Sharda Cropchem Limited

Tel. : +91 22 66782800
FAX : +91 22 66782828 / 66782808
E-mail : office@shardaintl.com
Regd. Office : Prime Business Park, Dashrathlal Joshi Road, Vile Parle (W),
Mumbai - 400056, India.
www.shardacropchem.com

ISO 9001: 2015 Reg. No: 702949
CIN: L51909MH2004PLC145007

29th July, 2026

To,

National Stock Exchange of India Limited Exchange Plaza, 5th Floor, Plot No. C/1, G-Block, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051 **Trading Symbol: SHARDACROP**	**BSE Limited** Phiroze Jeejeebhoi Tower, Dalal Street, Mumbai – 400 001 **Scrip Code: 538666**

Subject: Investors / Analyst's Presentation for the Quarter ended 30th June, 2026

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Listing Regulations), we are enclosing herewith the presentation to be made to the Investors/Analysts on the Unaudited Financial Results of the Company for the quarter ended 30th June, 2026.

The presentation is also being uploaded on the website of the Company www.shardacropchem.com in accordance with Regulation 46 of the Listing Regulations.

We request you to take the same on record.

Yours Sincerely,

Jetkin Gudhka

Digitally signed by Jetkin Gudhka
DN: c=IN, o=Personal, postalCode=400049, l=Mumbai, st=Maharashtra, street=E-2, juhu apartments, juhu road, Juhu S.O, Maharashtra India-400049- juhu koliwada, revadankar marg, title=5293, 2.5.4.20=2ed7db12c75e594a8a6cedda1434b872a7f73c48c734ffb55fbafc1ef2f32021, serialNumber=61103cdda8512f3aae0ec87641ba84afd395c81fa6ae55be27537a86453bde15, email=jetkingutka@gmail.com, cn=Jetkin Gudhka
Date: 2026.07.29 14:19:37 +05'30'

Jetkin Gudhka
Company Secretary &
Compliance Officer

Encl.: As above

Sharda Cropchem Limited

STEADY. STRONG. GROWING.

Investor Presentation

July 2026

Safe Harbor

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ADVANCING GLOBAL AGRICULTURE THROUGH AN IP-LED GROWTH PLATFORM

Sharda Cropchem Limited is a leading intellectual property-driven agrochemical company engaged in the marketing and distribution of crop protection formulations and generic active ingredients. Supported by a growing portfolio of dossiers, registrations and intellectual property rights, SCL has built a differentiated platform for sustainable growth across regulated global markets, particularly in Europe, North America, Latin America and Morocco.

Sharda Cropchem Limited

Sharda Cropchem Limited

CREATING VALUE THROUGH AN ASSET-LIGHT, REGISTRATION-LED BUSINESS MODEL

At the core of SCL business model is a growing portfolio of regulatory assets that facilitates access to some of the world's most attractive crop protection markets. By partnering with specialized manufacturers for active ingredients, formulation and packaging, we remain capital efficient, operationally agile and well positioned to scale across geographies and product categories

SCL's position within the value chain enables the Company to retain control over registrations and customer relationships while benefiting from the flexibility and efficiency of a partner-led manufacturing network

SCL strategically participate in the stages where regulatory expertise, market knowledge and customer access create the greatest value, while leveraging specialized partners for manufacturing-related activities

	√	√		√	√
Basic & Applied Research	Product Identification	Product Registration	Active Ingredient Manufacturing	Formulation & Packaging	Marketing & Distribution
(Partner Led)			(Partner Led)		

SCL's Core Capabilities

CREATING VALUE ACROSS THE CHAIN

Sharda Cropchem Limited

Identifying Opportunities Ahead of the Market

Continuously monitor patent landscapes, crop trends and regulatory developments to identify generic molecules with strong commercial potential. By initiating registrations ahead of market opportunities, SCL creates a foundation for future growth and market access

Value Created

- Early entry into attractive product categories
- Diversified product portfolio
- Long-term revenue visibility
- Sustainable growth opportunities

Building Regulatory Assets through Dossier Development

Working with accredited laboratories and technical experts, we develop strong dossiers aligned with jurisdiction-specific requirements. These registrations serve as valuable intellectual property assets and create meaningful barriers to entry

Value Created

- Long-term market access
- Strong competitive differentiation
- High entry barriers
- Scalable registration portfolio

Leveraging a Flexible Supply Network

We source active ingredients through established supplier relationships, primarily from China, ensuring supply reliability, procurement flexibility and cost competitiveness

Value Created

- Resilient supply chain
- Flexible procurement capabilities
- Efficient cost structure
- Responsive sourcing capabilities

Commercializing Products at Global Scale

Our products reach customers through a network of more than 525 distributors, supported by a sales force of over 500 professionals across key agricultural markets worldwide. This network also provides valuable market intelligence that supports portfolio expansion and customer engagement

Value Created

- Global market reach
- Diversified revenue streams
- Faster commercialization
- Strong customer relationships

80+
Countries

525+
Distributors

500+
Sales Professionals

Rs. 263 Crs.
Capex (Q1 FY27)

3,016
Registrations

SCL's extensive global presence is complemented by a well-established network of third-party distributors. Together, these capabilities enable the effective commercialisation of formulations and generic active ingredients while strengthening customer engagement.

SCL's global footprint supports a factory-to-farmer approach, broadens revenue streams and enhances business resilience. Combined with local market expertise and strong channel partnerships, it provides a scalable platform for sustainable growth.

ENSURING REACH THAT SERVES GLOBALLY

Supported by a network of distributors and sales professionals, SCL serves customers across 80+ countries spanning Europe, North America, Latin America, Africa, and other international markets. This extensive presence not only expands the Company's market reach but also enables to access specialized sales and local marketing talent across key agricultural regions.

Two Business Segments, One Platform

Sharda Cropchem Limited

AGROCHEMICALS

Crop protection solutions that help improve yields and safeguard agricultural productivity across global markets. Agrochemicals remain our core business

PRODUCT PORTFOLIO

Herbicides
Help control weeds and reduce competition for nutrients, water and sunlight, supporting healthier crop growth and improved yields

Fungicides
Protect crops from fungal diseases that can adversely impact productivity, quality and harvest outcomes

Insecticides
Safeguard crops against insect infestations, helping minimize crop losses and improve agricultural efficiency

Biocides
Specialized products supporting crop hygiene, protection and overall plant health across agricultural applications

NON - AGROCHEMICAL

Leverages the same sourcing, logistics and distribution capabilities to serve a range of industrial applications — broadening our addressable market beyond agriculture.

PRODUCT PORTFOLIO

Rubber and Conveyor Belts
Products serving material handling and heavy-duty industrial applications across sectors

Dyes and Dye Intermediates
Inputs catering to textile manufacturing and other industrial processing applications

Industrial Chemicals
Products supporting water treatment, food processing and other allied industries

Common Foundation: Both segments are supported by a shared platform of global sourcing, registrations and distribution — an asset-light model that efficiently serves agricultural and industrial markets alike

Building the Next Phase

Building on a period of strong progress, SCL is strengthening its platform for sustainable growth and long-term value creation — centred on regulatory expertise, market access, portfolio depth and customer proximity, while maintaining financial discipline and operational excellence

Forward Integration — Building the Sales Force

Strengthening market presence by moving closer to customers through a factory-to-farmer approach — enhanced commercial capabilities and deeper engagement to expand reach across key geographies.

Expand and Strengthen Distribution Presence

Leveraging SCL's extensive dossier library and registrations to deepen penetration in existing markets while selectively entering new geographies, supporting broader access and sustainable growth.

Continual Investment in Registrations

Registrations remain a key pillar of SCL's model. SCL will continue identifying attractive off-patent molecules, investing in dossier development and securing registrations in our own name.

Focus on Operational Efficiencies

Committed to improving productivity, optimising costs and prioritising revenue-generating investments — supporting margin expansion, strengthening competitiveness and enhancing overall performance.

Supporting Priorities — Deepen Portfolio & Maintain Financial Discipline

Expanding product relevance across markets and customer segments, while preserving balance sheet strength through prudent capital allocation and disciplined working capital management — together charting a clear roadmap for long-term growth.

The Sharda Advantage: A Differentiated Business Model

Sharda Cropchem Limited

IP-led Growth Model

Strong portfolio of registrations, dossiers and IP rights supporting market access and long-term growth

Asset-Light Operations

Capital-efficient model focused on identifying attractive generic molecules and registration opportunities

Diversified Sourcing Network

Strong relationships with multiple manufacturers and formulators ensure reliable, competitive supply

Global Presence

Operations spanning 80+ countries across Europe, North America, Latin America and other markets

Extensive Distribution Reach

Widespread network of distributors and sales professionals across the agrochemical value chain

Together, these strengths enable us to expand our global footprint, respond to evolving agricultural needs and create sustainable value for stakeholders.

Experienced Management

Mr. Ramprakash V. Bubna
Chairman & Managing Director

- ✓ Holds a Bachelor's Degree of Technology in Chemical Engineering from IIT, Bombay
- ✓ He has over 58 years of experience in chemicals, agrochemicals and related businesses
- ✓ He is responsible for the Company's overall business operations and strategy

Mr. Ashish Bubna
Whole Time Director

- ✓ Holds a Bachelor's Degree in Commerce from the University of Mumbai
- ✓ Over 35 years of experience in marketing of chemicals, agrochemicals and related businesses.
- ✓ Instrumental in strategizing early investment in product registrations and building the library of product dossiers.
- ✓ Responsible for marketing, procurement, registrations and logistics functions of the agrochemical business

Mr. Manish Bubna
Whole Time Director

- ✓ Holds a Bachelor's Degree in Chemical Engineering from the Department of Chemical Technology, Bombay University.
- ✓ Over 33 years of experience in chemicals, agrochemicals and related businesses
- ✓ Spearheaded the Company's foray into the conveyor belt and general chemicals business
- ✓ Also oversees the information technology, logistics and documentation functions of the Company

Q1 FY27 Financial Highlights

Q1 FY27 Financial Highlights

Sharda Cropchem Limited

Revenue
Agro-chemical Segment (A)
Rs. 915 Crs.
(+8% YoY)

+

Revenue
Non Agro-chemical Segment (B)
Rs. 159 Crs.
(+15% YoY)

=

Total Revenue
(A+B)
Rs. 1,074 Crs.
(+9% YoY)

Gross Profit
Rs. 394 Crs.
(+13% YoY)

EBITDA
Rs. 178 Crs.
(+25% YoY)

EBITDA Margin
16.6%
(+220 bps YoY)

Profit Before Tax (PBT)*
(excl. Forex gains)
Rs. 111 Crs.
(+16% YoY)

Product Wise

Herbicides
Rs. 457 Crs.
(+9% YoY)

Insecticides
Rs. 233 Crs.
(+13% YoY)

Fungicides
Rs. 225 Crs.
(+2% YoY)

STEADY. STRONG. GROWING.

On Consolidated Basis

Q1 FY27 Financial Highlights (Region Wise Breakup)

Sharda Cropchem Limited

Agro

Europe	NAFTA	LATAM	ROW
Rs. 467 Crs.	Rs. 339 Crs.	Rs. 72 Crs.	Rs. 37 Crs.
(-11% YoY)	(+33% YoY)	(+52% YoY)	(+78% YoY)

Non – Agro

Europe	NAFTA	LATAM	ROW
Rs. 19 Crs.	Rs. 121 Crs.	Rs. 5 Crs.	Rs. 14 Crs.
(-12% YoY)	(+31% YoY)	(-60% YoY)	(+9% YoY)

STEADY. STRONG. GROWING.

Q1 FY27 Financial Highlights

Sharda Cropchem Limited

Particulars	Q1 FY27	Q1 FY26	Y-o-Y
Revenue from Operations	**1,073.8**	**984.8**	**9%**
COGS	679.8	635.6	
Gross Profit	**394.0**	**349.2**	**13%**
Gross Margin %	**36.7%**	**35.5%**	**120 bps**
Employee Expenses	17.7	14.9	
Other Expenses	197.9	192.1	
EBITDA*	**178.4**	**142.2**	**25%**
EBITDA Margin %	**16.6%**	**14.4%**	**220 bps**
Forex (Gain)/Loss	-7.5	-73.1	
Depreciation & Amortisation	100.3	78.1	
Other Income	34.5	32.5	
EBIT	**120.2**	**169.7**	**(29%)**
EBIT Margin %	**11.2%**	**17.2%**	
Finance Cost	1.8	0.6	
PBT	**118.4**	**169.1**	**(30%)**
Tax Expense	30.4	26.3	
PAT	**88.0**	**142.8**	**(38%)**
PAT Margin %	**8.2%**	**14.5%**	
EPS (In Rs.)	9.76	15.83	

Forex Gain stood at Rs. 7.5 Cr in Q1 FY27 versus Rs. 73.1 Cr in Q1 FY26. The significantly lower forex gain resulted in a corresponding impact on EBIT, Profit Before Tax (PBT), and PAT

Particulars	Q1 FY27	Q1 FY26	Y-o-Y
EBIT	**120.2**	**169.7**	**(29%)**
Forex (Gain)/Loss	(7.5)	(73.1)	
PBT (prior to forex gains)	**110.9**	**96.0**	**16%**

₹ Cr.

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On Consolidated Basis

Strong Balance Sheet

Sharda Cropchem Limited

TOTAL EQUITY ^

Rs. 3,245 Crs.

vs Rs. 3,137 Crs. as on Mar'26

CASH, BANK & LIQUID INVESTMENTS ^

Rs. 767 Crs.

vs Rs. 702 Crs. as on Mar'26

RETURNS*

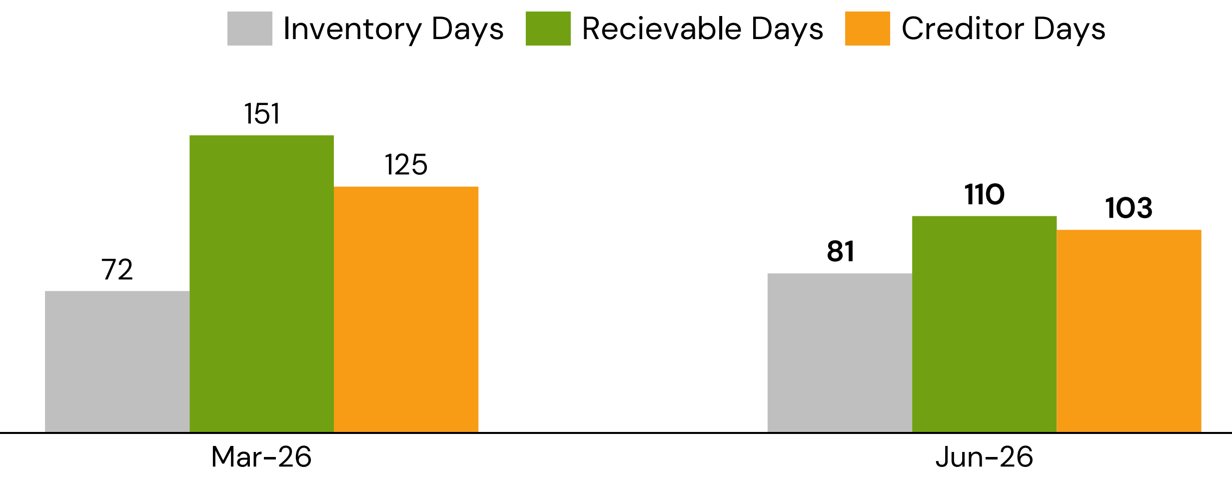
30.4%	24.2%
RoCE	RoE

WORKING CAPITAL (IN DAYS)

98 → **88** days

Mar26 *June'26*

Reduced Working Capital by 10 days



* RoCE = EBIT / Average Capital Employed ; RoE = PAT / Average Equity (As on 31st March 2026)
^ As on 30th June 2026

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On Consolidated Basis

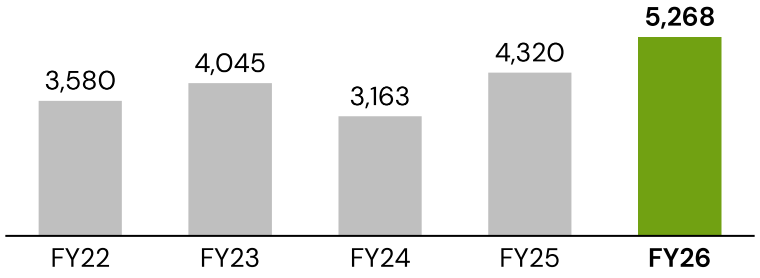
Annexure

Key Financial Performance Indices

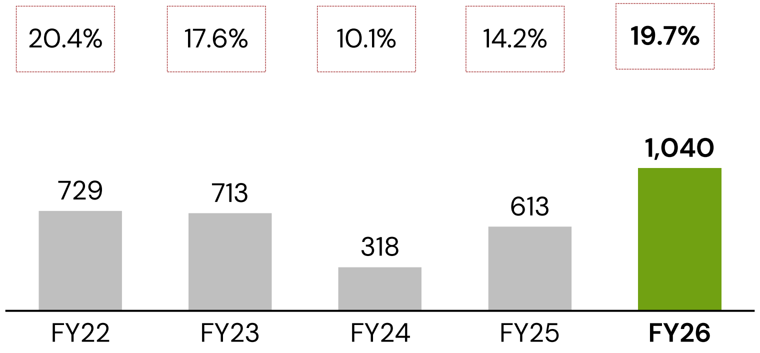
Sharda Cropchem Limited

₹ Cr.

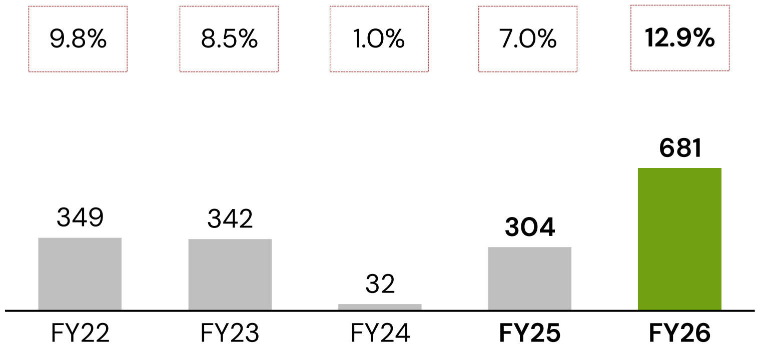
Revenue



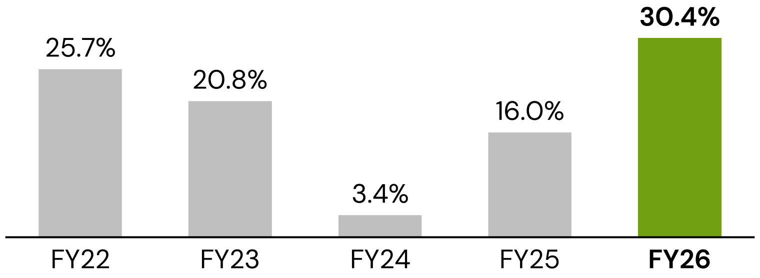
EBITDA & EBITDA Margin*



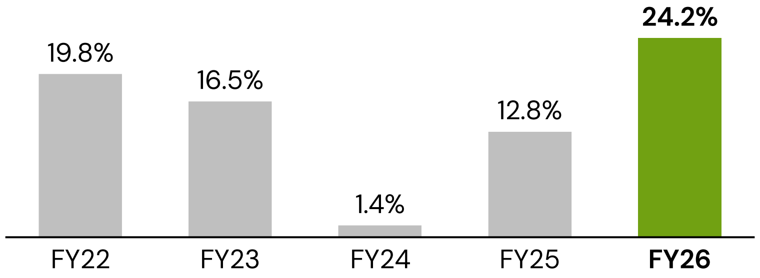
Profit After Tax & PAT Margin



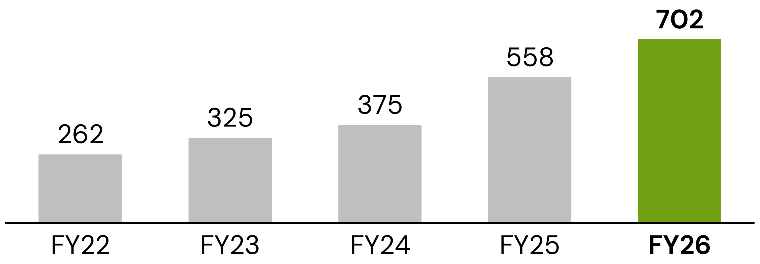
RoCE



RoE



Cash, Bank & Liquid Investments^



* EBITDA is excluding IA & IAUD write-off

^ Total Cash & Cash Equivalents (Includes FDs clubbed in Non Current Other Financial Assets)

Historical Profit & Loss

Sharda Cropchem Limited

₹ Cr.

Particulars	FY26	FY25	FY24	FY23	FY22
Revenue from Operations	**5,267.6**	**4,319.9**	**3,163.0**	**4,045.2**	**3,579.8**
COGS	3,377.2	3,028.1	2,342.4	2,860.8	2,499.8
Gross Profit	**1,890.4**	**1,291.8**	**820.6**	**1,184.4**	**1,080.0**
Gross Margin %	**35.9%**	**29.9%**	**25.9%**	**29.3%**	**30.2%**
Employee Expenses	66.7	52.0	42.4	44.8	44.2
Other Expenses	784.2	626.3	494.9	438.9	336.4
EBITDA*	**1,039.5**	**613.5**	**318.1**	**712.6**	**728.6**
EBITDA Margin %	**19.7%**	**14.2%**	**10.1%**	**17.6%**	**20.4%**
Forex (Gain)/Loss	-36.7	17.9	0.4	57.6	16.5
Depreciation & Amortisation	324.5	274.7	267.1	248.1	245.3
Other Income	105.5	59.5	59.8	40.3	28.9
EBIT	**857.3**	**380.4**	**75.5**	**435.3**	**466.5**
EBIT Margin %	**16.3%**	**8.8%**	**2.4%**	**10.8%**	**13.0%**
Finance Cost	1.8	2.1	3.6	4.5	2.2
PBT	**855.5**	**378.3**	**71.9**	**430.7**	**464.2**
Tax Expense	174.5	73.9	40.0	88.8	115.0
PAT	**681.0**	**304.4**	**31.9**	**342.0**	**349.3**
PAT Margin %	**12.9%**	**7.0%**	**1.0%**	**8.5%**	**9.8%**
Earnings Per Share (EPS) In Rs.	**75.48**	**33.74**	**3.53**	**37.90**	**38.71**

On Consolidated Basis

Balance Sheet – Equity & Liabilities

Sharda Cropchem Limited

₹ Cr.

Equities & Liabilities	Mar-26	Mar-25	Mar-24	Mar-23	Mar-22
Shareholder's Funds					
Equity and Share Capital	90.2	90.2	90.2	90.2	90.2
Other Equity	3,046.3	2,410.3	2,146.9	2,141.8	1,822.2
Non-controlling Interest	0.5	0.4	0.4	0.4	0.3
Total Equity	**3,137.0**	**2,501.0**	**2,237.5**	**2,232.4**	**1,912.8**
Non-Current Liabilities					
Borrowings	-	-	-	-	-
Trade Payables	-	-	-	-	2.4
Lease Liabilities	-	-	7.8	-	3.5
Other Financial Liabilities	35.4	63.0	58.4	1.7	1.6
Provisions	0.3	1.3	1.4	2.7	2.3
Deferred Tax Liabilities (net)	221.3	173.8	152.8	143.4	128.9
Total Non-Current Liabilities	**257.1**	**238.1**	**220.3**	**147.9**	**138.6**
Current Liabilities					
Borrowings	-	-	3.4	3.0	38.0
Lease Liabilities	-	7.8	7.2	0.0	5.1
Trade Payables	1,498.7	1,310.2	921.2	1,377.6	1,177.6
Other Financial Liabilities	641.6	501.3	502.5	431.4	324.8
Other Current Liabilities	149.6	104.7	69.0	78.1	55.4
Current Tax Liabiliies	6.0	4.2	76.0	61.4	4.2
Provisions	90.4	57.6	1.5	19.1	86.7
Total Current Liabilities	**2,386.2**	**1,985.7**	**1,580.5**	**1,970.6**	**1,691.8**
Total Equity & Liabilities	**5,780.3**	**4,724.9**	**4,038.3**	**4,350.8**	**3,743.1**

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On Consolidated Basis

Balance Sheet – Assets

Sharda Cropchem Limited

₹ Cr.

ASSETS	Mar-26	Mar-25	Mar-24	Mar-23	Mar-22
Assets					
Non-Current Assets					
Property, Plant and Equipment	2.5	3.0	3.8	5.0	14.4
Right to Use Assets	0.0	7.2	14.4	0.0	-
Goodwill	0.0	0.0	0.0	0.0	0.0
Other Intangible assets	986.2	740.2	690.0	663.0	577.4
Intangible assets under development	247.2	291.4	282.9	203.9	212.2
Deferred Tax Assets (net)	23.6	11.6	10.3	7.9	4.9
Non-Current Tax Assets	3.3	63.4	72.1	72.3	71.6
Other financial assets	58.3	5.4	5.3	120.7	11.2
Other Non Current Assets	21.0	16.4	21.7	19.9	0.0
Total Non-Current Assets	**1,342.2**	**1,138.5**	**1,100.4**	**1,092.7**	**891.7**
Current Assets					
Inventories	1,119.6	971.9	991.6	1,134.3	892.8
Investments	361.4	294.3	158.9	31.9	134.4
Trade Receivables	2,389.3	1,955.4	1,498.0	1,833.3	1,540.0
Cash & Cash equivalents	219.8	127.2	87.3	176.4	56.7
Other Bank balances	0.1	93.1	0.6	0.2	109.3
Loans	0.0	0.0	0.0	0.0	0.5
Other Financial Assets	130.6	47.5	128.1	5.5	49.9
Other Current Assets	217.3	96.8	73.4	76.5	67.9
Total Current Assets	**4,438.1**	**3,586.4**	**2,937.9**	**3,258.2**	**2,851.5**
Total Assets	5,780.3	4,724.9	4,038.3	4,350.8	3,743.1

On Consolidated Basis

Cash Flow Statement

Sharda Cropchem Limited

₹ Cr.

Particulars	Mar-26	Mar-25	Mar-24	Mar-23	Mar-22
Profit Before Tax	**855.5**	**378.3**	**71.9**	**430.7**	**464.2**
Adjustments	319.1	286.8	272.8	266.5	256.9
Operating profit before working capital changes	**1,174.6**	**665.1**	**344.6**	**697.2**	**721.1**
Changes in working capital	(453.9)	(30.5)	47.0	(303.7)	(379.2)
Cash generated from operations	**720.7**	**634.6**	**391.7**	**393.5**	**341.9**
Direct taxes paid (net of refund)	(65.0)	(31.0)	(50.4)	(65.3)	(74.8)
Net Cash from Operating Activities	**655.7**	**603.6**	**341.3**	**328.3**	**267.1**
Net Cash from Investing Activities	**(513.1)**	**(510.1)**	**(393.5)**	**(145.2)**	**(207.9)**
Net Cash from Financing Activities	**(118.3)**	**(67.9)**	**(36.9)**	**(97.1)**	**(91.0)**
Exchange difference arising on conversion (debited) / credited to foreign currency translation reserve	63.3	14.3	0.6	33.0	2.8
Net Change in cash and cash equivalents	**87.7**	**39.9**	**(88.5)**	**119.0**	**(28.9)**
Opening Cash Balance	127.2	87.3	176.4	56.7	85.6
Effect of exchange rate changes on cash & cash equivalents held in foreign currencies	4.9	(0.1)	(0.5)	0.7	0.0
Closing Cash Balance	**219.8**	**127.2**	**87.3**	**176.4**	**56.7**

STEADY. STRONG. GROWING.

THANK YOU

Company: Sharda Cropchem Limited

Sharda Cropchem Limited

CIN: L51909MH2004PLC145007

Mr. Shailesh Mehendale – CFO

cfo@shardaintl.com / finance@shardaintl.com

Tel: +91 22 6678 2800

Investor Relation Advisors: Strategic Growth Advisors Pvt. Ltd.

SGA Strategic Growth Advisors

CIN: U74140MH2010PTC204285

Mr. Deven Dhruva / Mr. Ronak Jain

deven.dhruva@sgapl.net / ronak.jain@sgapl.net

Tel: +91 98333 73300 / +91 98209 50544