SOMANY IMPRESA
GROUP COMPANY

hindware
home innovation limited

NEAPS/BSE ONLINE

13th November, 2026

The Corporate Relationship Department
BSE Limited
Phiroze Jeejeebhoy Towers,
1st Floor, New Trading Ring
Rotunda, Dalal Street,
Mumbai – 400001
(BSE Scrip Code: 542905)

Listing Department
National Stock Exchange of India Limited
Plot No. C-1, Block-G,
Exchange Plaza, 5th Floor,
Bandra Kurla Complex, Bandra (E),
Mumbai – 400051
(NSE Symbol: HINDWAREAP)

Dear Sir/Madam,

Sub: Financial Result Presentation for the second quarter and half year ended 30.09.2026

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the copy of Presentation on the Unaudited Standalone & Consolidated Financial Results of the Company for the second quarter and half year ended 30th September, 2026.

The aforesaid presentation will also be available on the website of the Company i.e. www.hindwarehomes.com.

You are requested to take the enclosed document on records.

For **Hindware Home Innovation Limited**

SANDIP SOMANY
Digitally signed by SANDIP SOMANY
Date: 2026.11.13 18:26:40 +05'30'

Sandip Somany
Chairman & Non-Executive Director
Name: **Sandip Somany**
Address: **301-302, 3rd Floor, Park Centra, Sector-30, Gurugram - 122001**
DIN: **00053597**

Encl.: As above

hindware
home innovation limited

Designed for Sukoon
Built for the Future

Q2 FY27 PRESENTATION

Bathware • Plastic Pipes & Fittings • Consumer Appliances



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SECTION ONE

The Hindware Story



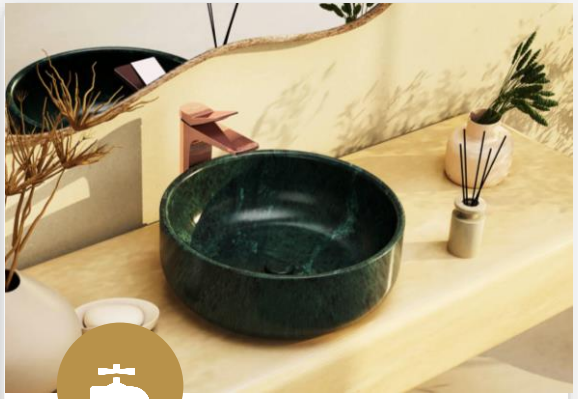
What We Do



Sanitaryware

EXTENSIVE PREMIUM RANGE

A diverse portfolio of designs, features and price points for every project.



Faucets

PREMIUM DESIGN, DIVERSE BRANDS

From designer to premium, meeting every aesthetic and functional need.



Pipes & Fittings

TRUFLO BY HINDWARE

Certified CPVC, UPVC, PVC, DWC & SWR systems, tanks, fire sprinklers and more.



Kitchen Appliances

CHIMNEYS, HOBS & COOKTOPS

Innovative, efficient appliances for the modern Indian kitchen.

Building Products Business is carried through Hindware Limited

WHAT SETS US APART

Hindware’s Unique Competitive Edge

01

Strong Brand Trust & Recall

Decades of trust translates into powerful consumer recall and loyalty. Hindware commands a 21% Top of Mind Awareness (TOMA) and ranks #1 in both TOMA & Spontaneous brand awareness in the Sanitaryware category.

02

House of Brands

A diversified product portfolio spanning bathware, pipes, and consumer appliances, giving customers a single trusted name across every category, delivered with scale and consistency nationwide.

03

Extensive Distribution

72,500+ touchpoints and 640+ brand stores and galleries nationwide, backed by 1,050+ distributors, give Hindware significant market reach.

04

Quality & Innovation

Rigorous quality checks and sustained R&D investment ensure every product meets the highest standards of excellence and innovation.

05

Prompt After-Sales Service

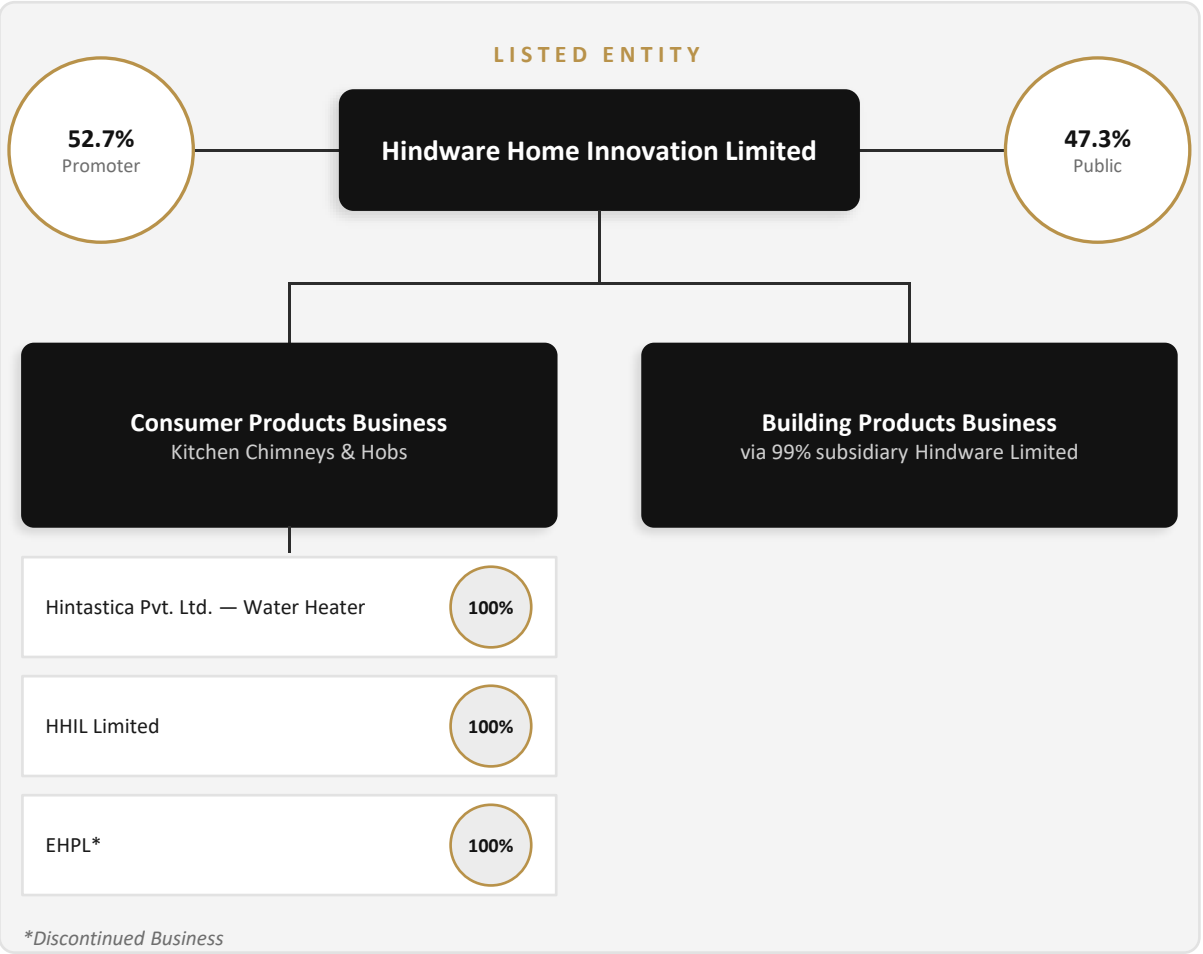
Robust after-sales support drives customer satisfaction and loyalty.

06

Engaging Marketing

Captivating campaigns build strong brand interest and connection.

Composite Scheme of Arrangement



- Board had approved the Composite Scheme of Arrangement — demerger of the Consumer Products Business into wholly-owned subsidiary HHIL Limited and amalgamation of the remaining Company into Hindware Limited.
- Shareholders holding 1 share in Hindware Home Innovation Limited will receive 1 share in HHIL Limited and 1 share in Hindware Limited.
- The Hon'ble National Company Law Tribunal, Kolkata Bench **("NCLT")**, has sanctioned the Scheme by its order dated 14 October 2026, and the Company received the certified copy of the order on 6 November 2026.
- The Company is undertaking various procedural steps and is in the process of implementing the Scheme in line with the aforesaid NCLT order.
- The Scheme will become effective when the respective companies file the certified copy of the NCLT order with the Registrar of Companies, Kolkata.
- As the Scheme has not become effective as on the date of approval of these financial results, the financial results for the quarter and half year ended 30 September 2026 do not give effect to the Scheme.
- Listing process of HHIL Limited and Hindware Limited with BSE & NSE will be initiated in due course

Refer to the Stock Exchange Intimations published since 27 March 2025.

UNLISTED ENTITY

Hindware Limited

OUR BRANDS

hindware

hindware italian collection

QUEO

TRUFLO® by hindware

HINDWARE HOME INNOVATION LIMITED

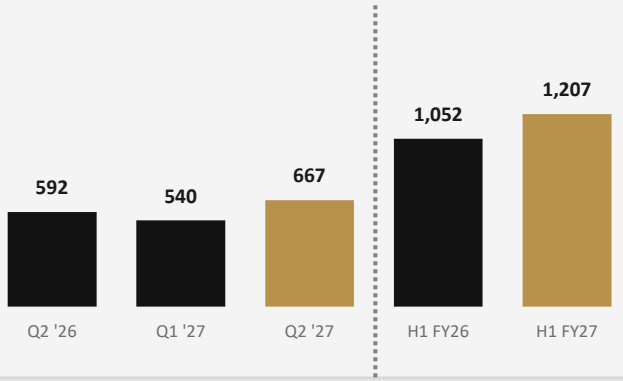


Hindware Business Update

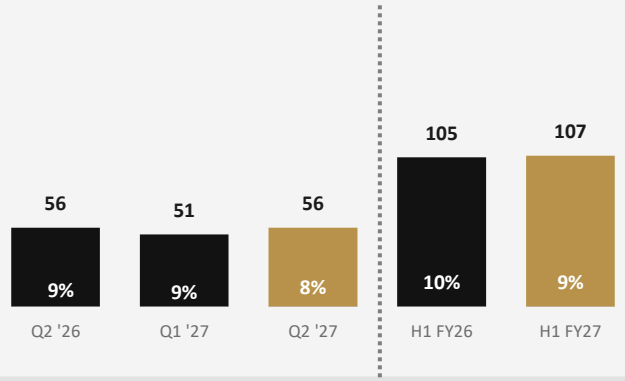
(₹ in crore, unless stated)

Q2 FY27 & H1 FY27 (current) | Other quarters & half yearly

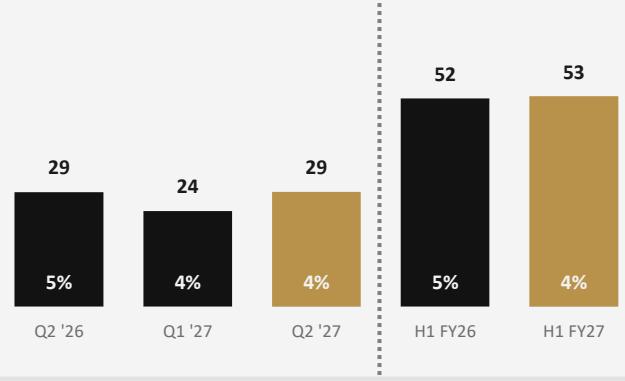
Revenue



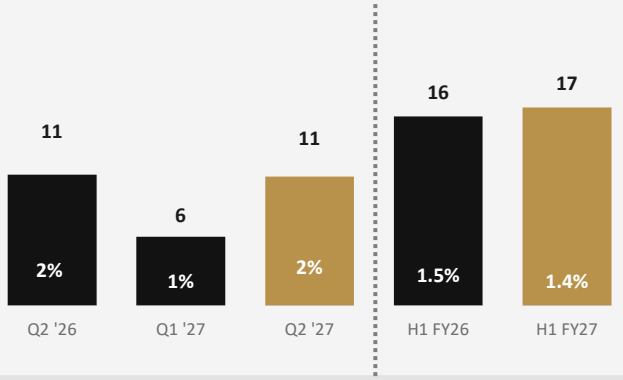
EBITDA*



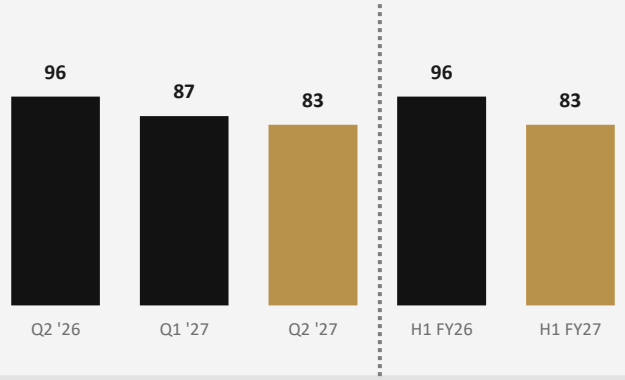
EBIT*



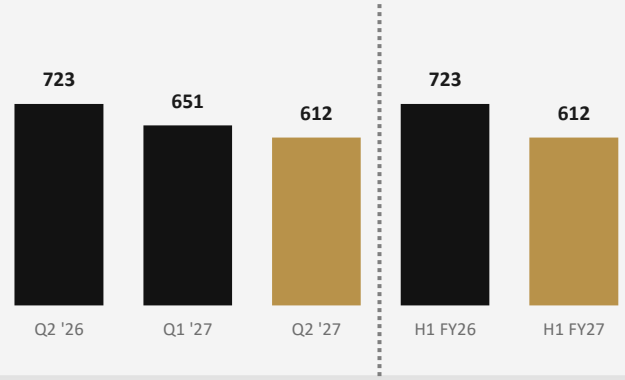
PBT*



Net Working Capital (Days)



Net Bank Debt**



**EBITDA, EBIT & PBT include other income.*

***Excluding inter-company loan of ₹98 crore extended by Hindware Home Innovation Limited to Hindware Limited. Figures are rounded off and as per management-reported figures (Bathware + Pipes).*

HINDWARE LIMITED

Bathware Business



Manufacturing Capabilities

State-of-the-art facilities across India

Bahadurgarh, Haryana

SANITARYWARE

1.75 Mn pieces / annum

Bibinagar, Telangana

SANITARYWARE

2.1 Mn pieces / annum

Kaharani, Rajasthan

FAUCETS

3.7 Mn pieces / annum

Sanitaryware

- Water Closets
- Wash Basins
- Urinals & Squatting Pans

Faucets

- Bath & Kitchen Faucets
- Sensors & Thermostats
- Multi-function Showers

Wellness

- Whirlpools & Bathtubs
- Shower Panels & Enclosures
- Steam Generators

Tiles

- GVT & Full-Body Vitrified
- Porcelain & Ceramic
- Tile Adhesives



Leading Bathware Brand

BATHWARE BUSINESS

A Brand Built on Leadership

Leading player in Sanitaryware & Faucets

A top brand across both categories, with a wide and deep product range.

Brands across various price points

High-quality products spanning premium to mass-premium for every customer.

Sustainable growth ecosystem

Engaging both intermediaries and end-users through sustainable practices.

Strong distribution & retail

Extensive market reach through a powerful distribution and retail network.

500+	500+	35,000+
BRAND STORES	DISTRIBUTORS	RETAILERS

Business Update — Q2 FY27 Highlights

Strong Financial Performance

Despite industry headwinds and rising input cost, sales grew ~11% YoY to ₹440Cr (Q2 FY26 ₹397 Crore). EBITDA rose to ₹47 Crore, aided by better mix and operating leverage.

Balanced Revenue Mix

Retail remained the primary contributor; institutional & project sales contributed ~25%, with both channels growing and supporting a diversified demand profile.

Strengthened Brand Positioning

Our live campaign, "Designed for Sukoon," successfully leverages core values of trust and comfort to deepen customer connection, elevate brand recall, and support our premiumization goals.

Strategic Outlook

The Company aims for mid teen sales growth in FY27, supported by improving market conditions and strong momentum across core categories and markets.

Figures are rounded off and as per management-reported figures.

Industry-First, Design-Led Products



Smart Toilets



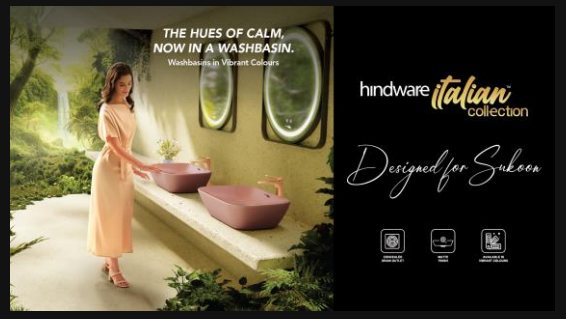
Advanced



Touch-Free Technology



Tankless



Designer Basins



Sensor Flush Plate



Towel Warmers



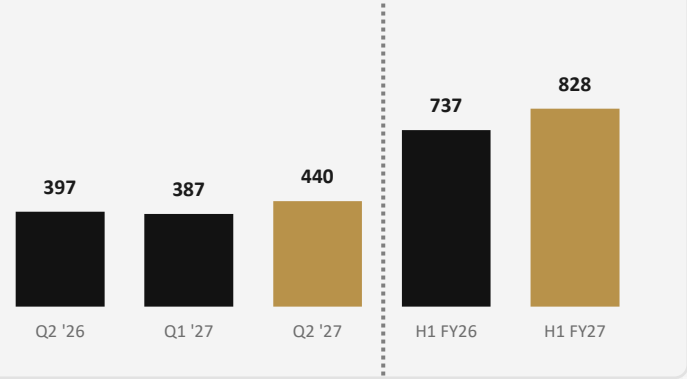
Premium Interiors

Bathware Financial Performance

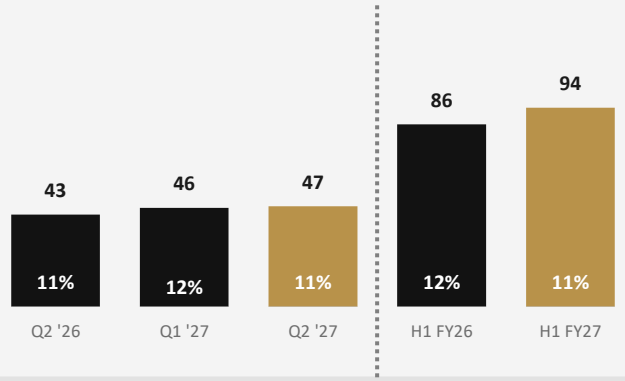
(₹ in crore, unless stated)

Q2 FY27 & H1 FY27 (current) | Other quarters & half yearly

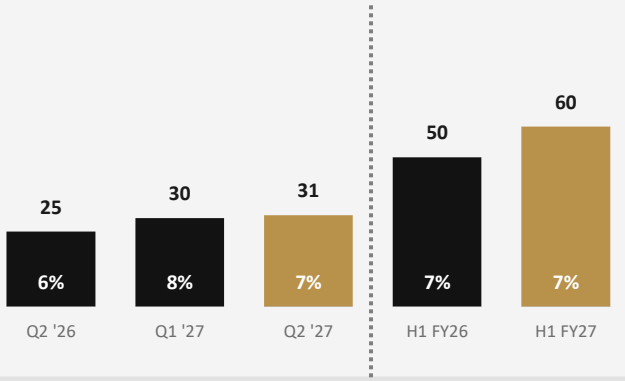
Revenue



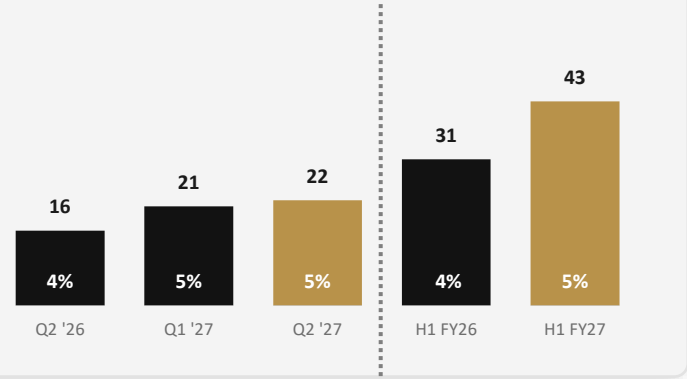
EBITDA*



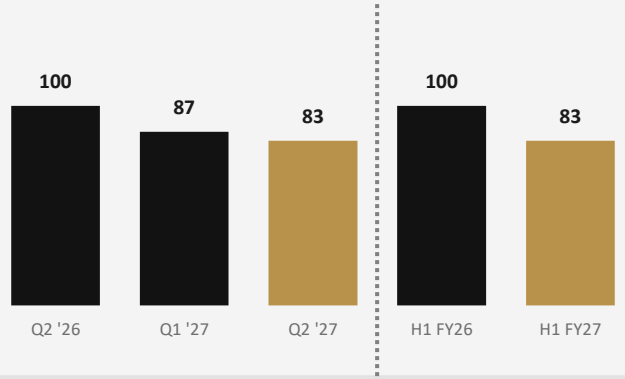
EBIT*



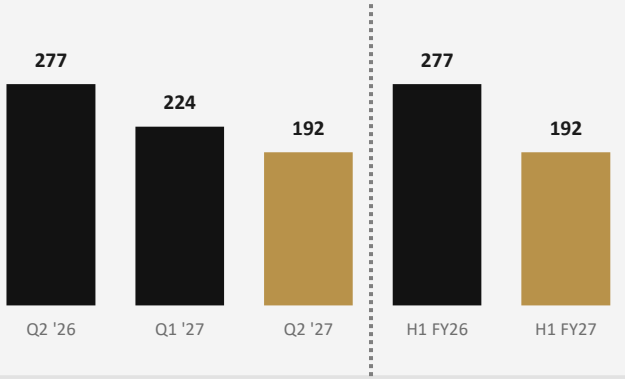
PBT*



Net Working Capital (Days)



Net Bank Debt**



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HINDWARE LIMITED

Pipes & Fittings Business



Manufacturing Capabilities

MANUFACTURING FOOTPRINT

78,500+ MTPA
Total Installed Capacity



Sangareddy, Telangana

66,000+ MTPA

Flagship integrated pipes facility.



Roorkee, Uttarakhand

12,500 MTPA

Commercial production started from 30 January 2026.

PRODUCT PORTFOLIO

- CPVC / UPVC / PVC Systems
- SWR, DWC & Column Pipes
- Multi-layer Composite Pipes
- Foam Core Pipes
- Fire Sprinklers
- Overhead Water Storage Tanks
- PTMT Faucets & Accessories
- **ISI / BIS Certified Quality**

TRUFLO

By Hindware

PIPES & FITTINGS

Why Truflo By Hindware Stands Out



Brand Trust & Credibility

Strong market credibility built in a short span through consistent quality — fast becoming a preferred brand.



Strong Plumber Community

Deepened connect and recall via training programs and campaigns reaching our 100,000+ plumber community.



Extensive Product Range

An expansive portfolio of 2,500+ SKUs driving future growth across segments.



Wide Distribution Network

320+ distributors and 30,000+ dealers ensuring widespread product availability.

Pipes Business Update

Macro & Demand Headwinds

H1 FY27 results were impacted by volatility of currency and PVC resin price, capacity ramp up phase at recently commissioned Roorkee plant, and aggressive competition and pricing pressure.

Portfolio Diversification

Our product offering includes high value-added categories: Double Wall Corrugated (DWC) pipes, PTMT bath fittings, and Foam Core pipes.

CPVC Portfolio Mix

CPVC products accounted for ~36% of total value mix (Q2 FY27), reflecting typical seasonal softness in plumbing demand during the first half of the year.

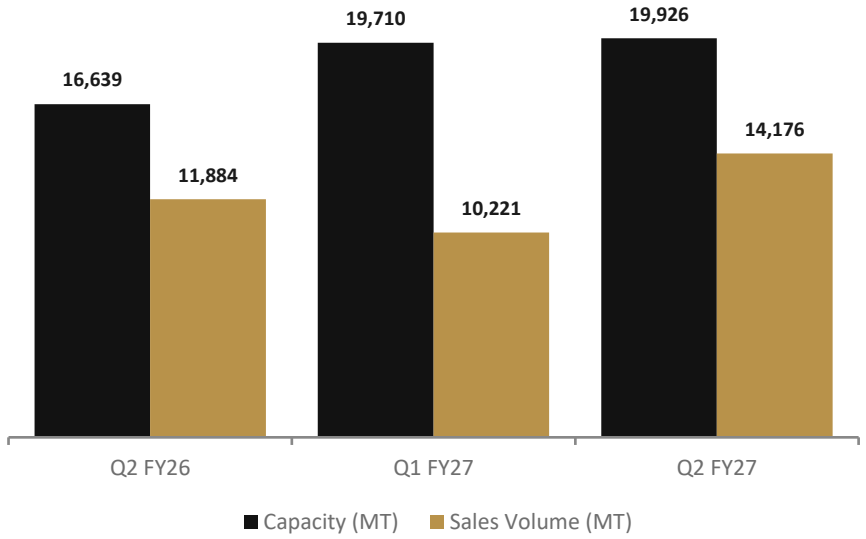
Growth Roadmap

Our ongoing roadmap focuses on introducing new value-added products, managing costs effectively, and expanding distribution to capture market opportunities.

Fire Sprinkler Certification

Currently undergoing BIS audit to strengthen compliance and support wider acceptance across certified applications.

CAPACITY VS SALES VOLUME (MT)

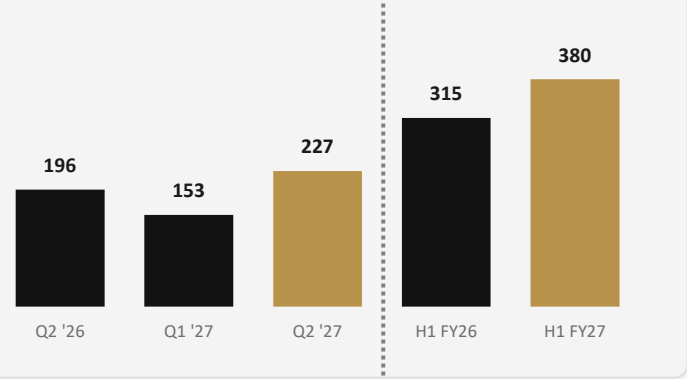


Pipes Financial Performance

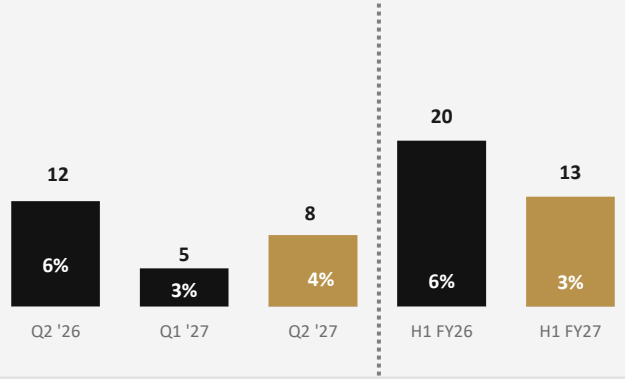
(₹ in crore, unless stated)

Q2 FY27 & H1 FY27 (current) | Other quarters & half yearly

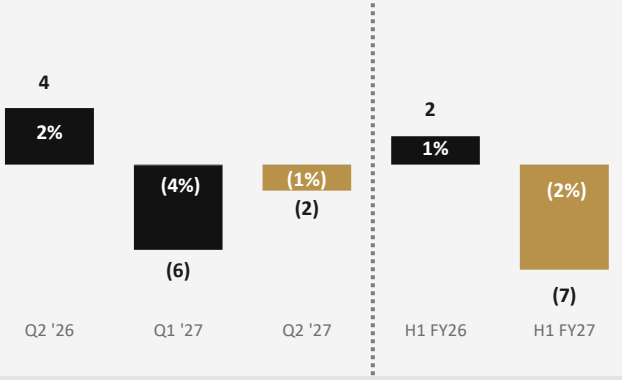
Revenue



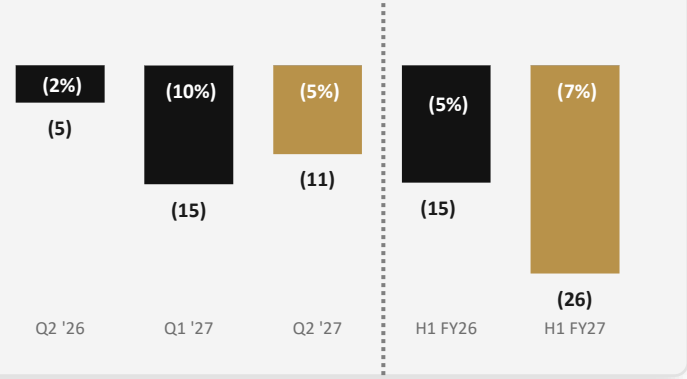
EBITDA*



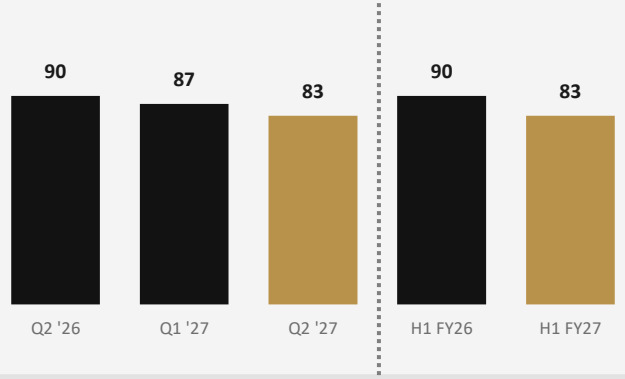
EBIT*



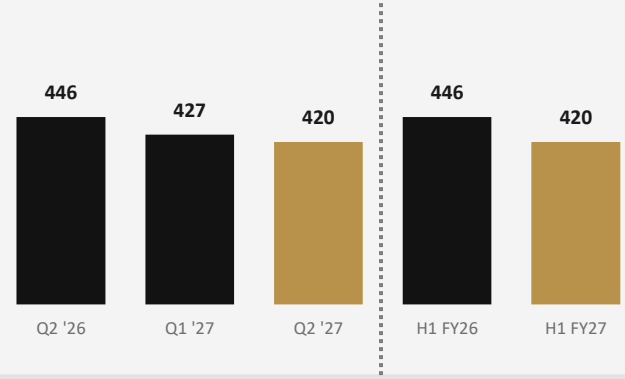
PBT*



Net Working Capital (Days)



Net Bank Debt**



**EBITDA, EBIT & PBT include other income. .*

***Excluding inter-company loan extended by Hindware Home Innovation Limited to Hindware Limited. Figures are rounded off and as per management-reported figures.*

Driving Our Sustainability Initiatives

Energy Efficiency

Daylight harvesting, LED lighting, efficient motors, advanced cooling and robotics for optimised operations.

Water Efficiency

“Zero” discharge, rainwater harvesting, low-flow fixtures, meter monitoring and wastewater recycling.

Rooftop Solar

Solar energy across plants cuts carbon, lowers costs and enhances energy independence.

Waste Management

Process mapping, segregation, wastewater treatment and vermicomposting minimise pollution.

Lower GHG Emissions

On-site solar, green spaces, efficient logistics and eco-friendly products reduce emissions.

BRAND HINDWARE

Driving *focused* & *profitable* growth

- Market Expansion
- Premiumisation
- Channel Engagement
- Operational Efficiency
- Institutional Sales
- Vibrant Marketing
- Improved Go-to-Market



Driving Focused & Profitable Growth

Market Expansion & Sales

Boosting sales by deepening Tier-2/3 reach via 500+ distributors and 35,000+ dealers.

Product & Premiumisation

Premium products ~40% of portfolio; continued design investment

Quality & After-Sales

Proactive, value-driven engagement backed by the largest service network in the category.

Institutional Engagement

Accelerating B2B growth through projects, key-account management and long-term relationships.

Enhanced Product Portfolio

New launches across designer basins, faucets and smart toilets from our design centre.

Strengthened Distribution

Deeper collaboration with key distributors and retailers to improve availability and reach.

Optimised Manufacturing

Lean manufacturing and streamlined processes to improve efficiency and margins.

Vibrant Marketing

Digital-led campaigns alongside traditional channels to reinforce brand visibility.



PIPES & FITTINGS

Expand Product Portfolio

Forayed into high-growth segments — plastic fire-sprinkler systems, DWC and foam-core pipes — to capture new opportunities.

Enhance Manufacturing

Investments over recent years will expand our market horizon across both geography and product portfolio.

Operational Efficiency

High focus on cross-business initiatives — optimising resources, leveraging technology and enhancing productivity.

Build Market Ties

Strategic investments in brand and channels to boost market presence and expand reach across key markets.

Governance anchored by deep industry and financial expertise

Board of Directors (as on date)

Mr. Sandip Somany
Chairman & Managing Director
More than 40 years' experience in the ceramics and glass industry.

Mr. Shashvat Somany#
Joint Managing Director
Drives the Group's long-term strategy, focusing on innovation & growth.

Mr. Ashok Jaipuria
Independent Director
Qualified in Business Administration & Marketing Science; Founder-Trustee, Cosmo Foundation.

Dr. Rainer Siegfried Simon
Independent Director
German professional with 37+ years in international building-products businesses.

Ms. Alpana Parida
Independent Director
28+ years in retail and marketing communications across the US and India.

Mr. Salil Kumar Bhandari
Independent Director
Fellow Chartered Accountant, Commerce Graduate (Hons.) and Founding Partner of BGJC & Associates LLP.

Mr. Ram Babu Kabra
Non-Executive Non-Independent Director
Seasoned Chartered Accountant & Company Secretary with 43+ years' leadership experience.

 # Appointed w.e.f. 1st October, 2026

Proficient & Committed Leadership

Mr. Sandip Somany



Chairman & Managing Director

40+ years in the ceramics & glass industry. Past President of FICCI (2018-19) and Chairman of INCOSAMA.

Mr. Shashvat Somany#



Joint Managing Director

Driving strategic growth, operational excellence, innovation and digital transformation. Founder of SIG Tattva, the Group's corporate venture capital initiative. Previously with Deloitte Consulting; MBA from London Business School and BA from University of California, Los Angeles.

Mr. Sandeep Sikka



Group Chief Financial Officer

30+ years in project finance and strategy. Previously Head-Corporate Finance at Jindal Stainless and Group CFO at Usha International.

Mr. Nirupam Sahay



CEO, Bathware Business

30+ years across Dixon Technologies, Philips Lighting, GE Capital, Asian Paints and Whirlpool.

Mr. Rajesh Pajnoo



CEO, Pipes Business

30+ years in the plastic and PVC industry. Previously served as COO with Kisan Mouldings.

Mr. Naveen Malik



Chief Financial Officer

30+ years in banking, strategy, projects and investor relations. Previously with Godrej & Boyce, Delhi International Airport - GMR Group.

 # Appointed w.e.f. 1st October, 2026

LISTED ENTITY

Hindware Home Innovation Limited

Consumer Appliances — sharpening focus on kitchen appliances and water heaters to drive profitable, premium-led growth.



Business Update

Revenue Roadmap

- Q2 FY27 revenue grew to ~Rs.86 crore (YoY growth 2%).
- Aiming revenues to cross ₹500+ Cr within 2 years, scaling to ₹700–750 Cr by FY31.

Go To Market Strategy

Expanding our market footprint by scaling the dealer network and selectively opening exclusive brand stores.

Margin & Growth Narrative

Resolving past operational bottlenecks by FY27 positions the business for steady growth, supporting strong gross margins of 35–40% and expanding overall margins into double-digit as scale builds up.

HPL Ownership & Financial Restructuring

Following its transition to a wholly owned subsidiary in Q1FY27, Hintastica Private Limited (HPL) operates as a leaner, leveraging an asset-light model to drive scalable growth.

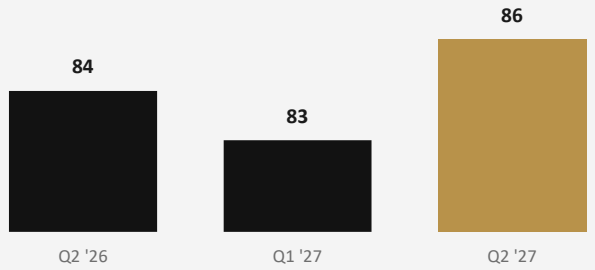
HHIL Standalone Performance

(₹ in crore, unless stated)

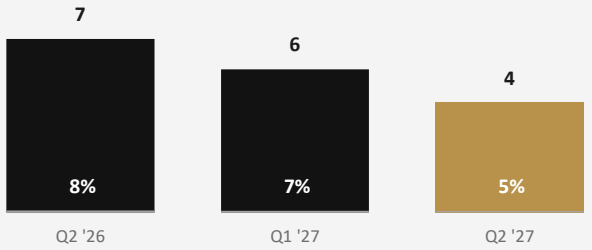
Q2 FY27 & H1 FY27 (current) | Other quarters & half yearly

QUARTERLY

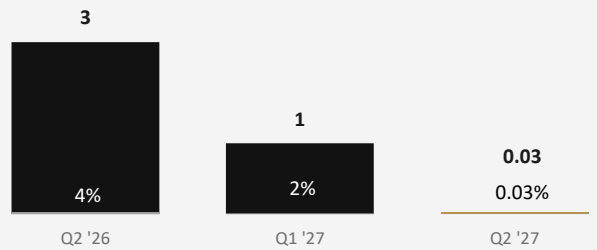
Revenue



EBITDA*

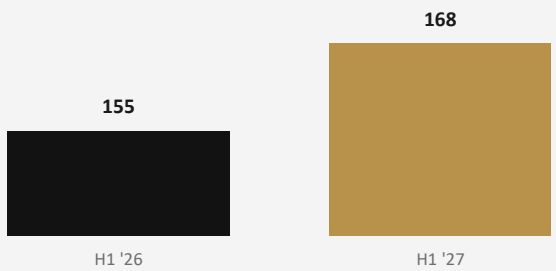


PBT*

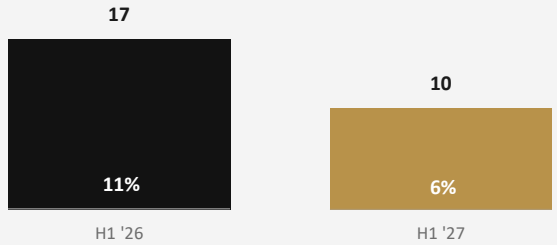


HALF YEARLY

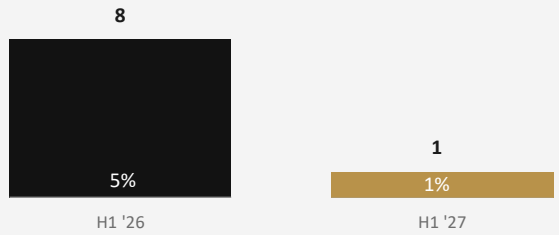
Revenue



EBITDA*



PBT*



**EBITDA and PBT include other income and before exceptional items.*
Figures are rounded off and as per published financials.

Driving Focused Profitability & Value Creation

1

Portfolio Rationalised

Emphasis on continuous-selling products — chimneys, hobs and sinks ensuring sustained demand and improved focus.

2

Diversified Channel Presence

Targeted go-to-market actions across general trade, modern retail, institutional and e-commerce to strengthen growth.

3

Created Innovative Products

Launched smart kitchen appliances such as low-decibel chimneys , enhancing comfort and modern-kitchen efficiency.

4

Operational Efficiency

Optimised support costs — warehousing, logistics and after-sales driving quality and overall cost optimisation.

Independent, experienced board guiding the consumer-products journey

Board of Directors (as on date)

Mr. Sandip Somany

Chairman & Non-Executive Director

More than 40 years' experience in the ceramics and glass industry.

Mr. Shashvat Somany

Non-Executive Non-Independent Director

Drives the Group's long-term strategy, focusing on innovation & growth.

Mr. Ashok Jaipuria

Independent Director

Qualified in Business Administration & Marketing Science; Founder-Trustee, Cosmo Foundation.

Ms. Sonali Dutta

Independent Director

Over 36 years' experience in marketing and HR development across various geographies.

Dr. Nand Gopal Khaitan

Independent Director

Attorney-at-Law, Advocate and Notary, practicing in the High Court of Calcutta and Supreme Court of India.

Mr. Salil Kumar Bhandari

Independent Director

Fellow Chartered Accountant, Commerce Graduate (Hons.) and Founding Partner of BGJC & Associates LLP.

Mr. Ram Babu Kabra

Non-Executive Non-Independent Director

Seasoned Chartered Accountant & Company Secretary with 43+ years' leadership experience.

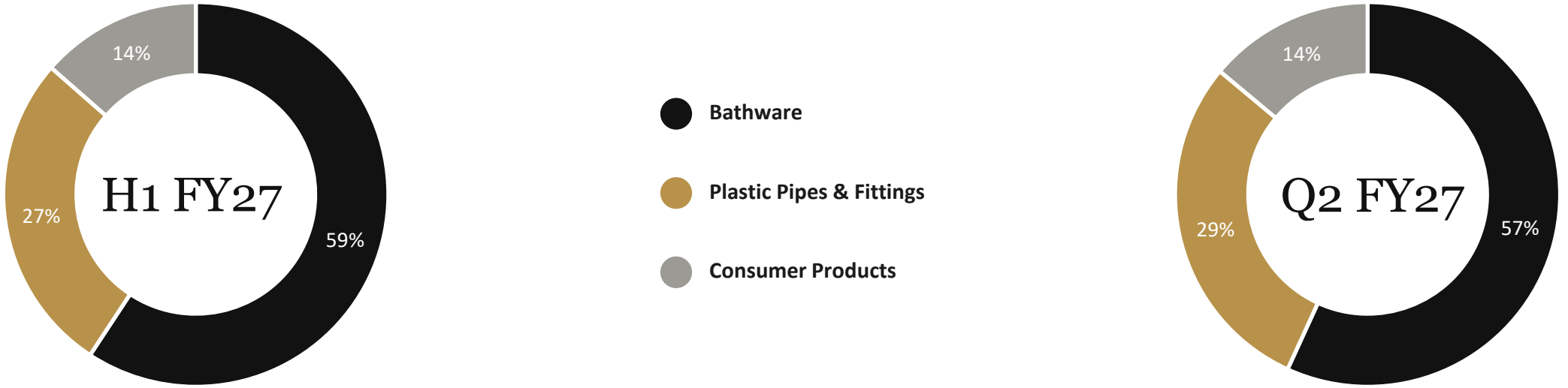
OVERVIEW

Our Consolidated Performance

A consolidated view across Bathware, Pipes & Fittings and Consumer Appliances.



Consolidated Revenue Mix



Consolidated Performance

(₹ in crore, unless stated)

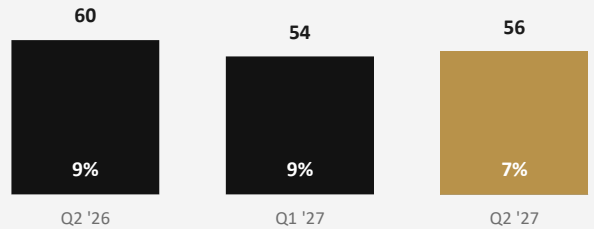
Q2 FY27 & H1 FY27 (current) | Other quarters & half yearly

QUARTERLY

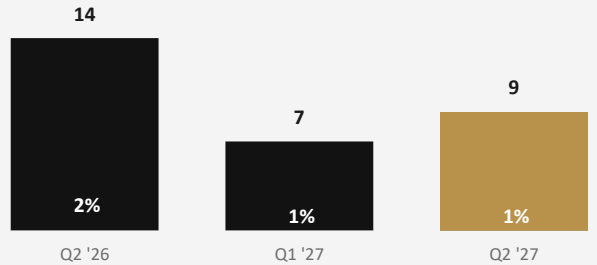
Revenue



EBITDA*



PBT*

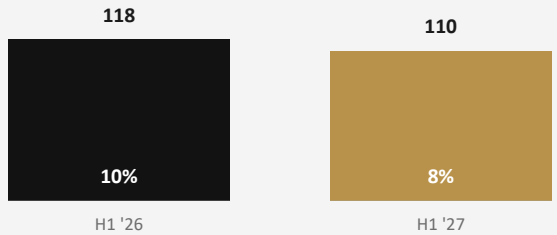


HALF YEARLY

Revenue



EBITDA*



PBT*



**Reported figures include other income and before exceptional items.*
Figures are rounded off and as per published financials.

hindware
home innovation limited

Thank You

We look forward to engaging with you.

INVESTOR RELATIONS

Hindware Home Innovation Ltd

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