
(Formerly known-as M/s. Sattva Engineering Construction Private Limited)

November 07, 2025

To,
Listing Compliance Department,
National Stock Exchange of India Limited (SME Emerge),
Exchange Plaza, Plot No. C/1,
Block G, Bandra Kurla Complex,
Bandra (E), Mumbai-400 051

Company Symbol – SATTVAENGG (NSE Emerge), ISIN: INE14DW01018, Series – EQ

Subject: Intimation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015: regarding presentation for the investor meeting to be held on November 08, 2025.

Dear Sir/ Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with Schedule III and with reference to our intimation dated **November 03, 2025** regarding Analyst(s)/Investor(s) meeting at “CAPSIGHT CONNECT 2025”, an investor connect event organized by Capsight Advisors Private Limited, to be held on **November 08, 2025 at 09.00 A.M.**, please find enclosed herewith the presentation.

Kindly acknowledge and take the same on records.

Thanking you,

Yours faithfully,

For Sattva Engineering Construction Limited Limited
(formerly Sattva Engineering Construction Private Limited)

Laxmikanth Tangudu
Company Secretary & Compliance Officer
ICSI Membership No. A68439

Encl.: Investor Presentation.



INVESTOR PRESENTATION

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The Company is proposing, subject to receipt of requisite approvals, market conditions and other considerations, to undertake an initial public offer of its equity shares (the "Issue") and has prepared and filed its Red Herring Prospectus for the purpose of such Issue with the NSE Limited ("NSE"). The Red Herring Prospectus is available on the website of NSE Emerge at www.nseindia.com, website of the Company at <https://sattvaengg.in/> and the website of the BRLM at www.vivro.net. You should note that investment in equity shares involves a high degree of risk and for details relating to the same, see the section titled "Risk Factors" of the aforementioned offer document.

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This presentation has not been and will not be reviewed or approved by a regulatory authority in India or by any stock exchange in India.

Certain industry and market data used in this presentation has been obtained or derived from D&B Report titled "Industry Report on EPC in Water and Wastewater Distribution Infrastructure in India" dated April 02, 2025 and commissioned and paid for by the Company for an agreed fee for the purposes of confirming the Company's understanding of the industry in connection with the Issue.

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Strengths &
Strategies



COMPANY OVERVIEW

COMPANY OVERVIEW

- The Company is an ISO 9001:2015, ISO 45001:2018 and ISO 14001:2015 certified engineering, procurement and construction (“EPC”) company.
- Engaged in the business of providing water resource management solutions which includes the Water Supply Scheme (“WSS”) with underground and overhead tank, Under Ground Sewerage System (“UGSS”), Sewage Treatment Plants (“STP”) and Water Treatment Plants (“WTP”) primarily for government authorities/bodies.
- It also offers operation and maintenance services for the STP projects as a part of the EPC contract.



20 Years In
Business



End-to-End **EPC**
+ **O&M** Under
One Roof



5 Business
Verticals



2 Sewage
Treatment Plants



50+ Projects
Completed since
inception



Over **₹500** Cr+
Worth Of
Infrastructure
Executed



Executed Projects
Range: **12.5 MLD**
to **50 MLD**



14 Ongoing Projects
(₹308 Cr)



FY25 (In %)
ROE: 21.05
ROCE: 11.48



FY25(₹ In Lakhs)
Revenue: 9,365.04
EBITDA: 1,976.19
PAT: 913.91



39+ In House Team
For Execution



ISO 9001, 14001,
45001 Certified EPC
Company

WATER STORAGE & SUPPLY

- Designs and construct large underground and overhead water tanks for storage and supply of potable/drinking water along with pump house, laying the pipeline from the water tank and achieving house service connections including electromechanical works.

UNDERGROUND SEWAGE SYSTEMS

- Sewage is drawn through the house service connection, laying the sewage pipeline connected to machine holes (pre-cast or cast-in-situ), collection wells and pump house including other civil structures, electromechanical equipments and instrumentation.

WATER TREATMENT PLANTS

- Designs engineers, builds and commissions water treatment plant of varying capacities for treatment of river or lake water
- Includes construction of raw water pumping station, inlet chamber, screen chamber, clariflocculator, filter press, rapid gravity sand filter beds, chlorinator and other civil structures, electromechanical equipment and instrumentation.

SEWAGE TREATMENT PLANTS

- Designs, engineers, builds, commissions and operates sewage treatment plant of varying capacities
- It includes construction of inlet chamber, screen and grit chamber, primary clarifier, sequential batch reactor ("SBR") basin, chlorine contact tank, sludge thickener, digester, bio-gas tank and other civil structures, electromechanical equipments and instrumentation.

OPERATION & MAINTENANCE

- Operation & Maintenance service is generally embedded in the contracts. O&M services typically encompass operation, routine maintenance, and the supply of consumables and spare parts, ensuring a steady stream of recurring revenue.



REVENUE BREAK-UP

Particulars	Half Year 2025-26		FY 2024-25	
	Amount	% of Total Income	Amount	% of Total Income
Water Supply Scheme Scheme	2,506.37	49.48%	5,957.41	63.61 %
Under Ground Sewerage System	1,889.35	37.30%	2,439.44	26.04 %
Sewage Treatment Plant	604.36	11.93%	276.30	2.95 %
Water Treatment Plant	-	-	-	-
Other Services	65.30	1.29%	691.88	7.39%

WSS - COMPLETED PROJECTS

Description of Project	Total Contract Value (₹ in lakhs)	Location	Year of Completion
Water Supply Schemes			
Providing water supply scheme to Pallavaram Municipality - Package I	4,445.00	Pallavaram, Chennai	2021
Providing Water Supply Scheme at Tiruchengode Municipality, Namakkal District	2474.88	Tiruchengode , Namakkal	2017
Providing water supply scheme to Pallavaram Municipality - Package III	1,785.00	Pallavaram, Chennai	2021
Providing Water Supply Scheme at Komarapalayam Municipality, Namakkal District	1,490.71	Komarapalayam, Namakkal	2017
Providing Comprehensive Water Supply Scheme to Maduravoyal	1,415.39	Chennai	2012
Providing Water Supply Scheme at Rasipuram Municipality, Namakkal District	1,334.22	Rasipuram, Namakkal	2017

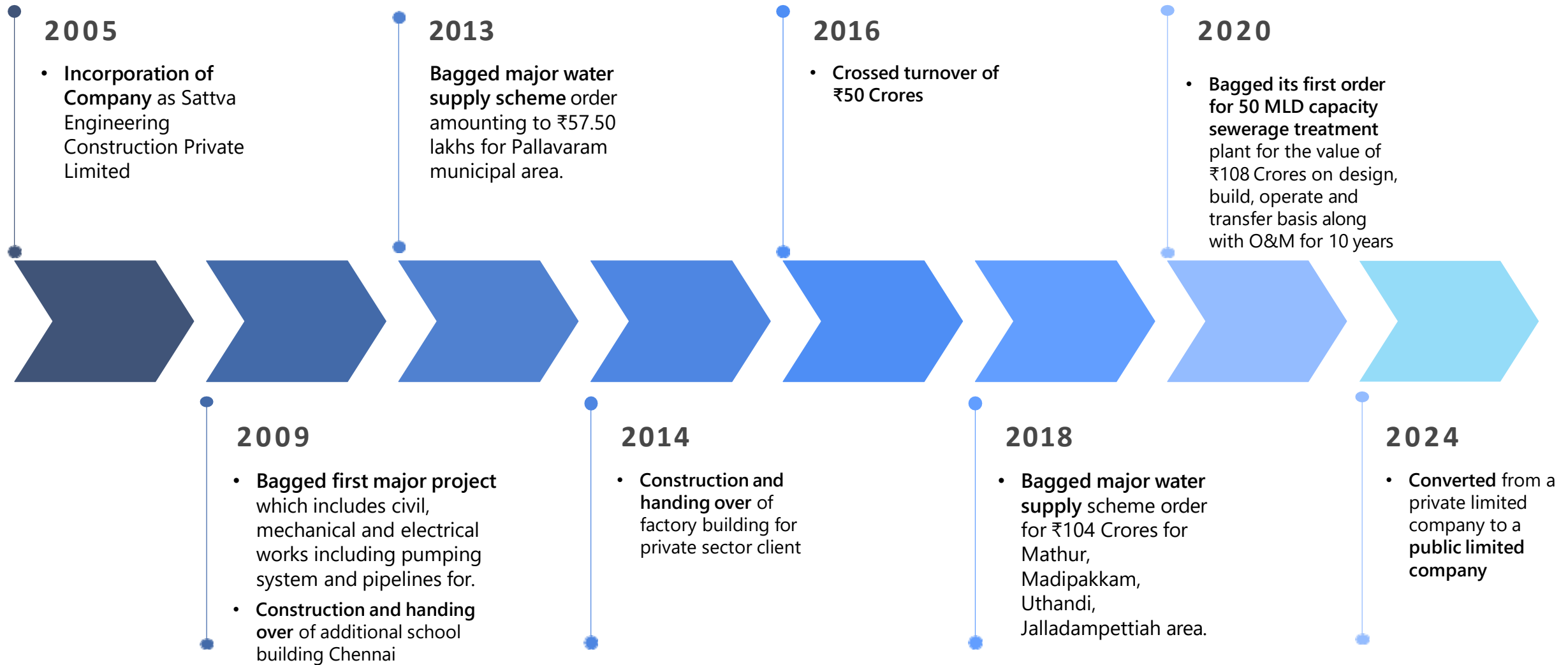


OTHER COMPLETED PROJECTS

Description of Project	Total Contract Value (₹ in lakhs)	Location	Year of Completion
Design, Engineering, Build and Commissioning of 50 MLD STP in Nesapakkam with SBR technology with power generation from biogas including Operation and maintenance for ten years at Nesapakkam, Chennai	8,513.00	Nesapakkam,	2023
Civil works for 54 MLD STP at Perungudi	1,076.72	Perungudi, Chennai	2006
Sewage collection system, Pumping station at Chandra Prabu Colony and Pumping main for Madhavaram UGSS	761.98	Chennai	2012
Design, Build and Operate of 45 MLD capacity TTRO plant at Kodungaiyur including supply and laying of DI Transmission mains for Manali areas, Chennai	6,695.00	Chennai	2022



Milestones



BOARD OF DIRECTORS



**S Seshadri,
WTD**

- Diploma in Civil Engineering
- Has an **experience of over three and half decades** and contributes immensely to the areas for Civil Engineering and Infrastructure.
- Was running a proprietorship firm by name "Ssri Satva Constructions" from July 1988 to December 2005, handling various EPC projects.
- Associated with Company since **December 2005**.



**R Sekar,
WTD**

- Diploma in Civil Engineering
- Has an **experience of over three and half decades** and contributes immensely to the waste-water Engineering, Infrastructure & Procurement etc.
- Was associated with Pioneer Building Syndicate Private Limited as a work supervisor
- Was also associated with "Ssri Satva Constructions" from January 1997 to December 2005.
- Associated with Company since **December 2005**.



**G Sujatha,
WTD & CFO**

- Bachelor of Commerce
- Has around **three decades of experience** in the varied areas of administration, accounts, banking and finance.
- Was formerly associated with Elnet Technologies Limited
- Has been associated with Ssri Satva Constructions from January 1997 to December 2005.
- Associated with Company since **December 2005**.



**Sankar V,
Ind. Director**

- Fellow member of the Institute of Chartered Accountants of India.
- Has a **vast experience in Finance and budgeting of over four decades**.
- Has been associated with corporates like Ashok Leyland Limited and SSI Technologies
- Associated with Company since **November 2024**.



**Krishnamachari D,
Ind. Director**

- Bachelor of Science , Master of Engineering
- Has over **36 years of professional experience** in manufacturing operations, project management, and quality.
- Has held leadership roles at Sundaram Industries Limited, Butterfly Gandhimathi Appliances Limited, C-Kam Steel Wire Solutions Private Limited etc.
- Associated with Company since **February 2025**.



**Venkatachalam S,
Ind. Director**

- Bachelor of Technology, Post Graduate Diploma in Management.
- Has over **three decades of experience** in managing operations of companies.
- Held leadership roles at Batliboi enXco Private Limited, RRB Energy Limited, Sintex Industries Limited etc.
- Associated with Company since **February 2025**.



**Laxmikanth T.
CS**

- Bachelor of Commerce degree, CA Intermediate, Associate member of the Institute of Company Secretaries of India,
- Has over **three years of experience** in the field of corporate compliances and advisory.
- Associated with the Company as Company Secretary and Compliance Officer **since July 2025**.



**Thyagaraja,
SVP Projects**

- Has over **two and half decades of experience** in the field of construction, infrastructure, and environmental engineering.
- Responsible for all site operations and project execution, ensuring smooth coordination with clients and subcontractors.
- Has been associated with Sri Satva Constructions from January 1998 to December 2005.
- Associated with the Company **since December 2005**



**K. Balakrishnan,
VP BD & TA**

- Diploma in Mechanical Engineering , Diploma in Industrial Safety and a Certificate Course in Automobile Technology
- **Over 20 years of experience** in the field of engineering.
- Responsible for end-to-end proposal development process for large-scale water & wastewater EPC (Engineering, Procurement & Construction) projects, ensuring alignment with client specifications and regulatory requirements.
- Associated with the Company **since November 2020**.



**PR Saanakyam,
VP Tender & PC**

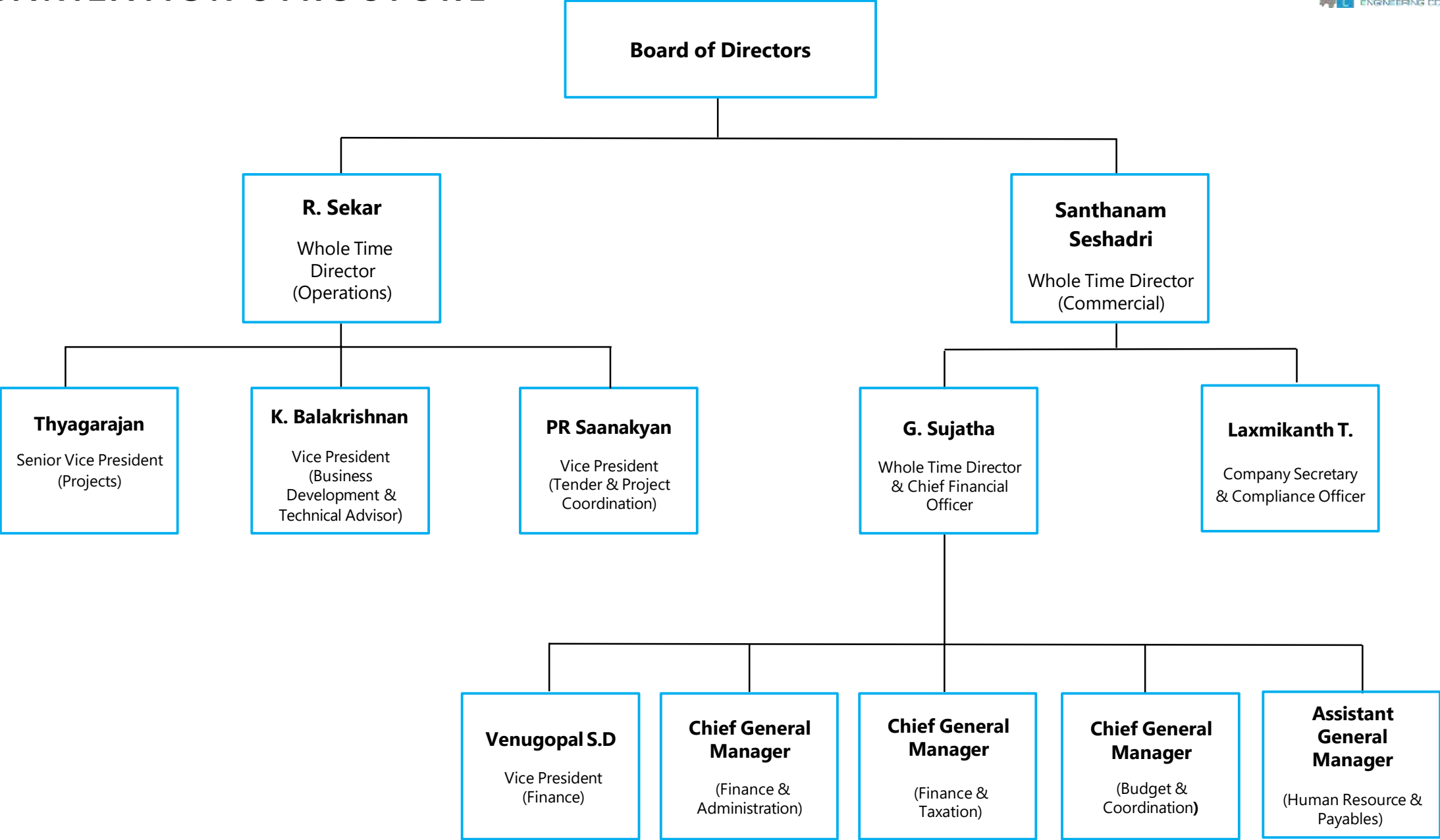
- Diploma in Civil Engineering
- Over two decades of experience in the construction industry.
- Responsible for Managing the Tendering Department, overseeing the bidding process, and ensuring successful contract acquisitions.
- Associated with Company **since December 2005**.



**Venugopal S D,
VP Finance**

- CA Intermediate
- **Around 14 years of experience** in the Stock Broking Industry.
- responsible for overseeing the finance department of our Company.
- Previously associated with Shri Dheekshit Securities (Madras) Private Limited. He was also associated with Sooriya Hospital.
- Associated with the Company **since April 2025**

ORGANIZATION STRUCTURE





INDUSTRY OVERVIEW

- An EPC company specializing in water resource management solutions is responsible for delivering end-to-end water infrastructure projects. This includes designing, procuring, constructing, and commissioning Water Supply Schemes (WSS) that incorporate underground and overhead tanks, ensuring efficient water distribution and storage.
- EPC model is cost- and time-efficient, as optimized procurement and streamlined project execution help reduce expenses and delays.
- EPC companies play a vital role in developing reliable and sustainable water infrastructure, addressing the increasing global demand for clean and accessible water.

Water Distribution Infrastructure & its Components

- EPC services in the water distribution sector focus on designing, building, and commissioning systems that ensure the efficient supply of clean water for domestic, industrial, and agricultural purposes.
- These services encompass the full lifecycle of water distribution infrastructure projects, including pipelines, reservoirs, treatment plants, and water storage facilities.



- Water Pipelines and Networks



- Pressurized Water Supply Systems



- Water Treatment and Filtration Systems



- Water Storage and Distribution Infrastructure



- Urban and Rural Water Supply Solutions



- Water Intake and Pumping Stations



- Pipe Rehabilitation & Replacement

Waste Water Distribution Infrastructure & its Components

- Wastewater distribution infrastructure focuses on managing and transporting wastewater from households, industries, and commercial establishments to treatment plants or disposal systems.
- EPC contractors play a crucial role in developing, upgrading, and maintaining these networks, ensuring that wastewater is efficiently collected, transported, and treated before being safely returned to the environment or reused.



- Sewage Collection and Treatment Systems



- Wastewater Pipelines and Networks



- Sewerage and Drainage Networks



- Wastewater Pumping Stations



- Wastewater Treatment Plants



- Industrial Effluent Management Systems



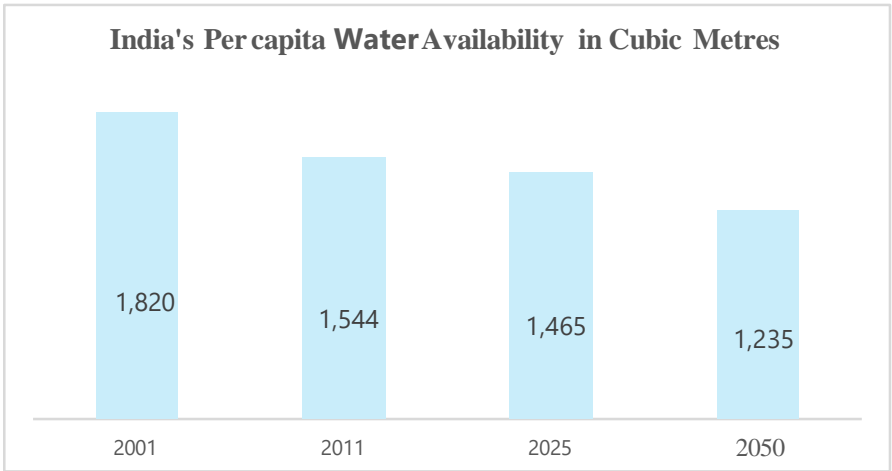
- Pumping Stations and Lift Stations



- Sewer Rehabilitation and Maintenance

WATER MANAGEMENT IN INDIA

- India is experiencing a **severe water crisis** due to rising demand, **depleting resources**, and uneven distribution. Per capita water availability has been steadily declining, pushing the country toward water stress.
- According to the **Central Water Commission**, **annual water requirement of India is 3,000 BCM** while it receives 4,000 BCM of precipitation in form of rain and snowfall every year on an average but effectively utilizes only 28% of it.
- The country has observed nearly **70% decline in the per capita water availability² between 1950 to 2010** i.e. from 5177 cubic metres till 1544 cubic metres. While between 2001- 2011, it has steadily declined at 1.6% CAGR, from 1820 cubic metres to 1544 cubic metres. With 1,545 m3 per capita water availability,
- India is already a **water- stressed country** and is steadily moving towards water scarcity.

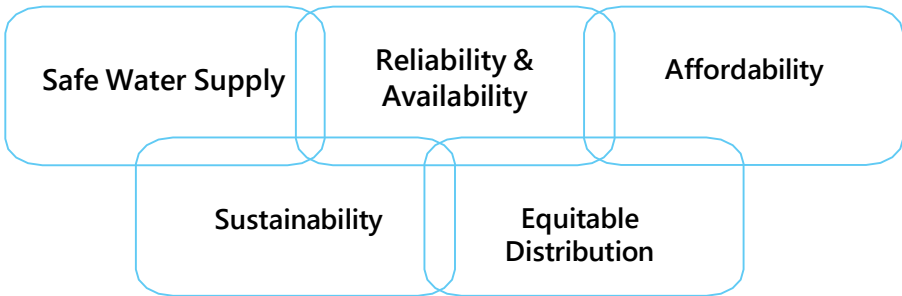


Sources: Ministry of Jal Shakti, Indian Council for Agriculture Research (ICAR)

Water Supply Scheme & its Components

- The **Water Supply Scheme (WSS)** plays a vital role in **ensuring access to clean, potable drinking water**, particularly in rapidly urbanizing and industrializing regions.
- WSS is a **comprehensive system designed to provide safe, reliable, and sufficient water** to consumers cost-effectively and sustainably.
- The **scheme integrates various infrastructure components**, including water sources, intake structures, treatment facilities, storage systems, and distribution networks, ensuring an efficient supply of potable water to households, industries, and other consumers.
- Storage infrastructure is paramount**, as it ensures that treated water always remains available, even during periods of high demand or unforeseen disruptions.
- Regulatory compliance** with local and international standards ensures that water quality is maintained from source to consumption.

Objectives



Water Source Selection

Choosing the right water sources



Intake Structures

Building structures to collect water



Water Treatment Facilities

Treating water to make it safe



Storage Systems

Storing treated water for later use



Distribution Network

Distributing water to consumers



Metering & Monitoring Systems

Monitoring water usage and quality



Wastewater & Reuse Systems

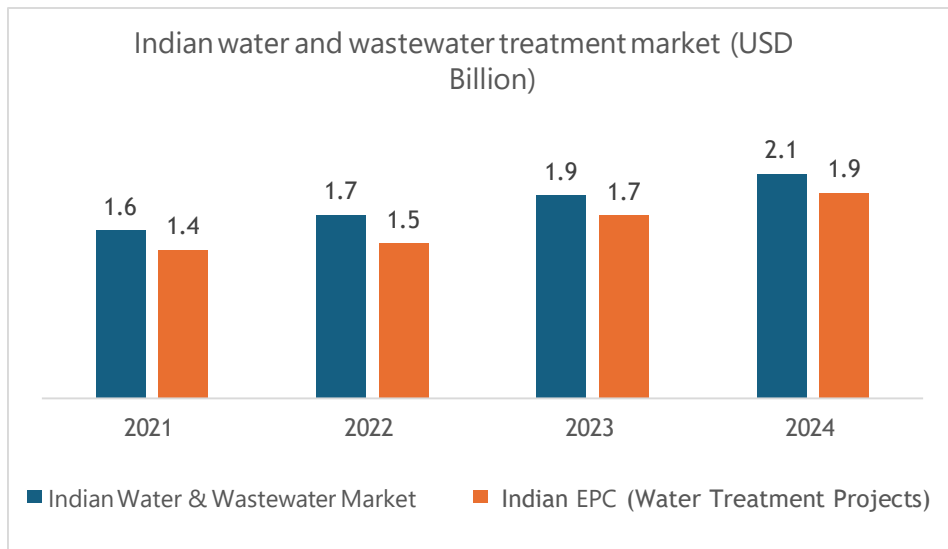
Managing and reusing wastewater

WATER TREATMENT MARKET IN INDIA

*The Indian EPC industry market for water treatment projects is estimated to have grown from **USD 1.4 billion in 2021** to **USD 1.9 billion in 2024**, with a **CAGR of 11.4%**.*

Source: 6W research

- The EPC wastewater treatment market in India is expected to grow significantly due to **increasingly stringent regulations on effluent treatment** and the rising use of shale gas in manufacturing and energy industries.



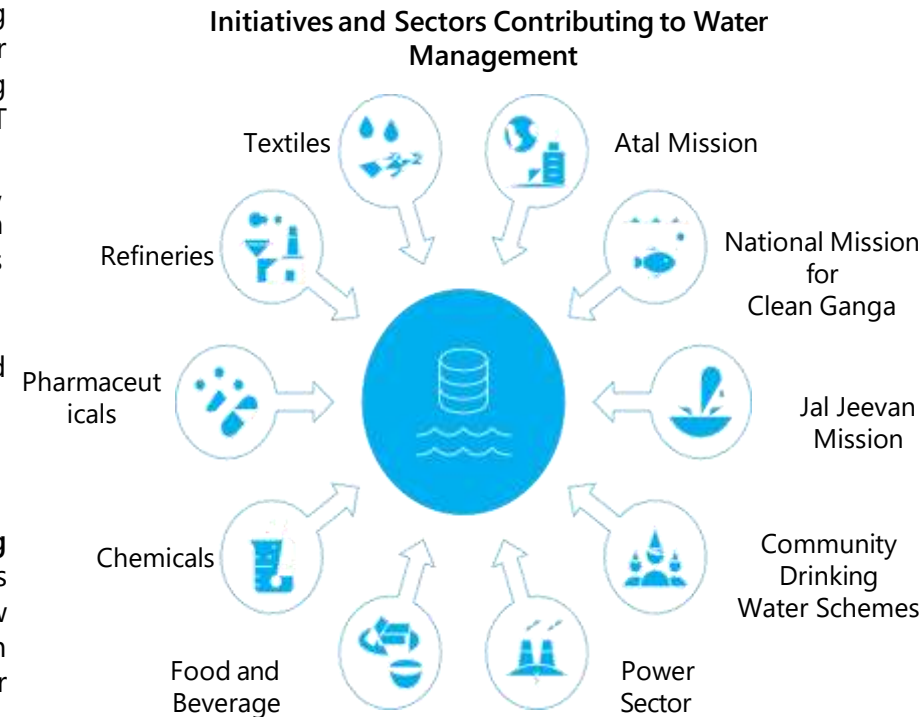
Source: 6W research

- Demand for **high-end treatment technologies** is growing in India. Backed by increasing infrastructure development, the India water and wastewater market grew from **USD 1.6 billion in 2021** to **USD 2.1 billion in 2024**, with a **CAGR of 10.1% between 2021-24**.
- As per **National Infrastructure Pipeline** (India Investment Grid), about 1,419 projects of the total 1,527 water treatment plants (opportunities) are **being implemented on EPC mode** which translate into about **93% of the projects**.

- Government initiatives** creating opportunities for suppliers of water meters, water quality monitoring systems, water management-related IT systems, tertiary treatment technology, and water-related Engineering, Procurement, and Construction companies will benefit from this ambitious undertaking.
- Private Sectors** prefer advanced treatment technological systems such as reverse osmosis membranes for treating their wastewater.
- The **concept of wastewater recycling and zero discharge systems** is becoming more **widely accepted** as new technologies such as sequencing batch reactor (SBR) and membrane bioreactor (MBR) based treatment gain in adoption.

*The coastal states of **Tamil Nadu** and **Gujarat** are frontrunners in setting up desalination plants to bolster drinking water supply.*

- Some industries are also setting up desalination plants to meet process water requirements.
- Some power plants, oil refineries, iron and steel plants, distilleries, cement plants, and fertilizer plants are pursuing the principle of Reuse, Recycle, and Zero Liquid Discharge to better manage water usage and improve their environmental footprint.

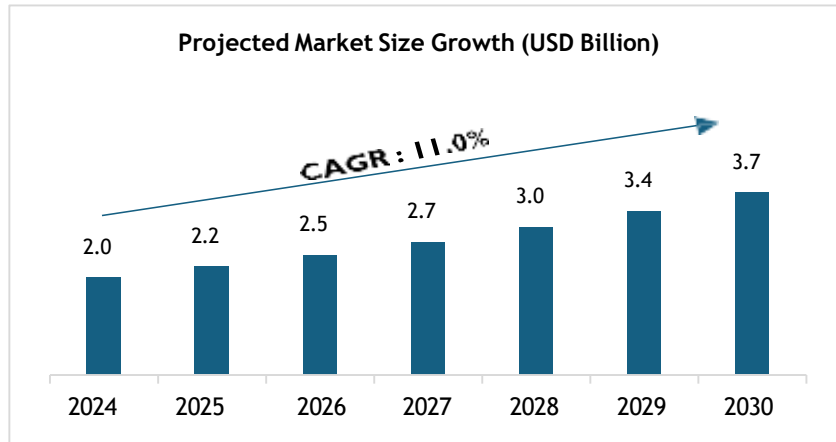


WASTEWATER DISTRIBUTION IN INDIA

India's water and wastewater treatment market is projected to grow significantly, reaching an estimated value of USD 3.7 billion, with a CAGR of 11.0% between 2024 to 2030.

Source- 6W research and Dun & Bradstreet Research

India Water and Wastewater Market



Source- 6W research and Dun & Bradstreet Research

- The market is anticipated to **benefit from government initiatives** aimed at improving water and wastewater treatment infrastructure.
- The EPC wastewater treatment market in India is expected to **grow significantly due to increasingly stringent regulations** on effluent treatment and the rising use of shale gas in manufacturing and energy industries.
- The market is anticipated to benefit from government initiatives aimed at improving water and wastewater treatment infrastructure.

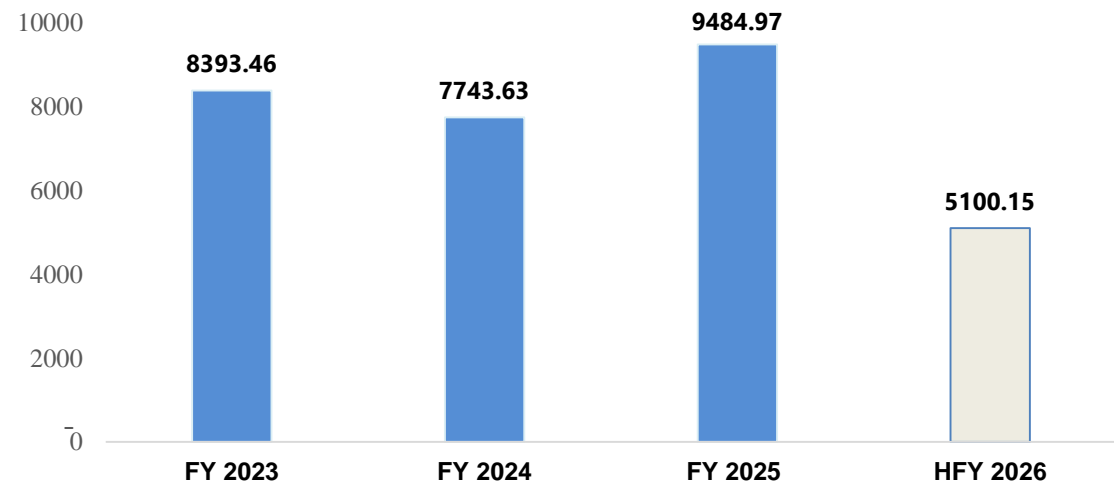
- The rapid pace of **urbanization and industrialization** in India has led to a surge in wastewater generation, creating an urgent need for expanding treatment facilities.
- With **increased funding and a focus on sustainability**, India's water treatment infrastructure is well-positioned to address the challenges of a **rapidly urbanizing and industrializing nation**, ensuring equitable access to clean water and **effective wastewater management**.
- India generates around **72,368 million liters per day (MLD) of sewage**, but only 31,841 MLD is treated, leaving a gap of over 40,000 MLD of untreated wastewater that flows into water bodies.
- **Wastewater distribution** in India is a **complex process** influenced by rapid urbanization, population growth, industrialization, and significant regional variations in infrastructure.
- The distribution system includes the collection, transportation, treatment, and eventual discharge or reuse of wastewater. However, the sector faces challenges stemming from unequal development across different states and cities, leading to inefficiencies and varying levels of service.
- Wastewater treatment is **unevenly distributed, with major cities** like Mumbai, Chennai, and Delhi having well-established Sewage Treatment Plants (STPs), while many smaller towns lack treatment facilities.
- The distribution of wastewater treatment capacity across states is highly disproportionate:
 - Maharashtra, Gujarat, Tamil Nadu, and Karnataka have relatively higher wastewater treatment capacities, with large STPs in urban centers.
 - Uttar Pradesh, Bihar, Jharkhand, and Odisha face severe shortages in treatment infrastructure, leading to the direct discharge of untreated sewage into rivers like the Ganga, Yamuna, and Godavari.
 - Northeastern states have minimal sewage treatment infrastructure, leading to high pollution levels in local water bodies.



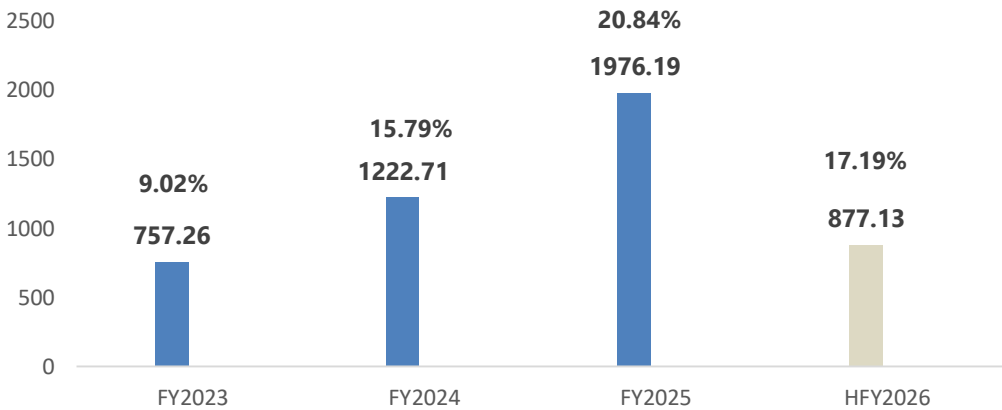
FINANCIAL PERFORMANCE

FINANCIAL HIGHLIGHTS

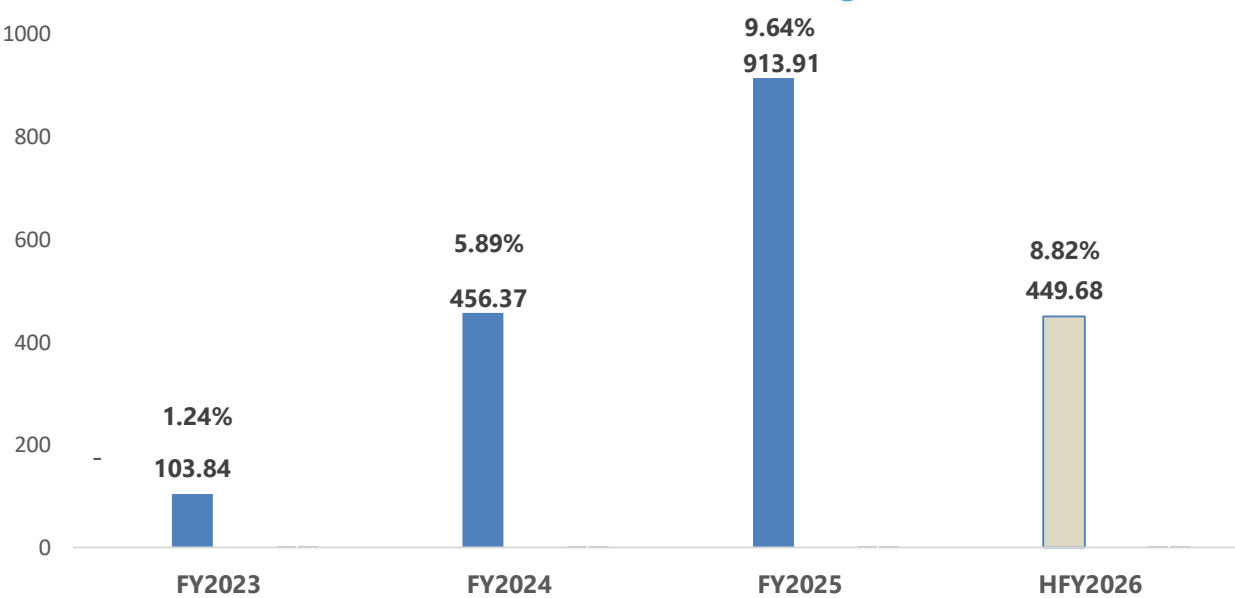
Total Income (₹ in Lakhs)



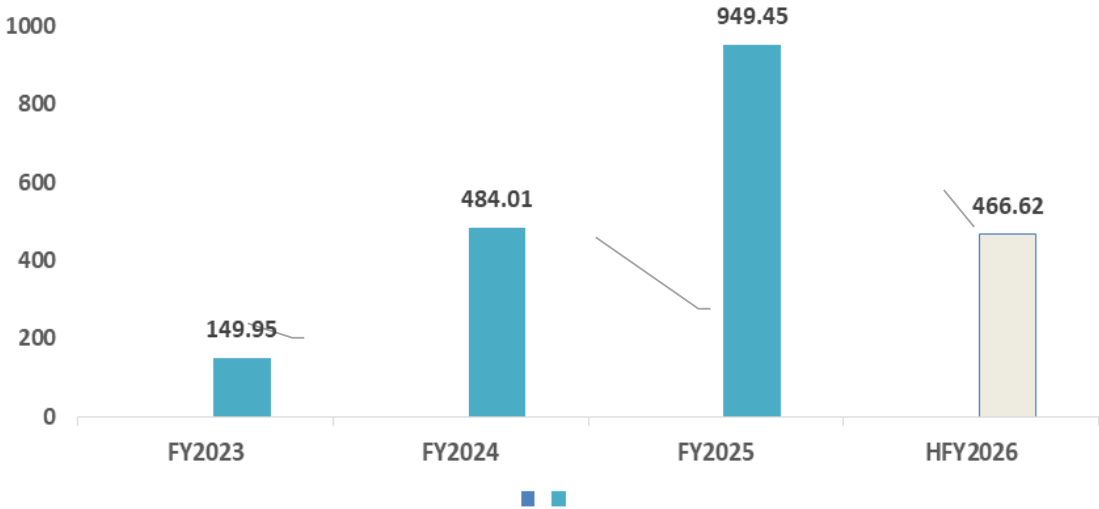
EBITDA (₹ in Lakhs) & EBITDA Margin (%)



PAT (₹ in Lakhs) & PAT Margin (%)

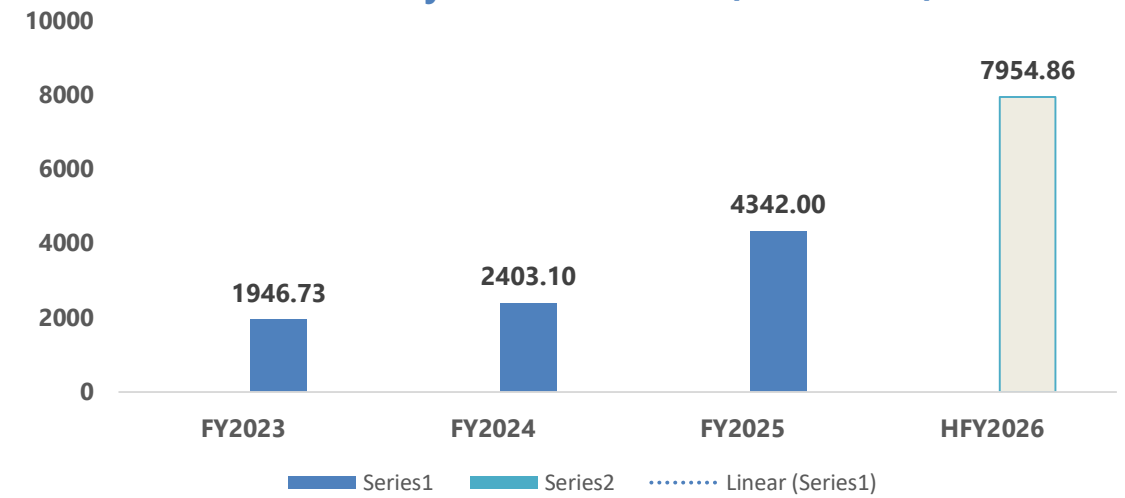


Cash PAT (₹ in Lakhs)

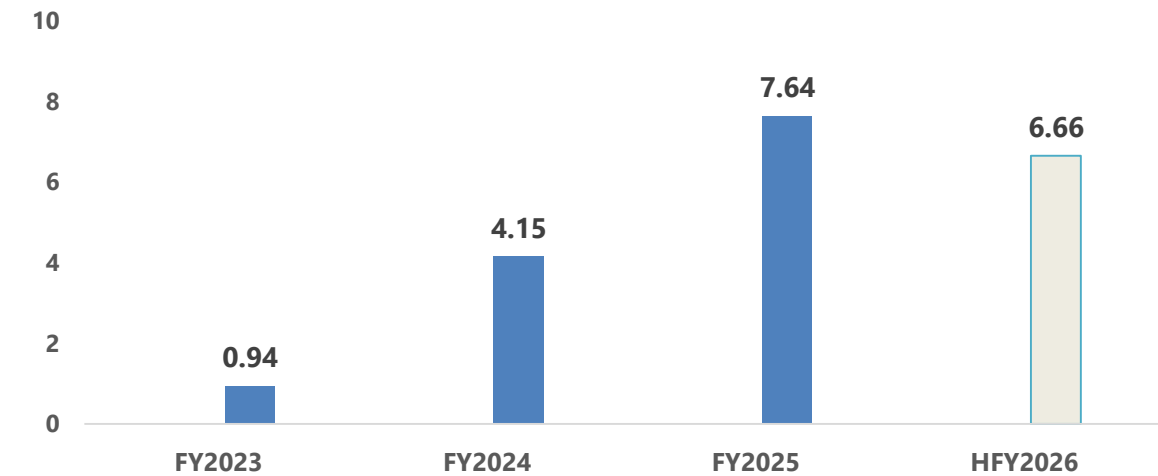


FINANCIAL HIGHLIGHTS

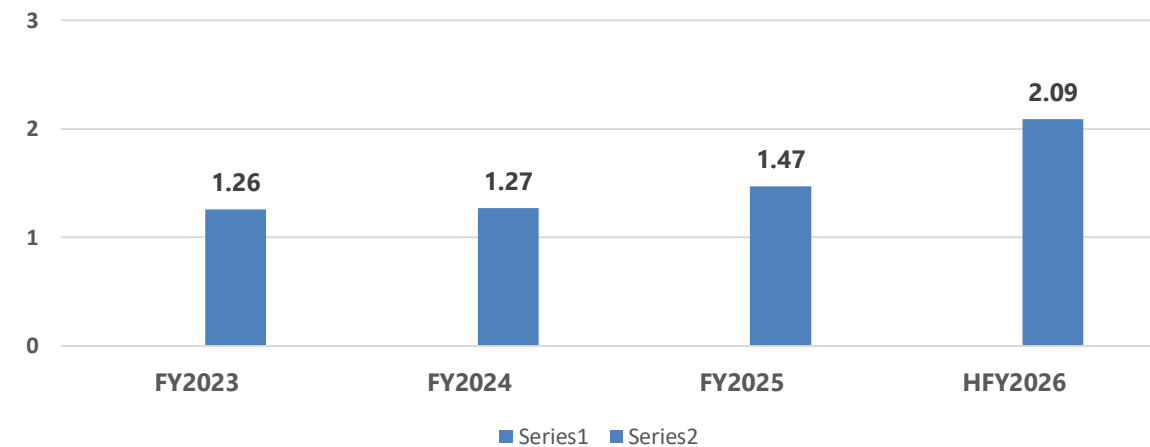
Adjusted Networth (₹ in Lakhs)



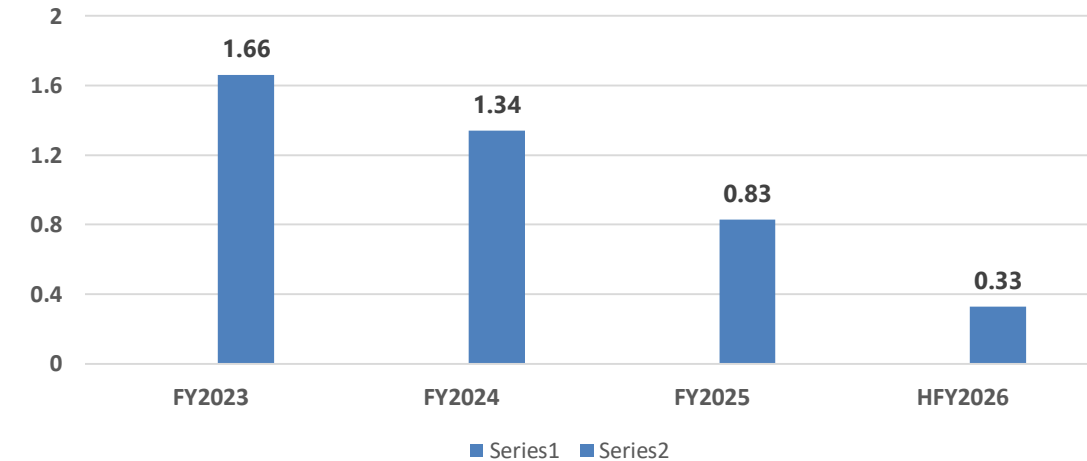
Basic EPS



Current Ratio



Debt-Equity Ratio



FINANCIAL PERFORMANCE

Particulars (INR in Lacs)	Half Yearly26	FY25	FY24
Revenue:			
Revenue from Operations	5,065.37	9,365.04	7,693.07
Other Income	35.00	119.94	50.56
Total Income	5,100.37	9,484.97	7,743.63
Expenses:			
a) Direct Contract Expenses.	1,040.07	2,777.92	1,941.36
b) Cost Of Materials Consumed	3,953.33	5,115.16	3,839.45
c) Change in Inventory	(1,434.43)	(1,491.57)	(246.74)
d) Employee Benefits Expense	403.58	626.66	602.51
e) Finance Costs	250.09	679.31	566.82
f) Depreciation & Amortization	16.94	35.54	27.64
g) Other Expenses	260.47	480.61	384.34
EBITDA	877.13	1,976.19	1,222.71
Profit Before Tax	610.30	1,261.34	628.24
(b) Current tax expense, as restated	160.61	348.08	182.78
(b) Deferred tax	-	(0.64)	(10.90)
Profit After Tax	449.68	913.91	456.37

FINANCIAL PERFORMANCE

Particulars (INR in Lacs)	HY26	FY25	FY24
Equity & Liabilities:			
Share Capital	1,746.86	1,275.18	99.90
Reserves & Surplus	6208.00	3,066.82	2,303.20
Networth	7954.86	4,342.00	2,403.10
Non-Current Liabilities:			
Long Term Borrowings	41.48	85.71	138.08
Long Term Provisions	-	-	20.03
Current Liabilities:			
Short Term Borrowings	2,584.17	3,531.59	3,081.61
Trade Payables Dues of creditors other than micro & small enterprises	1,697.03	1,852.66	1,402.05
Total Outstanding dues of Creditors other than Micro enterprises and Small enterprises	4.15	62.67	-
Other Current Liabilities	1,398.25	1,255.12	1,520.12
Short Term Provisions	307.04	351.83	182.78
Total Equity & Liabilities	13,987.01	11,481.67	8,747.77

Particulars (INR in Lacs)	HY26	FY25	FY24
Non-current assets:			
(a) Property, plant and equipments	432.19	410.72	378.60
(b) Non Current Investment	42.78	42.78	19.32
(c) Deferred tax asset	32.98	32.98	32.35
(d) Other Non Current assets	955.78	587.76	464.29
Current Assets:			
(a) Current Investments	-	-	109.12
(b) Inventories	5,442.91	4,342.35	2,521.30
(c) Trade receivables	4,866.63	3,235.26	3,128.96
(d) Cash and cash equivalents	10.57	2.61	60.92
(e) Bank Balances other than above	45.00	333.80	100.55
(f) Short term loans and advances	652.02	754.33	424.47
(g) Other Current Assets	1,506.11	1,738.97	1,507.89
Total Assets	13,987.01	11,481.67	8,747.77

The background features a collage of images. On the left, there's a close-up of several hands clasped together in a supportive grip. Overlaid on this and extending towards the center are large, semi-transparent blue and grey gears, suggesting a mechanical or industrial theme. A bright, glowing yellow and white arc of light curves around the hands. The overall color palette is dominated by blues, greys, and the natural skin tones of the hands.

STRENGTHS & STRATEGIES



Strong Execution Capabilities supported by In-house Designing, Engineering and Execution Team

- The Company focusses on design capabilities for complex and critical projects such as process description & calculations, hydraulic calculations, design codes and standards, etc. which enables to correctly bid with project specifications and provide quality services in a timely and cost-effective manner.
- The engineering and design team reduces dependence on outsourcing engineering and design work to third party consultants and Quality control managers are responsible for conducting regular inspections and tests.



Use of advanced technologies in the construction and installation of STP and WTP

- The Company uses SCADA systems for real-time monitoring and analysis of key performance parameters in Water Supply Projects, STPs, and WTPs. It is connected with the pollution control board and customer systems for timely fault detection, enabling prompt corrective action.
- It also uses SAP B1 ERP for efficient project management and internal control.
- The Company intends to invest in latest technologies to add customer value and concentrate on securing large client orders.



Projects funded by Major International Financial Organizations

- Several projects are partly funded by the Central Government under schemes like AMRUT and JJM, along with contributions from states or ULBs. Additionally, some are funded by the World Bank and Asian Development Bank through government bodies.
- These agencies, known for rigorous selection and ESG focus, offer strong financial backing, reducing risks and assuring stakeholders of project viability.
- Executing such projects endorses Company's technical and execution strengths.



Experienced Promoters and Senior Management Team

- Promoters and Directors are qualified professionals with over three decades of experience in the water and wastewater treatment industry and have been instrumental in growth since inception and actively involved in day-to-day operations.
- Company's middle management team and skilled workforce, comprising of engineers and other professionals, provide the expertise and managerial skills required to manage business.
- This enables to leverage position and capitalize on market opportunities by expanding into newer markets and business segments.



Efficient WC Management& reducing dependency on borrowed funds

- As on March 31, 2025, order book consists of 14 ongoing projects, including WSSs, UGSS, STPs, WTPs aggregating to ₹30,809.45 lakhs, which reflects continued project focus and ability to successfully bid and win new projects
- Experience in designing, engineering, construction, operations and maintenance, along with technical capabilities, timely performance, quality reputation, financial strength, and price competitiveness, has enabled the Company to secure projects.
- As an established player, focus is on EPC and O&M projects.



Executing Large Sized Projects and Enhancing Execution Capabilities

- The Company has executed projects ranging from 12.5 MLD to 60 MLD in past and will continue to bid for WSPs and STPs, both on EPC basis.
- Execution of high-capacity projects has lesser competition, better margins, economies of scale and better utilization of resources.
- Company intends to capitalize on its experience and project execution expertise and continue to selectively pursue larger Projects, both independently and in partnership with other players in the industry.
- An increase in the size of projects will also lead to Company becoming pre-qualified for larger projects of higher MLD.



Capitalize on Government Policy Initiatives in Water Supply and Waste-Water Treatment Sectors

- The Company aims to capitalize on the various government initiatives launched by Government of India like Jal Jeevan Mission and National Rural Drinking Water Programme for rural drinking water supply, Atal Mission for Rejuvenation and Urban Transformation (AMRUT) 2.0 for urban water infrastructure, IoT-based water management under Smart Cities Mission,, etc. to expand their business operations.
- Company is well positioned to capture the growing business opportunities in field of water supply and waste water treatment sector on account of its execution capabilities, track record, experienced management team and relationship with existing clients.



Expanding Geographical Reach

- The Company aims to gradually expand its business operations to other states, while continuing to strengthen presence in Tamil Nadu.
- Geographical diversification of projects will reduce reliance on specific geographical areas and allow to capitalise on different growth trends across various states in India, while ensuring quality services without significant delays or disruptions due to local factors.
- This will enable to effectively target growth opportunities, widen revenue base, as well as reduce the risk of volatile market conditions and price fluctuations resulting from concentration of resources in a particular geographic region.



Efficient Working Capital Management and Increase Financial Efficiency

- The Company focusses on timely collection of receivables, strategic inventory management, and negotiating favorable payment terms with suppliers for effective Working Capital Management.
- Efficient cash flow management enables to sustain a strong financial position, meet project demands, and navigate the competitive landscape effectively.
- Company intends to utilize a portion of the net proceeds from the Issue to finance long-term working capital requirements which will enable the Company to undertake larger infrastructure projects, expand service capabilities, and strengthen Order Book position.



THANK YOU