

SEDEMAC

Innovative Controls

July 02, 2026

To,
BSE Limited,
Corporate Relations Department,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400001
Scrip code: 544723

To,
National Stock Exchange of India Limited,
Listing Department,
Exchange Plaza, 5th Floor, Plot No. C/1,
G block, Bandra Kurla Complex,
Bandra (East), Mumbai – 400051
NSE Symbol: SEDEMAC

Dear Sir/Madam,

Sub: Corrigendum to Investor Presentation Q4 & FY26

Ref: Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

This is with reference to our intimation dated May 18, 2026 for the Investor Presentation for the quarter and financial year ended March 31, 2026. The graph related to “Customer Concentration” on page no. 12 of the Investor Presentation was not accurate. This has now been corrected as follows:

Page no. of the Investor Presentation	Information submitted with Stock Exchanges on May 18, 2026	Corrigendum to the information submitted to the Stock Exchanges
12	Customer Concentration % Rev from Biggest Customer Minus (sum of % Rev from Next Four) FY24: 70% FY25: 66% FY26: 49%	Customer Concentration % Rev from Biggest Customer Minus (sum of % Rev from Next Four) FY24: 72% FY25: 68% FY26: 58%

The revised Investor Presentation after the aforesaid corrections is enclosed herewith.

You are requested to kindly take note of the same.

Thanking you,

For SEDEMAC Mechatronics Limited
(Formerly SEDEMAC Mechatronics Private Limited)

Prasad Rajendra Chavan
Company Secretary and Compliance Officer
Membership No.: A49921

Encl: As above

SEDEMAC Mechatronics Limited

(Formerly SEDEMAC Mechatronics Private Limited)

Registered Office, Technical Center & Corporate Office: Survey No. 270/1/A/2, Pallod Farms, Baner Road, Baner, Baner Gaon, Haveli, Pune - 411045, Maharashtra, India. Tel: +91 20 6715 7200

Mfg. Facility I: G-1, MIDC, Phase- III, Chakan Industrial Area, Nighoje, Pune 410501, MH, India. Tel: +91 2135 623 200

Mfg. Facility II: Survey No.64/5, Bhide Baug Industrial Estate, Wadgaon Budruk, Pune 411041, MH, India. Tel: +91 20 6750 2200

e-mail: cs@sedemac.com

Website: www.sedemac.com

CIN: L29253PN2007PLC246956

SEDEMAC Mechatronics Limited

Innovative Controls

May 2026
Investor/Analyst Presentation

People in Today's Call



Shashikanth Suryanarayanan
Managing Director



Amit Dixit
Joint Managing Director



Rajesh Sheth
Chief Financial Officer

Disclaimer

This presentation is issued by SEDEMAC Mechatronics Limited (the “Company”) for general information purposes only, without regard to specific objectives, suitability, financial situations and needs of any particular person. This presentation does not constitute or form part of any offer or invitation or inducement to sell or issue, or any solicitation of any offer to purchase or subscribe for, any securities of the Company whether in India or outside India, nor shall it or any part of it or the fact of its distribution form the basis of, or be relied on in connection with, any contract or commitment therefor.

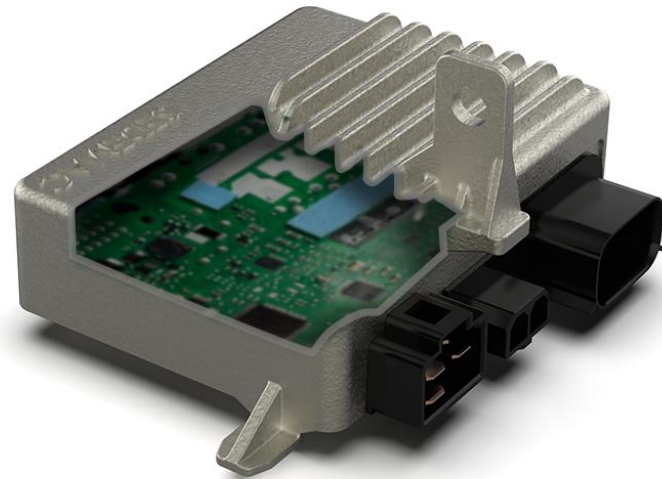
This presentation may include statements which may constitute forward-looking statements. All statements that address expectations or projections about the future, including, but not limited to, statements about the strategy for growth, business development, market position, expenditures, and financial results, are forward looking statements. Forward looking statements are based on certain assumptions and expectations of future events. This presentation should not be relied upon as a recommendation or forecast by the Company.

Please note that the past performance of the Company is not, and should not be considered as, indicative of future results. The Company cannot guarantee that these assumptions and expectations are accurate or will be realised. The actual results, performance or achievements, could thus differ materially from those projected in any such forward-looking statements. The Company does not undertake to revise any forward-looking statement that may be made from time to time by or on behalf of the Company. Given these risks, uncertainties and other factors, viewers of this presentation are cautioned not to place undue reliance on these forward-looking statements.

None of the Company, its Directors or affiliates nor any of its or their respective employees, advisers or representatives or any other person accepts any responsibility or liability whatsoever, whether arising in tort, contract or otherwise, for any errors, omissions or inaccuracies in such information or opinions or for any loss, cost or damage suffered or incurred howsoever arising, directly or indirectly, from any use of this document or its contents or otherwise in connection with this document, and makes no representation or warranty, express or implied, for the contents of this document including its accuracy, fairness, completeness or verification or for any other statement made or purported to be made by any of them, or on behalf of them, and nothing in this presentation shall be relied upon as a promise or representation in this respect, whether as to the past or the future.

This presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this presentation. Further, this presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this presentation is expressly excluded. The information and opinions contained in this presentation are current, and if not stated otherwise, as of the date of this presentation. The Company undertakes no obligation to update or revise any information or the opinions expressed in this presentation as a result of new information, future events or otherwise. Any opinions or information expressed in this presentation are subject to change without notice.

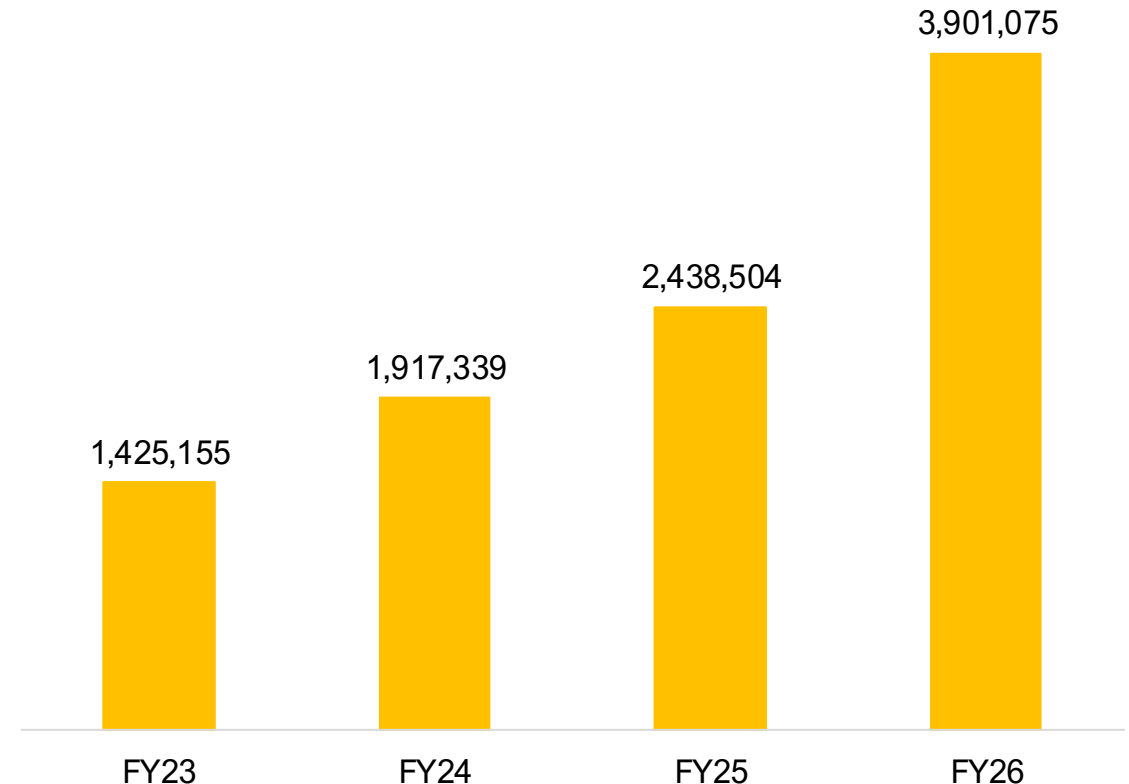
We design & supply **critical, control-intensive** Electronic Control Units (ECUs)



>12 million

Control-intensive ECUs sold cumulatively

of Control-Intensive ECUs Sold

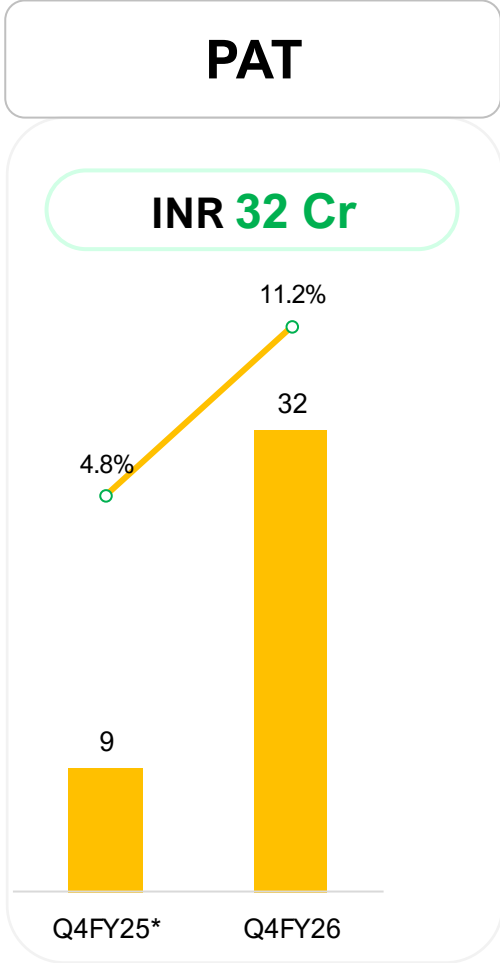
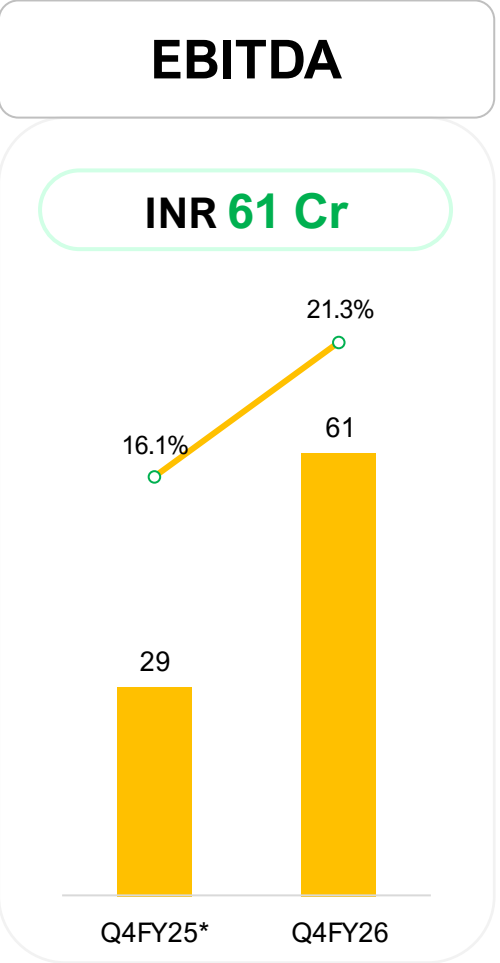
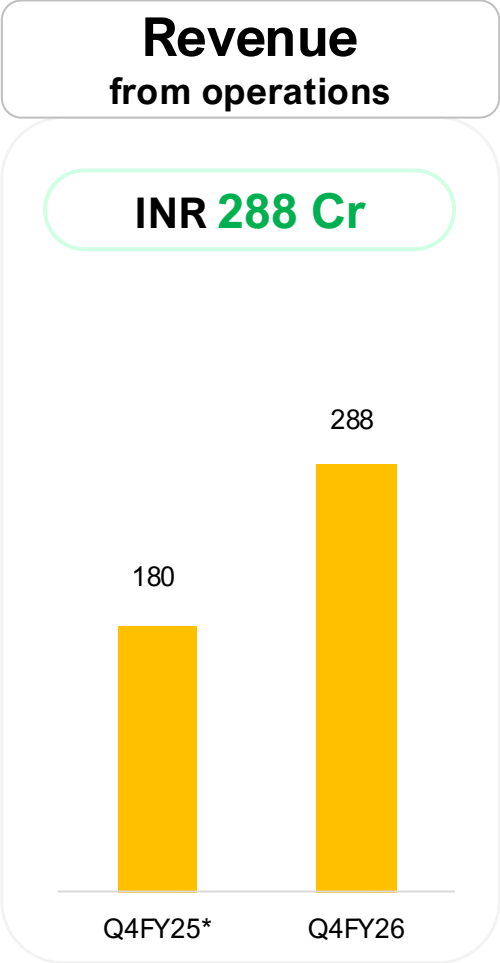


to **major vehicle & industrial OEMs** in India, the US and Europe.

Majority of our revenue comes from ECUs incorporating **novel control technologies built in-house.**

Q4FY26 Financial Performance

Q4FY26 >



Growth >

+60% YoY

+103% YoY

+244% YoY

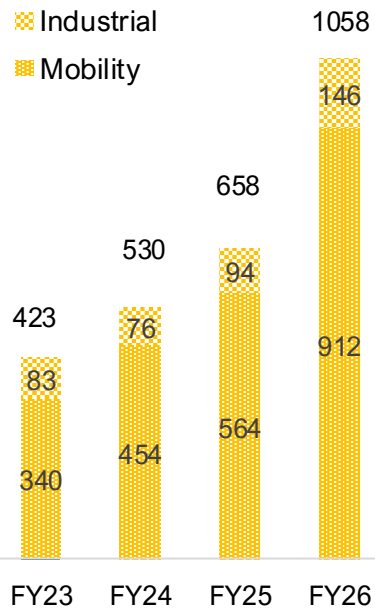
* Q4FY25 Financials is Unaudited even though the full year FY25 financials was Audited.

FY26 Financial Performance

FY26 >

Revenue from operations

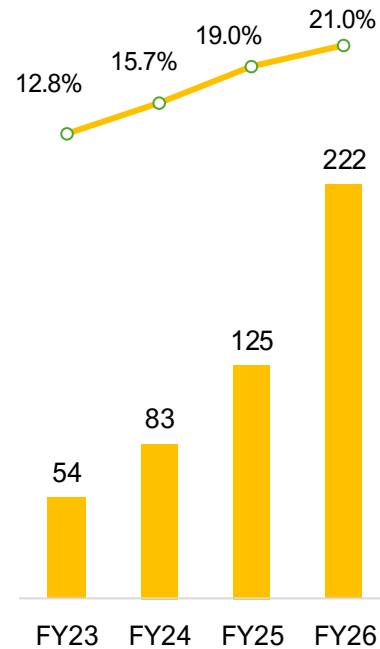
INR 1,058 Cr



+36% 3yr CAGR
+61% YoY

EBITDA

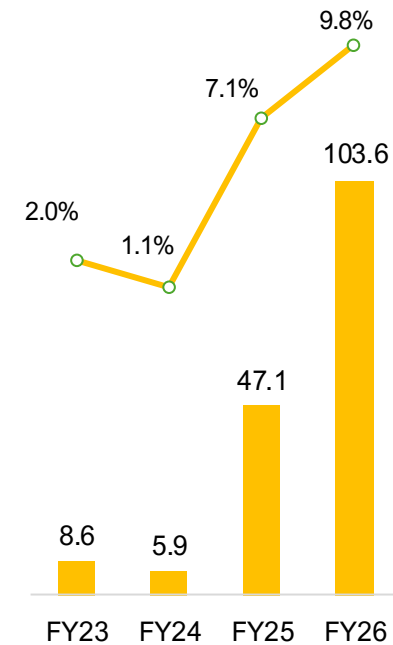
INR 222 Cr



+60% 3yr CAGR
+78% YoY

PAT

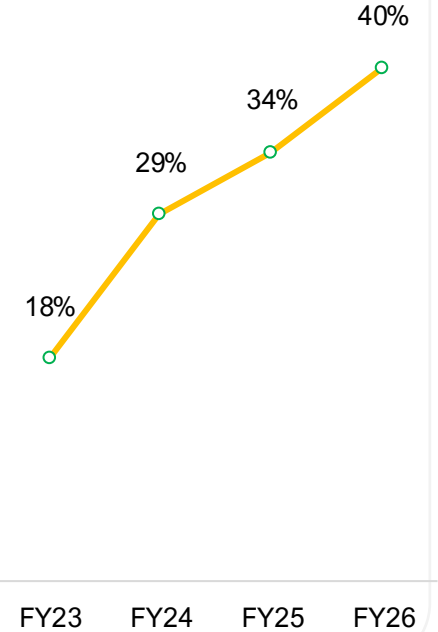
INR 104 Cr



+125% 3yr CAGR
+119% YoY

RoCE* %

40%



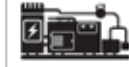
+22% 3yr change
+6% YoY change

Growth >

Current Markets



Mobility: Engine-powered and Electric 2/3W



Industrial: Generators

Key Products



ISG ECU



EFI ECU



ISG+EFI ECU



MCU



Magneto/ Motor



Genset Controller



EFI ECU

Current Stage of our Propositions



Broader Market Adoption



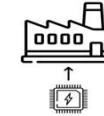
Broader Market Adoption



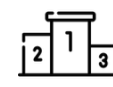
Early Growth



Early Growth



Initial Introduction



Sustaining Industry Position



Broader Market Adoption

Key updates from FY26

Ramp up of ISG ECU for ICE3W → Widespread penetration of SEDEMAC ISG ECU in domestic ICE3W now ; export to follow

Ramp-up of E3W MCU; SOP, partial ramp-up of E2W MCU → meaningful EV market penetration of SEDEMAC products

Significant ramp-up of ISG+EFI ECU → ISG+EFI makes ISG proposition even more compelling

of 2/3W produced with ISG in India: 8.4 Mill in FY26 vs 5.1 Mill in FY23
> 80% of ISG volume growth in FY26 was due to SEDEMAC
3 out of the top 4 2W OEMs in India now use our sensorless ISG

Market launch, ramp up of EFI ECU for North America genset market

→ widespread adoption of SEDEMAC EFI ECU by the dominant market leader

Markets Under Development



Mobility: Engine-powered CVs, Electric LCVs



Industrial: Power Tools

Key Products



ACU



EFI ECU

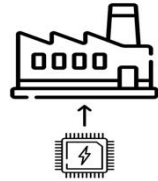


MCU



SLC Technology, MCU

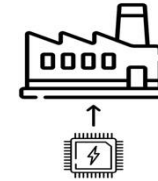
Current Stage of our Propositions



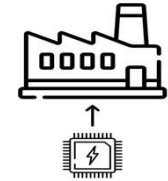
Initial Introduction



Business Win



Initial Introduction



Initial Introduction

Key updates since RHP

ACU: SOP likely in H2FY27 → First SOP for CV market

EFI ECU: SOP likely over the next 4-5Q

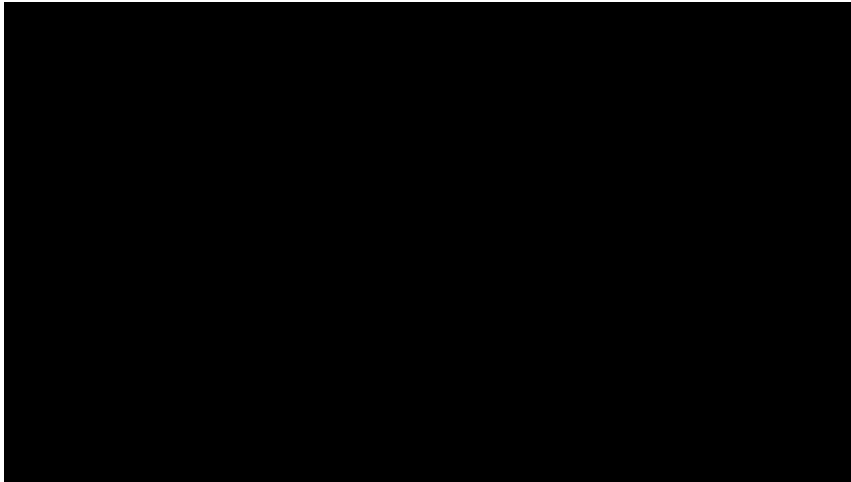
MCU: SOP likely in H2FY27

First bizwin done with a small but established powertool maker; MCU with SLC

SOP likely over the next 4-5Q

Other Updates: New Plants, Hosur/Shoolagiri Land Acquisition

Current Plants: MF1: 40000 sq ft (Main Plant) | MF2: 8000 sq ft



MF3 Chakan, Pune

Expected start of shipments of ECUs from Q2FY27

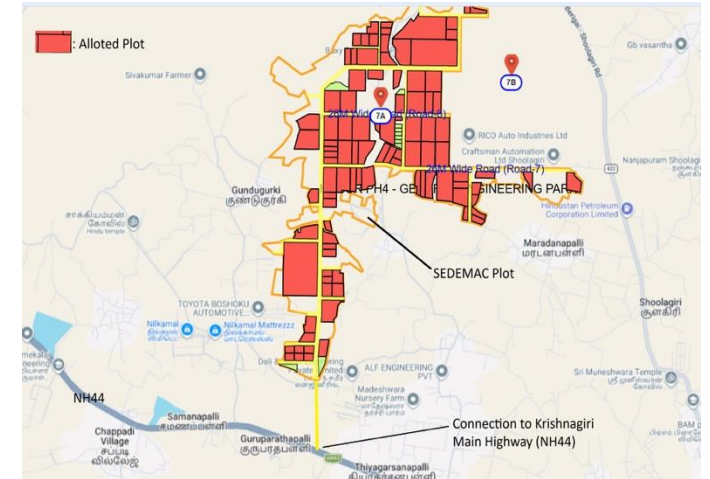
120000 sq ft



MF4 Chakan, Pune

Expected start of shipments of Electric Machines from Q3FY27

9000 sq ft

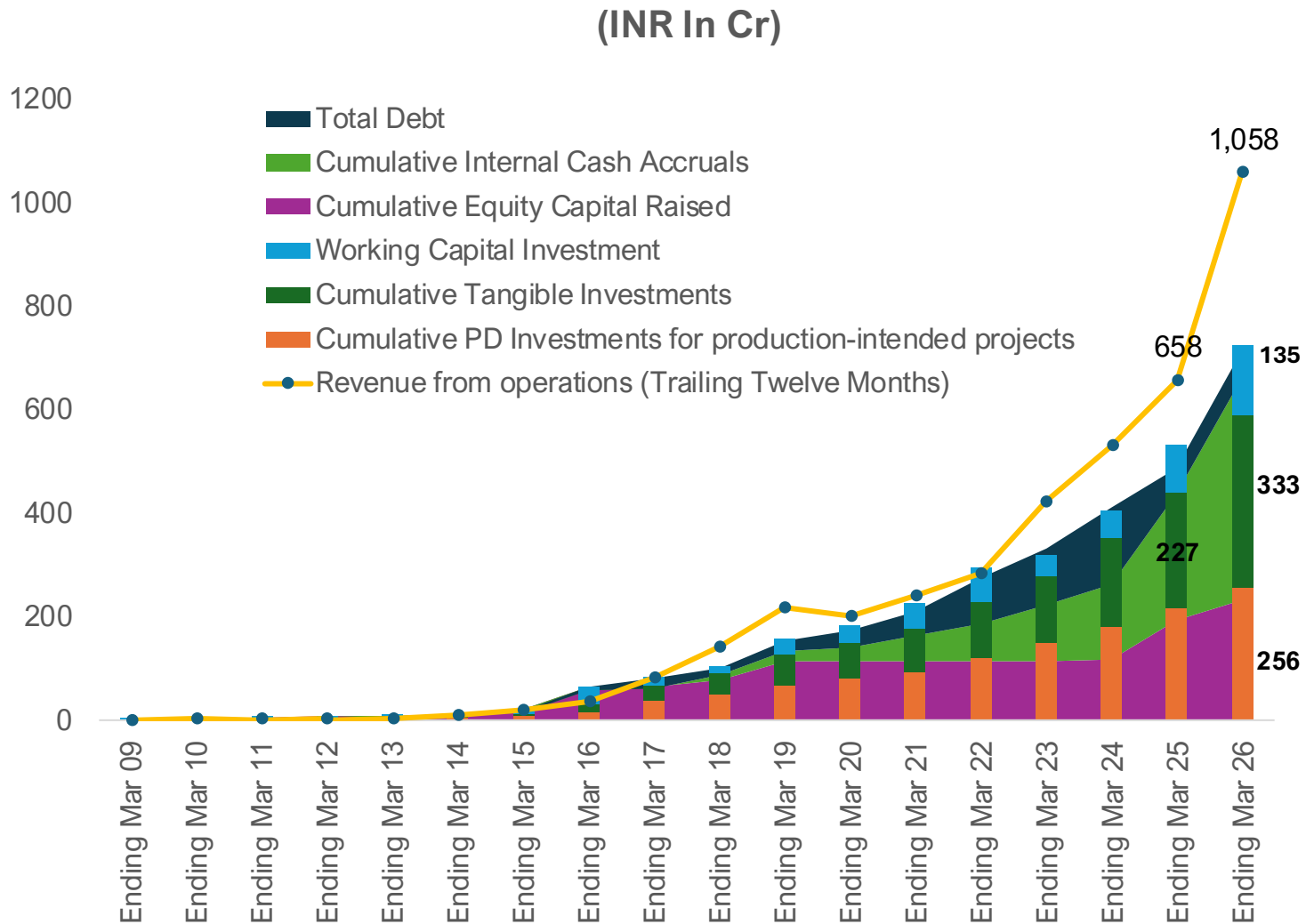


Shoolagiri Land (SIPCOT)

Future shipments to customers with plants in South India

~13 acre

Capex, WC History & How It Has been Funded



Note

Tangible Capex to Revenue Capacity link

Typical Working Capital* to Revenue Ratio

Comfort on driving much of revenue growth through internal accruals + debt

Heavy product development (PD) investment → Designs of unique products (intangible assets) that propel growth

* Short term borrowings have been removed from the working capital computation here and have been considered as part of Total Debt

Summary of Responses: Risk Assessment Survey 2026*

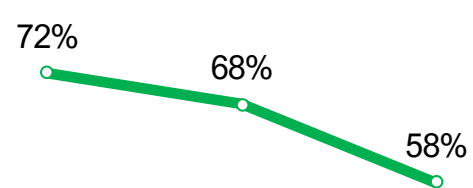
#	Risk	Overall Assessments / Number of Responses				Overall Risk Score
		Low	Medium	High	Have no clue	
1	Significant negative impact due to demand drop from key customer(s)	8	8	3	1	0.37
2	Indian 2/3-wheeler market shrinkage	14	3	1	2	0.14
3	Indian/Global genset market shrinkage	19	1	0	0	0.03
4	Our products for the Indian 2/3-wheeler EV market not seen as compelling	7	7	3	3	0.38
5	Slow down in penetration of ISG	11	8	1	0	0.25
6	Competition making progress leading to erosion of our competitive advantage	10	8	1	1	0.26
7	Our R&D efforts not continually yielding innovative, significant propositions	9	7	3	1	0.34
8	On-time delivery especially under geo-political uncertainty	11	5	2	2	0.25
9	Maintaining quality especially in new product introductions	13	3	3	1	0.24
10	Key talent retention	9	9	1	1	0.29
11	Margin erosion due to commodity price rise driven by global uncertainty	13	6	0	1	0.16
12	IP Infringement claims made on us & oppositions to our patent applications	11	4	1	4	0.19
13	Delays in commissioning of new manufacturing facilities	15	4	0	1	0.11

* Summary made public on May 11, 2026. Overall Risk Score was computed by assigning 0 to Low, 0.5 to Medium and 1 to High and then taking a weighted average.

Key Risks, Commentary

Customer Concentration

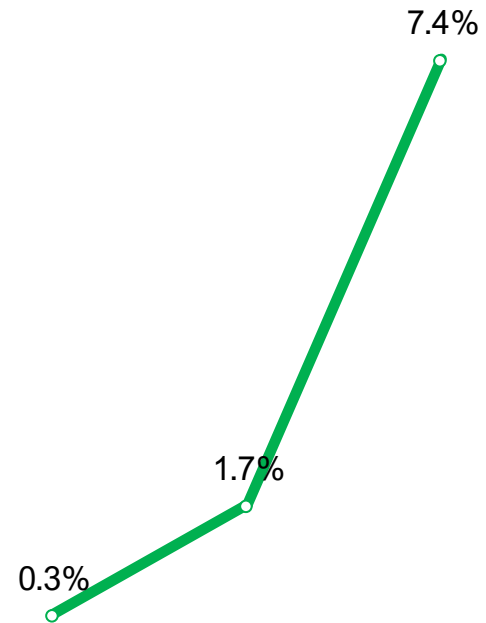
% Rev from Biggest Customer minus
(sum of % Rev from Next Four)



FY24 FY25 FY26

2/3W EV Relevance

% Rev from EV products
within overall 2/3W rev



FY24 FY25 FY26

R&D Efforts unable to continually yield innovative, significant future propositions

Will never go away

All innovative companies, globally, face this risk.

Our track record, thus far, is good.

FY27 Outlook

Key Growth Drivers

SEDEMAC ISG ECU introduction on variants of 3 popular (top-10 2W) motorcycle models of 3 of top-4 OEMs likely

- Wet magneto: SLC technology key
- Two launches expected in Q1FY27. For one production, at our end, is already underway.
- Third launch expected in Q4FY27

Further **ramp-up of E2W MCUs**. SoP was in Q3FY26.

Ramp-up of ISG ECUs for export 3Ws. SoP was in Q4FY26.

Key Dampeners

Semi-conductor supply chain tightening, commodity price inflation → **Some RM Cost ↑ likely** → **Mild EBITDA % pressure likely**

Reports of strong El Nino in CY26 → potential negative impact Indian monsoon, US hurricane season → **potential negative impact on India 2W, US home-standby generator markets**

May 2026 Summary

Very Strong FY26

Revenue ↑ > 60% YoY
now > INR 1000cr

EBITDA ↑ > 75% YoY
now > INR 200cr

PAT ↑ > 100% YoY
now > INR 100cr

RoCE ↑
now > 40%

Few companies with this combo
{mid-size, sustained growth,
profitability, capital efficiency}

FY27 Looking Good

Continued penetration of our sensorless ISG in marquee motorcycle / top-10 2W models across 3 major OEMs

Continued e2W MCU growth

Some challenges but no significant negatives visible

Risk Mitigation Evident

Risk assessment survey indicates **highest risk is considered low-medium**

Customer Concentration ↓.
Momentum towards further mitigation over mid-term.

2/3W EV Relevance ↑.
Momentum towards further mitigation over mid-term.

New plants to ease capacity utilization & provide readiness for growth.

Q&A
