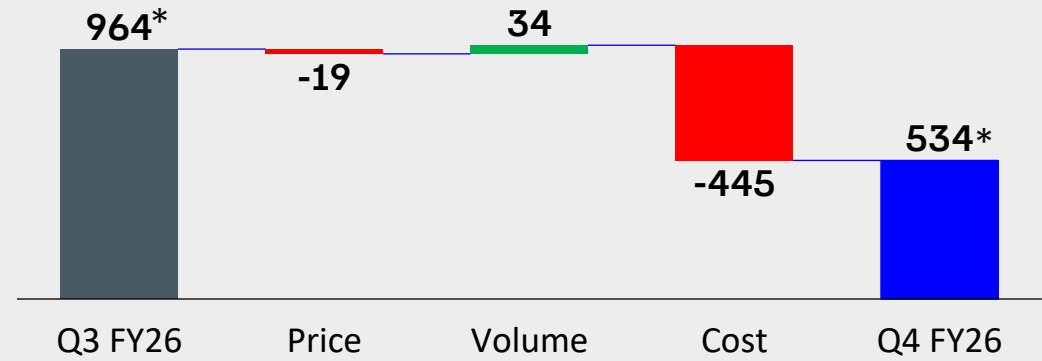
### PBT\* (MINR) & Margin %



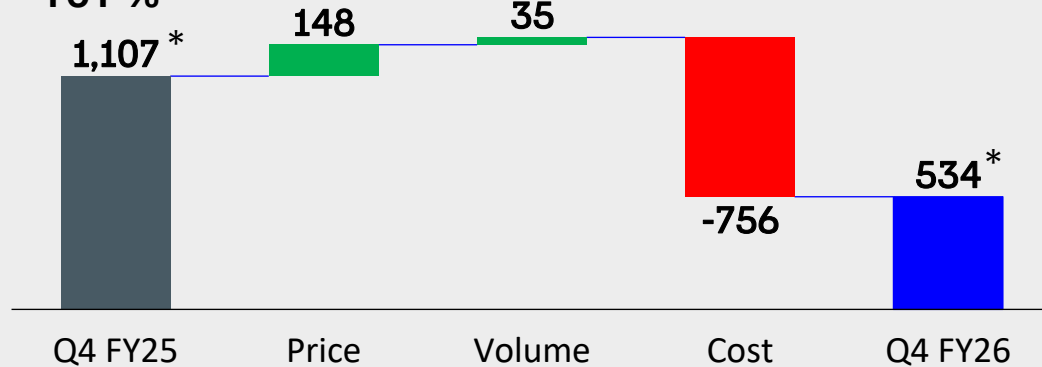
\*Excludes exceptional items

### PBT (MINR) Walkthrough

#### QoQ %



#### YoY %

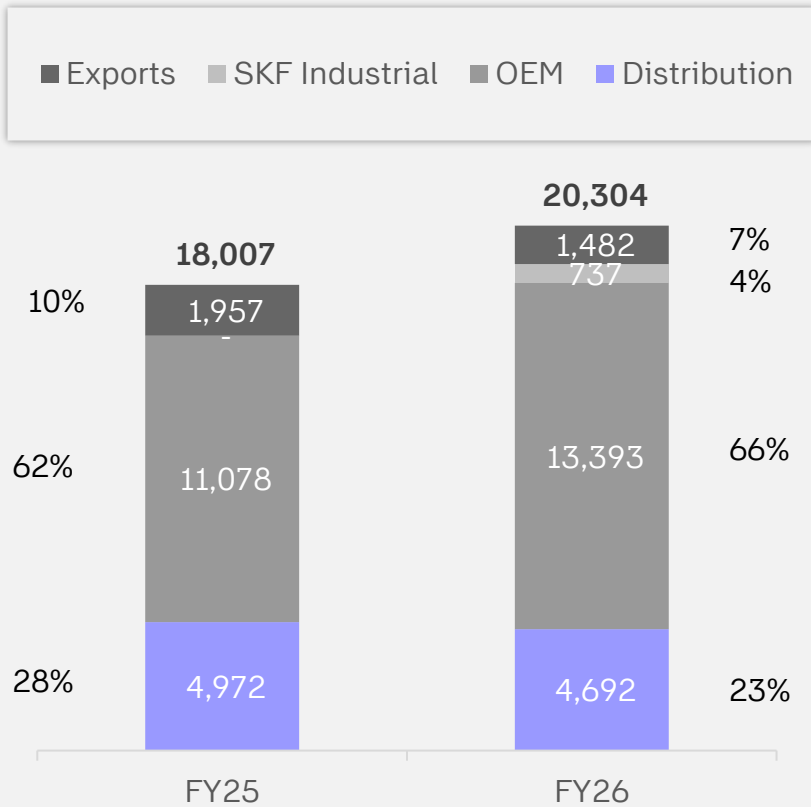


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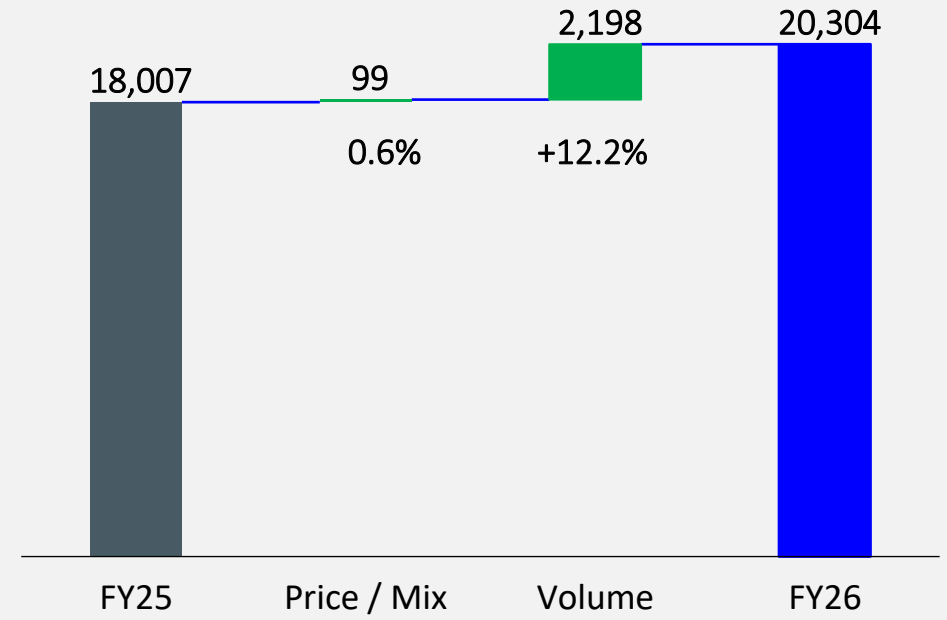
# Full Year Highlights - FY 2025-26

## Revenue | Up 12.7%, driven by volume growth in core segments like 2W, Cars, Powertrain

### Net sales by Financial Year, MINR

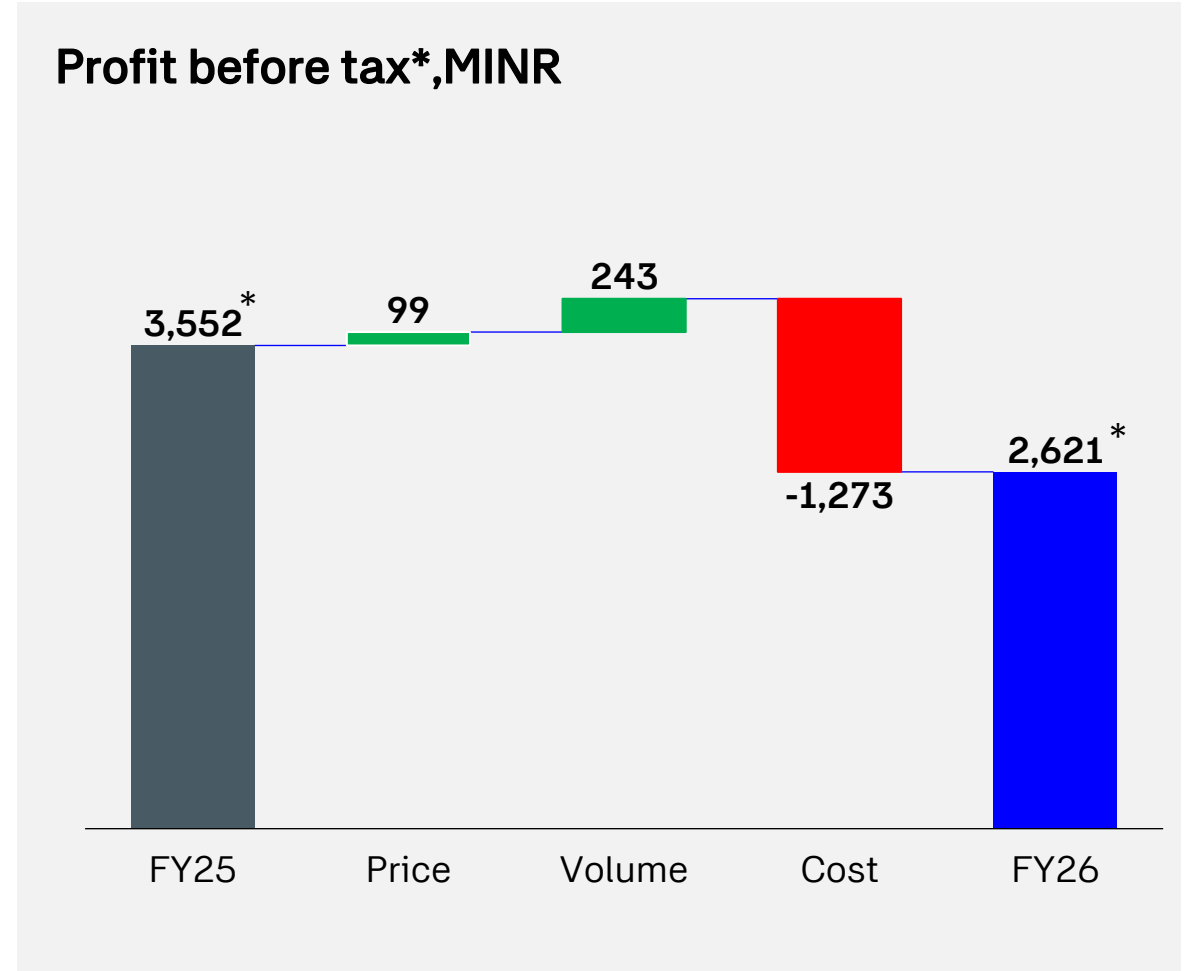
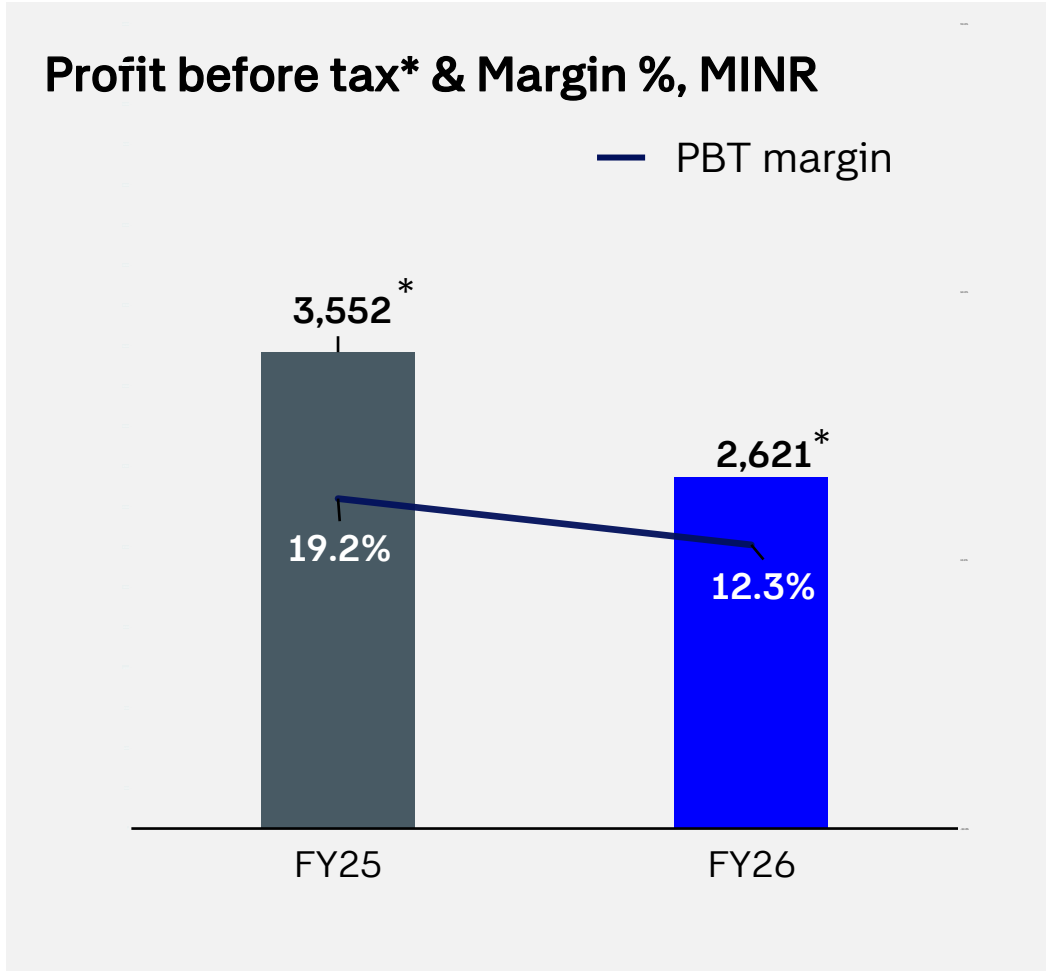


### % Growth, Y-o-Y



\*Revenue figures do not include other operating income.

**Profitability | Higher cost partially offset with volume growth**

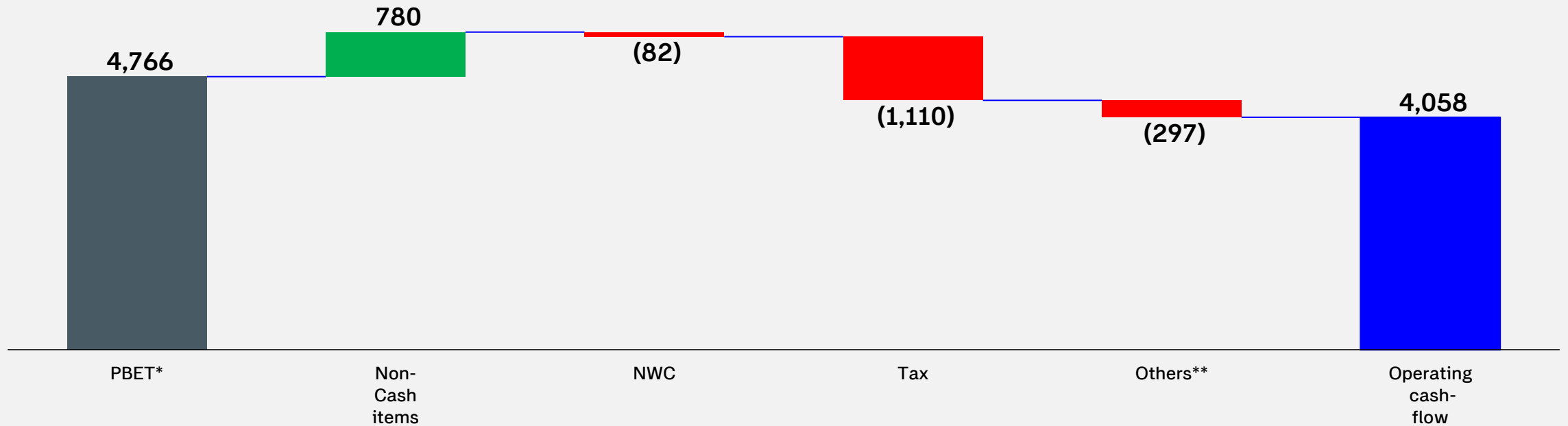


\*Excludes exceptional items – Demerger expenses, BAPA interest cost & New Labour code impact

# Cashflow | Moderate performance driven by high NWC development

Net cash flow from operations, MINR

Cash Conversion Ratio = 85%



\*PBET= Profit before exceptional items and tax and the figures includes profit for discontinued entity.

\*\* Includes liabilities, provisions and other assets.

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# Strategy & Success Stories

## RACE Strategy



**R**

**Reduce CO<sub>2</sub> with Innovative Products that help Customers build Efficient Vehicles**

**A**

**Accelerate Growth Through Commercial Excellence**

**C**

**Capability and Capacity Building across Full Value Chain**

**E**

**Execute with Speed, Agility and Attentiveness**

# Major Business Wins

~656 MINR

## Two - Three Wheelers

New Business Wins for –

- EV – eMotors Bearings (DGBB)
- Wheel Speed Sensor Bearing for ABS (DGBB)
- Wheel Hub Bearings (HUB)
- *Portfolio Range and Reach extension\**
- *Continued focus on mechanic engagement programs, promotions\**

## Passenger Vehicles

New Business wins for –

- Manual and Automotive Transmission Bearings (DGBB, TRB and CRB)
- Pinion Bearings (TRB)
- EV – eAxle Reducer and eMotor Bearings (DGBB, TRB, Ceramic) and Conductive Brush

## Commercial Vehicles

New business wins for –

- Transmission Bearings – (DGBB and TRB)
- Unitized Wheel Bearings – HUB



DGBB- Deep Groove Ball Bearing; TRB - Tapered Roller Bearing; CRB - Cylindrical Roller Bearing

# Customer Awards

Q1 2026

Clean Energy  
Champion  
TVS Motors

Excellence in  
Environmental  
Initiatives  
Honda Motorcycles

Best Delivery  
Performance  
Suzuki Motorcycles

**SKF**

**SKF**