

Date: 7th August 2024

The Manager
BSE Limited
Corporate Relationship Department,
1st Floor, New Trading Ring,
Rotunda Building
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai 400 001
Scrip Code : 543990

The Manager
National Stock Exchange of India Limited
Listing Department
Exchange Plaza
5th Floor, Plot no C/1, G Block
Bandra Kurla Complex
Bandra (E), Mumbai – 400 051
Symbol : SIGNATURE

Sub: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“Listing Regulations”)

Dear Sir/Madam,

We would like you to take note of our **Key Operational updates for Q1FY25:**

- a) **Pre-Sales:** We have achieved Q1FY25 pre-sales for **INR 31.2 bn** showing a **growth of 255%** on YoY basis, more than 30% sales already achieved on the guidance of INR 100 bn for FY25. 87% of sales has come from the successful launch of phase I of group housing project **“TITANIUM SPR”** at sector 71.
- b) **Sales realization:** Average Sales realization has significantly **grown to INR 15,369 per sq.ft** in Q1FY25 versus INR 11,762 per sq.ft. in FY24. This however is expected to normalize with planned launches in the mid income housing segment during this year.
- c) **Collections:** Collections were **INR 12.1 bn** for Q1FY25, registered a **growth of 102%** YoY basis. This was **best ever** collection done by the company during any quarter since inception.
- d) **Net Debt:** Our net debt is **reduced to INR 9.8 bn** at the end of Q1FY25 in comparison to INR 11.6 bn at end of FY24.

“We remain more than comfortable on our guidance in each of the operating metrics: pre-sales, collections and net debt.”

Key Financial updates:

- a) **Revenue from operation:** Revenue recognition **increased by 135% to INR 4.0 bn in Q1FY25** from INR 1.7 bn in Q1FY24 on account of Occupation Certificate (OC) received as per target completions.
- b) **Profit/ (loss) after tax (PAT):** The Company achieved a **positive PAT of INR 0.07 bn in Q1FY25** from loss of INR 0.07 bn in Q1FY24.
- c) **Adjusted gross profit margin:** Adjusted gross profit margin reduced to 28% in Q1FY25 as compared to 34% in Q1FY24 on account of revenue recognition of units sold in initial phase of project.
- d) **Adjusted EBITDA margin:** Adjusted EBITDA margin **rose from 10% in Q1FY24 to 13% in Q1FY25** majorly on account of absorption of fixed cost with higher revenue recognition.

SIGNATUREGLOBAL (INDIA) LIMITED
CIN: L70100DL2000PLC104787

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Operational & Financial updates:

Amount (in bn)

Particulars	Q1FY25	Q1FY24	YoY(%)	Q4FY24	QoQ(%)	FY24
Operational Updates						
Pre-sales	31.2	8.8	255%	41.4	(25%)	72.7
Collections	12.1	6.0	102%	10.1	20%	31.1
Net Debt	9.8					11.6
Financial Updates:						
Revenue from operation	4.0	1.7	135%	6.9	(42%)	12.4
Profit/(loss) after tax	0.07	(0.07)	200%	0.4	(83%)	0.2
Adjusted gross profit margin	28%	34%	-	25%	-	28%
Adjusted EBITDA margin	13%	10%	-	13%	-	11%

*Aforesaid nos are Provisional, Subject to Audit.

Kindly take the above information on record.

For SIGNATUREGLOBAL (INDIA) LIMITED

**RAVI AGGARWAL
MANAGING DIRECTOR**