### SILKFLEX POLYMERS (INDIA) LIMITED

(Formerly Known as Silkflex Polymers (India) Private Limited)

CIN: L51909WB2016PLC215739

**H.O.Address**: Daga Complex, Sulati Jaladhulagori, Sankrail, Howrah, WB 711302, INDIA. **Mobile**: +91 9674912615 • **Email**: info@silkflexindia.in • **Web**: www.silkflexindia.in

Letter No.: SPIL/050/2025-26 Date: November 13, 2025

To, Listing Department, National Stock Exchange of India Limited Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051

NSE SYMBOL: SILKFLEX ISIN: INEOSTN01015

SILKFLEX®

Subject: Investor Presentation – H1 FY26

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the investor presentation, which is also uploaded on our website.

The same can be accessed through the link below: www.silkflexindia.com.

This is for your information and records please.

Thanking You,

Yours Faithfully,

For, Silkflex Polymers (India) Limited

Nikita Jaiswal

**Company Secretary cum Compliance Officer** 

Encl: a/a



#### **Disclaimer**



This presentation and the accompanying slides (the "Presentation"), which have been prepared by Silkflex Polymers (INDIA) Limited (the "Company"), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

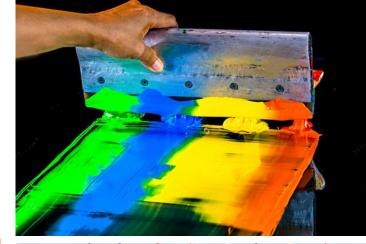
This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

Certain matters discussed in this Presentation may contain statements regarding the Company's market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company's market preferences and its exposure to market risks, as well as other risks. The Company's actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third-party statements and projections. All Maps used in the presentation are not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness.



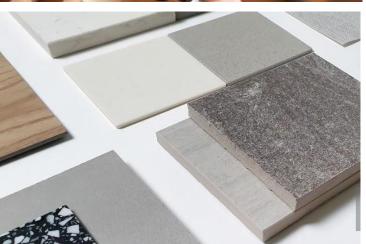












## **Company Snapshot**



Leading name for premium water-based textile inks and premium water-based wood coating.

Global sustainability certified

ZDHC L3
OEKO-TEX
GOTS 7
GREENGUARD

Nationwide expansion underway

via strong distribution push through 5 branches

Revenue 3 Year CAGR

42.29%

EBITDA 3 Year CAGR

92.76%

PAT 3 Year CAGR

116.91%

128 Textile Printing Ink Products

**70** Wood Coating Polymer Products

Puma's recommended ink suppliers

H&M officially nominated vendor

As of FY25

ROE

19.66%

ROCE

**16.32%** 

Silkbond 35 -Binder & Table Glue to Manufacture in India

with full technical support from Silkflex Malaysia

#### **About Us**

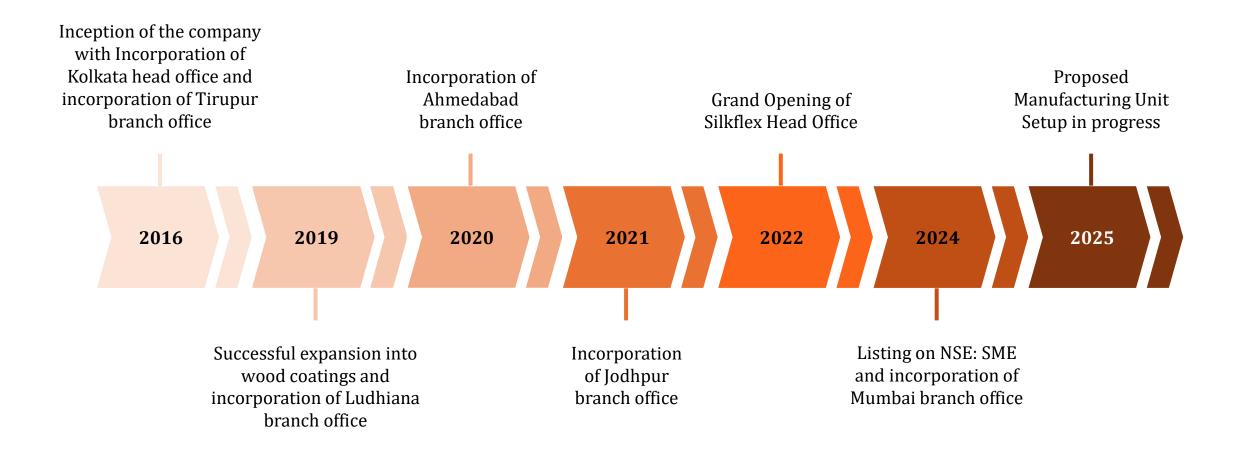


- **Silkflex Polymers (India) Ltd** was established in 2016 by a visionary father-son duo, the late Mr. Lalit Kumar Hargovindas Sanghavi and Mr. Tushar Lalit Kumar Sanghavi. Driven by a shared commitment to sustainability and a healthier planet for future generations, the company is dedicated to importing and distributing eco-friendly Silkflex products across India.
- Our Company trades **premium water-based textile inks** and **premium water-based wood coating polymers** under the Malaysian brand "Silkflex," produced by Silkflex Polymers SDN BHD. We hold the exclusive rights to sell Silkflex products and use the Silkflex brand name in India.
- Over the years, our product portfolio has expanded to include a wide range of printing inks for the textiles and garments industry, as well as water-based wood coatings for the furniture sector.
- Silkflex offers a diverse portfolio of **128 textile printing inks** and **70 wood coating polymer products**.
- Our Company aims to broaden its business operations by venturing into the manufacturing of textile ink printing products.
- Silkflex textile printing products are certified to **ZDHC Confidence Level 3**, supporting the Zero Discharge of Hazardous Chemicals initiative to eliminate harmful substances and protect workers, consumers, and the environment.
- Silkflex holds the **OEKO-TEX® Eco Passport** and is accredited under the **Global Organic Textile Standard (GOTS) version 7**, ensuring the highest levels of safety and sustainability.
- Our wood coating products are **GREENGUARD certified**, ensuring low chemical emissions and contributing to healthier indoor air quality—recognized by green building programs like LEED.



### **Company Journey**





### **Key Managerial Personnel**





Mr. Tushar Lalit Kumar Sanghavi Chairman & Managing Director

A science graduate from M.G. Science Institute, Ahmedabad (1986), he has over 35 years of experience in the textile printing through industry ink proprietorship, M/s Judex Techno. Associated with the Company since its inception, plays a key role in strategic decision-making, business expansion, and overall management of the Company.

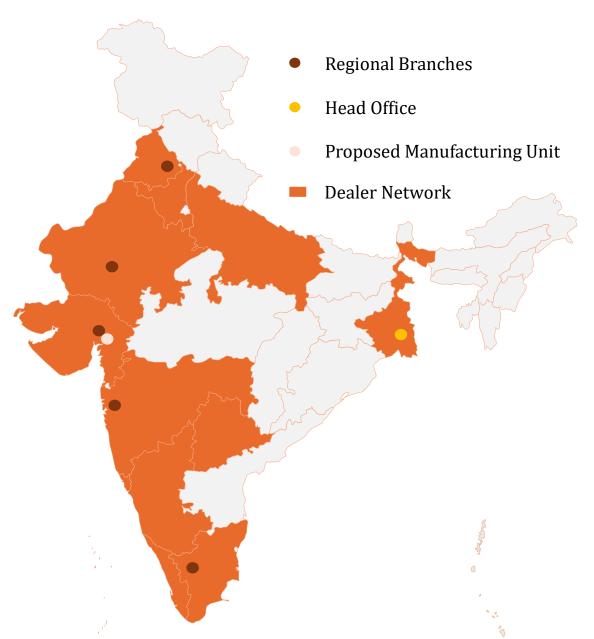
She holds a BCom. degree from St. Xavier's College, University of Calcutta (2017), and has been associated with the Company since December 22, 2020. With over 5 years of experience, she oversees the Company's accounts, finance, and administrative functions.



**Ms. Urmi Raj Mehta**Whole-Time Director & CFO

## **National Footprint**





Expanding into more states will open new business opportunities and help us build a strong Pan-India presence.

Our primary focus is on scaling operations in new markets, which offer us the potential to grow our client base and increase revenue.

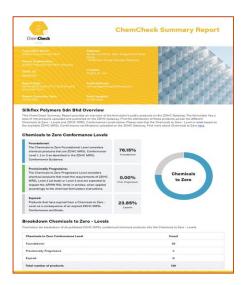
Additionally, we plan to establish a presence in various locations throughout India by partnering with selling agents.

Our company is currently in the planning stages of establishing a manufacturing unit, with production activities yet to commence.

## **Standard Approvals**



#### **ZDHC Confidence Level 3**



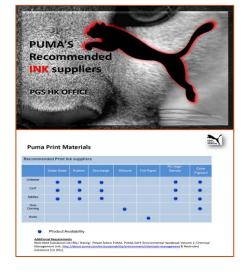
# Eco-Passport certificate (Oeko-Tex (1.3))



# Eco-Passport certificate (Oeko-Tex (2.1))



# Puma's Recommended Suppliers



#### **GOTS - version 7**



#### Levi Strauss & Co



#### **Green Guard Certification**

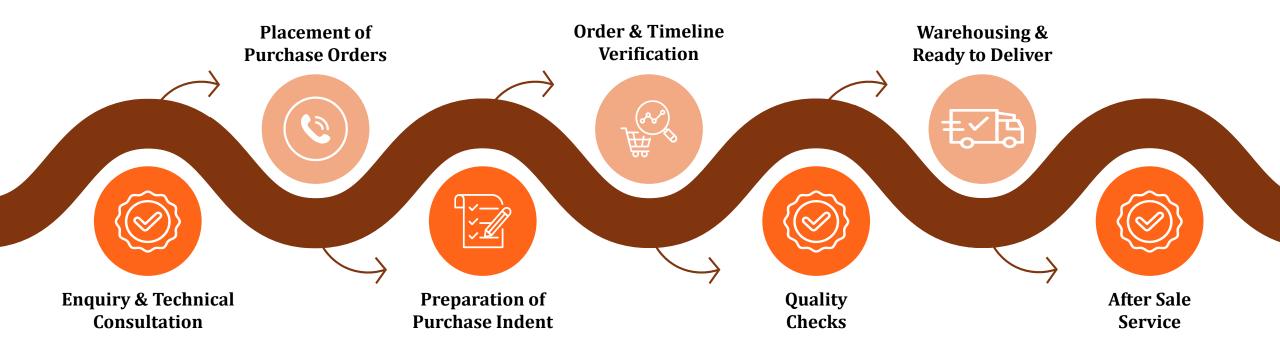


#### **H&M Nomination**



### **Business Process**





Investor Presentation - H2FY25 — 10

#### **Next-Gen Water-Based Products**



### 128 - Textile Ink / Coating

Eco-Friendly Technology:

Silkflex replaces traditional toxic cross-linking mechanisms in textile inks with an eco-friendly system, ensuring zero discharge of hazardous chemicals.

Durable & Versatile:

These inks retain vibrant colors and excellent elasticity even after multiple washes, making them ideal for a wide range of fabrics and printing applications.

Superior Performance:

Known for high stretchability, non-choking properties, and zero tackiness, Our inks provide an exceptionally soft hand feel on the print surface.

Our products are certified to ZDHC Confidence Level 3, aiming to eliminate harmful chemicals from production to safeguard workers, consumers, and the environment.

Global Certifications:

These products also hold Eco-Passport certification from Oeko-Tex® and GOTS-version 7 (Global Organic Textile Standard) certification.

#### **70** - Wood Coatings

#### **Sustainable Innovation:**

Silkflex introduces an eco-friendly, water-based wood coating developed through advanced polymer engineering, replacing traditional oil-based lacquers.

#### **Exceptional Durability:**

It offers exceptional durability and remains stable even in hot boiling water, making it ideal for high-moisture environments.

#### **Versatile Application:**

The coating is suitable for both interior and exterior applications, ensuring long-lasting protection and visual appeal.

#### **Advanced Material Technology:**

Our coatings, formulated with advanced resins such as acrylic, polyurethane, and polyester, deliver superior performance compared to traditional finishes.

#### **Certified for Health & Safety:**

Green guard certified for low chemical emissions, Silkflex wood coatings contribute to healthier indoor air quality - ideal for homes, schools, and commercial spaces.

01

02





### **Water-Based Inks Outshine Solvent Based**



#### **Water-Based Textile Inks**

VS

#### **Solvent Based Textile Inks**

Water-based, eco-friendly resins

Composition

Made with PVC and plasticizers

Soft, absorbed finish

**Fabric Feel** 

Heavy, rubbery surface feel

Natural, vintage look

Finish & Appearance

Bold look, limited softness

Low-VOC, safer for health & environment

Environmental Impact

Higher emissions, less eco-friendly

Energy-efficient drying

Curing

Needs high-temp curing

Needs drying care

Screen Handling

Beginner-friendly, lower finesse

Use water-resistant emulsions

**Emulsion Use** 

Standard emulsions work

Great for eco-conscious fashion brands

**Best For** 

Suited for mass, bold prints

## Glimpse of our Premium Textile Printing INK Products













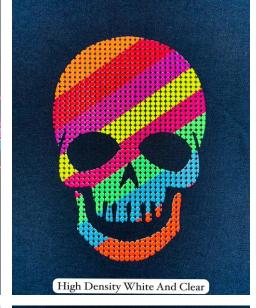
# Witness the Magic of Silkflex Premium INK's

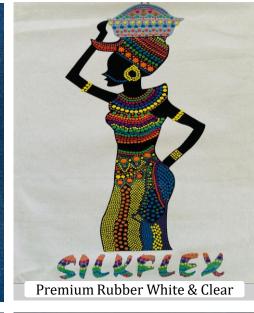










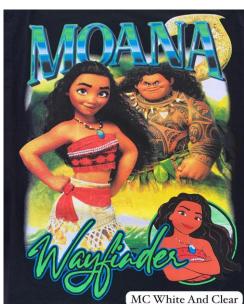












## Our INK's Designed for Diverse Textile Applications



**Rotary Machining Centre** 

**Rotary Transfer Machine** 

**Automatic Printing Machining Centre** 

**Printing Table** 

















## **Largest Screen Printing of Indian National Flag**

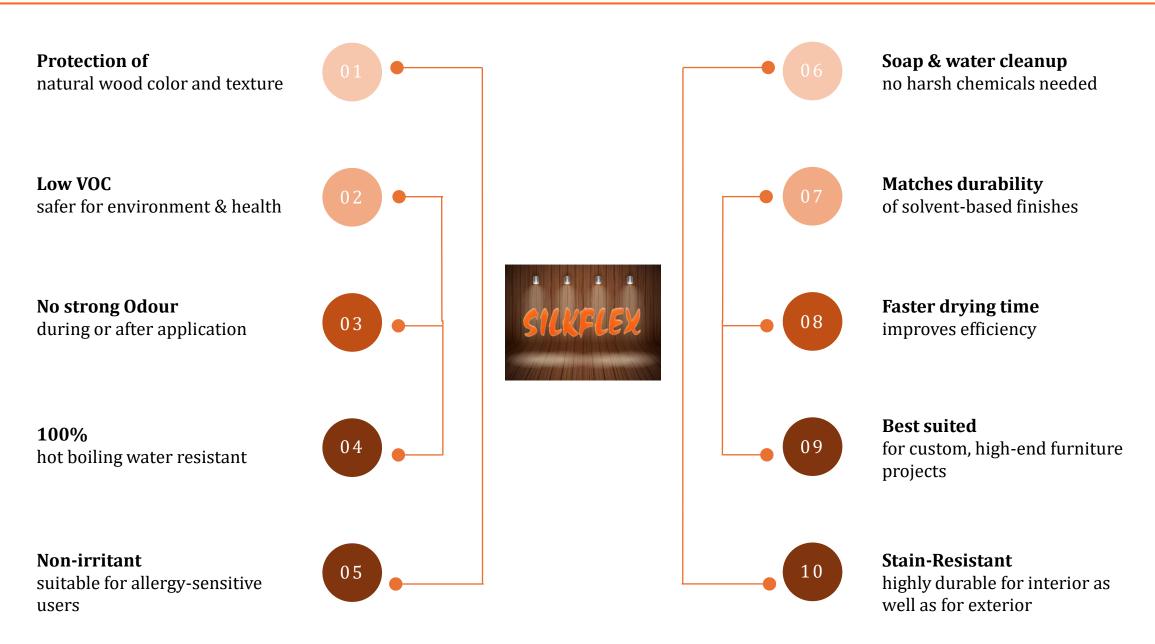






## **Eco-Friendly Innovation in Wood Coatings**





## **Glimpse of our Premium Water based Wood Coating**









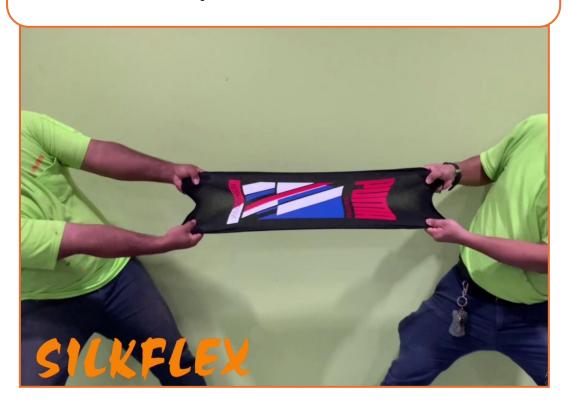


### **Proven Performance Under Extreme Conditions**



#### **Exceptional Stretchability:**

Maintains vibrant, crack-free prints even on highly stretched fabrics—ideal for performance wear and flexible textiles.



#### **Boiling Water Resistant:**

Coating remains stable and unaffected even after exposure to 100% boiling water - ensuring long-lasting protection and finish.

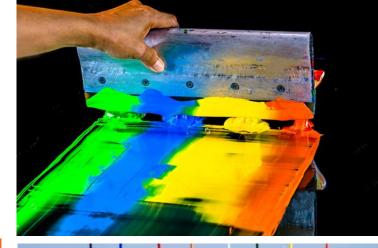


Investor Presentation - H2FY25 - 19

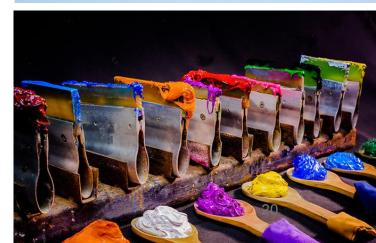


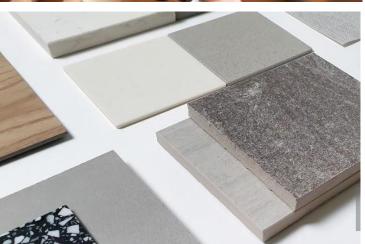






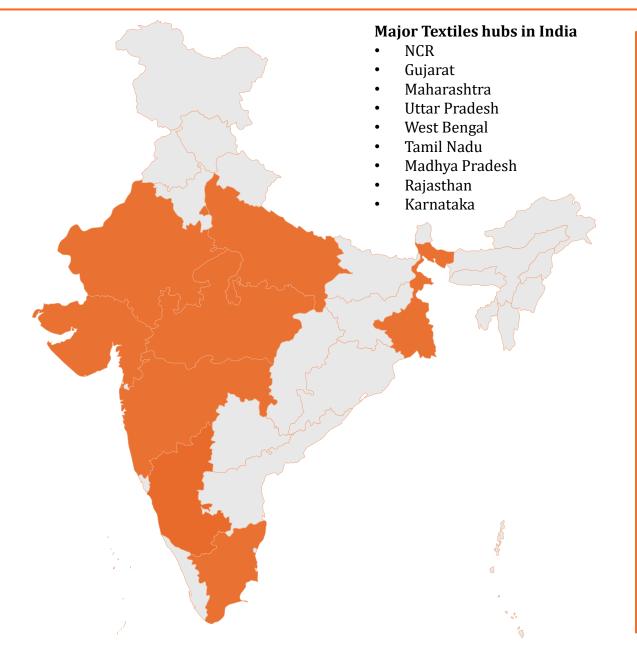


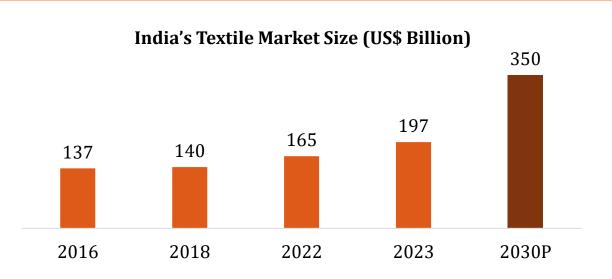




### **Tradition to Transformation - India's Textile Growth Story**





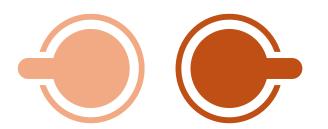


- India is the world's **3rd largest exporter** of Textiles and Apparel.
- India ranks among the top five global exporters in several textile categories, with exports expected to reach US\$100 billion.
- The market for Indian textiles and apparel is projected to grow at a 10% CAGR to reach US\$ 350 billion by 2030.
- The textiles and apparel industry contributes 2.3% to the country's
   GDP, 13% to industrial production and 12% to exports.
- The textile industry in India is predicted to double its contribution to the GDP, rising from 2.3% to approximately 5% by the end of this decade.

### **Embracing the Shift: Opportunities in Water-Based Wood Coatings**



India is the **fastest-growing market** in Asia-Pacific for water-borne wood coatings, driven by residential and commercial investments due to its durability & aesthetic appeal.



Water-based coatings are popular for their lower environmental impact and high performance in applications like kitchen cabinets and furniture.

Boosted by the **booming furniture** sector and government housing and infrastructure initiatives.



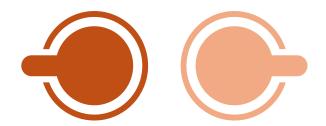
Water-borne coatings offer superior elasticity, allowing the paint to move with the wood without degradation, ensuring longer-lasting finishes.

Focus on sustainable coatings with low-VOC and HAPs-free formulations to meet stringent environmental standards.



Transition from solvent-based to waterbased and UV-cured coatings, balancing environmental performance with quality.

**Water-borne coatings** is projected experience highest growth compared to solvent-borne & UV-curved due to increasing environmental regulations and consumer awareness of VOC emissions.

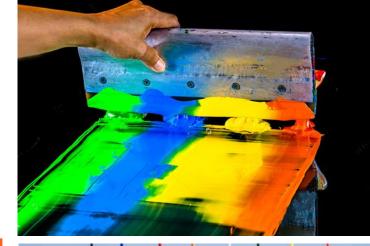


Evolving **consumer preferences** for coatings that balance aesthetics, durability, and environmental sustainability.















### **Key Pillars of Our Competitive Advantage**





#### **Experienced Leadership Team:**

Promoters and directors bring extensive industry expertise, shaping business strategy, development, and operational excellence.



#### **Diverse Product Portfolio:**

Wide range of textile printing inks and water-based wood coatings catering to varied customer needs across multiple industries.



## **ZDHC Certified and Globally Accredited Products:**

Products certified to ZDHC Level 3, Eco-Passport by Oeko-Tex®, and GOTS Version 7, ensuring highest environmental and quality standards.



#### **Strategic Location Advantage:**

Regional stocking across India enables cost-effective distribution and continuous supply.



#### **Strong Client Relationships:**

Repeat business driven by product quality and regular client engagement, ensuring customer loyalty in a competitive market.



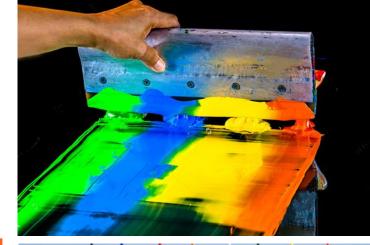
## Robust Marketing and Sales Practices:

Active customer engagement through workshops, exhibitions, seminars, and technical demonstrations to drive product adoption and retention.









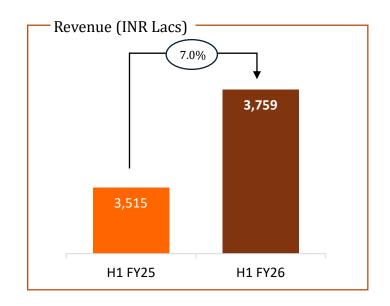


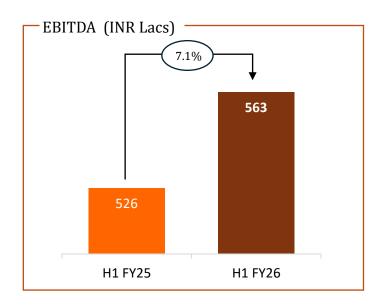


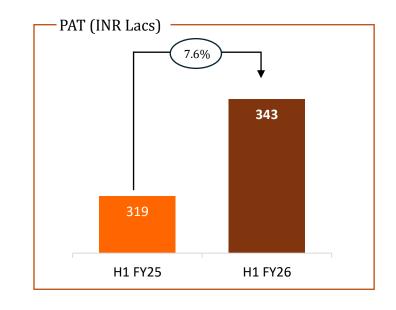


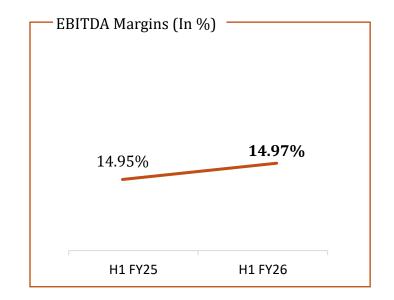
## **Key Financial Metrics**

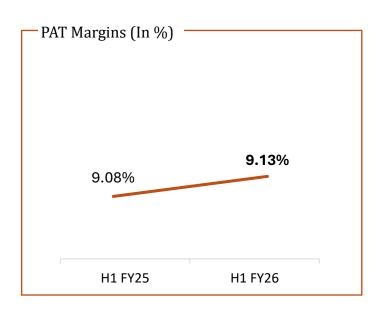












Investor Presentation - H2FY25 — 2

### **Income Statement**



Particulars (Rs. Lacs)	H1 FY26	H1 FY25	Y-o-Y	H2 FY25	Н-о-Н
Revenue from Operations	3,759.4	3,515.0	7.0%	4,500.7	-16.5%
Purchase of Stock in Trade	3,299.4	3,124.0		4,202.1	
Change in Inventories of work in progress and finished goods	-514.1	-581.4		-806.6	
Gross Profit	974.0	972.4	0.2%	1,105.2	-11.9%
Gross Profit Margin (%)	25.91%	27.66%	175 bps	24.56%	135 bps
Employee Expenses	126.3	119.2		127.0	
Other Expenses	284.9	327.7		328.0	
EBITDA	562.8	525.5	7.1%	650.2	-13.4%
EBITDA Margin (%)	14.97%	14.95%	2 bps	14.45%	52 bps
Other Income	31.3	27.9		7.7	
Depreciation	21.4	19.2		19.1	
EBIT	572.7	534.2	7.2%	638.9	-10.4%
EBIT Margin (%)	15.23%	15.20%	3 bps	14.19%	104 bps
Finance Cost	115.8	98.0		134.9	
Profit before Tax	456.9	436.2	4.7%	504.0	-9.3%
Exceptional Item	2.0	-		-	
Tax	115.5	117.0		123.1	
Profit After Tax	343.4	319.2	7.6%	380.8	-9.8%
PAT Margin (%)	9.13%	9.08%	5 bps	8.46%	67 bps
EPS (As per Profit after Tax)	2.96	2.96		3.40	

**Investor Presentation - H2FY25** 

### **Balance Sheet**



ASSETS (Rs. Lacs.)	Sep-25	Mar-25
(a) Property, plant and equipment / Tangible Assets		
(i) Property, Plant and Equipment's	1,534.5	1,169.3
(ii) Intangible Assets	-	-
(iii) Capital Work in Progress	3,122.6	93.4
(iv) Intangible Assets under Development	421.2	421.2
(b) Non Current Investments	-	-
(c) Deferred Tax Assets (net)	5.0	4.5
(d) Long-term Loans and Advances	104.2	830.4
(d) Other Non Current Assets	221.4	190.7
Total Non - Current Assets	5,408.8	2,709.6
(a) Current Investments	-	-
(b) Inventories	3,527.2	3,013.2
(c) Trade Receivables	803.6	1,013.2
(d) Cash and cash equivalents	35.2	9.0
(e ) Short term loans and advances	65.8	31.7
(f) Other current assets	693.3	1,490.5
Total Current Assets	5,125.2	5,557.6
Total Assets	10,534.0	8,267.2

EQUITY AND LIABILITIES ( (Rs. Lacs)	Sep-25	Mar-25	
(a) Equity share capital	1,160.7	1,160.7	
(b) Other equity	2,744.2	2,400.7	
Total Equity	3,904.9	3,561.4	
(i) Long Term Borrowings	3,213.4	1,711.8	
(ii) Deferred Tax Liabilities (Net)	-	-	
(iii) Other Non Current Liabilities	201.2	187.3	
Total Non - Current Liabilities	3,414.5	1,899.1	
(i) Short Term Borrowings	2,310.0	1,915.6	
(ii) Trade payables			
Total Outstanding dues to Micro and Small Enterprises	81.7	9.3	
Total Outstanding dues to Creditors Other than Micro and Small Enterprises	606.0	615.5	
(iii) Other current liabilities	37.5	24.7	
(iv) Provisions	179.5	241.7	
Total Current Liabilities	3,214.6	2,806.7	
Total Equity and Liabilities	10,534.0	8,267.2	

## **Cashflow Statement**



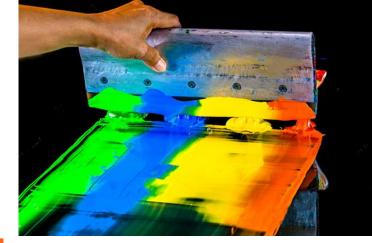
Particulars (Rs. Lacs)	Sep-25	Mar-25
Cash Flow from Operating Activities		
Profit before Tax	456.9	940.2
Adjustment for Non-Operating Items	136.2	260.2
Operating Profit before Working Capital Changes	593.1	1,200.4
Changes in Working Capital	1,137.8	-4,148.2
Cash Generated/Used from Operations	1,730.9	-2,947.8
Extraordinary items	2.0	-
Less: Direct Taxes paid	-77.4	-75.0
Net Cash from Operating Activities	1,655.4	-3,022.8
Cash Flow from Investing Activities	-3,409.4	-487.7
Cash Flow from Financing Activities	1,780.2	3,513.6
Net Increase/(Decrease) in Cash and Cash equivalents	26.3	3.0

**Investor Presentation - H2FY25** 









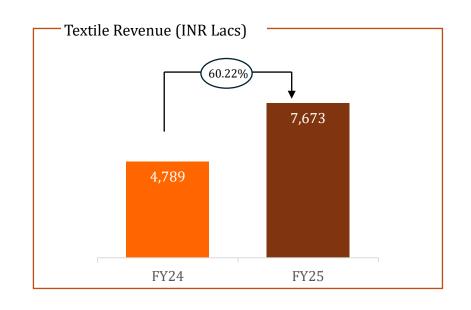


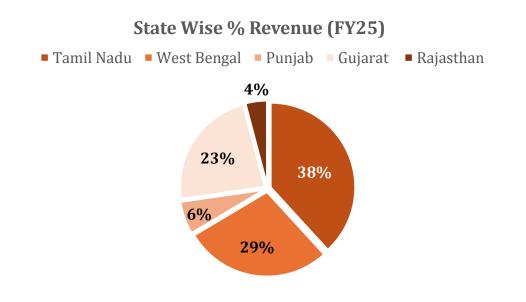


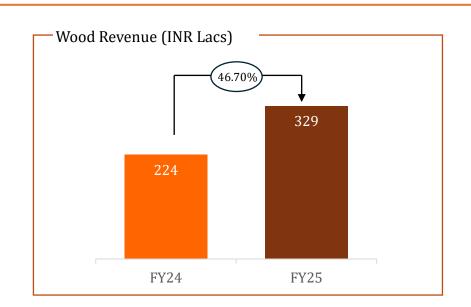


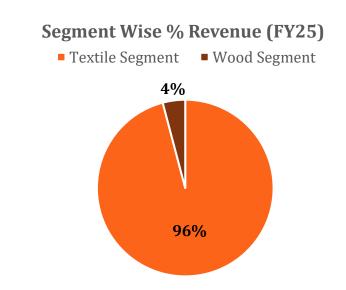
### **Revenue Composition**





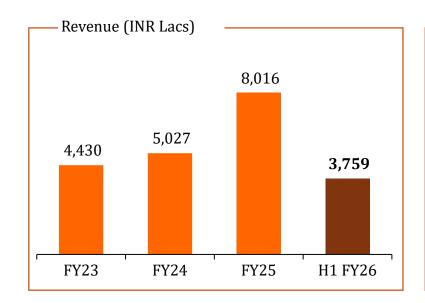


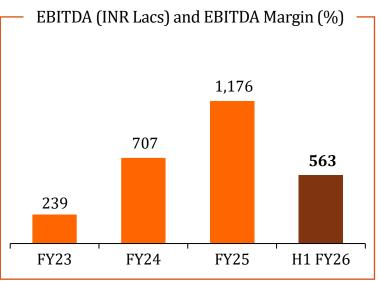


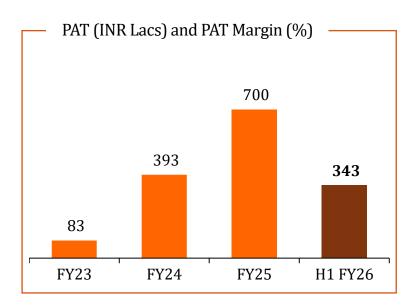


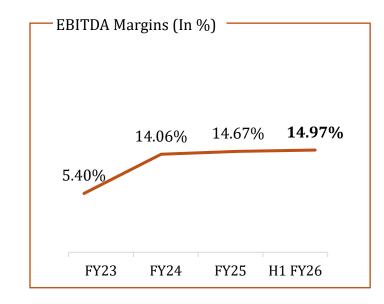
### **Key Financial Metrics**

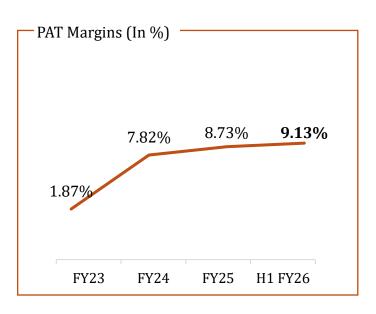












### **Historical Income Statement**



Particulars (Rs. Lacs)	FY23	FY24	FY25	H1 FY26
Revenue from Operations	4,429.7	5,027.3	8,015.6	3,759.4
Cost of Materials consumed	3,481.8	-	-	-
Purchase of Stock in Trade	-	3,776.6	7,326.1	3,299.4
Change in Inventories of work in progress and finished goods	-	(161.6)	(1,388.0)	-514.1
Gross Profit	947.9	1,412.3	2,077.6	974.0
Gross Profit Margin (%)	21.40%	28.09%	25.92%	25.91%
Employee Expenses	160.3	206.1	246.2	126.3
Other Expenses	548.7	499.4	655.7	284.9
EBITDA	238.9	706.8	1,175.7	562.8
EBITDA Margin (%)	5.39%	14.06%	14.67%	14.97%
Other Income	20.9	24.9	35.6	31.3
Depreciation	39.8	48.0	38.3	21.4
EBIT	220.0	683.7	1,173.1	572.7
EBIT Margin (%)	4.97%	13.60%	14.63%	15.23%
Finance Cost	109.1	158.4	232.9	115.8
Profit before Tax	110.9	525.3	940.2	456.9
Exceptional Item				2.0
Tax	28.0	132.4	240.1	115.5
Profit After Tax	82.9	392.9	700.0	343.4
PAT Margin (%)	1.87%	7.82%	8.73%	9.13%
EPS (As per Profit after Tax)	3.3	4.84	6.26	2.96

**Investor Presentation - H2FY25** 

## **Historical Balance Sheet**



ASSETS (Rs. Lacs.)	Mar-23	Mar-24	Mar-25	Sep-25
(a) Property, plant and equipment				
(i) Property, Plant and Equipment's	393.3	707.5	1,169.3	1,534.5
(ii) Intangible Assets	9.1	422.5	421.2	-
(iii) Capital Work in Progress	-	93.4	93.4	3,122.6
(iv) Intangible Assets under Development	-	-	-	421.2
(b) Non Current Investments	140.1	-	-	-
(c) Deferred Tax Assets (net)	0.1	3.0	4.5	5.0
(d) Long Term Loans & Advances	13.0	-	-	104.2
(e ) Other Non Current Assets	-	178.4	190.7	221.4
Total Non - Current Assets	555.7	1,404.9	1,879.2	5,408.8
(a) Current Investments	-	-	-	-
(b) Inventories	1,463.5	1,625.2	3,013.2	3,527.2
(c) Trade Receivables	210.0	584.2	1,013.2	803.6
(d) Cash and cash equivalents	3.8	5.9	9.0	35.2
(e ) Short term loans and advances	14.1	32.3	31.7	65.8
(f) Other current assets	124.9	180.7	2,320.9	693.3
Total Current Assets	1,816.3	2,428.3	6,388.0	5,125.2
Total Assets	2,372.0	3,833.2	8,267.2	10,534.0

EQUITY AND LIABILITIES ( (Rs. Lacs)	Mar-23	Mar-24	Mar-25	Sep-25
(a) Equity share capital	250.0	812.5	1,160.7	1,160.7
(b) Other equity	583.1	413.5	2,400.7	2,744.2
Total Equity	833.1	1,226.0	3,561.4	3,904.9
(i) Long Term Borrowings	209.3	102.4	1,711.8	3,213.4
(ii) Deferred Tax Liabilities (Net)	-	-	-	-
(iii) Other Non Current Liabilities	-	175.9	187.3	201.2
Total Non - Current Liabilities	209.3	278.3	1,899.1	3,414.5
(i) Short Term Borrowings	1,145.1	1,413.8	1,915.6	2,310.0
(ii) Trade payables	120.3	807.7	625.8	
Total Outstanding dues to Micro and Small Enterprises				81.7
Total Outstanding dues to Creditors Other than Micro and Small Enterprises				606.0
(iii) Other current liabilities	64.2	32.3	23.6	37.5
(iv) Provisions	-	75.0	241.7	179.5
Total Current Liabilities	1,329.6	2,328.8	2,806.7	3,214.6
Total Equity and Liabilities	2,372.0	3,833.2	8,267.2	10,534.0

### **Historical Cashflow Statement**



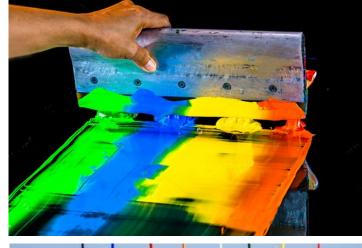
Particulars (Rs. Lacs)	Mar-23	Mar-24	Mar-25	Sep-25
Cash Flow from Operating Activities				
Profit before Tax	111.0	525.3	940.2	456.9
Adjustment for Non-Operating Items	32.6	196.8	260.2	136.2
Operating Profit before Working Capital Changes	143.6	722.1	1,200.4	593.1
Changes in Working Capital	(210.7)	196.5	(4,148.2)	1,137.8
Cash Generated/Used from Operations	(67.1)	918.6	(2,947.8)	1,730.9
Extraordinary items	-	-	-	2.0
Less: Direct Taxes paid	(28.0)	(60.3)	(75.0)	-77.4
Net Cash from Operating Activities	(95.1)	858.2	(3,022.8)	1,655.4
Cash Flow from Investing Activities	(116.5)	(859.4)	(487.7)	-3,409.4
Cash Flow from Financing Activities	211.5	3.3	3,513.6	1,780.2
Net Increase/(Decrease) in Cash and Cash equivalents	(0.2)	2.2	3.0	26.3

**Investor Presentation - H2FY25** 









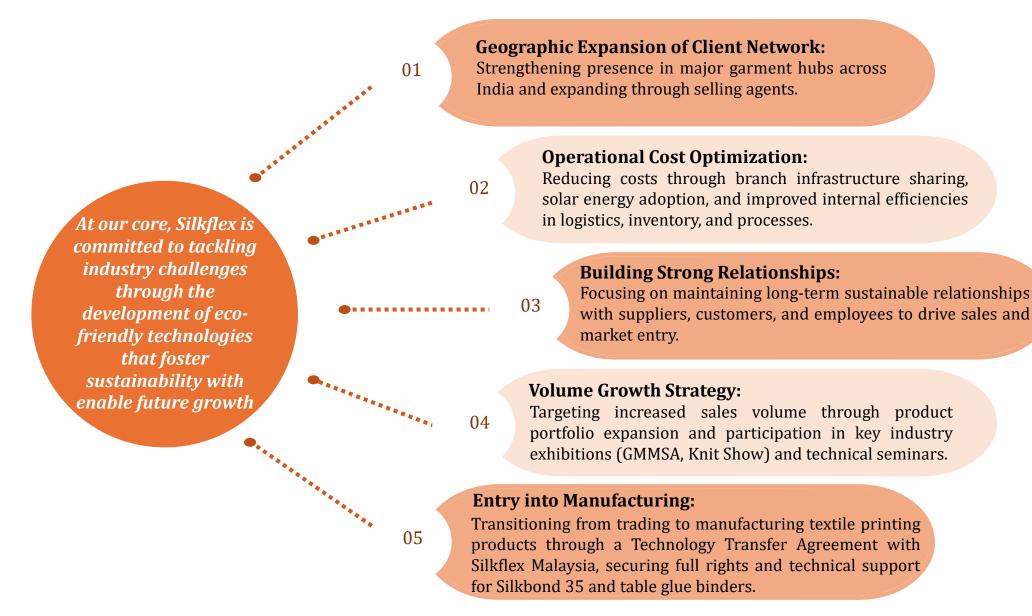






### **Future Growth Strategies**











# SILKFLEX

#### Silkflex Polymers (INDIA) Limited

CIN: U51909WB2016PLC215739 Email ID: <a href="mailto:investors@silkflexindia.in">investors@silkflexindia.in</a>

Tel: ++91 9674912615 Website: www.silkflexindia.in

# **Thank You**



#### X-B4 Advisory LLP

Rasika Sawant/Divya Shethia Tel: +91 95944 57518/ 8850595811

Email ID: <a href="mailto:rasika@x-b4.com">rasika@x-b4.com</a> / divyashethia@x-b4.com Website: <a href="mailto:www.x-b4.com">www.x-b4.com</a>

