Date: 20/11/2026

To,
The Listing Compliance Department
National Stock Exchange of India Limited,
Exchange Plaza, Plot no. C/l, G Block,
Bandra-Kurla Complex Bandra (E)
Mumbai - 400051.

NSE Symbol: SATECH

Dear Sir/Madam,

Sub: - Presentation of Earnings Call

Pursuant to the Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and in furtherance to our letter dated November 16, 2026, please find enclosed herewith the presentation for Earnings Call scheduled to be held on Tuesday November 24, 2026, at 12:00 PM (IST)

We request to take the above information on your records.

Thanking You,
For and on behalf of
SA Tech Software India Limited

Arnika Choudhary
Digitally signed by Arnika Choudhary
Date: 2026.11.20 16:56:31 +05'30'

Arnika Choudhary
Company Secretary
A70217

SA Tech Software India Limited

H1 FY27 Investor Presentation

Shaping the Future of Innovation



www.satincorp.com

Safe Harbor

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H1 FY27 Highlights

MANAGEMENT COMMENTARY – H1 FY27 PERFORMANCE



Mr. Manoj Joshi

Founder and Promoter

"H1 FY27 has been a strong half for SA Tech, and I am pleased with the progress we have made. Total Income grew 37% to ₹6,925 lakhs, EBITDA more than tripled to ₹271 lakhs, and we delivered a net profit compared with a loss in the same period last year.

These results already include a one-time, non-cash charge of ₹83.77 lakhs for gratuity. It arises from the revised wage definition under the new Code on Wages, 2019, which increased the salary base used to value our gratuity obligation. As required under AS 15, we have recognised the full past service cost in the Statement of Profit and Loss this period. This is a regulatory adjustment and not a recurring cost. Without it, our underlying operating performance would have been stronger still

Our margins are still modest, but they are moving in the right direction as the business grows. I thank our team, clients and shareholders for making this possible.

We are delighted to welcome Mr. Bharath Raj as our Chief Executive Officer. He has set up and led GCCs himself, and that experience fits well with where we want to take the business. Having led teams at Intuit India and Blackhawk Network India, he understands what global enterprises expect from their India operations, and brings strong leadership across cloud, strategy and people. I am confident that under his leadership, SA Tech is well placed for its next phase of growth."

H1 FY27 Statement

(In ₹ Lakhs)

Particulars	H1 FY27	H1 FY26	YoY Growth (%)
Revenues	6,810.66	4,961.22	**+37.28%**
Other Income	114.62	86.36	-
Total Income	**6,925.28**	**5,047.58**	-
Raw Materials	-	-	-
Employee benefit expenses	4,972.02	3,626.46	-
Other expenses	1,681.84	1,331.94	-
Total Expenditure	6,653.86	4,958.40	-
EBITDA	**271.42**	**89.18**	**+204.35%**
Finance Costs	139.97	89.17	-
Depreciation	99.44	71.09	-
PBT	**50.51**	**(71.08)**	-
Tax	23.52	(5.14)	-
PAT	**26.99**	**(65.94)**	Turned Positive

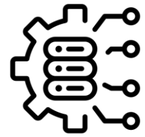
FY26 Financial Highlights

01



Revenue Crossed
₹68.11 Cr

02



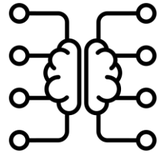
Petition filed with NCLT for Merger between SA Tech Software India and Mindpool Technologies

03



Onboarded 19 new clients in H1 FY27

04



Successfully Implemented AI Across Operations, Driving a 35% Increase in Productivity

05



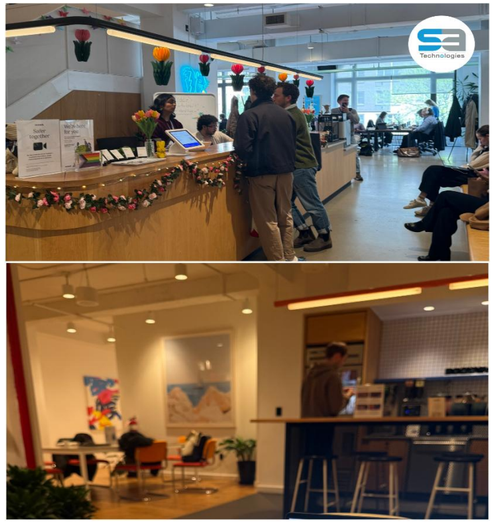
FY27 Outlook: Revenue target of ₹150+ crore and expected Gross Margin of 27-30%

Business Update



Business Update – GCC Launch & Strategic Partnership

- Successfully enabled Axiado Corporation's India GCC launch in Bengaluru
- Marks a significant milestone in strengthening global expansion and technology capabilities
- Reinforces expertise in setting up and scaling Global Capability Centers (GCCs)
- Bengaluru GCC to support next-generation technology innovation and engineering excellence
- Enhances collaboration with global enterprises in semiconductor, AI, and cybersecurity domains
- Demonstrates strong execution capabilities in enabling international companies' India operations
- Strategic initiative aimed at accelerating digital transformation and global delivery capabilities
- Strengthens positioning as a trusted partner for GCC establishment and managed technology services

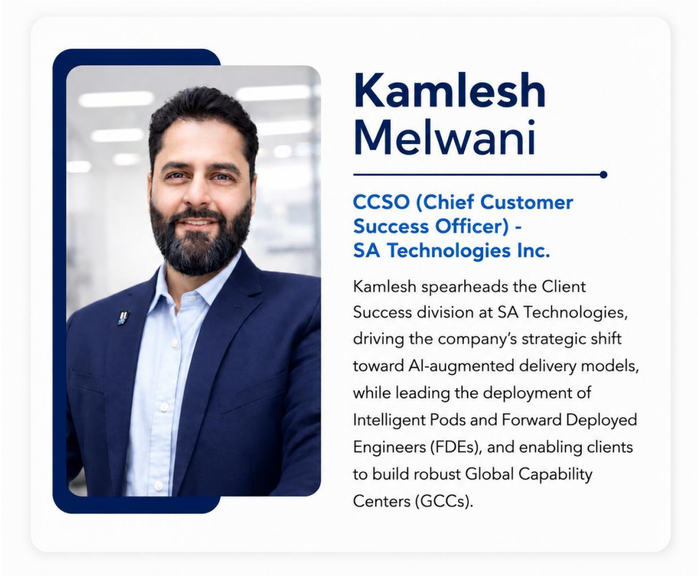


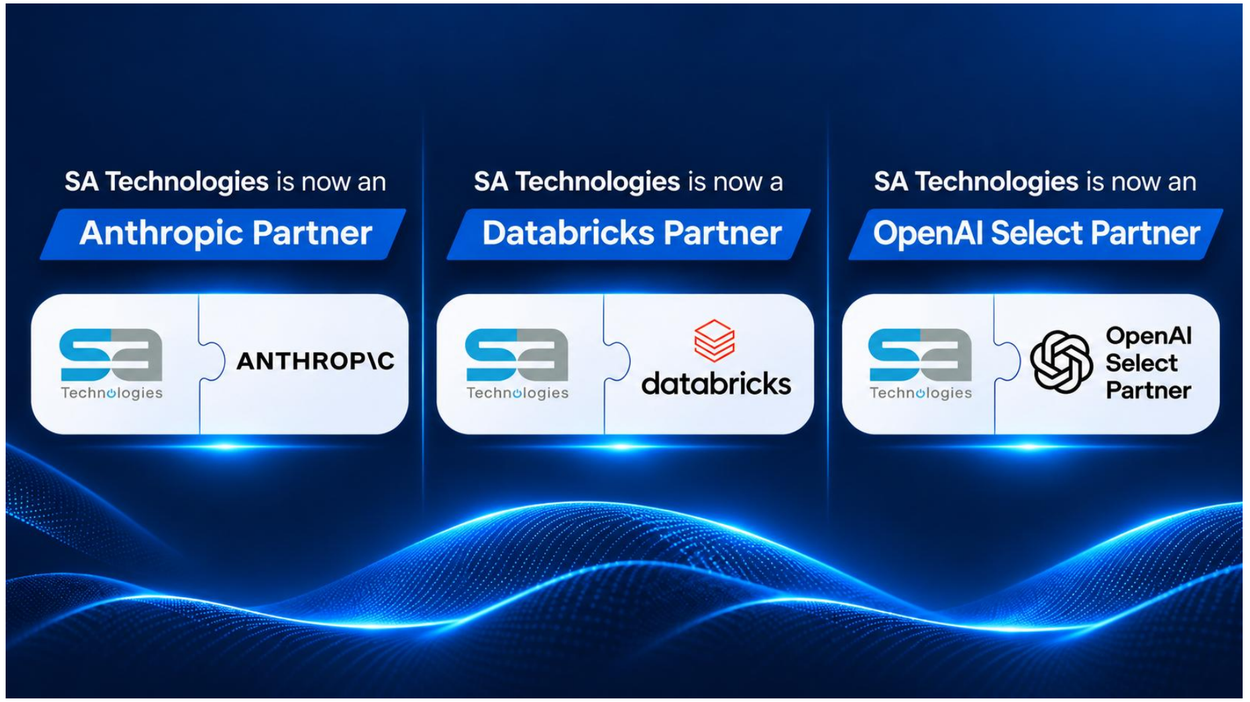
Global Expansion

- Expanded global footprint with a strategic presence in New York City
- Strengthening on-ground engagement with international clients and partners
- Enhances ability for faster collaboration and real-time communication
- Improves access to key global markets and business opportunities
- Reinforces commitment towards global growth and international outreach
- Strategic location aimed at supporting long-term business expansion initiatives
- Expected to further strengthen brand visibility and global network connectivity

Partnerships, Leadership Expansion & Infrastructure Growth











Company Overview

About Us

SA Tech, founded in 2012, helps global companies set up and grow their Global Capability Centres in India.

These centres improve efficiency, drive innovation, and support long-term growth.

We use advanced AI to build smart software and IT solutions that make businesses run better and faster.

14+
Years of Technology Consulting & Outsourcing

15+
Industries Enhanced

100+
Trusted Clients

640+
Total Headcount

CMMI MATURITY LEVEL 5

SOC 2 TYPE 2 AICPA SOC

KAB-IC-09 Certify ISO/IEC 27001:2013



Laying the Groundwork for Future Growth

Honest AI

- Custom, secure AI agent solutions delivered in just 4 weeks
- No delays, no inflated costs—on time and on budget
- Clear, consistent communication throughout the process
- Real, measurable results tailored to your objectives
- Enterprise-grade quality designed to meet your specific needs

FDE Teams

- Fully managed Forward Deployed Engineering teams
- Specialized pods across Engineering, RevOps, Marketing, Finance, Enterprise Technology and Legal
- AI-powered automation, integrations and product development
- Embedded engineers aligned with client workflows and business goals
- Flexible dedicated teams and project-based delivery models

CRM Teams

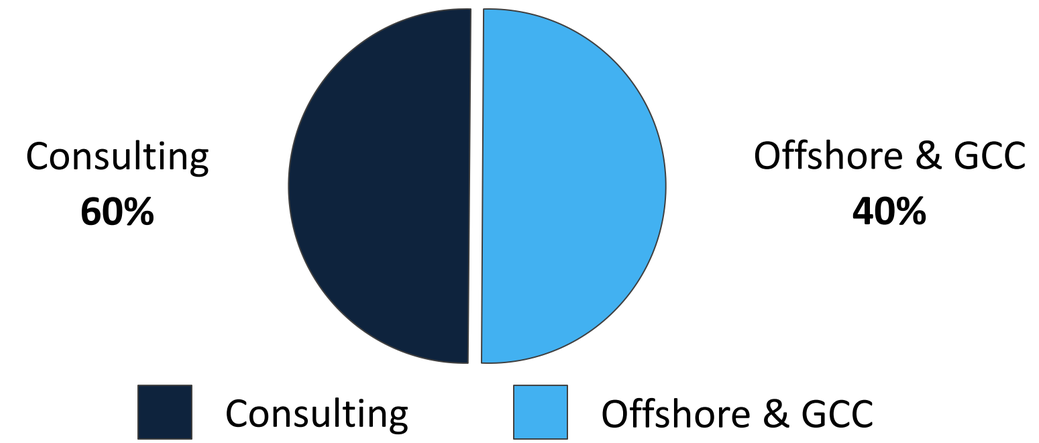
- Dedicated Salesforce practice focused on enterprise transformation
- Salesforce and Agentforce AI specialists for sales and service
- Expertise across major Salesforce Clouds
- Serving enterprise clients across the US and India
- Led by an experienced Salesforce Practice Head

Our Business Models

01	**AI Consulting**	AI consulting, digital transformation, MVP development, full-stack engineering and post-launch support for enterprise customers.
02	**Product Engineering**	Product customization, software development and engineering services that help enterprises modernize and enhance technology platforms.
03	**Global Capability Centre (GCC) Services**	End-to-end GCC setup, talent acquisition, infrastructure and operations management, with a Build-Operate-Transfer (BOT) model for global enterprises establishing offshore centres in India.
04	**Technology Consulting & Digital Engineering**	Technology consulting, cloud transformation and digital engineering solutions that support enterprise innovation and long-term technology initiatives.
05	**Managed Services**	Ongoing management of applications, cloud infrastructure, technology operations and support services to ensure scalability, reliability and operational efficiency.

The Business Transformation

Current Model



Expected Model

- Focusing more on GCC
- Gross profit margin 30%
- GCC business saves on taxes providing better profitability

Global Capability Centre (GCC)

Technologies

01

GCC Setup & Establishment

Every aspect of GCC setup is taken care of, from selecting ideal locations to infrastructure setup, legal compliance, and talent acquisition.

02

Talent Acquisition & Management

End-to-End talent acquisition services ensure access to the right skill sets, from recruitment to talent development and retention strategies.

03

Operational Excellence

It includes managing GCC operations, guaranteeing seamless workflows, best practices adherence, and local regulation compliance for secure, efficient operations.

04

Technology Enablement

Leveraging the extensive technology expertise, GCCs is equipped with cutting-edge tools and infrastructure, ensuring seamless collaboration and performance.

05

Strategic Advisory

This includes offering strategic guidance, helping organizations optimize GCC operations, maximize cost savings, and align the GCC with broader business objectives.

Driving Enterprise Transformation Through AI

AI is transforming how we operate, deliver services, empower our workforce and engage with customers.

OUR AI-FIRST APPROACH

01 AI-Driven Internal Operations

AI integrated into internal business processes to automate tasks, streamline workflows and improve organizational productivity.

02 AI Embedded Across Service Delivery

Integrating AI into our technology services to enhance delivery capabilities, accelerate execution and improve client outcomes.

03 AI-Ready Workforce

Equipping employees with AI tools and capabilities to strengthen productivity, engineering efficiency and decision-making.

04 AI-Powered Sales Operations

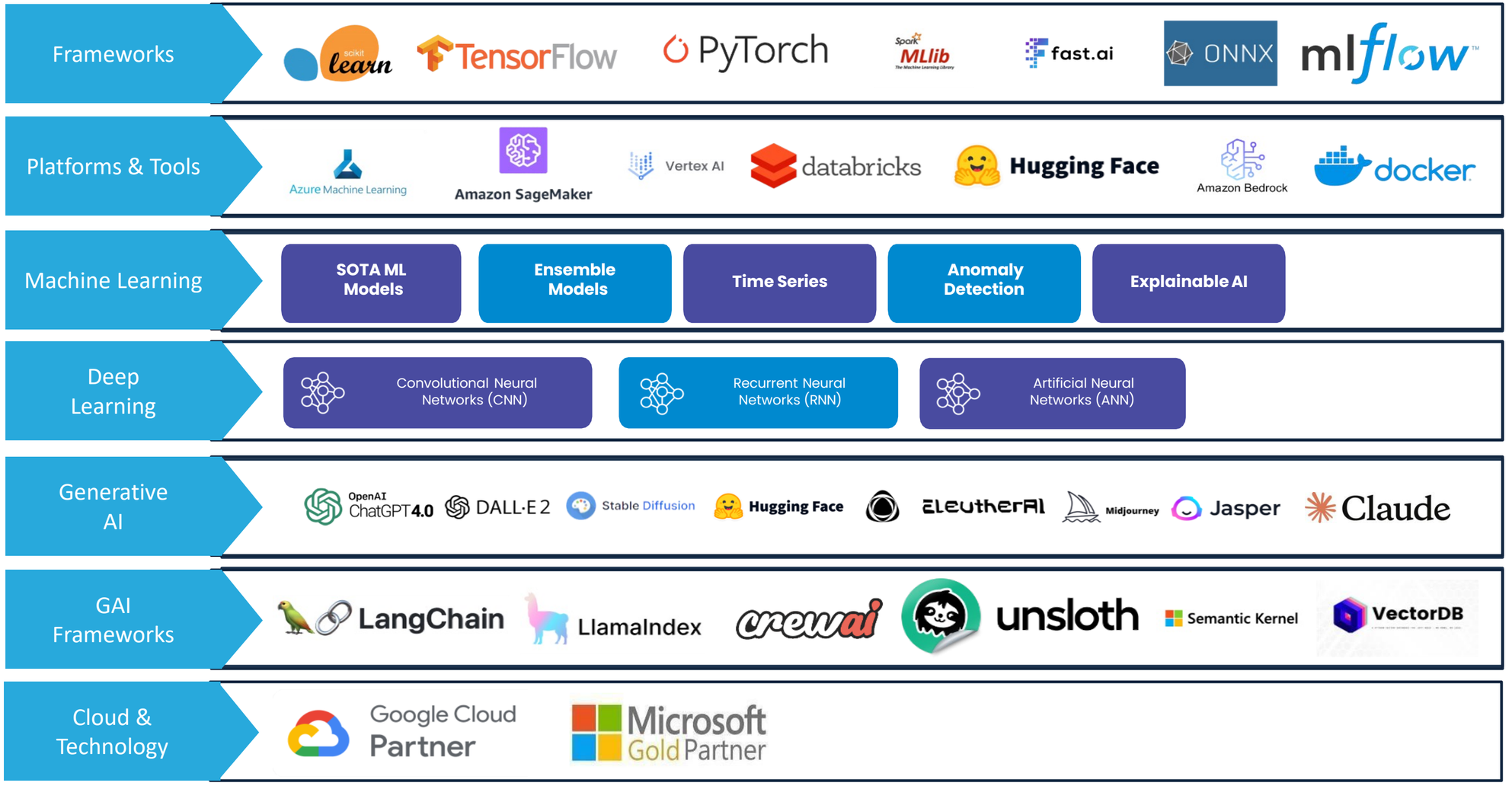
Leveraging AI across lead intelligence, prospect research, engagement and sales workflows to improve business development.

05 Connected, AI-Augmented Platforms

Connecting enterprise platforms, business applications and data to enable intelligent workflows and more efficient operations.

35% | **Productivity improvement through AI integration into internal operations**

AI & Technology Partner Ecosystem



Approach to Maximizing Investor Returns

01

Strategic Investments for Scalable Growth

Driving growth through focused investments in agile digital capabilities.

02

Inorganic Expansion Aligned to Strategy

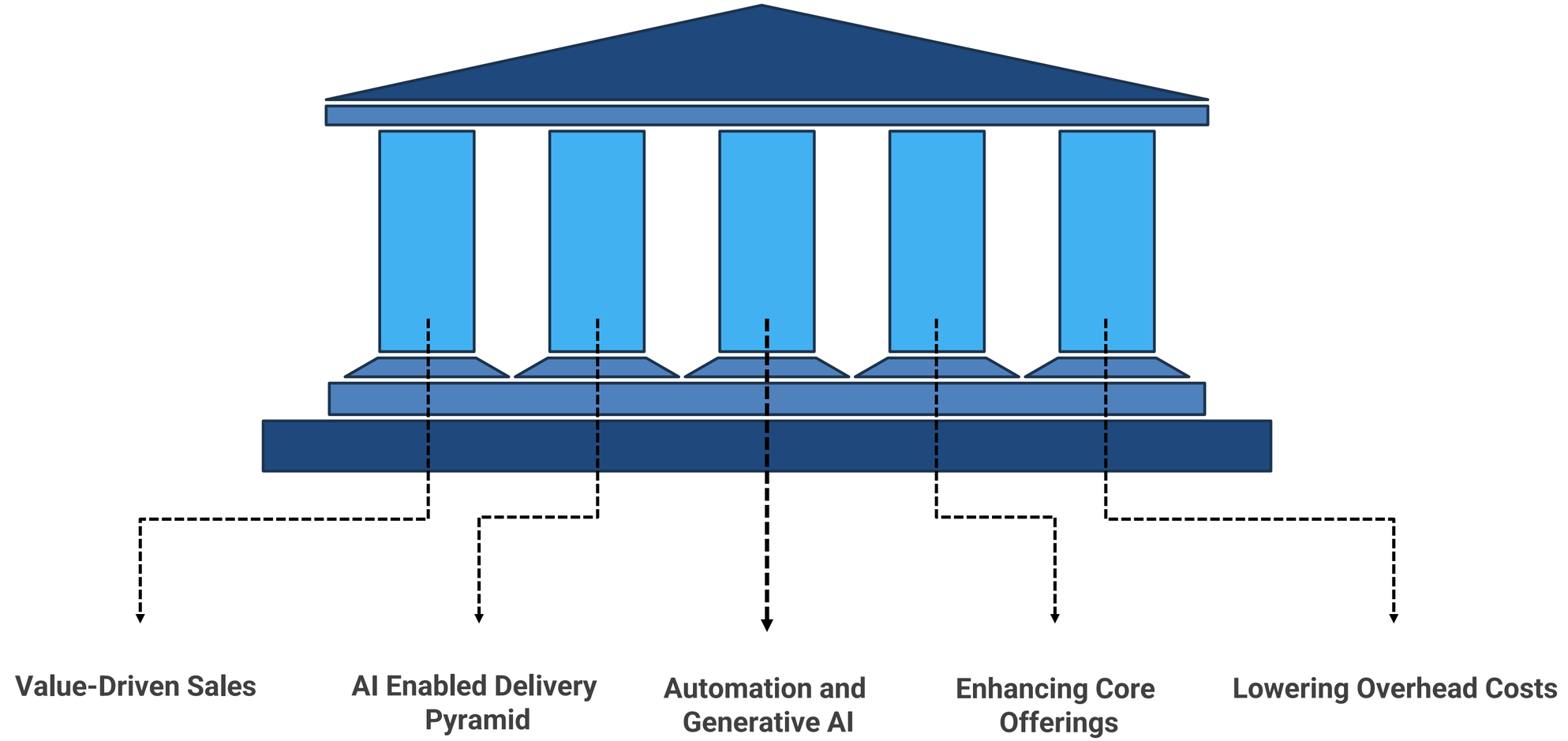
Pursuing M&A to deepen client relevance and extend service offerings.

03

Global Operations Growth

Expanding Global Operations
Canada – Board Approved
Building Sales team for Europe & Middle East

Expansion Strategy



Marquee Clients



Best Quality Services

CMMI Level 5 Certification

This certification represents the highest standard of process maturity and service excellence in the IT services industry reinforcing our global presence and credibility.

Key Benefits

- Enhanced Process Quality
- Improved Project Management
- Higher Productivity and Efficiency

Driving Customer Satisfaction & Competitive Edge

CMMI Level 5 certification strengthens our ability to exceed customer expectations through superior service delivery. It also provides a significant competitive advantage, positioning us as a leader in the IT industry.



Our Management



Mr. Manoj Joshi

Manoj is the Founder, Promoter, and Chief Executive Officer (CEO) of our Company. A qualified Chartered Accountant and AI enthusiast, he is a serial entrepreneur and business expert with over 25 years of experience in the technology industry. Based in Silicon Valley, California, he provides visionary leadership and strategic direction to drive the company's long-term growth.



Mr. Bharath Raj

Bharath Raj is the Chief Executive Officer (CEO) of SA Technologies. He brings over two decades of experience in global engineering leadership, technology innovation, and business transformation. Previously, he served as Global Vice President of Engineering and Head of India at Inspera. He leads the Company's growth strategy, with a focus on Artificial Intelligence, Digital Engineering, and Global Capability Center (GCC) services.



Mr. Ritesh Sharma

Ritesh is one of the promoters of our company heading India's operations. He holds a Bachelor of Commerce (B.COM) degree along with Diploma in Computer Management. He has more than 16 years of experience in Business operations. He is responsible for Business operations, strategy consulting, IT solutions and Service delivery across India & North America. He has been previously associated with SA Technologies Inc., USA from 2007 to 2011 and thereafter in S A Tech Software India Limited till date.



Mr. Bhavin Goda

Bhavin is the Chief Financial Officer at SA Tech Software India Limited. A qualified Chartered Accountant with over 20 years of experience in the technology industry, Bhavin brings deep financial expertise and strategic leadership to the organization. He was previously associated with SA Technologies Inc., USA from 2006 to 2013 and has been an integral part of SA Tech Software India Limited since then. He is responsible for driving the company's finance strategy, compliance, and overall financial operations.

ANNEXURES

SA Technologies at Leading Industry Events



Nasscom Technology Confluence – Pune, India



ET Edge – GCC Summit 2026 – Pune, India

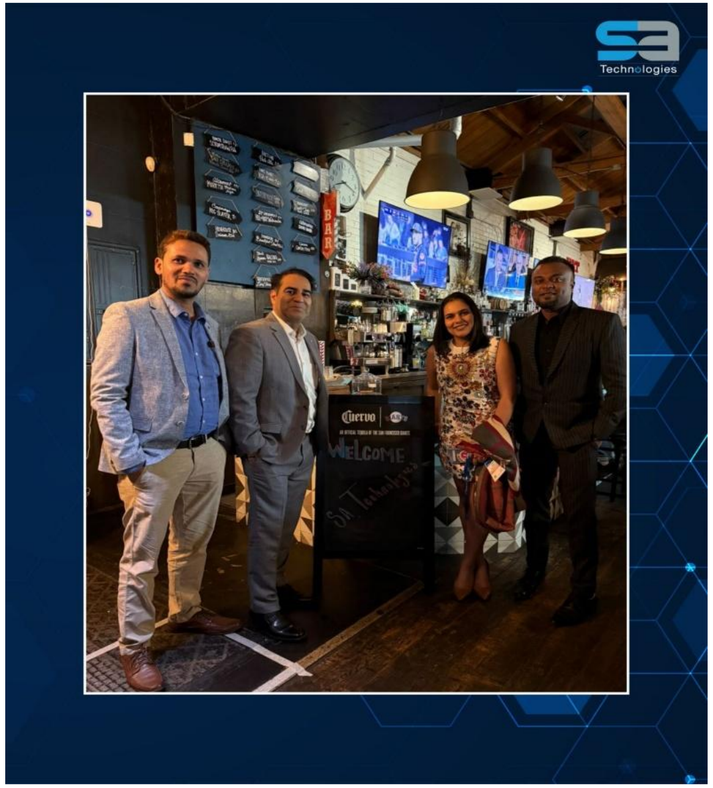


Salesforce Agentforce World Tour 2026 - Mumbai, India

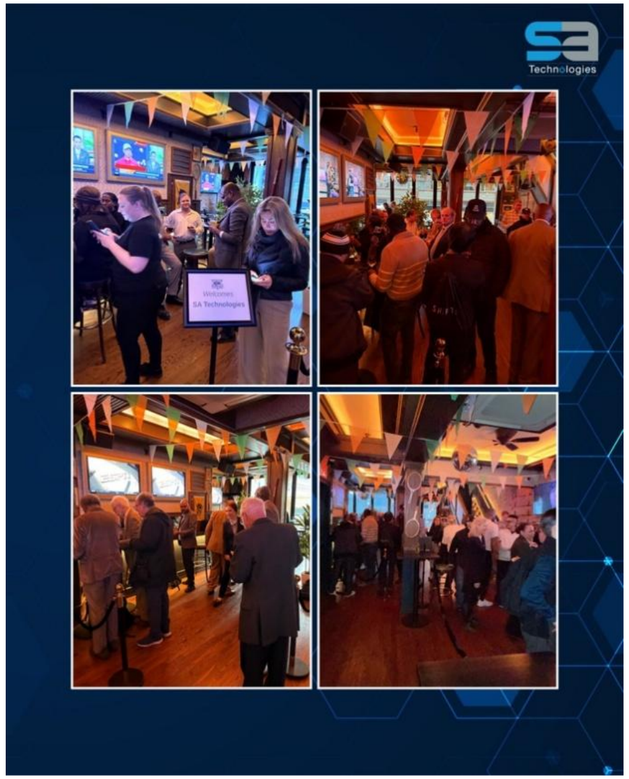


Nasscom GCC Summit 2026 – Mumbai, India

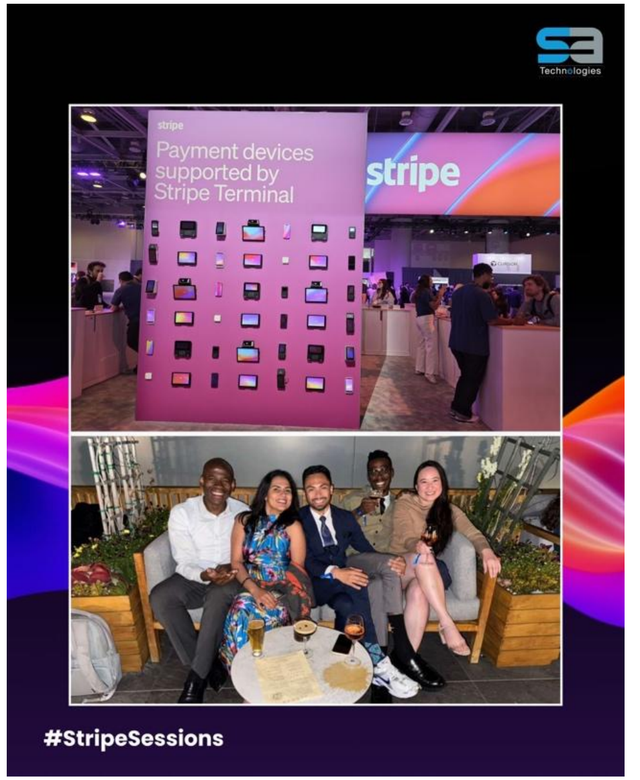
Events Hosted By SA Technologies



AI & Cyber Leaders Meet at RSAC 2026 – San Francisco, USA



Global Expansion, GCC & AI Leaders Meet – New York, USA



AI, Product & FinTech Leaders Meet – Stripe Sessions Edition, San Francisco, USA

THANK YOU

CONNECT WITH US:

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