EUREKA FORBES
Friends For Life

August 12, 2026

BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001 Scrip Code: 543482 Scrip ID: EUREKAFORB Ref.: EFL/BSE/2026-27/26	**National Stock Exchange of India Limited** Exchange Plaza, C-1, Block - G, Bandra Kurla Complex, Bandra (East), Mumbai – 400 051 Symbol: EUREKAFORB Ref.: EFL/NSE/2026-27/26

Subject : Press Release and Presentation on the Financial Results for the Quarter ended June 30, 2026

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Press Release and Presentation on the Financial Results for the Quarter ended June 30, 2026.

Thanking you,

For Eureka Forbes Limited

Shilpa Ketan Jain
Digitally signed by Shilpa Ketan Jain
Date: 2026.08.12 14:59:44 +05'30'

Shilpa Jain
Company Secretary & Compliance Officer

Encl: As above

PRESS RELEASE
Mumbai, August 12, 2026

Financial Results for Q1 FY27

Highest ever revenue growth of 15.3% YoY; Reported PAT grew by 43.9% YoY

Eureka Forbes Limited, one of India's largest health and hygiene companies, today announced its financial results for the quarter ended June 30, 2026.

Highlights of the quarter ended June 30, 2026 (on a standalone basis):

- Revenue Growth of 15.3% YoY was the highest ever in the transformation journey and was led by double-digit volume growth and price increases in Water Purifiers and strong growth in Emerging Categories
- Product business revenue grew in late teens during the quarter
- In Service, we launched an aggressive multi-media campaign to drive awareness of genuine Aquaguard filters during the quarter, and accelerate their adoption
- Adj. EBITDA[1] margins moderated by 46bps YoY to 10.5%; Adj. EBITDA at Rs 73.9 Cr
- Adj. PBT[2] grew by 7.2% YoY to Rs 61.5 Cr
- Profit After Tax (PAT) (pre-exceptional items) grew by 6.1% YoY to Rs 40.9 Cr; Reported PAT grew by 43.9% YoY to Rs 55.4 Cr

Commenting on the performance, Mr. Pratik Pota, MD, and CEO, Eureka Forbes Limited said, "We started FY27 on a solid note with revenue growth of 15.3% in Q1. Growth was broad-based across all our categories and channels. Water Purifiers witnessed revenue acceleration with a high-teens growth in Q1 FY27 coming through a combination of double-digit volume growth and pricing. Our Emerging categories of Robotics, Air Purifiers and Water Softeners sustained their strong growth momentum as well.

This growth in the product portfolio was driven by strong product innovation, focused go-to-market interventions including stronger in-store presence in modern retail, improved execution, and continued brand investments.

In Service, we launched an aggressive multi-media campaign to drive awareness of genuine Aquaguard filters during the quarter, and accelerate their adoption.

[1] Adjusted (Adj.) EBITDA is defined as PBT (before exceptional items) + Finance cost + Depreciation + Amortization + ESOP charge less other non-operating income
[2] Adj. PBT is Profit Before Tax excluding exceptional items and ESOP charges

Adjusted EBITDA margins came in at 10.5%, impacted by gross margin reduction owing to commodity inflation and higher A&SP spends during the quarter.

Looking ahead, while the external environment remains uncertain, the fundamentals of our business remain strong. Having built a solid foundation over the last few years, and with a strong start in Q1, we are now focused on stepping up growth and unlocking the next phase of our transformation journey."

About Eureka Forbes:

Eureka Forbes Limited is India's leading health and hygiene brand. With over four decades of existence, it is today a multi-product and an omni-channel organization. Eureka Forbes' product portfolio encompasses water purification, vacuum cleaning and air purification. It has direct, retail, e-commerce and institutional sales channels, an inventive business partner network and one of the most expansive service networks across India.

For further information, please contact:

Eureka Forbes Limited
Nupur Agarwal, Head-Investor Relations
Investor.Relations@eurekaforbes.com

Safe Harbor Statement:

Q1 FY27
Earnings Presentation

August 12, 2026

Water Purifiers | Robotics | Water Softeners | Air Purifiers | Service

Disclaimer

The statements contained in this document speak only as at the date as of which they are made and certain statements made in this presentation relating to the Company's objectives, projections, outlook, expectations, estimates, among others may constitute 'forward-looking statements' within the meaning of applicable laws and regulations. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties and actual results may differ from such expectations, projections etc., whether express or implied. These forward-looking statements are based on various assumptions, expectations and other factors which are not limited to, risk and uncertainties regarding fluctuations in earnings, competitive intensity, pricing environment in the market, economic conditions affecting demand and supply, change in input costs, ability to maintain and manage key customer relationships and supply chain sources, new or changed priorities of trade, significant changes in political stability in India and globally, government regulations and taxation, climatic conditions, natural calamity, commodity price fluctuations, currency rate fluctuations, litigation among others over which the Company does not have any direct control. These factors may affect our ability to successfully implement our business strategy. The Company, may alter, amend, modify or make necessary corrective changes in any manner to any such forward looking statement contained herein and the Company expressly disclaims any obligation or undertaking to disseminate any updates or revisions to any statements contained herein to reflect any change in events, conditions or circumstances on which any such statements are based. You are cautioned not to place undue reliance on these forward-looking statements, which are based on the current view of the management of the Company on future events. Further, no part of this document should be considered as a recommendation that any investor should subscribe to or purchase securities of the Company and should not form the basis of, or be relied on in connection with, any contract or commitment or investment decision whatsoever.

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- Strategy Update
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Executive Summary (1/2)

Strong Start to FY27 Revenue Growth at 15.3% YoY

Strong growth across categories and channels

Product Business Growth Accelerated to High Teens

Strong step-up in Water Purifier growth, Momentum continues in Emerging Categories

Resilient Gross Margins Despite Inflationary Pressures

Gross margins at 58.4% moderated due to impact of commodity inflation and currency depreciation

Adj. EBITDA Margin At 10.5%

Adj. EBITDA Margin* impacted marginally by 46 bps due to lower gross margin and higher A&SP spends

Best-in-Class Profitability

Reported PAT margin at 7.9%; Reported PAT growth of 43.9% YoY**

Healthy Cash Position

Net Surplus of Rs. 425 Cr

Note: All numbers are on Standalone basis

** Adjusted (Adj.) EBITDA is defined as PBT (before exceptional items) + Finance cost + Depreciation + Amortization + ESOP charge less other non-operating income*

*** Reported PAT includes one-time pre-tax gain of Rs. 19.5 Cr due to reversal of gratuity expense*

Q1 FY27 Financial Highlights (Standalone)

	Q1 FY27	Q1 FY26	YoY
Revenue	Rs. 700.8Cr	Rs. 607.7Cr	+15.3%
Adj. EBITDA *	Rs. 73.9Cr	Rs. 66.9Cr	+10.5%
Adj. EBITDA Margin	10.5%	11.0%	-46bps
Adj. PBT **	Rs. 61.5Cr	Rs. 57.3Cr	+7.2%
PAT	Rs. 55.4Cr***	Rs. 38.5Cr	+43.9%

** Adjusted (Adj.) EBITDA is defined as PBT (before exceptional items) + Finance cost + Depreciation + Amortization + ESOP charge less other non-operating income*
*** Adj. PBT is defined as Profit Before Tax excluding exceptional items and ESOP charges*
**** Reported PAT includes one-time pre-tax gain of Rs. 19.5 Cr due to reversal of gratuity expense*

Q1 FY27 P&L Statement (Standalone)

Particulars (Rs. Cr)	Q1 FY27	Q1 FY26	YoY (%)	Q4 FY26	QoQ (%)
Revenue	**700.8**	**607.7**	**15.3%**	**683.8**	**2.5%**
Employee Benefit Expenses	90.0	81.4	10.7%	87.9	2.4%
Service Charges	83.4	81.2	2.7%	85.2	-2.1%
Other Expenses	162.0	133.5	21.4%	138.0	17.4%
Total Expenses	**335.4**	**296.1**	**13.3%**	**311.1**	**7.8%**
Total Expenses % of Revenue	***47.9%***	***48.7%***	***-85 bps***	***45.5%***	***237 bps***
Adj. EBITDA*	**73.9**	**66.9**	**10.5%**	**90.1**	**-18.0%**
Adj. EBITDA %	***10.5%***	***11.0%***	***-46 bps***	***13.2%***	***-264 bps***
ESOP Charge	6.6	5.6	16.2%	5.0	31.7%
EBITDA	**67.3**	**61.3**	**9.9%**	**85.2**	**-20.9%**
EBITDA %	***9.6%***	***10.1%***	***-47 bps***	***12.5%***	***-284 bps***
Finance Cost	1.1	1.0	9.1%	1.8	-41.1%
Depreciation	9.8	8.3	17.3%	11.7	-16.1%
Amortization	8.8	7.4	19.0%	8.2	6.3%
Other Income	7.2	7.1	0.7%	5.0	42.6%
Adj. Profit Before Tax**	**61.5**	**57.3**	**7.2%**	**73.4**	**-16.3%**
Exceptional Items	19.5	0.0	NM	0.0	NM
Profit Before Tax	**74.4**	**51.7**	**44.0%**	**68.4**	**8.8%**
Profit After Tax (Pre-Exceptional)	40.9	38.5	6.1%	51.1	-19.9%
Profit After Tax (Reported)	**55.4*****	**38.5**	**43.9%**	**51.1**	**8.6%**

*Adjusted (Adj.) EBITDA is defined as PBT (before exceptional items) + Finance cost + Depreciation + Amortization + ESOP charge less other non-operating income
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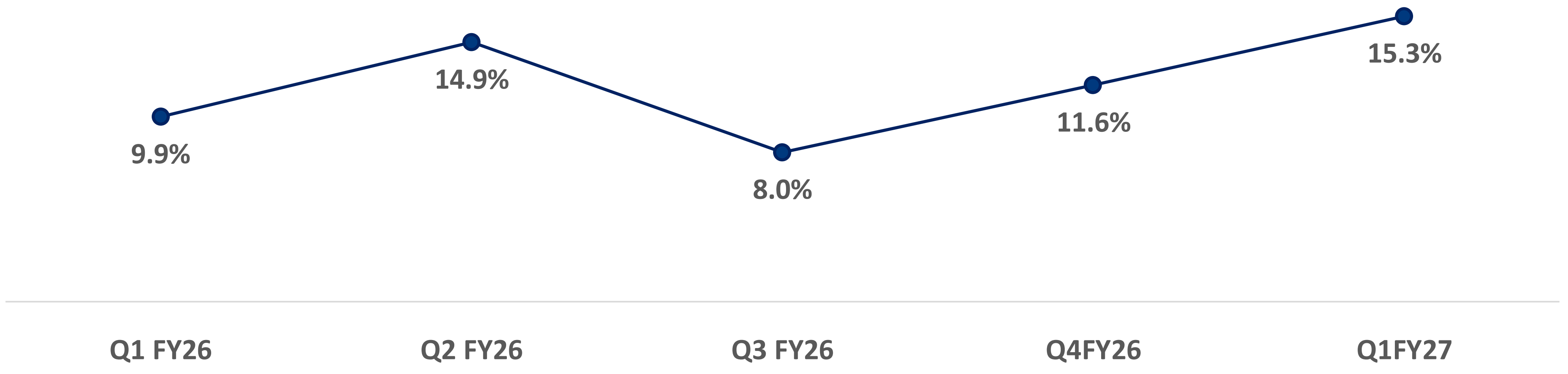
EUREKA FORBES

Revenue: Highest-Ever Growth In Our Transformation Journey

Revenue Growth YoY

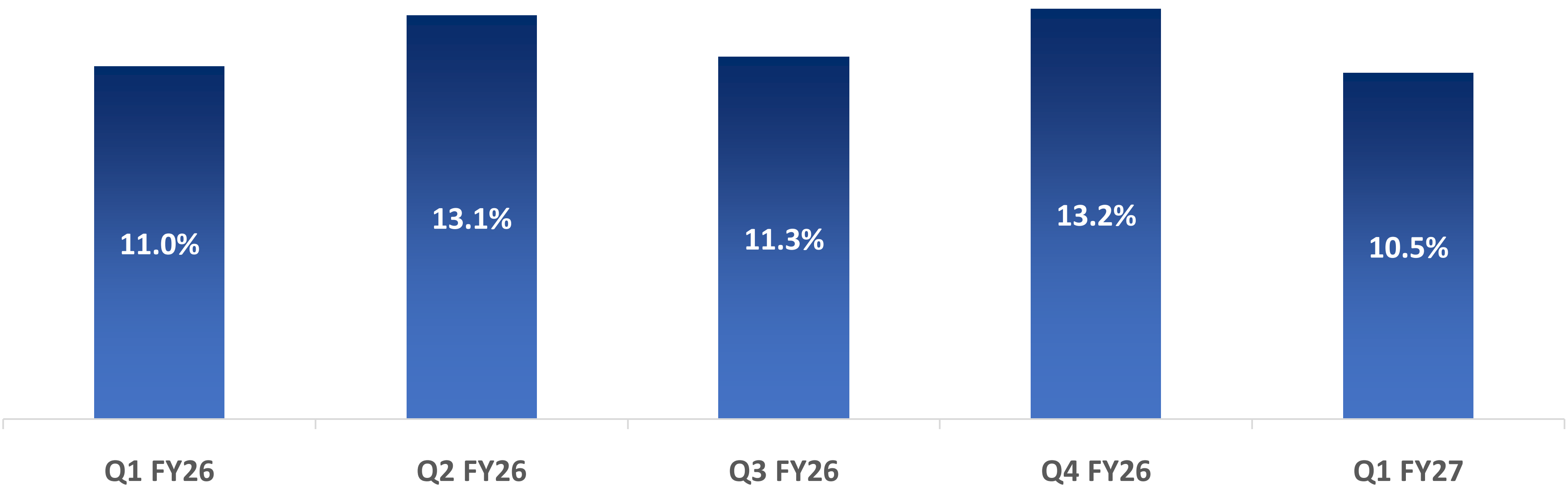


- High teens growth in products business
- Significant step-up in water purifiers growth, led by double-digit volume growth and pricing
- Strong momentum in emerging categories sustained
- Robotics sustained strong growth, supported by strong omni-channel growth momentum
- Aggressive multi-media campaign to drive awareness of genuine Aquaguard filters launched during the quarter

Strengthening In-Store Presence In Modern Retail

Adj. EBITDA Margin: Impacted By Lower Gross Margins, Higher A&SP Spends

Adj. EBITDA Margin



- **Gross Margin** declined by 131 bps YoY due to inflationary headwinds; remains range bound at 58.4%
- **Operating leverage** largely driven by employee costs and other expenses (excluding A&SP spends)
- **Growth spends** accelerated, primarily led by higher investments to strengthen in-store presence

Adjusted (Adj.) EBITDA is defined as PBT (before exceptional items) + Finance cost + Depreciation + Amortization + ESOP charge less other non-operating income

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EFL Transformation Strategy

Re-Imagine EFL As A D2C Health and Hygiene Tech Leader
Provide Every Indian Access to Safe & Healthy Water, Clean Earth & Pure Air

Grow Water	Expand Portfolio	Excel In Service	Build D2C Platform
Penetration	Convenient Cleaning	Customer Experience	Convenience
Premiumization	Air	Lifetime Value	Commerce

Innovations | **Execution Excellence** | **Productivity** | **Capability**

Culture

Customer Centricity, Agility, Collaboration, Ownership and Accountability

Grow Water: Strong Step-Up In Revenue Growth To High Teens

Key Highlights

Strong Q1 Performance Led by Double Digit Volume Growth & Pricing

Growth Led by Economy Segment & Stainless Steel Product Range

Strong Growth across Channels

Aquaguard Sure Astor Steel: Stainless Steel RO+UV Water Purifier

Expand Portfolio: Sustained Growth Momentum In Robotics

Key Highlights

Strong growth led by fully automatic top-end model

Stepped up In-Store Visibility

Live Demo and Virtual Troubleshooting in 7 Languages

Click on the above image to view the video

Excel In Service: Increasing Growth Investments To Drive Filter Awareness

Key Highlights

Multimedia campaign to raise awareness on genuine filters

Improving Service KPIs: Highest ever 24-hour TAT

Click on the above image to view the video

Management Views

Mr. Pratik Pota
MD & CEO

"We started FY27 on a solid note with revenue growth of 15.3% in Q1. Growth was broad-based across all our categories and channels. Water Purifiers witnessed revenue acceleration with a high-teens growth in Q1 FY27 coming through a combination of double-digit volume growth and pricing. Our Emerging categories of Robotics, Air Purifiers and Water Softeners sustained their strong growth momentum as well.

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Eureka Forbes: Overview

Electrolux & Tata Group

1982

Joint Venture

Shapoorji Pallonji Group

2002

Subsidiary of a Public Company

Advent International

2022

Publicly listed Company

IPO

Professionally managed company governed by an **Independent Board**

Shareholding
62.55 % Advent International

Pioneers & Leaders

Water Purifiers

Vacuum Cleaners

Direct Selling

Diversified Product Portfolio: Multiple Growth Drivers

Market leaders in Water Purifiers and Vacuum Cleaners

Wide range of products with state-of-the-art technology catering to both **B2C and B2B customers**

Diversified revenue streams across product and service

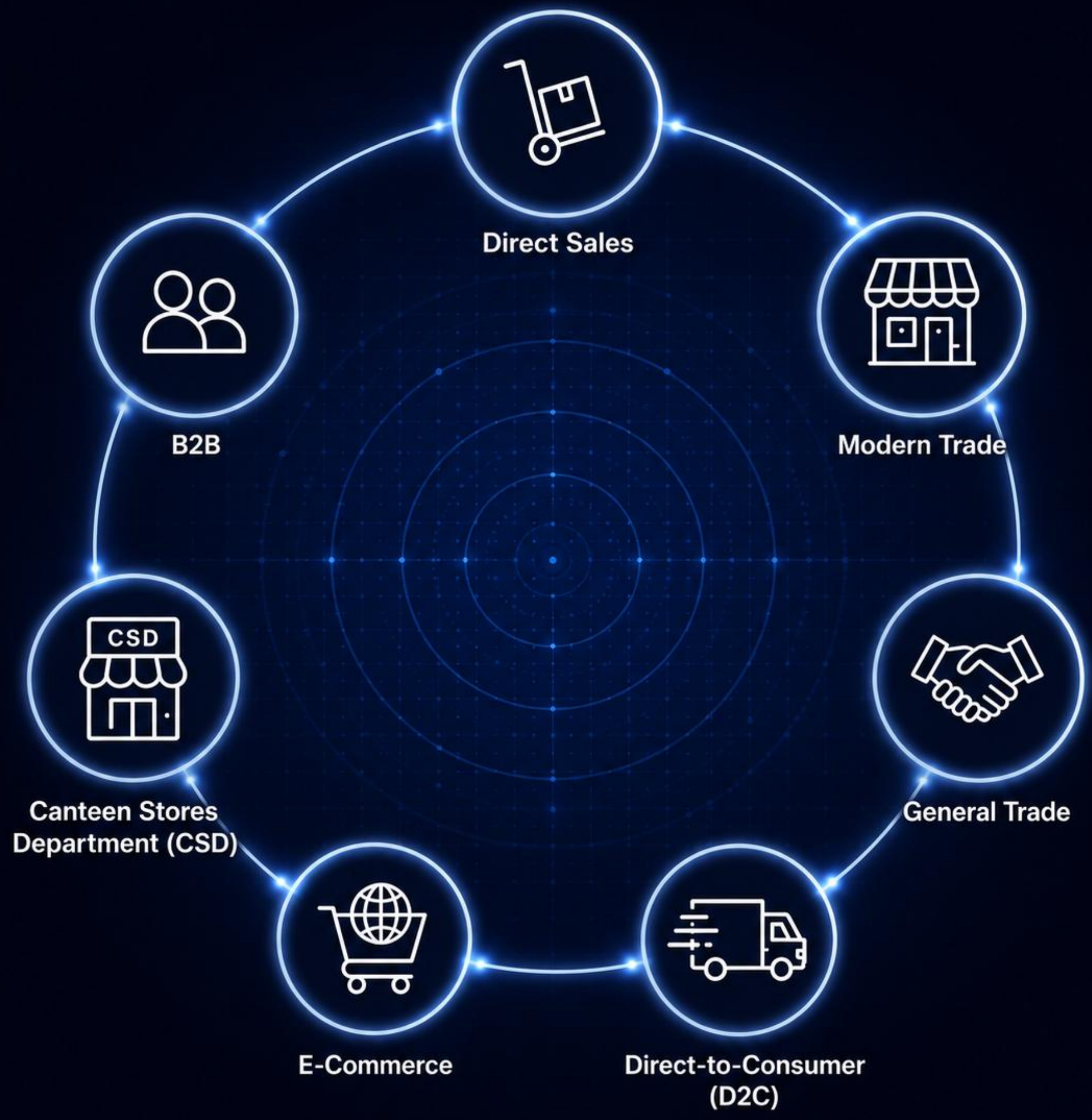
Aquaguard: One Of The Strongest Consumer Brands In India

Universal Brand Awareness and Consideration

40+ Years of Unconditional Trust and Acceptance

Omni Channel Presence

With a strong presence across direct sales, general trade, and modern trade as well as digital and e-commerce channels, Eureka Forbes has built a balanced and scalable distribution ecosystem. This omnichannel approach enhances market reach, improves customer accessibility, and enables the Company to capture growth opportunities across multiple consumer touchpoints.



Extensive Pan-India Service Network: A Competitive Moat

With service availability across more than 19,500 pin codes and a digitally enabled service ecosystem, Eureka Forbes is uniquely positioned to stay connected with its customers long after the initial purchase. This extensive reach not only strengthens customer trust, loyalty, and lifetime value but also provides a powerful competitive moat, enabling deeper market penetration and sustained growth across markets.

14 Million+
Database of Customers

1,650+
Service Partners

9,000+
Service Technicians

In-Home Service across
19,500+
Pin Codes

EFL Management Team

Pratik Pota
Managing Director & CEO

33+ years @
Jubliant FoodWorks,
PepsiCo, Airtel, HUL

Gaurav Khandelwal
Chief Financial Officer

25+ years @
HUL, Airtel,
Oyo Hotels & Homes

Anurag Kumar
Chief Growth Officer

27+ years @
Unilever, Tata Play, ICI
Paints

Mahnaz Shaikh
Chief Human Resources Officer

22+ years @
Udaan, Godrej
Consumer Products,
P&G

Nithyanand Shankar
Chief Business Officer

19+ years @
Amazon, P&G

Rakesh Moza
Chief Sales Officer

30+ years @
LG, TOI, Samsung,
Havells

Suresh Redhu
Chief Technical Officer - R&D and Manufacturing

36+ years @
Bluestar, Aquamall,
Mahle

Vivek Kumar Sharma
Chief Quality & Regulatory Officer

23+ years @
Phillips, Samtel,
Hotline, Jaypee
Cement

Aviral Chopra
Chief Supply Chain Officer

16+ years @
Blinkit, HUL

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Macro Factors Supportive Of Growth

Growing incomes
middle class fastest growing segment of the population;
1 Billion by 2047[1]

Urbanization
By 2036, **40%** of Indians will live in towns and cities, up from **31%** in 2011[2]

Working Women
Female labour force participation rate increased from **33%** in 2022 to **42%** in 2024[3]

Piped Water
went up from **16.8%** in 2019 to **77.2%** Households in 2024[4]

Electrification
99.5% [2] of population has access to electricity in 2023

Unpredictable domestic help;
Need for convenient back up

Increasing importance given to health & hygiene;
Increased frequency of cleaning homes post-Covid

Source: 1. PRICE ICE Survey; 2. World Bank; 3. PLFS and MoSPI; 4. Jal Jeevan Mission Dashboard

Under Penetrated Categories With Long Runway For Growth

Category	FY23 (Rs. Cr)	FY30E (Rs. Cr)	CAGR	Penetration
Water Purifier – Product	4,350	10,200	13%	7%
Water Purifier – Service	3,660	9,000	14%	<25%
Water Softeners	1,000	3,000	17%	<1%
Vacuum Cleaners	509	3,000	29%	2%
Air Purifiers	230	1,100	25%	1%
Total	9,749	26,300	15%	

Source: Consumer Market Purification Devices in India – A Whitepaper by Technopak (reproduced with permission) & Management Estimates

Thank You

Contact Us

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Investor.Relations@eurekaforbes.com

EFL BSE Scrip Code : **543482** | EFL NSC Scrip Code : **EUREKAFORB**

Note:

1. *All financial data in this presentation is derived from reviewed standalone IND-AS financial statements*
2. *Due to rounding-off, the financial figures may not recalculate exactly*