



Date: 25/05/2026

To,
The Listing Compliance Department
National Stock Exchange of India Limited,
Exchange Plaza, Plot no. C/I, G Block,
Bandra-Kurla Complex Bandra (E)
Mumbai - 400051.

NSE Symbol: SATECH

Dear Sir/Madam,

Sub: - Presentation of Earnings Call

Pursuant to the Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and in furtherance to our letter dated May 21, 2026, please find enclosed herewith the presentation for Earnings Call scheduled to be held on Tuesday May 26, 2026, at 11:00 AM (IST)

We request to take the above information on your records.

**Thanking You,
For and on behalf of
SA Tech Software India Limited**

**Arnika Choudhary
Company Secretary
A70217**



SA Tech Software India Limited

Shaping the Future of Innovation

H2 FY26 Investor Presentation



Safe Harbor



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CMMI Level 5 Company

H2 & FY26 Highlights

MANAGEMENT COMMENTARY – H2 FY26

PERFORMANCE



Mr. Manoj Joshi

Founder, Promoter, and Chief Executive Officer (CEO)

“FY26 marked an important growth journey for SA Tech Software India Ltd, where the Company transitioned from a steady H1 to a significantly stronger and more scalable H2 performance.

H2 FY26 reflected the impact of focused execution, stronger client relationships, improved delivery efficiencies, and a sharper operational strategy. The Company reported Total Income of ₹6,354.54 Lakhs, EBITDA of ₹608.14 Lakhs, and PAT of ₹280.63 Lakhs during H2 FY26 — demonstrating a meaningful improvement across all key financial parameters over H1 FY26.

Beyond financial performance, H2 also represented a strategic milestone as we strengthened our order pipeline across digital engineering, cloud transformation, data-driven services, and GCC enablement through new client wins and deeper engagement with existing customers.

The successful enablement of Axiado Corporation’s India GCC during the period further highlights our growing expertise in supporting global enterprises with scalable engineering ecosystems, talent expansion, and operational excellence in India.

Entering FY27, we believe the Company is positioned on a much stronger foundation with healthy demand visibility, an expanding order book, growing GCC opportunities, and improving business momentum. We remain optimistic that the strong H2 trajectory will continue into H1 FY27 and beyond.”

Income Statement



(In ₹ Lakhs)

Particulars	FY26	FY25	H2 FY26	H2 FY25
Revenues	11,215.30	9,950.42	6,256.57	4,851.49
Other Income	147.05	84.91	97.97	68.37
Total Income	11,362.35	10,035.33	6354.54	4,919.86
Raw Materials	-	-	-	-
Employee benefit expenses	7,845.94	7,686.04	4219.49	3,802.21
Other expenses	2,817.04	1,060.81	1526.91	537.77
Total Expenditure	10,662.98	8,746.85	5746.40	4,339.98
EBITDA	699.37	1,288.48	608.14	579.88
Finance Costs	216.24	178.19	127.07	62.78
Depreciation	167.14	160.44	96.05	91.89
Profit before exceptional items	315.99	949.84	385.02	425.21
Exceptional Item	-	2.56	-	2.56
PBT	315.99	952.40	385.02	427.77
Tax	99.25	208.65	104.39	135.44
PAT	216.74	743.75	280.63	292.33

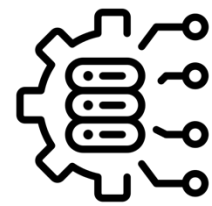
FY26 Financial Highlights

01



Revenue Crossed
112.15 Cr

02



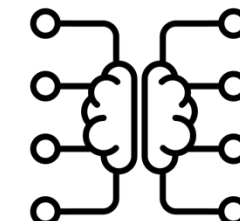
SEBI & NSE Approved
Merger Scheme
Between SA Tech
Software India and
Mindpool Technologies

03



Secured a ₹100 Cr
contract from a leading
transportation
technology company

04



Implementing AI
across our operations
to increase efficiency

05



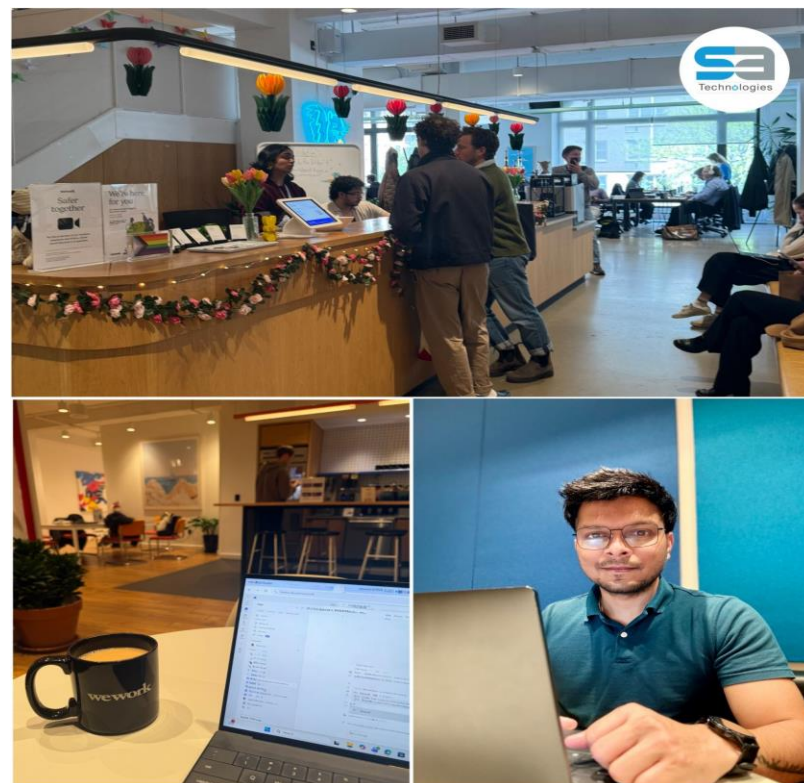
FY27 Outlook: Revenue
target of ₹150+
crore and expected
Gross Margin of 27-30%

Business Update



Business Update – GCC Launch & Strategic Partnership

- Successfully enabled Axiado Corporation's India GCC launch in Bengaluru
- Marks a significant milestone in strengthening global expansion and technology capabilities
- Reinforces expertise in setting up and scaling Global Capability Centers (GCCs)
- Bengaluru GCC to support next-generation technology innovation and engineering excellence
- Enhances collaboration with global enterprises in semiconductor, AI, and cybersecurity domains
- Demonstrates strong execution capabilities in enabling international companies' India operations
- Strategic initiative aimed at accelerating digital transformation and global delivery capabilities
- Strengthens positioning as a trusted partner for GCC establishment and managed technology services



Global Expansion


- Expanded global footprint with a strategic presence in New York City
- Strengthening on-ground engagement with international clients and partners
- Enhances ability for faster collaboration and real-time communication
- Improves access to key global markets and business opportunities
- Reinforces commitment towards global growth and international outreach
- Strategic location aimed at supporting long-term business expansion initiatives
- Expected to further strengthen brand visibility and global network connectivity

Partnerships, Leadership Expansion & Infrastructure Growth

SA Technologies launched **CRMTEAM.AI**

We appointed
Siddharth S. Lakhotia
as **Salesforce Practice Head**
to head CRMTeam.ai.



 Siddharth leads the AI-First CRM practice at SA Technologies and drives the CRMTeam.ai initiative. With 15 years of experience, he specializes in transforming Salesforce into an Agentforce-driven intelligence platform by integrating Data Cloud and autonomous AI for enterprise-scale outcomes.

SA Technologies inaugurated its new **Pune headquarters,**

marking a significant milestone
in the company's growth journey
and strengthening its capabilities
to support expanding GCC, AI,
and digital transformation
engagements globally.



Kamlesh Melwani

**CCSO (Chief Customer
Success Officer) -
SA Technologies Inc.**

Kamlesh spearheads the Client Success division at SA Technologies, driving the company's strategic shift toward AI-augmented delivery models, while leading the deployment of Intelligent Pods and Forward Deployed Engineers (FDEs), and enabling clients to build robust Global Capability Centers (GCCs).



SA Technologies is now an Authorized
Zoho Partner



 Consulting & Advisory
 Implementation & Integration
 Solution Optimization
 Ongoing Support

www.satincorp.com

SA Technologies is now an Authorized
Salesforce Partner



 Consulting & Advisory
 Implementation & Integration
 Solution Optimization
 Ongoing Support

www.satincorp.com

Company Overview

About Us

SA Tech, founded in 2012, helps global companies set up and grow their Global Capability Centres in India.

These centres improve efficiency, drive innovation, and support long-term growth.

We use advanced AI to build smart software and IT solutions that make businesses run better and faster.



14+
Years of Technology
Consulting & Outsourcing



15+
Industries
Enhanced



100+
Trusted Clients



489+
Skilled
Professionals



CMMI[®]
MATURITY LEVEL 5



**SOC 2
TYPE 2**
AICPA
SOC



ISO/IEC 27001:2013
Certify ISO/IEC 27001:2013



Laying the Groundwork for Future Growth

CRM Teams

- Dedicated Salesforce practice focused on enterprise transformation
- Salesforce and Agentforce AI specialists for sales and service
- Expertise across major Salesforce Clouds
- Serving enterprise clients across the US and India
- Led by an experienced Salesforce Practice Head

City Bot – AI-Powered Citizen Service Assistant

- AI-powered citizen engagement platform for US municipalities
- Automates 311 services, utility support & citizen communication
- Multi-channel support across web, SMS, voice & mobile
- Reduces operational workload and improves citizen experience
- Scalable SaaS model focused on small & mid-sized US cities
- Multilingual and compliance-ready GovTech infrastructure

Honest AI

- Custom, secure AI agent solutions delivered in just 4 weeks
- No delays, no inflated costs—on time and on budget
- Clear, consistent communication throughout the process
- Real, measurable results tailored to your objectives
- Enterprise-grade quality designed to meet your specific needs

Our Business Models



GCC

- India entry made simple through SA Tech's BOT model
- Complete setup & infrastructure for your offshore GCC
- Top-tier hiring across tech, product, and support roles
- Operate with agility under SA Tech's local management
- Seamless transition to ownership at full operational maturity
- Zero disruption, full control by the time you take over



AI Consulting

- Customers continuously upgrade their technology.
- Acquired Technology needs customisation.
- To make acquired technology customised, companies hire SA Tech.



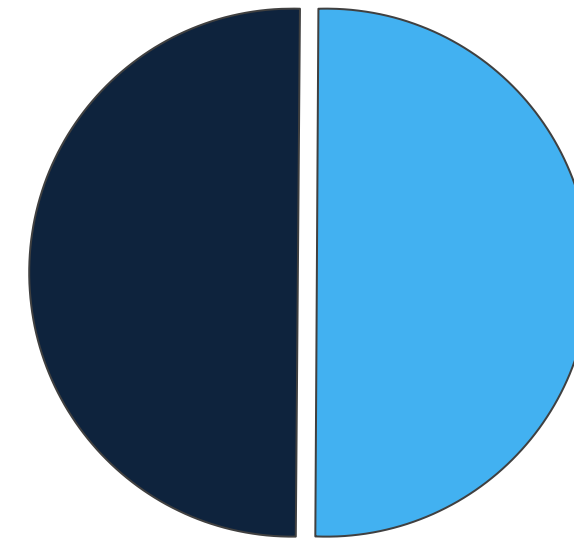
Product Engineering

- Fast MVP delivery (8–12 weeks)
- UI/UX-led prototyping
- Full-stack builds: React, Node, Flutter
- US/EU-aligned agile teams
- CTO-style guidance + post-launch support

The Business Transformation

Current Model

Consulting
50%



Offshore & GCC
50%

■ Consulting ■ Offshore & GCC

Expected Model

- Focusing more on GCC
- Gross profit margin 30%
- GCC business saves on taxes providing better profitability

Global Capability Centre (GCC)

01

GCC Setup & Establishment

Every aspect of GCC setup is taken care of, from selecting ideal locations to infrastructure setup, legal compliance, and talent acquisition.

02

Talent Acquisition & Management

End-to-End talent acquisition services ensure access to the right skill sets, from recruitment to talent development and retention strategies.

03

Operational Excellence

It includes managing GCC operations, guaranteeing seamless workflows, best practices adherence, and local regulation compliance for secure, efficient operations.

04

Technology Enablement

Leveraging the extensive technology expertise, GCCs is equipped with cutting-edge tools and infrastructure, ensuring seamless collaboration and performance.

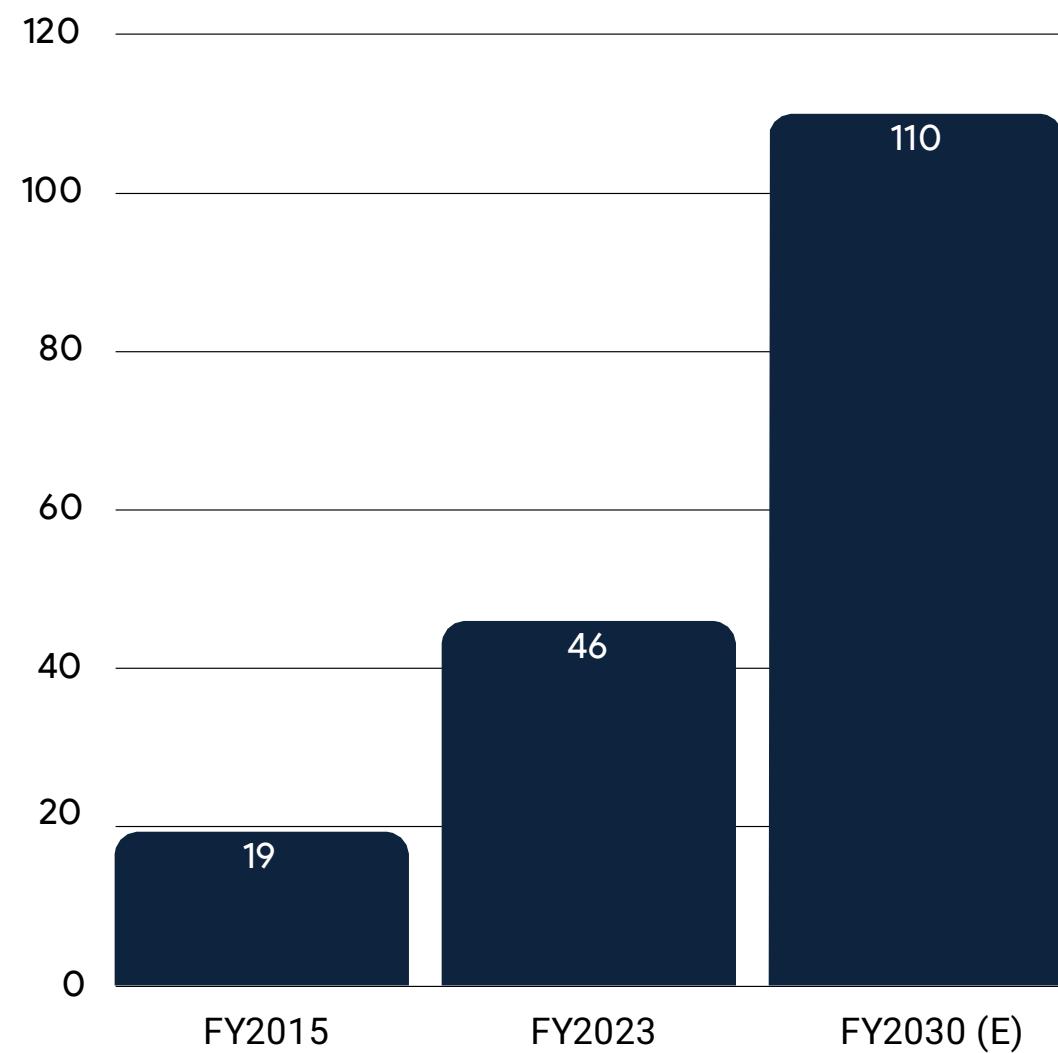
05

Strategic Advisory

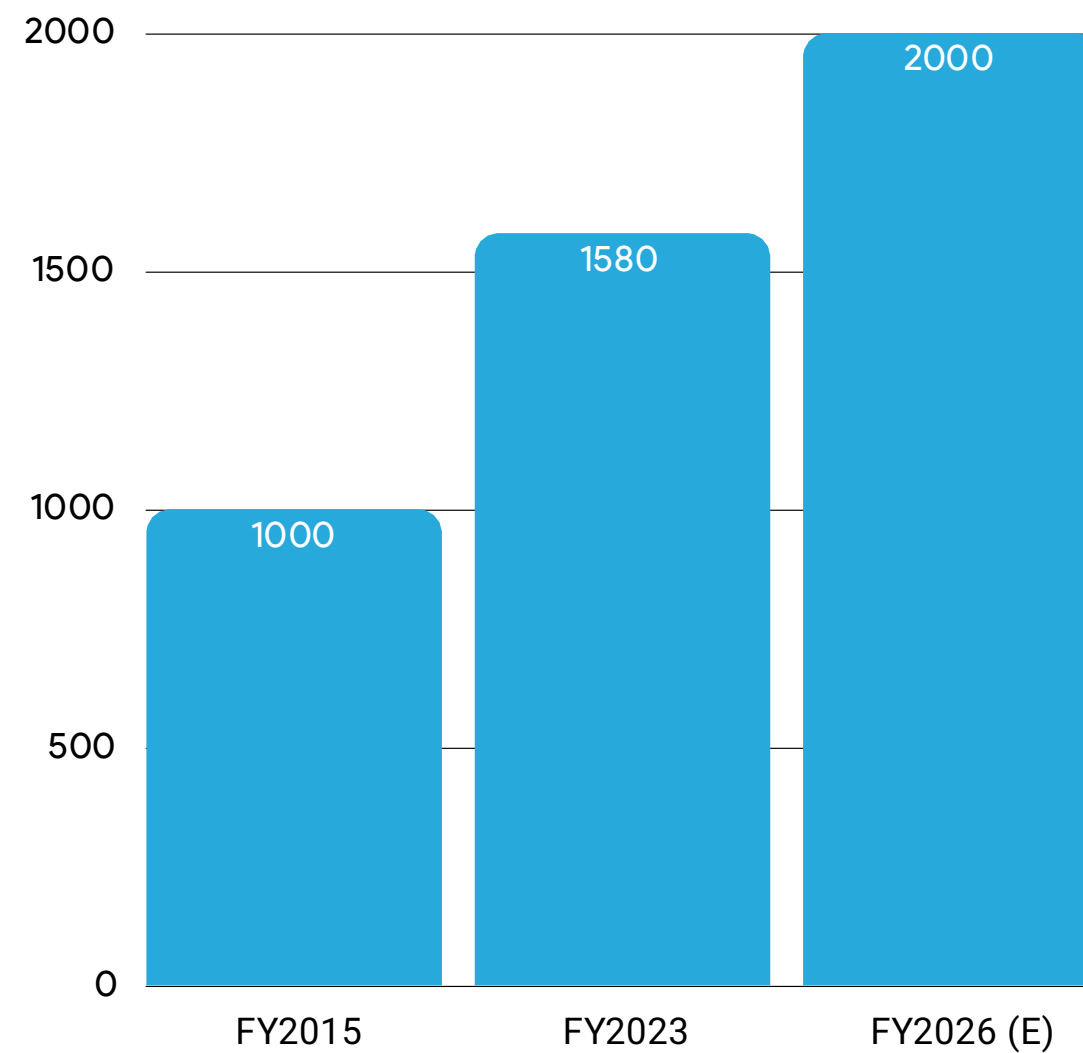
This includes offering strategic guidance, helping organizations optimize GCC operations, maximize cost savings, and align the GCC with broader business objectives.

Rise of Global Capability Centres

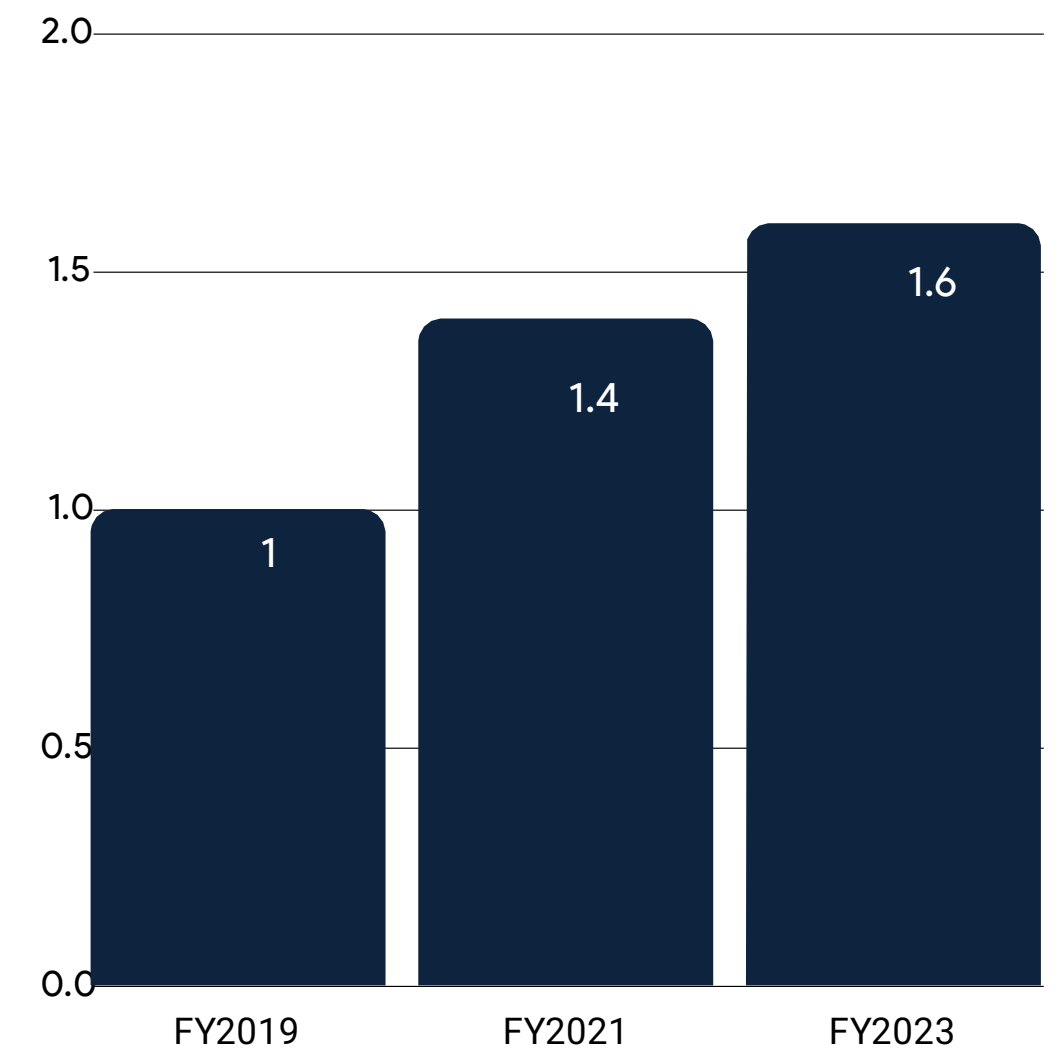
GCC Market Size In India (\$B)



No. Of GCC In India



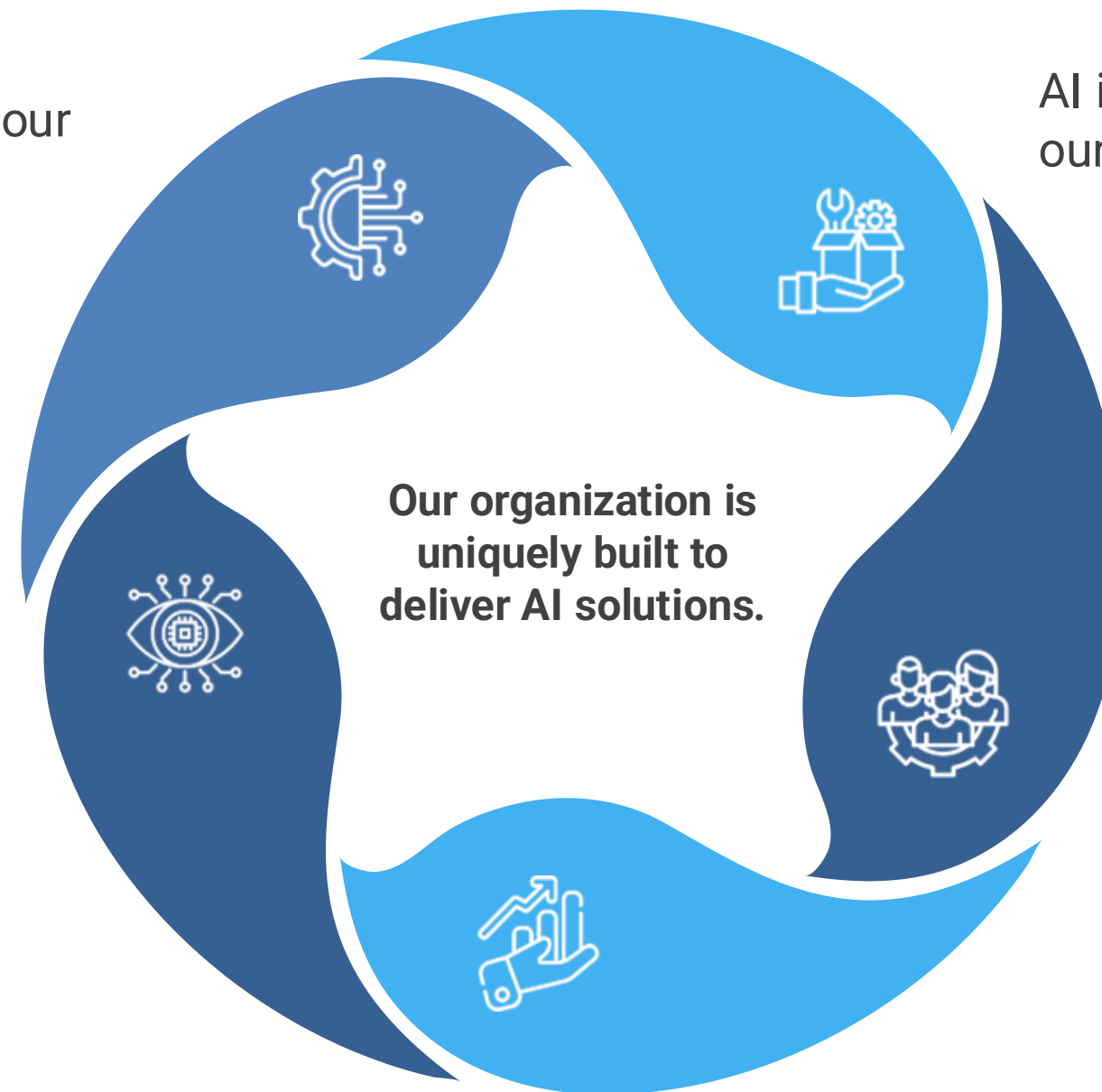
GCC Hiring Headcount (INR MN)



Driving Enterprise Transformation Through AI

We've led with AI by transforming our own operations.

AI is embedded across all our services.



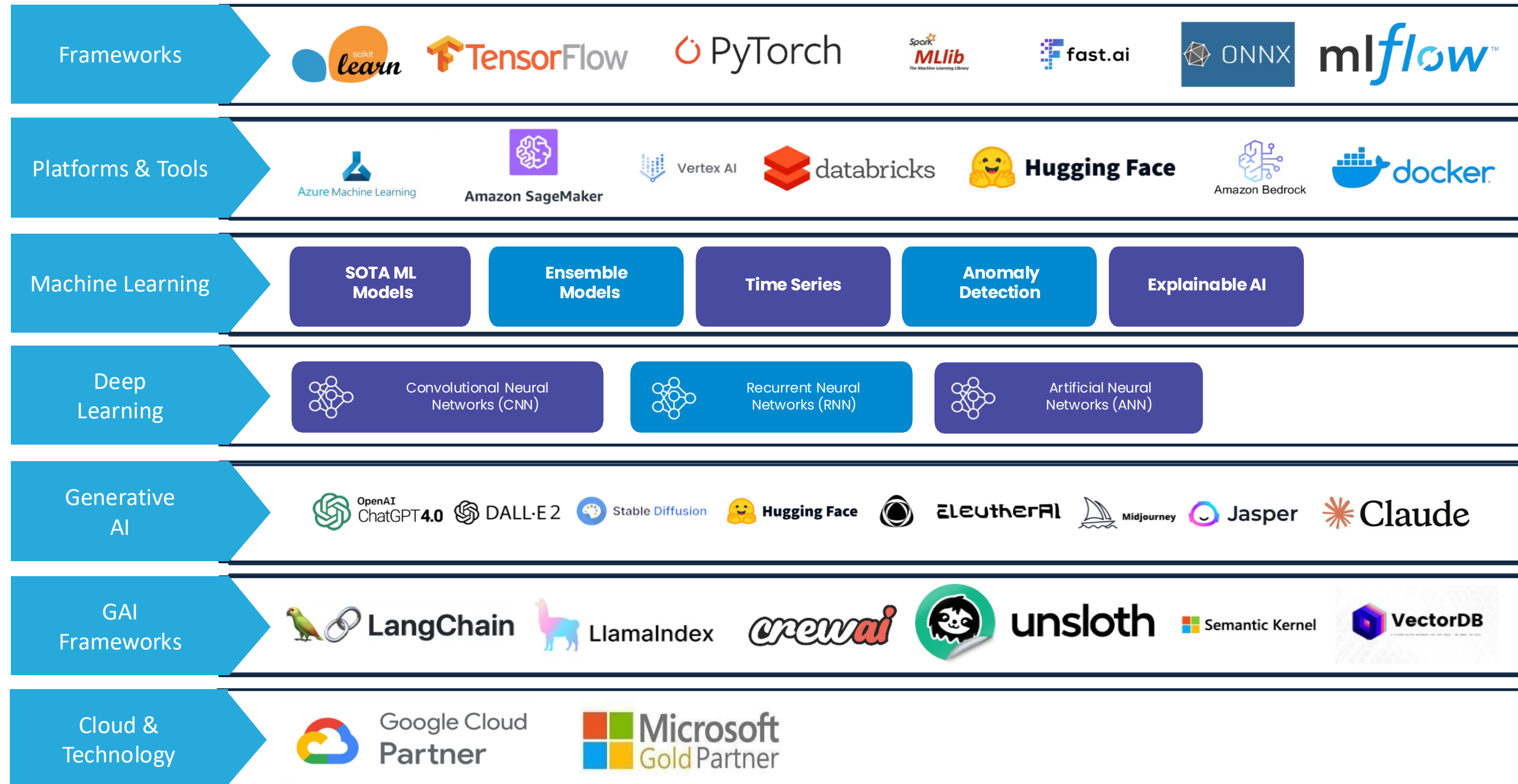
Our organization is uniquely built to deliver AI solutions.

Our platforms are AI-augmented and fully connected.

Our workforce is prepared for AI-driven work.

AI is at the core of our sales operations.

AI & Technology Partner Ecosystem



Approach to Maximizing Investor Returns

01

Strategic Investments for Scalable Growth

Driving growth through focused investments in agile digital capabilities.

02

Inorganic Expansion Aligned to Strategy

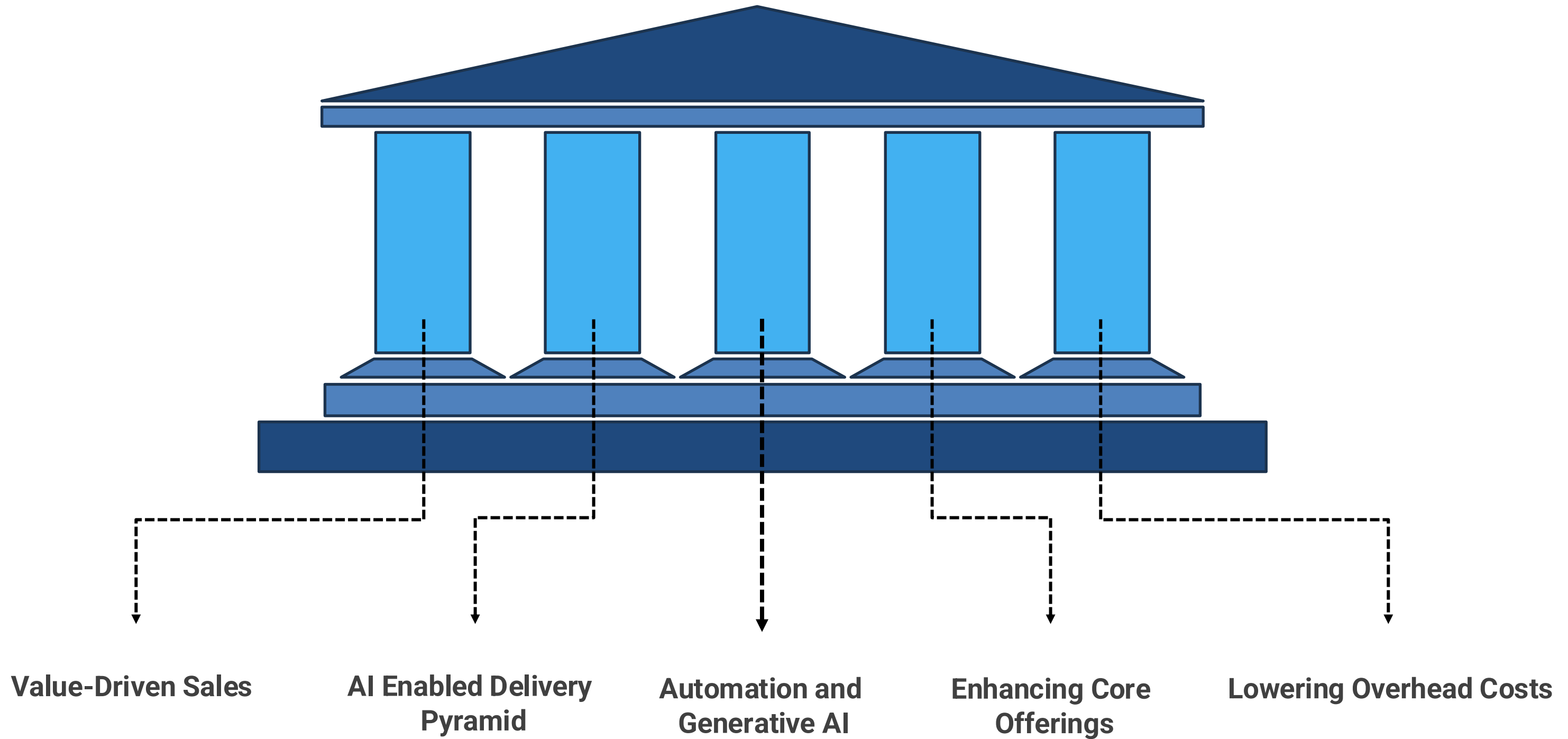
Pursuing M&A to deepen client relevance and extend service offerings.

03

Global Operations Growth

Expanding Global Operations
Canada – Board Approved
Building Sales team for Europe & Middle East

Expansion Strategy



Marquee Clients



Best Quality Services

CMMI Level 5 Certification

This certification represents the highest standard of process maturity and service excellence in the IT services industry reinforcing our global presence and credibility.



Key Benefits

- Enhanced Process Quality
- Improved Project Management
- Higher Productivity and Efficiency



Driving Customer Satisfaction & Competitive Edge

CMMI Level 5 certification strengthens our ability to exceed customer expectations through superior service delivery. It also provides a significant competitive advantage, positioning us as a leader in the IT industry.



Our Management



Mr. Manoj Joshi

Manoj is the Founder, Promoter, and Chief Executive Officer (CEO) of our Company. A qualified Chartered Accountant and AI enthusiast, he is a serial entrepreneur and business expert with over 25 years of experience in the technology industry. Based in Silicon Valley, California, he provides visionary leadership and strategic direction to drive the company's long-term growth.



Mr. Ritesh Sharma

Ritesh is one of the promoters of our company heading India's operations. He holds a Bachelor of Commerce (B.COM) degree along with Diploma in Computer Management. He has more than 16 years of experience in Business operations. He is responsible for Business operations, strategy consulting, IT solutions and Service delivery across India & North America. He has been previously associated with SA Technologies Inc., USA from 2007 to 2011 and thereafter in S A Tech Software India Limited till date.



Mr. Bhavin Goda

Bhavin is the Chief Financial Officer at SA Tech Software India Limited. A qualified Chartered Accountant with over 20 years of experience in the technology industry, Bhavin brings deep financial expertise and strategic leadership to the organization. He was previously associated with SA Technologies Inc., USA from 2006 to 2013 and has been an integral part of SA Tech Software India Limited since then. He is responsible for driving the company's finance strategy, compliance, and overall financial operations.

FINANCIAL OVERVIEW

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P&L Statement

In ₹ Lakhs

Particulars	FY26	FY25	FY24
Revenues	11,215.30	9,950.42	7,118.23
Other Income	147.05	84.91	49.92
Total Income	11,362.35	10,035.33	7,238.15
Expenditure			
Raw Materials			
Employee costs	7,845.94	6,362.91	5,512.50
Other expenses	2,817.04	2,393.63	837.41
Total Expenditure	10,662.98	8,756.54	6,349.91
EBITDA	699.37	1,278.79	888.24
Finance Costs	216.24	168.50	279.74
Depreciation	167.14	160.44	83.18
PBT before Exceptional Items	315.99	649.85	525.32
Exceptional Items	-	(2.60)	(104.97)
PBT	315.99	952.40	420.35
Tax	99.25	208.66	46.69
PAT	216.74	743.74	373.66

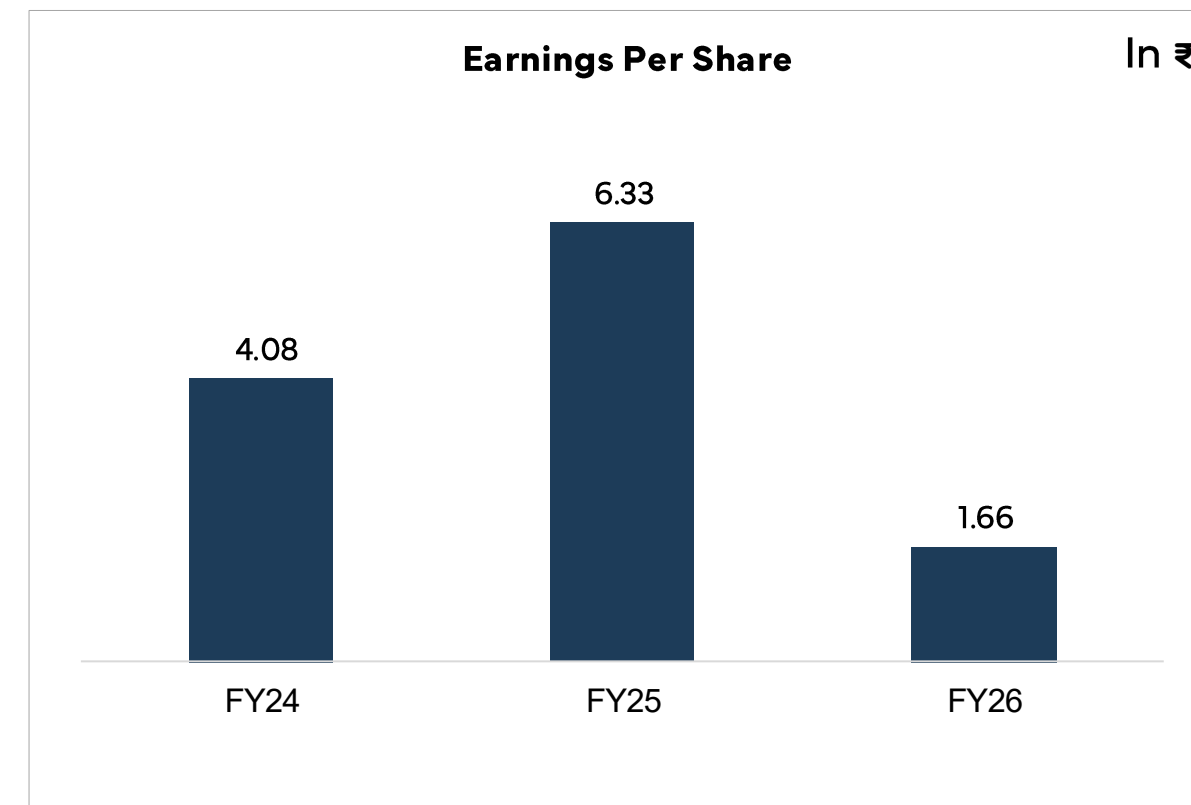
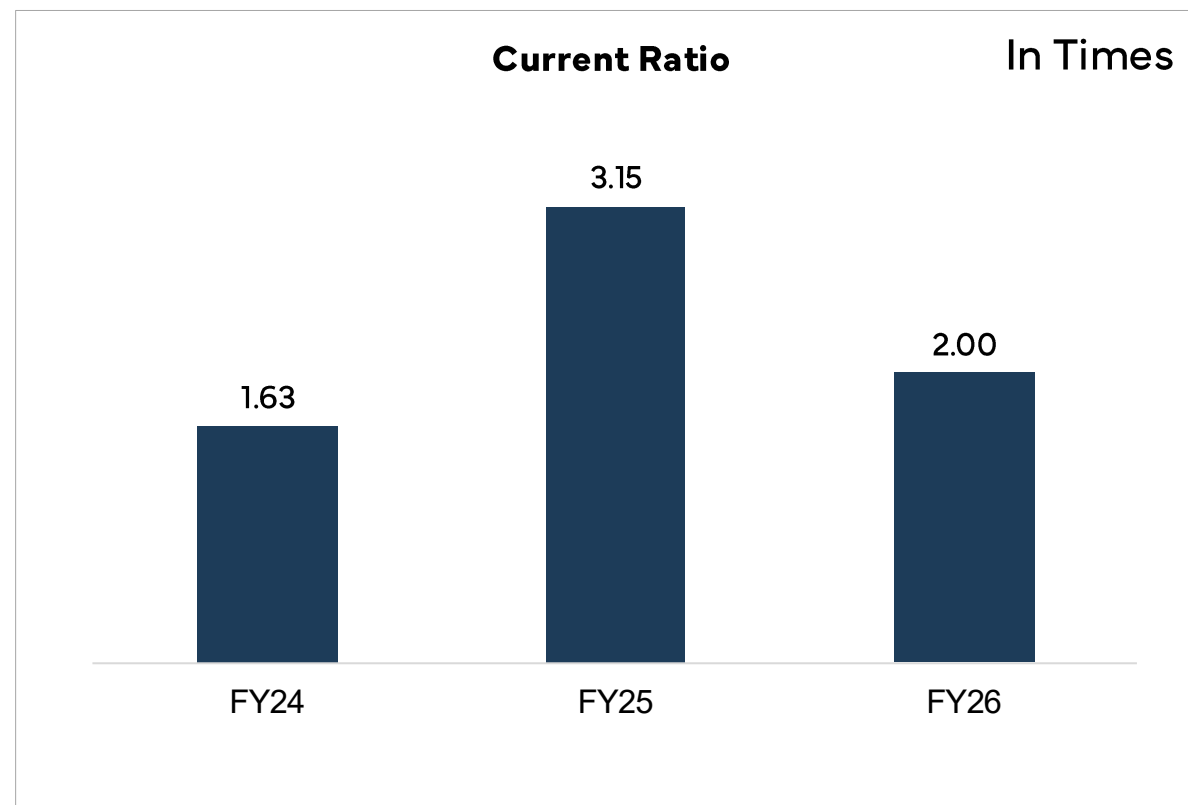
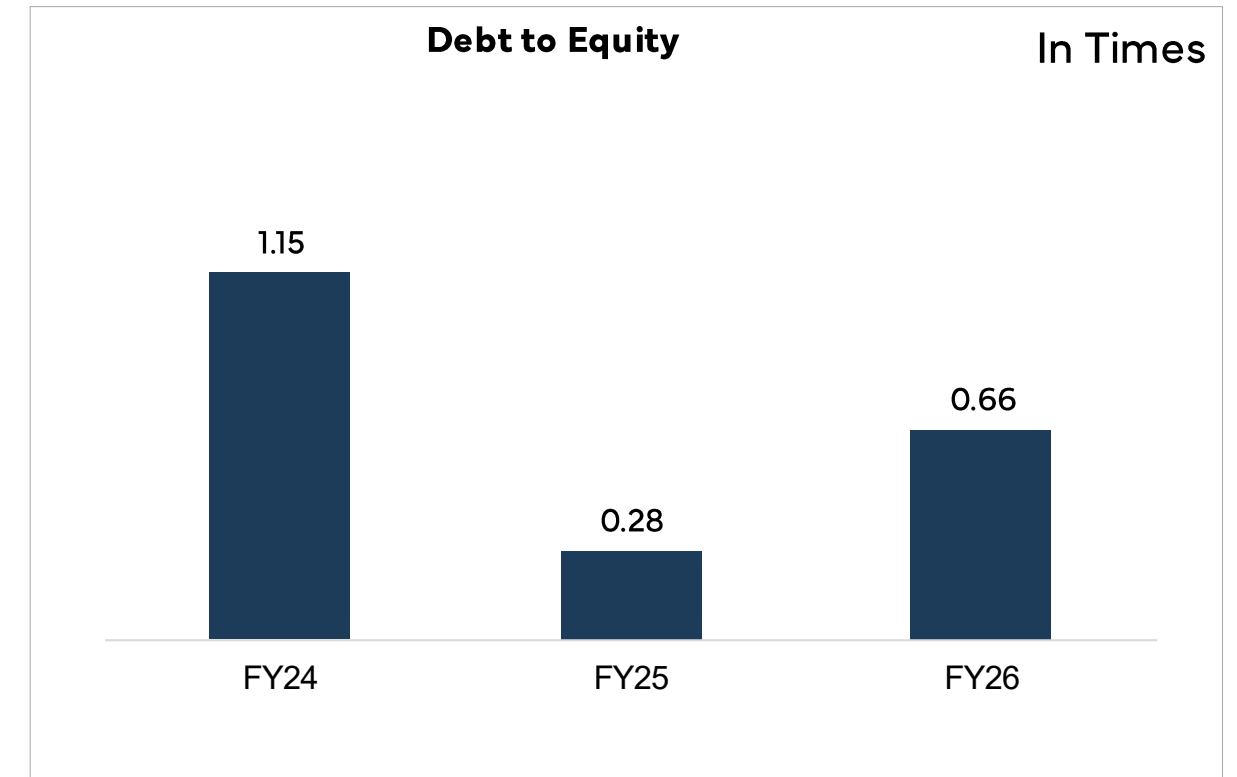
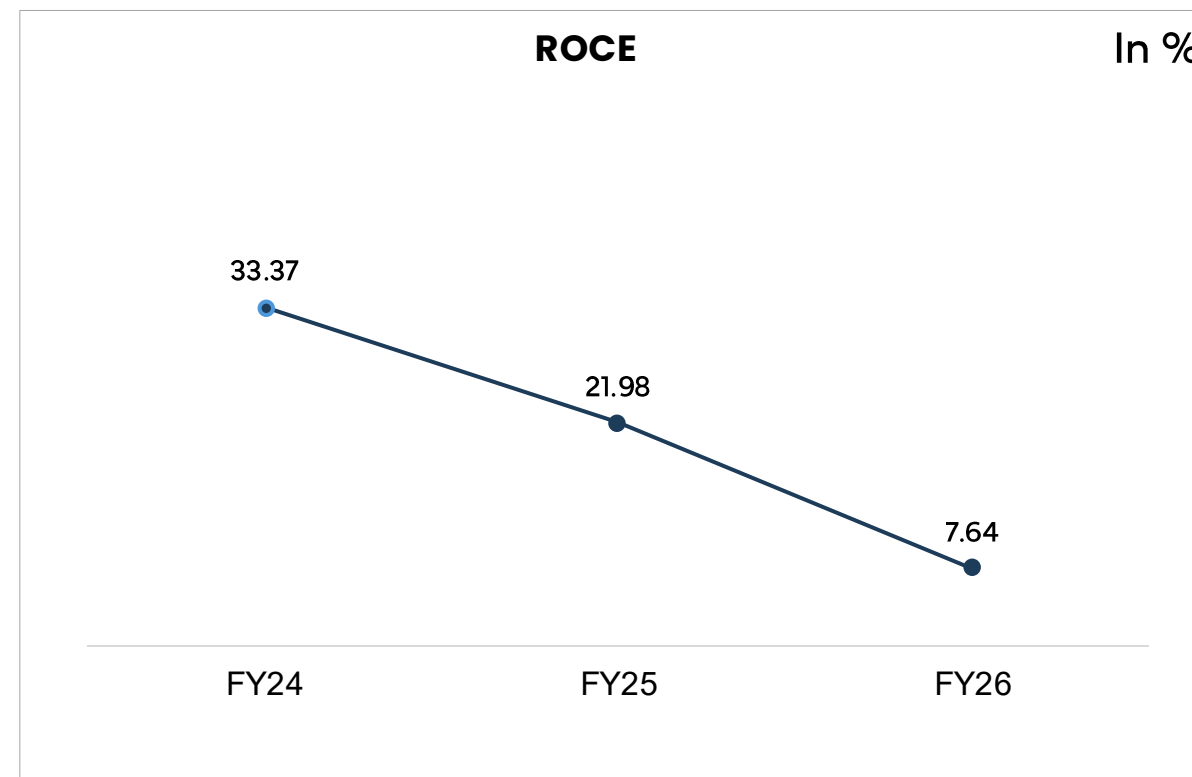
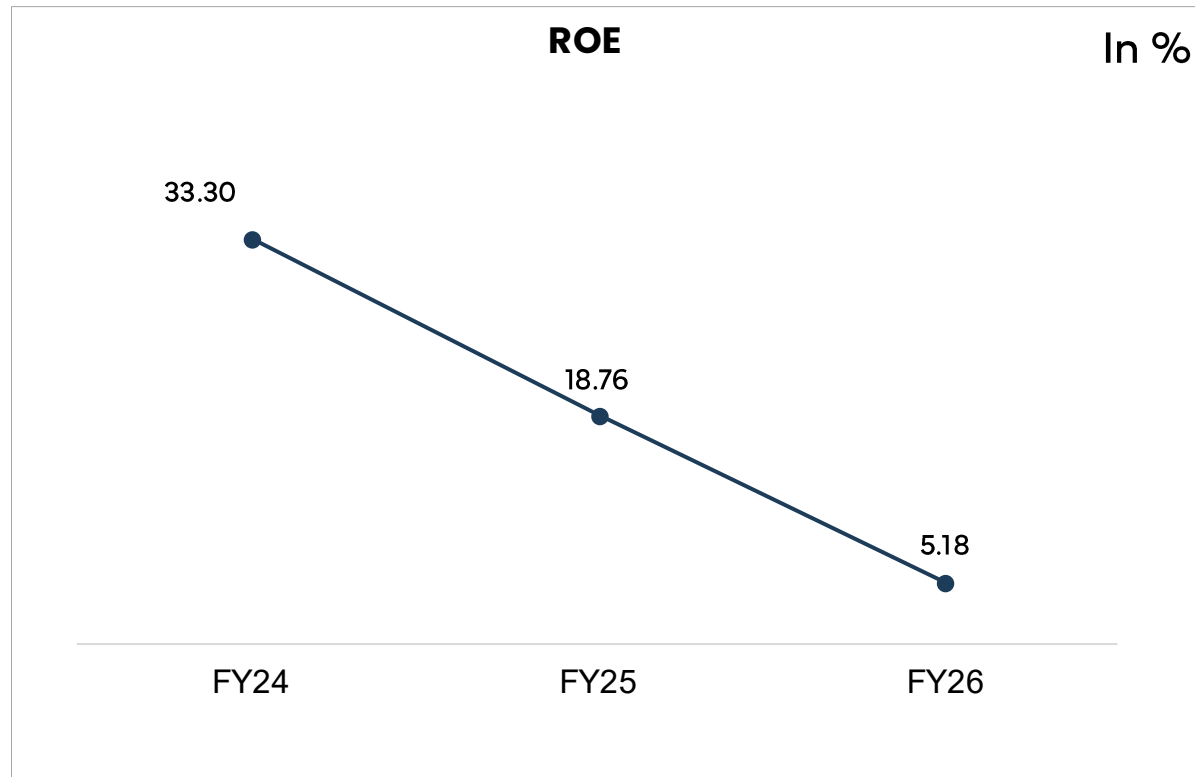
BALANCE SHEET

In ₹ Lakhs

Equities & Liabilities	FY26	FY25	FY24
Equity	1,305.73	1,305.73	915.73
Reserves	2,875.27	2,658.53	206.32
Net Worth	4181.00	3,964.26	1,122.05
Non-Current Liabilities			
Long Term Provision	153.34	114.78	92.49
Other long-term Liabilities	25.20		2.70
Long Term Borrowings	1,100.67	102.02	836.33
Total Non-Current Liabilities	1,278.21	216.80	931.52
Current Liabilities			
Trade Payables	362.22	264.13	135.71
Short term Borrowings	1,657.41	1,021.03	451.78
Short Term Provisions	4.18	2.99	128.09
Other Current Liabilities	899.88	281.86	939.69
Total Current Liabilities	2,923.69	1,570.01	1,655.27
Total Equities & Liabilities	8,382.90	5,751.07	3,708.84

Assets	FY26	FY25	FY24
Non-Current Assets			
Fixed Assets	2,079.09	383.96	385.74
Long Term Loans & Advances		50.89	61.90
Deferred Tax Assets	37.20		33.64
Non Current Investment	305.70	275.00	484.36
Other Non-Current Assets	124.54	89.65	48.12
Total Non-Current Assets	2,546.53	799.50	1,013.76
Current Assets			
Inventories			
Trade Receivables	2,420.00	2,248.45	1,575.60
Cash & Bank Balance	423.91	236.66	95.36
Short Term Loans & Advances	694.76	315.25	101.99
Other Current Assets	2,297.69	2,151.22	922.14
Total Current Assets	5,836.36	4,951.58	2,695.09
Total Assets	8,382.89	5,751.08	3,708.85

KEY RATIOS



Stock Data

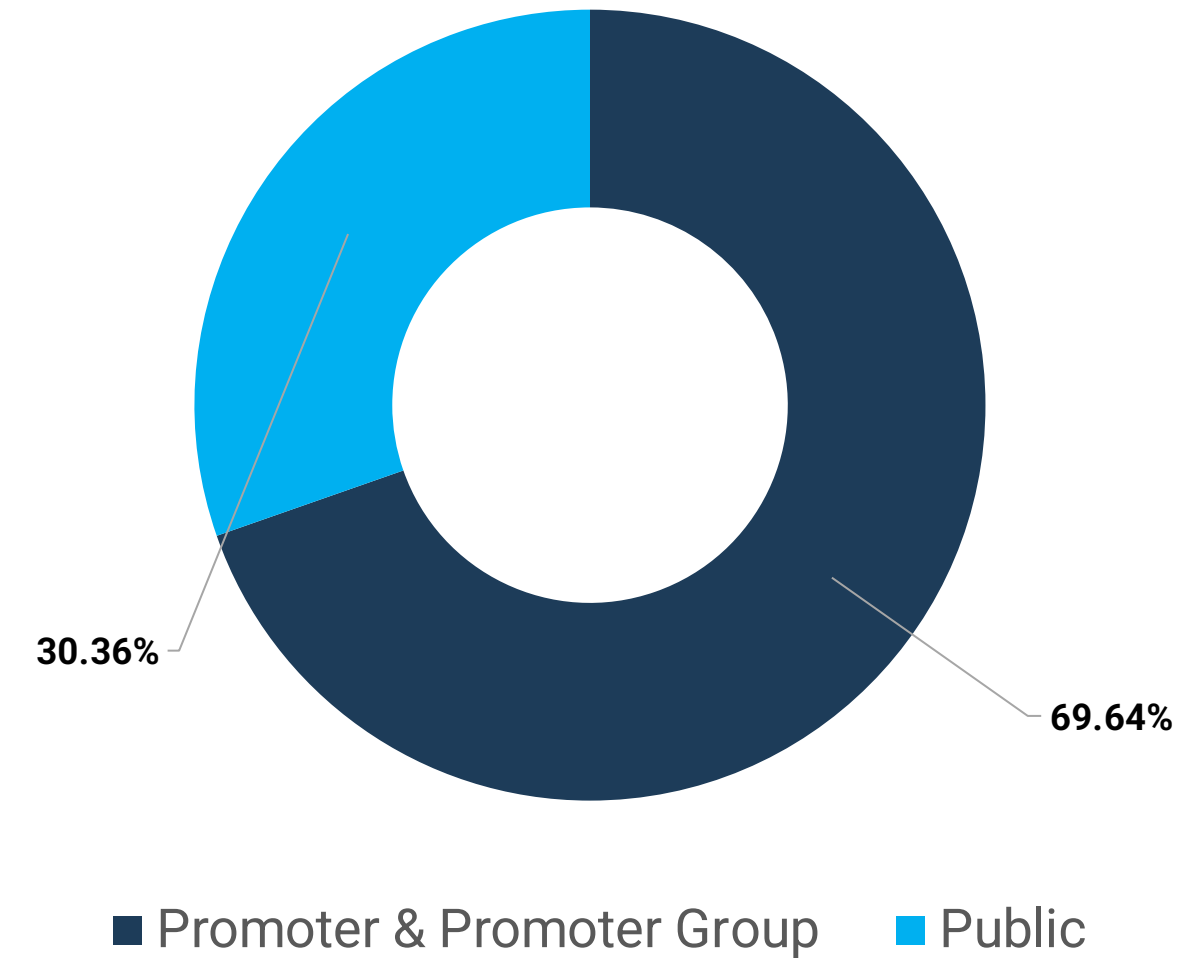
As on 18/05/2026

As on 31/03/2026

NSE CODE: SATECH | ISIN: INE0BSN01013

Share Price (₹)	45.85
Market Capitalization (₹ Cr)	60.72
No. of Shares	1,30,57,281
Face Value (₹)	10.00
52 week High-Low (₹)	74.05 – 31.80

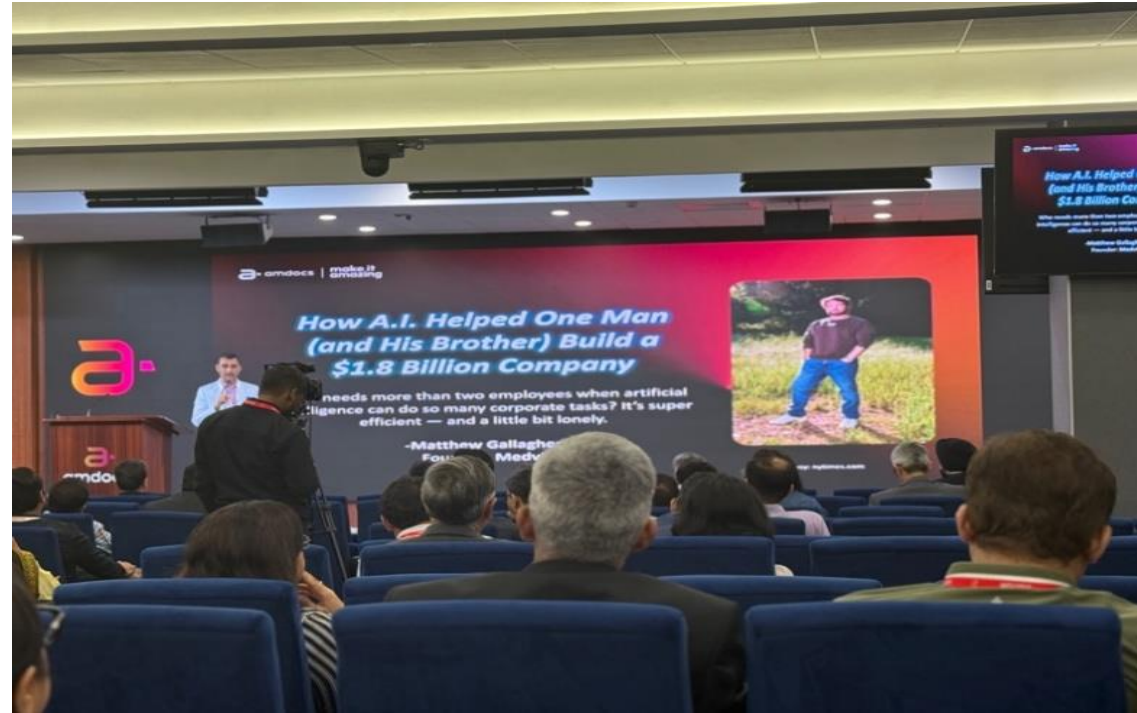
Shareholding Pattern



ANNEXURES

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SA Technologies at Leading Industry Events



NASSCOM GCC Pre-Summit 2026 – Pune, India



Department for Business and Trade MedTech Event, Mumbai, India



GCC Leadership Conclave, Pune, India



NASSCOM GCC Summit 2026 – Mumbai, India

SA Technologies at Leading Industry Events



**CII GCC Conclave 2025 – Pune,
India**



**CBRE GCC Leadership Conference
Pune, India**



**RSAC 2026
San Francisco, USA**

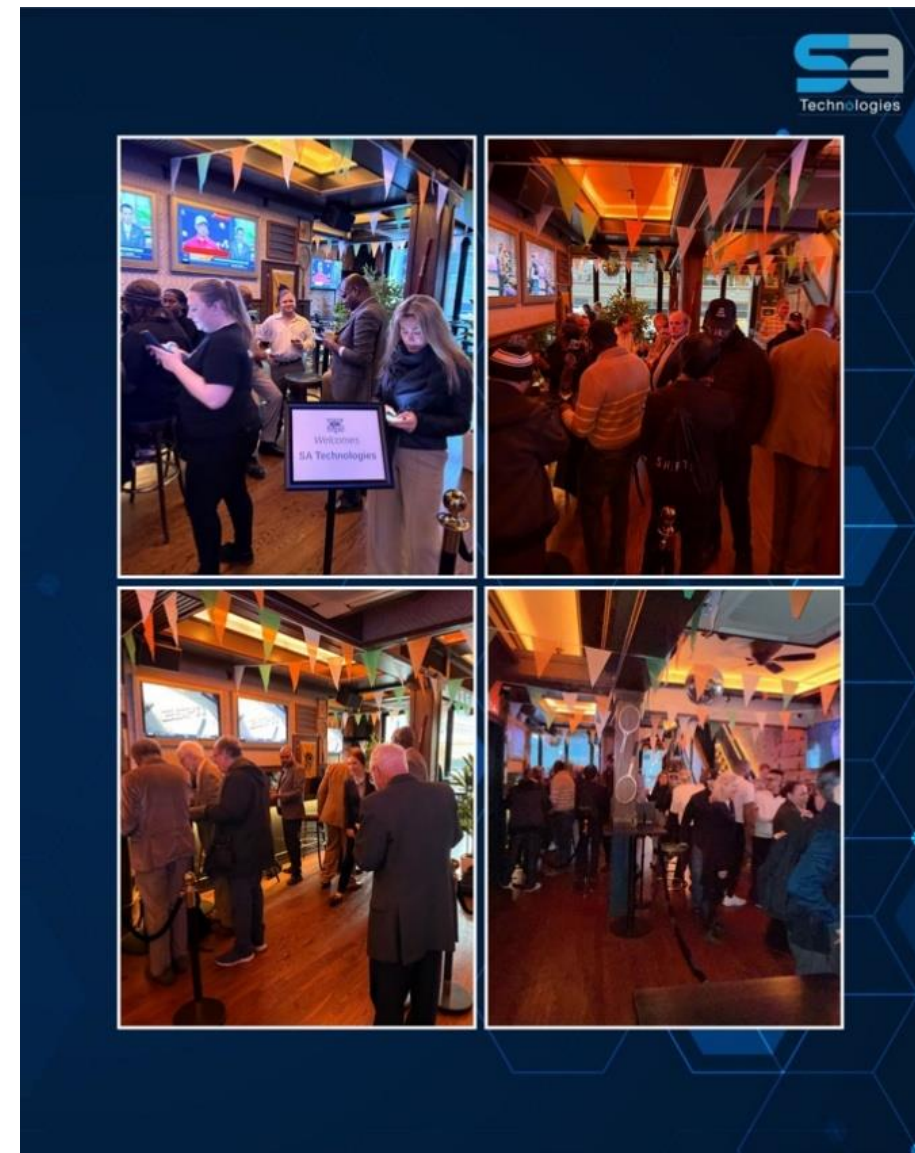


**The Business Show London 2025
London, UK**

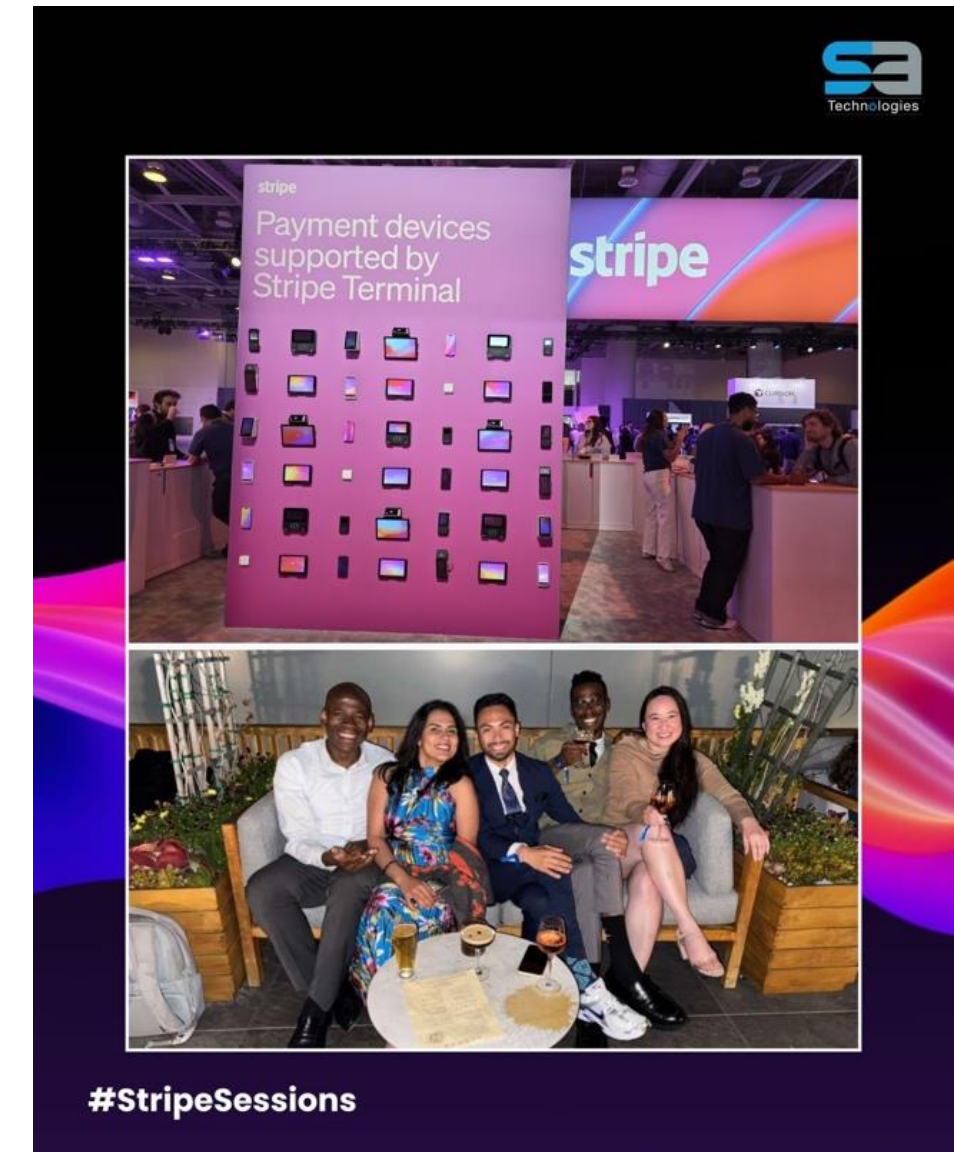
Events Hosted By SA Technologies



AI & Cyber Leaders Meet at RSAC 2026 –
San Francisco, USA



Global Expansion, GCC & AI Leaders
Meet – New York, USA



AI, Product & FinTech Leaders Meet – Stripe
Sessions Edition, San Francisco, USA

THANK YOU

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