

S J LOGISTICS (INDIA) LIMITED

November 07, 2024

National Stock Exchange of India Limited

Exchange Plaza, C-1 Block G Bandra Kurla Complex, Bandra (E), Mumbai- 400051, India

Symbol: SJLOGISTIC

Subject: Press Release- Disclosure under Regulation 30 of SEBI (LODR) Regulations, 2015

Dear Sir/ Ma'am,

Pursuant to Regulation 30 of SEBI (LODR) Regulations, 2015 and all the other applicable provisions thereto, please find attached the press release dated 07th November, 2024 in relation to announcement of Financial Results for the quarter ended 30th September, 2024.

Kindly take on record the above.

Thanking You

For S J Logistics (India) Limited

Rajen Hasmukhlal Shah

Chairman & Managing Director

DIN: 01903150



S J Logistics (India) Limited

PRESS RELEASE

RESULTS FOR THE SIX MONTHS ENDED 30TH SEPTEMBER 2024

S J LOGISTICS (INDIA) LIMITED, a leading player in the Shipping & Logistics Sector is proud to announce its financial results for six months ended 30th September 2024. Our performance this Half-year reflects our commitment to excellence and innovation in the logistics and transportation industry.

Our Company had recently announced its participation at Exim India's CARGO SHOP 2024, which brought together top experts, professionals and entrepreneurs from the entire spectrum of cargo handling and logistics, as well as supply chain specialists from eminent shippers/cargo owners, to delve into the multifaceted world of hazardous cargo, project cargo, containers, and more.

KEY FINANCIAL HIGHLIGHTS

Consolidated

- Revenue from Operations for the half year at Rs.224.91 Crores, up 118% Y-O-Y
- EBITDA achieved by Company for the half year at Rs.31.79 Crores, up 142% Y-O-Y
- EBITDA margins have increased from 12.73% to 14.14% Y-O-Y
- PAT achieved by Company for the half year at Rs.23.44 Crores, up 151% Y-O-Y
- PAT margins have increased from 9.06% to 10.42% Y-O-Y
- Debt to Equity Ratio has improved from 0.51 to 0.35 Y-O-Y

Standalone

- Revenue from Operations for the half year at Rs.145.41 Crores, up 215% Y-O-Y
- EBITDA achieved by Company for the half year at Rs.17.57 Crores, up 299% Y-O-Y
- EBITDA margins have increased from 9.55% to 12.08% Y-O-Y
- PAT achieved by Company for the half year at Rs.12.31 Crores, up 467% Y-O-Y
- PAT margins have increased from 4.72% to 8.47% Y-O-Y
- Debt to Equity Ratio has improved from 0.58 to 0.35 Y-O-Y



S J Logistics (India) Limited

ORDERS IN HAND

We are also pleased to report a healthy order book, reflecting robust demand for our services and affirming our strong market position. This solid pipeline of orders positions us well for continued growth and success in the coming quarters. With the order book remaining strong, S J Logistics (India) Limited expects continued positive momentum in the coming quarters. The Company is focused on delivering on these orders while maintaining its commitment to high levels of customer service, operational excellence, and sustainable business practices.

MANAGEMENT COMMENTARY

Commenting on the results, Jeet Rajen Shah, Director & CFO, said: "We are thrilled with our performance this quarter. These results reflect the dedication and hard work of our team, as well as our strategic investments in technology and sustainability. We remain committed to providing exceptional service to our clients and driving innovation in the Shipping & Logistics industry." "We are excited about the diverse opportunities ahead, as we continue to build long-term relationships with customers across industries. Our focus on operational efficiency, technological innovation, and sustainable logistics solutions positions us well to capitalize on the growing demand for global trade and supply chain optimization." "From a financial standpoint, the strength of our order book puts us in a good position to continue driving revenue growth through the remainder of FY 2025. We are seeing excellent cash flow generation, which supports our continued investment in the business. Moreover, our diversified portfolio of customers and geographies provides us with a strong foundation to manage any market fluctuations or disruptions." "We are also maintaining a disciplined approach to cost management and capital allocation, ensuring that we continue to deliver strong returns to our shareholders. Our ongoing focus on both top-line growth and bottom-line efficiency will remain central to our financial strategy moving forward."





S J Logistics (India) Limited

FUTURE OUTLOOK

As we look ahead, S J Logistics (India) Limited is poised for continued success and growth. We plan to:

- Further expand our global network to new and emerging markets.
- Invest in cutting-edge technology to enhance operational efficiency and customer experience.
- Foster strong relationships with our partners and stakeholders to drive collaborative innovation.

We are confident that our strategic initiatives and focus on excellence will propel us to new heights in the Shipping & Logistics industry

ABOUT S J LOGISTICS (INDIA) LIMITED

S J Logistics (India) Limited stands as a premier international logistics service provider, encompassing an array of services including freight forwarding, transportation, warehousing, Non-Vessel Operating Common Carrier (NVOCC), and customs clearance. It has two whollyowned subsidiaries i.e. SJA Logisol India Private Limited and S.J.L. Group Singapore Pte Ltd.

DISCLAIMER

Certain statements in this document that are not historical facts are "forward looking statements". Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, geo-political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

For more information please contact:

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