

Sharda Cropchem Limited

Tel. : +91 22 66782800
FAX : +91 22 66782828 / 66782808
E-mail : office@shardaintl.com
Regd. Office : Prime Business Park, Dashrathlaj Joshi Road, Vile Parle (W),
Mumbai - 400056, India.
www.shardacropchem.com


ISO 9001: 2015 Reg. No: 702949
CJN: L51909MH2004PLC145007



30th October, 2026

To,

National Stock Exchange of India Limited Exchange Plaza, 5th Floor, Plot No. C/1, G-Block, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051 Trading Symbol: SHARDACROP	BSE Limited Phiroze Jeejeebhoy Tower, Dalal Street, Mumbai – 400 001 Scrip Code: 538666
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Subject: Investors / Analyst's Presentation for the Quarter and half year ended 30th September, 2026.

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Listing Regulations), we are enclosing herewith the presentation to be made to the Investors/Analysts on the Financial Results of the Company for the quarter & half year ended 30th September, 2026.

The presentation is also being uploaded on the website of the Company www.shardacropchem.com in accordance with Regulation 46 of the Listing Regulations.

We request you to take the same on record.

Yours Sincerely,

**Jetkin
Gudhka**

Digitally signed by Jetkin Gudhka
DN: cn=IN, o=Personal, postalCode=400049, l=Mumbai,
st=Maharashtra, street=E-2, juhu apartments, juhu
road, Juhu S.O, Maharashtra India-400049- juhu
kollwada, revadankar marg, title=5293,
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395c81fa6ae55be27537a86453bde15,
email=jetkingutka@gmail.com, cn=Jetkin Gudhka
Date: 2026.10.30 13:47:47 +05'30'

**Jetkin Gudhka
Company Secretary &
Compliance Officer**

Encl.: As above



Sharda Cropchem Limited

STEADY. STRONG. GROWING.

Investor Presentation
October 2026

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ADVANCING GLOBAL AGRICULTURE THROUGH AN IP-LED GROWTH PLATFORM

Sharda Cropchem Limited is a leading intellectual property-driven agrochemical company engaged in the marketing and distribution of crop protection formulations and generic active ingredients. Supported by a growing portfolio of dossiers, registrations and intellectual property rights, SCL has built a differentiated platform for sustainable growth across regulated global markets, particularly in Europe, North America, Latin America and Morocco.



Sharda Cropchem Limited



CREATING VALUE THROUGH AN ASSET-LIGHT, REGISTRATION- LED BUSINESS MODEL

At the core of SCL business model is a growing portfolio of regulatory assets that facilitates access to some of the world's most attractive crop protection markets. By partnering with specialized manufacturers for active ingredients, formulation and packaging, we remain capital efficient, operationally agile and well positioned to scale across geographies and product categories

SCL's position within the value chain enables the Company to retain control over registrations and customer relationships while benefiting from the flexibility and efficiency of a partner-led manufacturing network

SCL strategically participate in the stages where regulatory expertise, market knowledge and customer access create the greatest value, while leveraging specialized partners for manufacturing-related activities



CREATING VALUE ACROSS THE CHAIN

Identifying Opportunities Ahead of the Market

Continuously monitor patent landscapes, crop trends and regulatory developments to identify generic molecules with strong commercial potential. By initiating registrations ahead of market opportunities, SCL creates a foundation for future growth and market access

Value Created

- Early entry into attractive product categories
- Diversified product portfolio
- Long-term revenue visibility
- Sustainable growth opportunities

Building Regulatory Assets through Dossier Development

Working with accredited laboratories and technical experts, we develop strong dossiers aligned with jurisdiction-specific requirements. These registrations serve as valuable intellectual property assets and create meaningful barriers to entry

Value Created

- Long-term market access
- Strong competitive differentiation
- High entry barriers
- Scalable registration portfolio

Leveraging a Flexible Supply Network

We source active ingredients through established supplier relationships, primarily from China, ensuring supply reliability, procurement flexibility and cost competitiveness

Value Created

- Resilient supply chain
- Flexible procurement capabilities
- Efficient cost structure
- Responsive sourcing capabilities

Commercializing Products at Global Scale

Our products reach customers through a network of more than 525 distributors, supported by a sales force of over 500 professionals across key agricultural markets worldwide. This network also provides valuable market intelligence that supports portfolio expansion and customer engagement

Value Created

- Global market reach
- Diversified revenue streams
- Faster commercialization
- Strong customer relationships



Sharda Cropchem Limited

80+

Countries

525+

Distributors

500+

Sales Professionals

Rs. 419 Crs.

Capex (H1 FY27)

3,044

Registrations

SCL's extensive global presence is complemented by a well-established network of third-party distributors. Together, these capabilities enable the effective commercialisation of formulations and generic active ingredients while strengthening customer engagement.

SCL's global footprint supports a factory-to-farmer approach, broadens revenue streams and enhances business resilience. Combined with local market expertise and strong channel partnerships, it provides a scalable platform for sustainable growth.

ENSURING REACH THAT SERVES GLOBALLY

Supported by a network of distributors and sales professionals, SCL serves customers across 80+ countries spanning Europe, North America, Latin America, Africa, and other international markets. This extensive presence not only expands the Company's market reach but also enables to access specialized sales and local marketing talent across key agricultural regions.

Two Business Segments, One Platform



Sharda Cropchem Limited

AGROCHEMICALS

Crop protection solutions that help improve yields and safeguard agricultural productivity across global markets. Agrochemicals remain our core business

PRODUCT PORTFOLIO



Herbicides

Help control weeds and reduce competition for nutrients, water and sunlight, supporting healthier crop growth and improved yields



Fungicides

Protect crops from fungal diseases that can adversely impact productivity, quality and harvest outcomes



Insecticides

Safeguard crops against insect infestations, helping minimize crop losses and improve agricultural efficiency



Biocides

Specialized products supporting crop hygiene, protection and overall plant health across agricultural applications

NON - AGROCHEMICAL

Leverages the same sourcing, logistics and distribution capabilities to serve a range of industrial applications — broadening our addressable market beyond agriculture.

PRODUCT PORTFOLIO



Rubber and Conveyor Belts

Products serving material handling and heavy-duty industrial applications across sectors



Dyes and Dye Intermediates

Inputs catering to textile manufacturing and other industrial processing applications



Industrial Chemicals

Products supporting water treatment, food processing and other allied industries

Common Foundation: Both segments are supported by a shared platform of global sourcing, registrations and distribution — an asset-light model that efficiently serves agricultural and industrial markets alike

STEADY. STRONG. GROWING.



Building the Next Phase



Sharda Cropchem Limited

Building on a period of strong progress, SCL is strengthening its platform for sustainable growth and long-term value creation — centred on regulatory expertise, market access, portfolio depth and customer proximity, while maintaining financial discipline and operational excellence

Forward Integration — Building the Sales Force

Strengthening market presence by moving closer to customers through a factory-to-farmer approach — enhanced commercial capabilities and deeper engagement to expand reach across key geographies.

Expand and Strengthen Distribution Presence

Leveraging SCL's extensive dossier library and registrations to deepen penetration in existing markets while selectively entering new geographies, supporting broader access and sustainable growth.

Continual Investment in Registrations

Registrations remain a key pillar of SCL's model. SCL will continue identifying attractive off-patent molecules, investing in dossier development and securing registrations in our own name.

Focus on Operational Efficiencies

Committed to improving productivity, optimising costs and prioritising revenue-generating investments — supporting margin expansion, strengthening competitiveness and enhancing overall performance.

Supporting Priorities — Deepen Portfolio & Maintain Financial Discipline

Expanding product relevance across markets and customer segments, while preserving balance sheet strength through prudent capital allocation and disciplined working capital management — together charting a clear roadmap for long-term growth.

The Sharda Advantage: A Differentiated Business Model



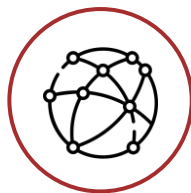
IP-led Growth Model

Strong portfolio of registrations, dossiers and IP rights supporting market access and long-term growth



Asset-Light Operations

Capital-efficient model focused on identifying attractive generic molecules and registration opportunities



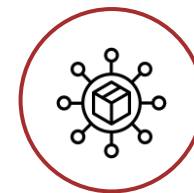
Diversified Sourcing Network

Strong relationships with multiple manufacturers and formulators ensure reliable, competitive supply



Global Presence

Operations spanning 80+ countries across Europe, North America, Latin America and other markets



Extensive Distribution Reach

Widespread network of distributors and sales professionals across the agrochemical value chain

Together, these strengths enable us to expand our global footprint, respond to evolving agricultural needs and create sustainable value for stakeholders.



Experienced Management



Mr. Ramprakash V. Bubna
Chairman & Managing Director

- ✓ Holds a Bachelor's Degree of Technology in Chemical Engineering from IIT, Bombay
- ✓ He has over 58 years of experience in chemicals, agrochemicals and related businesses
- ✓ He is responsible for the Company's overall business operations and strategy



Mr. Ashish Bubna
Whole Time Director

- ✓ Holds a Bachelor's Degree in Commerce from the University of Mumbai
- ✓ Over 35 years of experience in marketing of chemicals, agrochemicals and related businesses.
- ✓ Instrumental in strategizing early investment in product registrations and building the library of product dossiers.
- ✓ Responsible for marketing, procurement, registrations and logistics functions of the agrochemical business



Mr. Manish Bubna
Whole Time Director

- ✓ Holds a Bachelor's Degree in Chemical Engineering from the Department of Chemical Technology, Bombay University.
- ✓ Over 33 years of experience in chemicals, agrochemicals and related businesses
- ✓ Spearheaded the Company's foray into the conveyor belt and general chemicals business
- ✓ Also oversees the information technology, logistics and documentation functions of the Company



Q2 FY27 Financial Highlights

Q2 FY27 Financial Highlights



Sharda Cropchem Limited

Revenue
Agro-chemical Segment (A)

Rs. 840 Crs.
(+5% YoY)



Revenue
Non Agro-chemical Segment (B)

Rs. 212 Crs.
(+68% YoY)



Total Revenue
(A+B)
Rs. 1,052 Crs.
(+13% YoY)



Gross Profit

Rs. 378 Crs.
(+18% YoY)

EBITDA

Rs. 164 Crs.
(+18% YoY)

EBITDA Margin

15.6%
(+70 bps YoY)

Profit Before Tax (PBT)*
(*excl. Forex gains)

Rs. 108 Crs.
(+17% YoY)



Product Wise

Herbicides

Rs. 432 Crs.
(-1% YoY)

Insecticides

Rs. 263 Crs.
(+18% YoY)

Fungicides

Rs. 144 Crs.
(+2% YoY)

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Q2 FY27 Financial Highlights (Region Wise Breakup)



Sharda Cropchem Limited



Agro

Europe

Rs. **429** Crs.
(-7% YoY)

NAFTA

Rs. **227** Crs.
(+6% YoY)

LATAM

Rs. **128** Crs.
(+81% YoY)

ROW

Rs. **55** Crs.
(0% YoY)



Non – Agro

Europe

Rs. **29** Crs.
(+16% YoY)

NAFTA

Rs. **152** Crs.
(+94% YoY)

LATAM

Rs. **12** Crs.
(+6% YoY)

ROW

Rs. **19** Crs.
(+59% YoY)

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H1 FY27 Financial Highlights

H1 FY27 Financial Highlights



Sharda Cropchem Limited

Revenue
Agro-chemical Segment (A)

Rs. 1,755 Crs.
(+6% YoY)



Revenue
Non Agro-chemical Segment (B)

Rs. 371 Crs.
(+40% YoY)



Total Revenue
(A+B)
Rs. 2,125 Crs.
(+11% YoY)



Gross Profit

Rs. 772 Crs.
(+15% YoY)

EBITDA

Rs. 343 Crs.
(+22% YoY)

EBITDA Margin

16.1%
(+140 bps YoY)

Profit Before Tax (PBT)*
(*excl. Forex gains)

Rs. 219 Crs.
(+16% YoY)



Product Wise

Herbicides

Rs. 890 Crs.
(+4% YoY)

Insecticides

Rs. 496 Crs.
(+16% YoY)

Fungicides

Rs. 369 Crs.
(+2% YoY)

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On Consolidated Basis

H1 FY27 Financial Highlights (Region Wise Breakup)



Sharda Cropchem Limited

	Europe	NAFTA	LATAM	ROW
Agro	Rs. 896 Crs. (-9% YoY)	Rs. 567 Crs. (+21% YoY)	Rs. 199 Crs. (+69% YoY)	Rs. 93 Crs. (+22% YoY)



	Europe	NAFTA	LATAM	ROW
Non – Agro	Rs. 48 Crs. (+3% YoY)	Rs. 273 Crs. (+60% YoY)	Rs. 17 Crs. (-28% YoY)	Rs. 33 Crs. (+36% YoY)

STEADY. **STRONG.** GROWING.



Q2 & H1 FY27 Financial Highlights



Sharda Cropchem Limited

₹ Cr.

Particulars	Q2 FY27	Q2 FY26	Y-o-Y	H1 FY27	H1 FY26	Y-o-Y
Revenue from Operations	1,051.7	929.1	+13%	2,125.5	1,913.9	+11%
COGS	673.7	608.4		1353.5	1,244.0	
Gross Profit	377.9	320.7	+18%	771.9	669.9	+15%
Gross Margin %	35.9%	34.5%	+140 bps	36.3%	35.0%	+130 bps
Employee Expenses	17.9	12.3		35.5	27.3	
Other Expenses	195.6	169.5		393.5	361.5	
EBITDA	164.5	138.9	+18%	342.9	281.1	+22%
EBITDA Margin %	15.6%	15.0%	+70 bps	16.1%	14.7%	+140 bps
Forex (Gain)/Loss	0.4	6.1		(7.2)	(67.0)	
Depreciation & Amortisation	100.4	76.2		200.6	154.3	
Other Income	44.6	29.4		79.2	61.9	
EBIT	108.4	86.1	+26%	228.6	255.8	(11%)
EBIT Margin %	10.3%	9.3%	+100 bps	10.8%	13.4%	(260) Bps
Finance Cost	0.9	0.3		2.7	0.9	
PBT*	107.5	85.7	+25%	225.9	254.9	(11%)
Tax Expense	15.8	11.4		46.2	37.7	
PAT*	91.7	74.4	+23%	179.7	217.2	(17%)
PAT Margin %	8.7%	8.0%	+70 bps	8.5%	11.3%	(290) bps
EPS (In Rs.)	10.2	8.2		19.9	24.1	

* Profit Before Tax & Profit After Tax growth was due to higher forex gains in H1FY26

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Balance Sheet



Sharda Cropchem Limited

₹ Cr.

EQUITY & LIABILITIES	Sep-26	Mar-26
Equity		
Equity share capital	90.2	90.2
Other equity	3,159.8	3,046.3
Equity attributable to equity holders of the Company	3,250.0	3,136.5
Non-controlling interests	0.5	0.5
Total Equity	3,250.5	3,137.0
Non-current liabilities		
Financial liabilities		
Lease liabilities	15.2	-
Other financial liabilities	20.5	35.4
Provisions	0.2	0.3
Deferred tax liabilities (net)	236.0	221.3
Total non-current liabilities	271.9	257.1
Current liabilities		
Financial liabilities		
Lease liabilities	9.1	-
Trade payables		
total outstanding dues of micro enterprises and small enterprises	7.1	7.7
other than micro enterprises and small enterprises	1,431.1	1,491.0
Other financial liabilities	523.5	641.6
Other current liabilities	74.9	149.6
Provisions	85.9	90.4
Current tax liabilities (net)	5.1	6.0
Total current liabilities	2,136.7	2,386.2
Total Equity & Liabilities	5,659.1	5,780.3

ASSETS	Sep-26	Mar-26
Non-current assets		
Property, plant and equipment	2.1	2.5
Right to use assets	23.7	-
Intangible assets	1,059.3	986.2
Intangible assets under development	303.8	247.2
Financial assets		
Other Financial Assets	58.9	58.3
Deferred Tax Assets	31.4	23.6
Non-current tax assets (net)	17.2	3.3
Other non-current assets	12.0	21.0
Total non-current assets	1,508.4	1,342.2
Current assets		
Inventories	1,529.0	1,119.6
Financial assets		
Investments	362.9	361.4
Trade receivables	1,460.9	2,389.3
Cash and cash equivalents	299.0	219.8
Bank balance other than cash and cash equivalents	0.4	0.1
Other financial assets	191.2	130.5
Other current assets	307.4	217.4
Total current assets	4,150.8	4,438.1
Total Assets	5,659.1	5,780.3

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Cash Flow Statement



Sharda Cropchem Limited

₹ Cr.

Particulars	Sep-26	Sep-25
Profit Before Tax	225.9	254.9
Adjustments	139.4	126.5
Operating profit before working capital changes	365.4	381.3
Changes in working capital	252.9	229.0
Cash generated from operations	618.2	610.3
Direct taxes paid (net of refund)	(54.0)	(5.2)
Net Cash from Operating Activities	564.2	605.1
Net Cash from Investing Activities	(405.8)	(523.8)
Net Cash from Financing Activities	(88.1)	(59.3)
Exchange difference arising on conversion (debited) / credited to foreign currency translation reserve	14.9	11.9
Net Change in cash and cash equivalents	85.2	34.0
Opening Cash Balance	219.8	127.2
Effect of exchange rate changes on cash & cash equivalents held in foreign currencies	(6.0)	4.1
Closing Cash Balance	299.0	165.3



Strong Balance Sheet

TOTAL EQUITY ^

Rs. 3,250 Crs.

vs Rs. 3,137 Crs. as on Mar'26

CASH, BANK & LIQUID INVESTMENTS ^

Rs. 846 Crs.

vs Rs. 702 Crs. as on Mar'26

RETURNS*

26.0%

RoCE

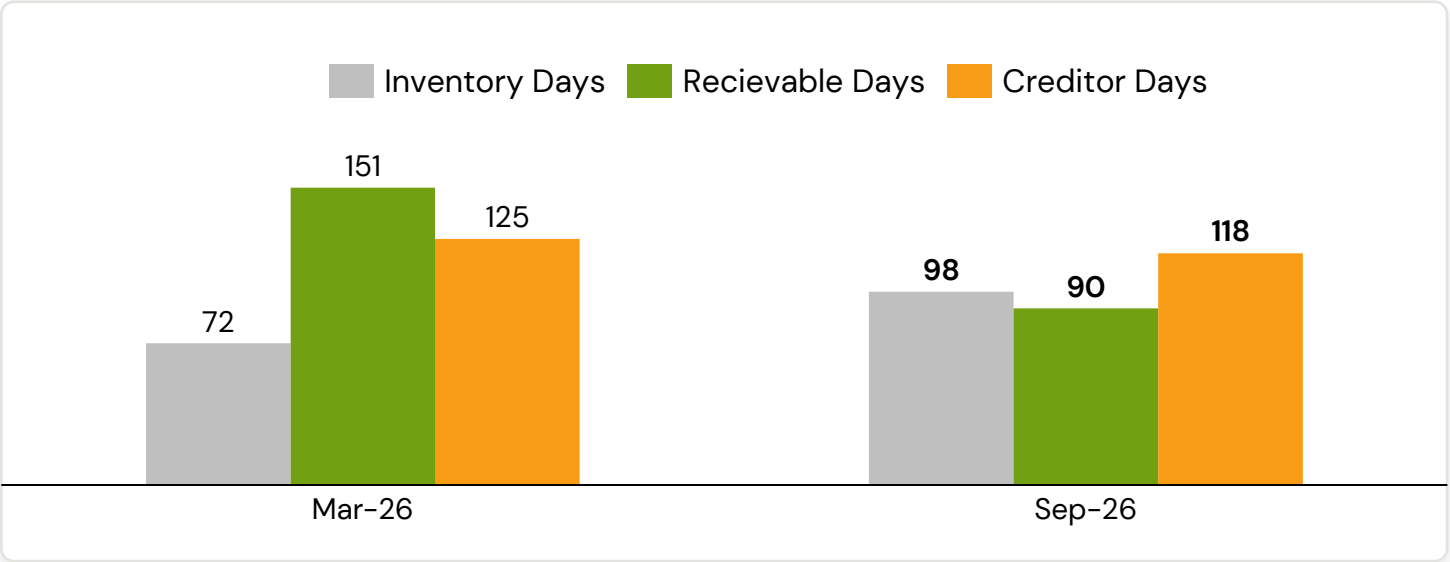
20.2%

RoE

WORKING CAPITAL (IN DAYS)

98 → **70** days
Mar26 Sep'26

Reduced Working Capital by 28 days



* RoCE = TTM EBIT / Average Capital Employed ; RoE = TTM PAT / Average Equity (As on 30th Sep 2026)

^ As on 30th Sep 2026

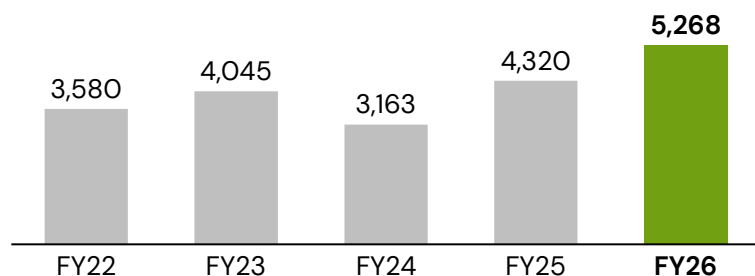


Annexure

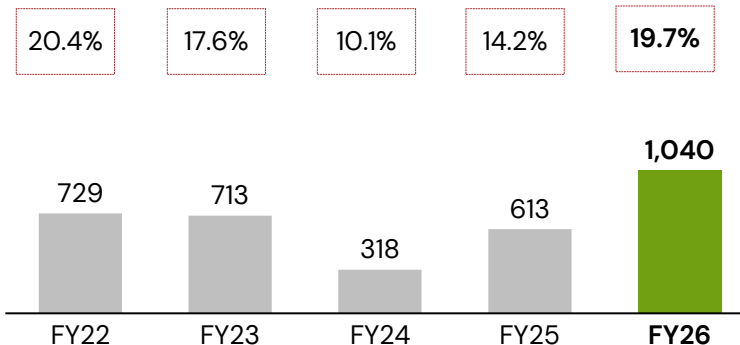
Key Financial Performance Indices

₹ Cr.

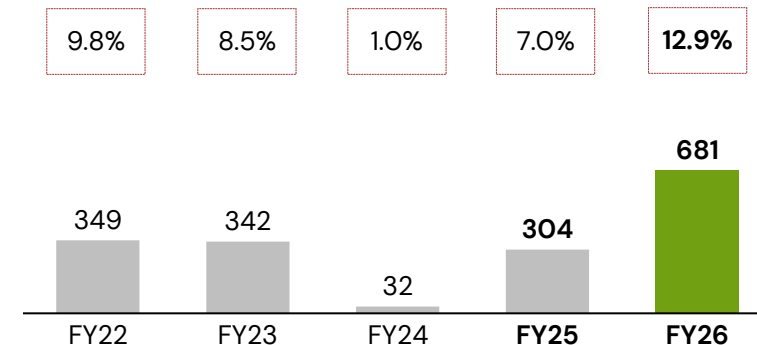
Revenue



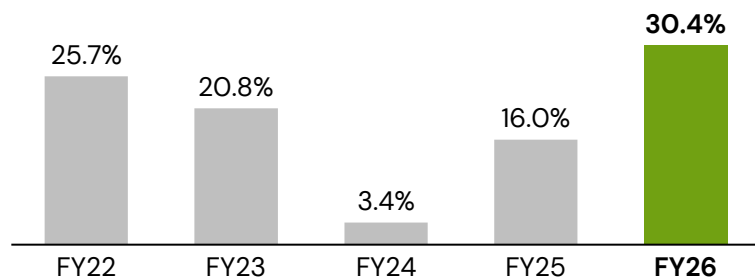
EBITDA & EBITDA Margin*



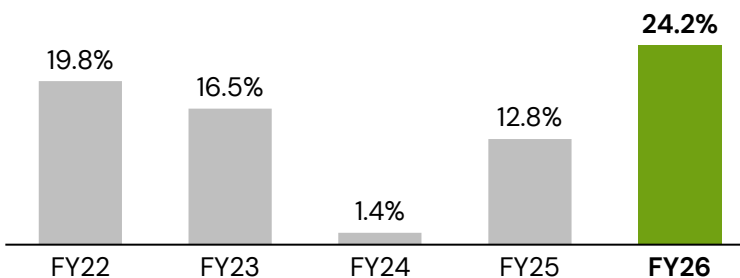
Profit After Tax & PAT Margin



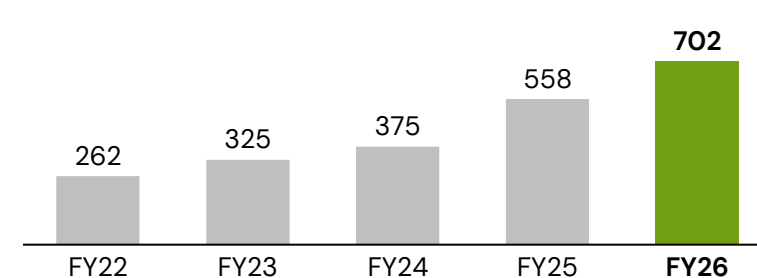
RoCE



RoE



Cash, Bank & Liquid Investments^



* EBITDA is excluding IA & IAUD write-off

^ Total Cash & Cash Equivalents (Includes FDs clubbed in Non Current Other Financial Assets)

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Historical Profit & Loss



Sharda Cropchem Limited

₹ Cr.

Particulars	FY26	FY25	FY24	FY23	FY22
Revenue from Operations	5,267.6	4,319.9	3,163.0	4,045.2	3,579.8
COGS	3,377.2	3,028.1	2,342.4	2,860.8	2,499.8
Gross Profit	1,890.4	1,291.8	820.6	1,184.4	1,080.0
Gross Margin %	35.9%	29.9%	25.9%	29.3%	30.2%
Employee Expenses	66.7	52.0	42.4	44.8	44.2
Other Expenses	784.2	626.3	494.9	438.9	336.4
EBITDA*	1,039.5	613.5	318.1	712.6	728.6
EBITDA Margin %	19.7%	14.2%	10.1%	17.6%	20.4%
Forex (Gain)/Loss	-36.7	17.9	0.4	57.6	16.5
Depreciation & Amortisation	324.5	274.7	267.1	248.1	245.3
Other Income	105.5	59.5	59.8	40.3	28.9
EBIT	857.3	380.4	75.5	435.3	466.5
EBIT Margin %	16.3%	8.8%	2.4%	10.8%	13.0%
Finance Cost	1.8	2.1	3.6	4.5	2.2
PBT	855.5	378.3	71.9	430.7	464.2
Tax Expense	174.5	73.9	40.0	88.8	115.0
PAT	681.0	304.4	31.9	342.0	349.3
PAT Margin %	12.9%	7.0%	1.0%	8.5%	9.8%
Earnings Per Share (EPS) In Rs.	75.48	33.74	3.53	37.90	38.71

* EBITDA is excluding IA & IAUD write-off

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Balance Sheet – Equity & Liabilities



Sharda Cropchem Limited

₹ Cr.

Equities & Liabilities	Mar-26	Mar-25	Mar-24	Mar-23	Mar-22
Shareholder's Funds					
Equity and Share Capital	90.2	90.2	90.2	90.2	90.2
Other Equity	3,046.3	2,410.3	2,146.9	2,141.8	1,822.2
Non-controlling Interest	0.5	0.4	0.4	0.4	0.3
Total Equity	3,137.0	2,501.0	2,237.5	2,232.4	1,912.8
Non-Current Liabilities					
Borrowings	-	-	-	-	-
Trade Payables	-	-	-	-	2.4
Lease Liabilities	-	-	7.8	-	3.5
Other Financial Liabilities	35.4	63.0	58.4	1.7	1.6
Provisions	0.3	1.3	1.4	2.7	2.3
Deferred Tax Liabilities (net)	221.3	173.8	152.8	143.4	128.9
Total Non-Current Liabilities	257.1	238.1	220.3	147.9	138.6
Current Liabilities					
Borrowings	-	-	3.4	3.0	38.0
Lease Liabilities	-	7.8	7.2	-	5.1
Trade Payables	1,498.7	1,310.2	921.2	1,377.6	1,177.6
Other Financial Liabilities	641.6	501.3	502.5	431.4	324.8
Other Current Liabilities	149.6	104.7	69.0	78.1	55.4
Current Tax Liabilities	6.0	4.2	1.5	19.1	4.2
Provisions	90.4	57.6	76.0	61.4	86.7
Total Current Liabilities	2,386.2	1,985.7	1,580.5	1,970.6	1,691.8
Total Equity & Liabilities	5,780.3	4,724.9	4,038.3	4,350.8	3,743.1

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Balance Sheet – Assets



Sharda Cropchem Limited

₹ Cr.

ASSETS	Mar-26	Mar-25	Mar-24	Mar-23	Mar-22
Assets					
Non-Current Assets					
Property, Plant and Equipment	2.5	3.0	3.8	5.0	14.4
Right to Use Assets	-	7.2	14.4	-	-
Goodwill	-	-	-	-	-
Other Intangible assets	986.2	740.2	690.0	663.0	577.4
Intangible assets under development	247.2	291.4	282.9	203.9	212.2
Deferred Tax Assets (net)	23.6	11.6	10.3	7.9	4.9
Non-Current Tax Assets	3.3	63.4	72.1	72.3	71.6
Other financial assets	58.3	5.4	5.3	120.7	11.2
Other Non Current Assets	21.0	16.4	21.7	19.9	-
Total Non-Current Assets	1,342.2	1,138.5	1,100.4	1,092.7	891.7
Current Assets					
Inventories	1,119.6	971.9	991.6	1,134.3	892.8
Investments	361.4	294.3	158.9	31.9	134.4
Trade Receivables	2,389.3	1,955.4	1,498.0	1,833.3	1,540.0
Cash & Cash equivalents	219.8	127.2	87.3	176.4	56.7
Other Bank balances	0.1	93.1	0.6	0.2	109.3
Loans	-	-	-	-	0.5
Other Financial Assets	130.6	47.5	128.1	5.5	49.9
Other Current Assets	217.3	96.8	73.4	76.5	67.9
Total Current Assets	4,438.1	3,586.4	2,937.9	3,258.2	2,851.5
Total Assets	5,780.3	4,724.9	4,038.3	4,350.8	3,743.1

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Cash Flow Statement

₹ Cr.

Particulars	Mar-26	Mar-25	Mar-24	Mar-23	Mar-22
Profit Before Tax	855.5	378.3	71.9	430.7	464.2
Adjustments	319.1	286.8	272.8	266.5	256.9
Operating profit before working capital changes	1,174.6	665.1	344.6	697.2	721.1
Changes in working capital	(453.9)	(30.5)	47.0	(303.7)	(379.2)
Cash generated from operations	720.7	634.6	391.7	393.5	341.9
Direct taxes paid (net of refund)	(65.0)	(31.0)	(50.4)	(65.3)	(74.8)
Net Cash from Operating Activities	655.7	603.6	341.3	328.3	267.1
Net Cash from Investing Activities	(513.1)	(510.1)	(393.5)	(145.2)	(207.9)
Net Cash from Financing Activities	(118.3)	(67.9)	(36.9)	(97.1)	(91.0)
Exchange difference arising on conversion (debited) / credited to foreign currency translation reserve	63.3	14.3	0.6	33.0	2.8
Net Change in cash and cash equivalents	87.7	39.9	(88.5)	119.0	(28.9)
Opening Cash Balance	127.2	87.3	176.4	56.7	85.6
Effect of exchange rate changes on cash & cash equivalents held in foreign currencies	4.9	(0.1)	(0.5)	0.7	-
Closing Cash Balance	219.8	127.2	87.3	176.4	56.7



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THANK YOU

Company: Sharda Cropchem Limited



Sharda Cropchem Limited

CIN: L51909MH2004PLC145007

Mr. Shailesh Mehendale – CFO

cfo@shardaintl.com / finance@shardaintl.com

Tel: +91 22 6678 2800

Investor Relation Advisors: Strategic Growth Advisors Pvt. Ltd.

SGA Strategic Growth Advisors

CIN: U74140MH2010PTC204285

Mr. Deven Dhruva / Mr. Ronak Jain

deven.dhruva@sgapl.net / ronak.jain@sgapl.net

Tel: +91 98333 73300 / +91 98209 50544