



S J LOGISTICS (INDIA) LIMITED

February 05, 2025

National Stock Exchange of India Limited

Exchange Plaza, C-1 Block G

Bandra Kurla Complex, Bandra (E), Mumbai- 400051, India

Symbol: SJLOGISTIC

Subject: Press Release - Disclosure under Regulation 30 of SEBI (LODR) Regulation, 2015

Dear Sir/ Ma'am,

Pursuant to Regulation 30 of SEBI (LODR) Regulations, 2015 and all the other applicable provisions thereto, please find attached the press release dated February 05, 2025 in relation to announcement of Financial Results for the quarter ended December 31, 2024.

Kindly take on record the above.

Thanking You

For S J Logistics (India) Limited

Rajen Hasmukhlal Shah
Chairman & Managing Director
DIN: 01903150

Encl: a/a

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CIN: L63000MH2003PLC143614



S J Logistics (India) Limited



PRESS RELEASE

RESULTS FOR THE NINE MONTHS & QUARTER ENDED 31ST DECEMBER 2024

S J LOGISTICS (INDIA) LIMITED, a distinguished leader in the Shipping & Logistics Sector, proudly announces its financial results for the nine months and quarter ended 31st December 2024. Our performance during this period epitomizes our unwavering dedication to excellence and innovation within the logistics and transportation industry.

Furthermore, we are elated to highlight our active participation in the **India International Cargo & Multimodal Logistics Show (IICS) 2024**, India's first cargo & logistics exhibition to bring Air, Ocean & Surface under one roof! This prestigious event, renowned for its influence on the global shipping industry, provided us with an unparalleled platform to demonstrate our latest technological advancements, strategic initiatives, and innovative solutions. At IICS 2024, we engaged with a diverse array of industry leaders, policymakers, and experts, facilitating enriching discussions and fostering valuable partnerships. Our participation underscored our commitment to staying at the forefront of industry trends and developments. By presenting our cutting-edge logistics solutions and sustainable practices, we reinforced our dedication to driving progress and setting new standards within the logistics sector.

In conclusion, our involvement in IICS 2024 has solidified our position as an industry pioneer, committed to leading the way in logistics excellence and innovation. We look forward to leveraging the insights and connections gained from this event to further elevate our services and continue our journey of growth and success.

KEY FINANCIAL HIGHLIGHTS

CONSOLIDATED QTR (Rs. in Crores)			
Particulars	Q-3 24-25	Q-3 23-24	Y-o-Y Change
Revenue from Operations	135.85	79.23	71.46%
EBITDA	20.27	8.68	133.53%
EBITDA Margins (%)	14.92%	10.96%	396 Bps
PAT	14.21	6.18	129.94%
PAT Margins (%)	10.46%	7.80%	266 Bps
Basic EPS	9.78	6.04	61.92%
Diluted EPS	9.75	6.04	61.38%

CONSOLIDATED 9M (Rs. in Crores)			
Particulars	9M 24-25	9M 23-24	Y-o-Y Change
Revenue from Operations	360.76	182.32	97.87%
EBITDA	52.00	21.81	138.42%
EBITDA Margins (%)	14.41%	11.96%	245 Bps
PAT	37.66	15.49	143.12%
PAT Margins (%)	10.44%	8.50%	194 Bps
Basic EPS	25.92	15.14	71.20%
Diluted EPS	25.83	15.14	70.61%

STAND-ALONE QTR (Rs. in Crores)			
Particulars	Q-3 24-25	Q-3 23-24	Y-o-Y Change
Revenue from Operations	89.34	42.93	108.09%
EBITDA	11.89	4.28	177.69%
EBITDA Margins (%)	13.31%	9.97%	334 Bps
PAT	7.64	2.71	181.92%
PAT Margins (%)	8.55%	6.31%	224 Bps
Basic EPS	5.26	2.64	99.24%
Diluted EPS	5.24	2.64	98.48%

STAND-ALONE 9M (Rs. in Crores)			
Particulars	9M 24-25	9M 23-24	Y-o-Y Change
Revenue from Operations	234.75	89.00	163.77%
EBITDA	29.46	8.68	239.40%
EBITDA Margins (%)	12.55%	9.75%	280 Bps
PAT	19.95	4.88	308.81%
PAT Margins (%)	8.50%	5.48%	302 Bps
Basic EPS	13.73	4.77	187.84%
Diluted EPS	13.69	4.77	187.00%



S J Logistics (India) Limited



MANAGEMENT COMMENTARY

Our Chairman & Managing Director, Mr. Rajen Hasmukhlal Shah Commented:

“As we reflect on the financial results for the nine months and quarter ended 31st December 2024, I am filled with immense pride and optimism for the future of S J LOGISTICS (INDIA) LIMITED. Our performance during this period is a testament to the dedication and hard work of our entire team, as well as our strategic focus on excellence and innovation within the logistics and transportation industry.”

“This quarter has been particularly notable, not only for our robust financial results but also for our active participation in the India International Cargo & Multimodal Logistics Show (IICS) 2024. This esteemed event provided us with a significant platform to showcase our latest advancements, network with industry leaders, and reinforce our commitment to driving progress within the logistics sector. Our involvement in IICS 2024 has solidified our position as an industry pioneer, committed to leading the way in logistics excellence and innovation.”

“Looking ahead, we are excited about the diverse opportunities that lie before us. As we continue to build long-term relationships with customers across various industries, our focus on operational excellence, technological innovation, and sustainable logistics practices will position us favourably to capitalize on the growing demand for global trade and supply chain optimization.”

“From a financial standpoint, the robust nature of our order book positions us exceptionally well to maintain revenue growth for the remainder of FY 2025. Our strong cash flow generation is enabling us to continue making substantial investments in the business. Furthermore, our diverse client base and extensive geographic reach offer a resilient foundation to effectively manage market fluctuations or disruptions.

“We continue to uphold a disciplined approach to cost management and capital allocation, ensuring we consistently deliver significant returns to our shareholders. Our unwavering commitment to both revenue growth and cost efficiency will remain at the core of our financial strategy as we move forward.”

“In conclusion, I am confident that the solid foundation we have built, coupled with our strategic initiatives and unwavering commitment to excellence, will propel S J LOGISTICS (INDIA) LIMITED to new heights. We look forward to leveraging the insights and connections gained from this quarter's achievements to further elevate our services and continue our journey of growth and success”





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Commenting on the results, Jeet Rajen Shah, Director & CFO remarked: "We are elated with our performance this quarter. These outcomes highlight the dedication and tireless efforts of our team, as well as our strategic focus on technological advancements and sustainability. Our unwavering commitment to delivering superior service to our clients and pioneering innovation in the Shipping & Logistics sector remains resolute."

"We remain highly optimistic about the numerous opportunities on the horizon as we continue to build and strengthen long-term relationships with clients across diverse industries. Our commitment to operational excellence, innovative technological solutions, and sustainable logistics practices positions us strongly to capitalize on the growing demand for global trade and the optimization of supply chains. As the logistics landscape evolves, we are well-equipped to drive success and meet the future challenges of the global market."

FUTURE OUTLOOK

As we look ahead, S J Logistics (India) Limited is poised for continued success and growth. We plan to:

- Further expand our global network to new and emerging markets.
- Further expand the category of industries that we cater services to.
- Invest in cutting-edge technology to enhance operational efficiency and customer experience.
- Foster strong relationships with our partners and stakeholders to drive collaborative innovation.

We are confident that our strategic initiatives and focus on excellence will propel us to new heights in the Shipping & Logistics industry.





S J Logistics (India) Limited



ABOUT S J LOGISTICS (INDIA) LIMITED

S J Logistics (India) Limited stands as a premier international logistics service provider, encompassing an array of services including freight forwarding, transportation, warehousing, Non-Vessel Operating Common Carrier (NVOCC), and customs clearance. It has two wholly-owned subsidiaries i.e. **SJA Logisol India Private Limited** and **S.J.L. Group Singapore Pte Ltd.**

DISCLAIMER

Certain statements in this document that are not historical facts are “forward looking statements”. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, geo-political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

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