K.P.R. MILL LIMITED

Corporate Office : 1st Floor Srivari Shrimat, 1045, Avinashi Road, Coimbatore - 641018. India ✆ : 0422-2207777 Fax : 0422-2207778

01st June, 2016

The Listing Department,
Bombay Stock Exchange Ltd.
1st Floor, Rotunda Buildings,
Phiiroze Jeejeebhoy Towers,
Mumbai – 400 001.

The Listing Department,
National Stock Exchange of India Ltd.,
Exchange Plaza, Plot: C/1, G Block,
Bandra-Kurla Complex, Bandra (E),
Mumbai – 400 051.

Dear Sir,

Sub: Intimation of schedule of Investor Conference under the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Ref: Disclosure of Material Events

Pursuant to Regulation 30(6) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, this is to inform you that the Senior Management of the Company will be attending the following Investor Conference:

Date	Conference	Venue
June 2, 2016	B&K Annual Investor Conference Trinity India - 2016	Mumbai

Note: The schedule may undergo change due to exigencies on the part of Analyst/Institutional investor/Company.

Further, the copy of the latest Investor Presentation has been uploaded on the website of the Company www.kprmilllimited.com and on the websites of the stock exchanges www.nseindia.com and www.bseindia.com for the information of members and public at large.

Thanking you,

Yours faithfully
For K.P.R. Mill Limited

P.Kandaswamy
Company Secretary

Encl: As above

Regd. Office : No. 9, Gokul Buildings, A.K.S. Nagar, Thadagam Road, Coimbatore - 641 001. ✆ : 0422-2478090, Fax : 0422-2478050
Email : corporate@kprmill.com Web : www.kprmilllimited.com CIN : L17111TZ2003PLC010518









KPR Mill Limited

Result Update

Q4-FY2016

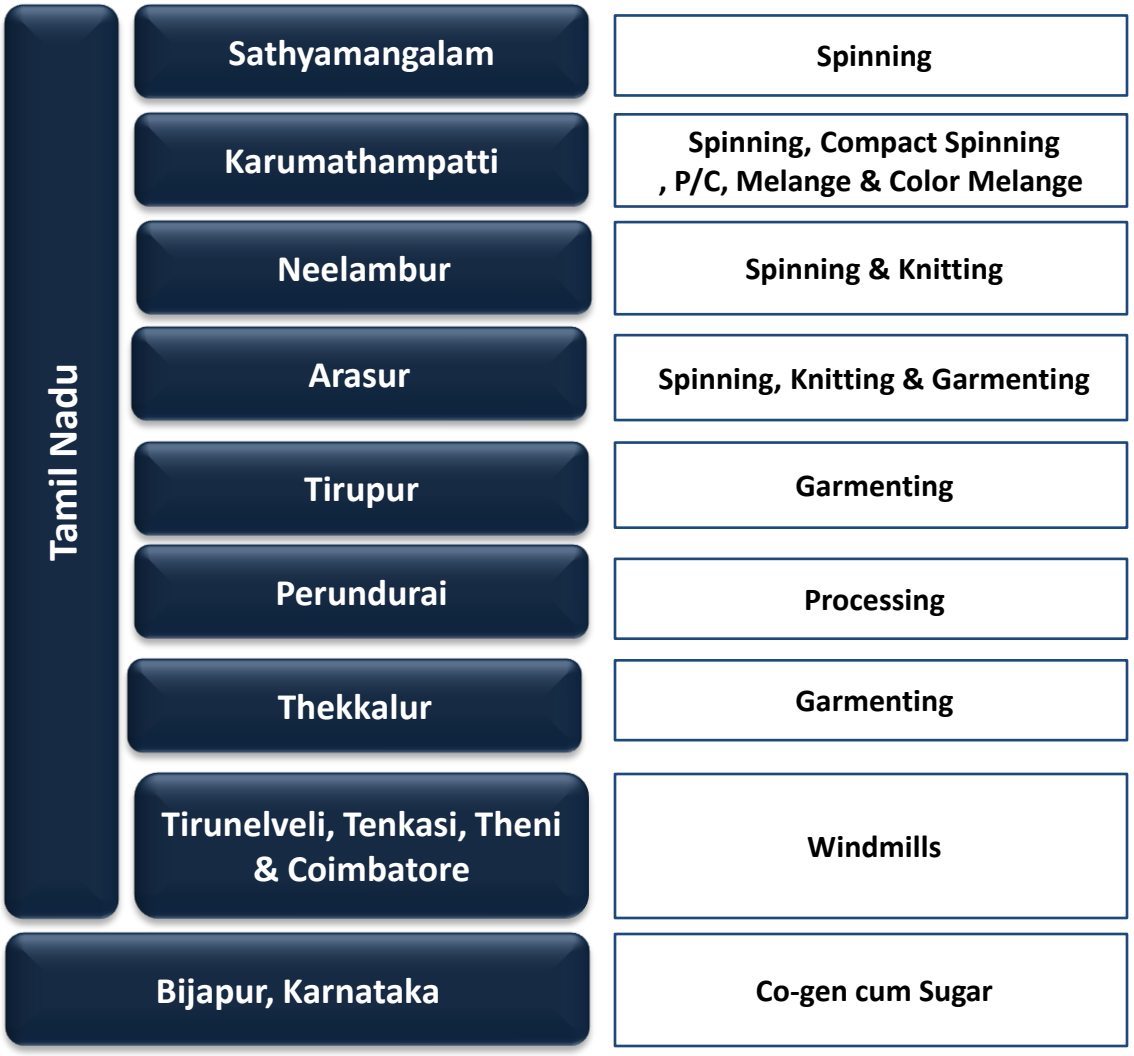
Safe Harbor

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Manufacturing Facilities



- **Yarn :** 90,000 MT
- **Fabric :** 27,000 MT
- **Garments :** 95 million Garments
- **Processing :** 9,000 MT
- **Windmills:** 61.92 MW
- **Co-gen & Sugar :** 30 MW & 5,000 TCD

An Overview

- One of the largest vertically integrated textile player with presence across the entire value chain - from “fibre to fashion”
- Best quality cotton ‘Shankar 6’ used as the raw material for consistent quality
- Strategic investment in Wind Power Projects & Co-gen plant for captive consumption
- Marquee relationships with about 1,200 regular domestic clients for yarn and fabric and around 50 leading international brands for garments
- Trendsetting welfare policies for employees & various CSR activities
- An exemplary and massive ETP in its Processing Unit to treat 2.5 Million litres a day
- Quality initiatives and consistent technology upgradation secured several International Accreditations
- Enthused by the impressive growth trend in Apparel sector, KPR expands its garment business
- Towards value addition, converting conventional yarn into valued added yarn

Presence across the textile value chain

Yarn

- Amongst top five manufacturers in India
- Completed conversion of conventional yarn capacities to value added yarn (Compact, Melange, Color Melange & P.C.Yarn)
- 31% captively consumed to manufacture value added Products
- Revenue contributes 42% to total sales

Fabric

- Revenue contributes 18% to total sales
- Around 19% captively consumed to manufacture value added products.
- Major Buyers - Knitted Apparel Export Manufacturers

Knitted Garments

- A largest garment manufacturer
- 100% exports
- Revenue contributes 24% to total sales
- Key export markets - Europe, Australia and USA. Exploring new markets

Domestic Sales – 64% ; Exports – 36%

Key competitive advantages

Strong Fundamentals

- Rich exposure in textile and apparel Industry
- Consistent better performer even during tough times and growth driven entity
- Dividend track record since listing

Largest vertically Integrated Apparel Manufacturer strategically located

- Assuring superior quality products meeting market requirement
- On time delivery – An essential factor for market reputation
- Facilities located within a 50 KM radius of Tirupur, largest apparel manufacturing cluster in Asia
- Proximity to buyers helps to reduce the material handling costs and facilitates immediate feedback
- Utilize the key technical personnel across all plant sites

Strategic Investment in Green Power

- Ability to maintain power cost through investment in Green Power
- 61.92 MW Winder Power & 30 MW Co-Gen
- Green power availability throughout the year

Scale of Economy

- Low power cost through captive green power
- Minimal finance cost through prudential financial planning

Key competitive advantages Contd…

Rejoiced Workforce

- Feel at home accommodation and amenities including Higher Education, Vocational training, yoga, meditation, library, sports, swimming pool, etc.
- The trendsetting welfare factors crowned by Five Star Certification &Higher Education facilities at KPR distinguishes it from Peer Group with higher efficiency level and lower attrition rate facilitating enhanced Productivity at optimized Operating cost

Strong client base

- Over 1200 Customers for yarn & fabric
- Around 50 Top International Brands
- A few more large customers from existing / new markets on pipe line

Growth Initiatives

- Conversion of conventional yarn to value added yarn, carrying premium prices
- Expanded garment capacity to 95 million garments per annum – Making KPR a largest garment manufacturer in India
- Consequent on garment capacity accretion, to meet additional captive processing needs, doubling the processing capacity
- Positive outlook for Sugar Industry

KPR is well Poised to capture the opportunity

INDUSTRY GROWTH DRIVERS

- Most cost competitive Textile manufacture base
- Largest Cotton base – Number one in World
- Most efficient Spinning sector in the World
- Second biggest exporter of textile & apparel
- Growing Domestic & Global demand
- Challenges of growth in neighboring competing countries driving the Indian textile Industry
- India has an edge over other major competitors in Asia in respect of cost of production
- Recent negotiations for India - EU FTA
- Government focus and initiatives on Textile Industry to boost prospects

COMPANY SPECIFIC GROWTH DRIVERS

- Consistent Modernization & Capacity Expansion – enhanced realization
- Move towards Value Added Yarn (Compact, Melange, PC & Colour Melange Yarn) – Volume Driven Growth
- A largest garment manufacturer with 95 mn capacity
- Comfortable cash position enabling reduction of high cost debt
- Doubling of processing capacity with Advanced Technology
- Self sufficiency in power generation
- Increased focus on exports
  - Enhanced garment production
  - Penetrate into newer markets for garments & yarn
  - Impressive response from existing clients, new buyers and new market

Evolution

1984-1999

- 1984 – Maiden business at Coimbatore, India
- 1989 – Knitted garment export at Tirupur.
- 1995 – First spinning unit at Sathyamangalam with 6,000 spindles. Increased to 30,240 spindles by 1999

2000-2005

- 2001 – Spinning mill at Karumathampatti with 30,240 spindles; Knitting facility & Wind mill for captive use
- 2003 – Spinning unit at Neelambur with 50,784 spindles; Knitting facility & Wind mill
- 2005 – At Arasur 1,00,800 spindles; Knitting facility, Garment Unit and Wind Mills

2006-2009

- 2006 – Private Equity participation by leading US Corporate 'Brandot Investments' & Two others - $ 25 Mn
- 2007 – IPO at a premium. Shares Listed at Bombay & National Stock Exchanges, India
- 2008 – Fabric Processing Unit at SIPCOT, Perundurai 9,000 MT per annum with trendsetter Effluent Treatment Plant

Evolution Contd…

- ❖ 2010 – Exclusive value added **Compact** Spinning unit of 1,03,680 spindles at Karumathampatti & Wind Mills
- ❖ 2011 – Modernization & expansion of 21,216 spindles at Sathyamangalam

2010-11

- ❖ 2012 – Another Value added product **Melange** yarn. 16,128 spindles at Karumathampatti.
- ❖ 2013 - Co-gen cum Sugar Plant at Karnataka - 30 MW & 5000 TCD capacity

2012-13

- ❖ 2014 - Expanded Garment capacity at Arasur by 10 Mn pcs,
- ❖ 2015 - New green field Garment capacity at Thekkalur with 12 Mn Pcs

2014-15

- ❖ 2015-16 – Established New green field garment facility of 36 Mn garments.
- ❖ 2016-17 Doubling the Processing capacity with Advanced Technology

2015-17

Key Highlights of Q4 & FY 16

- **Consolidated Revenue :**
  Q4 ₹ 720 Crore; FY16 ₹ 2,591 Crore
- **EBITDA Q4 up 2.8% YoY to ₹ 110 Crore;**
  FY16 up 7.3% to YoY to ₹ 469 Crore
- **PBT Q4 up 21.8% YoY to ₹ 67 Crore;**
  FY16 up 26.9% YoY to ₹ 283 Crore
- **PAT Q4 up 8.0% YoY to ₹ 54 Crore;**
  FY16 up 21.4% to ₹ 210 Crore
- **Cash Profit Q4 up 4.6% YoY to ₹ 91 Crore;**
  FY16 up 10.7% YoY to ₹ 362 Crore
- **Achieved 100% utilization in new 12Mn Garment facility**
- **Commissioned New 36 Mn Green Field Garment facility**
- **Conversion of conventional yarn into value added Compact Yarn completed**





Consolidated P&L

Rs.Crore	Q4 FY16	Q4 FY15	YoY %	FY16	FY 15	YoY %
Revenue	**720**	**677**	**6.4%**	**2591**	**2566**	**1.0%**
Raw Material	441	437		1584	1685	
Employee Expenses	57	47		218	183	
Other Expenses	112	86		320	261	
EBITDA	**110**	**107**	**2.8%**	**469**	**437**	**7.3%**
EBITDA Margin	*15.3%*	*15.8%*		*18.1%*	*17.0%*	
Other Income	7	6		23	24	
Interest & Finance Charges	13	21		57	84	
Depreciation	37	37		152	154	
PBT	67	55		283	223	
Tax	13	5		73	50	
PAT	**54**	**50**	**8.0%**	**210**	**173**	**21.4%**
PAT Margin	*7.5%*	*7.4%*		*8.1%*	*6.7%*	

Self sufficiency in Power with 92 MW Green Power portfolio

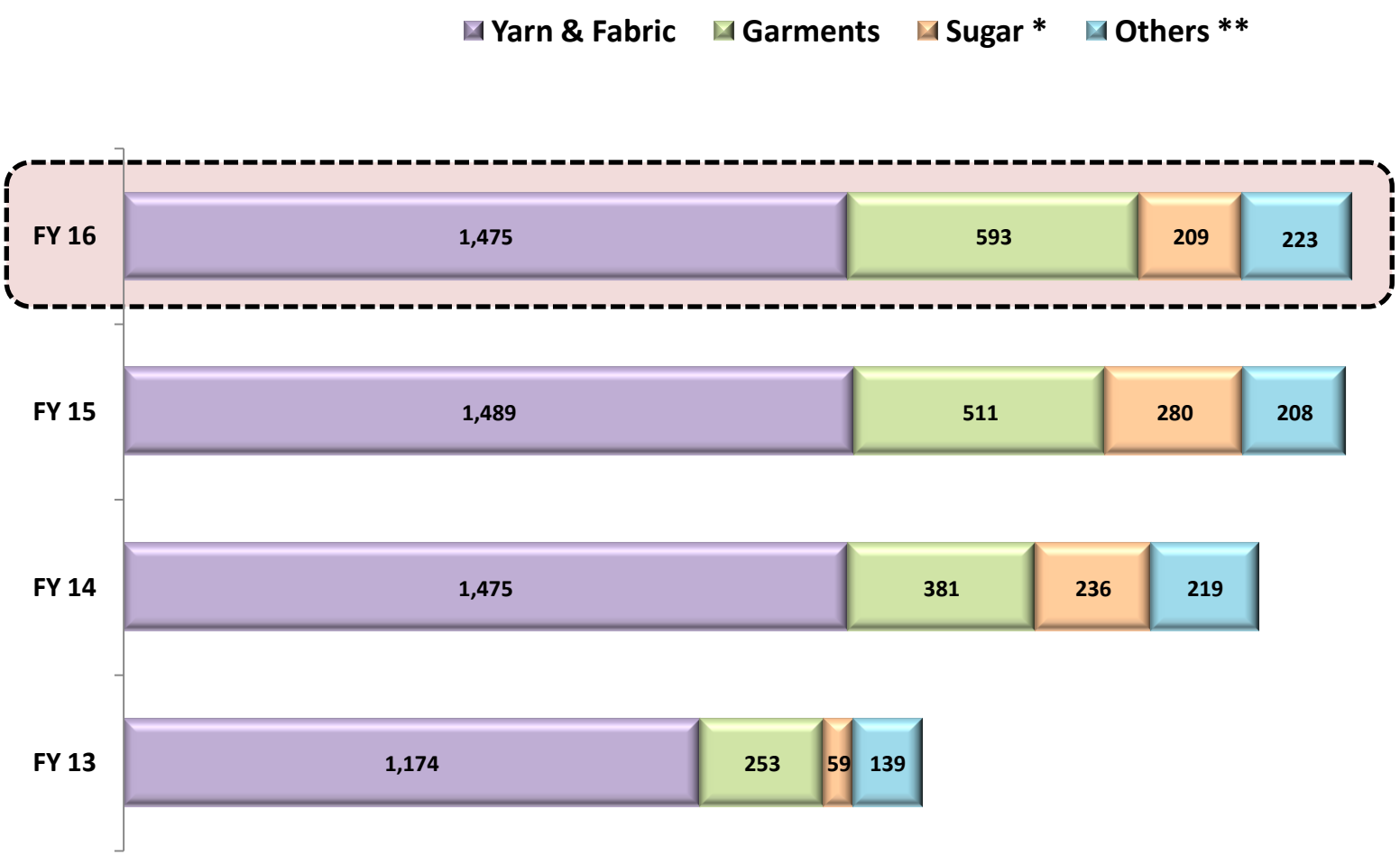
Strategic Investment in Wind Power Project 61.92 MW

- One of the largest Captive power generators in Textile Industry
- Invested in eco-friendly Wind Mills at Tirunelveli, Tenkasi, Theni & Coimbatore Districts in Tamil Nadu, India
- Total Wind Power Capacity 61.92 MW
- 60% of Textile power requirement met through wind power

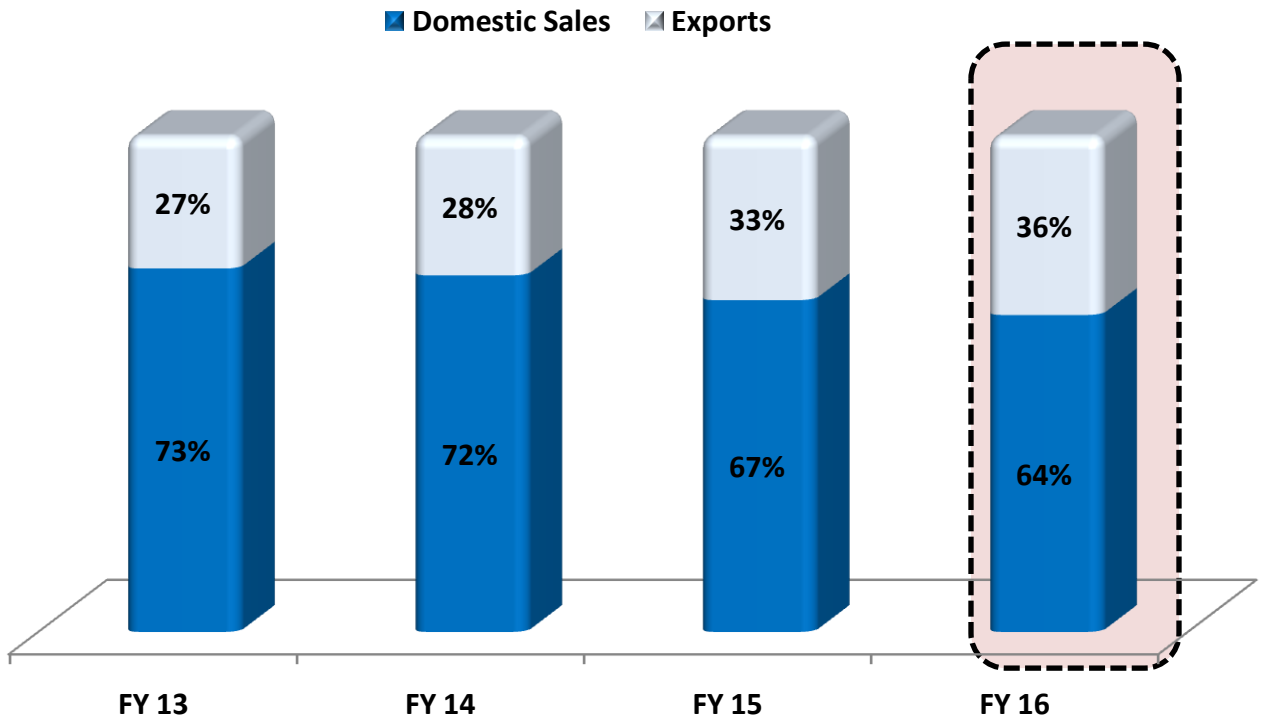
Investments in Co-Gen Power Project 30 MW

- Invested in 30 MW Co-Gen Power Project
- With Co-gen Power, KPR attained self sufficiency in meeting its substantial power requirement throughout the year

Segment Wise Revenue contribution

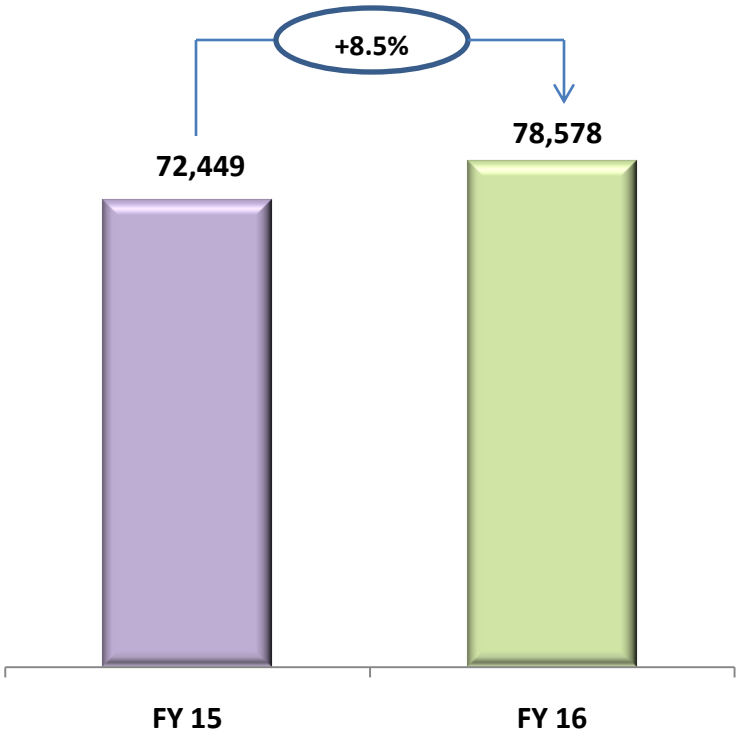


Geographical Split

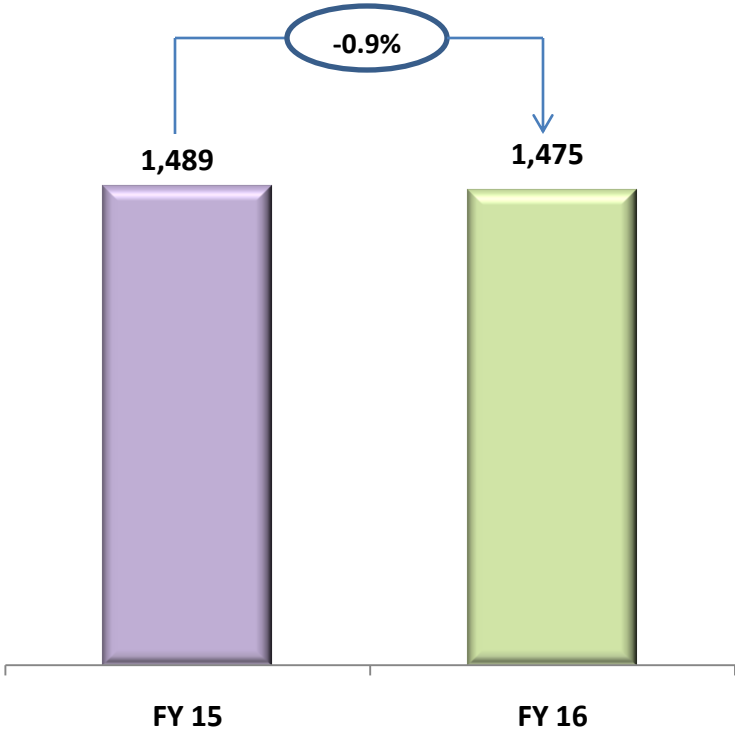


Yarn & Fabric

Yarn& Fabric Sales [MT]

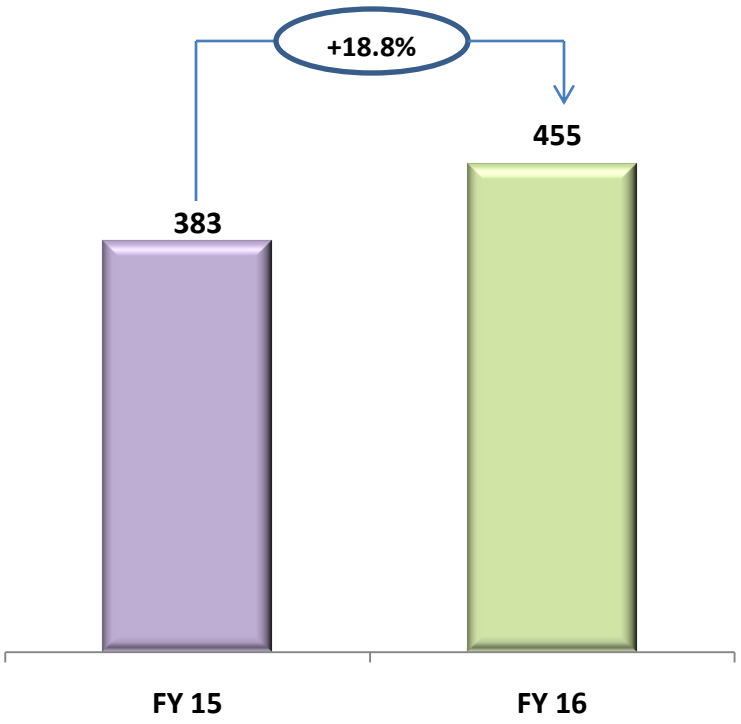


Yarn & Fabric Sales [₹ Crore]

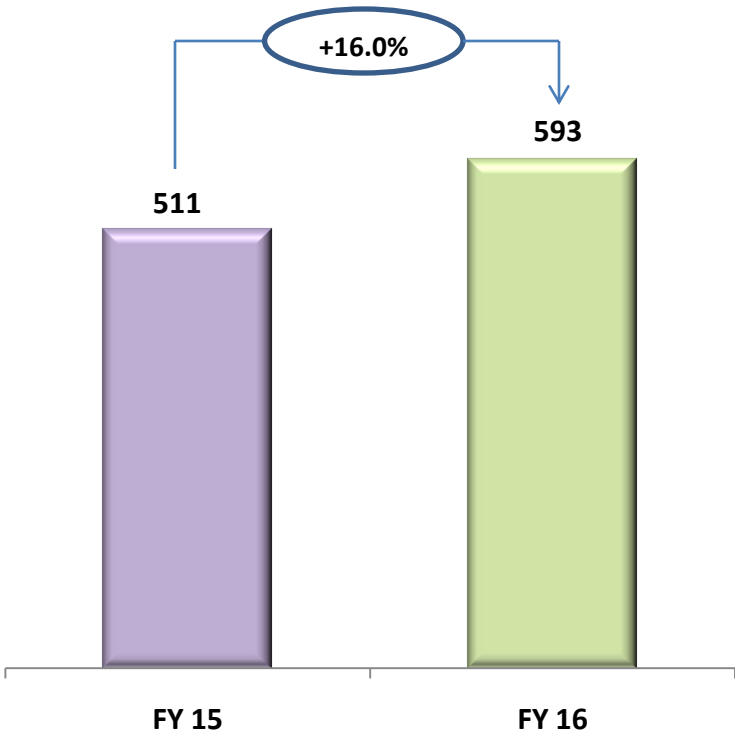


Garments

Garment Sales [No. of pieces in Lacs]

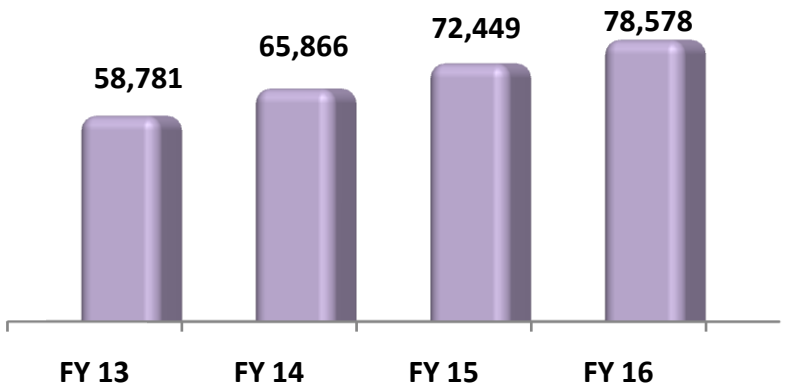


Garment Sales [₹ Crore]

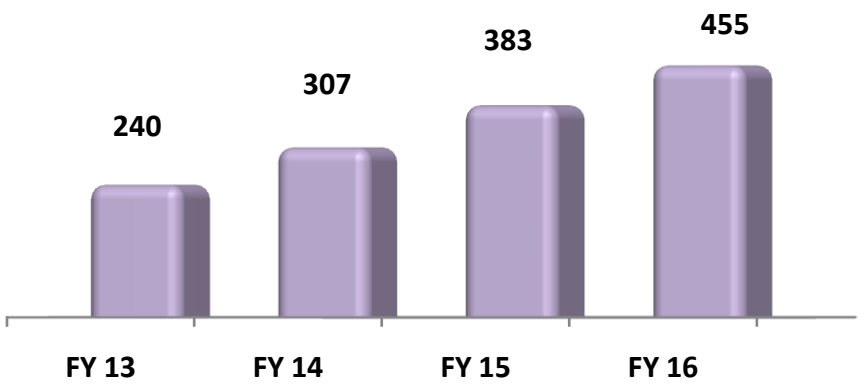


Historical Performance

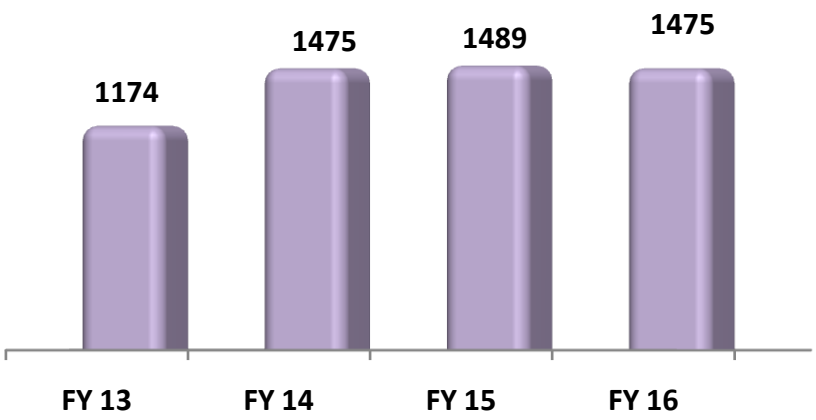
Yarn & Fabric Sales [MT]



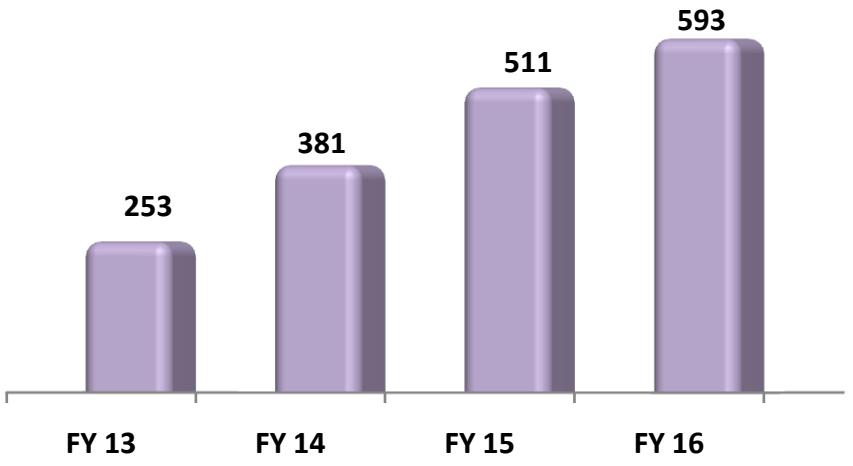
Garment Sales [No. of pieces in Lacs]



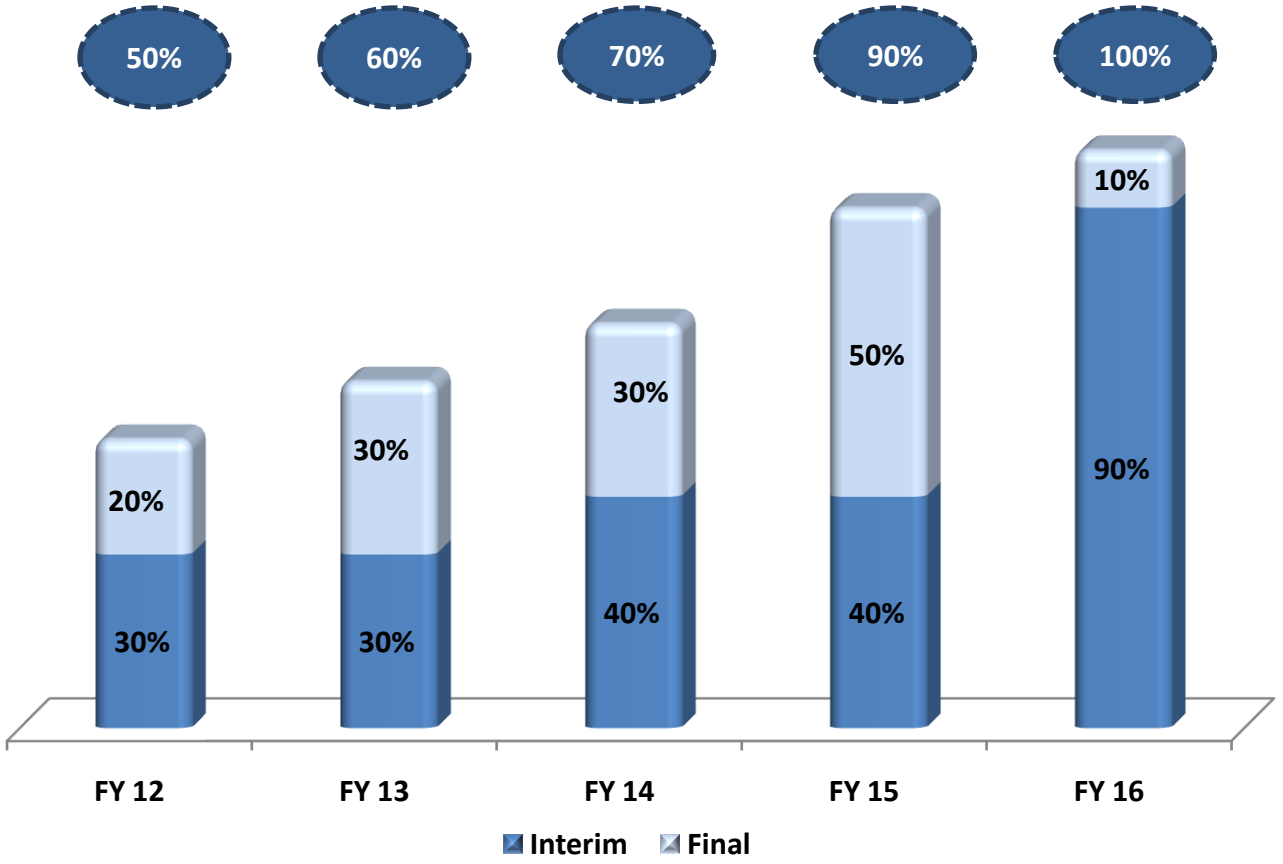
Yarn & Fabric Sales [₹ Crore]



Garment Sales [₹ Crore]



Dividend Track Record



Book Value & EPS

Particulars	FY 12	FY 13	FY 14	FY 15	FY 16
Book Value Per Share (₹)	165.19	187.42	216.16	250.83	290.37
Earning Per Share (₹)	8.38	27.01	37.27	45.73	55.57
Dividend Per Share %	50%	60%	70%	90%	100%
Dividend Per Share (₹)	5.00	6.00	7.00	9.00	10.00

Note : Market price of share is up by around 270% over IPO Price

For further information, please contact:

Company :

KPR Mill Limited
CIN - L17111TZ2003PLC010518
Mr. PL Murugappan, CFO
murugappan@kprmill.com

www.kprmilllimited.com