

Date: 16 June 2025

To,
Listing Compliance Department
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street,
Mumbai - 400 001

Listing Compliance Department
National Stock Exchange of India Limited
Exchange Plaza, C-1 Block G,
Bandra - Kurla Complex, Bandra (East)
Mumbai - 400 051

SCRIP CODE: 544333

SYMBOL: SGLTL

Dear Sir/Madam,

Sub: Updates - Plant visit on Monday, June 16, 2025

Dear Sir/Madam,

With reference to our earlier intimation dated June 11, 2025, regarding the proposed plant visit, we wish to inform you that the plant visit at our Hyderabad facilities was successfully conducted on Monday, June 16, 2025, as scheduled.

A copy of the presentation shared with the Investors/Analysts during the said visit is enclosed herewith for your reference.

We request you to kindly take the above information on record.

Thanking you,

Yours faithfully,

For **STANDARD GLASS LINING TECHNOLOGY LIMITED**

Kallam Hima Priya
Company Secretary & Compliance Officer



Encl: As above

Standard Glass Lining Technology Limited

Registered Office: D-12, Phase-I, IDA Jeedimetla, Hyderabad -500055
Corporate Office: 10th Floor, PNR High Nest, Hydernagar, KPHB Colony, Hyderabad- 500085
Manufacturing Unit: Survey No. 42/A, Alinagar, Chetlapotharam Village, Gaddapotharam,
SangaReddy- 501319





Standard Glass™

Customer Inspired Excellence

16th June 2025



INTRODUCTION

Corporate Structure and certifications



Corporate structure



Certifications



INTRODUCTION

What differentiates us



Why are
we are unique? →

Complete solution
provider for pharma and
chemical

In-house manufacturing
and **supermarket** for
pharmaceuticals and
chemicals.

Advanced Manufacturing
Facilities with latest
manufacturing
technologies

Strategic Alliance

AGI!
AGI Glassplant



- Second largest shareholder as not just **an investor but also as a technology partner**
- Introducing unique technologies of conductivity glass, **Shell and tube Heat Exchangers** and high corrosive resistant glass.



Global Marketing Partner: Exclusive agreement with a global marketing leader (excluding India, Japan, Indonesia, the Middle East, Singapore, Malaysia, Indonesia, Thailand and Russia)
Partner's Client Base: Over 160,000 clients worldwide.

Atlas Copco

- Private label agreement
- Largest vacuum supplier in five years
- Proven its effectiveness in the vacuum industry



Marketing Partner: This Company is going to be handling sales in **Singapore, Malaysia, Indonesia and Thailand.**

INTRODUCTION

OUR TEAM

Senior Management Personnel



Kandula Nageswara Rao
*Promoter and Managing
director*



Kandula Krishna Veni
*Promoter and Executive
Director*



Kandula Ramakrishna
*Promoter and Executive
Director*



**Venkata Mohana Rao
Katragadda**
*Promoter and Executive
Director*



Yasuyuki Ikeda
*Non-Executive Director
(nominee of AGI Investors)*



Kallam Hima Priya
*Company Secretary and
Compliance officer*



Anjaneyulu Pathuri
CFO



**Kudaravalli
Punna Rao**
*Promoter, Executive
Vice President,
Manufacturing*



**Palayil Nanda
Kumar**
*Chief Marketing
Officer – South India*



**Bhanu
Prakash
Kandula**
*Vice President,
Manufacturing*



Vara Prasad
*Vice President -
Operations*



**Somanchi Datta
Phani Prabhakar**
*General Manager -
Projects*



**Radhakrishna
Bandi**
*Asst. General
Manager-Purchase*



**Sambasiva Rao
Gollapudi**
*Non-Executive
Chairman, Independent
Director & Audit
Committee Chairman*



**Sudhakara Reddy
Siddareddy**
Independent Director



**Radhilka
Nannapaneni**
Independent Director

MARKET OPPURTUNITY

TAM

Reaction Systems



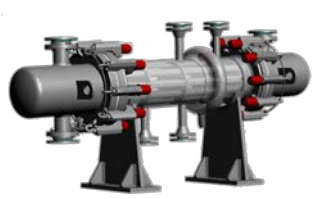
AE Reactor



BE Reactor



CE Reactor



Heat Exchanger



Pumps

TAM



76.12

Global Market
CY23 (USD bn)



114.51

India Market FY24
(INR bn)

Storage, Separation and Drying Systems



Storage Tank



Receivers



Storage Tank



Conical Dryer

TAM



17.45

Global Market
CY23 (USD bn)



33.12

India Market FY24
(INR bn)

Plant, Engineering and Services (including other ancillary parts)



TAM



14.00

Global Market
CY23 (USD bn)



30.00

India Market FY24
(INR bn)

Strategic Positioning

Capacity

Innovation

24/7 Service

Quality

Geographical

Segment

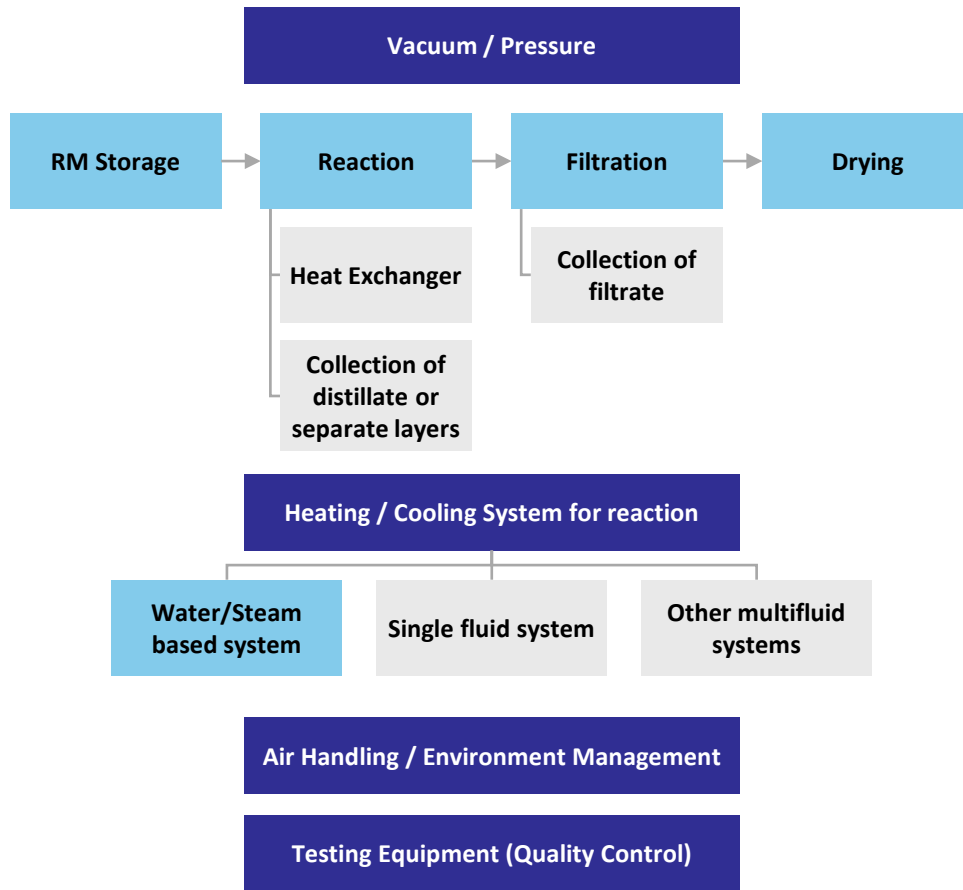
Diversification

Source- F&S Report

DIFFERENTIATION

WHY WE ARE SPECIAL

General flow layout of any pharma/chemical company









Source- F&S Report

Capabilities

- 1 *1 of the few companies in India offering end-to-end solutions*
- 2 *Turnkey automated equipment solutions optimising processes like vacuum distillation, solvent recovery, gas dispersion*
- 3 *Capability to cater to customized process needs of end-users to deliver complex projects with a wide equipment range*
- 4 *Delivered some of the largest & most complex equipment in India across Product Portfolio*
- 5 *Capability to manufacture process equipment using various types of alloys with thickness ranging from 1mm to 60 mm used in food, pharma & fine chemical industries*

Unique Offerings

Gasket-less reactor	No Stain Glass	Shell & Tube GL heat exchanger	Smart seal	Clampless Manhole	Extended Nozzles
<i>Contributing titts leadership position</i>					
 <p>TOP 3 Process equipment manufacturers in the Pharma Industry*[^]</p>	 <p>“Key Supplier” Of GMP-compliant accessories for stainless steel GLE[^]</p>	 <p>TOP 3 Suppliers of multistage claw vacuum pumps in India *[^]</p>	 <p>TOP 3 Stainless steel & Nickel -alloy based specialized engineering equipment for India’s Pharma & Chemical sectors*</p>	 <p>TOP 3 with 23.3% market share Suppliers of PTFE lined pipelines and fittings in India through acquisition of the business of M/S Yashave Glass Lining Industries, M/S Higenic Flora Polymers*[^]</p>	 <p>Acquisition Of business of CPK Engineers Private Limited; entity engaged in similar business to complement existing capabilities</p>

Created strong brand equity through decades of industry expertise, technology prowess, innovative product offerings, high-reliability solutions, and the ability to deliver value to customers

STRENGTH

FACILITIES AND TECHNOLOGICAL EDGE

Facilities

Particulars	SGL Unit	SGL Unit 2*	S2 Unit 1	S2 Unit 3	S2 Unit 4	S2 Unit 5	SFPL Unit	CPK Unit 1	CPK Unit 2
Equipment Manufactured	GLE	Glass Lined Heat Exchangers	SS and Alloy Filters and Dryers, Heat Exchangers	Vacuum Pumps	Heat Transfer Systems	SS and Alloy Reactors and Receivers	PTFE lined pipes and fittings	Storage Tanks, Receivers, Heat exchangers	Storage Tanks, Receivers, Heat exchangers
Area (Sq. ft.)	187,000	50,000	99,000	18,000	42,000	1,00,000	35,000	17,000	6,000
Capacity (units p.a.)	1,609	300	458	440	684	2,000	90,000	180	60

* Upcoming facility

Technological Edge



Robo welding process



Cutting

CNC machines that can mfg. equipment as fine as 1 mm.



Machining

Vertical Turning Lathe Machine to machine asymmetrical parts that are difficult to mount on a horizontal lathe



R & D

R&D Strategy:

- Enhance existing products
- Engineering for new developments
- Prototype design and in-house production

Innovation Focus:

- Patent Pending for 4-5 revolutionizing products

GROWTH STRATEGY

CAPACITY EXPANSION

S2 unit -5

Inaugurated a new facility of 1,00,000 sq ft to expand the capacity of the metal division



Dryers and filters

Multifold capacity expansion



Reactors and Receivers

Shell and Tube Glass Lined Heat Exchanger

Shell & Tube Glass- Lined Heat Exchangers- will provide excellent heat transfer efficiency and significantly improve operational reliability, corrosion resistance, and robustness

Unique technology in India and with a strategic alliance with AGI and GL Hako

AG!
AGI Glassplant

GL HAKKO



Opportunity estimated at **Rs 2,000 crores Market Size** for Shell & Tube Glass Lined Heat Exchangers in India

Project Management Team



Employed large team of chemical engineers to understand the customer needs properly and for execution of plant engineering projects



Execution capacity increased **for plant engineering projects**

Precautions

