February 11, 2016

The Manager
Listing Department
National Stock Exchange of India Ltd
Exchange Plaza, Bandra Kurla Complex
Bandra (East)
MUMBAI 400 051

Fax # 022-2659 8237/8238/8347/8348
Symbol: SCHNEIDER

The Secretary
Bombay Stock Exchange Limited
Phiroze Jeejeebhoy Towers, Dalal Street
MUMBAI 400 001

Fax # 022-2272 3121/2037/2039
Scrip Code No. 534139

The Secretary
The Calcutta Stock Exchange Limited
7, Lyons Range
KOLKATA 700 001

Fax # 033-2104486/4500/2230/3020
Scrip Code No. 10030003

Dear Sir,

Sub: Schedule of Investor Conference call and copy of presentation

In terms of Regulation 46(2) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 we wish to inform that we will have a Investor Conference call today at 5:00 P.M. A copy of the presentation to be shared at the call is enclosed herewith and simultaneously being uploaded to our website www.infra.schneider-electric.com/in.

We request you to take note of the same.

Yours faithfully,

For Schneider Electric Infrastructure Limited

Anil Rustgi
Company Secretary

Encl: As Above

Schneider Electric Infrastructure Limited

Q3 & 9M ended Dec 2015

11th Feb 2016

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Disclaimer

All forward-looking statements are Schneider Electric Infrastructure Limited (India) management's present expectations of future events and are subject to a number of factors and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements.

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This presentation includes information pertaining to the our markets and our competitive positions therein. Such information is based on market data and our actual sales in those markets for the relevant periods. We obtained this market information from various third party sources (industry publications, surveys and forecasts) and our own internal estimates. We have not independently verified these third party sources and cannot guarantee their accuracy or completeness and our internal surveys and estimates have not been verified by independent experts or other independent sources.

Macro Economic Outlook - 2016

GDP	Inflation	Interest Rates	Domestic Demand	Govt. Spending	Market Uncertainty
Sustaining at +7%	Decreasing Trend	Continued Easing By RBI	PMI & IIP Indicators Volatile	IPDS/AMRUT/ Solar/ smart City	China Slowdown, Oil Prices, Policy Delays, GST

Utility	Power Gen	Renewable	Transmission	Transport
•State Discoms : IPDS/UDAY /DDU •Private Discoms : Opting for SMART offers (E-house, Self Healing)	•Land Reform Pending •ECO System is challenging for new PPP generation	Solar capacity addition + Price per MW challenging	Continued investment in NER & Green Corridor	Next Wave of Metro in Tier II : Lucknow / Navi Mumbai/ Nagpur

MMM	O&G	Water	CIB	Data Centre
•Yuan Devaluation: Impacting Private Sector Steel Expansion •Incremental demand is met by cheap imports from China	•Global Impact on fresh investments • R&M underway •Dangote refinery being pursued	Investment in Pumping & Lift Irrigation projects : Orissa, Gujarat, U.P. Rajasthan New Govt. Schemes	•Investment in SMART campus / Infrastructure / Industrial Corridors •Volatility : Residential Real Estate	Investments in Ecommerce / 4G / Banking..

UDAY Scheme Update

Union Cabinet has approved a scheme "UDAY" (Ujwal DISCOM Assurance Yojna) for turnaround of financially distressed DISCOMs.

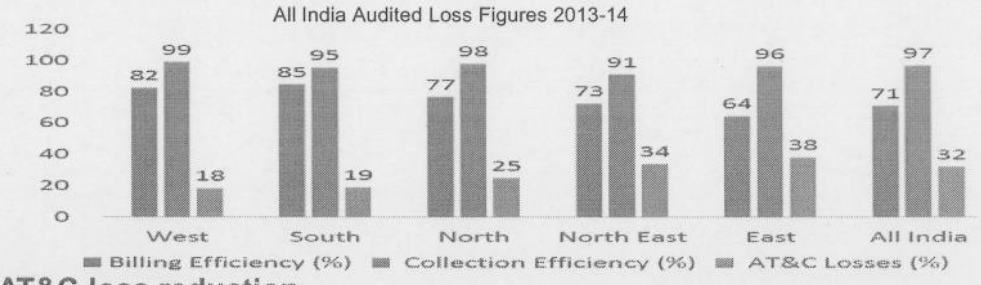
15 states have formally committed to join the scheme and 4 States have signed the MOU under UDAY scheme

"UDAY" scheme is based on the 4 pillars of

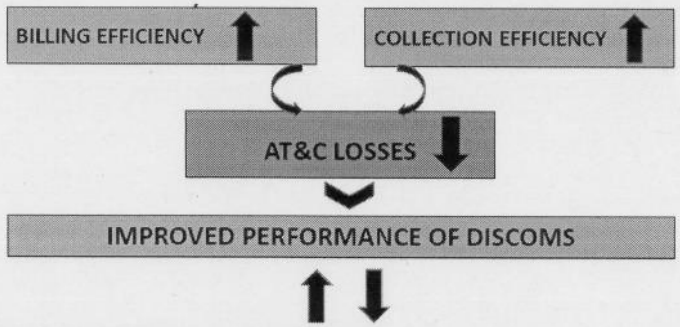
1. Reduction in cost of power,
2. Improving operational efficiency to reduce AT&C losses,
3. Reducing interest cost of discoms
4. Enforcing financial discipline through alignment with states.

UDAY – Opportunities

Present



Operational Efficiency is driven by AT&C loss reduction



BENEFIT TO CONSUMERS

- Honest consumers do not pay for dishonest consumers
- Will avoid unreasonable tariff hike

Demand Side Management to improve efficiency

PAT(Perform, Achieve & Trade)-Energy-intensive industries achieve reduction in specific energy consumption (per unit production)

Opportunities

- Infrastructure Enhancement - MV Systems(IPDS/ DDGJVY)
- ADMS
- NTL – Non Technical Loss Soln
- AMI & Smart Metering
- GIS (Indexing)

Opportunities

- Energy Efficiency Solns.
- Power Management Systems

Opportunities Across Segments & Markets

1. IPDS/UDAY Investment in Utilities
2. SMART City /Industrial Corridors
3. New Segments :
   CIB , Data Centre , Healthcare, Water
4. Renewable Focus
5. Leverage Installed Base

Results Highlights

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Key Financials Highlights – Q3 FY 2015-16

Investment sentiments in infrastructure segment is positive. Investment in Industry is still a challenge

Customer's Project Execution/liquidity continues to remain challenging in Industry

Orders

- Orders in Q3 FY15/16 at **3,361 MINR** down by **4%** y-o-y

Sales

- Sales of **4,871 MINR** in Q3 FY 15/16 up **2.7%** y-o-y. Focus on execution

EBITDA

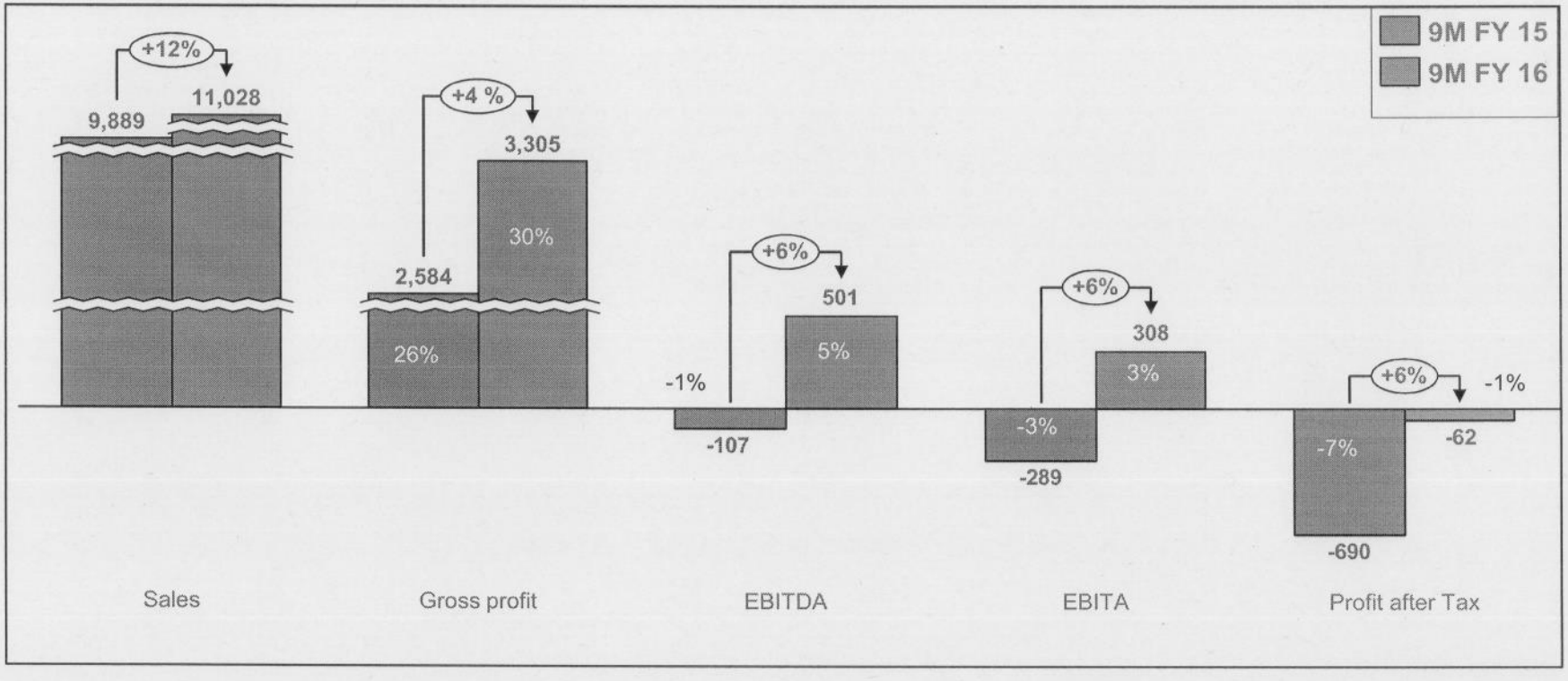
- EBITDA at **276 MINR** in Q3 FY 15/16 Vs. **189 MINR** last year same quarter

Net Income

- Net income at **97 MINR** in Q3 FY 15/16 vs. **16 MINR** last year same quarter

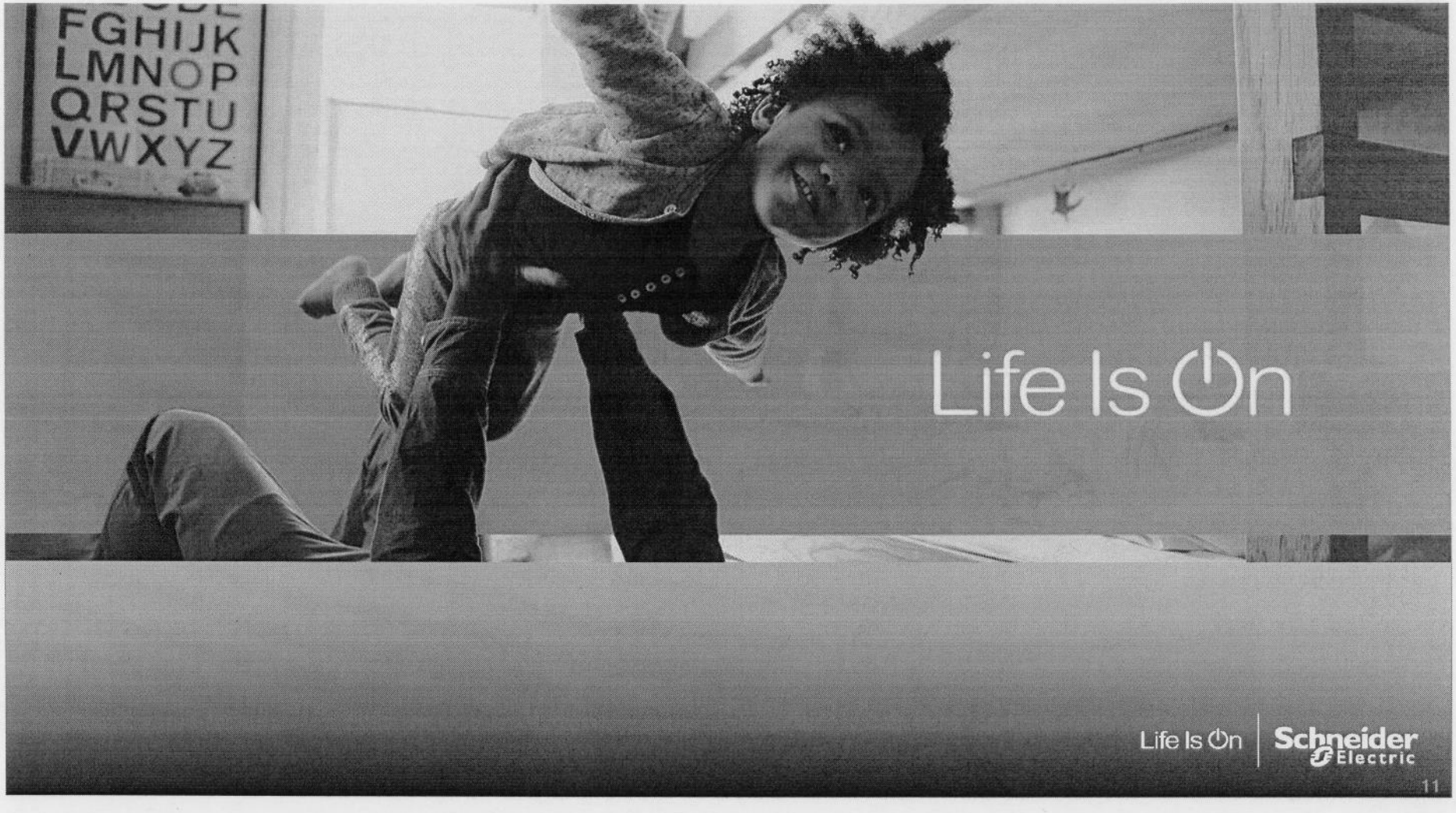
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Key Parameters (in MINR)



9M FY16 (Apr– Dec) Vs. 9M FY15 (Apr– Dec)

SEIL results analysis	9M (Apr - Dec 2015) MINR	%	9M (Apr - Dec 2014) MINR	%	YoY (%) Change
Sales	11,028		9,889		11%
Other income	205		36		
Total Sales	**11,234**		**9,926**		
Material costs	7,929	72%	7,342	74%	
Gross Margin	**3,305**	**30%**	**2,584**	**26%**	**4%**
Employee costs	1,238	11%	1,171	12%	
Other expenses	1,566	14%	1,521	15%	
EBITDA	**501**	**5%**	**-107**	**-1%**	**6%**
Depreciation	192	2%	182	2%	
EBITA	**308**	**3%**	**-289**	**-3%**	**6%**
Interest	354	3%	287	3%	
Exceptional items	17				
Income tax			114		
Profit after tax	**-62**	**-1%**	**-690**	**-7%**	**6 %**


FGHIJK
LMNOP
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