

January 23, 2025

BSE Limited

Phiroze Jeejeebhoy Towers
Dalal Street, Fort,
Mumbai 400 001

BSE Scrip Code: 540767

National Stock Exchange of India Limited

Exchange Plaza, 5th Floor,
Plot No. C/1, G Block, Bandra Kurla Complex,
Bandra (East), Mumbai 400 051

NSE Scrip Symbol: NAM-INDIA

Dear Sir(s),

Sub.: Outcome of Board Meeting

Further to our intimation dated December 27, 2024 and pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Board of Directors of the Company at its meeting held today i.e. January 23, 2025 has, inter-alia, approved the Unaudited Financial Results (Standalone and Consolidated) for the quarter and nine months ended December 31, 2024 which have been subject to limited review by the Statutory Auditors of the Company. A copy of results along with limited review reports on the financial results are enclosed herewith and the same are being uploaded on the Company's website at <https://mf.nipponindiaim.com>.

The Board meeting commenced at 4.35 p.m. and concluded at 5.25 p.m.

We enclose herewith the media release of the Company for your information. We request you to inform your members accordingly.

Thanking you,

Yours faithfully,

For **Nippon Life India Asset Management Limited**

Valde Varghese

Company Secretary & Compliance Officer

Encl: A/a

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Standalone Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to
The Board of Directors
Nippon Life India Asset Management Limited

1. We have reviewed the accompanying Statement of Unaudited Standalone Financial Results of Nippon Life India Asset Management Limited (the "Company") for the quarter ended December 31, 2024 and year to date from April 1, 2024 to December 31, 2024 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
2. The Company's Management is responsible for the preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The Statement has been approved by the Company's Board of Directors. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
5. We draw attention to note 7 of the statement, which describes uncertainty related to outcome in respect of show cause notice received from the Securities Exchange Board of India (SEBI) alleging non-compliances with certain provisions of SEBI, pending final outcome of which, no provisions have been made in these unaudited standalone financial results. Our conclusion on the Statement is not modified in respect of this matter.

For S.R. BATLIBOI & Co. LLP

Chartered Accountants

ICAI Firm registration number: 301003E/E300005

Pikashoo Mutha
per **Pikashoo Mutha**

Partner

Membership No.: 131658

UDIN: 25131658BMIIDN4674



Mumbai

January 23, 2025

Nippon Life India Asset Management Limited
Statement of Standalone Profit and Loss for the quarter and nine months ended December 31, 2024

₹ in crores

Sr. No.	Particulars	Quarter ended			Nine Months ended		Year ended
		31-Dec-24 (Reviewed)	30-Sep-24 (Reviewed)	31-Dec-23 (Reviewed)	31-Dec-24 (Reviewed)	31-Dec-23 (Reviewed)	31-Mar-24 (Audited)
1	Income						
	Revenue from operations	545.44	527.03	392.32	1,538.74	1,089.36	1,521.11
	Other income	22.94	115.28	92.96	257.50	270.63	355.97
	Total Income	568.38	642.31	485.28	1,796.24	1,359.99	1,877.08
2	Expenses						
	Finance cost	1.65	1.64	1.64	4.91	4.58	6.17
	Fee and Commission expenses	1.73	1.88	1.60	5.43	5.87	7.21
	Employee benefits expenses	92.87	94.07	79.42	279.62	222.31	300.64
	Depreciation and amortization expenses	7.51	7.20	6.34	21.35	21.25	28.38
	Other expenses	73.01	69.24	57.41	204.54	172.81	240.20
	Total expenses	176.77	174.03	146.41	515.85	426.82	582.60
3	Profit before tax (1-2)	391.61	468.28	338.87	1,280.39	933.17	1,294.48
4	Tax expense:						
	(i) Current tax	108.08	82.67	59.86	290.76	197.75	228.55
	(ii) Deferred tax (Refer Note No. 6)	(12.56)	41.89	14.35	33.18	13.15	18.70
	Total tax expense	95.52	124.56	74.21	323.94	210.90	247.25
5	Profit after tax (3-4)	296.09	343.72	264.66	956.45	722.27	1,047.23
6	Other comprehensive income						
	(i) Items that will not be reclassified to profit or loss	(0.80)	0.06	0.35	(5.97)	(3.42)	(1.58)
	(ii) Income tax related to items that will not be reclassified to profit or loss	0.20	(0.02)	(0.09)	1.50	0.86	0.40
	Total other comprehensive income, net of tax	(0.60)	0.04	0.26	(4.47)	(2.56)	(1.18)
7	Total comprehensive income (5+6)	295.49	343.76	264.92	951.98	719.71	1,046.05
	Earnings per equity share face value of ₹ 10 each fully paid (not annualised for the quarters)						
	(1) Basic (₹)	4.68	5.43	4.23	15.06	11.57	16.75
	(2) Diluted (₹)	4.59	5.34	4.17	14.81	11.47	16.58
	Paid-up Equity share Capital (Face value of ₹ 10)	633.74	633.23	627.97	633.74	627.97	630.00
	Other Equity						3,188.32

See accompanying notes to the Standalone Financial Results



Notes:

1. The standalone financial results have been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 - Interim Financial Reporting, notified under Section 133 of the Companies Act, 2013 read with Companies (Indian Accounting Standards) Rules, 2015, as amended from time to time, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time.
2. The details of utilisation of IPO proceeds ₹ 588.85 crore (net of IPO related expenses) are as follows:

(₹ in crore)

Particulars	IPO Proceeds (net of IPO related expenses)	Utilised upto December 31, 2024	Unutilised as of December 31, 2024
Setting up new branches and relocating certain existing branches	38.31	9.73	28.58
Upgrading the IT system	40.65	40.65	-
Advertising, marketing and brand building activities	72.09	72.09	-
Lending to our Subsidiary (Nippon Life India AIF Management Company Limited) for investment of continuing interest in the new AIF schemes managed by Nippon Life India AIF Management Company Limited	125.00	125.00	-
Investing towards our continuing interest in new mutual fund schemes managed by the Company	100.00	100.00	-
Funding inorganic growth and strategic initiatives	165.00	-	165.00
General Corporate purpose	47.80	47.80	-
Total	588.85	395.27	193.58

Management continues to evaluate market conditions, changing business dynamics and the competitive landscape so as to ensure optimal utilisation of the IPO Proceeds in the subsequent periods, in accordance with the objectives as stated in the IPO Prospectus.

3. The Nomination and Remuneration Committee (NRC) of the Board of Directors of the Company at its meeting held on April 24, 2024 had approved a grant of 28,87,479 stock options at an exercise price of ₹499.76 per equity share under Employees Stock Option Scheme - 2023 ('ESOS - 2023') and grant of 7,56,389 stock options at an exercise price of ₹10 per equity share under Performance linked Stock Unit Scheme 2023' ('PSU 2023') to eligible employees of the Company and its subsidiaries.

The total non-cash component of Employee Benefits Expenses on account of above grants is ₹ 9.73 Crore for the quarter and ₹ 27.13 Crore for the nine months ended December 31, 2024 respectively.
4. During the quarter ended December 31, 2024, the Company has allotted 5,09,778 equity shares of ₹ 10 each pursuant to exercise of stock options by certain employees.
5. The Board of Directors at its meeting held on October 24, 2024 have approved an interim dividend of Rs 8.00/- per equity share which was paid on November 14, 2024.
6. Pursuant to the enactment of the Finance (No. 2) Act, 2024 in August 2024, the capital gains tax rates had been revised, and the indexation benefit for calculating long-term capital gains on Debt Mutual fund investments had been withdrawn. As a result, the Deferred Tax Liability recognized by the Company on unrealized gains from its investments as of June 30, 2024, had increased by approximately ₹29.46 crore. This had led to an additional charge on the Company's Profit After Tax for the quarter ended September 30, 2024.
7. During the quarter ended September 30, 2024, the Company had received a Show Cause Notice from Securities Exchange Board of India (SEBI) alleging non-compliance of certain provisions of applicable SEBI guidelines with respect to certain investments made by the Schemes of the Nippon India Mutual Fund. Based on its current assessment of the said matter, management is of the view that the Company has complied with relevant provisions of SEBI guidelines. Further, under legal advice, the Company is engaging with the regulator on the matter. Accordingly, pending the foregoing, no provisions have been made in these unaudited financial results for the quarter and year-to-date period ended December 31, 2024.
8. The Company is in the business of providing asset management services to the schemes of Nippon India Mutual Fund, portfolio management service and advisory service to the clients. The primary segment is identified as asset management services. As such, the Company's financial results are largely reflective of the asset management business and accordingly there are no separate reportable segments as per Ind AS 108 Operating Segment.
9. The Code on Social Security 2020, relating to employee benefits during employment and post-employment, has been notified in the Official Gazette on 29th Sep 2020, which could impact the contributions made by the Company towards Provident Fund and Gratuity. The effective date from which the changes are applicable is yet to be notified, and the rules are yet to be framed. Impact, if any, of the change will be assessed and accounted in period of notification of the relevant provisions.
10. The figures for the corresponding previous period have been regrouped/reclassified wherever necessary, to make them comparable.
11. The above standalone financial results for the quarter and period ended December 31, 2024, which have been subjected to a Limited Review by the Statutory Auditors of the Company, were reviewed by the Audit Committee of Directors and subsequently approved by the Board of Directors at its meeting held on January 23, 2025.

For S.R. Batliboi & Co. LLP
Chartered Accountants
ICAI Firm Registration Number: 301003E/E300005

Pikashoo Mutha
per Pikashoo Mutha
Partner
Membership Number: 131658

Mumbai, January 23, 2025



For and on behalf of the Board of Directors of
Nippon Life India Asset Management Limited

Sundeeep Sikka
Sundeeep Sikka
Executive Director & CEO
DIN: 02553654



Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

**Review Report to
The Board of Directors
Nippon Life India Asset Management Limited**

1. We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of Nippon Life India Asset Management Limited (the "Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group"), and its associate for the quarter ended December 31, 2024 and year to date from April 1, 2024 to December 31, 2024 (the "Statement") attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
2. The Holding Company's Management is responsible for the preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The Statement has been approved by the Holding Company's Board of Directors. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Master Circular issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.

4. The Statement includes the results of the following entities:

Name of the Entity	Relationship
Nippon Life India AIF Management Company Limited	Wholly Owned Subsidiary
Nippon Life India Asset Management (Singapore) Pte. Limited	Wholly Owned Subsidiary
Reliance Capital Pension Fund Limited	Associate

5. Based on our review conducted and procedures performed as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
6. We draw attention to note 6 of the statement, which describes uncertainty related to outcome in respect of show cause notice received from the Securities Exchange Board of India (SEBI) alleging non-compliances with certain provisions of SEBI, pending final outcome of which, no provisions have been made in these unaudited consolidated financial results. Our conclusion on the Statement is not modified in respect of this matter.
7. The accompanying Statement includes unaudited interim financial results and other unaudited other financial information in respect of:
 - one subsidiary, whose interim financial results and other financial information reflect total revenues of Rs 22.65 crore and Rs 61.56 crore, total net profit after tax of Rs 5.46 crore and Rs 10.79 crore and total comprehensive income of Rs 5.46 crore and Rs 10.79 crore, for the quarter ended December 31, 2024 and the period ended on that date respectively.



S.R. BATLIBOI & Co. LLP

Chartered Accountants

- one associate, whose interim financial results includes the Group's share of net profit of Rs 0.10 crore and Rs 0.38 crore and Group's share of total comprehensive income of Rs 0.10 crore and Rs 0.38 crore for the quarter ended December 31, 2024 and for the period ended on that date respectively.

The unaudited interim financial results and other unaudited financial information of the subsidiary and associate have not been audited/reviewed by their/any auditor and have been approved and furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the affairs of the subsidiary and associate, is based solely on such unaudited interim financial results and other unaudited financial information. According to the information and explanations given to us by the Management, these interim financial results are not material to the Group.

Our conclusion on the Statement in respect of matters stated in para 7 is not modified with respect to our reliance on the financial results/financial information certified by the Management.

For S.R. BATLIBOI & Co. LLP

Chartered Accountants

ICAI Firm registration number: 301003E/E300005



per Pikashoo Mutha

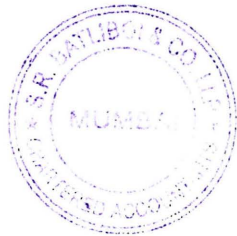
Partner

Membership No.: 131658

UDIN: 25131658BMMIIDO6077

Mumbai

January 23, 2025



Nippon Life India Asset Management Limited
Statement of Consolidated Profit and Loss for the quarter and nine months ended December 31, 2024

₹ in crores

Sr. No.	Particulars	Quarter ended			Nine Months ended		Year ended
		31-Dec-24 (Reviewed)	30-Sep-24 (Reviewed)	31-Dec-23 (Reviewed)	31-Dec-24 (Reviewed)	31-Dec-23 (Reviewed)	31-Mar-24 (Audited)
1	Income						
	Revenue from operations	587.89	571.30	423.32	1,664.15	1,174.95	1,643.22
	Other income	15.41	120.78	107.07	266.99	301.82	394.12
	Total Income	603.30	692.08	530.39	1,931.14	1,476.77	2,037.34
2	Expenses						
	Finance cost	1.65	1.66	1.66	4.94	4.64	6.24
	Fee and Commission expenses	18.73	19.24	15.60	55.88	44.72	61.96
	Employee benefits expenses	106.49	106.90	88.14	318.52	247.39	336.02
	Depreciation and amortization expenses	7.74	7.43	6.52	22.00	21.80	29.14
	Other expenses	76.98	70.80	60.42	213.29	179.85	251.50
	Total expenses	211.59	206.03	172.34	614.63	498.40	684.86
3	Profit before tax (1-2)	391.71	486.05	358.05	1,316.51	978.37	1,352.48
4	Tax expense:						
	(i) Current tax	110.25	85.25	61.32	300.18	205.01	227.66
	(ii) Deferred tax (Refer Note No. 5)	(13.80)	40.82	12.73	28.92	9.74	18.57
	Total tax expense	96.45	126.07	74.05	329.10	214.75	246.23
5	Profit after tax (3-4)	295.26	359.98	284.00	987.41	763.62	1,106.25
6	Share of profit in associate	0.10	0.12	0.27	0.38	0.78	1.07
7	Net profit after tax and share of profit in associate (5+6)	295.36	360.10	284.27	987.79	764.40	1,107.32
8	Profit attributable to non-controlling interest	-	-	-	-	-	-
9	Profit for the period (7-8)	295.36	360.10	284.27	987.79	764.40	1,107.32
10	Other comprehensive income						
	(i) Items that will not be reclassified to profit or loss	(0.84)	(0.03)	0.35	(6.35)	(3.50)	(1.68)
	(ii) Income tax related to items that will not be reclassified to profit or loss	0.21	0.01	(0.09)	1.60	0.88	0.42
	Total other comprehensive income, net of tax	(0.63)	(0.02)	0.26	(4.75)	(2.62)	(1.26)
11	Total comprehensive income (9+10)	294.73	360.08	284.53	983.04	761.78	1,106.06
	Net Profit attributable to:						
	Owners of the Company	295.36	360.10	284.27	987.79	764.40	1,107.32
	Non-controlling interest	-	-	-	-	-	-
	Total comprehensive income attributable to:						
	Owners of the Company	294.73	360.08	284.53	983.04	761.78	1,106.06
	Non-controlling interest	-	-	-	-	-	-
	Earnings per equity share face value of ₹ 10 each fully paid (not annualised for the quarters)						
	(1) Basic (₹)	4.66	5.69	4.54	15.62	12.25	17.71
	(2) Diluted (₹)	4.58	5.60	4.48	15.37	12.13	17.53
	Paid-up Equity share Capital (Face value of ₹ 10)	633.74	633.23	627.97	633.74	627.97	630.00
	Other Equity	-	-	-	-	-	3,352.18

See accompanying notes to the Consolidated Financial Results



Notes:

1. The consolidated financial results of Nippon Life India Asset Management Limited ('the Company') and its subsidiary (together referred as 'Group') and associate have been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 - Interim Financial Reporting, notified under Section 133 of the Companies Act, 2013 read with Companies (Indian Accounting Standards) Rules, 2015, as amended from time to time, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time.
2. The Nomination and Remuneration Committee (NRC) of the Board of Directors of the Company at its meeting held on April 24, 2024 had approved a grant of 28,87,479 stock options at an exercise price of ₹499.76 per equity share under Employees Stock Option Scheme - 2023 ('ESOS - 2023') and grant of 7,56,389 stock options at an exercise price of ₹10 per equity share under Performance linked Stock Unit Scheme 2023' ('PSU 2023') to eligible employees of the Company and its subsidiaries.

The total non-cash component of Employee Benefits Expenses on account of above grants is ₹ 10.81 Crore for the quarter and ₹ 30.07 Crore for the nine months ended December 31, 2024 respectively.
3. During the quarter ended December 31, 2024, the Company has allotted 5,09,778 equity shares of ₹ 10 each pursuant to exercise of stock options by certain employees.
4. The Board of Directors at its meeting held on October 24, 2024 have approved an interim dividend of Rs 8.00/- per equity share which was paid on November 14, 2024.
5. Pursuant to the enactment of the Finance (No. 2) Act, 2024 in August 2024, the capital gains tax rates had been revised, and the indexation benefit for calculating long-term capital gains on Debt Mutual fund investments had been withdrawn. As a result, the Deferred Tax Liability recognized by the Company on unrealized gains from its investments as of June 30, 2024, had increased by approximately ₹29.46 crore. This had led to an additional charge on the Company's Profit After Tax for the quarter ended September 30, 2024.
6. During the quarter ended September 30, 2024, the Company had received a Show Cause Notice from Securities Exchange Board of India (SEBI) alleging non-compliances of certain provisions of applicable SEBI guidelines with respect to certain investments made by the Schemes of the Nippon India Mutual Fund. Based on its current assessment of the said matter, management is of the view that the Company has complied with relevant provisions of SEBI guidelines. Further, under legal advice, the Company is engaging with the regulator on the matter. Accordingly, pending the foregoing, no provisions have been made in these unaudited financial results for the quarter and year-to-date period ended December 31, 2024.
7. The Group is in the business of providing asset management services to the schemes of Nippon India Mutual Fund, Alternative investment funds, portfolio management service and advisory service to the clients. The primary segment is identified as asset management services. As such, the Company's financial results are largely reflective of the asset management business and accordingly there are no separate reportable segments as per Ind AS 108 Operating Segment.
8. The Code on Social Security 2020, relating to employee benefits during employment and post-employment, has been notified in the Official Gazette on 29th Sep 2020, which could impact the contributions made by the Company towards Provident Fund and Gratuity. The effective date from which the changes are applicable is yet to be notified, and the rules are yet to be framed. Impact, if any, of the change will be assessed and accounted in period of notification of the relevant provisions.
9. The figures for the corresponding previous period have been regrouped/reclassified wherever necessary, to make them comparable.
10. The above consolidated financial results for the quarter and period ended December 31, 2024, which have been subjected to a Limited Review by the Statutory Auditors of the Company, were reviewed by the Audit Committee of Directors and subsequently approved by the Board of Directors at its meeting held on January 23, 2025.

For S.R. Batliboi & Co. LLP
Chartered Accountants
ICAI Firm Registration Number: 301003E/E300005


per P. Mutha
Partner
Membership Number : 131658



Mumbai, January 23, 2025

For and on behalf of the Board of Directors of
Nippon Life India Asset Management Limited


Sundeep Sikka
Executive Director & CEO
DIN: 02553654



MEDIA RELEASE

Key Highlights

- Q3 FY25 PROFIT AFTER TAX AT INR 2.95 BN - UP 4% YoY, UP 29% for 9M FY25
- Q3 FY25 OPERATING PROFIT AT INR 3.76 BN – UP 50% YoY, UP 55% for 9M FY25
- HIGHEST EVER QUARTERLY OPERATING PROFIT
- MF QAAUM AT INR 5.70 TRILLION - UP 51% YoY
- MF QAAUM MARKET SHARE UP 63 BASIS POINTS YoY TO 8.31% - HIGHEST QAAUM MARKET SHARE INCREASE AMONG ALL AMCs
- EQUITY MARKET SHARE UP 31 BASIS POINTS YoY to 6.99%
- Q3 FY25 SYSTEMATIC FLOWS AT INR 99.1 BN - UP 67% YoY
- LARGEST UNIQUE INVESTOR BASE IN THE INDUSTRY AT 20.0 MN – MARKET SHARE OF 38.0%
- NAM INDIA HAS SETUP A BRANCH IN GIFT CITY AND HAS TAKEN A FUND MANAGEMENT ENTITY (FME) LICENSE
- NIPPON INDIA LARGE CAP FUND GIFT LAUNCHED IN JAN-2025

Mumbai, January 23, 2025: Nippon Life India Asset Management, asset manager of Nippon India Mutual Fund (NIMF), announced its financial results for the quarter ended December 31, 2024.

Mr. Sundeep Sikka, ED & CEO, NAM India, said “We witnessed continued increase in overall market share with key positives being Net Sales and SIP market share remaining above Equity market share as well as increase in SIP flows despite adverse market movements. We are humbled to have the trust of 20.0 mn unique investors i.e. over 1 in every 3 mutual fund investors – highest in the Industry.”

Business Highlights

- As on December 31, 2024, NAM India's **assets under management** stood at **INR 6.56 trillion** (US\$ 76.7 billion).
- For the quarter ended December 31, 2024, NIMF's average assets under management stood at **INR 5.70 trillion** (US\$ 66.6 billion) - **an increase of 51% YoY and 4% QoQ**.
- For the quarter ended December 31, 2024, **share of Equity Assets** rose to **51.1%** of NIMF's AUM as against 48.6% as of December 31, 2023.
- NIMF has **one of the largest retail assets in the Industry**, at **INR 1.78 trillion** (US\$ 20.7 billion). **Retail assets** contributed **31%** to NIMF's AUM vs Industry average of 27%.

- High Networth Individual (HNI) AUM at INR 1.69 trillion (US\$ 19.8 billion) – up 50% YoY & market share growth of 58 bps YoY.
- Corporate AUM was INR 2.31 trillion (US\$ 27.0 billion) - up 45% YoY & market share growth of 84 bps YoY
- NIMF's AUM from 'Beyond the Top 30 cities' (B-30) stood at INR 1.18 trillion (US\$ 13.8 billion) – higher by 49% YoY. This forms 20.4% of NIMF's AUM vs. 18.5% for the Industry.
- NIMF's quarterly systematic flows rose by 67% YoY to INR 99.1 bn (US\$ 1.2 billion). This increase resulted in an annualised systematic book of ~INR 404 bn (US\$ 4.7 billion).
- NIMF is one of the largest ETF players with AUM of INR 1.50 trillion (US\$ 17.5 billion) and a market share of 18.14%.
- Nippon India AIF offers Category II and Category III Alternative Investment Funds and has a total commitment of INR 69.8 bn (US\$ 815 million) across various schemes.
- NIMF has geographical presence at 265 locations pan India and is amongst the highest in the industry.
- Digital purchase transactions rose to 4.08 mn in Q3 FY25, up from 1.69 mn in Q3 FY24. Digital channel contributed 73% to new purchase transactions in Q3 FY25.

Financial Highlights – Q3 FY25

- Total Income stood at INR 6.03 bn (US\$ 70 million) as against INR 6.92 bn in Q2 FY25.
- Operating Profit stood at INR 3.76 bn (US\$ 44 million) as against INR 3.65 bn in Q2 FY25.
- Profit after Tax stood at INR 2.95 bn (US\$ 34 million) as against INR 3.60 bn in Q2 FY25.

About Nippon Life India Asset Management Limited (NAM India)

<https://mf.nipponindiaim.com/>

Nippon Life India Asset Management Limited is one of the largest asset managers in India, managing (directly & indirectly) assets across mutual funds including Exchange Traded Funds, managed accounts, including portfolio management services, alternative investments funds, and offshore funds and advisory mandates. NAM India is the asset manager of Nippon India Mutual Fund's schemes.

It also acts as an advisor for India focused Equity & Fixed Income funds in Japan (launched by Nissay Asset Management), and in Thailand (launched by BBL Asset Management). It also manages offshore funds through its subsidiary in Singapore and, also has representative office in Dubai thereby catering to investors across Asia, Middle East, UK, US, & Europe.

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Mutual Fund investments are subject to market risks, read all scheme related documents carefully.