

May 27, 2026

To,  
National Stock Exchange of India Limited  
Exchange Plaza, C-1, Block G  
Bandra Kurla Complex  
Bandra (E), Mumbai – 400 051

**SYMBOL: SATTVAENGG**

Dear Sir / Ma'am,

**Subject: Investor Presentation - Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations").**

This is in continuation of our earlier intimation dated May 23, 2026, regarding the Investor earnings Conference Call to be held on Thursday, May 28, 2026, at 11:00 A.M to discuss H2FY26 and FY26 Financial Results and pursuant to Regulation 30 read with Para A of Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith the Analyst /Investor Presentation.

The said information is also available on the Company's website at: <https://sattvaengg.in/>

We request you to kindly take the above information on record.

Yours faithfully,

**For SATTVA ENGINEERING CONSTRUCTION LIMITED**

**LAXMIKANTH TANGUDU**  
**COMPANY SECRETARY AND COMPLIANCE OFFICER**  
**M.NO: ACS 68439**



# Investor Presentation

May 2026

# Table of contents

---

- 01** **FY26 performance highlights**
- 02 Company overview
- 03 Competitive strengths
- 04 Growth strategy and outlook
- 05 Historical performance
- 06 Financial snapshot
- 07 Industry landscape and tailwinds

# Executive summary – FY26

## Revenue and profitability

Revenue from operations

**₹143.2 crores**

**32%**  
YoY growth

Operating profit (EBITDA)

**₹22.1 crores**

**19%**  
YoY growth

EBITDA margin

**15.4%**

vs  
**17.1%**  
in FY25

Profit after tax (PAT)

**₹13.1 crores**

**43%**  
YoY growth

PAT margin

**9.1%**

**+72 bps**  
YoY change

## Return and capital

Return on equity (ROE)

**19.9%**

vs  
**27.1%**  
in FY25

Return on capital employed (ROCE)

**32.7%**

vs  
**52.1%**  
in FY25

Debtor days

**105 days**

vs  
**108 days**  
in FY25

Cash conversion cycle

**72 days**

vs  
**113 days**  
in FY25

Net debt to equity

**0.2x**

vs  
**0.8x**  
in FY25

## Client and people

Orderbook

**₹323 crores**

**4%**  
YoY growth

Order inflow

**₹163 crores**

vs  
**₹202 cr**  
in FY25

Book to bill

**2.26**

vs  
**2.85**  
in FY25

Completed projects

**50+**

Total workforce

**110+**

vs  
**100+**  
in FY25

# Performance update and management commentary FY26



## Business updates

- Unexecuted order book stood at **₹323** crore as of March 2026, increasing to **₹447** crore as of 15<sup>th</sup> May 2026, with execution expected over the next 24-30 months
- Secured two key projects in Tamil Nadu, a 47 MLD Water Treatment Plant project worth **₹106.2** crore and an Odour Control System project worth **₹40.6** crore
- Expanded Karnataka presence from an initial **₹4.2** crore project to **₹128** crore, with the recent addition of 20 MLD STP (**₹76.1** crore) and 10 MLD STP (**₹47.8** crore) project wins
- FY26 receivables collection on track, with **33%** collected as on 15<sup>th</sup> May 2026 and balance expected by end-June 2026



## Financial highlights

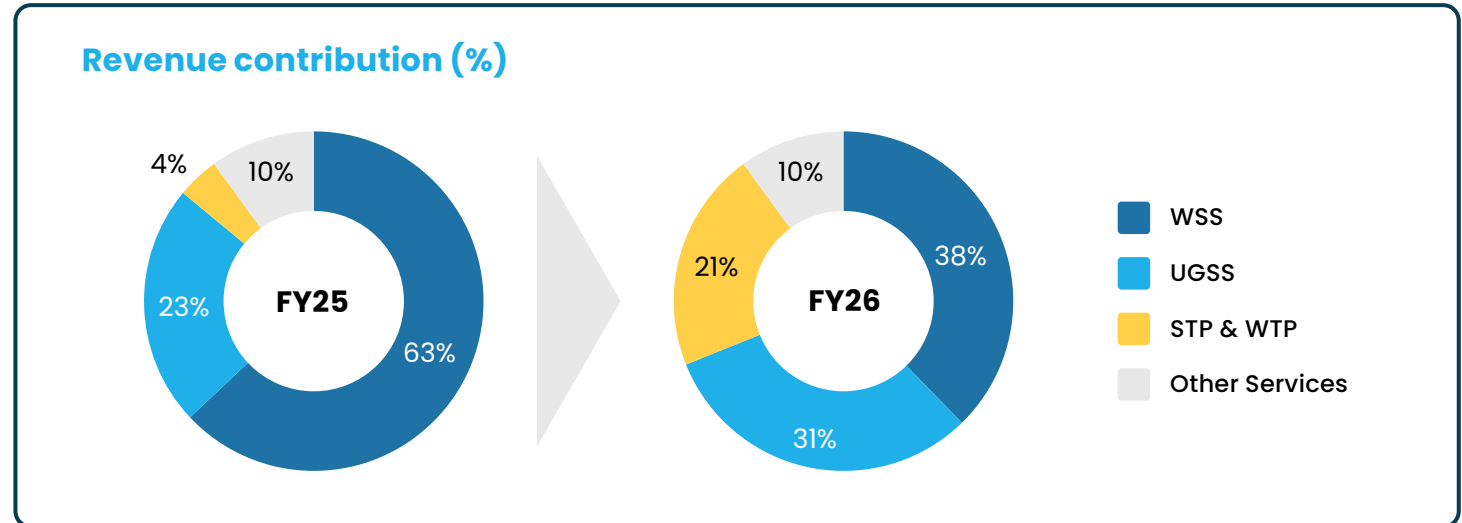
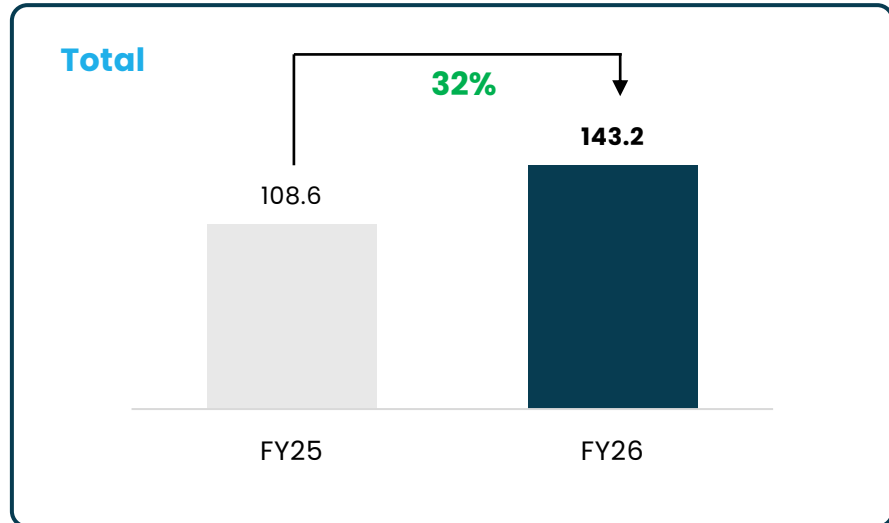
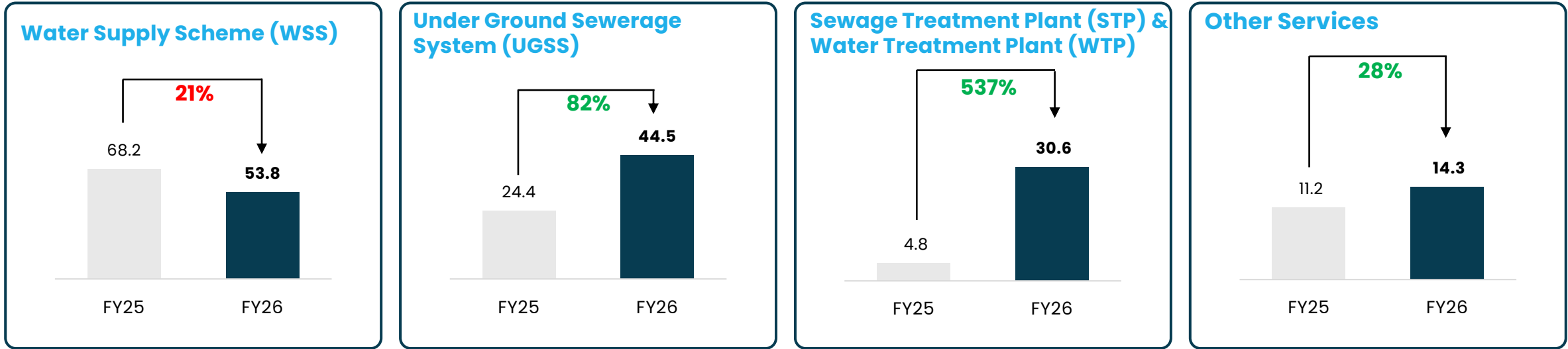
- Revenue grew by **32%** YoY in FY26 to **₹143.2 crores**
- EBITDA was **₹22.1 crores** in FY26 with margins at **15.4%**
- PAT grew by **43%** YoY in FY26 to INR **13.1 crores** with margins at **9.1%**



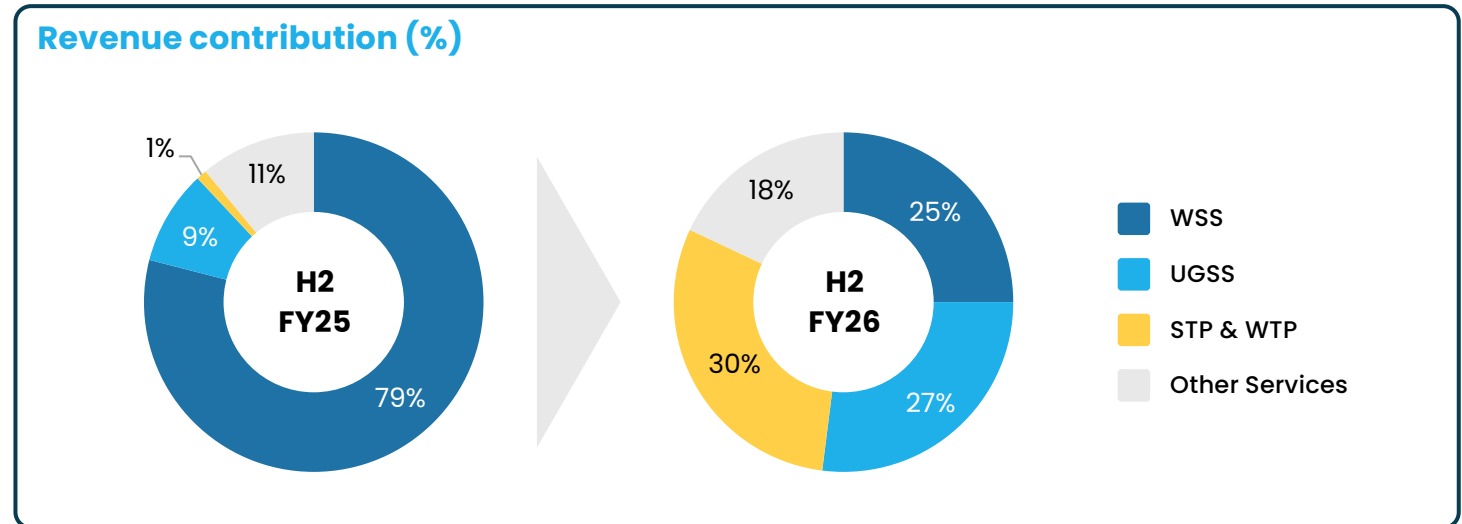
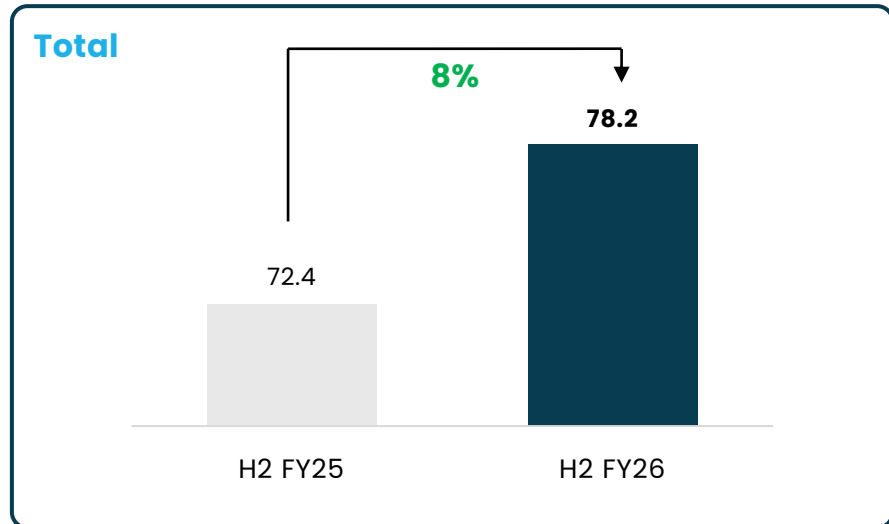
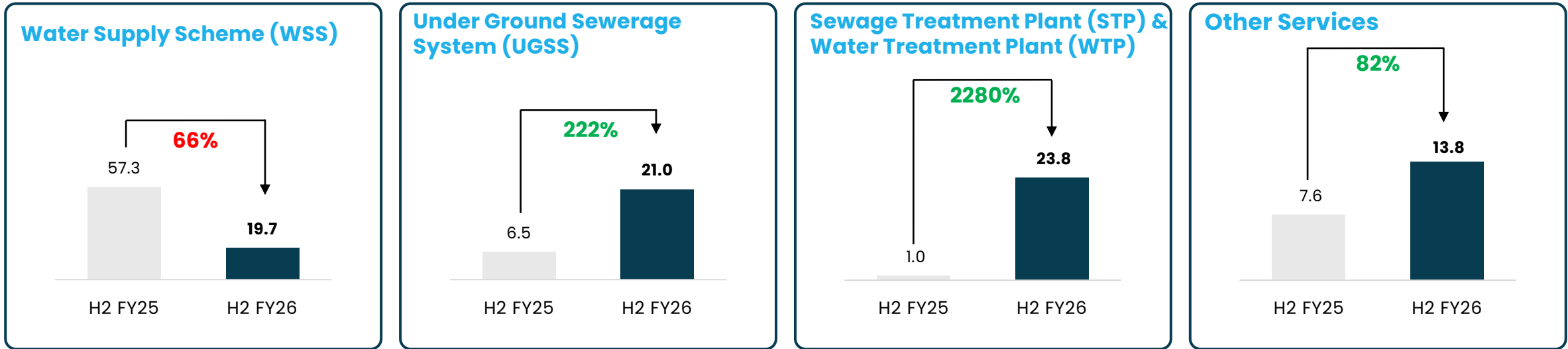
## Management commentary

- Targeting **60%** revenue CAGR through FY28, implying **2.5x** business scale-up from current levels
- Aiming for sustainable EBITDA margins of **15-16%** and PAT margins of **9-10%** through FY27-FY28
- Planned business growth to be primarily funded through internal accruals, with incremental debt financing supported by disciplined working capital management

# Revenue split across segments - FY26



# Revenue split across segments - H2 FY26



# Table of contents

---

- 01 FY26 performance highlights
- 02 Company overview**
- 03 Competitive strengths
- 04 Growth strategy and outlook
- 05 Historical performance
- 06 Financial snapshot
- 07 Industry landscape and tailwinds

# Integrated water infrastructure platform with proven execution across institutional projects

## About Sattva Engineering Construction Limited

- End-to-end engineering, procurement, and construction (EPC) capabilities across water and wastewater infrastructure
- Solutions spanning water supply, sewerage systems, sewage treatment, and water treatment plants
- Integrated delivery model including design, execution, and select operation & maintenance
- Execution across multiple project types including WSS, UGSS, STP, and WTP
- Strong presence across Tamil Nadu and South India
- Established relationships with Urban Local Bodies (ULBs)
- Participation in large-scale programs such as AMRUT and Jal Jeevan Mission

## Sattva Engineering at a glance



**15+ years**  
in water  
infrastructure



**50+ projects**  
successfully  
delivered



**₹ 500+ crores**  
infrastructure  
executed



**12.5 – 50MLD**  
projects execution  
capability



**7** business  
verticals



**15+** ongoing  
projects



**₹ 323 crores**  
order book



**110+** in-house  
execution  
team



**2 STPs**  
under O&M



**ISO**


**9001**  
**14001**  
**45001** certified  
EPC  
platform

# Integrated presence across the water and wastewater infrastructure value chain (1/2)



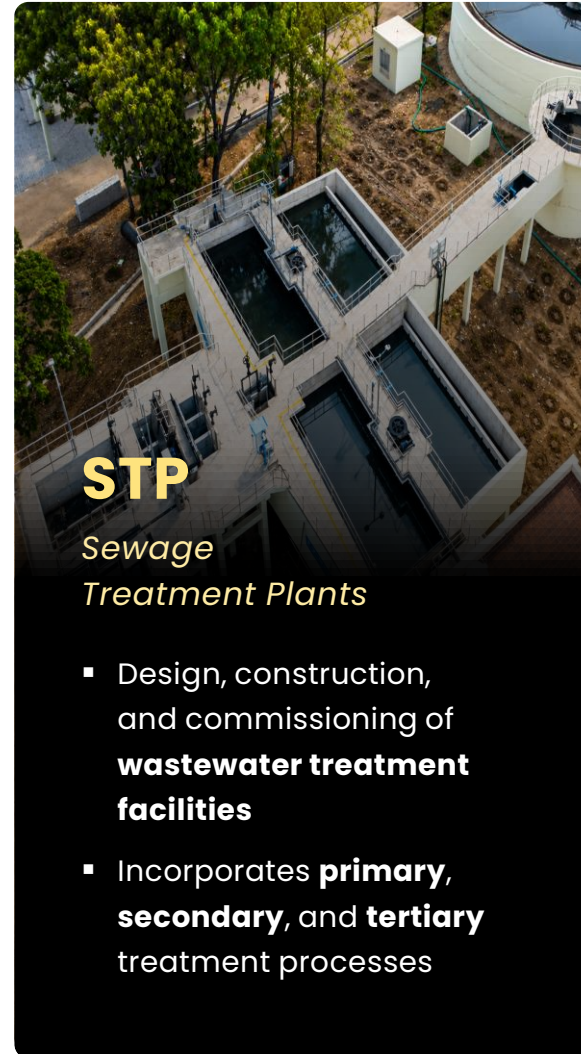
**WSS**  
*Water Supply Projects*

- End-to-end execution of **water sourcing, storage, and distribution systems**
- Includes reservoirs, pumping stations, pipeline networks, and household connections



**UGSS**  
*Underground Sewerage Systems*

- Development of **sewer networks, pumping stations, and wastewater conveyance systems**
- Includes underground pipeline infrastructure and collection system



**STP**  
*Sewage Treatment Plants*

- Design, construction, and commissioning of **wastewater treatment facilities**
- Incorporates **primary, secondary, and tertiary** treatment processes



**WTP**  
*Water Treatment Plants*


- End-to-end development of **water purification infrastructure**
- Covers intake, treatment, filtration, and distribution systems

# Integrated presence across the water and wastewater infrastructure value chain (1/2)



**O&M**  
*Operations & Maintenance*

- Post-commissioning **operation, maintenance, and performance monitoring**
- Includes manpower, consumables, and system upkeep



**Industrial & Utility Buildings**

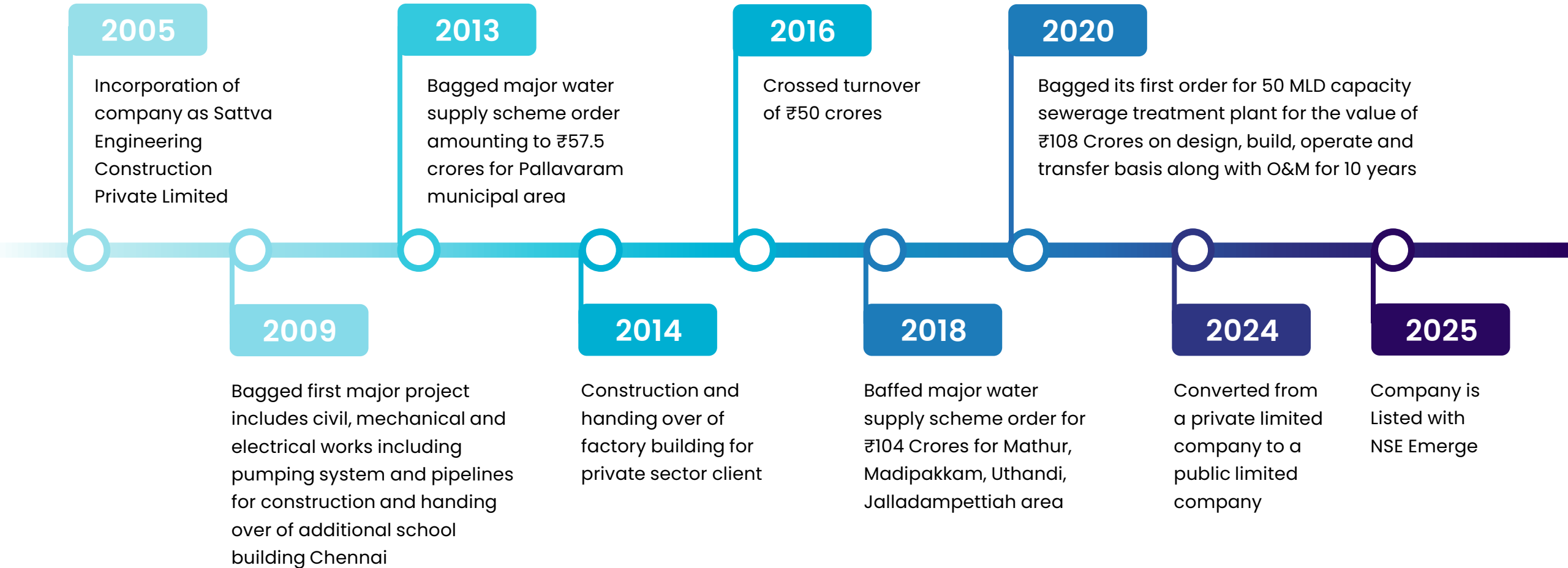
- Re-entering the turnkey construction of **industrial facilities and buildings**
- Focus on **commercial, institutional, and factory** projects



**Odor Control System**

- Design and integration of **odor treatment systems** in wastewater infrastructure
- Includes gas capture and treatment using **scrubbers, biofilters, and filtration systems**

# Key milestones in our growth journey



# Experienced board driving governance and strategic oversight (1/2)



## S Seshadri

*Whole Time Director*

Since Dec 2005

### Credentials

Diploma in Civil Engineering

### Experience

- Over three and a half decades contributing immensely to the areas for Civil Engineering and Infrastructure
- Was running a proprietorship by name "Ssri Satva Constructions" from July 1988 to December 2005, handling various EPC (Engineering, Procurement & Construction) projects



## R Sekar

*Whole Time Director*

Since Dec 2005

### Credentials

Diploma in Civil Engineering

### Experience

- Over three and a half decades contributing immensely to the areas for waste-water Engineering, Infrastructure and Procurement etc
- Was also associated with "Ssri Satva Constructions" from January 1997 to December 2005
- Was associated with Pioneer Building Syndicate Private Limited as a work supervisor



## G Sujatha

*Whole Time Director, CFO*

Since Dec 2005

### Credentials

Bachelor of Commerce

### Experience

- Around three decades of experience in the varied areas of administration, accounts, banking and finance
- Was also associated with "Ssri Satva Constructions" from January 1997 to December 2005
- Was formerly associated with Elnet Technologies Limited

# Experienced board driving governance and strategic oversight (2/2)



## **Sankar V**

*Independent Director*

Since Nov 2024

### **Credentials**

Fellow Member of ICAI

### **Experience**

- Over four decades of vast experience in Finance and budgeting
- Associated with corporates like Ashok Leyland Limited and SSI Technologies



## **Krishnamachari D**

*Independent Director*

Since Feb 2025

### **Credentials**

Bachelor of Science, Master of Engineering

### **Experience**

- Over 36 years of professional experience in manufacturing operations, project management, and quality
- Held leadership roles at Sundaram Industries Limited, Butterfly Gandhimathi Appliances Limited, C-Kam Steel Wire Solutions Private Limited etc



## **Venkatachalam S**

*Independent Director*

Since Feb 2025

### **Credentials**

Bachelor of Technology,  
PG Diploma in Management

### **Experience**

- Over three decades of experience in managing operations of companies
- Held leadership roles at Batliboi enXco Private Limited, RRB Energy Limited, Sintex Industries Limited etc

# Experienced leadership team driving execution excellence



## Laxmikanth. T

Company Secretary

Since Jul 2025

### Credentials

Bachelor of Commerce,  
CA Intermediate,  
Associate member of ICSI

### Experience

- Over three years of experience in the field of corporate compliance and advisory
- Associated with the company as a compliance officer as well



## Thyagaraja

SVP Projects

Since Dec 2005

### Experience

- Over two and a half decades of experience in the field of construction, infrastructure, and environmental engineering
- Responsible for all site operations and project execution, ensuring smooth coordination with clients and subcontractors
- Associated with Ssri Satva Constructions from January 1998 to December 2005



## K. Balakrishnan

VP (BD & TA)

Since Nov 2020

### Credentials

- Dip. Mechanical Engineering
- Dip. Industrial Safety
- Certificate Course (Automobile Technology)

### Experience

- Over three decades of experience in the field of engineering
- Responsible for end-to-end proposal development process for large-scale water and wastewater EPC projects, ensuring alignment with client specifications and regulatory requirements



## PR Saanakyam

VP (Tender & PC)

Since Dec 2005

### Credentials

Dip. Civil Engineering

### Experience

- Over two decades of experience in the construction industry
- Responsible for managing the tendering department, overseeing the bidding process, and ensuring successful contract acquisition



## Venugopal S D

VP Finance

Since April 2025

### Credentials

CA Intermediate

### Experience

- Around 14 years of experience in the Stock Broking Industry
- Responsible for overseeing the finance department of our company
- Previously associated with Shri Dheekshit Securities (Madras) Private Limited and Sooriya Hospital

# Completed projects (1/2)

Contract value  
(₹ in crores)

## 2023 📍 Nesapakkam, Chennai 85.1

Design, engineer, build, and commission a 50 MLD STP at Nesapakkam, Chennai using SBR technology with biogas power generation, including operation and maintenance for 10 years



## 2022 📍 Chennai 66.9

Design, build, and operate a 45 MLD capacity TTRO plant at Kodungaiyur, including supply and laying of DI and HDPE transmission mains for Manali areas, Chennai



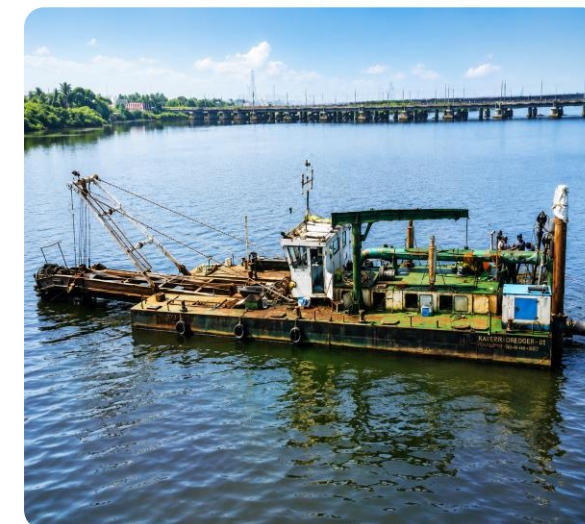
## 2022 📍 Gopichettipalayam, Chennai 51.4

Rehabilitate 11 MLD and 3.15 MLD WTP with piping network upgrades



## 2021 📍 Pallavaram, Chennai 44.5

Provide water supply scheme to Pallavaram Municipality – Package I



## 2022 📍 Chennai 25.1

Construct Ennore creek crossing under backwater with HDPE 900 mm pipe

## 2017 📍 Tiruchengode, Namakkal 24.7

Provide water supply scheme to Tiruchengode Municipality, Namakkal

# Completed projects (2/2)

Contract value  
(₹ in crores)

2021	📍 Pallavaram, Chennai	17.9
Provide water supply scheme to Pallavaram Municipality – Package III		
2017	📍 Komarapalayam, Namakkal	14.9
Provide water supply scheme to Komarapalayam Municipality, Namakkal		
2012	📍 Chennai	14.2
Provide comprehensive water supply scheme to Maduravoyal		
2017	📍 Rasipuram, Namakkal	13.3
Provide water supply scheme to Pallavaram Municipality – Package I		
2006	📍 Perungudi, Chennai	10.8
Execute civil works for a 54 MLD STP at Perungudi		
2012	📍 Chennai	7.6
Construct sewage collection system, pumping station at Chandra Prabu Colony, and pumping main for Madhavaram UGSS		
2021	📍 Kodungaiyur, Chennai	6.6
Design, build, and operate a 45 MLD capacity TTRO plant at Kodungaiyur		



# Ongoing projects (1/2)

Contract value  
(₹ in crores)

Balance value  
(₹ in crores)

<p>📍 <b>Surapet, Chennai</b></p>	<p><b>106.0</b></p>	<p><b>100.4</b></p>
<p>Design, build, operate, and transfer a 47 MLD capacity WTP at Surapet, including comprehensive operation and maintenance for 10 years</p>		
<p>📍 <b>BWSSB, Koramangala</b></p>	<p><b>76.1</b></p>	<p><b>76.1</b></p>
<p>Design, construction &amp; commissioning of a 20 MLD STP at Koramangala, including 7-year O&amp;M, for BWSSB</p>		
<p>📍 <b>Hosur, Chennai</b></p>	<p><b>107.0</b></p>	<p><b>66.1</b></p>
<p>Executing and commissioning 12.5 MLD and 20.1 MLD SBR-based sewage treatment plants under Package III for Hosur City Municipal Corporation</p>		
<p>📍 <b>BWSSB, Basavanapura</b></p>	<p><b>47.8</b></p>	<p><b>47.8</b></p>
<p>Design, construction &amp; commissioning of a 10 MLD STP at Basavanapura, including 7-year O&amp;M, for BWSSB</p>		
<p>📍 <b>Chennai</b></p>	<p><b>40.6</b></p>	<p><b>39.5</b></p>
<p>Design, engineering, manufacture, supply, installation, testing, commissioning, and 5-year O&amp;M of odour control systems for 46 sewage pumping stations</p>		
<p>📍 <b>Villivakkam, Chennai</b></p>	<p><b>51.4</b></p>	<p><b>34.5</b></p>
<p>Improve the Water Supply System by strengthening distribution mains, constructing OHT and UGT in SIDCO Nagar and Rajamangalam, and tapping a feeder main from the 1200 mm Dia central main</p>		



## Ongoing projects (2/2)

Contract value  
(₹ in crores)

Balance value  
(₹ in crores)

### 📍 Kannaginagar, Chennai

56.9

20.9

Replace water distribution mains, construct a 38 LL overhead tank, and provide HDPE tanks with plumbing arrangements for each tenement at Kannagi Nagar



### 📍 Semmenchery, Chennai

54.7

18.7

Provide a comprehensive water supply scheme to Semmenchery

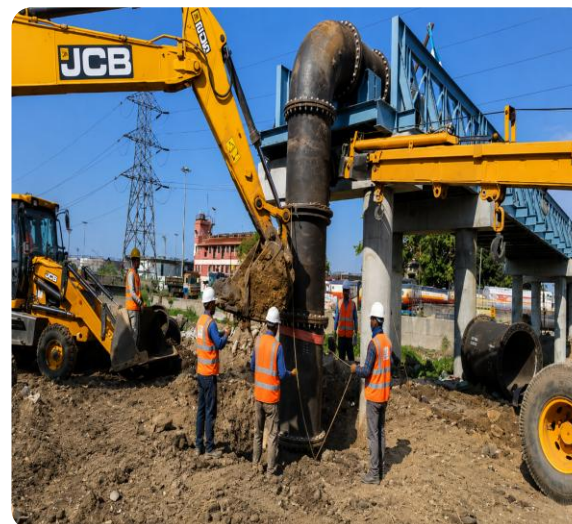


### 📍 Nespakkam, Chennai

20.9

16.6

Design, build, and commission a 50 MLD STP at Nespakkam, Chennai. Includes 10-year operation and maintenance services



### 📍 Tondiarpet, Chennai

70.5

10.5

Strengthen 1,000 mm diameter CI pumping main from Tondiarpet 'F' (new) SPS to Kodungaiyur STP via Ennore High Road and conduct allied works in Area IV – Package 1



### 📍 Korukuppert, Chennai

19.4

6.0

Construction of a 10 MLD underground reservoir, 3 MLD overhead tank, and 600 mm DI transmission pipeline at Bharathi Nagar, Korukkupet

# Table of contents

---

- 01 FY26 performance highlights
- 02 Company overview
- 03 Competitive strengths**
- 04 Growth strategy and outlook
- 05 Historical performance
- 06 Financial snapshot
- 07 Industry landscape and tailwinds

# Execution-led platform built on in-house engineering, technology-driven processes, and institutional project quality



## In-house engineering and design capabilities

- Integrated capabilities across design, engineering, and project execution
- Expertise in complex project design including hydraulic design, process engineering, and system integration
- 50+ projects executed across water and wastewater infrastructure
- Reduced dependence on third-party consultants for critical design functions



## Technology-driven execution & process control

- SCADA systems deployed for real-time monitoring of plant performance
- Implemented Nway ERP from 1 April 2026 to strengthen internal controls and operational efficiency
- Ongoing focus on process innovation and value engineering to improve execution efficiency
- Continued investment in advanced technologies to support larger, more complex projects



## Institutionally backed, high-quality projects

- Projects backed by central and state government programmes (*AMRUT, JJM*)
- Select projects funded by multilateral agencies (*World Bank, ADB*)
- Exposure to projects with stringent ESG and execution standards

# Supported by a diversified order book, promoter-led expertise, and improving financial efficiency



## Diversified order book with multi-year visibility

- Order book of ₹447 crores (3x FY26 revenue)
- Diversified across WSS, UGSS, STP, and WTP segments
- Consistent track record of project wins and execution delivery
- Increasing ability to bid for EPC + O&M projects



## Promoter-led team with deep domain expertise

- Promoters with 30+ years of water and wastewater experience and a strong execution track record
- Active involvement in day-to-day operations, ensuring tight control over delivery and quality
- Established relationships with government bodies, consultants, and ecosystem partners
- Skilled in-house engineering team and middle management enabling execution at scale



## Improving financial efficiency & cash flow quality

- Increasing focus on EPC + O&M mix to support margin and cash flow stability
- Ongoing efforts toward better working capital management and receivable cycles
- Scale-led growth expected to improve operating leverage and capital efficiency

# Table of contents

---

- 01 FY26 performance highlights
- 02 Company overview
- 03 Competitive strengths
- 04 Growth strategy and outlook**
- 05 Historical performance
- 06 Financial snapshot
- 07 Industry landscape and tailwinds

# Driving the next phase of growth through larger projects and geographic expansion

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## Scaling through larger , more complex water infrastructure projects

- Proven track record executing water and wastewater projects in the 12.5–50 MLD capacity range
- Strategic focus on larger, higher-capacity WSS and STP projects on an EPC basis
- Selective participation independently and through partnerships to access more complex opportunities
- Larger projects enhance pre-qualification for marquee tenders and offer better margins and lower competitive intensity



## Expanding geographic footprint for diversified growth

- Established execution track record in Tamil Nadu as a strong foundation for expansion
- Entry into Karnataka, including participation in key tenders such as BWSSB
- Expansion into high-investment water infrastructure states, aligned with execution capability
- Calibrated approach ensuring execution quality, cost control, and local adaptability
- Geographic diversification expected to broaden revenue base and reduce concentration risk

# Backed by India's infrastructure investment cycle and strengthening financial discipline

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## Positioned to benefit from India's multi-year water infrastructure investment cycle

- Participation in large-scale government programmes such as Jal Jeevan Mission and AMRUT
- Growing investments in urban wastewater treatment, reuse, and sustainable water management
- Established relationships with Urban Local Bodies and government agencies for consistent project participation
- Well-positioned to leverage sector growth through execution track record and client relationships



## Enhancing cash flow through improved working capital management

- Timely receivable collections supported by milestone-based billing structures
- Increasing engagement with government-backed and institutionally funded counterparties
- Optimization of procurement, inventory, and supplier payment cycles for cash flow efficiency
- Continued focus on execution discipline and billing efficiency to reduce working capital intensity
- IPO proceeds to support long-term working capital and participation in larger projects

# Table of contents

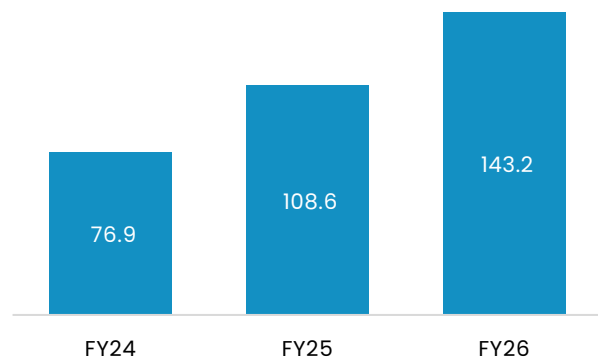
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- 01 FY26 performance highlights
- 02 Company overview
- 03 Competitive strengths
- 04 Growth strategy and outlook
- 05 Historical performance**
- 06 Financial snapshot
- 07 Industry landscape and tailwinds

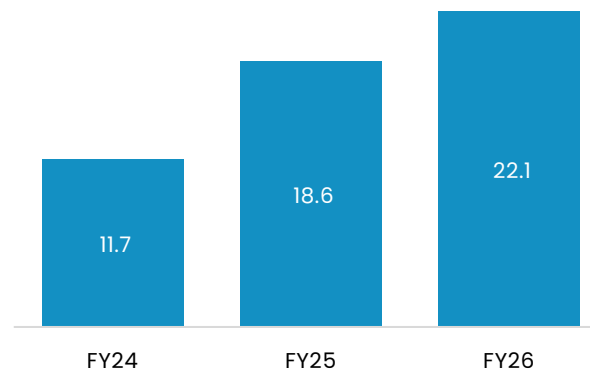
# Financial highlights (1/2)

In ₹ crores, unless otherwise mentioned

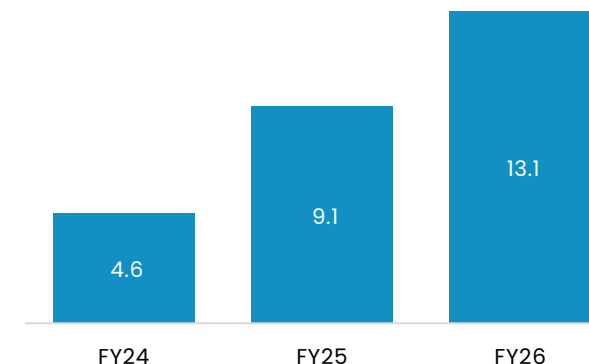
## Revenue from operations



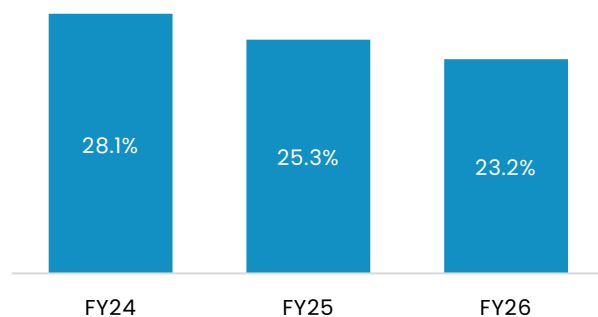
## EBITDA



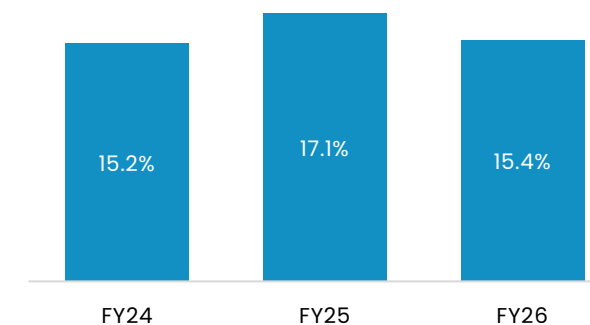
## Profit after tax (PAT)



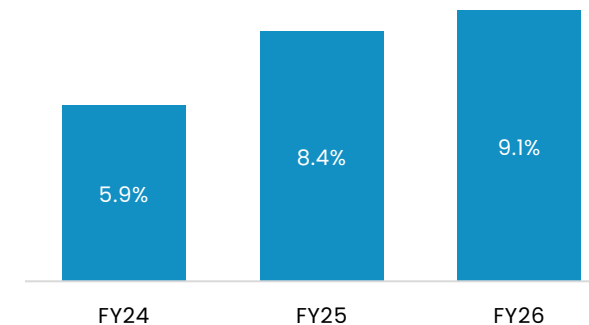
## Gross profit margin



## EBITDA margin

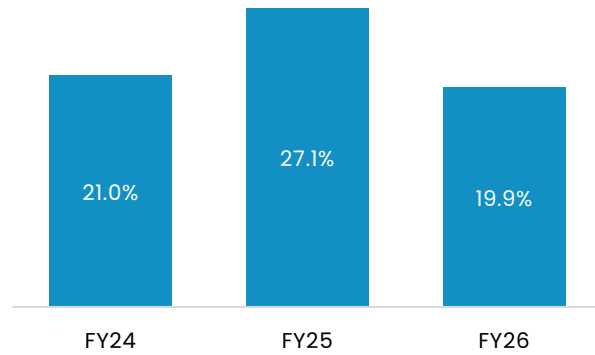


## PAT margin

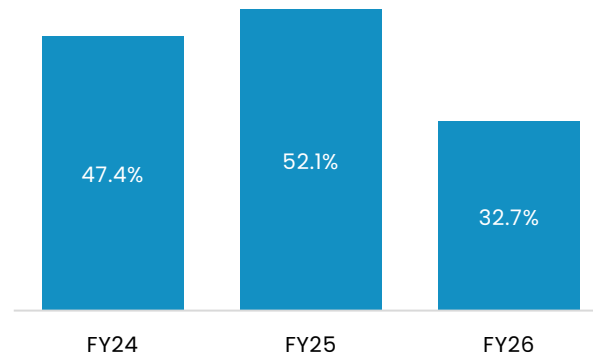


# Financial highlights (2/2)

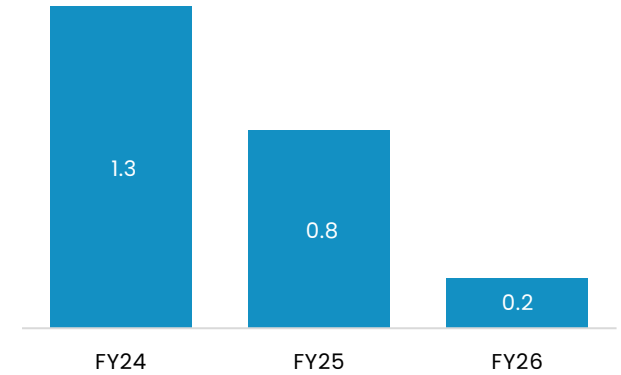
### Return on equity (ROE)



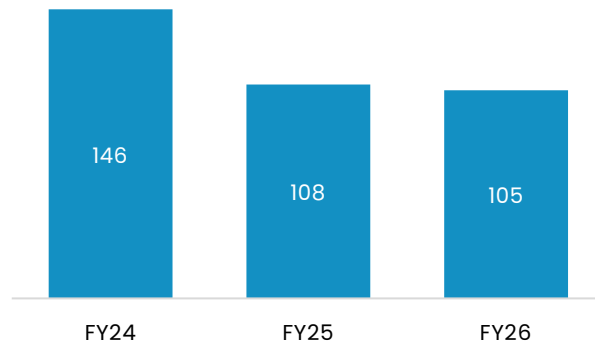
### Return on capital employed (ROCE)



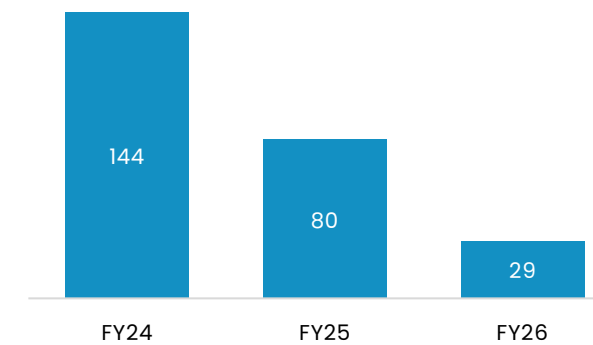
### Net debt to equity ratio (D/E)



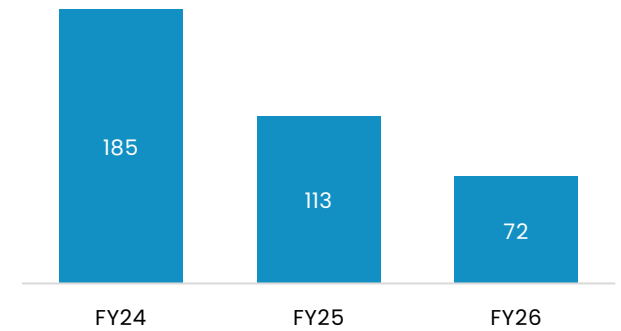
### Debtor days



### Inventory days



### Cash conversion cycle



# Table of contents

---

- 01 FY26 performance highlights
- 02 Company overview
- 03 Competitive strengths
- 04 Growth strategy and outlook
- 05 Historical performance
- 06 Financial snapshot**
- 07 Industry landscape and tailwinds

# Income statement

Particulars	H2 FY25	H2 FY26	YoY change	FY24	FY25	FY26	YoY change
<b>Revenue:</b>							
Revenue from operations	72.4	78.2	8%	76.9	108.6	143.2	32%
<b>Expenses:</b>							
Contract expenses & materials consumed	53.4	60.0	12%	55.3	81.1	110.0	36%
Employee benefits expense	3.3	3.1	-6%	6.0	6.3	7.1	14%
Other expenses	2.3	1.5	-36%	3.8	2.6	4.1	55%
<b>EBITDA</b>	<b>13.4</b>	<b>13.7</b>	<b>2%</b>	<b>11.7</b>	<b>18.6</b>	<b>22.1</b>	<b>19%</b>
<b>EBITDA margin</b>	<b>18.5%</b>	<b>17.5%</b>		<b>15.2%</b>	<b>17.1%</b>	<b>15.4%</b>	
Other income	0.9	0.4	-49%	0.5	1.2	0.8	-34%
Finance costs	3.9	2.3	-41%	5.7	6.8	4.8	-29%
Depreciation and amortization	0.4	0.2	-41%	0.3	0.4	0.4	6%
Exceptional items(Income)	-	0.2	-	-	-	0.2	-
<b>Profit before tax</b>	<b>10.0</b>	<b>11.8</b>	<b>18%</b>	<b>6.3</b>	<b>12.6</b>	<b>17.9</b>	<b>42%</b>
Tax expense	2.7	3.2	16%	1.7	3.5	4.8	38%
<b>Profit after tax</b>	<b>7.3</b>	<b>8.6</b>	<b>18%</b>	<b>4.6</b>	<b>9.1</b>	<b>13.1</b>	<b>43%</b>
<b>PAT margin</b>	<b>10.0%</b>	<b>11.0%</b>	<b>+96 bps</b>	<b>5.9%</b>	<b>8.4%</b>	<b>9.1%</b>	<b>+72 bps</b>

# Balance sheet

In ₹ crores, unless otherwise mentioned

Particulars	FY24	FY25	FY26
<b>Equity and liabilities:</b>			
Share capital	1.0	12.8	17.5
Reserves & surplus	23.0	30.7	70.7
<b>Shareholders equity</b>	<b>24.0</b>	<b>43.4</b>	<b>88.1</b>
<b>Non-current liabilities:</b>			
Long term borrowings	1.4	0.9	0.3
Long term provisions	0.2	-	0.1
Deferred tax liabilities	-	-	0.1
<b>Total non-current liabilities</b>	<b>1.6</b>	<b>0.9</b>	<b>0.4</b>
<b>Current liabilities:</b>			
Short term borrowings	30.8	35.3	29.9
Trade payables	14.0	19.2	18.6
Other current liabilities	15.2	12.6	16.5
Short term provisions	1.8	3.5	4.9
<b>Current liabilities</b>	<b>61.9</b>	<b>70.5</b>	<b>69.8</b>
<b>Total equity and liabilities</b>	<b>87.5</b>	<b>114.8</b>	<b>158.4</b>

Particulars	FY24	FY25	FY26
<b>Non-current assets:</b>			
Property, plant & equipment (incl Intangible Assets)	3.8	4.1	7.8
Non-current investment	0.2	0.4	0.4
Deferred tax asset	0.3	0.3	-
Other non-current assets	4.6	17.3	17.3
<b>Total non-current assets</b>	<b>8.9</b>	<b>22.2</b>	<b>25.5</b>
<b>Current assets:</b>			
Current investments	1.1	-	-
Inventories	25.2	10.3	7.4
Trade receivables	31.3	33.0	49.5
Cash and cash equivalents	1.6	3.4	8.4
Short term loans and advances	4.2	7.5	9.6
Other current assets	15.1	38.5	57.9
<b>Total current assets</b>	<b>78.5</b>	<b>92.7</b>	<b>132.8</b>
<b>Total assets</b>	<b>87.5</b>	<b>114.8</b>	<b>158.4</b>

# Cashflow statement

In ₹ crores, unless otherwise mentioned

Particulars		FY24	FY25	FY26
<b>A</b>	<b>Cash Flow from operating activities</b>			
	Profit before tax	6.3	12.6	17.7
	Add: Non-cash & non-operating adjustments	5.6	5.9	4.4
	Add/Less: Working capital changes	-5.4	-20.7	-30.5
	Less: Direct taxes paid	-0.8	-3.5	-4.3
<b>A</b>	<b>Net cash from operating activities (A)</b>	<b>5.7</b>	<b>-5.6</b>	<b>-12.7</b>
<b>B</b>	<b>Cash flow from investing activities</b>			
	Purchase of net fixed assets	-0.2	-0.7	-3.9
	Purchase or sales on non-current assets	-	-0.2	-
	Increase/decrease in other non-current assets	-2.2	-1.2	0.0
	Interest and dividend received	0.3	0.6	0.6
	Other non-operating income-Rent	0.2	0.2	0.2
	Proceeds from redemption of mutual funds	-	1.3	-
<b>B</b>	<b>Net cash from investing activities (B)</b>	<b>-1.9</b>	<b>-0.1</b>	<b>-3.1</b>
<b>C</b>	<b>Cash flow from financing activities</b>			
	Proceeds / (repayment) of borrowings	-0.5	3.9	-6.0
	Proceeds from issue of share capital	-	10.3	31.6
	Interest and lease payments	-5.7	-6.8	-4.8
<b>C</b>	<b>Net Cash from financing activities (C)</b>	<b>-6.1</b>	<b>7.4</b>	<b>20.8</b>
	<b>Net Increase / (decrease) in cash (A+B+C)</b>	<b>-2.3</b>	<b>1.7</b>	<b>5.0</b>
	Opening cash & cash equivalents	3.9	1.6	3.4
	<b>Closing cash &amp; cash equivalents</b>	<b>1.6</b>	<b>3.4</b>	<b>8.4</b>

# Table of contents

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- 01 FY26 performance highlights
- 02 Company overview
- 03 Competitive strengths
- 04 Growth strategy and outlook
- 05 Historical performance
- 06 Financial snapshot
- 07 Industry landscape and tailwinds**

# India's water sector positioned for structural, long-term growth

## Underlying growth drivers

### Structural demand tailwinds

- Water scarcity & groundwater depletion driving need for reuse and desalination
- Climate volatility increasing demand for resilient water infrastructure
- Shift towards sustainable and efficient water management practices

### Technology-led transformation

- Adoption of membrane filtration, RO, advanced oxidation technologies
- Emergence of IoT-enabled monitoring & AI-driven leak detection
- Driving efficiency, cost optimization, and smart water management systems

### Urbanization & industrial expansion

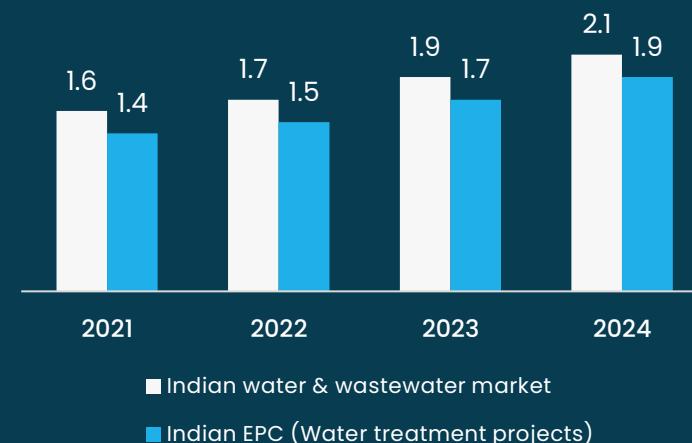
- India's population expected to cross 1.5Bn by 2030, accelerating urban water demand
- Industrial sector contributes 40–45% of water usage, driving treatment demand
- Rising wastewater generation necessitates advanced treatment & recycling solutions

### Policy push & capital deployment

- Government initiatives: Jal Jeevan Mission, AMRUT, Smart Cities Mission, SBM 2.0
- Strong push towards universal water access & sanitation infrastructure
- Increasing adoption of PPP models enabling private sector participation

## Steady market expansion with improving execution visibility

Indian water and wastewater treatment market (\$ billion)



India's water management sector is transitioning into a **policy-backed, technology-driven, and sustainability-focused** industry with long-term, non-cyclical growth visibility

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