

Date: November 12, 2025

To, Listing/Compliance Department

National Stock Exchange of India Limited

Exchange Plaza, Plot No. C/1,

G-Block, Bandra Kurla Complex,

Bandra (E), Mumbai -400051

NSE Symbol: SHRINGARMS

To,

Listing/Compliance Department

**BSE** Limited

Phiroze Jeejeebhoy Towers,

Dalal Street,

Mumbai – 400001

**BSE Scrip Code: 544512** 

Dear Sir/ Madam,

#### **Subject: Investor Presentation**

Please find enclosed a copy of Investor Presentation on the Un-Audited Financial Results of the Company for the Quarter and Half Year Ended September 30, 2025.

We request you to take the same on record.

Thanking you

Your Faithfully,

For Shringar House of Mangalsutra Limited

Rachit S Sinha

Company Secretary and Compliance Officer Membership No A64256

Address: Unit No. B-1, Lower Ground Floor, Jewel World (Cotton Exch Bldg), 175, Kalbadevi Rd, Bhuleshwar,

Mumbai – 400 002, Maharashtra, India

SHRINGAR HOUSE OF MANGALSUTRA LIMITED

CIN No.: L36911MH2009PLC189306

(Previously Known As Shringar House of Mangalsutra Pvt. Ltd.) B1, Jewel World, Cotton Exchange Building, Kalbadevi Road, Mumbai - 400 002 INDIA • Tel.: +91 22 43 111 222

Email: office@shringar.ms • Web: www.shringar.ms

A-1, 3rd Floor, Todi Industrial Estate S. J. Marg, Sun Mill Compound, Lower Parel Delisle Road, Mumbai 400013

Tel.: +91 22 40 068 460





# **SHRINGAR**

House of Mangalsutra Ltd

Investor Presentation November 2025

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### Shringar at a Glance

**Shringar House Of Mangalsutra Limited ("SHML"),** engaged in **designing, manufacturing, and marketing**, a varied range of Mangalsutra

Advanced Pan-India Manufacturing 15+ years of manufacturing capacity of presence in legacy facility 24 states 2,500 kgs p.a. admeasuring and 4 UTs 8,300 sq. ft. 22 15+ Marquee Member of Designers collections clients such Responsible and 179 inand 10,000+ as Titan and Jewellery house active SKUs Malabar Council karigars Gold

### Value Proposition

#### Established client base and longstanding relationship with our clients

- We have fostered long-standing relationships with several leading corporate and international clients.
- Our key clients include Malabar Gold, Titan, GRT Jewellers, Reliance Retail and Novel Jewels.
- Maintained 10 to 15 years of successful partnerships.

#### **Integrated manufacturing facility**

End-to-end operations, from conceptualisation and designing to manufacturing

Modern technology like CNC para machine and 3D printers

Received Excellence in Self-Certification Level-1 from Titan Company Limited.



# Design innovation and diversified product portfolio

- Extensive portfolio of Mangalsutras, featuring over 15 collections.
- 10,000+ active SKUs
- We are the first in India to launch 24 Karat Shudh Mangalsutra

# **Experienced promoters and a professional management team**

- The promoters possess extensive industry experience and a strong reputation in the jewellery sector.
- Experience of our promoters and management help to scale our operations

# Key Corporate Clientele



**Malabar Gold Limited** 



**Titan Company Limited** 



**GRT Jewellers India Private Limited** 



**Reliance Retail Limited** 



Novel Jewels Limited (Aditya Birla Group)



**Joyalukkas India Limited** 



P N Gadgil Jewellers Limited



Kalamandir Jewellers Limited



Waman Hari Pethe Jewellers



D. P. Abhushan Limited



Manoj Vaibhav Gems "N" Jewellers Limited



Lalithaa Jewellery Mart Limited



Goldbox Enterprises Limited (UK)

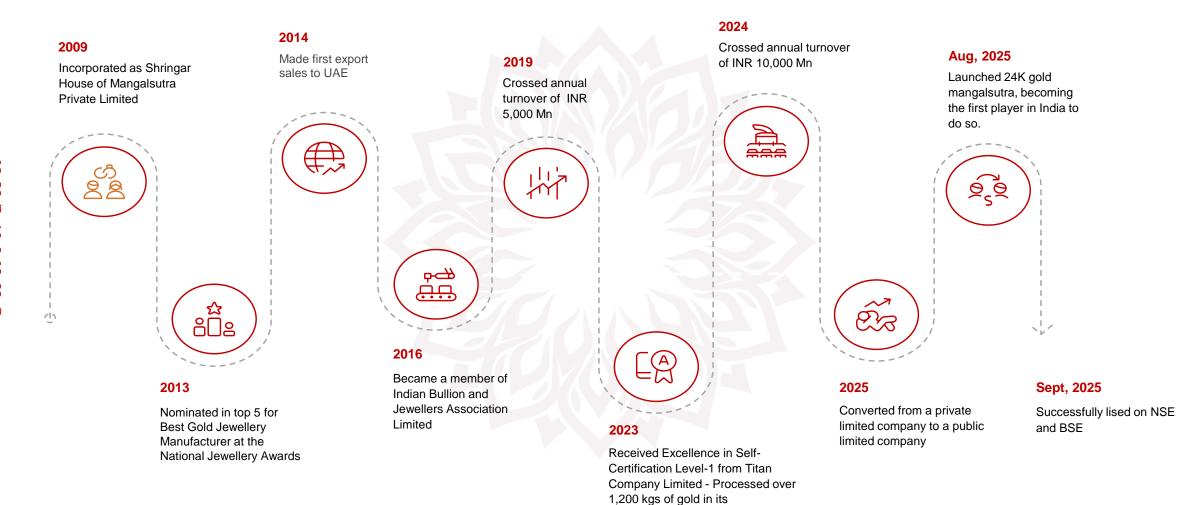


Damas Jewellery LLC (UAE)



Sona Sansaar Limited (New Zealand)

### Timeline



manufacturing facility

Note: Timeline is based on Financial Years

### Product Portfolio





















### **Board of Directors**



#### Mr. Chetan N Thadeshwar - Chairman & Managing Director

- He possesses over forty (40) **years of experience** in the jewellery industry.
- Has been associated with the Company since incorporation.



### Mr. Viraj C Thadeshwar - Executive Director & Chief Executive Officer

- He possesses over fifteen (15) years of experience.
- Has been associated with the Company since February 18, 2009



### Mr. Balraj C Thadeshwar - Whole-time Director & Chief Operating Officer

- He holds a bachelor's degree in management studies from University of Mumbai.
- Has been associated with the Company since June 01, 2019.



#### Ms. Mamta C Thadeshwar - Non-Executive Director

Has been associated with the Company since incorporation.



#### Mr. Radhamanalan - Independent Director

- He holds a bachelor's degree in mechanical engineering and master's degree of science in software systems.
- He possesses over thirty-seven (37) years of experience being a senior management professional in manufacturing and sourcing of jewellery, watches and automobiles.



#### Mr. Nitesh Mahendra Kothari - Independent Director

- He holds a bachelor's degree in commerce and Diploma in Information Systems Audit (DISA), he is also a member of Institute of Chartered Accountants of India and a practicing CA.
- He possesses over eighteen (18) years of diverse experience in Indirect Taxation, primarily focusing on GST and Income Tax.



#### Mr. Anilkumar Mohanraj Marlecha - Independent Director

- He has obtained certificate of practice from Bar Council of India and also holds a bachelor's degree in .
- He possesses over eight (8) years of experience and presently is in legal practice.



#### Dr. Ruchika Agarwal - Independent Director

- She holds a bachelor's degree in science, master's degree in arts and a Doctor of Philosophy (commerce and management she also holds a post graduate diploma in Business Management.
- She possesses over fourteen (14) years of professional experience as a business analyst, executive analyst and a professor.

### KMP and SMP

#### **Key Management Personnel**



**Mr. Ritesh Doshi** Chief Financial Officer



Mr. Rachit SinhaCompany Secretary, Compliance Officer

#### **Senior Management Personnel**



**Mr. Chetan Parmar** Inventory Head



**Mr. Chintan Pandya**Vice President - Operations



**Mr. Hemanshu Pandya** Procurement Head



**Mr. Hitesh Khandelwal**Vice President – Sales & Marketing



**Mr. Jayesh Vyas** General Manager



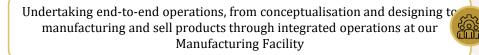
**Mr. Jay Satikuvar** Production Head

# Manufacturing Capabilities

Engaged in designing, manufacturing, and marketing a varied range of Mangalsutra in 18k and 22k purity of gold to B2B clients



High-quality and high-purity Mangalsutras, marked with a unique HUID (Hallmark Unique Identification) number





Our manufacturing facility spans over 8,300 sq. ft. with manufacturing process combining traditional methods and innovative techniques

Our Quality control ensures authenticity and durability by checking each piece at every stage using XRF machines and steel pin detectors.

#### **Production Capacity Utlization**

	Fiscal 2023		Fiscal 2024			Fiscal 2025			
Facility	Installed capacity (kg p.a.)	Actual production (kg p.a.)	Capacity Utilisation (%)	Installed capacity (kg p.a.)	Actual production (kg p.a.)	Capacity Utilisation (%)	Installed capacity (kg p.a.)	Actual production (kg p.a.)	Capacity Utilisation (%)
Manufacturing Facility	1,850.00	1,235.74	66.80	2,500.00	1,749.97	70.00	2,500	1724.91	69.00

#### **Key Highlights**



Installed manufacturing capacity of 2,500 kg per annum



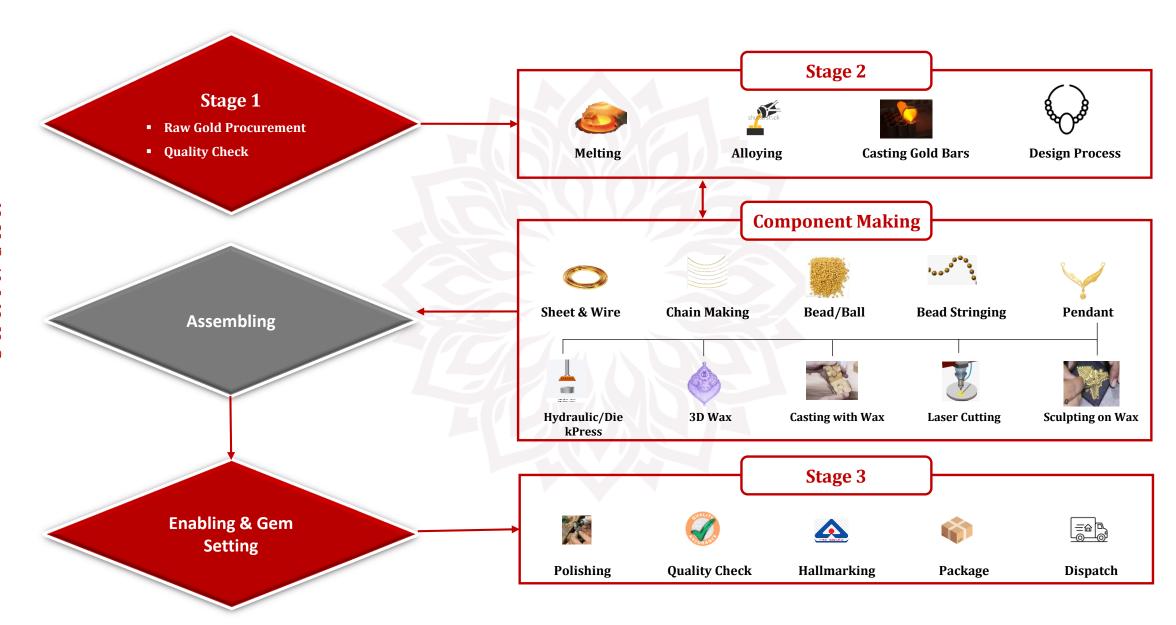
In-house 22 designers & 166 skilled Karigars, and 77 Karigars through contractual agreements.



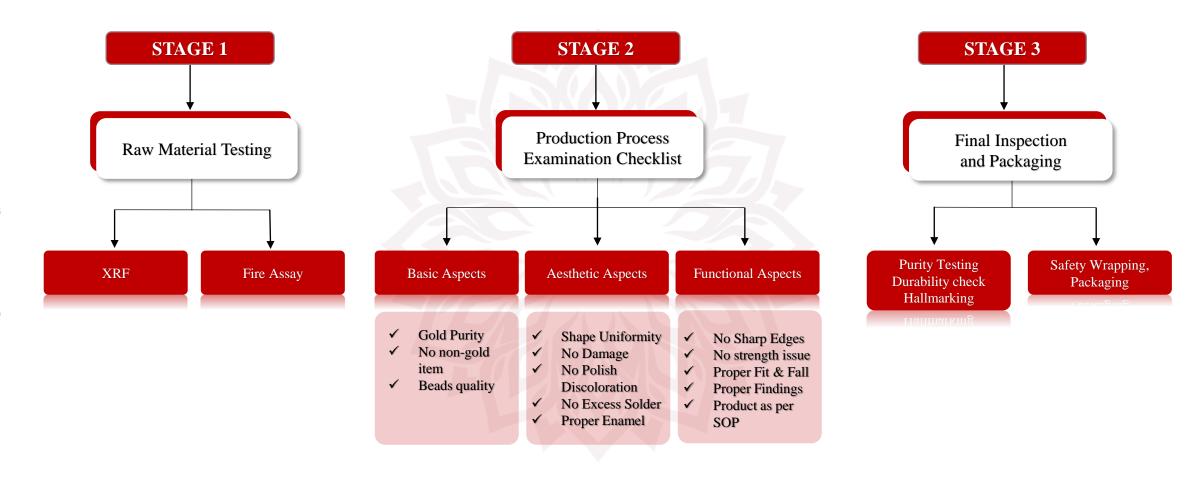
Premium range of Mangalsutra under our own brand "Ziya"



# Manufacturing Process



### Quality Control and Assurance



This meticulous approach ensures that the quality and purity of our products meet the precise standards set by our designers, ultimately fulfilling our clients' expectations.

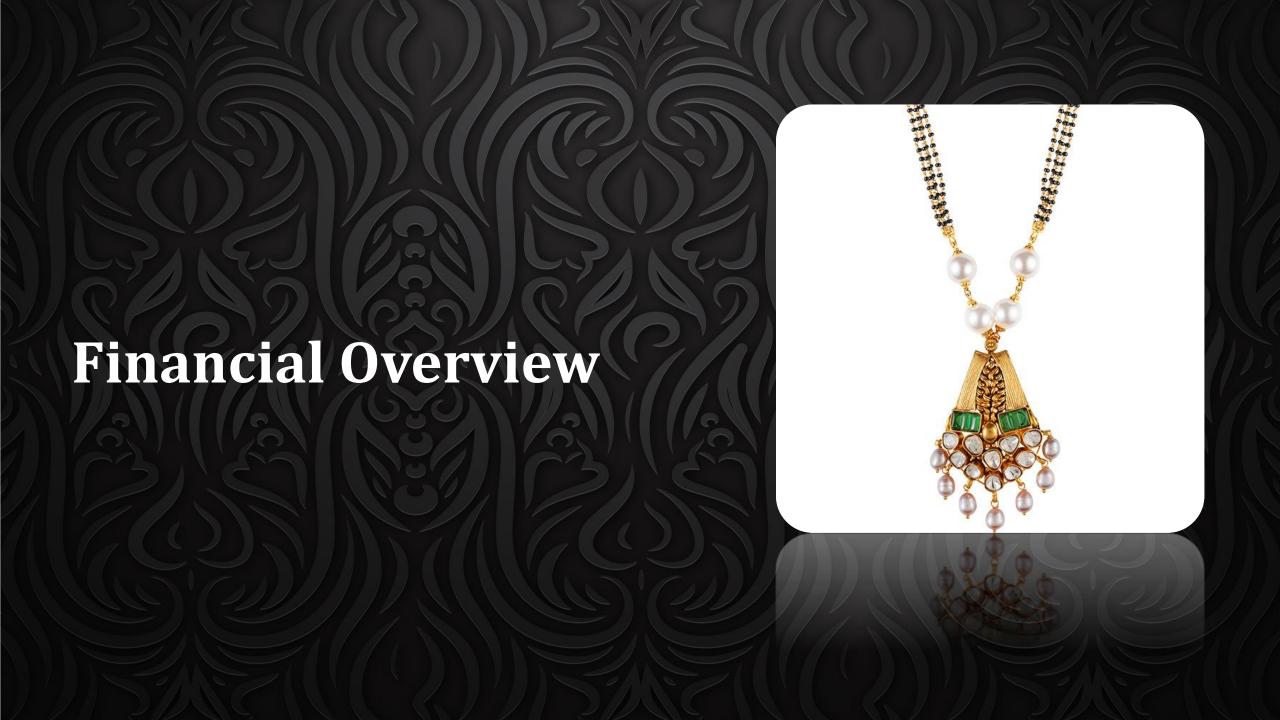
# Growth strategies

- 1. Establish a supply chain network to reach untapped geographical regions
  - Seek to establish pan-India new supply chain model through third-party intermediaries/facilitators
  - Opened branch offices in Delhi and Pune
- 4. Augment fund based capacities in order to scale up business operations
  - Our operations are working capital intensive, requiring adequate liquidity and funds to support business expansion and diversification across multiple locations.
  - Planning to increase manufacturing capability.



- **5.** Continuing focus on reducing operating costs and improving operational efficiency
  - Aim to continuously improve profitability by constant cost optimization, leveraging backward integration capabilities and increasing capacity utilization

- 2. Strengthening existing client ties and supporting future growth.
  - Intend to strengthen relationship with existing clients by achieving recurring sales and increasing the quantum of these sales.
- 3. Continue to invest in marketing and brand building initiatives
  - Actively showcase collection and extensive range of designs to both existing and potential clients by participating in prominent national and regional B2B exhibitions and trade shows



# H1 FY26 Performance Highlights (Y-o-Y)

H1 FY26

Revenue from Operations

₹ 8614.05 million

+25.36%

Y-o-Y

H1 FY26

EBITDA

₹ 743.76 million

+49.48%

Y-o-Y

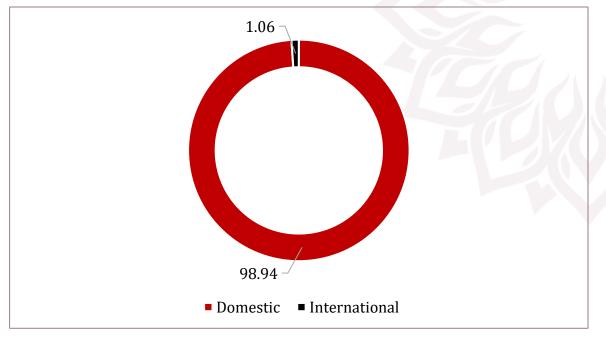
H1 FY26

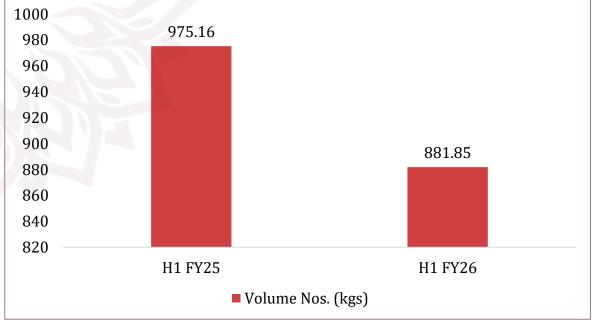
PAT

₹ 513.55 million

+55.46%

Y-0-Y





# Profit & Loss Statement – Half Yearly

Particulars (₹ million)	H1 FY26	H1 FY25	Y-o-Y %
Revenue from Operations	8,614.05	6,871.35	25.36%
Other income	5.96	0.96	
Cost of raw material consumed	7,257.01	4,704.36	
Purchases of Stock-In-Trade	924.30	1,469.74	
Changes in inventories	(496.29)	97.17	
Employee benefit expense	74.47	60.36	
Other expenses	116.74	43.09	
EBITDA	743.76	497.58	49.48%
EBITDA Margin (%)	8.63%	7.24%	139 bps
Finance costs	45.47	38.35	
Depreciation	14.99	12.85	
Profit before tax	683.30	446.39	
Tax Expenses	169.75	116.05	
Profit/(Loss) for the Period	513.55	330.33	55.46%
PAT Margin (%)	5.96%	4.81%	115 bps
Basic EPS (in ₹)	6.91	4.66	

# Q2 FY26 Performance Highlights (Y-o-Y)

Q2 FY26

Revenue from Operations

₹ 5287.99 million

+27.09%

Y-o-Y

Q2 FY26

EBITDA

₹ 330.99 million

+35.39%

Y-o-Y

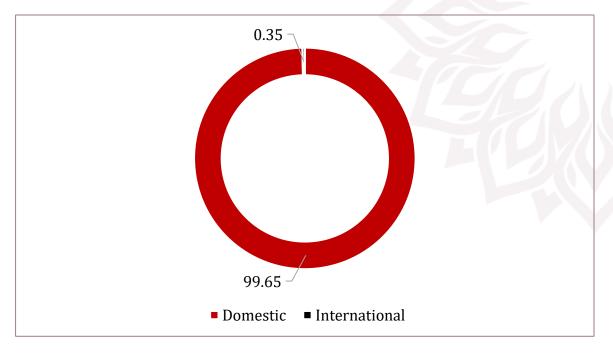
Q2 FY26

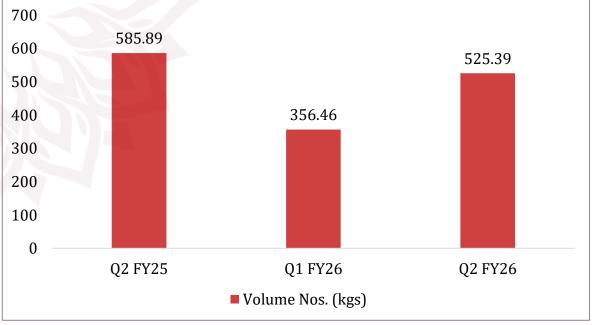
PAT

₹ 228.49 million

+42.49%

Y-0-Y





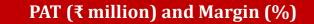
# Profit & Loss Statement – Quarterly

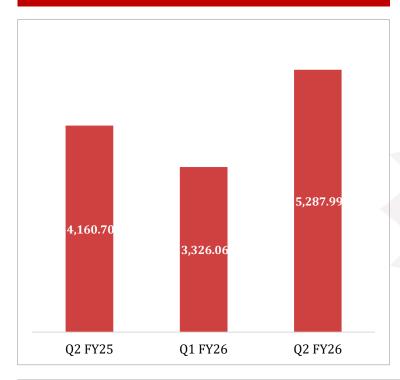
Particulars (₹ million)	Q2 FY26	Q2 FY25	Y-o-Y (%)	Q1 FY26	Q-o-Q (%)
Revenue from Operations	5,287.99	4,160.70	27.09%	3,326.06	58.99%
Other income	5.36	0.81		0.61	<del></del>
Cost of raw material consumed	4,412.06	3,070.72		2,844.95	
Purchases of stock-in-trade	458.86	670.25		465.45	<del> </del>
Changes in inventories	(27.02)	125.89		(469.26)	<del> </del>
Employee benefit expense	40.48	30.42		34.00	
Other expenses	78.00	19.78		38.75	
EBITDA	330.99	244.47	35.39%	412.79	(19.82)%
EBITDA Margin (%)	6.26%	5.88%	38 bps	12.41%	(615) bps
Finance costs	22.64	19.02		22.84	
Depreciation	7.60	6.43		7.39	+
Profit before tax	300.75	219.02		382.56	
Cax Expenses	72.26	58.66		97.49	
Profit/(Loss) for the Period	228.49	160.36	42.49%	285.06	(19.84)%
PAT Margin (%)	4.32%	3.85%	47 bps	8.57%	(425) bps
Basic EPS (in ₹)	2.99	2.26		3.95	

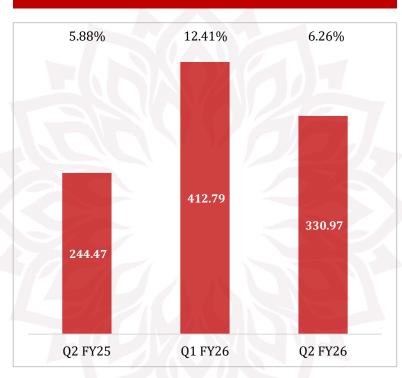
# Profit & Loss Highlights – Quarterly

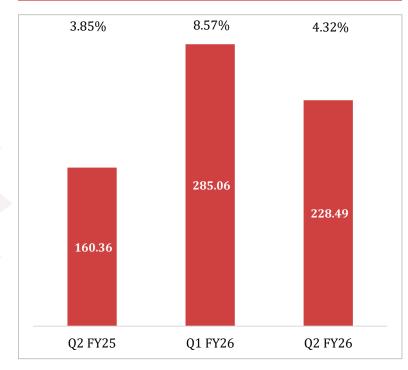
**Revenue from Operations (₹ million)** 

### EBITDA (₹ million) and Margin (%)









#### Note:-

- Company's Accounting Policy on valuing Inventories-Raw Material - Lower of cost or NRV. Cost is determined on *weighted average basis*. Finished Goods - Lower of cost or NRV.
- We received proceeds from the IPO on 20th September and purchased approximately 100 kgs of gold through gold metal loan. Its buying price was ~ ₹ 11,000 per gram. We follow weighted average method for calculating inventory value as per the accounting policy. This resulted in average closing stock price of ~ ₹ 8,900 per gram for 02 FY26.

### **Balance Sheet Statement**

Particulars (₹ million)	H1 FY26	FY25
Assets		
Non-Current Assets		
Property, plant and equipment	67.34	50.82
Right-of-use assets	143.58	140.82
Investment property	305.57	308.21
Financial Assets		
(a) Other financial assets	6.22	5.57
Income tax assets (net)	-	4.36
Total Non-Current Assets	522.71	509.78
Current Assets		
Inventories	3,444.07	2,280.59
Financial Assets		
(a) Trade receivables	2,267.99	877.74
(b) Cash and cash equivalents	19.56	10.10
(c) Bank Balances other than cash and cash equivalents above	21.47	20.94
(d) Other Financial Assets	2,066.83	9.74
Other current assets	134.02	48.59
Total Current Assets	7,953.94	3,247.70
Total Assets	8,476.65	3,757.48

Particulars (₹ million)	H1 FY26	FY25	
Equity and Liabilities			
Equity		    	
Equity share capital	964.32	721.32	
Other equity	5,146.51	1,287.13	
Total Equity	6,110.83	2,008.45	
Liabilities			
Non-Current Liabilities			
Financial Liabilities		 	
(a) Borrowings	10.00	25.8	
(b) Lease liabilities	23.96	8.85	
Provisions	6.33	4.38	
Deferred tax liabilities	3.27	7.31	
Total Non-Current Liabilities	43.56	46.34	
Current Liabilities			
Financial Liabilities		 	
(a) Borrowings	1,818.30	1,184.51	
(b) Lease liabilities	-	11.95	
(c) Trade payables	156.29	434.85	
(c) Other financial liabilities	-	-  -	
Other current liabilities	268.43	71.04	
Provisions	0.15	0.33	
Current tax liability	79.10	 	
Total current liabilities	2,322.27	1,702.69	
Total Liabilities	2,365.83	1,749.03	
Total Equity and Liabilities	8,476.65	3,757.48	

40.00%

30.00%

20.00%

10.00%

0.00%

24.84%

FY 23

# Key Financial Highlights

#### **Revenue from Operations**



**ROE** 

25.65%

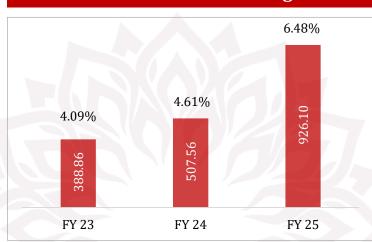
FY 24

(in ₹ million, unless stated otherwise)

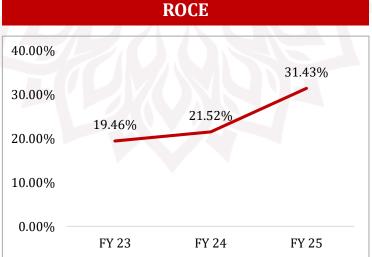
36.20%

FY 25

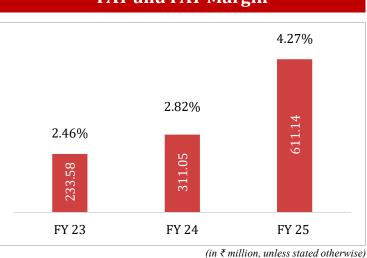
#### **EBITDA and EBITDA Margin**



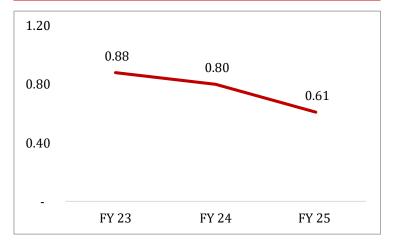
(in ₹ million, unless stated otherwise)



#### **PAT and PAT Margin**



#### **Debt-Equity Ratio**



### Profit & Loss Statement – Annual

Particulars (₹ million)	FY23	FY24	FY25
Revenue from Operations	9,502.17	11,015.23	14,298.15
Other income	10.77	11.85	3.01
Cost of raw material consumed	8,721.20	9,795.36	10,953.28
Purchases of stock-in-trade	262.66	933.92	2,611.51
Changes in inventories	(17.39)	(383.93)	(414.71)
Employee benefit expense	75.32	92.87	127.22
Other expenses	82.29	81.30	97.73
EBITDA	388.85	507.56	926.14
EBITDA Margin (%)	4.09%	4.61%	6.48%
Finance costs	56.24	60.34	82.00
Depreciation	18.27	25.63	26.16
Profit before tax	314.34	421.59	817.98
Tax Expenses	80.77	110.54	206.82
Profit/(Loss) for the Period	233.58	311.05	611.14
PAT Margin (%)	2.46%	2.82%	4.27%
Basic EPS (in ₹)	3.29	4.39	8.57

### Balance Sheet Statement - Annual

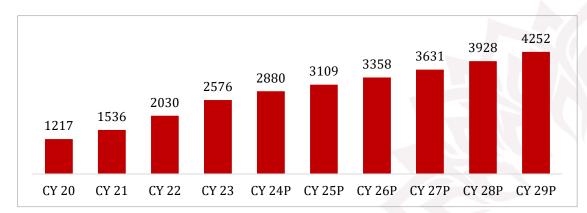
Particulars (₹ million)	FY23	FY24	FY25
Assets		 	
Non-Current Assets			
Property, plant and equipment	35.45	31.59	50.82
Right-of-use assets	165.34	153.07	140.82
Investment property	318.83	313.51	308.21
Financial Assets			
(a) Other financial assets	5.52	4.79	5.57
Income tax assets (net)	0.67	47.24	4.36
Other non-current assets	-	2.24	_
Total Non-current Assets	525.81	552.44	509.78
Current Assets			
Inventories	1,037.59	1,438.26	2,280.59
Financial Assets			-//-//
(a) Trade receivables	469.93	604.69	877.74
(b) Cash and cash equivalents	58.2	20.92	10.1
(c) Bank Balances other than cash and cash equivalents above	6.27	17.62	20.94
(d) Other Financial Assets	-	†     -	9.74
Other current assets	17.66	16.1	48.59
Total current assets	1,589.65	2,097.59	3,247.70
Total Assets	2,115.46	2,650.03	3,757.48

Particulars (₹ million)	FY23	FY24	FY25
Equity and Liabilities			
Equity			
Equity share capital	89.57	89.57	721.32
Other equity	967.66	1,278.90	1,287.13
Total Equity	1,057.23	1,368.47	2,008.45
Liabilities			
Non-Current Liabilities			
Financial Liabilities	,		
(a) Borrowings	170.72	56.13	25.8
(b) Lease liabilities	31.12	20.8	8.85
Provisions	-	-	4.38
Deferred tax liabilities	9.8	9.8	7.31
Total non-current Liabilities	211.64	86.73	46.34
Current Liabilities			
Financial Liabilities			
(a) Borrowings	 721.16	1,013.66	1,184.51
(b) Lease liabilities	8.87	10.32	11.95
(c) Trade payables	29.59	92.29	434.85
(c) Other financial liabilities	6.94	-	-
Other current liabilities	78.65	75.78	71.04
Provisions	1.38	2.78	0.33
Total current liabilities	846.59	1,194.83	1,702.69
<u></u>			
Total Liabilities	1,058.23	1,281.56	1,749.03
Total Equity and Liabilities	2,115.46	2,650.03	3,757.48



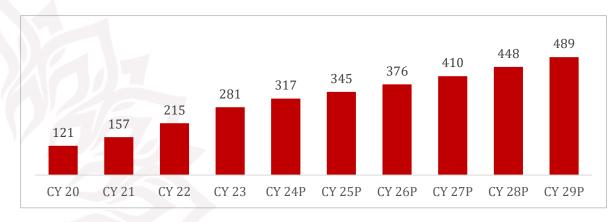
### Industry Overview (1/2)

#### **Indian Gold Jewellery Wholesale Market Size (₹ Billion)**



• India's wholesale gold jewellery market is split between organized and unorganized sectors. The organized sector, though smaller, is growing rapidly, led by established brands like Kalyan Jewellers, Malabar Gold & Diamonds and Joyalukkas, and Titan's Tanishq.

# India: Wholesale Gold Jewellery Market (Organized Manufacturers) (₹ Billion)



- In CY23, organized manufacturers accounted for a share of 10.9% in the wholesale gold jewellery market, in India.
- Looking forward, the market in this segment is expected to reach a value of ₹ 489 billion by CY29, representing a CAGR of 9.0% from CY24 to CY29.

#### Recent Trends in Jewellery market in India

Rise of Minimalistic Designs Digital and Omnichannel Strategies Expansion of the Wholesale Gold Jewellery Market Increased
Demand for PreOwned and
Vintage Jewellery

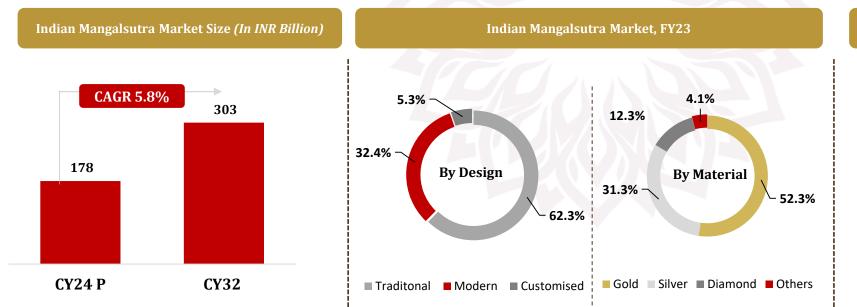
Hallmarking and Certification

Influence of Global Design Trends Focus on Customization in Wholesale Gold Jewellery

# Industry Overview (2/2)

#### **Indian Mangalsutra Market**

- The cultural and spiritual importance of the Mangalsutra profoundly impacts Hindu marriages. It symbolizes marital status and is esteemed as a sacred thread is believed and extends the life of the spouse.
- This cultural relevance ensures that Mangalsutra are perpetually in demand across various Indian communities and regions.
- The market is expected to grow at a CAGR of 5.8% in the next 10 years to Rs 303 billion in CY32.
- **By Design**: Indians' strong adherence to traditions and rituals means that traditional mangalsutra still dominate the market, expected to grow at a CAGR of 5.4% in the next 10 years to Rs 182 billion in CY32
- By Region: In South India, the wedding market is growing due to the elaborate ceremonies and rituals that elevate the demand for Mangalsutra as a key and symbolic part of bridal attire.
- By Material Type: Gold Mangalsutras comprise of majority of the market share with 52.3% approximately. Following gold there are Silver Mangalsutras with a 31.3% market share and Diamond Mangalsutras with a 12.3% market share





Indian Mangalsutra Market: Break up by Region, FY23

### **Contact Us**



#### SHRINGAR HOUSE OF MANGALSUTRA LIMITED

#### **REGISTERED OFFICE:**

Unit No. B-1, Lower Ground Floor, Jewel World (Cotton Exch Bldg), 175, Kalbadevi Rd, Bhuleshwar, Mumbai – 400 002, Maharashtra, India

# Thank you