

# SILKFLEX POLYMERS (INDIA) LIMITED

(Formerly Known as Silkflex Polymers (India) Private Limited)

CIN : L51909WB2016PLC215739



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Letter No.: SPIL/064/2025-26

Date: February 05, 2026

To,

**Listing Department,**  
**National Stock Exchange of India Limited**  
Exchange Plaza, C-1, Block G,  
Bandra Kurla Complex,  
Bandra (E), Mumbai – 400 051

NSE SYMBOL: SILKFLEX	ISIN: INE0STN01015
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**Subject: Investor Presentation – Q3/9M FY26**

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the investor presentation, which is also uploaded on our website.

The same can be accessed through the link below: [www.silkflexindia.com](http://www.silkflexindia.com).

This is for your information and records please.

Thanking You,

Yours Faithfully,

**For, Silkflex Polymers (India) Limited**

**Nikita Jaiswal**

**Company Secretary cum Compliance Officer**

**Encl: a/a**

A close-up photograph of a printing press in operation. A person's hands are visible, one holding a squeegee that is being used to spread vibrant orange ink onto a metal printing plate. The plate is part of a larger, multi-colored printing unit. The background is blurred, showing the industrial nature of the machine.

# SILKFLEX

## Silkflex Polymers (India) Ltd

Investor Presentation - February 2026

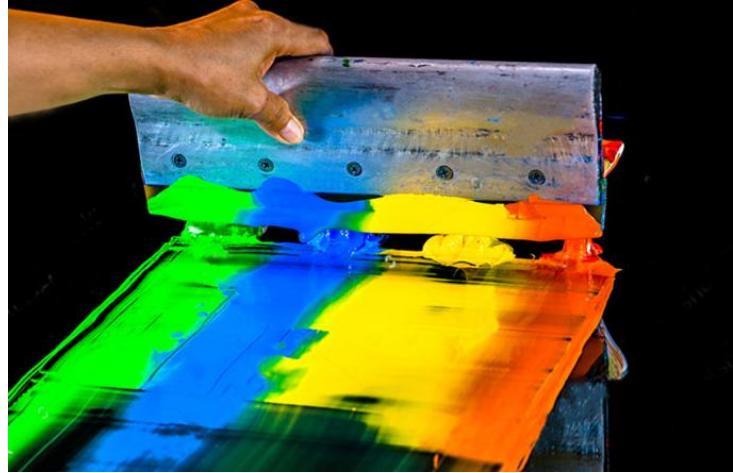
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# Quarterly Financial Overview

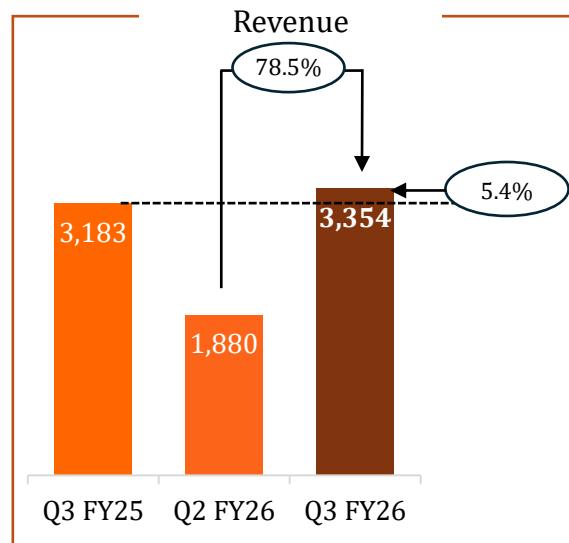


# Strong Performance with Margins Improvement

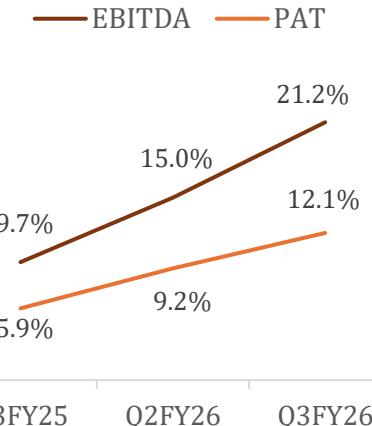
SILK FLEX

All Figures in INR Lacs

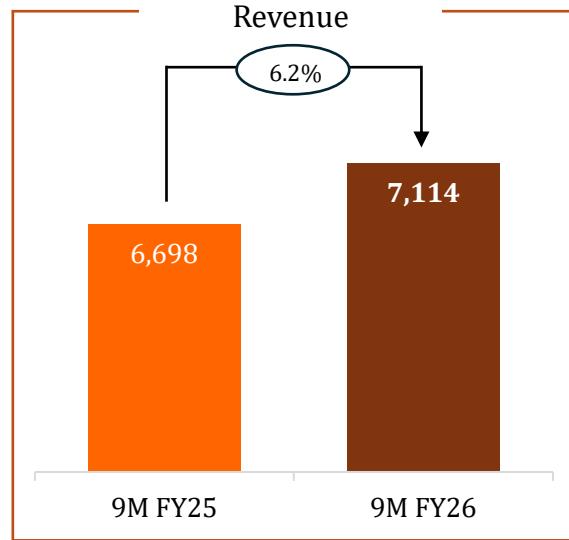
Q3 FY26



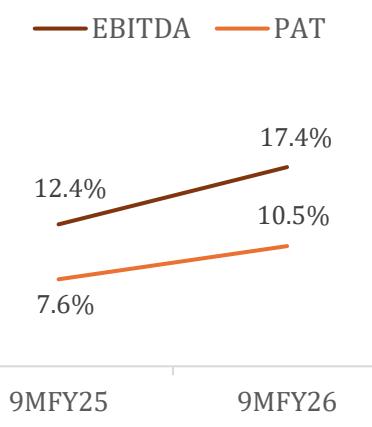
Margins



9M FY26



Margins



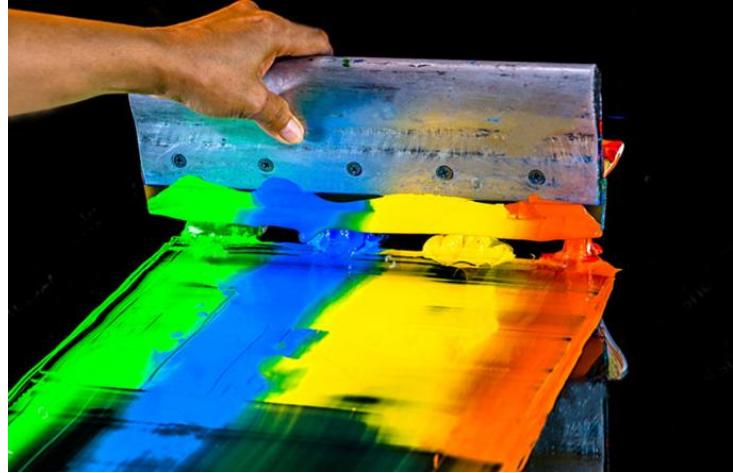
# Q3FY26 - Profit & Loss Statement

**SILK FLEX**

Particulars (Rs. Lacs)	Q3 FY26	Q3 FY25	Y-o-Y	Q2 FY26	Q-o-Q	9M FY26	9M FY25	Y-o-Y
<b>Revenue from Operations</b>	<b>3,354.4</b>	<b>3,183.1</b>	<b>5.4%</b>	<b>1,879.7</b>	<b>78.5%</b>	<b>7,113.8</b>	<b>6,698.1</b>	<b>6.2%</b>
Cost of Materials Consumed	567.5	-		-		567.5	-	
Purchase of Stock in Trade	1,965.6	3,008.5		1,649.7		5,265.0	6,132.5	
Change in Inventories of work in progress and finished goods	(18.5)	(358.5)		(257.0)		(532.6)	(939.9)	
<b>Gross Profit</b>	<b>839.8</b>	<b>533.1</b>	<b>57.5%</b>	<b>487.0</b>	<b>72.4%</b>	<b>1,813.9</b>	<b>1,505.5</b>	<b>20.5%</b>
<b>Gross Profit Margin (%)</b>	<b>25.0%</b>	<b>16.7%</b>	<b>830 bps</b>	<b>25.9%</b>	<b>-90 bps</b>	<b>25.5%</b>	<b>22.5%</b>	<b>300 bps</b>
Employee Expenses	74.6	67.6		63.1		200.9	186.8	
Other Expenses	54.2	157.5		142.5		339.2	485.2	
<b>EBITDA</b>	<b>711.0</b>	<b>308.1</b>	<b>130.8%</b>	<b>281.4</b>	<b>152.7%</b>	<b>1,273.8</b>	<b>833.6</b>	<b>52.8%</b>
<b>EBITDA Margin (%)</b>	<b>21.2%</b>	<b>9.7%</b>	<b>1,150 bps</b>	<b>15.0%</b>	<b>620 bps</b>	<b>17.9%</b>	<b>12.4%</b>	<b>550 bps</b>
Other Income	12.0	0.0		15.6		43.3	27.9	
Depreciation	58.0	4.7		10.7		79.5	24.0	
<b>EBIT</b>	<b>665.0</b>	<b>303.4</b>	<b>119.2%</b>	<b>286.3</b>	<b>132.2%</b>	<b>1,237.7</b>	<b>837.6</b>	<b>47.8%</b>
<b>EBIT Margin (%)</b>	<b>19.8%</b>	<b>9.5%</b>	<b>1,030 bps</b>	<b>15.2%</b>	<b>460 bps</b>	<b>17.4%</b>	<b>12.5%</b>	<b>490 bps</b>
Finance Cost	114.8	54.9		57.9		230.6	152.9	
Exceptional Item	-	-		2.0		2.0	-	
<b>Profit before Tax</b>	<b>550.2</b>	<b>248.5</b>	<b>121.4%</b>	<b>230.4</b>	<b>138.8%</b>	<b>1,009.1</b>	<b>684.7</b>	<b>47.4%</b>
Tax	143.9	61.6		57.7		259.3	174.0	
<b>Profit After Tax</b>	<b>406.4</b>	<b>186.9</b>	<b>117.4%</b>	<b>172.7</b>	<b>135.3%</b>	<b>749.8</b>	<b>510.7</b>	<b>46.8%</b>
<b>PAT Margin (%)</b>	<b>12.1%</b>	<b>5.9%</b>	<b>620 bps</b>	<b>9.2%</b>	<b>290 bps</b>	<b>10.5%</b>	<b>7.6%</b>	<b>290 bps</b>
EPS (As per Profit after Tax)	3.50	1.73		1.49		6.46	4.74	



# Company Overview



***Leading name for  
premium water-  
based textile inks  
and premium water-  
based wood coating.***

**128** Textile Printing Ink Products

**70** Wood Coating Polymer Products

**Puma's** recommended ink suppliers  
**H&M** officially nominated vendor

Global sustainability certified

**ZDHC L3**  
**OEKO-TEX**  
**GOTS 7**  
**GREENGUARD**

**Nationwide  
expansion  
underway**

via strong distribution  
push through 6 branches

Revenue 3 Year CAGR

**42.29%**

EBITDA 3 Year CAGR

**92.76%**

PAT 3 Year CAGR

**116.91%**

As of FY25

ROE

**19.66%**

ROCE

**16.32%**

**Silkbond 35 -  
Binder & Table Glue to  
Manufacture in India**

with full technical support from  
Silkflex Malaysia

- **Silkflex Polymers (India) Ltd** was established in 2016 by a visionary father-son duo, the late Mr. Lalit Kumar Hargovindas Sanghavi and Mr. Tushar Lalit Kumar Sanghavi. Driven by a shared commitment to sustainability and a healthier planet for future generations, the company is dedicated to importing and distributing eco-friendly Silkflex products across India.
- Our Company trades **premium water-based textile inks** and **premium water-based wood coating polymers** under the Malaysian brand "Silkflex," produced by Silkflex Polymers SDN BHD. We hold the exclusive rights to sell Silkflex products and use the Silkflex brand name in India.
- Over the years, our product portfolio has expanded to include a wide range of printing inks for the textiles and garments industry, as well as water-based wood coatings for the furniture sector.
- Silkflex offers a diverse portfolio of **128 textile printing inks** and **70 wood coating polymer products**.
- Our Company aims to broaden its business operations by venturing into the manufacturing of textile ink printing products.
- Silkflex textile printing products are certified to **ZDHC Confidence Level 3**, supporting the Zero Discharge of Hazardous Chemicals initiative to eliminate harmful substances and protect workers, consumers, and the environment.
- Silkflex holds the **OEKO-TEX® Eco Passport** and is accredited under the **Global Organic Textile Standard (GOTS) version 7**, ensuring the highest levels of safety and sustainability.
- Our wood coating products are **GREENGUARD certified**, ensuring low chemical emissions and contributing to healthier indoor air quality, recognized by green building programs like LEED.



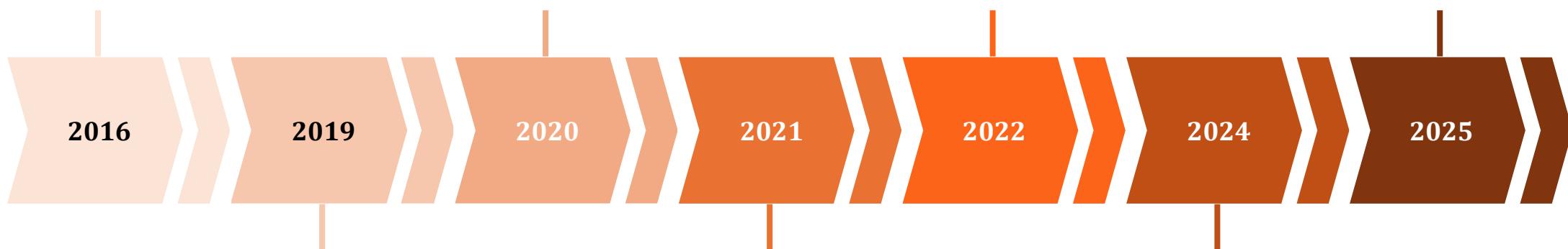
# Company Journey

Inception of the company with Incorporation of Kolkata head office and incorporation of Tirupur branch office

Incorporation of Ahmedabad branch office

Grand Opening of Silkflex Head Office

Commenced Commercial Production at 72,000 sq. ft. fully automated state of art manufacturing facility in Vadodra, Gujarat



Successful expansion into wood coatings and incorporation of Ludhiana branch office

Incorporation of Jodhpur branch office

Listing on NSE: SME and incorporation of Mumbai branch office

# Key Managerial Personnel



He is a science graduate from M.G. Science Institute, Ahmedabad (1986), he has over 35 years of experience in the textile printing ink industry through his proprietorship, M/s Judex Techno. Associated with the Company since its inception, plays a key role in strategic decision-making, business expansion, and overall management of the Company.

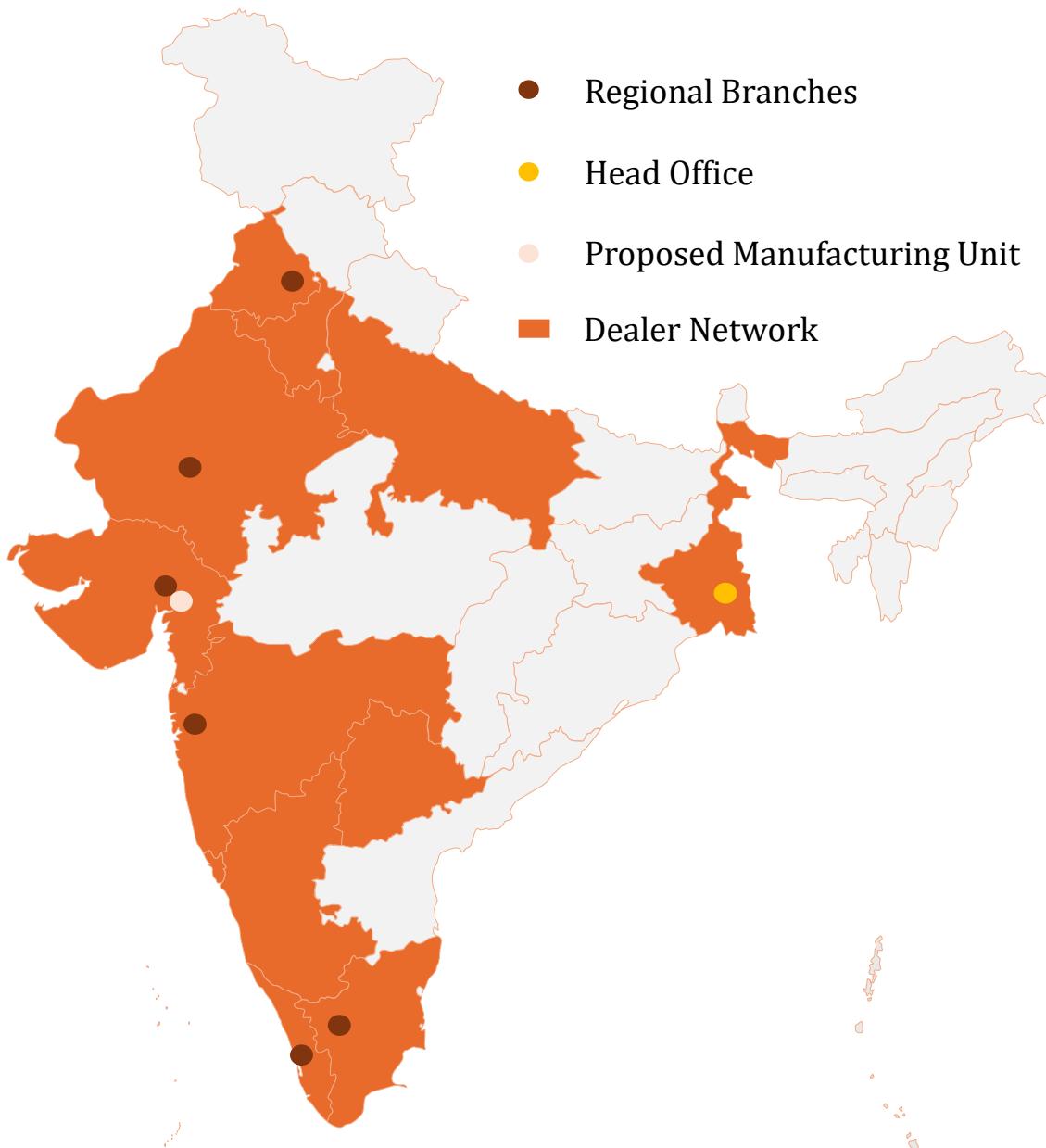
**Mr. Tushar Lalit Kumar Sanghavi**  
Chairman & Managing Director

She holds a BCom. degree from St. Xavier's College, University of Calcutta (2017), and has been associated with the Company since December 22, 2020. With over 5 years of experience, she oversees the Company's accounts, finance, and administrative functions.



**Ms. Urmila Raj Mehta**  
Whole-Time Director & CFO

# National Footprint



Expanding into more states will open new business opportunities and help us build a strong Pan-India presence.

Our primary focus is on scaling operations in new markets, which offer us the potential to grow our client base and increase revenue.

Additionally, we plan to establish a presence in various locations throughout India by partnering with selling agents.

Our company has successfully commenced production at its a 72,000 sq ft state-of-the-art automated manufacturing facility in Vadodara, Gujarat.

- ✓ Commissioned a **state-of-the-art automated manufacturing facility** in Vadodara, Gujarat
- ✓ **Transitioned from a trading-led to a manufacturing-led model**, strengthening margins, quality control, and supply chain visibility

## World-Class Manufacturing Infrastructure

- Facility spread across 10 acres with ~72,000 sq. ft. automated manufacturing plant
- Boiler-less manufacturing process - rare in textile chemicals, enabling lower emissions, higher safety, and operating efficiency
- Designed for high throughput, precision, and scalability

## Installed Capacity & Initial Product Focus

- Installed capacity: ~500 tonnes per month with scope for modular expansion
- Initial production of flagship products: Silkbond 35 (Binder) & Silkflex Glue

## Sustainability & Compliance

- Zero-discharge products aligned with sustainability-first philosophy
- ETP & STP (25,000 litres/day) ensuring full environmental compliance
- Energy-efficient design and greenfield surroundings enhance long-term sustainability

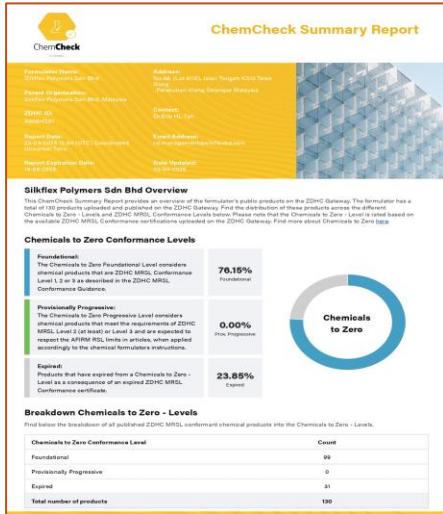
## *Progressing towards Growth*



# Standard Approvals

SILKFLEx

## ZDHC Confidence Level 3



## Eco-Passport certificate (Oeko-Tex (2.1))



## Eco-Passport certificate (Oeko-Tex (2.1))



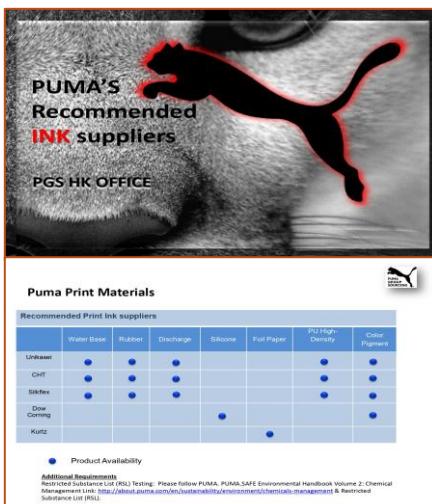
## GOTS - version 7



## Green Guard Certification



## Puma's Recommended Suppliers

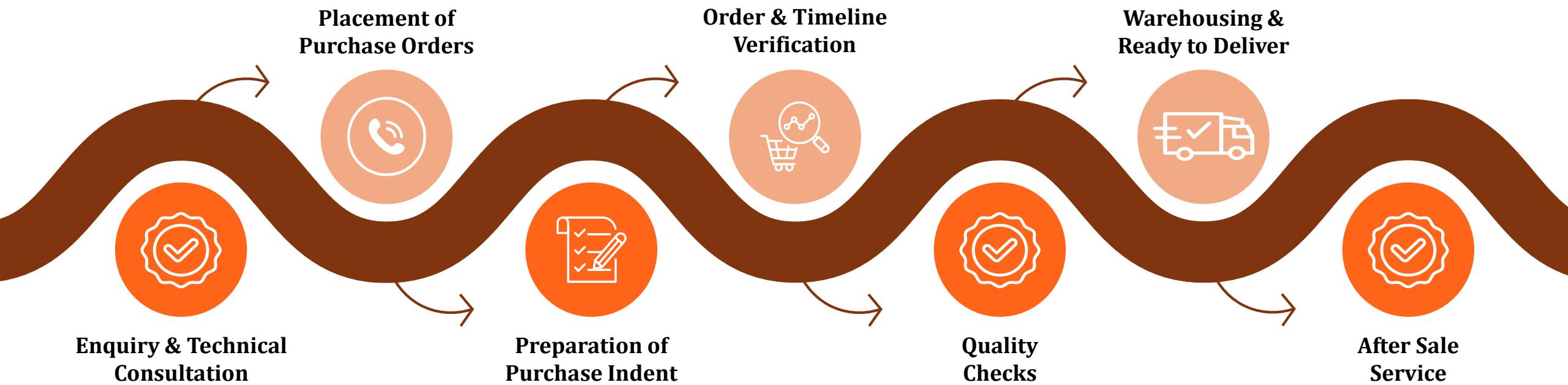


## Levi Strauss & Co



## H&M Nomination





## 128 - Textile Ink / Coating

1

### Eco-Friendly Technology:

Silkflex replaces traditional toxic cross-linking mechanisms in textile inks with an eco-friendly system, ensuring zero discharge of hazardous chemicals.

2

### Durable & Versatile:

These inks retain vibrant colors and excellent elasticity even after multiple washes, making them ideal for a wide range of fabrics and printing applications.

3

### Superior Performance:

Known for high stretchability, non-choking properties, and zero tackiness, Our inks provide an exceptionally soft hand feel on the print surface.

4

### Commitment to Sustainability:

Our products are certified to ZDHC Confidence Level 3, aiming to eliminate harmful chemicals from production to safeguard workers, consumers, and the environment.

5

### Global Certifications:

These products also hold Eco-Passport certification from Oeko-Tex® and GOTS-version 7 (Global Organic Textile Standard) certification.

## 70 - Wood Coatings

1

### Sustainable Innovation:

Silkflex introduces an eco-friendly, water-based wood coating developed through advanced polymer engineering, replacing traditional oil-based lacquers.

2

### Exceptional Durability:

It offers exceptional durability and remains stable even in hot boiling water, making it ideal for high-moisture environments.

3

### Versatile Application:

The coating is suitable for both interior and exterior applications, ensuring long-lasting protection and visual appeal.

4

### Advanced Material Technology:

Our coatings, formulated with advanced resins such as acrylic, polyurethane, and polyester, deliver superior performance compared to traditional finishes.

5

### Certified for Health & Safety:

Green guard certified for low chemical emissions, Silkflex wood coatings contribute to healthier indoor air quality - ideal for homes, schools, and commercial spaces.

## Water-Based Textile Inks

VS

## Solvent Based Textile Inks

Water-based, eco-friendly resins

### Composition

Soft, absorbed finish

### Fabric Feel

Natural, vintage look

### Finish & Appearance

Low-VOC, safer for health & environment

Made with PVC and plasticizers

Energy-efficient drying

Heavy, rubbery surface feel

Needs drying care

Bold look, limited softness

Use water-resistant emulsions

Higher emissions, less eco-friendly

Great for eco-conscious fashion brands

### Environmental Impact

### Curing

### Screen Handling

### Emulsion Use

### Best For

Needs high-temp curing

Beginner-friendly, lower finesse

Standard emulsions work

Suited for mass, bold prints

# Glimpse of our Premium Textile Printing INK Products

SILKFLEX



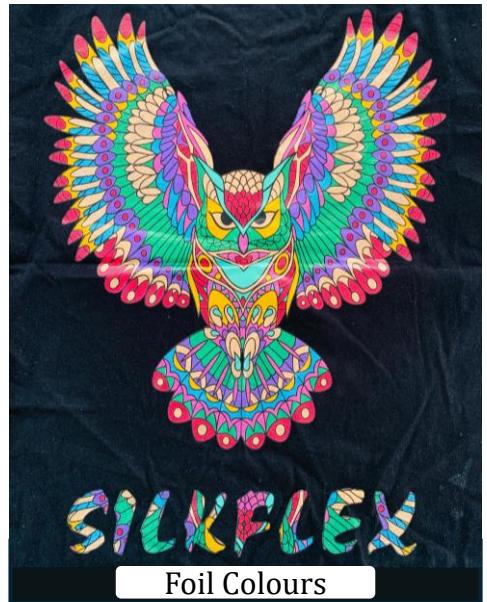
*Leading name for water-based  
premium textile inks*

**SILKFLEX**  
Premium Textile Ink

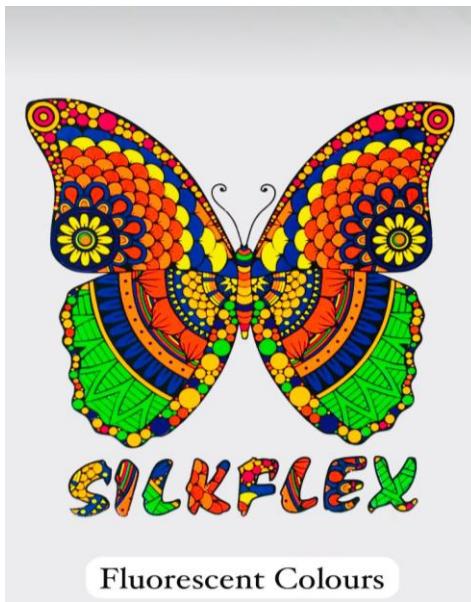


# Witness the Magic of Silkflex Premium INK's

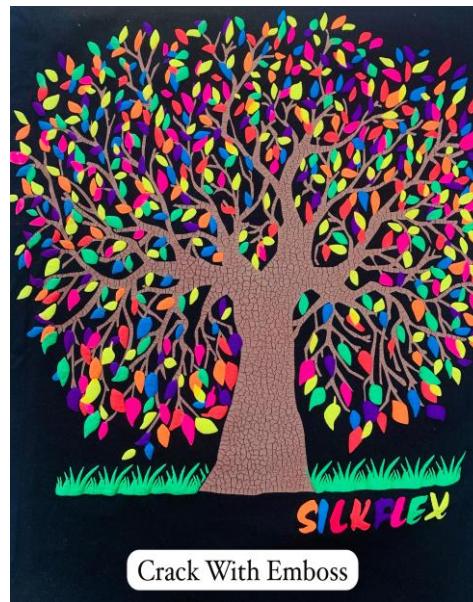
SILKFLEX



Foil Colours



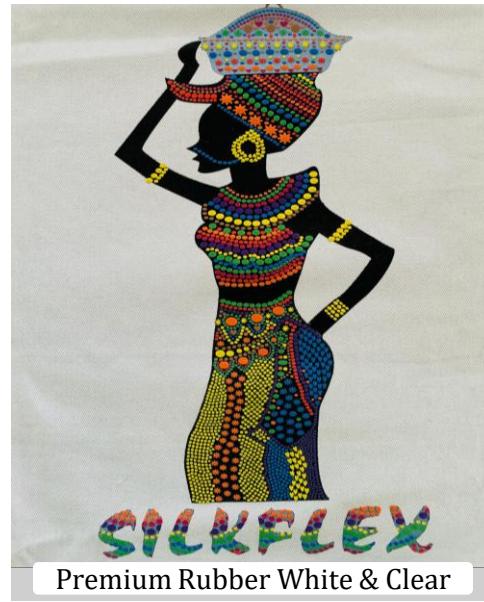
Fluorescent Colours



Crack With Emboss



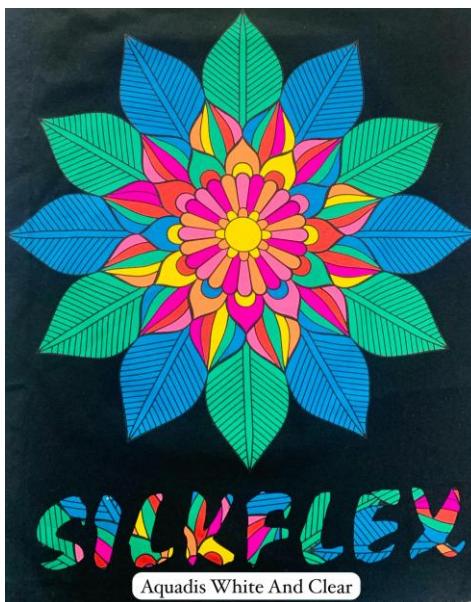
High Density White And Clear



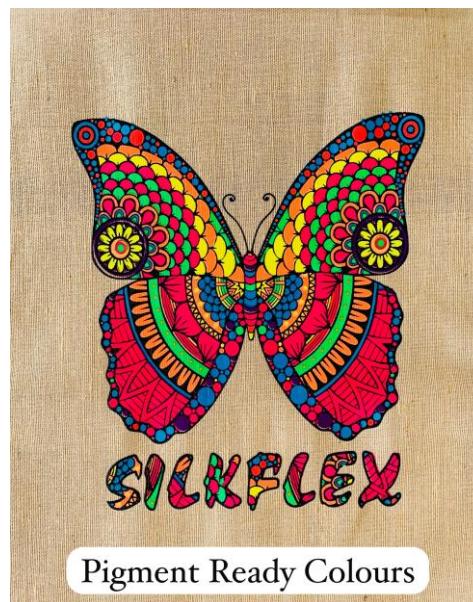
Premium Rubber White & Clear



CMYK With Emboss



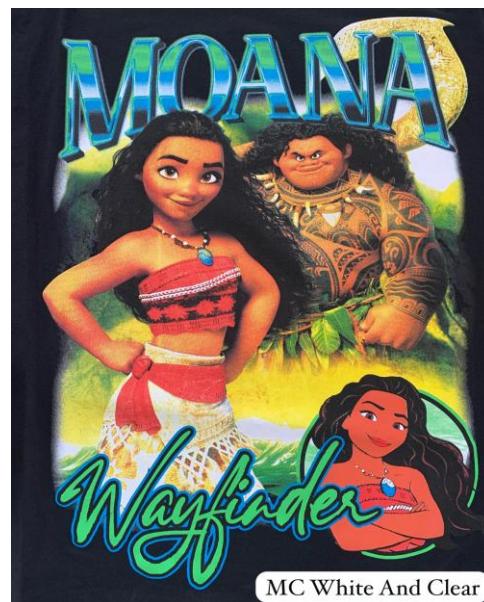
Aquadis White And Clear



Pigment Ready Colours



Stone Paste



MC White And Clear

# Our INK's Designed for Diverse Textile Applications

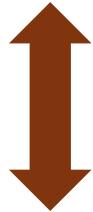
**SILKFLEX**

Rotary Machining Centre

Rotary Transfer Machine

Automatic Printing  
Machining Centre

Printing Table



# Largest Screen Printing of Indian National Flag

SILK FLEX



# Eco-Friendly Innovation in Wood Coatings

SILKFLEX

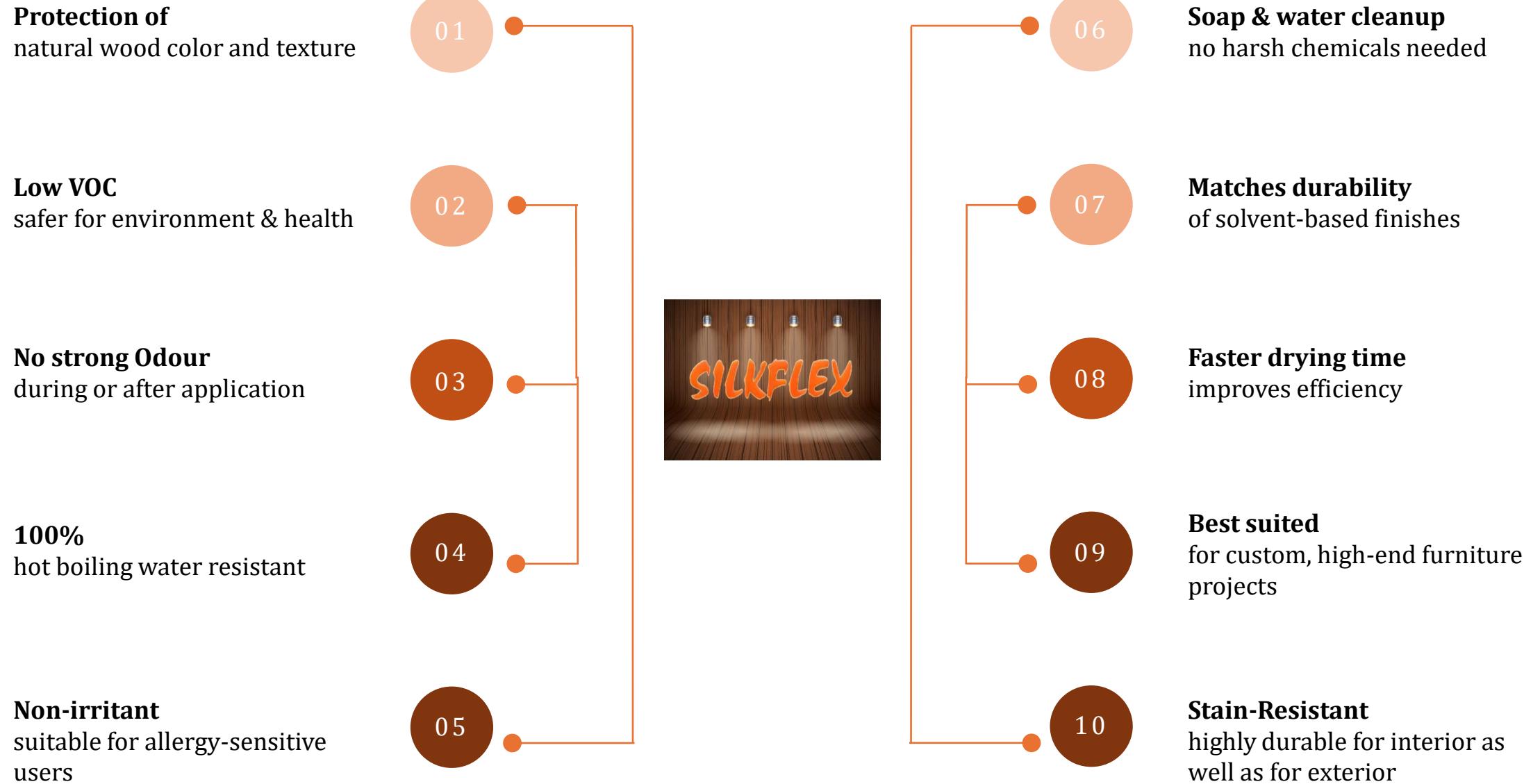
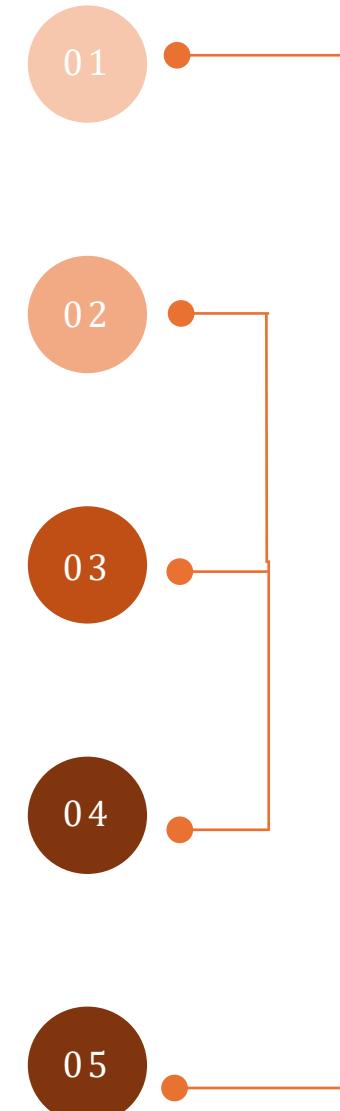
**Protection of**  
natural wood color and texture

**Low VOC**  
safer for environment & health

**No strong Odour**  
during or after application

**100%**  
hot boiling water resistant

**Non-irritant**  
suitable for allergy-sensitive  
users



# Glimpse of our Premium Water based Wood Coating

**SILKFLEX**



**SILKFLEX**  
Leader in water-based wood coating technology

# Proven Performance Under Extreme Conditions

SILKFLEX

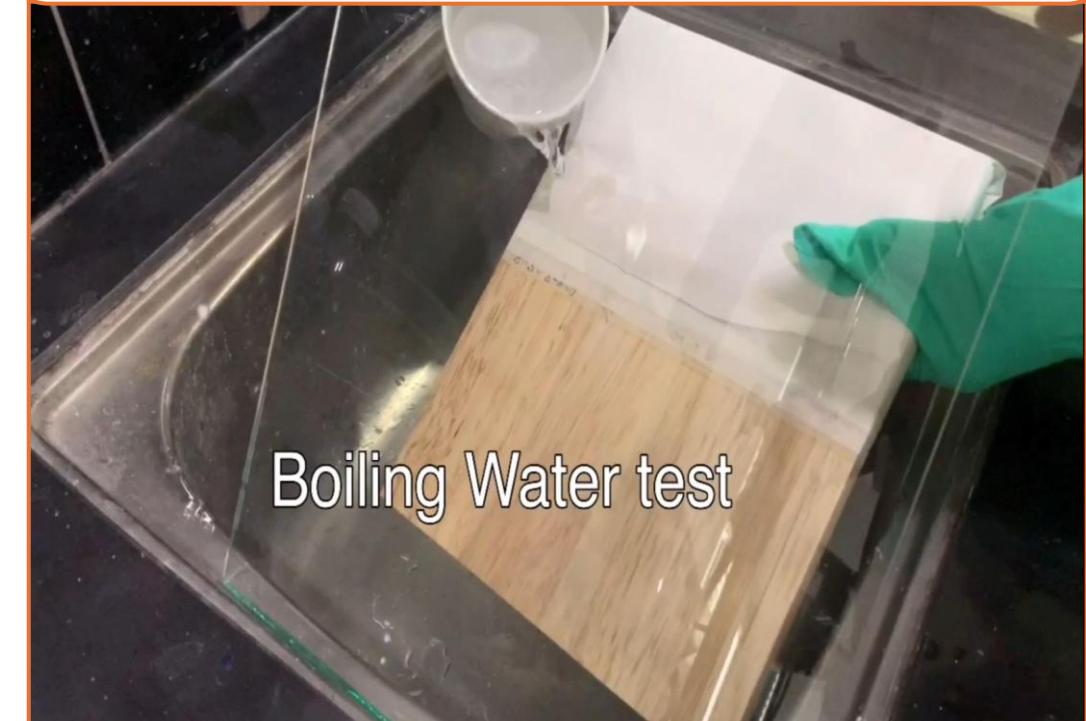
## Exceptional Stretchability:

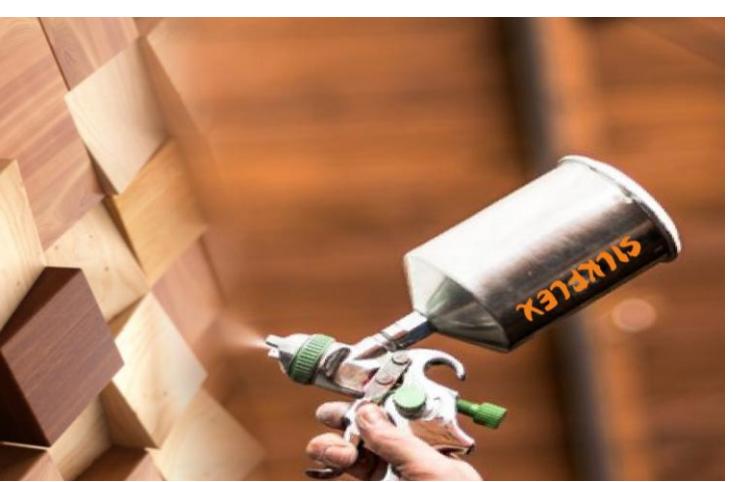
Maintains vibrant, crack-free prints even on highly stretched fabrics - ideal for performance wear and flexible textiles.



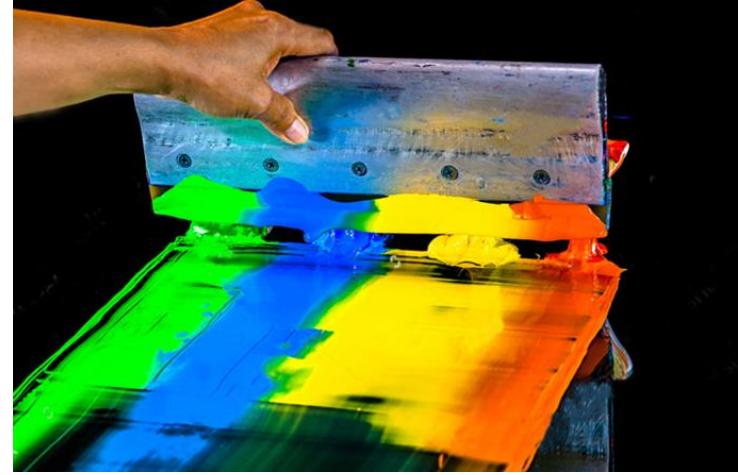
## Boiling Water Resistant:

Wood coating remains stable and unaffected even after exposure to 100% boiling water - ensuring long-lasting protection and finish.



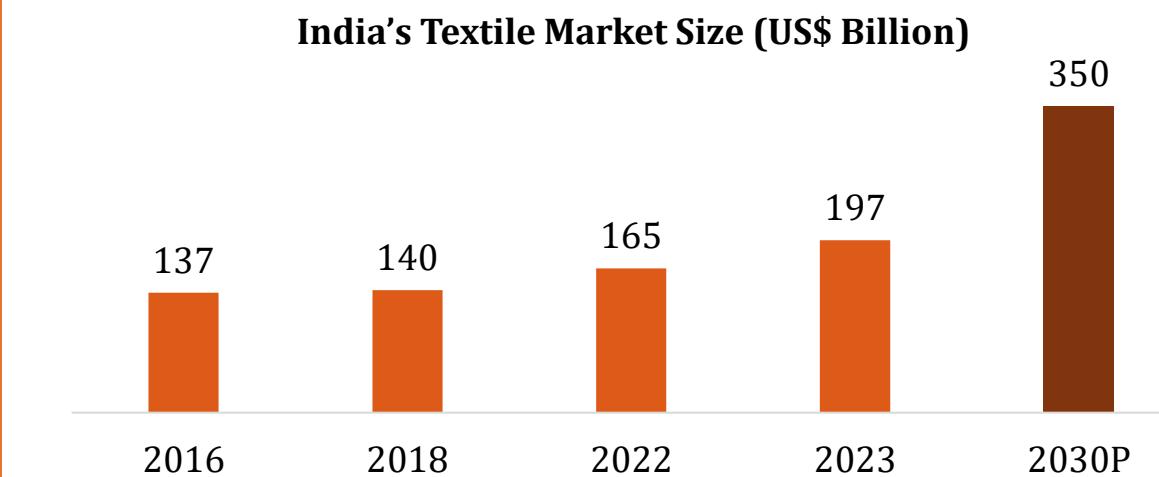
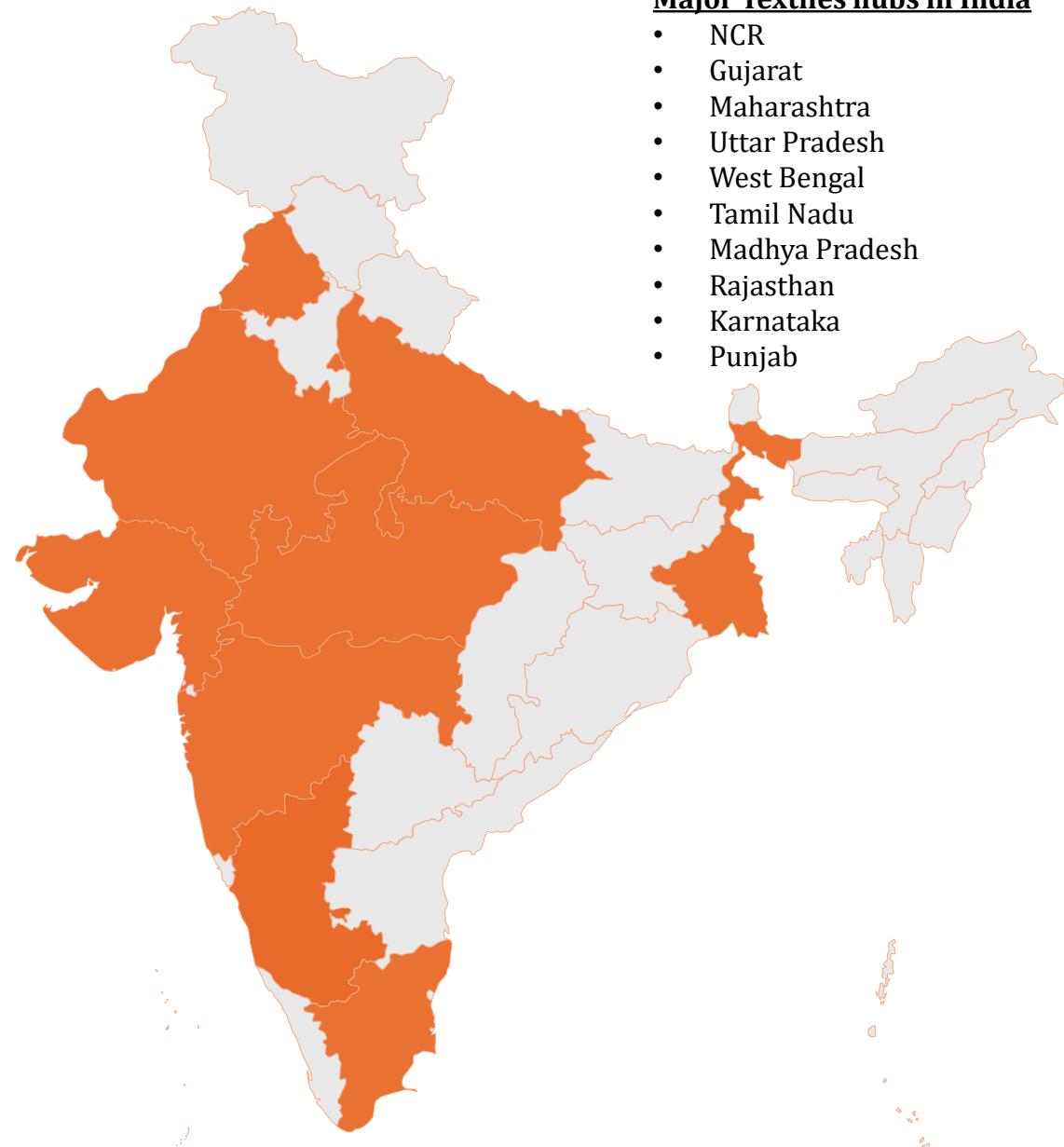


# Industry Overview



# Tradition to Transformation - India's Textile Growth Story

SILKFLEX



- India is the world's **3rd largest exporter** of Textiles and Apparel.
- India ranks among the **top five global exporters** in several textile categories, with exports expected to reach **US\$100 billion**.
- The market for Indian textiles and apparel is projected to grow at a **10% CAGR** to reach **US\$ 350 billion by 2030**.
- The textiles and apparel industry contributes **2.3%** to the country's GDP, **13%** to industrial production and **12%** to exports.
- The textile industry in India is predicted to double its contribution to the GDP, rising from **2.3%** to approximately **5%** by the end of this decade.

Source: <https://www.ibef.org/industry/textiles>

# Embracing the Shift: Opportunities in Water-Based Wood Coatings

SILKFLEx

India is the **fastest-growing market** in Asia-Pacific for water-borne wood coatings, driven by residential and commercial investments due to its durability & aesthetic appeal.

Boosted by the **booming furniture sector** and **government housing and infrastructure** initiatives.

Focus on **sustainable coatings** with low-VOC and HAPs-free formulations to meet stringent environmental standards.

**Water-borne coatings** is projected to experience highest growth compared to solvent-borne & UV-cured due to increasing environmental regulations and consumer awareness of VOC emissions.



**Water-based coatings** are popular for their lower environmental impact and high performance in applications like kitchen cabinets and furniture.

Water-borne coatings offer **superior elasticity**, allowing the paint to move with the wood without degradation, ensuring longer-lasting finishes.

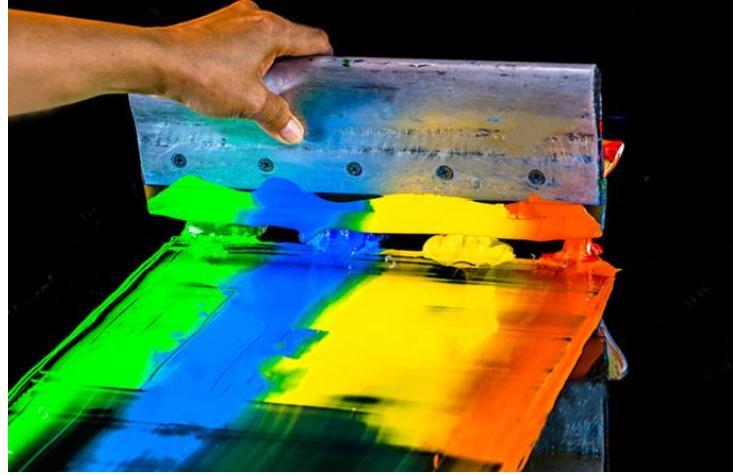
Transition from solvent-based to water-based and UV-cured coatings, **balancing environmental performance** with quality.

Evolving **consumer preferences** for coatings that balance aesthetics, durability, and environmental sustainability.

Source: <https://www.mordorintelligence.com/industry-reports/wood-coatings-market>



# Strategic Overview



# Key Pillars of Our Competitive Advantage

SILK FLEX



## Experienced Leadership Team:

Promoters and directors bring extensive industry expertise, shaping business strategy, development, and operational excellence.



## ZDHC Certified and Globally Accredited Products:

Products certified to ZDHC Level 3, Eco-Passport by Oeko-Tex®, and GOTS Version 7, ensuring highest environmental and quality standards.



## Strong Client Relationships:

Repeat business driven by product quality and regular client engagement, ensuring customer loyalty in a competitive market.



## Diverse Product Portfolio:

Wide range of textile printing inks and water-based wood coatings catering to varied customer needs across multiple industries.



## Strategic Location Advantage:

Regional stocking across India enables cost-effective distribution and continuous supply.

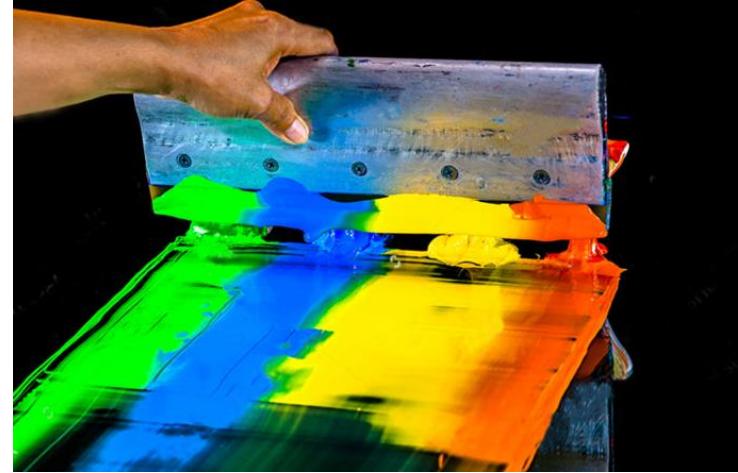


## Robust Marketing and Sales Practices:

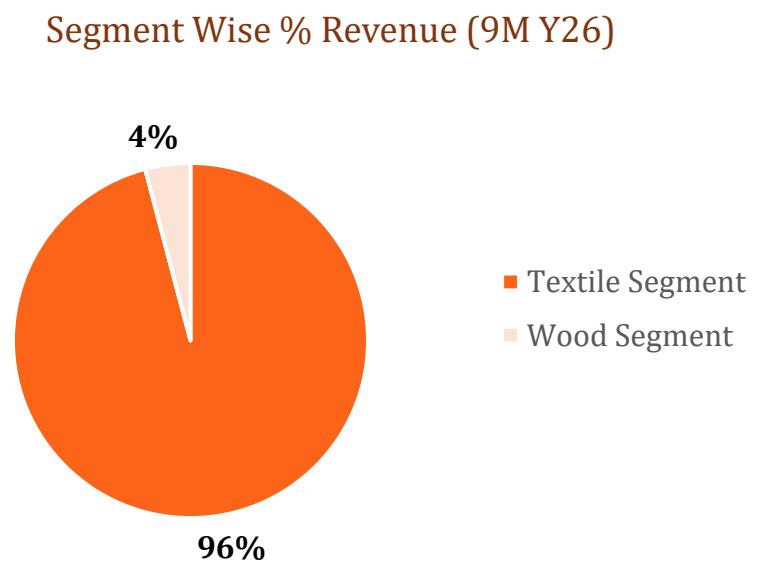
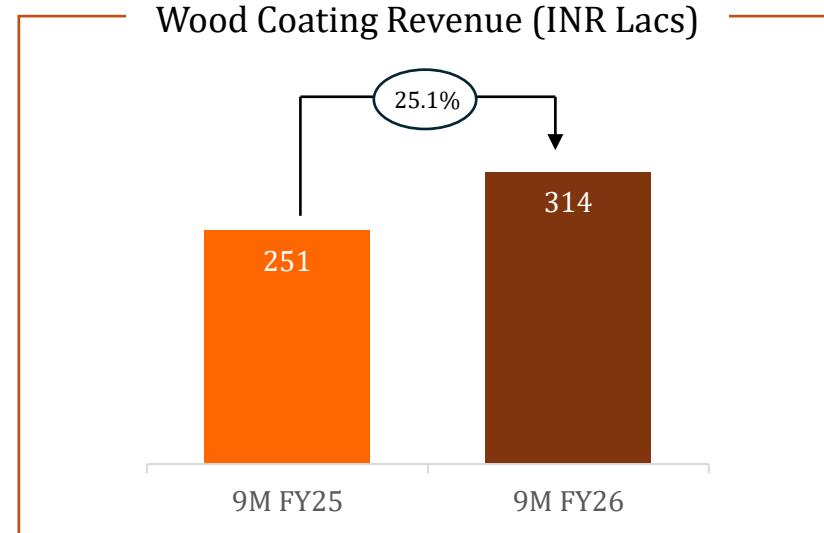
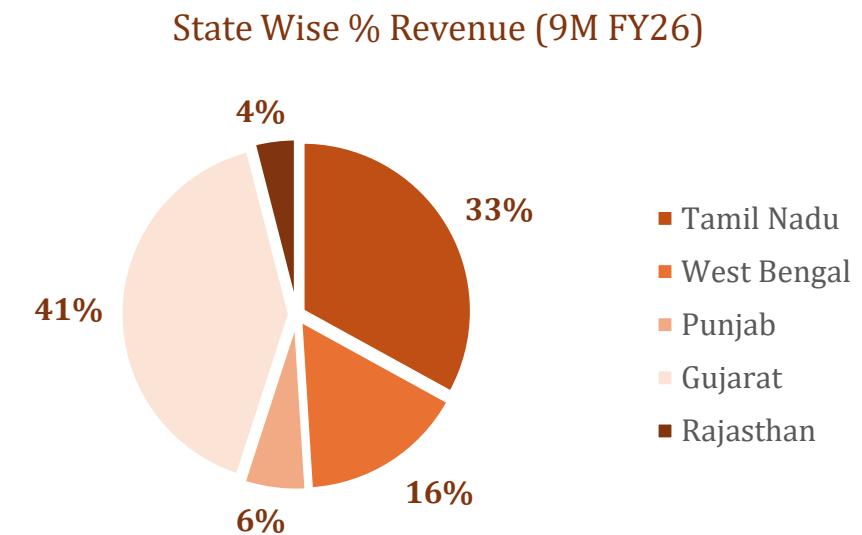
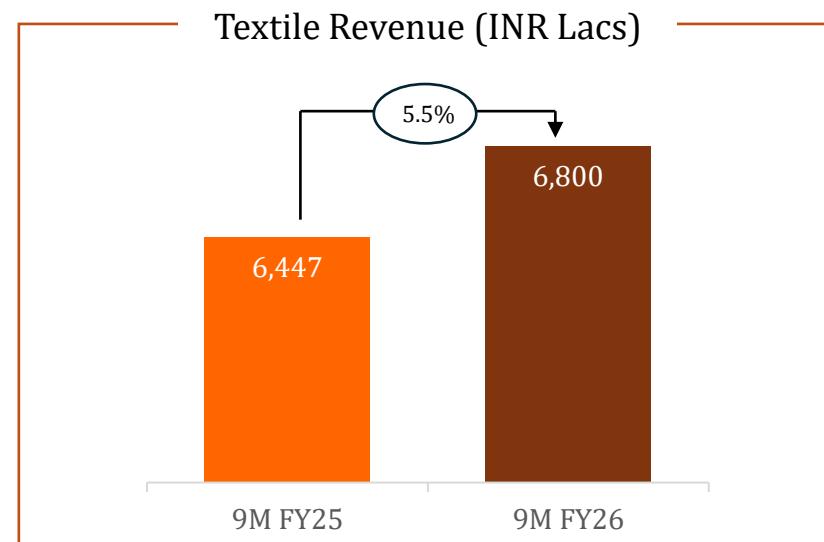
Active customer engagement through workshops, exhibitions, seminars, and technical demonstrations to drive product adoption and retention.



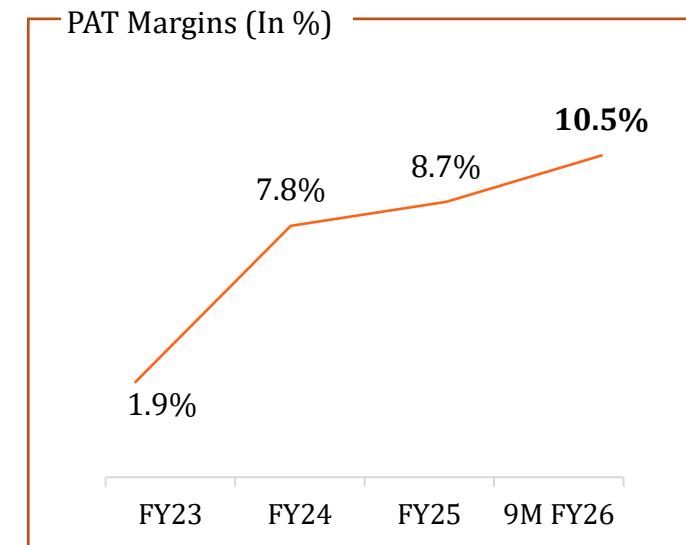
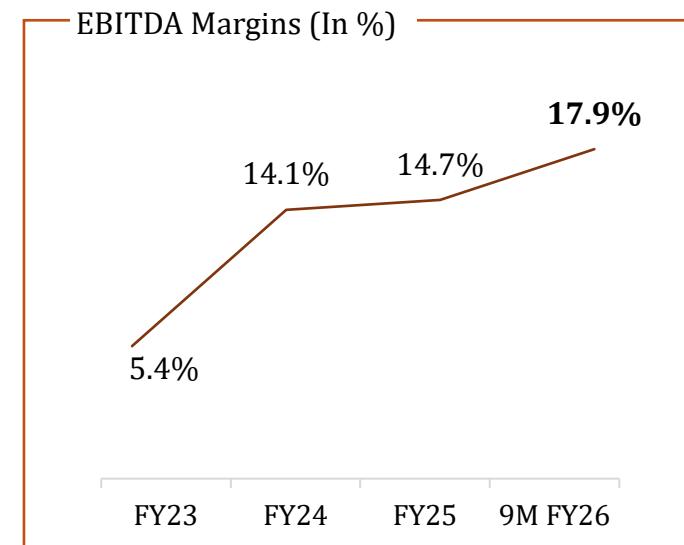
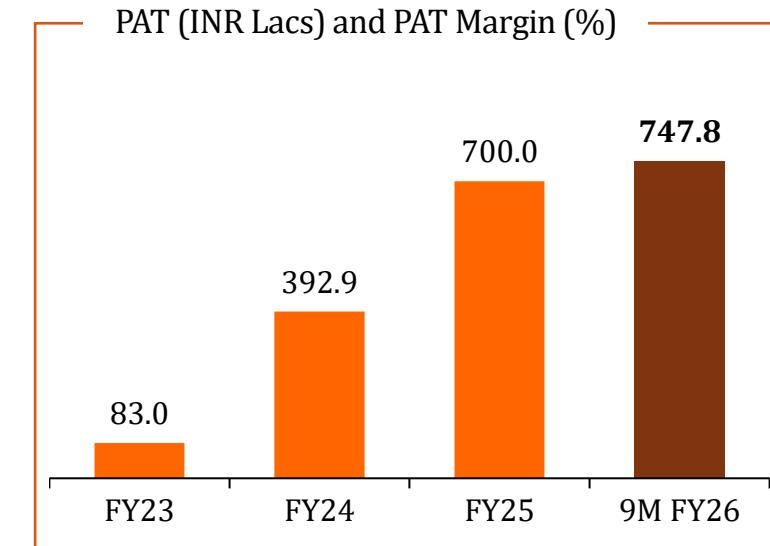
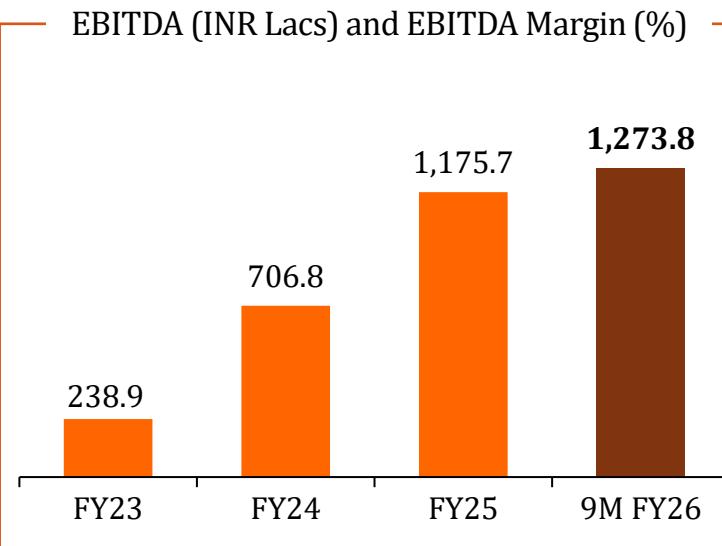
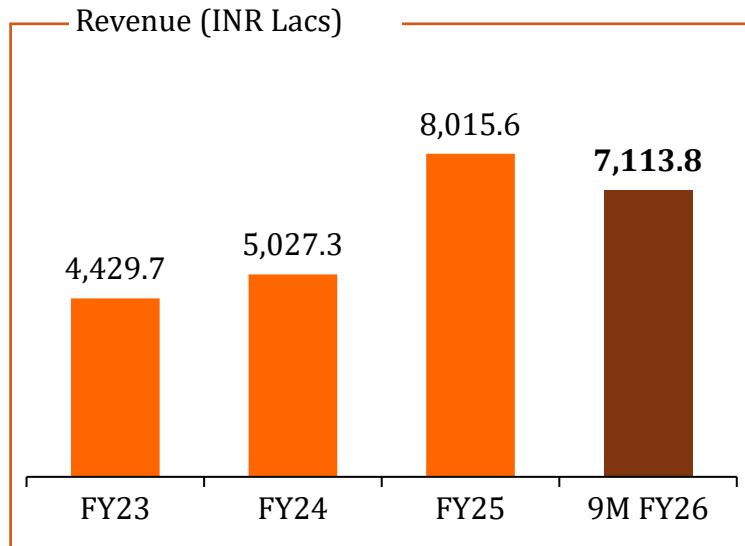
# Historical Financial Overview



# Revenue Composition



# Key Financial Metrics



# Historical Income Statement

SILK FLEX

Particulars (Rs. Lacs)	FY23	FY24	FY25	9M FY26
<b>Revenue from Operations</b>	<b>4,429.7</b>	<b>5,027.3</b>	<b>8,015.6</b>	<b>7,113.8</b>
Cost of Materials consumed	3,481.8	-	-	567.5
Purchase of Stock in Trade	-	3,776.6	7,326.1	5,265.0
Change in Inventories of work in progress and finished goods	-	(161.6)	(1,388.0)	(532.6)
<b>Gross Profit</b>	<b>947.9</b>	<b>1,412.3</b>	<b>2,077.6</b>	<b>1,813.9</b>
<b>Gross Profit Margin (%)</b>	<b>21.4%</b>	<b>28.1%</b>	<b>25.9%</b>	<b>25.5%</b>
Employee Expenses	160.3	206.1	246.2	200.9
Other Expenses	548.7	499.4	655.7	339.2
<b>EBITDA</b>	<b>238.9</b>	<b>706.8</b>	<b>1,175.7</b>	<b>1,273.8</b>
<b>EBITDA Margin (%)</b>	<b>5.4%</b>	<b>14.1%</b>	<b>14.7%</b>	<b>17.9%</b>
Other Income	20.9	24.9	35.6	43.3
Depreciation	39.8	48.0	38.3	79.5
<b>EBIT</b>	<b>220.0</b>	<b>683.7</b>	<b>1,173.1</b>	<b>1,237.6</b>
<b>EBIT Margin (%)</b>	<b>5.0%</b>	<b>13.6%</b>	<b>14.6%</b>	<b>17.4%</b>
Finance Cost	109.1	158.4	232.9	230.6
<b>Profit before Tax</b>	<b>110.9</b>	<b>525.3</b>	<b>940.2</b>	<b>1,007.0</b>
Tax	28.0	132.4	240.1	259.3
<b>Profit After Tax</b>	<b>82.9</b>	<b>392.9</b>	<b>700.0</b>	<b>747.7</b>
<b>PAT Margin (%)</b>	<b>1.9%</b>	<b>7.8%</b>	<b>8.7%</b>	<b>10.5%</b>
EPS (As per Profit after Tax)	3.30	4.84	6.26	6.46

# Historical Balance Sheet

SILK FLEX

ASSETS (Rs. Lacs.)	Mar-23	Mar-24	Mar-25	Sep-25	EQUITY AND LIABILITIES (Rs. Lacs)	Mar-23	Mar-24	Mar-25	Sep-25
(a) Property, plant and equipment					(a) Equity share capital	250.0	812.5	1,160.7	1,160.7
(i) Property, Plant and Equipment's	393.3	707.5	1,169.3	1,534.5	(b) Other equity	583.1	413.5	2,400.7	2,744.2
(ii) Intangible Assets	9.1	422.5	421.2	-	<b>Total Equity</b>	<b>833.1</b>	<b>1,226.0</b>	<b>3,561.4</b>	<b>3,904.9</b>
(iii) Capital Work in Progress	-	93.4	93.4	3,122.6					
(iv) Intangible Assets under Development	-	-	-	421.2	(i) Long Term Borrowings	209.3	102.4	1,711.8	3,213.4
(b) Non Current Investments	140.1	-	-	-	(ii) Deferred Tax Liabilities (Net)	-	-	-	-
(c) Deferred Tax Assets (net)	0.1	3.0	4.5	5.0	(iii) Other Non Current Liabilities	-	175.9	187.3	201.2
(d) Long Term Loans & Advances	13.0	-	-	104.2	<b>Total Non - Current Liabilities</b>	<b>209.3</b>	<b>278.3</b>	<b>1,899.1</b>	<b>3,414.5</b>
(e) Other Non Current Assets	-	178.4	190.7	221.4					
<b>Total Non - Current Assets</b>	<b>555.7</b>	<b>1,404.9</b>	<b>1,879.2</b>	<b>5,408.8</b>					
(a) Current Investments	-	-	-	-	(i) Short Term Borrowings	1,145.1	1,413.8	1,915.6	2,310.0
(b) Inventories	1,463.5	1,625.2	3,013.2	3,527.2	(ii) Trade payables	120.3	807.7	625.8	
(c) Trade Receivables	210.0	584.2	1,013.2	803.6	Total Outstanding dues to Micro and Small Enterprises				81.7
(d) Cash and cash equivalents	3.8	5.9	9.0	35.2	Total Outstanding dues to Creditors Other than Micro and Small Enterprises				606.0
(e) Short term loans and advances	14.1	32.3	31.7	65.8	(iii) Other current liabilities	64.2	32.3	23.6	37.5
(f) Other current assets	124.9	180.7	2,320.9	693.3	(iv) Provisions	-	75.0	241.7	179.5
<b>Total Current Assets</b>	<b>1,816.3</b>	<b>2,428.3</b>	<b>6,388.0</b>	<b>5,125.2</b>	<b>Total Current Liabilities</b>	<b>1,329.6</b>	<b>2,328.8</b>	<b>2,806.7</b>	<b>3,214.6</b>
<b>Total Assets</b>	<b>2,372.0</b>	<b>3,833.2</b>	<b>8,267.2</b>	<b>10,534.0</b>	<b>Total Equity and Liabilities</b>	<b>2,372.0</b>	<b>3,833.2</b>	<b>8,267.2</b>	<b>10,534.0</b>

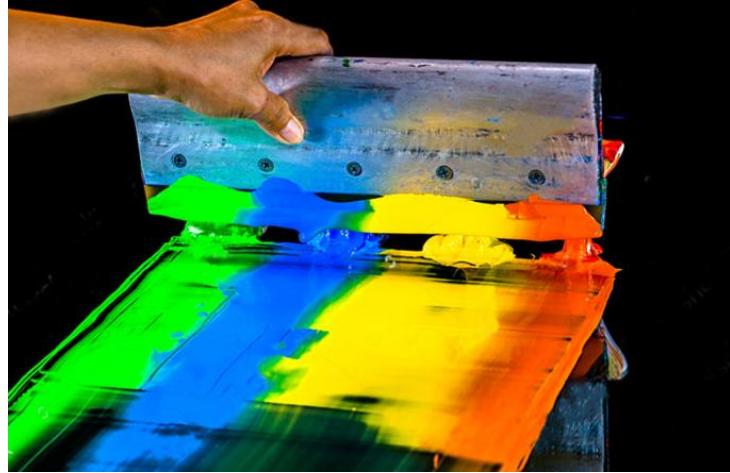
# Historical Cashflow Statement

SILK FLEX

Particulars (Rs. Lacs)	Mar-23	Mar-24	Mar-25	Sep-25
<b>Cash Flow from Operating Activities</b>				
Profit before Tax	111.0	525.3	940.2	456.9
Adjustment for Non-Operating Items	32.6	196.8	260.2	136.2
<b>Operating Profit before Working Capital Changes</b>	<b>143.6</b>	<b>722.1</b>	<b>1,200.4</b>	<b>593.1</b>
Changes in Working Capital	(210.7)	196.5	(4,148.2)	1,137.8
<b>Cash Generated/Used from Operations</b>	<b>(67.1)</b>	<b>918.6</b>	<b>(2,947.8)</b>	<b>1,730.9</b>
Extraordinary items	-	-	-	2.0
Less: Direct Taxes paid	(28.0)	(60.3)	(75.0)	(77.4)
<b>Net Cash from Operating Activities</b>	<b>(95.1)</b>	<b>858.2</b>	<b>(3,022.8)</b>	<b>1,655.4</b>
<b>Cash Flow from Investing Activities</b>	<b>(116.5)</b>	<b>(859.4)</b>	<b>(487.7)</b>	<b>(3,409.4)</b>
<b>Cash Flow from Financing Activities</b>	<b>211.5</b>	<b>3.3</b>	<b>3,513.6</b>	<b>1,780.2</b>
<b>Net Increase/(Decrease) in Cash and Cash equivalents</b>	<b>(0.2)</b>	<b>2.2</b>	<b>3.0</b>	<b>26.3</b>



# Way Ahead



*At our core, Silkflex is committed to tackling industry challenges through the development of eco-friendly technologies that foster sustainability with enable future growth*

01

#### **Geographic Expansion of Client Network:**

Strengthening presence in major garment hubs across India and expanding through selling agents.

02

#### **Operational Cost Optimization:**

Reducing costs through branch infrastructure sharing, solar energy adoption, and improved internal efficiencies in logistics, inventory, and processes.

03

#### **Building Strong Relationships:**

Focusing on maintaining long-term sustainable relationships with suppliers, customers, and employees to drive sales and market entry.

04

#### **Volume Growth Strategy:**

Targeting increased sales volume through product portfolio expansion and participation in key industry exhibitions (GMMSA, Knit Show) and technical seminars.

05

#### **Expanding Domestic Wood Coating Segment:**

Encouraged by improving demand trends, we expect to selectively expand our market presence and enhance distribution reach in the domestic segment.



# SILK FLEX

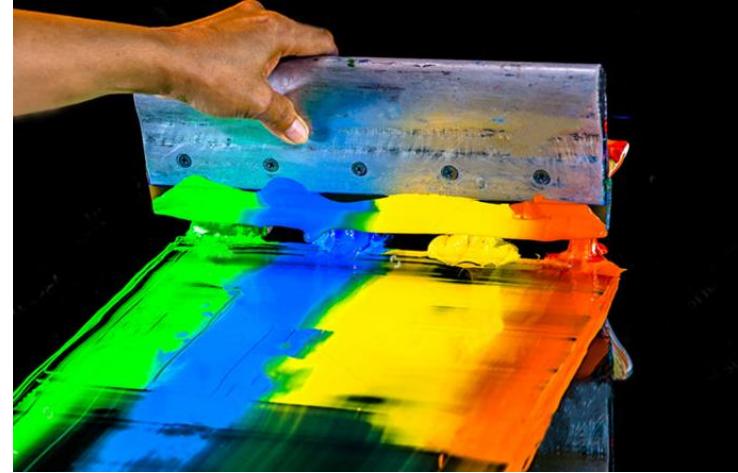
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## Thank You



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